

# Diagram Your Decision to Maximize Results!

## 1 ~ Frame It

- 1.1 What is the circumstance, subject, situation?
- 1.2 Who is effected?
- 1.3 What results do you have now?
- 1.4 What do you want instead?

## 2 ~ Correlate

- 2.1 Determine what's at stake - how much money, time or reputation will be made or saved
- 2.2 Collect input from those involved
- 2.3 ID 3 primary areas utilizing others
- 2.3 ID 3 alternatives that make your life easier, save you time and make you \$

## 3 ~ Make It

- 3.1 Choose a course of action
- 3.2 Prepare to monitor results
- 3.3 Prepare to report results to stakeholders

## 4 ~ Communicate It

- 4.1 Summarize the choice & rationale for yourself
- 4.2 Summarize and tell stakeholders of the choice and rationale

## 5 ~ Implement It

- 5.1 Create a procedure from it to be followed in the future for best results
- 5.2 Publish it. Even if it only involves you.
- 5.3 Remember, your growing a company, not a creating a job for yourself -think of each step as an opportunity to train others to support your company.



**Slow down to speed up and better control results.**

**Connect the dots more effectively including talents of others.**

**Choose the best course of action with the information you have.**

**Summarize your choice for yourself and others.**

**Layout the goal, steps, time lines and resources required.**

**Goal**

**Steps**

**Resources required**

**Time line/Deadline**

## 6 ~ Redirect It

- 6.1 Ask yourself & stakeholders some questions; Did you make more money or save more time or make life easier?

