MICHAEL K. JEANES, Clerk

By Deputy

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Attorneys for Plaintiff

IN THE SUPERIOR COURT OF THE STATE OF ARIZONA

IN AND FOR THE COUNTY OF MARICOPA

Peter S. Davis, as Receiver of DenSco Investment Corporation, an Arizona corporation,

Plaintiff.

VS.

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Clark Hill PLC, a Michigan limited liability company; David G. Beauchamp and Jane Doe Beauchamp, husband and wife,

Defendants.

No. CV2017-013832



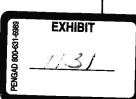
(Assigned to the Honorable Daniel Martin)

Upon stipulation by the parties to this action and good cause appearing,

IT IS HEREBY ORDERED pursuant to Ariz. R. Civ. P. 26(c) that the following procedures shall apply to confidential documents and information produced or disclosed in this action:

DESIGNATION OF CONFIDENTIAL MATERIALS

- 1. The parties may designate as "Confidential Materials" any Documents, Testimony, or Information that they produce or exchange pursuant to the Arizona Rules of Civil Procedure if they believe in good faith that the Documents, Testimony, or Information is entitled to confidential treatment under applicable law.
 - a. "Documents" means any and all documents or electronically stored information, including, but not limited to, all of the items listed in Rule



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34(a) of the Rules of Civil Procedure for the Superior Courts of Arizona, which have been produced in discovery in this action by any person or entity, and (ii) any copies, reproductions, or summaries of all or any part of the foregoing.

- b. "Testimony" means all depositions, declarations, or other testimony taken or used in this Proceeding.
 - c. "Information" means the content of Documents or Testimony.
- d. The parties will not claim that the following Documents are confidential or subject to any protective order: communications between Clark Hill and DenSco related to the subject matter of this litigation or any representation of DenSco by Clark Hill; DenSco business records; the corporate journal kept by Mr. Chittick while he was president of DenSco; communications between DenSco and any borrower of funds from DenSco, or the borrower's representative; communications between DenSco and its accountants; communications between Mr. Chittick and any third party regarding the subject matter of this litigation, including without limitation, the Arizona Corporation Commission.
- 2. The disclosing party making such designation (the "Designating Party") must clearly designate Documents, Testimony, or Information as Confidential at the time the Document, Testimony, or Information is disclosed or produced.
 - a. For Documents (apart from transcripts of depositions or other pretrial or trial proceedings), the Designating Party must affix the legend "Confidential Materials" on each page of any Document containing such designated material, without obscuring the legibility of the Document. If only part of a Document is designated as Confidential, the Designating Party shall clearly designate which parts are designated as Confidential.
 - b. For Testimony given in depositions, the Designating Party may either:
 - i. identify on the record, before the close of the deposition,

the specific portions of the Testimony that are designated as Confidential; or

ii. designate on the record the entirety of the Testimony at the deposition as Confidential, before the close of the deposition, with the right to identify more specific portions of the Testimony as to which protection is sought within 30 days following receipt of the deposition transcript.

The court reporter shall affix to the top of each transcript page containing Testimony designated as Confidential the legend "Confidential Materials." If only part of the Testimony is designated as Confidential, the portions designated as Confidential may be separately bound by the court reporter.

- c. For Information produced in some form other than Documents, and for any other tangible items, including, without limitation, flash drives, hard drives, compact discs, or DVDs, the Designating Party must affix in a prominent place on the exterior of the container or containers in which the Information or item is stored the legend "Confidential." If only portions of the Information or item warrant protection, the Designating Party, to the extent practicable, shall identify the Confidential portions with particularity.
- 3. Inadvertent production of or failure to designate any matter as Confidential shall not be deemed a waiver of the producing party's claim of confidentiality as to such matter, and the producing party may thereafter designate such matter as Confidential within fifteen business days of the discovery of the inadvertent production or failure to designate. In addition, within fifteen business days of the entry of this Order by the Court, the parties may designate as Confidential any materials disclosed prior to the execution of this Confidentiality Agreement and Protective Order.
- 4. The inadvertent production of any Document, Testimony, or Information during discovery in this proceeding without a Confidential designation that the

producing party believes contains attorney-client communications, attorney work product, or otherwise privileged information shall be handled in accordance with the applicable Arizona rules and laws, including but not limited to, Rule 26.1(f)(2) of the Rules of Civil Procedure for the Superior Courts of Arizona, Rule 502 of the Rules of Evidence for Courts in the State of Arizona, and ER 4.4(b) of the Arizona Rules of Professional Conduct.

- 5. Any Document, Testimony, or Information that may be produced by a non-party witness in discovery in the Proceeding pursuant to subpoena or otherwise may be designated by such non-party as Confidential under the terms of this Confidentiality Agreement and Protective Order, and any such designation by a non-Party shall have the same force and effect, and create the same duties and obligations, as if made by one of the undersigned Parties hereto. Any such designation shall also function as consent by such producing non-party to the authority of this Court to resolve and conclusively determine any motion or other application made by any person or party with respect to such designation, or any other matter otherwise arising under this Protective Order.
- In the event that counsel for a party receiving Documents, Testimony or Information in discovery designated as Confidential objects to such designation with respect to any or all of such items, said counsel shall advise counsel for the designating party, in writing, of such objections. Unless a prompt challenge to such designation is necessary to avoid foreseeable substantial unfairness, unnecessary economic burdens, or a later significant disruption or delay of this action, a party does not waive its right to challenge a "Confidential" designation by electing not to mount a challenge promptly after the original designation is disclosed. Within fourteen days of an objection being made, the parties shall meet and confer in an attempt to resolve the dispute. If the dispute cannot be resolved, the party claiming confidentiality shall have no more than thirty days from the initial "meet and confer" session within which to seek relief from the Court, and shall have the burden of establishing the applicability

of its Confidential Designation. If relief is sought, any and all existing designations on the Documents, Testimony, or Information at issue in such Motion shall remain in place pending resolution by the Court. Failure to seek such relief shall constitute a binding admission that the subject Documents, Testimony or Information should not be designated Confidential and need not be treated as such.

USE OF CONFIDENTIAL MATERIALS

- 7. Documents, Testimony, and Information designated as Confidential pursuant to this Order shall be used by the persons or entities receiving them only for the purposes of preparing for, conducting, participating in the conduct of, and/or prosecuting and/or defending this action, and not for any business or other purpose whatsoever.
- 8. Access to and/or Disclosure of Confidential Materials shall be permitted only to the following persons or entities:
 - a. the Court, including Court personnel;
 - b. attorneys of record in this action and their affiliated attorneys, paralegals, clerical and secretarial staff employed by such attorneys who are actively involved in the proceeding;
 - c. parties who are natural persons and, for those parties that are corporate entities, those officers, directors, experts and employees that counsel for such parties deem necessary to aid counsel in the prosecution and defense of this proceeding; provided, however, that each non-lawyer given access to Confidential Materials shall be advised in writing that such materials are being disclosed pursuant to, and are subject to, the terms of this Protective Order and that they may not be disclosed other than pursuant to its terms;
 - d. court reporters in this proceeding (whether at depositions, hearings, trial, or any other proceeding);
 - e. any deposition or non-trial hearing witness in the proceeding; provided, however, that each such witness given access to Confidential

Materials shall be advised orally and in writing that such materials are being disclosed pursuant to, and are subject to, the terms of this Confidentiality Agreement and Protective Order and that they may not be disclosed other than pursuant to its terms;

- f. outside experts or expert consultants consulted by the undersigned Parties or their counsel in connection with the Proceeding, whether or not retained to testify at any oral hearing; provided, however, that prior to the disclosure of Confidential Materials to any such expert or expert consultant, counsel for the party making the disclosure shall deliver a copy of this Confidentiality Agreement and Protective Order to such person, shall explain its terms to such person, and shall secure the signature of such person on a statement in the form attached hereto as Exhibit A. It shall be the obligation of counsel, upon learning of any breach or threatened breach of this Confidentiality Agreement and Protective Order by any such expert or expert consultant, to promptly notify counsel for the Designating Party of such breach or threatened breach;
- g. any other person or entity that the designating party agrees to in writing;
- h. in response to any lawfully issued subpoena or other legal process, subject to the provisions of Paragraph 12 herein;
- i. authors, originators, or original recipients of the document, testimony or information, as specifically reflected on the face of the document, testimony or information.
- 9. Whenever any Documents, Testimony or Information designated as Confidential are to be discussed or shown in a deposition, the party who designated that material as Confidential may exclude from the room any person who is not entitled to view or receive documents, testimony or information so designated. Unless otherwise agreed, a deponent, other than a party's experts or consultants, may not

retain a copy of any deposition materials deemed Confidential unless such deposition material was produced by the deponent in connection with the deposition and/or was previously in the deponent's possession, custody or control.

- 10. The party submitting or presenting any Confidential Materials in any motion or other proceeding shall comply with Rule 5.4 of the Arizona Rules of Civil Procedure and Rule 2.19 of the Local Rules of Practice of the Superior Court of Maricopa County.
- 11. The Parties shall meet and confer regarding the procedures for use of any materials designated as Confidential at trial and shall move the Court for entry of an appropriate order.
- 12. If any person subject to this Confidentiality Agreement and Protective Order who has custody of any materials designated as Confidential receives a subpoena or other process ("Subpoena") from any governmental entity or other person or entity demanding production of such Confidential Materials, the recipient of the Subpoena shall promptly give notice of the same by electronic mail transmission but no less than five (5) business days after receiving service of such Subpoena, followed by either express mail or overnight delivery to counsel of record for the designating party, and shall furnish such counsel with a copy of the Subpoena. Upon receipt of this notice, the designating party may, in its sole discretion and at its own cost, move to quash or limit the Subpoena, otherwise oppose production of the Confidential Materials, and/or seek to obtain confidential treatment of such materials from the subpoenaing person or entity to the fullest extent available under law. Such party subject to the Subpoena or order shall also promptly inform in writing the party who caused the Subpoena to issue that some or all of the matter covered by the Subpoena is subject to this Protective Order. The recipient of the Subpoena may not produce any Confidential Materials pursuant to the Subpoena prior to the date specified for production on the Subpoena.

