

ROBERT WILSON



Robert Wilson recently retired after 27 years with Honeywell Aerospace and its predecessor companies. He served the last 9 years as the President of Honeywell's Business & General Aviation business. As President, Mr. Wilson led a business unit which served customers who make, operate and maintain business jets and general aviation aircraft across the globe.

In this role Mr. Wilson grew the business at twice the industry rate to over \$2.5B and expanded the Op margin by over 50% in the period 2009 to 2014. Aftermarket accounted for approximately half of the overall business and Rob grew the upgrade portion from \$20M to over \$300M in less than 5 years. He led the acquisition and integration of the EMS satellite communication business into Honeywell in 2012 and beating all financial objectives. Rob also was the Sr. executive responsible for leading the transition of Honeywell aerospace's jet engine manufacturing facilities from Phoenix to Mexico and the Czech Republic while achieving critical operational & financial metrics.

During Rob's tenure as President, he was elected by his industry peers to Chairman of the General Aviation Manufacturer's Association, (GAMA) industry group, also serving as the group's Vice Chairman and Chairman of the Technical Policy Committee. In 2009, Mr. Wilson was awarded Honeywell's Top Sr. Leadership award, largely based on his demonstrated ability to win significant long term contract wins for Honeywell's integrated avionics systems and jet propulsion engines. Rob has demonstrated the ability to plan & execute winning sales pursuits globally by winning new business in such diverse opportunities as, helicopter engine contracts from Avicopter for their AC311 aircraft in China, cockpit avionics on the Swiss company Pilatus's first jet and Gulfstream's largest jet the G650, as well as over \$3M of propulsion and mechanical system content on Brazil's Embraer's newest mid-size business jet family. Under Rob's leadership, Honeywell's Business and General Aviation business, certified and brought to market the industry leading Primus Epic family of integrated cockpit for a wide variety of business aircraft including Dassault's Falcon 7x, Gulfstream's G550/G450, and the Pilatus PC-12.

Previously, Mr. Wilson was the Vice President of Honeywell's Military aircraft business where he had total business accountability for the sales, product development, production and support for all Honeywell systems installed on Military aircraft globally. In the role, Rob had multi-site operations responsibility and utilized Six Sigma process training to drive a significant improvement in customer satisfaction by improving quality, increasing on-time delivery performance and sharpening the focus on product development performance, especially in the area of complex software certification.

Prior to this role, Rob led the certification, and production introduction of Honeywell's newest Jet engine, the HTF 7000, which has established itself as one of the most reliable and cost effective propulsion systems in Business Aviation history and has been installed and in service on Bombardier's Challenger, 300 and 350, Gulfstream's G280, and Embraer's Legacy 450 and 500 aircraft.

Rob's first business leadership role was as vice president of the hydromechanical product line, selling, designing, manufacturing and supporting jet engine fuel controls across both defense and commercial markets.

In prior roles at Honeywell Aerospace, Mr. Wilson had a series of engineering and business leadership positions with increasing responsibility, including leading Honeywell's engine/APU assembly and test facility, and leading the engine and mechanical technology development efforts.

Rob started his career designing and developing gas turbines and related equipment at Solar Turbines, a division of Caterpillar Corporation and has an engineering degree from Case Western Reserve University.