



## SUSTAINABLE STRATEGIES DC'S CLIENT SUCCESSES 2012-2022

- Sustainable Strategies DC helps localities obtain resources for their community revitalization priorities. The firm provides strategic consulting, funding strategies, grantwriting, and advocacy to secure resources and promote progress for our clients.
- Over 25+ years, the Sustainable Strategies DC team has secured nearly \$5 billion for our local government clients. This includes over \$655 million through more than 400 grants and other resources secured for over 40 cities, towns, counties, and states across America since 2012.
- Our work supports diverse local communities across America of all sizes, with populations ranging from 5,259 to 1.5 million.
- Sustainable Strategies DC has secured grants from federal and state agencies, philanthropic foundations, and the private sector for:

*Arts, Culture & Historic Preservation*

*Brownfields Revitalization & Smart Growth*

*Community & Economic Development*

*Environmental Sustainability, Clean Energy & Green Infrastructure*

*Community Health & Substance Abuse Prevention*

*Manufacturing & Making*

*Opportunity Zones*

*Public Safety & Criminal Justice*

*Technical Assistance, Awards & Designations*

*Technology & Innovation*

*Transportation & Infrastructure*

*Workforce Development*

## **RETAINER CLIENTS (\$314.9 MILLION SINCE 2012)**

### **Beaverton, OR (\$3.9 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- White House Community Revitalization Roundtable
- \$1.6 million Community Transformation Grant (Centers for Disease Control & Prevention)
- \$600,000 Brownfields Coalition Assessment Grant (U.S. Environmental Protection Agency)
- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$324,750 Drug Treatment Courts Grant (Substance Abuse and Mental Health Services Administration)
- \$306,000 Treatment Court Grant (Oregon Criminal Justice Commission)
- \$288,750 Specialty Court Grant (Oregon Criminal Justice Commission)
- \$150,000 Body-Worn Camera Pilot Implementation Grant (U.S. Department of Justice)
- \$125,000 COPS Hiring Grant (U.S. Department of Justice)
- \$100,000 Equitable Housing Planning and Development Grant (Metro Council)
- \$50,000 Our Town Grant (National Endowment for the Arts)
- Building Blocks Technical Assistance (U.S. Environmental Protection Agency)
- Participation in Maker Mayors Challenge
- Leading city in launch of the My Brother’s Keeper Community Challenge

### **Braxton County, WV (\$500,000)**

- \$500,000 Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)

### **Buena Vista, MI (\$600,000)**

- \$500,000 Transportation, Community & System Preservation Grant Federal Highway Administration)
- \$100,000 Targeted Brownfields Assessment (U.S. Environmental Protection Agency)
- Building Blocks Technical Assistance (U.S. Environmental Protection Agency)
- White House Community Revitalization Roundtable

- Leading community in launch of the My Brother’s Keeper Community Challenge

### **Carlisle, PA (\$8.4 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$5 million TIGER Grant (U.S. Department of Transportation)
- \$1.5 million Multimodal Grant (Pennsylvania Department of Transportation)
- \$599,000 Chesapeake Bay Stewardship Fund Grant (National Fish & Wildlife Foundation)
- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$380,000 Transportation Alternatives Program Grant (Federal Highway Administration)
- \$200,000 Brownfields Area-Wide Planning Grant (U.S. Environmental Protection Agency)
- \$200,000 Environmental Work Force Development and Job Training Grant (U.S. Environmental Protection Agency)
- \$43,500 Body-Worn Camera Pilot Implementation Grant (U.S. Department of Justice)
- \$30,000 Green Streets-Green Jobs-Green Towns Grant (Chesapeake Bay Trust)
- \$10,000 Our Town Grant (National Endowment for the Arts)
- Leading community in launch of the My Brother’s Keeper Community Challenge

### **Charleston, WV (\$5.6 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$1,750,000 RAISE Grant (U.S. Department of Transportation)
- \$1 million Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$1 million Byrne Grant CDS (U.S. Department of Justice)
- \$750,000 COPS Technology CDS (U.S. Department of Justice)
- \$500,000 Employment and Training Administration CDS (U.S. Department of Labor)
- \$300,000 SAMHSA CDS (U.S. Department of Health and Human Services)
- \$300,000 Byrne Grant CDS (U.S. Department of Justice)

## **Charles Town, WV (\$6.1 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$1.4 million Historic Restoration Tax Credit
- \$1 million for restoration of historic Happy Retreat heritage center (private donations)
- \$900,000 Brownfields Cleanup Revolving Loan Fund and Supplemental RLF Grants (U.S. Environmental Protection Agency)
- \$725,000 Chesapeake Bay Stewardship Fund Grant (National Fish & Wildlife Foundation)
- \$540,000 Transportation Alternatives Program Grant (West Virginia Department of Transportation)
- \$500,000 Historic Preservation Fund CDS (National Park Service)
- \$250,000 Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$195,000 ARPA Coronavirus Recovery Fund Grant (U.S. Treasury)
- \$132,500 Save America’s Treasures Grant (National Park Service)
- \$118,500 African American Civil Rights Grant (National Park Service)
- \$100,000 Transportation Alternatives Program Grant (West Virginia Department of Transportation)
- \$75,000 Green Streets-Green Jobs-Green Towns Grant (Chesapeake Bay Trust)
- \$50,000 Our Town Grant (National Endowment for the Arts)
- 20,600 Paul Bruhn Historic Revitalization Subgrant (West Virginia Division of Culture and History)
- \$11,000 State Historic Preservation Grant (West Virginia Division of Culture and History)
- \$10,000 State Historic Preservation Grant (West Virginia Division of Culture and History)
- \$9,999 Historic Preservation Grant (Daughters of the American Revolution)
- Participation with President at White House Maker Faire, and Maker Mayors Challenge
- Leading city in launch of the My Brother’s Keeper Community Challenge
- Designation as new “Home Rule City” by the State of West Virginia
- 2013 Phoenix Brownfields Award and Phoenix People’s Choice Award
- Opportunity Zone designation in distressed neighborhoods