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- 13. If, after execution of this Protective Order, any Confidential Materials are Disclosed by a non-Designating Party to any person other than in the manner authorized by this Order, the non-designating Party responsible for the disclosure shall (a) bring all pertinent facts relating to the disclosure of such Confidential Materials to the immediate attention of the designating party; and (b) use its best efforts to retrieve all copies of the inadvertently disclosed Confidential Materials.
- party to knowingly waive the applicability of this Protective Order to any Confidential Materials designated by that Party. If the designating party uses Confidential Materials in a non-Confidential manner, then the designating party shall advise that the designation no longer applies. Nothing contained in this Protective Order shall prevent a party to this action from using its own designated material in any way that it sees fit, or from revealing its own designated material to whomever it chooses, without prior consent of any person or of the Court.
- other termination of the proceeding, the undersigned parties shall have thirty (30) days to either (a) promptly return to counsel for each designating party all Confidential Materials, and all copies thereof (except that counsel for each party may maintain in its files, in continuing compliance with the terms of this Protective Order, all work product, one copy of each pleading filed with the Court, one copy of each deposition together with the exhibits marked at the deposition, and one copy of any exhibits admitted at any hearing or trial), (b) agree with counsel for the designating party upon appropriate methods and certification of destruction or other disposition of such materials including any and all electronic copies, or (c) as to any Documents, Testimony, or other Information not addressed by sub-paragraphs (a) and (b), file a motion seeking a Court order regarding proper preservation of such materials. To the extent permitted by law the Court shall retain continuing jurisdiction to review and rule upon the motion referred to in sub-paragraph (c) herein.

EFFECT OF THIS AGREEMENT AND ORDER

- 16. The parties and all signatories to the Certification attached hereto as Exhibit A agree to be bound by this Protective Order pending its approval and entry by the Court. In the event that the Court modifies this Protective Order, or in the event that the Court enters a different Protective Order, the Parties agree to be bound by this Protective Order until such time as the Court may enter such a different Order.
- 17. The entry of this Protective Order does not alter, waive, modify, or abridge any right, privilege, or protection otherwise available to any Party with respect to the discovery of matters or the admission of evidence, including but not limited to the right to pursue or oppose any request for discovery on any ground permitted by the Arizona Rules of Civil Procedure or other applicable law or to assert or contest the attorney-client privilege, the attorney work product doctrine, the common interest privilege, or other privileges.
- 18. Any Party to this action (or other person subject to the terms of this Protective Order) may ask the Court, after appropriate notice to the other Parties to this action, to modify or grant relief from any provision of this Protective Order.
- 19. This Protective Order shall continue to be binding after the conclusion of this action and all subsequent proceedings arising from this action, except that a Party may seek the written permission of the Designating Party or may move the Court for relief from the provisions of this Protective Order. To the extent permitted by law, the Court shall retain jurisdiction to enforce, modify, or reconsider this Protective Order, even after the Proceeding is terminated.

The Honorable Daniel Martin Maricopa County Superior Court

April 3, 2018

EXHIBIT A Agreement to Terms of Protective Order FORM OF ACKNOWLEDGEMENT: I, _____, being a person authorized to have access to Confidential documents pursuant to the Protective Order entered in Peter S. Davis, as Receiver of DenSco Investment Corporation v. Clark Hill PLC, et al., Maricopa County Superior Court No. CV2017-013832, have read and understood the Protective Order, and hereby agree to comply with the provisions of the Protective Order regarding any Confidential documents that are provided to me. Date: Print name:

GUTTILLA MURPHY ANDERSON

5415 E. High Street, Sutte 200 Phoenix, Arizona 85054 (480) 304-8300 Fax (480) 304-8301



Our No. 2359-017

April 12, 2018

Yomtov Scott Menaged Federal Corrections Institution - La Tuna Inmate 74322-408 P.O. Box 3000 Anthony, NM 88021

Re: Arizona Corp. Commission v. DenSco Investment Corp., Case

No. CV2016-014142 (Superior Court of Maricopa County, AZ).

Dear Mr. Menaged:

As you know, the undersigned represents Peter S. Davis, as the Receiver of DenSco Investment Corporation ("Receiver"). I am in receipt of your letter dated March 1, 2018, but it was received by my office on April 4, 2018.

Please be advised that Ajamie, LLP has been appointed as Special Counsel to the Receiver and is, among other things, investigating potential claims against Active Funding and related third party hard money lenders. Accordingly, the Receiver is hopeful that you will cooperate with any request for an interview and answer all inquiries honestly and completely.

As you will recall, before your deposition conducted on October 20, 2016, you agreed to allow the Receiver to make a forensic image of your e-mail account. After collecting this electronic information, your former legal counsel [Schian Walker P.L.C.] initially agreed to review the data to segregate any of your e-mail communications which were protected by attorney-client privilege. However, after your arrest in late May of 2017, it became clear that your former counsel did not have adequate financial resources to conduct this review. Pursuant to our Settlement Agreement², and letter agreement of October 4, 2017, the Receiver has reviewed the e-mail communications and segregated your e-mails which are protected by the attorney-client privilege. Accordingly, enclosed with this letter is a flash drive. On the flash drive is a folder which contains: a copy of each of the 1,517 e-mails which have been deemed protected by the attorney/client privilege; a copy of the privilege log that identifies the privileged nature of the 1,517 privileged e-mails; and a copy of the entire production on e-mails obtained from your computers³. Accordingly, your non-privileged e-mails will be maintained in the

² A pdf copy is enclosed in the flash drive.

You may have difficulty accessing this data as it requires you to use the Microsoft e-mail program Outlook, as your e-mails were forensically recovered in their native format.



¹ I believe you incorrectly dated your letter March 1, 2018 as it appears to be in response to a letter you received on or about April 26, 2018 from Special Counsel Ajamie, LLP

April 12, 2018 Page 2

DenSco Document Depository until the conclusion of the Receivership proceedings, when they will be eventually destroyed.

In response to your recent letter, the Receiver will explore issues related to the Judgment that the Receiver has obtained against you, but it is too premature to be exploring these issues as your tentative release date is in 2032 and the administration of the Receivership remains ongoing. Finally, enclosed is a copy of the Summary Sources and Uses Analysis from January 1, 2010 to November 30, 2016, as you requested.

If you have additional questions, please let me know.

Sincer

Ryan V.

RWA:jc Enclosures

cc: Peter S. Davis, As Receiver of DenSco

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The contract of the contract o	chier's Cheeks - Israed & Kedepolited		301,395	(301,395)	36,425,153	36,794,615	(370,263)	14,879	74.4	(19,535)	34,438,731	37,129,924	(691,192)
es (4,239) 2,625 (,377,344	westy Related Expenses	•	44,239	(4,219)	2,625	1377.24	((1174,619))	•	16,203	(16,204)	262	1,437,692	(1,435,067)

Updated 377/2018

The control of the		COLUMN TO STATE OF THE PARTY OF	0.000				ŧ			,			
								Fig.	diserciólise, LLA	110			
Victoria is a final biography Victoria is a final biograph					Artzens Ho	me Foredesure	STIC.	Scott's F	ine Perulture,	2,0		TOTAL	
		No.	S. and Prencioe it	franced	Lary !	fevertments, LL	2	Central	City Pinemen, L.			With J.	172.18
1			Webdrawah	Net Total	Depetits	Withdrawats	Ned Total		WROSESTA	INC. PAR	DE POND	THE PERSON LABOR.	100
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,			BUT CS	21919	82	139,761		٠	24,408	3	2		26.50
Colored Colo				•	•	152,252	(152,252)	25. 28.	•	SI'CI	CA YE	20,75) m'/ m'
Column	_							1			2000	***	
Column	2		•	•	1,696,013	23,257,956	(21,571,853)	R	250.28	(200,237)	1,070,000	1,000,133	
Section Sect		_	•	•	000'68	1,920,604	(609,127,1)	•	169,139	(107,23)	200,48	7	100,00
Section Sect		•	•		•	200,062	(200,002)	•	21,575	(2,53)	• !	700,027	(221,50,
1		•	•	•	ATA CAS F	4 024 752	C7.143	3,500	•	8	3,951,134	4,024,782	E
1	JFZ Homes, Inc.	•	•	•	000	200	11.421	•	•	•	100,000	SE 539	41,42
The color The		•	•	•		200		•	436	(A.750)	047 200	638.402	306 200
Column		•	•	•	247.230	632,132	\$11°CC						
Column C		_											
Comparison Com	heels, etc.				20 000	4.696.000	(4.676,000)	•	30,00	(30,000)	20,000	4,720,000	(4,700,00
The control	A American Did Charles	•	•	•	20,000		(100000)	•	•	•	•	1,660,000	11,660,00
1,000	D AMORGO & BIR CHICAGO	•	•	•	•	1,560,000	(000,000	1	70.00	(100 000)	10 000	950 000	CO COO
The control	Thomas - Mid Cheeks		•	•	10,000	90000	(Sono mos)	•		-			
12 12 12 13 14 15 15 15 15 15 15 15	nter S. Menaged - Bid Checks	•	•		•	140.000	(140,000)	•	•			140,000	340,00
1,000 1,00	A. Carlina Wild Checks	•				200 to 200/	41 964 724	171.144	311.003	(679,644)	756.657.175	719,669,642	36,967,63
1,250 1,25		E C	Z.	(26,187,609)	756,525,520	CCT-1/0749							
1,250 1,25	4												
Company Comp										1			
Company Comp				m 44m	775 173	128,700	4,146,473	17,835,010	321,658	22,12,27	77,110,183	22,000	Z/C071Z
1,1200	And Confidencine Receipts	•				351.51	27.00	6.076	2.034	3,592	1297,086	12,130	1.279.85
The color of the	Paradus April 1980 - M	27.5		2,74	2000	2015			•	210 214	SR2 730	•	25.132
TTLUD	na - Kentu/Kenmal	44.648	•	25.54		•	STATE OF THE PARTY	77.66	•			7	
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1,000	and a second sec	12.95		12,336	77,100	•	-			•	24,000	•	20.00
1,500	pe - Personal Asset Ages	20.68	•	30,000	2,000	•	ZA,000	•	•	,			
1,500	ne - Discevery Communications, Inc.	3	•		IR.902	•	18,902	•	•		18,902	•	26.81
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1,550	opsi	166,67		204,027	Arctice of								
1450 - 1450													
1,550	Athebash & Parities			****	3.77.6	158 571 0	10 LC3. 107)	73.695	465,485	(391,790)	200.27	9,611,336	(3,510,26
1,250 (3,250)	Proceedings for	26.	•	R		91,094	(400 110)	•	05767	(49.450)	•	518,560	6318.36
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111,900 111,900 111,900 111,900 111,900 123,1460 123	In Enterprises	•	į		•	360.72	(240,7/4)	•	•	•	•	AC. 734	
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175,516	Amoroco - Payroll	•	•	٠	•	573,1	C R	•	22,400			100 935	
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1,000	ne Decien Home Interiors, LLC	•	•		•	90.202	(90.202)	•	3,600			33,502	
55,011 (55,011) 55,011 (55,011) 55,011 (55,011) 57,000 (50,000) 57,000 (57,000	-	•	•	•		14 000	24.0	•	47.604	(42,694)	•	e Z	5
84,000 (49,020) (49,0		_	•	•	•			•		•	•	55.011	(350)
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6 King) 5 King) 6 King) 6 King) 6 King) 6 King) 6 King) 7 King)	Thomas - Payroll	1		•	•	2 000 000	(000 OS)	•	•	•	•		
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43,800 (19,000) (23,800) (43,633) (43,6		•	•	•		C3	C47 TIME	•	•	٠	•	57,300	(57.30
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14,620 (34,620) 20,000 (20,000) 15,000 34,551 (14,62) 15,000 14,531 (449) 15,000 (20,000) 15,000 34,551 (21,62) 15,000 34,500 34,500 34,500 34,500 34,500 34,500 34,500 34,500 34,500 34,500 34,500 34	Codes	<u> </u>		•	•	. •	•	•	25,222	(55,722)	•	35,322	63,32
15,000 14,531 449 20,000 (20,000) 15,000 34,551 71,001 15,000 31,551 71,001 15,000 31,051 71,001 71,	Control Co. Anto Ning)	•	•	•	,	14.630	COCS PL	•	•	•	•	X.620	2
15,000 14,531 545 (31,631) 31,631 (31,631) 31,631		_	•	•					90.00	20000		34.551	19.55
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	in Branch	•	•	•	_								

