

Strategic Consulting

Our strategic consulting division was created with the end goal of positioning our clients for success by helping them meet their strategic organizational goals.

We accomplish this in two ways – first, helping clients solve an array of complex business and operational problems, and second, providing thought leadership to help clients navigate the often volatile and sweeping industry changes. Our track record speaks for itself. Whether it is reorganizing the care delivery team, post-EHR documentation management, helping providers achieve Meaningful Use (MU), achieving the coveted Medicare Advantage Five Star rating, transitioning to a Patient-Centered Medical Home (PCMH), or improving the financial health of an organization, our strategic consultants provide guidance every step of the way. Executive professional development is a corollary of this guidance.

Two core elements of organizational strategy are data-driven decision-making and continuous quality improvement. From MU to the Physician Quality Reporting System (PQRS) to PCMH and everything in between, there is a shift toward data analytics and improving clinical outcomes. The key to effective data analyses and utilization is an understanding of what data to collect and how to collect it in a manner that doesn't impose additional workload.

What data should your organization collect? How can you interpret this data? What does your data say about your Key Process Indicators (KPIs)? What quality improvement model best supports your organization and its goals? What workflow steps does value stream mapping render ineffective?

These are just some of the questions that our strategic consulting team can help you answer. The Quirk approach includes a thorough assessment of your current organizational situation followed by an array of offerings designed to help you improve patient outcomes, reduce costs, and enhance value, all while positioning you to gain greater market share. We will work with you to establish strategic goals and see you through the planning, execution, and ongoing support of the solution that works optimally for your organization.

Contact us to discuss your unique business and clinical challenges and let us partner with you to solve them.