## **Dubuque, IA (\$37.6 million)**

- \$31.5 million Natural Disaster Resilience Grant (U.S. Department of Housing & Urban Development)
- \$1.2 million Disaster Relief Grant (Economic Development Administration)
- \$800,000 Brownfields Multipurpose Grant (U.S. Environmental Protection Agency)
- \$800,000 Brownfields Revolving Loan Fund Grant (U.S. Environmental Protection Agency)
- \$600,000 Transportation, Community & System Preservation Grant (Federal Highway Administration)
- \$508,000 Outdoor Recreation Legacy Partnership Grant (National Park Service)
- \$500,000 Smart Grid Access Grant (U.S. Department of Energy)
- \$500,000 Local Arts Agency Subgrant (National Endowment for the Arts)
- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$200,000 Brownfields Area-Wide Planning Grant (U.S. Environmental Protection Agency)
- \$200,000 Brownfields Area-Wide Planning Grant (U.S. Environmental Protection Agency)
- \$200,000 Brownfields Cleanup Grant (U.S. Environmental Protection Agency)
- \$200,000 Brownfields Cleanup Grant (U.S. Environmental Protection Agency)
- Building Blocks Technical Assistance (U.S. Environmental Protection Agency)
- Building Blocks Technical Assistance (U.S. Environmental Protection Agency)
- National Award for Smart Growth Achievement (U.S. Environmental Protection Agency)
- Participation in Maker Mayors Challenge
- Leading city in launch of the My Brother’s Keeper Community Challenge
- Opportunity Zone designation in distressed neighborhoods

## **Frankfort, KY (\$15.4 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$8 million TIGER Grant (U.S. Department of Transportation)
- \$5.5 million CARES Act Grant (U.S. Department of Transportation)
- \$616,000 RAISE Planning Grant (U.S. Department of Transportation)

- \$440,000 Employment and Job Training CDS (U.S. Department of Labor)
- \$300,000 Brownfields Community-Wide Assessment Grant (U.S. Environmental Protection Agency)
- \$250,000 Land and Water Conservation Fund Grant (National Park Service)
- \$75,000 CommunityWINS Grant (U.S. Conference of Mayors)
- \$50,000 African American Civil Rights Grant (National Park Service)
- \$45,000 Body-Worn Camera Implementation Grant (U.S. Department of Justice)
- \$25,000 Grants for Arts Projects Grant (National Endowment for the Arts)
- \$25,000 Our Town Grant (National Endowment for the Arts)
- \$15,000 Grants for Arts Projects Grant (National Endowment for the Arts)
- Local Foods, Local Places Technical Assistance (U.S. Environmental Protection Agency)
- Opportunity Zone designation in distressed neighborhood

### **Frederick, MD (\$5.3 million)**

- \$5 million Economic Adjustment Assistance ARPA Grant (Economic Development Administration)
- \$535,000 Highway Infrastructure Grant CDS (U.S. Department of Transportation)
- \$300,000 Brownfields Community-Wide Assessment Grant (U.S. Environmental Protection Agency)

### **Friends of Blackwater, WV (\$2.4 million)**

- \$1,226,000 POWER Grant (Appalachian Regional Commission)
- \$1,190,000 POWER Grant (Appalachian Regional Commission)

### **Glenwood Springs, CO (\$13.1 million)**

- Creation of "Resource Roadmap" for community revitalization and funding
- \$7 million BUILD Grant (U.S. Department of Transportation)
- \$1 million Highway Infrastructure Grant CDS (U.S. Department of Transportation)
- \$950,000 Energy and Mineral Assistance Fund Grant (Colorado Department of Local Affairs)