Sines Corporation Committees v. Danske Lancelment Corporation

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Catagory Victor Cordons Victor Cordons Scottodate Towner Cester, LLC Amazando Lopez Dusser Philips Gold K.cy, Inc. Rene: Konnownthi Michael & Len Buctow Frent Vorch Ruck Burthert Van P. Bendey John G. Shares	Various S. st	mel Accounts		A ricean Ill	-	2110	41	Constitution Browshore, LLC	31			
Cordons The Towas Coake, LLC Ada Lopez Philips Children Komnoowthi Children				Town.	Armone Herrarement, L.L.		Beach	of of Phoneses L	4		TOTAL	
Curdons his Towas Coaise, LLC his Lopez Philips Philips Folishes Komotowath of Hob of Reb Varib muther Bestley Bestley Saves		ith denoted Net Tata	ter Tata	Descrits V	Wilbdrawals Net Tetal	Net Total	Deposits	Withdrawals Net Total	Net Total	Deposits	Withdrawels	Net Total
in a Lander Investment in a Lander Investment Investmen			ŀ	 .	\$778	(5,725)		20,235	(20,235)	•	25,963	(25,963)
mando Lopez wer Philippe Wer Chilippe Wer Konnounthi Churi Hob Charle A Ion Buclow mit Verch mit Perch mit Burthert	•	6.510	(6,510)	•	17,456	(17,456)	•	3,255	GSZ C	•	17,72	
wer Phillips M Key, Inc. char Kennsowski char Hob char Len Buctow mit Varch mit Parch m R. Sande	•	•	•	•	17,586	(17,500)	•	4,759	(4,739)	•	22.239	
M. Key, his. one Konnotourible one Konnotourible drand Hob elebed & Ren Buctow ink Varch ft Burkhar on P. Beautoy in G. Shares in G. Shares	•	•	'	•	21,000	(21,000)	•	•	•	•	21,000	
over Konnstowath chard Hob cheel & Jean Buctore ink Vorch ch Burther in P. Beerliey in G. Shares in G. Beerliey	•	•	•	•	17,417	(17,417)	•	•	•		17,417	(17.417)
chaef Rub chaef & Jean Buctow ink Vorch at Burthari at Burthari in F. Beentley in G. Barete	•	•	•	•	17,120	(17,120)	•	•	•	•	2,130	
chael & len Buctow mit Vareh eit Buthar mit Beautley m f. Beautley m G. Shares		•	•	•	16,000	(16,000)	•	•1	• 1	•	16,000	
mt Vaceh A Burther in P. Bendey in G. Shave		•	•	•	•			193	(13,193)	•	2671	
A Buthar A Buthar of Saves	•	•	•	•	•	•	•	12,500	(12,500)	•	12,500	
n P. Bondey in G. Shares	•	•	•	•	•	٠	•	12, FX	(12.18)	•	17.19	
is C. Stares	•	•	•	•	12,000	(12,000)	•	•	•	;	12,000	
		•	•	•	•	•	•	11,523	(225,11)	•	11,523	
	, ,		•	•	•	•	•	11.774	(11,274)	•	11.274	(11,274)
Christie Burkhert	•	•	1		,	•	•	10,645	r10.6600	•	10,660	
Oscar Menchan	•	. }	. 6	•	, ,	•	•	8.112	12112	•	140	
David Jeakins	•	****		•	90000	/10 APA	,	•		•	10000	
hoc Johnson		•	•	•		1	•	,	,	,		
Step Investments	•	• !	•	. ;	900		. !	. 6		200	206 214	٠
Mignethancous Individuals	•	613	(6,139)	2	104.22	Transport of the second	2	27,420	1775 07 07	100	200 000	١
Subtestal	069*(77,947	לופנישט		11,521,513	(Acrivative)			fact days			
Other Disbursements i							;	477 100 7		***	*******	***
Perulaure Perchases	•	2,085	(2,005)	4 240	1,116,973	(0.112.131)	10,493		(Secondary)	3	200.00	(0,679,384)
Oredit Card Paracetts .	3,736	27	(80,836)	3,695	4,411,835	(4, 408, 140)			(30) (30)	777	7,679,690	
Payroll Executors		•	•	•	691,197	(69(,197)	3	7,010,023	(2,512,474)	ĵ'	770000	0,000
Adverticion Renement	•	21,473	(21,473)	~	3,114,096	(3, F K, 094)	•	1,356,447		*	4,492,010	(4,4%)
The state of the s	•	78.77	(26,964)	•	2,104,035	(2.108,005)	80,150	1,043,675	(25.72)	8	3,178,874	3,004,72
Complete of the second of the	1,125,092	1.687.547	(502.450)	677,492	3,169,179	(2,511,687)	•	\$6.IX	(56.173)	1,862,590	4,926,904	(3,064,314)
•	2	61.032	(60.945)	1,034	1,164,160	(1, 165, 126)	•	165,204	(165,204)	1,121	392,396	
THE STATE OF THE S	201 01	5419	13.688	216,478	1,001,522	(815,044)	2,815	143,450	(146,634)	233,400	1,186,391	(947,390)
Marketon Capables Andrews	90 838	311.400	(220.562)	9,003	699,642	(909'069)	42,975	181,870	(134,845)	142,849	1, 192,862	(1,050,01)
	10.103	15.373	(0.0.2)	19.517	696,992	(677,675)	•	14,000	(14,000)	29.819	26,365	
The state of the s	37. 19	155.574	(92.206)	4.955	237,975	(020°C12)	969	•	959	98,30	321,549	
STATE OF LINCOLDS		1621	(1.621)	•	33,429	(62,429)	•	281,653	(281,655)	•	316,705	
	7.786	102	34.412	•	•	•	440,462	541,634	(148,172)	448,248	690,532	
CHESTS THE CHIEF TO COMMON TO CHEST		16009	(60 093)	6319	155,640	(149,321)	•	26,792	(26,792)	6319	20,525	
resonant Experience	ž	17.239	(17.214	•	142,009	(142,009)	•	28,12	(20,143)	ដ	(17,391)	
Continued, Installed, of Colors	2	217041	(216,053)	•	1.568,980	(1,568,980)	•	\$6,730	(86,730)	#	1,872,731	_
	3 ,	×	2	25	162,300	(162,005)	•	Ī	(143)	252	10,473	•
ower whose Legal	¥	46.67	(A) 170)	Z	72.606	(72.584)	•	059'6	(059'6)	£	128.678	07.821)
Committee of the commit	ì .	2.839	(2.839)	25	77.03	(308)	# ·	62,673	(41,486)	2,081	118,344	(116,263)
County Control of the	, 7	3	(\$42)	859	39514	(31,856)	7,131	16,963	(9,532)	7,810	57,043	(68,23)
	10 87 A	28.71	4.161)	•	39,099	(39,099)	•	3	(4,323)	10,826	58,409	147,58
i Green Expenses		4.792	(4.74Z)	•	1317	(8.517)	2	32,870	(32,854)	2	4 ,17	(46,163)
Culto Cardina Condina	•	•	•	•	20,602	(20,602)	•	16,368	(16,365)	•	36,969	(36,969)
Code Constant Services	•	•	•	•	17,104	(17,104)	•	17,563	(17,563)	•	34,667	99'40
Committee & Land	•	20013	(20.013)	•	1,858	(1,858)	•	10,449	(10,449)	•	32,320	62.32
Conference of Lawrens	•	15.065	(15.865)	`.	10,163	(10,165)	•	<u>7.</u>	(1,346)	•	923,72	(27,176)
	•	•	•	•	629'61	(19,679)	•	4.19	(4,891)	•	172,45	(24.57 <u>.</u>
County Capendo	•	•	•	•	3,495	(5695)	•	15,501	(15,501)	•	18,996	(18,996
Louise & Gamishments	•	16,598	(16,590)	•	• 1	•	•			•	16,996	(16,530)
on Sharements	200		(3,369)	9,061	26.251	(17,189)	3,669	16.279	(12,565)	13,109	46.72	33,12
	1,391,968		(1,503,969)	954,294	189'458'02	(19,903,385)	661,163	14,123,921	(13,522,568)	1,947,618	37,877,140	(34,919,51

Updated 3/7/2013

Denft - Subject to Change

Simon Consulting, LLC Actions Corporation Commission v. DenSee Investment Corporation

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Yember Scatt Menaged, et al. Sources and Uses of Cath - Summery [1] January 1, 2010 - Nevember 30, 2016

