

# **FINANCE BLUE**

London office



*'Asset and wealth protection you can TRUST'*

Finance Blue, operating out of offices in Europe, America, Africa and the Far-East, is establishing itself as a strong new player in the Project Finance Investment arena, bringing both regional and international investment strategies to the market.

Finance Blue's true in-depth understanding of businesses allows it to add significant value by structuring products and transactions that best fit investment partners' its project strategies. Each transaction we undertake on behalf of its investment partners is tailored to the project situation and usually involves leveraging investors' financial assets in order to capitalize their target projects.

With in excess of thirty years working experience in the Industry our team has built a reputation for continuously meeting the needs and expectations of our clients with regards to expertise, privacy and confidentiality

We have grown in a short period of time into an ambitious and opportunistic international group with offices in the UK, Hong Kong, Spain and USA with an Associate Group Office in Switzerland. In due course we will be seeking to establish offices in Singapore, UAE, India, China and other prominent financial centres of excellence.

- Finance Blue's focus is the provision of Asset and Wealth Protection, providing advisory, tax, double taxation and corporate structuring to clients worldwide.
- Incorporation services UK and overseas
- Trust and trustee services
- Accounting and payroll
- Procurement services
- Management of trade finance and documentary letters of credit
- Virtual offices
- Invoicing
- The opening and administration of bank accounts
- Yacht and ship management and property ownership structuring.

- Our drive is ensuring our clients are serviced to the best of our ability Without our clients we do not have a business. In this ever demanding and competitive market place it is paramount our clients requirements come first.
- Hence within our multi-disciplined team we endeavour to cover all clients demands covering
- Taxation and International Tax
- Banking and Trade Finance
- Accountancy
- Legal and company secretaries

- Where mandated by law, all our offices have obtained the necessary government licenses to act as Corporate Service Providers or Trustees.
- In all other jurisdictions, we work to the same internationally acknowledged standards.

- Our clients come from worldwide locations. They consist predominantly of businessmen and women who in the current climate are concerned with asset and wealth preservation, who wish to ensure that their assets work for them in the most cost and tax efficient manner.
- As our clients are the priority and at the heart of our values, service, which can be neglected by others, is the key to our business and we strive to ensure the clients expectations are met.
- Our clients can contact us 24 / 7 if the need arises so we can ensure all their requirements are met.

- We establish and manage onshore and offshore companies, trusts and other types of international business structures to meet the specific objectives of our clients.
- Broadly, these objectives include corporate re-structuring, wealth protection and tax reduction, international expansion and market entry.
- Finance Blue's focus is to understand, assess, design and implement a solution that best fits our clients' specific needs and goals while maximizing the available benefits.

- Private Clients
- High Net-Worth Individuals
- Entrepreneurs
- Expatriates
- Small to Medium Sized Enterprises (SMEs)
- Owner Managed Businesses (OMBs)
- Multi National Corporations (MNCs)

- International Trading Structures
- International Investment Structures
- Property Ownership Structures
- International Banking
- Holding Companies – Royalty Structures
- Trust and Trustee Services
- Asset and Wealth Protection
- Foundations
- Estate Planning

- Double Tax Mitigation
- International Payroll Solutions
- Personal Service Companies (*PSCs*)
- Yacht & Aircraft Ownership Structures
- Virtual Office Services
- E-Commerce and E-Gambling Solutions
- Virtual Office Services

## **FINANCE BLUE**



**Richard A. Granier**

**FINANCE BLUE LIMITED**

**Chairman**

Richard has had a long-standing professional career covering the fields of economy and finance, management, trading, banking and securities, merger and acquisitions, in markets all around the world.

He has a University Diploma in Technology, specializing in Marketing, and a "Licence en droit" in Finance and Business.

## *Contact Details :*

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## **FINANCE BLUE**



**Deane G. Renouf**

**FINANCE BLUE LIMITED**

**General Manager**

Dean is a South African of British extract. Having schooled in Port Elizabeth he went on to study marine engineering in the Navy, where he spent five interesting years, and then went on to spend a few years in the Construction Industry.