- \$700,000 Joint Garfield County Federal Mineral Lease District (Garfield County)
- \$500,000 Energy and Mineral Assistance Fund Grant (Colorado Department of Local Affairs)
- \$500,000 Federal Mineral Lease District Grant (Garfield County)
- \$400,000 Energy and Mineral Assistance Fund Grant (Colorado Department of Local Affairs)
- \$297,570 Emergency Solutions Grant (Colorado Department of Local Affairs)
- \$200,000 Brownfields Area-Wide Planning Grant (U.S. Environmental Protection Agency)
- \$200,000 Federal Mineral Lease District Grant (Garfield County)
- \$200,000 Federal Mineral Lease District Grant (Garfield County)
- \$175,000 Federal Mineral Lease District Grant (Garfield County)
- \$150 Revitalizing Main Street Grant (Colorado Department of Transportation)
- \$150,000 Targeted Brownfields Assessment Award (U.S. Environmental Protection Agency - Region 8)
- \$149,600 Recycling Resources Economic Opportunity Infrastructure Grant (Colorado Department of Public Health and Environment)
- \$124,000 Resilient Communities Grant (Great Outdoors Colorado)
- \$100,000 Energy and Mineral Assistance Fund Grant (Colorado Department of Local Affairs)
- \$64,000 Transportation Demand Management Seed Funding Grant (Colorado Department of Transportation)
- \$61,488 Coronavirus Small Business Relief (Colorado Department of Local Affairs)
- \$50,000 Revitalizing Main Street (Colorado Department of Transportation)
- \$50,000 Revitalizing Main Street (Colorado Department of Transportation)
- \$25,000 Federal Mineral Lease District Mini Grant (Garfield County)
- \$20,000 State Historical Fund Grant (History Colorado)
- \$20,000 Art Works Grant (National Endowment for the Arts)
- \$9,189 Water Resources Grant (Colorado River District)
- Recreational Economy for Rural Communities Technical Assistance (U.S. Environmental Protection Agency)
- Opportunity Zone designation in distressed neighborhoods

## **Hopewell, VA (\$2.4 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$840,750 Pre-Disaster Mitigation Grant (Federal Emergency Management Agency)
- \$759,663 Transportation Alternatives Program Grant (Virginia Department of Transportation)
- \$451,000 Chesapeake Bay Stewardship Fund Grant (National Fish & Wildlife Foundation)
- \$396,000 Recreational Trails Program Grant (Virginia Department of Conservation & Recreation)
- Opportunity Zone designation in distressed neighborhoods

## **Huntington, WV (\$36.8 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$8.6 million Surface Transportation Block Grant (Federal Highway Administration)
- \$5.2 million Economic Adjustment Assistance Grant (Economic Development Administration)
- \$4.4 million Subsidized Loan (West Virginia Economic Development Authority)
- \$3.2 million “America’s Best Community” Grand Prize (Frontier Communications)
- \$2.9 million Pre-Disaster Mitigation CDS (U.S. Department of Homeland Security)
- \$2.3 million POWER Grant (Appalachian Regional Commission)
- \$1.9 million Public Works Grant (Economic Development Administration)
- \$1.5 million POWER Grant (Appalachian Regional Commission)
- \$1 million Mayors Challenge Competition (Bloomberg Philanthropies)
- \$800,000 Brownfields Cleanup Revolving Loan Fund (U.S. Environmental Protection Agency)
- \$750,000 POWER Grant (Appalachian Regional Commission)
- \$500,000 Supplemental Revolving Loan Fund Grant (U.S. Environmental Protection Agency)
- \$423,711 Drug Treatment Courts Grant (Substance Abuse and Mental Health Services Administration)
- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$350,000 Choice Neighborhoods Planning Grant (U.S. Department of Housing and Urban Development)

- \$350,000 Every Place Counts Design Challenge (U.S. Department of Transportation/West Virginia Department of Transportation)
- \$300,000 Brownfields Site-Specific Assessment Grant (U.S. Environmental Protection Agency)
- \$297,000 Land and Water Conservation Fund (National Park Service)
- \$250,000 Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$220,000 Assistance to Coal Communities (Economic Development Administration)
- \$218,000 COPS Technology CDS (U.S. Department of Justice)
- \$200,000 Brownfields Area-Wide Planning Grant (U.S. Environmental Protection Agency)
- \$150,000 CommunityWINS Grant (U.S. Conference of Mayors & Wells Fargo)
- \$100,000 Mayor’s Challenge Grant (Bloomberg Foundation)
- \$75,000 Our Town Grant (National Endowment for the Arts)
- \$75,000 Economic Development Grant (Claude Worthington Benedum Foundation)
- \$50,000 Rural Business Development Grant (U.S. Department of Agriculture)
- \$50,000 POWER Planning Grant (Appalachian Regional Commission)
- \$30,875 African American Civil Rights Grant (National Park Service)
- \$25,000 Asphalt Art (Bloomberg Philanthropies)
- \$25,000 Love Your Block Program Grant (Cities of Service)
- \$25,000 Just Transition Grant (Appalachia Funders Network)
- \$2,000 Byrne Grant CDS (U.S. Department of Justice)
- Participation in the Cities of Opportunity: Community of Health Practice (National League of Cities)
- Participation in the Cities of Opportunity: Healthy People, Thriving Communities pilot (National League of Cities)
- Culture of Health finalist, competition still pending (Robert Wood Johnson Foundation)
- Engaged Cities Award finalist, competition still pending (Robert Wood Johnson Foundation)
- Opportunity Zone designation in distressed neighborhoods

