



MATESHIP

CELEBRATING THE FIRST 100 YEARS
AUSTRALIA & UNITED STATES

US-AUSTRALIA DEFENSE TRADE SUMMIT

AGENDA

MONDAY, SEPTEMBER 17

LOCATION: MYSTIC HILTON

1:00-5:00PM

Registration

2:00-5:00PM

Meet The Reps

Informal one-on-one meetings for USA small to medium sized businesses to meet sales representatives from Australia and for Australian firms to meet USA sales reps

5:30-7:30PM

Welcome Reception

Location: Mystic Aquarium

TUESDAY, SEPTEMBER 18

LOCATION: MAIN BALLROOM—MYSTIC HILTON

7:30-8:30AM

Registration

For companies who have not registered on Monday afternoon.

8:30-8:40AM

Welcome

Congressman Joe Courtney (CT2)

8:40-9:00AM

Keynote

*James F. Geurts, Assistant Secretary of the Navy
for Research, Development & Acquisition*

9:00-9:45AM

Panel Session: Why The Supply Chain Is Important To The Defense Industry

*Electric Boat, Lockheed Martin, Northrop Grumman, UTC/Pratt & Whitney
Moderated by Congressman Joe Courtney*



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9:45-10:15AM

What Australia Is Buying

*Roger Grose, Counsellor Defence Materiel | Australian Government |
Department of Defence | Capability Acquisition and Sustainment Group*

10:15-10:45AM

What The US Is Buying

US Defense Contract Management Agency | Small Business Contract Manager

10:45-11:15AM

Break

11:15-12:00PM

Breakout Sessions #1

*Australian Government—How the Procurement Process Works
US Defense Contract Management Agency—How the Procurement Process Works
Lockheed Martin
Pratt & Whitney
Northrop Grumman*

12:00-1:15PM

Lunch

Keynote by John Berry, former US Ambassador to Australia (2013-2016)

1:15-2:00PM

Breakout Sessions #2

2:10-2:55PM

Breakout Sessions #3

3:05-3:50PM

Breakout Sessions #4

Please note: breakout sessions with the following companies and on the following topics will be available:

Austal
BAE
Boeing
Electric Boat
Kaman

(continued to next page)



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Breakout Sessions with:

Lockheed Martin
Northrop Grumman
Pratt & Whitney
Sikorsky

Industry Sessions on:

Funding (Lockheed Martin, SBA, World Business Capital)

Australia-US Trade Compliance Briefing

Cybersecurity Briefing: How to Protect Your Company's Critical Information

Partnering for Success: Joint Ventures and IP Concerns

4:00PM

Event Concludes



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