In the early 80s Dean left the industry to join a major oil company in the marketing field, where he spent the next nine years developing a successful business career and studying marketing, finance and project management. Sensing a shift in the wind Dean moved on to run his own retail business for four years and studied business administration.

Leaving the retail field Dean moved into the business consulting and M&A environment with a certain focus on the franchise development sector. The early 2000's saw Dean forming an associate partnership with a large international project engineering management company and specializing in the project funding and structured finance arena, Hestiun Group and its Division, Hestiun Finance. Then the Group was renamed AVELIA in 2011 and today has merged and a new entity was created with BLUEGACE HOLDINGS which is where we continue today.

Dean Renouf is a Shareholder, an Holding Board Member, in charge of Finance Division worldwide and Head of Africa of the Holding

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## **FINANCE BLUE**



**Khushal Khagram**

**BLUEPOINT Management and Services**

**Chairman**

- **“FFA”:** **Fellow of Institute of Financial Accountants**
- **“FIPA”:** **Fellow of Institute of Public Accountants**
- **“BTEC”:** **National in Business Studies (Merit)**
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Fully experienced Accountant with extensive exposure in all aspects of Finance & Management Services.

Experienced at Corporate PR and well-developed ability to negotiate and build relationships at key levels.

Founding Partner of a Company that created **8 TV Channels** in UK, India & Australia (*inc. financing*).

In charge of general accountancy and reporting OF **BLUEGRACE HOLDINGS** Group / European Head-Office in UK & for our European Subsidiaries.

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## **FINANCE BLUE**



**Miguel Trapé**

**FINANCE BLUE LIMITED**

**International Executive Director**

Miguel has been involved in the field of management for the past 25 years. His areas of expertise include strategic management and development of new businesses specially in international and global environments.

Having started his career as International and Export Manager at Vives Vidal (VF Corporation), Miguel helped establish Inmanser a company, based in Spain, that focused on onshore and offshore structuring in the field of asset and wealth protection, along with transparent tax mitigation focus. Miguel then became the General Manager for North Spain and later Italy for the CIRSA Corporation, (*gambling, casinos and hotels*) and finally moving to start Hoteles Guadalpin in Marbella Spain, developing in both cases the global strategy for the companies. Lately he has been working as a consultant for the hotel and restaurant business developing new projects for investors

Miguel studied Law, has an MBA from IESE Barcelona and Certifications for Hotel Management from Cornell University NY, USA) and Nanyang Technological University (Singapore), he is fluent in 8 languages and has established through his career a solid network of contacts at international level

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## **FINANCE BLUE**



### **Stefano Fabbri**

**BLUEPOINT Management and Services**

**Head of Fixed Income Trading**

Stefano come to the Group with decades of business experience as an entrepreneur, employee and regulator. He is certified with the Chartered Accountants and Accounting Experts in Italy as a Certified Public Accountants and enrolled in the National Register of Auditors. For more than 17 years he has consulted in the areas of administrative activities, corporate taxes and financial structures in the Czech Republic, China, Morocco, Russia, Romania, Bulgaria, and the United Kingdom. Stefano was assigned by the Italian courts to oversee bankruptcy activities for many years.

When not working Stefano is a patron of the arts. He is an longstanding active member of the *Guggenheim Foundation* with a particular passion for modern art.

Stefano holds a College Degree from Istituto Tecnico Commerciale *Aldo Capitini*; a Masters Professional course for software Design and software Management; a Master degree in Consortiums Management for small and medium sized Companies working in the Fashion Industry and a BA in Psychological Management of Jobs and Organizations from the University of Florence. His first language is Italian and he is functionally fluent in English, and proficient in Spanish.

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## **FINANCE BLUE**



**Ian Dunsford**

***BLUEPOINT Management and Services***

**Associate**

Ian has been involved in UK and offshore company formations for 15 years and was the Managing Director of a leading company formation agent in Mayfair London. He has an international portfolio of clients providing them with corporate structures.

He has extensive experience within the corporate services industry, primarily to manage UK and offshore companies. He operates across the UK and in specific European cities to help develop potential clients and intermediary contacts.

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