## **Ithaca, NY (\$14.6 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$4.5 million State of Good Repair Grant (Federal Transit Administration)
- \$3.3 million in U.S. Department of Transportation earmark reallocations to Ithaca projects
- \$2 million Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$1.4 million BUILD Grant (U.S. Department of Transportation)
- \$1.4 million Highway Infrastructure Grant CDS (U.S. Department of Transportation)
- \$1 million Energy Efficiency and Renewable Energy CDS (U.S. Department of Energy)
- \$523,269 Parks Development Grant (New York State Office of Parks, Recreation and Historic Preservation)
- \$300,000 Brownfields Community-Wide Assessment Grant (U.S. Environmental Protection Agency)
- \$200,000 Brownfields Cleanup Grant (U.S. Environmental Protection Agency)
- Developed a strategy for working with the U.S. Army Corps of Engineers and other agencies to address sedimentation issues in Lake Cayuga, securing study authorization in federal statute
- Helped prevent permanent closure of the Ithaca-Tompkins Airport by the Federal Aviation Administration
- Participation in Maker Mayors Challenge
- Leading city in launch of the My Brother’s Keeper Community Challenge

## **Johnstown, PA (\$34.1 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- Secured EDA Regional Economic Diversification Summit
- \$22,448,164 RAISE Grant (U.S. Department of Transportation)
- \$2 million Public Works Grant (Economic Development Administration)
- \$1.5 million POWER Grant (Appalachian Regional Commission)
- \$1.5 million POWER Grant (Appalachian Regional Commission)
- \$1.4 million Multimodal Grants (Pennsylvania Department of Transportation)

- \$1.2 million Public Works Grant (Economic Development Administration)
- \$850,000 U.S. Army Corps of Engineers Section 313 Grant for wastewater infrastructure upgrades
- \$798,000 POWER Grant (Economic Development Administration)
- \$650,000 Drug Free Communities Grant (U.S. Department of Health and Human Services)
- \$600,000 Brownfields Coalition Assessment Grant (U.S. Environmental Protection Agency)
- \$500,000 Save America’s Treasures Grant (National Park Service)
- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$250,000 Silver Jackets Designation (U.S. Army Corps of Engineers)
- \$63,000 Body-Worn Camera Pilot Implementation Grant (U.S. Department of Justice)
- \$20,000 Art Works Grant (National Endowment for the Arts)
- Local Foods, Local Places Technical Assistance (U.S. Environmental Protection Agency)
- Secured study authorizations in Corps of Engineers federal statute
- Participation in Maker Mayors Challenge
- Leading city in launch of the My Brother’s Keeper Community Challenge
- Opportunity Zone designation in distressed neighborhoods

## **Lansing, MI (\$1.7 million)**

- White House Community Revitalization Roundtable
- \$600,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$539,000 Brownfields Cleanup Revolving Loan Fund preserved (U.S. Environmental Protection Agency)
- \$500,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$40,000 Art Works Grant (National Endowment for the Arts)
- \$39,400 African American Civil Rights Grant (National Park Service)
- Green Capital Award (U.S. Environmental Protection Agency)
- Investing in Manufacturing Communities Partnership designee (U.S. Department of Commerce)

- Helped remove 75+ year old restriction on city land to support revitalization
- Participation in Maker Mayors Challenge
- Leading city in launch of the My Brother's Keeper Community Challenge
- Opportunity Zone designation in distressed neighborhoods

### **Loraine, OH (7.8 million)**

- \$4,025,899 Brownfield Remediation Grant (Ohio Department of Development)
- \$1,647,292 Outdoor Recreation Legacy Partnership Grant (National Park Service)
- \$709,167 Brownfield Remediation Grant (Ohio Department of Development)
- \$500,000 Byrne Grant CDS (U.S. Department of Justice)
- \$500,000 COPS Technology CDS (U.S. Department of Justice)
- \$250,000 Small Business Administration CDS (Small Business Administration)
- \$195,750 Brownfield Remediation Grant (Ohio Department of Development)

### **Martin County, FL (\$10.1 million)**

- \$3.1 million Staffing for Adequate Fire and Emergency Response (Federal Emergency Management Agency)
- \$1.7 million Assistance to Firefighters Grant (Federal Emergency Management Agency)
- \$1.2 million Criminal Justice, Mental Health, and Substance Abuse Reinvestment Grant (Florida Department of Juvenile Justice)
- \$429,000 Section 319(h) Grant (Florida Department of Environmental Protection)
- \$398,500 Recreational Trails Program (Florida Department of Transportation)
- \$388,000 Federal Clean Water Act Section 319 (h) Grant (U.S. Environmental Protection Agency)
- \$346,109 Assistance to Firefighter Grant (Federal Emergency Management Agency)
- \$345,000 Land & Water Conservation Fund Grant (Florida Department of Environmental Protection)
- \$340,000 Land & Water Conservation Fund Grant (Florida Department of Environmental Protection)
- \$300,000 Land & Water Conservation Fund Grant (Florida Department of Environmental Protection)