							Z	Fornitare King, LLC	.,			
-							Parattere	Farniture & Electrock Mr	777.2			
•							Cundalla	Pareste San Breedharn	7			
s		Personal Accounts		Arteens	Lytogen Home Fortelegures, L.L.	77.		And the Person	}.		TOTAL	
	Varieties & and	and Francist Memoral	Control		Easy Investments, LLC	3	Decar	INCIDE FURNISHED IN			State A. A. S. S.	1
		16	,	Describe	Offichanter	Net Total	Depende	Withdrawats	Tet Tetal	Depends	VALLDEGERARIO	12101 1013
August .	Deparits	W WINGSTOWN				201.000			•	774.525	3,467	71,358
1. Lane Orchitado Charles	•	•	•			1	•				175.77	76K 7KT
		-		•	73719	(6),684)	•	7,100		j	-	
Unknown Disbarsements 12					off cas to	(11 492 TEM)	•	•		•	11,592,330	(872,139)
Theream Dishurements - Before 05/19/10	•	•	•	•			,	1 T T T T T	CENT CENT	•	248259	(262 595)
	•	17,008	(1,000)	•	1,128,287	(107.77)	•					-
Chitagens Disberscencins 4° 31,900				400 134	•	559 124	4,908	•	8,	265,212	•	216'08
Unknown Deposits (2)	020'1	•	2	200	76.07	× 440 075	. '	•	•	6.495.209	45,285	6,449,925
	•	•	•	6.493,209		0,412,212	•	. :	-			and and
Unknowns Deposits - Seame U.S. 1 N to			C 807	161 666	3	100,000	90°66	20	69,097	131,929	100	20.7
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13 This mady is to prefinitiony dual based on the beformation currently available to the Receiver and is therefore subject to change. Due to the prefinition of this mady, it has not yet been subjected to the Receiver's quality control procedures.

13 There are none even significant transcrious for which the purpose cause to determined based on the information concruity available. The Receiver controls to investigate these transactions do which the purpose cause to determine before necessary of editional information.

13 This mady is consists palety of transactions that flowed through the bank accounts referenced before. Accordingly, fands that flowed directly between traders, trainers, eserow companies, and other than parties are not accounted for benths.

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TERM SHEET

The provisions of this Term Sheet are intended only as an expression of intent on behalf of DenSco Investment Corporation ("DenSco") and Scott Menaged, Arizona Home Foreclosures, LLC, Easy Investments, LLC and possibly other entities owned by or under the control of Scott Menaged used to purchase real property from trustee sales (collectively, "Borrower"). These provisions are not intended to be legally binding on DenSco or Borrower and are expressly subject to the execution of an appropriate definitive agreement. DenSco and Borrower expressly acknowledge and agree that the contents of this Term Sheet are insufficient to constitute a legally binding agreement as to its subject matter and that there shall be no binding agreement between DenSco and Borrower until a definitive agreement is executed.

TERMS

- 1. DenSco has advanced several loans to the Borrowers entities. These loans are secured by a Mortgage/Deed of Trust, which DenSco intended to be in first lien position on each of the properties owned by the Borrower. Borrower is currently in default for being delinquent in the payment of interest due DenSco for these loans.
- 2. Certain of Borrower's properties were used as security for loans from other lenders and for loans from DenSco.
- 3. Certain of these other lenders have retained Bryan Cave, LLP to represent them (the "Other Lenders") in connection with the liens of DenSco and the liens of these Other Lenders (each a "Conflict Property" and collectively, the "Conflict Properties").
- 4. DenSco and Borrower agree to cooperate and assist each other in connection with resolving the dispute with the Other Lenders concerning these Conflict Properties.
- 5. As each of the Conflict Properties are sold through an escrow, Borrower is to pay any shortfall of funds required to satisfy the liens of the Other Lenders and DenSco on or prior to the closing of the sale of such Conflict Property. Notwithstanding the Priority List defined and referenced below, the sale of such Conflict Properties to third parties are to proceed pursuant to the timing specified by the applicable purchaser of the Conflict Property, so long as the Other Lenders and DenSco are to be paid through such closing.
- 6. Borrower and DenSco will work with the Other Lenders to obtain a Priority List of the Conflict Properties from the Other Lenders (the "Priority List"). This Priority List will list the order in which the Other Lenders want each Conflict Property to be refinanced so that the respective Other Lender is paid in full for the loan secured by such Conflict Property and its corresponding lien will be released on such Conflict Property.
 - A. The Priority List will be submitted to Debbie Pihl at Magnus Title Agency ("Magnus"). Magnus will arrange for the necessary title work and verify the pay-off amounts for the Other Lender's loan and arrange for the closing of the additional funding from DenSco pursuant to a modification of its existing loan.

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- B. Based on the pay-off amounts required to satisfy the loan of the applicable Other Lender, as determined by Magnus above, DenSco will submit funds to Magnus to modify and increase DenSco's outstanding loan to a LTV of approximately 95% of the applicable Conflict Property. Borrower will be required to deliver the balance of the required funds to pay-off and release the lien of the Other Lender on the applicable Conflict Property and to provide title insurance to DenSco showing Densco in first lien position to secure its modified loan.
- C. Borrower and DenSco have been assured by Debbie Pihl and Magnus that Magnus has sufficient resources to process the pay-offs of all of the loans from the Other Lenders associated with each of the Conflict Properties on or before February 28, 2014.
- D. Borrower and DenSco agree to and will deliver adequate funds to Magnus to payoff all of the loans from the Other Lenders on or before February 28, 2014.
- E. After all of the loans of the Other Lenders (secured by any of the Conflict Properties) have been paid off and released by the Other Lenders as set forth in Section 5 and Section 6 A and 6 B above, DenSco and Borrower shall proceed to resolve the lien disputes between DenSco and with other similarly situated lenders pursuant to the procedures described in Section 5, Section 6 A and 6 B above.
- 7. Borrower agrees to the following:
 - A. Except for DenSco, Borrower agrees to continue to pay the interest due to each of the Other Lenders and any other similarly situated lender on a timely basis and to keep such loans current and in compliance with its terms:
 - B. Borrower has arranged for private outside financing in the amount of approximately \$1,000,000 (the "Outside Funds"), which is to be provided to Borrower on or before February 28, 2014. Such Outside Funds shall be used exclusively for the pay-off of the Other Lenders and any other similarly situated lender (and any balance to be paid to DenSco to reduce the amount of DenSco's additional loans to Borrower, as provided herein);
 - C. Borrower has agreed to inform DenSco of all of the terms of Borrower's transaction to obtain the Outside Funds and the security provided for such Outside Funds. DenSco agrees to keep such information on a confidential basis, provided, however, DenSco will be able to provide such terms and information to its investors, legal counsel, accountants and other applicable professionals;
 - D. Borrower agrees to provide any additional security to DenSco, as may be requested by DenSco, to secure Borrower's existing obligations to DenSco and to secure the additional obligations that DenSco is agreeing to provide pursuant to this forbearance / workout agreement;
 - E. Borrower agrees to reimburse all costs and expenses, including without limitation title reports, amendments or title insurance, investigation fees, and i or attorneys'

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fees, incurred by DenSco in connection with this forbearance / workout agreement, or the existing and / or any future lien disputes with the Other Lenders or any other similarly situated lenders;

- F. Borrower agrees to use its good faith efforts to: (i) liquidate other assets, which is expected to generate approximately 4 to 5 million US Dollars; (ii) apply all net proceeds from the rental of Borrower's homes, or the net proceeds from the acquisition and disposition of additional homes by Borrower, and (iii) apply all funds received from Borrower's continued good faith efforts to recover any other assets that can be recovered from the missing proceeds from the multiple loans that were advanced from DenSco and other lenders with respect to certain properties as referenced above. Any additional funds obtained and / or made available to Borrower pursuant this subsection shall be made available to and used by Borrower in connection with the resolution of the lien disputes between DenSco and other lenders as referenced above;
- G. Borrower agrees to provide DenSco (and maintain in effect) a life insurance policy (from a life insurance carrier reasonably approved by DenSco) in the amount of \$10,000,000, insuring the life of Scott Managed with DenSco named as the sole beneficiary, until all obligations pursuant to the forbearance / workout agreement have been full satisfied; and
- H. Borrower agrees to provide DenSco with a personal guaranty from Scott Menaged, guaranteeing all of Borrower's obligations pursuant to the forbearance / workout agreement. Further, Borrower agrees to provide a re-affirmation and consent from Scott Menaged to restate and re-affirm his personal obligations as set forth in his outstanding personal guarantees of DenSco's loans to Borrower, so that the terms and provisions of the forbearance / workout agreement will not cause or create any waiver of such guarantees, but rather will ratify and guarantee all of the Borrower's obligations, as such obligations may be increased by the actions of DenSco and Borrowers pursuant to the terms and provisions of the forbearance / workout agreement.
- 8. DenSco agrees to the following:
 - A. So long as each Borrower is in compliance with the terms of the workout agreement and any other agreement with DenSco, DenSco will forbear from taking any action to accelerate its loans to Borrower and to commence foreclosure action against the assets of Borrower;
 - B. DenSco will defer (but not waive) the collection of interest from the Borrowers on DenSco's loans to the Borrowers during the process to fund the amount due to the Other Lenders in connection with the Conflict Properties (All defenred interest on a particular note from Borrower to DenSco shall be paid to DenSco on or before the payoff of the applicable note);

- C. DenSco will provide a new loan to Borrower in the amount up to One Million US Dollars, which loan is to provide for multiple advances, earn 3% annual interest to be secured by a first lien position against certain real property to be approved by DenSco in its sole discretion, and the obligation is to be personally guaranteed by Scott Menaged (the "Additional Loan"); and
- D. So long as each Borrower is in compliance with the terms of the forbearance and workout agreement and any other agreements with DenSco, DenSco agrees to comply with its obligations set forth elsewhere in this Term Sheet, including the obligation to modify its existing loans to the Borrower that are secured by the Conflict Properties, so that the amount of such loans shall be increased to 95% LTV as indicated above.
- 9. Borrower and DenSco acknowledge and agree that this forbearance/ workout agreement shall not constitute nor create a joint venture or partnership arrangement between or among DenSco and any of the Borrower.

[Signature page to follow:]

The above terms are agreed to this __ day of January, 2014 by the following.

