

2022 Ayr Soccer Club Virtual AGM Meeting Minutes

Monday December 5, 2022

Table of Contents

- ❖ Welcome, introductions and roll call
- ❖ Motion to approve the agenda of the AGM 2022
- ❖ Motion to approve minutes of the AGM 2021
- ❖ Motion for approval of ASC Financial Report 2021
- ❖ **President's Report**
- ❖ **Treasurer's Report**
- ❖ **Registrar's Report**
- ❖ **Director of Coaches Report**
- ❖ **Director of Equipment Report**
- ❖ **Director of Sponsorships Report**
- ❖ Unfinished business
- ❖ Amendments to the constitution or by-laws
- ❖ Election of Board of Directors
 - a) President - one year term
 - b) Treasurer - two year term
 - c) Secretary - one year term
 - d) Registrar - one year term
- ❖ New Business
- ❖ Set date for first board meeting for 2023 season planning
- ❖ Adjournment

AYR SOCCER CLUB VIRTUAL ANNUAL GENERAL MEETING 2022

MONDAY DECEMBER 5, 2022 7:30PM

Attendance: Lisa Walsh, Paula Ross, Jason Querin, Rob Leone, Ryan Dasilva, Jean Aoun, Alex Crasovan, Devin McDonald, Zack FT, Andrea Dust

Approval of Agenda: Moved by Lisa Walsh, seconded by Ryan DaSilva. Adopted unanimously.

Minutes of 2021 AGM: Reviewed minutes. Jean Aoun motion to approve. Seconded by Lisa Walsh. Adopted.

2021 Financial Report: Reviewed report. 2021 Audit has been finalized by Daleview Financial. Motion to approve 2021 financial report Ryan DaSilva, seconded by Jason Querin.

President's Report (Ryan DaSilva)

1. Returned to a more normal season this year.
2. Had to cancel U21 boys and girls this year. Considering Co-Ed division for U21 to deal with low registration numbers.
3. Most clubs enjoyed the shorter season and will likely continue this forward next year.
4. Twin Rivers did not host a year end tournament but Ayr hosted a year end festival which was well received. Twin Rivers might look at a mid-season tournament next season.
5. There was a referee shortage across Twin Rivers this year, especially with senior officials. Many games needed to have adjusted start times in order to ensure that all games were able to be played on their designated game nights.
6. In the past few years we have had a significant changeover in board members. We had some new members join last year and expect to have a few new members for the next season as well.

Treasurer's Report (Jean Aoun)

2021

1. 2021 statements were prepared by an outside accounting firm.
2. 2021 was not a normal year of soccer as we were dealing with Covid restriction. This season was split into a Step 1 and Step 2 for registration/participation.
3. We ended up with a profit of just over \$8,000 due to low field costs and low uniform fees.

2022

1. Treasurer role was vacant for the 2022 season. Daleview Financial completed year end reports with assistance from Jean Aoun (previous Treasurer).
2. 2022 was a full season of soccer.
3. We had a slightly shortened season.
4. Fees were increased for each age group as this had not been done in several years. This was done to cover increased field costs, admin costs, uniform costs, etc.
5. This was our most financially efficient season because most of our teams were full.
6. We had a much higher total registration number than previous years.
7. We had many in stock uniform kits carried forward from 2020 when Covid forced us to cancel our season.
8. Not having a twin rivers tournament significantly reduced our costs this year.
9. Don't anticipate such a high profit going forward.
10. Current bank account balance is \$107,00. We have some outstanding sponsorship to collect and some minor expenses still left to close out the year.
11. We as a club try and keep a minimum of \$75,000 in reserve to cover years when sponsorships are low, capital expenditures are required as there have been several years that we have operated at a loss.

12. Registration fees are based on comparables to other clubs. We are slightly higher than some of the other centers but our sponsorship fees are lower than those centers. It is difficult to compare to other clubs as well as each club has their own contracts/prices for equipment, varying field costs, etc. For Ayr, the field costs, credit card fees, uniforms, equipment, administration, computer and website, tournaments, etc., all factor in to determining this amount.
13. Township fees have significantly increased over the years. A while back it almost tripled in costs when new staff joined the township office and realized that there were no formal contracts in place and felt that we were being charged far less than we should have been for years. We are now working much more closely with the township to ensure everything is documented going forward.

Registrar Report (Lisa Walsh)

1. It was very encouraging to see our U10 girls division increase to 3 teams this as we have often struggled retaining the girls from U6 to U8 and then to U10.
2. We will have to look at going in order of registration date when we run into coaching shortages to avoid having players that register early ending up on a team that could possibly be cancelled because there is no coach.

Director of Coaches (Jean Aoun)

1. Biggest challenge has been recruiting coaches for the younger age groups.
2. When looking to recruit and retain coaches, it is important to find coaches who will be involved with both the boys and the girls and they move forward into U10 and up.
3. Need to recruit a new Director of Coaches to the board, preferably one with a younger child who will be with the club for several years.
4. We had 1 coaching staff that was removed due to several complaints from officials, spectators and other coaches.
5. Added a group of technical coaches this year to assist teams with newer coaches and provide some training for both the players and coaches of those teams. Will look at expanding that for next season.
6. It is important to get ratings for all players from last year's coaches to assist with next year's autodraft (all divisions will be auto drafted).

Director of Equipment (Ryan DaSilva)

1. U2/3 & U4/5 were sponsored by Tim Hortons and we hope to carry that forward to next year as well. Each player receives their uniform, a ball and a medal at the end of the year.
2. Used a number of in stock uniforms that were carried forward from the 2020 season that was cancelled and we ordered new sets as a result of our increased registration numbers.
3. Our previous contract with Soccer X has expired. The board voted to have Soccer Fanatic supply our uniform kits for the next 3 years.
4. No new balls were purchased this season but we will need to look at purchasing new ones for next season.
5. We order a couple new sets of corner flags, referee equipment and pinnies for our year end fesitival.
6. Coaches are requesting that we add pumps to their equipment bags. We can consider this for next season.

Director of Sponsorships (Andrea Dust)

1. In 2021 we made a decision not to use the 2020 sponsors because of the short season.
2. Our 2020 sponsors were used in 2022 along with several additional/new sponsors to cover the increase in team numbers.
3. There was 1 sponsor carried over from 2020 that never did submit payment despite several attempts to collect.
4. Jason Q will be transitioning into this role in the 2023 season and will take over the role full time in 2024 when Andrea completely steps away from the role.

Unfinished Business

There is no unfinished business to discuss.

Amendments to the Constitution or By-Laws

No amendments to propose.

Election of Board of Directors

President – Ryan DaSilva was nominated for a 1-year term and accepted; election was approved unanimously.

Treasurer – Jean Aoun was nominated for a 1-year term and accepted; election was approved unanimously. Jean will transition Zack FT into the role.

Vice President – Lisa Walsh was nominated for a 1-year term and accepted; election was approved unanimously. We will need to find someone to transition into this role.

Secretary – Rob Leone was nominated for a 1-year term and accepted; election was approved unanimously.

Registrar – Devin McDonald was nominated for a 1-year term and accepted after the AGM had adjourned; election was approved unanimously.

Appointment of Directors

Directors at Large – Alex Crasovan

Director of Sponsorships – Andrea Dust & Jason Querin

Director of Player Development – Vacant

Director of Equipment – Zack FT

Referee Administrator – Paula Ross

Director of Coaches – Jean Aoun

Director of Tournaments – Vacant

New Business

No new business to discuss.

Set Date for first Board Meeting of the 2023 Season

Monday January 16, 2023, at 7:30pm - Virtual

Adjournment 9:08 pm