- \$300,000 Land & Water Conservation Fund Grant (Florida Department of Environmental Protection)
- \$300,000 Waterway Assistance Program Grant (Florida Inland Navigation District)
- \$200,000 Land & Water Conservation Fund Grant (Florida Department of Environmental Protection)
- \$167,061 Waterways Assistance Program Grant (Florida Inland Navigation District)
- \$125,000 Special Category Historical Preservation Grant (Florida Division of Historical Resources)
- \$115,699 Special Category Historical Preservation Grant (Florida Division of Historical Resources)
- \$99,729 Emergency Medical Services Grant (Florida Department of Health)
- \$60,000 Waterways Assistance Program Grant (Florida Inland Navigation District)
- \$50,000 Our Town Grant (National Endowment for the Arts)
- \$50,000 Our Town Grant (National Endowment for the Arts)
- \$50,000 Florida Boating Improvement Program Grant (Florida Fish and Wildlife Conservation Commission)
- \$40,000 Florida Boating Improvement Program Grant (Florida Fish and Wildlife Conservation Commission)
- \$38,615 Rural Business Development Grant (U.S. Department of Agriculture)
- \$35,000 Florida Boating Improvement Program Grant (Florida Fish and Wildlife Conservation Commission)
- \$11,905 Fire Prevention and Safety (Federal Emergency Management Agency)
- \$10,000 Energy Efficiency Retrofits for Public Facilities Grant (Florida Department of Agriculture & Consumer Services)
- \$3,500 H.W. Wilson Library Staff Development Grant (American Library Association)
- Our Town Technical Assistance (National Endowment for the Arts)
- Opportunity Zone designation in distressed neighborhood

### **Mills, WY (\$125,000)**

- \$125,000 COPS Hiring Grant (U.S. Department of Justice)

## **Minturn, CO (\$2.65 million)**

- \$1,402,000 Revitalizing Main Street Larger Safety Grant (Colorado Department of Transportation)
- \$1 million State and Tribal Assistance Grant CDS (U.S. Environmental Protection Agency)
- \$250,000 Community Funding Partnership (Colorado River District)

## **North Hempstead, NY (\$10.7 million)**

- \$2 million U.S. Department of Transportation earmark reallocations to North Hempstead projects
- \$2 million for two Section 5310 Grant (Federal Transit Administration)
- \$1 million Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$1 million Cleaner, Greener Communities Grant (New York State Energy Research & Development Authority)
- \$800,000 Brownfield Community Wide Multipurpose Grant (U.S. Environmental Protection Agency)
- \$656,000 Transit Infrastructure Grant CDS (U.S. Department of Transportation)
- \$625,000 Cleaner, Greener Communities Grant (New York State Energy Research & Development Authority)
- \$480,000 Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$300,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$295,000 New York Main Street Grant (New York State Homes and Community Renewal)
- \$270,000 Local Government Efficiency Grant (New York State Department of State)
- \$200,000 Brownfields Cleanup Grant (U.S. Environmental Protection Agency)
- \$165,000 Maritime Heritage Grant (National Park Service)
- \$159,000 Zombie Home Prevention Initiative Grant (New York Attorney General's Office)
- \$126,000 Brownfield Opportunity Area Grant (New York State Department of State)
- \$125,000 Local Waterfront Revitalization Program Grant (New York State Department of State)
- \$82,500 Market New York Grant (New York Empire State Development)

- \$75,000 Market New York Grant (New York Empire State Development)
- \$75,000 Our Town Grant (National Endowment for the Arts)
- \$58,000 Local Government Efficiency Grant (New York State Department of State)
- \$50,000 African American Civil Rights Grant (National Park Service)
- \$49,500 Arts Grant (New York State Council on the Arts)
- \$7,500 Data Redundancy Grant (New York Department of State)
- Leading city in launch of the My Brother's Keeper Community Challenge

## **Port St. Lucie, FL (\$10.1 million)**

- Creation of "Resource Roadmap" for community revitalization and funding
- \$2 million Resilient Florida Grant (Florida Department of Environmental Protection)
- \$1.4 million Hazard Mitigation Grant (Federal Emergency Management Agency)
- \$1.3 million 319(h)/SWAG Grant (Florida Department of Environmental Protection)
- \$1.1 million River Lagoon Water Management Improvement Grant (South Florida Water Management District)
- \$924,000 319(h)/SWAG Grant (Florida Department of Environmental Protection)
- \$672,472 River Lagoon Water Management Improvement Grant (South Florida Water Management District)
- \$562,500 Hazard Mitigation Grant (Federal Emergency Management Agency)
- \$500,000 Recreational Trails Program (Florida Department of Transportation)
- \$400,000 Waterways Assistance Program (Florida Inland Navigation District)
- \$336,000 319(h) Grant (Florida Department of Environmental Protection)
- \$264,000 Shuttered Venue Operators Grant (Small Business Administration)
- \$250,000 Florida Recreation Development Assistance Program - Playground Enhancement Grant (Florida Department of Environmental Protection)
- \$200,000 Florida Recreation and Development Assistance Program (Florida Department of Environmental Protection)
- \$100,000 Water Quality Restoration Grant (Indian River Lagoon National Estuary Program)



- \$98,175 COPS Community Policing Development Microgrant (U.S. Department of Justice)
- \$80,000 Rebuild Florida Resiliency Planning Grant (Florida Department of Economic Opportunity)
- \$50,000 Our Town Grant (National Endowment for the Arts)
- \$10,000 Grants for Arts Projects Grant (National Endowment for the Arts)
- \$10,000 Challenge America Grant (National Endowment for the Arts)
- Opportunity Zone designation in distressed neighborhood