ARIZONA HOME FORECLOSURES, LLC

By:
Yomtov "Scott" Menaged
Its: Member

EASY INVESTMENTS, LLC

By:
Yomtov "Scott" Menaged
Its: Member

YOMTOV "SCOTT" MENAGED, Individually

200112534.5 43820/170082

From:

Denny Chittick [dcmoney@yahoo.com]

Sent:

5/28/2014 11:09:36 AM SMena98754@aol.com

To: Subject:

Re: Finally.....

i guess they heard about us

due to potential fraud

DenSco Investment Corp www.denscoinvestment.com 602-469-3001 C 602-532-7737 f

From: "SMena98754@aol.com" <SMena98754@aol.com>

To: dcmoney@yahoo.com

Sent: Wednesday, May 28, 2014 10:59 AM

Subject: Finally......

Dear YOMTOV S MENAGED ARIZONA HOME FORECLOSURES, LLC,

As you requested, we've changed your current transaction limit for Wire Transfers.

As of 2014-05-28 13:52:15, your new limit for Wire Transfers will be 1000000.

Please note that all transactions are still subject to available funds in your account. We may revoke access to transactions at any time due to potential fraud or other security concerns.

If applicable, we also recommend that you adjust any limits for Authorized Users accordingly in Access & Security Manager(SM).

If you have questions, please contact your Chase Banker.

Thanks for being a valued Chase Online customer.

Sincerely,

Chase Online for Business Team



From:

Denny Chittick [dcmoney@yahoo.com]

Sent:

6/11/2014 11:48:06 AM

To:

Scott Menaged [smena98754@aol.com]

Subject:

Re: Email to approve Substitution of Revised Pages for Forbearance Documents With DenSco Investment

i told him your wife was having surgery so he'll be fine for this week!

DenSco Investment Corp www.denscoinvestment.com 602-469-3001 C 602-532-7737 f

From: Scott Menaged <smena98754@aol.com>
To: Denny Chittick <dcmoney@yahoo.com>
Sent: Wednesday, June 11, 2014 11:47 AM

Subject: Re: Email to approve Substitution of Revised Pages for Forbearance Documents With DenSco

Investment

Tell him I am away till Friday and then Friday I will email someone

We will keep trying to delay till it looks better and better

Sent from my iPhone

On Jun 11, 2014, at 11:45 AM, Denny Chittick < dcmoney@yahoo.com> wrote:

ok he's bugging me about it, maybe by the end of the week.

DenSco Investment Corp www.denscoinvestment.com

602-469-3001 C

602-532-7737 f

---- Forwarded Message -----

From: "Beauchamp, David G." < DBeauchamp@ClarkHill.com>

To: Denny Chittick <<u>dcmoney@yahoo.com</u>> Sent: Wednesday, June 11, 2014 11:39 AM

Subject: RE: Email to approve Substitution of Revised Pages for Forbearance

Documents With DenSco Investment



Denny:

We still have not received the emails with the requested authorizations set forth below. To avoid any confusion, we will prepare these as separate letters to be signed and returned so that this process should be easier.

If you have any questions, please let me know.

Best, David

David G. Beauchamp

CLARK HILL PLC

14850 N Scottsdale Rd | Suite 500 | Phoenix, Arizona 85254 480.684.1126 (direct) | 480.684.1166 (fax) | 602.319.5602 (cell) dbeauchamp@clarkhill.com | www.clarkhill.com

From: Denny Chittick [mailto:dcmoney@yahoo.com]

Sent: Thursday, May 15, 2014 8:34 PM

To: Beauchamp, David G.

Subject: Re: Email to approve Substitution of Revised Pages for Forbearance

Documents With DenSco Investment

thx i'll take care of it.

DenSco Investment Corp <u>www.denscoinvestment.com</u> 602-469-3001 C 602-532-7737 f

From: "Beauchamp, David G." < DBeauchamp@ClarkHill.com >

To: "Denny J. Chittick (dcmoney@yahoo.com)" <dcmoney@yahoo.com>

Sent: Thursday, May 15, 2014 8:14 PM

Subject: Email to approve Substitution of Revised Pages for Forbearance

Documents With DenSco Investment

Denny:

Please read the following instructions and call me if you have any questions. It might make sense to use this email as a checklist.

1. As I indicated in the previous emails to you with the revised documents, we need an email from Scott authorizing Clark Hill, PLC to:

- Substitute the revised clean page (previously emailed to, initialed by and returned by Scott) into the executed Forbearance Agreement;
- b. Substitute the revised pages (emailed to, initialed by and previously returned by Scott) into the executed \$5 Million Promissory Note;
- c. Substitute the revised page (emailed to, initialed by and previously returned by Scott) into the executed \$1 Million Promissory Note;
- d. To make the clean-up edits to the respective pages in the Forbearance Documents as described and referenced on the one-page list of clean up edits (dates, etc.) (emailed to, initialed by and previously returned by Scott), and to substitute such revised pages into the respective Forbearance Document as referenced in that list; and
- e. To agree to and consent to all of the changes to the Forbearance Documents, and to acknowledge and agree that such changes do not constitute and will not constitute, either individually or in the aggregate, the basis to challenge the enforcement of any of the Forbearance Documents.

2. We will also need an email from Scott's wife authorizing Clark Hill, PLC to:

- a. To make the clean-up edit to the respective page in the Representation and Disclaimer Agreement as described and referenced on the one-page list of clean up edits (dates, etc.) (emailed to, initialed by and previously returned by Scott), and to substitute such revised page into the respective Representation and Disclaimer Agreement as referenced in that list; and
- b. To agree to and consent to the changes to the Forbearance Documents that Scott has authorized, and to acknowledge and agree that such changes do not constitute and will not constitute, either individually or in the aggregate, the basis to challenge the enforcement of such Representation and Disclaimer Agreement and / or any of the Forbearance Documents.

3. We will also need an email from you, as President of DenSco authorizing Clark Hill, PLC. to:

a. Substitute the revised clean page (previously emailed to, initialed by and returned by Scott) into the executed Forbearance Agreement:

- b. Substitute the revised pages (emailed to, initialed by and previously returned by Scott) into the executed \$5 Million Promissory Note;
- c. Substitute the revised page (emailed to, initialed by and previously returned by Scott) into the executed \$1 Million Promissory Note;
- d. To make the clean-up edits to the respective pages in the Forbearance Documents as described and referenced on the one-page list of clean up edits (dates, etc.) (emailed to, initialed by and previously returned by Scott), and to substitute such revised pages into the respective Forbearance Document as referenced in that list: and
- e. To agree to and consent to all of the changes to the Forbearance Documents, and to acknowledge and agree that such changes do not constitute and will not constitute, either individually or in the aggregate, the basis to challenge the enforcement of any of the Forbearance Documents.

Please call if you have any questions.

Thank you.

Best regards, David

David G. Beauchamp

CLARK HILL PLC

14850 N Scottsdale Rd | Suite 500 | Phoenix, Arizona 85254 480.684.1126 (direct) | 480.684.1166 (fax) | 602.319.5602 (cell) dbeauchamp@clarkhill.com | www.clarkhill.com

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From:

Denny Chittick [dcmoney@yahoo.com]

Sent:

6/12/2014 9:53:30 AM

To:

Scott Menaged [smena98754@aol.com]

Subject:

david

ok he's a little insistent now. he is going to send you me a letter. he says that we've waited so long that now he needs to be more formal. so i'll send that to you when i get it. dc

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From:

Denny Chittick [dcmoney@yahoo.com]

Sent:

6/16/2014 10:04:41 AM

To:

Scott Menaged [smena98754@aol.com]

Subject:

work out agreement

ok i guess dave is losing sense of humor with our delay. he sent me a packet marked with blue, green, pink tabs for all of us to sign and initial. i've done my part, i'm mailing it to you. it all has to be original signatures. so once you get it plz do what it says and forward it back to him. there is a postage paid envelope enclosed. thx

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From: Sent: Denny [dcmoney@yahoo.com]

11/23/2013 7:43:14 AM

To:

Scott Menaged [smena98754@aol.com]

Subject:

Re: ok

I am sure we can get it all worked out thx

Sent from my iPad

On Nov 23, 2013, at 7:54 AM, Scott Menaged < smena98754@aol.com > wrote:

No one especially me would try and screw you.

I am out if town but will have all chains Monday and we will meet Tuesday and get it all cleared up.

I am sorry for all the work I made you do now!

Sent from my iPhone

On Nov 23, 2013, at 3:54 AM, Denny Chittick <<u>dcmoney@yahoo.com</u>> wrote:

i can't keep my eyes open any longer i've done about 50 of them, we are 50/50. 1/2 the time i record first, 1/2 the time he records first. sometimes with in a dozen numbers of recording. he'll record the day you buy it, then i record my RM the day i fund it, then sometimes i record the deed first after the trustees deed sometimes he does. someteims he records it twice! i've seen 5 properties that have 4 or more liens on them.

now i've been paid off on obviously dozens if not a 100 loans since you started this deal. so i ahve confidence that this is more a timing and communication issue than someone trying to intentionally screwing me. however, we have to get this straightened out. you already said greg doesn't like me, i hope he's not resistant to releasing these positions that i believe i'm entitled to being in first position.

dc



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Message

From:

Denny [dcmoney@yahoo.com]

Sent:

1/1/2014 4:55:35 PM

To:

Scott Menaged [smena98754@aol.com]

Subject:

This is wonderful, I am the one that did things right, I am the one fronting the money to help solve the problem, and I am getting in weaker and weaker position

Sent from my iPad

```
> On Jan 1, 2014, at 4:36 PM, Scott Menaged <smena98754@aol.com> wrote:
> What are your thoughts about subordination? Active is now saying as we'll they want that or will begin
foreclosures.
> I am wiped out in my mind already. They all say they could care less how long the loans stay
outstanding as long as I am current on payments and their is no dispute on lien position.
> I don't think it is in anyone's benefit to spend the money in court and then all the properties will be
tied up for at least a year and I won't be able to dispose of them according to my attorney
> Sent from my iPhone
> On Jan 1, 2014, at 4:49 PM, Denny <dcmoney@yahoo.com> wrote:
> Holly land! That changes the whole ball game! Between the million I forwarded cheap, the million from
PV house, plus profits! We can have this wrapped up this year easy, then send u on a two yr flip spree to
earn back ur net worth , all if we can keep all the lenders on the same page!
```

> Sent from my iPad

>> On Jan 1, 2014, at 11:00 AM, Scott Menaged <smena98754@aol.com> wrote:

>>

>> What are your thoughts?

