

# Don't Forget to Ask

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Headed to the store to shop for flooring?

Don't get overwhelmed get answers. It's easy to get excited about and inspired by the vast array of flooring choices before you purchase but dont forget to ask the tough questions when its your turn with the sales associate.

## Costs & Charges

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Do you charge for an in-home estimate? If so, does it apply to the cost of the purchase?

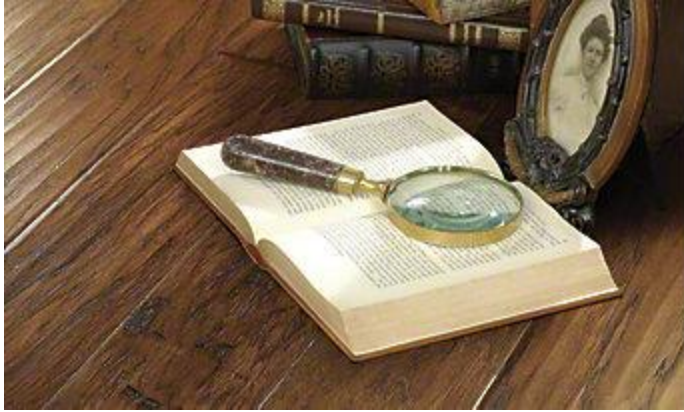
Does the price include installation?

If not, what are the charges and procedures for installation?

How do I calculate how much flooring I'll need and can I sell back an extra (unopened) box of tiles?

## Product Information

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What are the strengths of one product

choice versus another?

What are the guaranties and warranties on the flooring itself, on the padding and on the installation??

What features does this flooring have that make it easy to maintain?

## Decision Making

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Can I take a sample home to view in the room?

Can I purchase a large sample size?

## Installation

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What kind of padding or underlayment

does this floor require?

What do I have to do to my current floors before installation?

How quickly will my flooring be installed after I place my order?

How do I minimize the number and placement of seams in my room?

Is this carpet available in a 15-foot length to ensure fewer seams?

Who is responsible for removing and disposing of old carpet and padding?

Is there an additional fee for that?