### **Ranson, WV (\$14 million)**

- \$5 million TIGER Grant (U.S. Department of Transportation)
- \$4.5 million BEDI-Section 108 Finance package (U.S. Department of Housing & Urban Development)
- \$3.2 million Transportation Grant (West Virginia Department of Transportation)
- \$625,000 Transportation Alternatives Program Grant (West Virginia Department of Transportation)
- \$250,000 COPS Hiring Grant (U.S. Department of Justice)
- \$200,000 Transportation Alternatives Program Grant (West Virginia Department of Transportation)
- \$125,000 COPS Hiring Grant (U.S. Department of Justice)
- \$120,000 Transportation Grant (West Virginia Department of Transportation)
- \$43,000 Body-Worn Camera Pilot Implementation Grant (U.S. Department of Justice)
- \$30,000 Green Streets, Green Jobs, Green Towns (Chesapeake Bay Trust)
- Building Blocks Technical Assistance (U.S. Environmental Protection Agency)
- 2013 Phoenix Brownfields Award and Phoenix People's Choice Award
- Participation in Maker Mayors Challenge
- Leading city in launch of the My Brother's Keeper Community Challenge
- Opportunity Zone designation in distressed neighborhoods

### **Rifle, CO (\$1.95 million)**

- \$1.8 million Revitalizing Main Street Larger Safety Grant (Colorado Department of Transportation)
- \$150,000 Revitalizing Main Street Small Grant (Colorado Department of Transportation)

### **Rochester, MN (\$21.1 million)**

- Creation of "Resource Roadmap" for community revitalization and funding
- \$5 million Outdoor Recreation Legacy Partnership (National Park Service)
- \$4.3 million Buses and Bus Facilities (U.S. Department of Transportation)
- \$3.2 million Low- or No-Emission Vehicle Grant (U.S. Department of Transportation)
- \$3.1 million Main Street Economic Revitalization Program Grant (Minnesota Department of Employment and Economic Development)
- \$988,000 Main Street Economic Revitalization Program Grant (Minnesota Department of Employment and Economic Development)
- \$935,000 State and Tribal Assistance Grant CDS (U.S. Environmental Protection Agency)
- \$750,000 Employment and Training Administration CDS (U.S. Department of Labor)
- \$692,674 Expanded Meal Access for Minnesota Children and Adults Grant (Minnesota Department of Education)
- \$525,000 Lead Hazard Reduction Grant (U.S. Department of Housing & Urban development)
- \$500,000 COPS Technology CDS (U.S. Department of Justice)
- \$468,699 Travel and Tourism Grant (Economic Development Administration)
- \$383,650 Save America's Treasures Grant (National Park Service)
- \$58,040 Emergency Services Program (Minnesota Department of Human Services)
- \$25,000 Grants for Arts Projects Grant (National Endowment for the Arts)
- Participation in the Mayors' Institute on Job Creation and Economic Opportunity to Improve Health and Equity (National League of Cities)

### **Silverthorne, CO (\$150,000)**

- \$150,000 Revitalizing Main Street Small Grant (Colorado Department of Transportation)

## **Stamford, CT (\$16.6 million)**

- \$6.4 million Community Development Block Grant – Disaster Recovery Grant (U.S. Department of Housing & Urban Development)
- \$2 million Highway Infrastructure Grant Program CDS (U.S. Department of Transportation)
- \$1.8 million Outdoor Recreational Legacy Partnership Grant (National Park Service)
- \$1.4 million U.S. Department of Transportation earmark reallocations to Stamford project
- \$1.1 million Sustainable Communities Challenge Grant (U.S. Department of Housing & Urban Development)
- \$1 million Staffing for Adequate Fire & Emergency Response Grant (Federal Emergency Management Agency)
- \$850,000 Transportation, Community & System Preservation Grant (Federal Highway Administration)
- \$800,000 Disaster Relief Grant (Economic Development Administration)
- \$513,000 Workforce Development CDS (U.S. Department of Labor)
- \$338,346 Body-Worn Camera Pilot Implementation Grant (U.S. Department of Justice)
- \$147,840 Farmers Market Promotion Program Grant (U.S. Department of Agriculture)
- \$133,151 Body-Worn Camera Policy and Implementation Program Grant (U.S. Department of Justice)
- \$60,000 Invest Health Grant (Robert Wood Johnson Foundation)
- \$28,400 Connecticut Farm Viability Grant (Connecticut Department of Agriculture)
- \$25,701 Farm-to-School Planning Grant (U.S. Department of Agriculture)
- \$25,000 Healthy Communities Grant (U.S. Environmental Protection Agency - Region 1)
- \$21,000 Connecticut Farm Viability Grant (Connecticut Department of Agriculture)
- \$20,000 Community Collaborative Learning Grant (Robert Wood Johnson Foundation)
- \$20,000 Roadmaps Collaborative Learning Grant (Robert Wood Johnson Foundation)
- \$10,000 Roadmaps to Health Action Award (Robert Wood Johnson Foundation)
- \$10,000 Innovation Grant (RecycleCT)
- \$9,800 Community Challenge Grant (AARP)

- Transit-Oriented Development Technical Assistance (Smart Growth America & Federal Transit Administration)
- Building Blocks Technical Assistance (U.S. Environmental Protection Agency)
- Opportunity Zone designation in distressed neighborhoods