>>

>> What I have accomplished so far is I will have 1 million March 1 >>

>> I will have 1 million April 15

>> I will have 2 million July 15

>> >>

>>

>> Sent from my iPhone



Message

From:

Denny [dcmoney@yahoo.com]

Sent:

1/20/2014 10:06:38 PM SMena98754@aol.com

To: Subject:

Re: Update

Read down

Sent from my iPad

On Jan 20, 2014, at 10:34 PM, SMena98754@aol.com wrote:

Ok. After a 3 hour Conversation over dinner..... Here is what we came up with

My friends will Pay the Interest to Gregg for the Next 3 Months. Approx 1,000.000.00. These funds are only for interest to be paid

They also will advance me 1,000,000.00 On March 15, to do as I please.

Here is how I see this:

With me not having right now to pay the interest to Gregg, whatever Funds I can pull out of the Furniture Stores I will and Put towards the Principal

I do believe these loans need to get paid to these Guys ASAP, Or we end up in a larger Problem. One that I may not be able to Fight Financially forever as It will tie up all the Properties. Gregg has already told me that Dan has stated with or without Gregg Joining that Suit, Dan is asking for a lis pen On all Properties including Gregg's loans. If that happens, I know I wont be able to continue because I cant pay interest on properties for a year that I can dispose of or do anything with.

If I give you a General Lien on Easy Investments and AZ Home Foreclosures, nothing will be able to close until you release your portion of the lien.

Some Properties even being upside down maybe should be rented to start to generate income, though it will not cover the full monthly nut, I can make up the Difference until the market is high enough to Dispose of

If you Put approx 30,000 lien or 2nd position note on each property now that we have a loan on that would be about 5 Million.

Do u mean to put 30k 3rd on all the Propeties that r on my books? They r already over incumbered I don't follow u on this point

We get all the loans paid with exception to Gregg. If each Property only has a first lien position with an additional 30,000, their would and should be equity when closing them. They Def will not be upside down when closing.

Ok now I am more confused, where did the second loan go?



I will push to sell as fast as possible all of these properties that were paid off to dan's group, which will bring in approx 7,000,000 In Payoffs. at that point we are down to a bit over 100 Properties to go.

Between the cash from the stores and the profits from the new properties I will start to pay down Gregg's loans and as each one is paid off, it will go on the market. That will generate additional cash which will pay down another one.

In the meeting tonight I met with not only a few friends but my accountant and My New york lawyer and good friend for 15 Years. We all came up with parts of this idea.

Alternatively, we let these Properties go to trustee sale and you advance nothing now, but collect about 40 cents on the dollar and we still stay with the same plan but now it is just to pay back the additional 60 cents per property.

I hate this idea, but that be forced on us!

I have already advanced a total of 1.2 Mill in interest over the past 3 months

415,000.00 In Rehab and tenant repairs

100,000 Tomorrow to you

I was not going to take this as interest. I had mentioned that yes I would like 100k interest a month, but u r not in that position. I was going to pay down the 1 million line at 3% so that then I could use the line to pay off other loans of dans. But if u sell ur house then it would be better for u to keep the 100k to use at closing to pay off my two loans on ur property.

So in 3 months I have paid approx 1.7 Mill and all of that money was just to keep things afloat. I am doing all I can, but unless we come up with something that I can see the ending, continuing to borrow money to throw at interest, does not work when the reality is dan's group will cause me to fail at making this all right unless they are paid off

Also I will sell my house as well and if I am upside down by a couple hundred thousand I will borrow that to get it paid off. I am no longer in the position to own a 2.5 Mill dollar house right now . I know I will build myself back up, because that is what I do when I am down, but that's a payment I do not need now and 2.5 Mill of money I am sure you could use.

Let me know your thoughts.

R u still expecting the cash from Israel that u had emailed me a few weeks ago? If so if we can get past dans group and the money u raised today plus what is coming from Israel, plus profits from selling the props, plus rent should get us in a good position in the next 90 days?

Message

From:

Denny Chittick [dcmoney@yahoo.com]

Sent:

4/3/2014 10:16:46 AM SMena98754@aol.com

Subject:

Re: (no subject)

i think that wording says you plan to or it's in best efforts or something like that to giv eyou latittude. you are ok. dc

DenSco Investment Corp www.denscoinvestment.com 602-469-3001 C 602-532-7737 f

From: "SMena98754@aol.com" <SMena98754@aol.com>

To: dcmoney@yahoo.com

Sent: Thursday, April 3, 2014 10:01 AM

Subject: (no subject)

I have Signed the Notes and Agreement even though it is not anymore a true understanding of what we are doing. Also It shows I am bringing 1 Mill by 3/20, I brought 500,000 so far and waitting on israel issue.

So lots of this is no longer valid or True, but I signed it so at least you have it for what you need it for and not to have Dave Change it again and again with every move we make.

As long as you dont Put me now in Default for not bringing the Full Million Yet! Because Technically I am already in Default!!! HA HA



Message

From:

Denny Chittick [dcmoney@yahoo.com]

Sent:

8/22/2015 10:32:07 AM

To:

Scott Menaged [smena98754@aol.com]

Subject:

Re: (no subject)

where do you see thewholesale number being in 2 weeks and 1 month

DenSco Investment Corp www.denscoinvestment.com 602-469-3001 C 602-532-7737 f

From: Scott Menaged <smena98754@aol.com>

To: Denny <dcmoney@yahoo.com>
Sent: Saturday, August 22, 2015 10:16 AM

Subject: Re: (no subject)

I still don't know how we will be close with all you have to put out over the next week

On Aug 22, 2015, at 9:51 AM, Denny < dcmoney@yahoo.com> wrote:

I am in so many violations with my current investors it's nuts.

UT guys said they would get back to me if I don't hear Monday I will call Tuesday

We r not that far off. I have money coming in this week, I am thinking between 500k and what I get in, we will be darn close by Monday At 5 pm 100% I don't know but I know it will be one or two properties at most and they can't kill the deal for that

Sent from my iPad

On Aug 22, 2015, at 9:47 AM, Scott Menaged < smena98754@aol.com > wrote:

Is there no way you can show new investors you are profitable and your track history and plenty of references? Do you have to give them a memorandum? I know lots of lenders who ne

EXHIBIT

memorandum? Either they are by law required to or your attorney was too strict wit you, I honestly don't know which one is true!

Did the UT guys tell you when you would hear from them?

As far as modifying the payoffs, I guess it would be the same thing as moving money paid to principal. I don't think it makes a difference either way. It's just rearranging the spreadsheets for now. To this day I still don't plan on you taking any loss, but it is foolish to pay the irs now so all that we will have to figure out later. Maybe what you write off we will do a separate spreadsheet for and I can pay you it in cash in time. We can figure that out

On Aug 22, 2015, at 9:28 AM, Denny < dcmoney@yahoo.com > wrote:

The only problem, is that like I said I can't get new investors, I can't give them the documentation that is necessary. I am hoping the Utah guys will come through.

As far as where I put the money or transfer the past payments, that will have to be worked out later.

I think for now I will modify my payoffs for Belmont and the next one so I just receive cash and take a loss.

Sent from my iPad

On Aug 22, 2015, at 9:14 AM, <u>SMena98754@aol.com</u> wrote:

Here are my thoughts:

I like you am ready to put this behind me. Like you I cant live this way, never had so much stress ever but we are close to it being over and that's what I keep reminding myself!

They already know which banks now to not give me and they have not and they have been doing what they said. Your thought process is correct except I already told them about the banks not to send me. I also told them they can send about 1.5 a day and I can handle that knowing the payoffs. Clearly some days it is not exact, but as you know it goes up and down. So Doing what you said with the properties wont work. If they keep giving me 1.5 and I keep having 1.5 in payoffs, which is why I told them 1.5 was ok, I still am 2 Mill Short and believe me there is no going back now and changing anything we spoke about. I am not on their favorite list right now, I will be in time but I have to prove I can do what I said. I will provide my speadsheet to them once a week to show them

what the numbers are which is what I told them so they see it and know where we have to be at.

You moving the money from Interest to Principle is a great Idea, Considering it is just moving over to the interest workout and it will show a lower principal balance on the workout which is good for many reasons all of what we discussed a couple days ago. You are not taking a loss for that interest, just going on a different spreadsheet. There is no reason to pay real money to the IRS When that same money can help the business.

As far as taking a loss on the AFG Properties and modifying the payoff, that will clearly only make sense based on the profitability of this year for densco. I would first move interest over and see if there is even enough room to do anymore. Again, I think the money should stay vs going to the IRS For no reason right now. Where I am not ok is with densco witting some things off and it not benefiting you with the taxes. If after you play with the workout interest, there is no more room, we just continue doing the AFG'S As we have been.

The wholesale balance as you said cant not go to 30 Mill Or over. I agree, that is why I came up with the ideas I did and have someone now for the overage. This way we are not going past 27 Mill approx. It would be impossible for it to go past that, because everyone is on the same page. Everyone knows Thursday I go though the numbers with them and we decide what Friday will look like.

The UT Guys would be a help if we had 90 days. Here is my math:

Assuming I get the commitment on Monday morning for another 500,000 from someone, That means I raised 85% Of the problem funds and believe me it was not easy. We have 1.5 Mill to work though

Once I pay off these Properties , here is how I see this happening:

Every Friday 100,000.00 Gets paid towards the workout

I plan on giving you 6 months of checks up front so every week you can scan a 100,000 check in to workout and the only wires I will do is when we settle the wholesale out weekly.

Based on the number on Thursday, I will know what I can do and cant do friday, meaning through the week I got 6 Mill in Properties, and payoffs came to 5.8, then that week you will at least receive the 200,000 back.

I am about 30 days away from going into a very good season for furniture king, which will help out as well, I may for a good 6 months be able to pay more than 100k a week towards workout or Start to accumulate some part of the wholesale props on my own and get it slowly paid off.

I will make sure in cash flow you receive at least 600k a month whether that be in wholesale or workout, does not matter at that point, it is cash flow.