## **Weirton, WV (\$2.7 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$1.2 million Assistance to Coal Communities Construction Grant (Economic Development Administration)
- \$800,000 Brownfields Cleanup Revolving Loan Fund (U.S. Environmental Protection Agency)
- \$300,000 Assistance to Coal Communities Reuse Planning Grant (Economic Development Administration)
- \$393,500 Transportation Alternatives Program Grant (West Virginia Department of Transportation)
- \$25,000 Our Town Grant (National Endowment for the Arts)
- Opportunity Zone designation in distressed neighborhood

## **Wheeling, WV (\$29.7 million)**

- Creation of “Resource Roadmap” for community revitalization and funding
- \$25 million Transportation Grant (West Virginia Department of Transportation)
- \$1,001,000 COPS Technology CDS (U.S. Department of Justice)
- \$1 million Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$750,000 Paul Bruhn Historic Revitalization Subgrant (National Park Service)
- \$620,000 Economic Development Initiative CDS (U.S. Department of Housing and Urban Development)
- \$500,000 Health Resources and Services Administration CDS (U.S. Department of Health and Human Services)
- \$359,953 Brownfields Cleanup Grant (U.S. Environmental Protection Agency)
- \$192,000 Transportation Alternatives Grant (West Virginia Department of Transportation)
- \$150,000 Historic Preservation Fund CDS (National Park Service)

- \$75,000 Opportunity Appalachia (Appalachian Community Capital)
- \$50,000 POWER Grant (Appalachian Regional Commission)
- \$40,000 State Development Grant (West Virginia Department of Arts, Culture and History)

## **NON-RETAINER CLIENT PROJECTS (\$343.5 MILLION SINCE 2012)**

### **Advantage Valley, WV (\$2.7 million)**

- \$1,055,001 POWER Grant (Appalachian Regional Commission)
- \$1,052,000 POWER Grant (Appalachian Regional Commission)
- \$323,000 Claude W. Benedum Foundation Grant (Claude W. Benedum Foundation)
- \$300,000 Small Business Administration CDS (Small Business Administration)

### **Arcata, CA (\$3.1 million)**

- \$3.1 million Active Transportation Program Grant (California Department of Transportation)

### **Aspen Fire Protection District (\$1.3 million)**

- \$1.3 million SAFER Grant (Federal Emergency Management Agency)

### **Bay City, MI (\$709,303)**

- \$709,303 Transportation Economic Development Fund (Michigan Department of Transportation)

### **Beaver County, PA (\$600,000)**

- \$600,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)

### **Bourbon County, KY (\$10.2 million)**

- \$10.2 million BUILD Grant (U.S. Department of Transportation)

### **Bridgeport, CT (\$261,654)**

- \$261,654 Body-Worn Camera Pilot Implementation Grant (U.S. Department of Justice)

### **Butler Township, PA**

- Creation of "Resource Roadmap" for community revitalization and funding

### **Catalyst Connection, PA (\$10.6 million)**

- Investing in Manufacturing Communities Partnership Award (Economic Development Administration)
- \$5,000,000 Defense Manufacturing Communities Program Grant (Department of Defense)
- \$1,423,297 POWER Grant (Appalachian Regional Commission)
- \$1 million Employment and Training Administration CDS (U.S. Department of Labor)
- \$994,883 POWER Grant (Appalachian Regional Commission)
- \$670,000 POWER Grant (Appalachian Regional Commission)
- \$625,000 POWER Grant (Appalachian Regional Commission)
- \$532,497 Assistance to Coal Communities Grant (Economic Development Administration)
- \$400,000 POWER Planning Grant (Economic Development Administration)

### **Cedar Hill, TX (\$300,000)**

- \$300,000 WaterSMART (Bureau of Reclamation)

### **Coalfield Development Corporation, WV (\$3.6 million)**

- \$2.5 million Workforce Opportunities for Rural Communities Grant (U.S. Department of Labor)
- \$500,000 Phase I Build Back Better Challenge (Economic Development Administration)
- \$500,000 Brownfields Cleanup Grant (U.S. Environmental Protection Agency)
- \$100,000 Our Town (National Endowment for the Arts)

## **Community College of Beaver County, PA (\$1.3 million)**

- \$685,000 POWER Grant (Appalachian Regional Commission)
- \$587,950 POWER Grant (Appalachian Regional Commission)
- Tri-State Energy & Advanced manufacturing (TEAM) Consortium formation

## **Dubuque County, IA (\$5.4 million)**

- \$5,452,023 BUILD Grant (U.S. Department of Transportation)

## **El Paso, TX (\$2.1 million)**

- \$2.1 million Desalination Construction Projects under the WIIN Act Grant (Bureau of Reclamation)

## **Flint, MI (\$127 million)**

- Representation during 2015-2016 Water Crisis, leading to \$127 million in federal & state water infrastructure funding
- White House Community Revitalization Roundtable
- Participation in Maker Mayors Challenge

## **Galveston, TX (\$50,000)**

- \$50,000 Our Town Grant (National Endowment for the Arts)

## **Generation WV & the Locally Driven Broadband Solutions Program (\$7.3 million)**

- \$2.5 million POWER Broadband Grant (Appalachian Regional Commission)
- \$2.5 million POWER Broadband Grant (Appalachian Regional Commission)
- \$1,551,200 million POWER Broadband Grant (Appalachian Regional Commission)
- \$523,253 million POWER Grant (Appalachian Regional Commission)
- \$167,000 Employment and Training Administration CDS (U.S. Department of Labor)
- \$40,000 Just Transition Grant (Appalachia Funders Network)