The Wholesale Balance does not go up (again it cant based on how it will now happen)

Based on a 60 mill \$ Portfolio you still have about 15 Million to turn with other investors. Personally during this time, I would go out and look for more money to grow the portfolio bigger. Remember you did not want to grow a couple years ago because you wanted it to be a 1 man operation, Even if it grows it still is a 1 man operation, because what we do and our accounting for you and releases should take no more than an hour or so a day, on your side which it is much more time consuming dealing with 100 Customers. I would think at this point there are times you are board!

Will you be hanidcaped for a month or 2 until the weekly payments start to come in for the wholesale and workout? Yes, However I

only see a brighter future after that. If the balance can only go in 1 direction, than that is positive by itself.

Originally I thought the best course would be for me to start to pay off the AFG, I guess for piece of mind sake, but Now I think it would be stupid, instead of me doing that, it would be a lot smarter for me to pay towards the workout for cash flow to densco vs paying off afg. Afg Is not bothering us and as much as it would be nice to get rid of them in the next 60 days, we are so close to the end, if it takes another few months, it would kill either of us.

So advancing 1.5 Mill, that is paid back in less than 2 months towards workout and interest on wholesale assuming principal does not move down.

I do think the spreadsheet for the wholesale would be good for you only because of cash flow. You dont have to keep even a penny in the account to commit to me and you can plan accordingly based on available funds who you want to lend to. If accounting it does not work for you, we can still wire daily. That is a call you can make. For me it does not matter, we will just look at how much you wired for the week and how much I did and I will know what has to happen friday.

If the UT Guys come through even if it is for 60 Days, in 60 days you will have the money back just in workout payments and interest paid, Plus over the next few months if you get another few investors and you get some payoffs from other investors, you are sitting ok again with knowing whatever is in your account, you don't have to hold on to for the wholesale business.

Once the Workout balance is at 0, then I plan on taking that same money and throwing 1/2 to the interest on the workout and 1/2 to the into the wholesale properties, so every week, the balance goes down by 50k on wholesale numbers and 50k on interest and yet, I still have the wholesale balance and it is a savings account for me.

Thank Goodness I got the 3 Mill and poss 500k (Which i believe will be ok, problem with the 500k is it is just for a short period of time, but we will figure that out then, right now it is getting over the hurdle) or none of this would even be a discussion and it would not be good, we are now so close we have to pull it off and I do believe we will. Like you said no way you could have come up with the 5 Mill.

So in Summary us pulling this off we have 5 Mill a year coming off the workout and coming back to Densco to reinvest and 2 1/2 years later the workout is at 0!

That is my thinking right now

In a message dated 8/21/2015 7:37:32 P.M. US Mountain Standard Time, dcmoney@yahoo.com writes:

i knowi'll sleeptongith becuz i can't go 3 nights iwth no sleep.

i've had heart palpitation all day. hopefully this will make it go away.

first off, i think that these guys have to work with you. i had no idea, it was at 5 million. there was no way in the world i could have given you 5 million in the last month. like i kept saying i was out of money. if there is only 2

million left, based on teh ave size of the houses, that's basically 6 max 7 houses

i see that if you can pull just one house off a day for the next 6 days, then we have 1.5 or so million a day, in and out, you'll catch up. using the theory you can look at a bank, trustee/lawyer which ever and go this is no use in purusing. that alone will solve the problem. it might take 8-9 days but big deal. so if they give you a list of 6 props and you say no to one, but you catch up on one that's 250k same money in and out and old one gets caught up and one that would be returned, you pay interest and nothing gained from it gets skipped, waste of time and money averted.

i tried raising more money. my nieghbor the other go to guy for funds, simply said, "i'm comfortable with the amount of money i ahve with you" wihch means no. trust me. i went to as far as calling the guys in UT (if you remember the nightmare i had with them 18 months ago) they actually are considering it. their problem they want to give it to me for 30

days. which won't work because once i put it in to the wholesale, the number never goes down and i'll never have money to give back to them. i told them i needed a min of 90 days. they are going to get back to me.

i thought of a lot of things a million things.

one thing is i'm going to go back and apply interest payments to the workout. i have to balance it based on trying to remain profitable, but not too much and not too little. i haven't spent enough time on it, i don't know if that is a 500k swing or 100k swing. but we need to get that balance down. so say i move 250k down on the workout that i used to say was interest payment. i would just move that interest to the work out spreadsheet like we've been doing with the accured interest that's not being paid now anyway. worry about it later.

all payments that you make to work out, are 100% principle. it's more important to lower the balance then receive the interest. again, i have to balance it out with trying to be profitable. it's too early to make those calculations.

i was thinking about the remaining afg's. it's not an afg but belmont. they need a 110k so they can send me 240k or something. i should modify my payoff so that no cash is needed to close and i'll just take a loss on this one and once again just move it off balance sheet o the spreadsheet and worry about it later. like i said above.

i might do that with the remaining ones too. i have to look at it, cuase it's in coordination with moving the interest against hte work out wich make me more unprofitable. there might be a mix i don't know i've not worked through the numbers. but i don't want to have a huge tax bill and still have a huge balance on the work out.

some kind of happy medium along with keeping my accountant happy!

i've got about a million supposed to close next week too. several are yours. i've got to pay interset at he end of hte month and i've got just 2 deals left to fund. i still have 400k to return to tome. i'll just have to say no to eveyrthing else. i said no to two deals today, which were 60% LTV's to two great borrowers. i even had an investor call, did'nt want his money out, wanted me to lend him money monday on a property, but i told him no. that was uncomfortable.

if i put another 500k or more on the wholesale and doesn't come back down, i'm just losing the ability to function as business. that's why i had to put the brakes on it in july. there isn't enough money outside of what you have to turn over to make a business run.

i dont' have a silver bullet. i can't make 2 million show up. i can't have the wholesale go over 30 million and never come down.

those are my thoughst so far.

DenSco Investment Corp <u>www.denscoinvestment.com</u> 602-469-3001 C 602-532-7737 f From: Scott Menaged < smena98754@aol.com >

To: Denny <dcmoney@yahoo.com>
Sent: Friday, August 21, 2015 4:24 PM

Subject: Re: (no subject)

Ok I think I came up with 500k more but won't know till Monday morning

If I get that it would have to be paid back last day in December

Sent from my iPhone

On Aug 21, 2015, at 4:16 PM, Denny < dcmoney@yahoo.com> wrote:

Yes and on the phone, I am with my boys I will email u later

Sent from my iPad

On Aug 21, 2015, at 3:59 PM, SMena98754@aol.com wrote:

I hope you have been brainstorming like I Have all day!

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Message

From:

Cody Jess [cjess@biz.law]

Sent:

8/28/2016 9:06:09 PM

To:

Ryan Anderson [randerson@gamlaw.com]

CC:

Alisan Patten [apatten@gamlaw.com]

Subject:

RE: Menaged/Davis - 2004

Ryan,

Thank you for the follow up. No problem on not following up sooner – I suspected you'd be busy putting out a number of fires. Glad you went to Ari's ceremony – we're good friends; he's a great guy.

I'm not surprised DenSco's investors were unaware of Scott's and Denny's dealings – Scott's advised me that it wasn't until at or around the time they entered into the forbearance agreement that he learned DenSco even had investors (Scott believed that having sold his Fortune 500 company, the money Denny was loaning was his own). Moreover, Denny and David Beauchamp, Denny's attorney at the time, may have taken affirmative steps to hide the existence of either or both the forbearance agreement and/or the loans Denny had made to Scott. Scott is very much prepared to work with the Receiver to disclose all facts pertinent to his investigation of DenSco's affairs.

As for the 2004, I think your proposal to hold off on a date to conduct the examination until we better have our hands around the universe of documents, and how soon we can get them to you, makes sense.

With respect to the spreadsheets Denny provided Scott, we're happy to produce all of them we're able to locate. As to the documents we've produced to Trustee Ford, I've spoken with my client and he's generally agreeable to allowing those documents to be shared with the Receiver and the US Trustee. However, given the sensitive nature of the documents, not to mention the volume of them, I'm hesitant to have anyone/everyone receive a copy. Is the Receiver agreeable to entering into a confidentiality agreement with respect to those documents? If so, I'd suggest we get that signed by the Receiver and the US Trustee (I'm not aware of any other parties asking for those documents), and get you the documents as soon as possible. I, too, believe that the Receiver's requests will be narrowed with that production, and after he's reviewed the documents we've provided to Trustee Ford, we can circle back around on his other requests.

With respect to the communications requested in ¶7 and ¶8, my client tells me that he and Denny communicated – through email, text, by phone, and in person – on a daily basis, sometimes dozens of times a day, for perhaps a decade. Getting all of those emails and texts may take a significant amount of time. I agree that it makes sense to hire a third-party vendor to cull that information. To that end, I'd suggest Peak Forensics: http://www.peakforensics.com/. I've used Peak before in cases like this, and have had very good results. Peak is very price competitive, and knows how to get the job done efficiently. Please let me know your thoughts and we can schedule a conference call with them.

I'm around this coming week to discuss any/all of the above. I, too, look forward to working with you.

Best,

CODY JAMES JESS

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From: Ryan Anderson [mailto:randerson@gamlaw.com]

Sent: Saturday, August 27, 2016 10:54 AM

To: Cody Jess Cc: Alisan Patten

Subject: RE: Menaged/Davis - 2004

Cody,

Thanks for the series of e-mails over the last week. I apologize for my delay in responding. It's no excuse, but I suspect you can imagine with the imposition of the Receivership of DenSco by the Arizona Corporation Commission last Friday, the Receiver and I have been busy attending to emergency matters and given the circumstances surrounding the implosion of DenSco, we've literally dropped into this case without much "institutional memory" to draw from.

I had hoped to talk a little more after the 341 meeting, but I had to rush down to the swearing-In ceremony for Aryeh Schwartz as Superior Court Commissioner.

As you may be able to surmise, DenSco's investors claim to have had no knowledge of the business dealings between Mr. Chittick and Mr. Menaged. With the sudden death of Mr. Chittick and the insinuation from the Estate of Mr. Chittick that it was DenSco's business dealings with Mr. Menaged that caused DenSco's financial crisis, there is significant pressure on the Receiver to get to the bottom of what actually happened and a complete lack of information from DenSco's investors. As an example, the existence of the forbearance agreement was a complete unknown to the DenSco investors.

I am hopeful we can work in a cooperative effort to get to the facts. At the end of the day, the Receiver and DenSco investors will have to understand what happened.