## **Harrisburg, PA (\$300,000)**

- \$300,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)

## **Holland, MI (\$65,000)**

- Creation of "Resource Roadmap" for community revitalization and funding
- \$65,000 Local Sustainability Matching Fund Grant (Funders Network for Smart Growth & Livable Communities)
- Georgetown University Clean Energy Prize; semi-finalist

## **Indianapolis, IN**

- Creation of "Resource Roadmap" for community revitalization and funding

## **Iowa (\$66 million)**

- \$66 million National Disaster Resilience Competition Grant (U.S. Department of Housing and Urban Development)

## **Jefferson County, WV**

- Creation of "Resource Roadmap" for parks and recreation

## **Madison, WI (\$11.7 million)**

- \$4.7 million Buses and Bus Facilities Grant (Federal Transit Administration)
- \$7 million Buses and Bus Facilities Grant (Federal Transit Administration)

## **Martinsburg, WV (\$400,000)**

- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- Opportunity Zone designation in distressed neighborhoods

## **Monaca, PA (\$4.3 million)**

- Creation of "Resource Roadmap" for community revitalization and funding
- \$3 million Economic Development Transportation Grant (Pennsylvania Department of Community and Economic Development)
- \$1 million Livability Through Smart Transportation Grant (Southwestern Pennsylvania Commission)
- \$263,000 Multi-Modal Transportation Fund Grant (Pennsylvania Department of Transportation)

## **Morgantown, WV**

- Opportunity Zone designation in distressed neighborhoods

### **Norfolk, VA (\$14.5 million)**

- \$14 million BUILD Grant (U.S. Department of Transportation)
- \$300,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- \$200,000 Brownfields Area-Wide Planning Grant (U.S. Environmental Protection Agency)

### **Norwalk, CT (\$3.4 million)**

- \$3 million Community Development Block Grant - Disaster Recovery (Connecticut Department of Housing)
- \$400,000 Brownfields Assessment Grant (U.S. Environmental Protection Agency)
- Opportunity Zone designation in distressed neighborhoods

### **Philadelphia, PA**

- Creation of "Resource Roadmap" for community revitalization and funding

### **Ponderay, ID (\$1.4 million)**

- \$1.4 million BUILD Planning Grant (U.S. Department of Transportation)

### **Regional Optical Communications, Inc. (\$1.2 million)**

- \$1.2 million American Rescue Plan Act Economic Adjustment Assistance Grant (Economic Development Administration)

### **Roaring Fork School District, CO (\$1.2 million)**

- \$510,073 Transportation Alternatives Program Grant (Colorado Department of Transportation)
- \$500,000 Safe Routes to School Grant (Colorado Department of Transportation)
- \$200,000 Federal Mining Lease District Grant (Garfield County)

### **Roaring Fork Transportation Authority, CO (\$24.5 million)**

- \$13 million BUILD Grant (U.S. Department of Transportation)
- \$11.5 million Buses and Bus Facilities Grant (U.S. Department of Transportation)

### **Silt, CO (\$201,000)**

- Creation of "Resource Roadmap" for community revitalization and funding
- \$201,000 Colorado Multimodal Fund Grant (Colorado Department of Transportation)

### **Southern Rail Commission (\$37.4 million)**

- \$33 million Consolidated Rail Infrastructure and Safety Improvements (Federal Railroad Administration)
- \$4.4 million Restoration & Enhancement Grant (Federal Railroad Administration)

### **Southwestern Pennsylvania Coalition (\$1.4 million)**

- \$1,423,497 POWER Grant (Appalachian Regional Commission)

### **Spokane, WA**

- Opportunity Zone designation in distressed neighborhoods

### **Steelton, PA**

- Creation of "Resource Roadmap" for community revitalization and funding

### **St. Louis County, MO**

- Creation of "Resource Roadmap" for community revitalization and funding

### **Unlimited Future, WV (\$40,000)**

- \$40,000 Just Transition Grant (Appalachia Funders Network)

### **West Virginia High Tech Consortium (\$838,000)**

- \$837,970 POWER Grant (Appalachian Regional Commission)

### **Waynesboro, VA**

- Creation of "Resource Roadmap" for community revitalization and funding

### **Wellsburg, WV (\$75,000)**

- \$75,000 Opportunity Appalachia (Appalachian Community Capital)

**West Virginia High Technology  
Foundation, WV (\$50,000)**

- \$50,000 Rural Business Development Grant  
(U.S. Department of Agriculture)

**West Virginia Land Stewardship  
Corporation, WV (\$1 million)**

- \$1 million Economic Development Initiative CDS  
(U.S. Department of Housing and Urban  
Development)

**West Virginia Municipal League,  
WV (\$300,000)**

- \$300,000 Economic Development Initiative CDS  
(U.S. Department of Housing and Urban  
Development)

**West Virginia University, WV  
(\$400,000)**

- \$400,000 POWER Grant (Appalachian Regional  
Commission)

**Wilmington, DE (\$300,000)**

- \$300,000 Brownfields Assessment Grant (U.S.  
Environmental Protection Agency)