As an initial matter, I apologize for the confusion about the Sept 8th date for the Receivers 2004 exam. I don't know what happened, but it appears to have been corrected by re-noticing the exam to September 22, 2016.

We will certainly agree to a mutually convenient date/time for the 2004 exam that works with your client's schedule and whatever lawyers will need to attend. There is going to be some discussion that it might be best to try to coordinate the 2004 exams to reduce the overall administrative expenses, and that seems to be a good idea. Generally, I'd ask for you to propose some new dates/times, but given the testimony yesterday, and the lack of information that is in the possession of the Trustee and the other parties that may want to conduct similar exams, perhaps we should focus on how/what records your client can produce regarding his interactions with DenSco before we commit to a date certain to conduct the exam.

With respect to the Document Production, I can appreciate your concerns about the scope of the Document production request and the concerns about creating summaries/documents for the Receiver. However, it appears from Mr. Menaged's 341 testimony that he was provided semi-regular 'spreadsheets' from DenSco which could satisfy the request for an "accounting" in ¶6. Moreover, we've been told a significant number of the documents we have requested have already been produced to Trustee Ford.

With respect to the documents that you have already provided Trustee Ford, I have been asked by Trustee Ford to make a formal e-mail request to you [cc'd to the UST] that asks for you to consent to these documents [sans tax returns] being provided to the Receiver and other creditors that may ask [the UST intends to ask] in an effort to avoid Trustee Ford being subpoenaed by the Receiver and other parties. I will send that e-mail shortly after this e-mail. If you consent, I have a feeling that the Receiver's document production request will be substantially reduced to the request for the communications in ¶7 and ¶8.

With respect to the requests for the communications in ¶7 and ¶8, based on Mr. Menaged's testimony, it sounds like there will a lot of emails and text messages that are responsive to the discovery request. While it may sound unusual, the Receiver does have the forensic technological capabilities and the financial resources to have this information located, organized and produced. In short, if it is amenable to your client, I suspect the Receiver will agree to pay for a 3rd party service to locate this electronic information and produce it in a form that is available for your initial review and eventual production to the Receiver. Something to think about.

Looking forward to working with you on this case.

Ryan

Ryan W. Anderson

Guttilla Murphy Anderson City North 5415 E. High St., Suite 200 Phoenix, AZ 85054 (480) 304-8300 (480) 304-8301 (facsimile) randerson@gamlaw.com www.guttillamurphyanderson.com

From: Cody Jess [mailto:cjess@biz.law]
Sent: Friday, August 26, 2016 3:04 PM
To: Ryan Anderson; Alisan Patten
Subject: RE: Menaged/Davis - 2004

Also, note that the order requiring production is on <u>not less than 21 days' notice</u> – there are only 13 days between today and the 8th. Thanks.

CODY JAMES JESS

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From: Cody Jess

Sent: Friday, August 26, 2016 2:58 PM

To: 'randerson@gamlaw.com'; 'apatten@gamlaw.com'

Subject: RE: Menaged/Davis - 2004

Ryan,

Per the Receiver's amended notice, documents pursuant to the 2004 order are due on September 8. You're aware of my concerns with the scope of the request; please let me know when you're available to discuss. Also, if we agree to allow the Trustee to provide you a copy of the documents we produced to her, perhaps we can streamline things. Finally, you've scheduled the exam for September 22. I will be defending another 2004 that was previously scheduled that day. Accordingly, we'll need to also discuss rescheduling that date.

Best,

CODY JAMES JESS

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From: Cody Jess

Sent: Wednesday, August 24, 2016 5:50 PM

To: 'randerson@gamlaw.com'; 'apatten@gamlaw.com'

Subject: Menaged/Davis - 2004

Dear Ryan and Alisan,

I'm in receipt of your client's motion for an order pursuant to Rule 2004. Given the long and personal history between Mr. Chittick and my client, I have concerns about our ability to produce the documents you've requested within the time specified in your motion, particularly requests 7 and 8. I also have concerns that some of your requests appear to direct the Debtor to *prepare* documents. As you know, Rule 34, made applicable by Rule 7034, requires parties to produce documents that already exist, but it does not require parties to create new data.

Please let me know when you're available either Friday afternoon or early next week to discuss the scope of the documents you've requested.

Best,

CODY JAMES JESS

Attorney
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DECLARATION

Declarant Yomtov Scott Menaged hereby declares under penalty of perjury as follows:

1.	This declaration is based on my own personal knowledge and I am competent to testify as to the matters stated below.
2.	US Bank substantially assisted me with the beness foundment scheme. The process was very similar to chase.
3,	Denses would wire money to my Fasy Thurstmont or AZ Home Foreclosure accounts with US Bonk. The wire included addresses of properties a freelosure that the funds were intended to be used for.
l.	US Bank know that Easy Investmen and AZ Home Foreclosure was 14 the business of purchasing properties in loveclosure. US Benk branch manager knew I was in this business because she was interested in purchasing rectal properties I much with me about it.
5.	She was interested in purchased properties I met with me about it. I or Veronica Castro personally visited the US Bank branch to obtain the usual write a check. The order to abtainity we usual write a check identical to the castier's check that US Banks would print.
5.	The checks we wrote, and the casher's chairs 15 Bank would private would include the properties! address and the amount Danco loaned for that property. This make chear that the properties.
	A THE THE MAN WAS TO POLICIE TOU PROPERTIES.

	for-closed properties-
	When US Bank promped the easther's there, & Veronica horas or I would take a picture of it. and maile Veronica upulal email or tex
	it to me, and then I would howered it to Dessea. When I visited the US Bank breach, I would set the preture or directly to Dong to.
	After the picture was sent, the cashier's charles were deposited bank rate the same account. I would take the picture
	at the custier's Check and sand it to Amore in treat of US Broke employees.
	I did not use the fonds parses wirele to purchese the identified properties.
	US Bank know that I was using the
	Denger wird funds for other purposes. for instance we lank know I was using those flunds for gambling because it in wessel my cord limits for that purpose.
	US Book transferred flase person wirel dends to my offer person and business concerts upon my request. I re-depoted the confer's checks and did not use them to purchase the identified properties.
•	US Bonk's assistance made it easier and was newscory for the Pensco fraud to
3.	US Bonk's assistance made it easier and was newssary for the pensoo fraud to

14.	Also, 15 Bonk know that I muched to
	Easy twestments or AZ Home For-closure accosts.
	Easy twestments or AZ Home For-discre accosts.
	the branch manager told me that she would change the branch policy and hold up to \$120,000 at each tor me at any siven time.
	at each tor me at any piven time.
15.	Refore this us Rade brough did not comme
	Before this, us Rock breach doch not covery enough cash on hand for my needs.
16	US Rock alon Marcallett I I In the Wa
10.	I would have access to this que money
	Immediately after I war-dropsitch La
	Immediately after I re-depositel to
1.5	
17.	2/4/19
18.	
19.	
20.	

			8

Scott Menaged - October 20, 2016



IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF ARIZONA

In Re:)
) Case No.
Yomtov Scott Menaged,) 2:16:bk:04268-PS
5.1 .)
Debtor.) Chapter 7
	}

RULE 2004 EXAMINATION OF SCOTT MENAGED

Phoenix, Arizona October 20, 2016

By: Jody L. Lenschow, RMR, CRR Certified Court Reporter Certification No. 50192

2.10				
scc	OTT MENAGED	10/20/2016	Page 2	2 10:03:20-10:03:56 Page 4
1		INDEX TO EXAMINATIONS		1 SCOTT MENAGED,
2	WITNESS		PAGE	2 called as a witness herein, having been first duly sworn
3	SCOTT MENAGI	≩ D		3 by the Certified Court Reporter to speak the truth and
4		TION BY MR. ANDERSON	4	
5	EXAMINA	TION BY MR. JESS	220	
6				5 follows:
7		INDEX TO EXHIBITS		6
	NO.	DESCRIPTION	DENTIFIED	7 EXAMINATION
8	Exhibit 1	Forbearance Agreement	71	8 BY MR. ANDERSON:
9	Exhibit 2	2/8/2014 e-mail exchange between	110	9 Q. Can you please state your name and spell your
10		Mr. Beauchamp and Mr. Goulder		10 last name for the record?
11	Exhibit 3	DenSco Loan Portfolio	122	11 A. Scott Menaged, M-E-N-A-G-E-D.
12	Exhibit 4	DenSco Account QuickReport	132	12 Q. Mr. Menaged, have you given sworn testimony
13	Exhibit 5	2/23/2015 e-mail exchanges	136	13 before?
14		re Funds		14 A. Yes.
15	Exhibit 6	6/21/2016 Mortgage, Promissory Note, Deed of Trust	157	15 Q. Okay. So you understand that we have a court
16	Exhibit 7	Documents re 11627 W. Holly	160	16 reporter here today. She's taking down everything that
17	-	Street property		we say, and so we have to do our best to not talk over
18	Exhibit 8	Documents re 7308 W. Alexandria Way property	169	18 each other and also do our best to give answers that are
19	Exhibit 9	Documents re 7263 E. Manzanita	174	19 yes, no, or some sort of audible answer, rather than the
ļ	BRILDIC 9	Drive property	1/4	20 standard uh-huhs and huh-uhs that sometimes we use in
20	Exhibit 10	Documents re 18911 E. Canary Way	180	21 conversation.
21		property		
22	Exhibit 11	Documents re 4424 S. Willow Drive property	192	22 Do you understand that?
23	Exhibit 12	Documents re 8581 E. Krail	196	23 A. I do.
24		Street property		24 Q. Are you under the influence of any medication
25				25 or substances that would enable you to not testify
_				
sco	OTT MENAGED	10/20/2016	Page 3	3 10:04:03-10:04:58 Page 5
1	RUI	LE 2004 EXAMINATION OF SCOTT MEN	IAGED	1 honestly here today?
2	was taken on	October 20, 2016, commencing at 10	:03 a.m.,	2 A. No.
3	at the office	es of GUTTILLA MURPHY ANDERSON, 5419	5 E. High	
4	Street, Sui	te 200, Phoenix, Arizona, before	Jody L.	
5	Lenschow, RMF	R, CRR, Certified Reporter No. 5019	2 for the	
6	State of Ar:	izona.		6 Q. And that you're supposed to be telling the
7				
8		* * *		7 truth today just like you were testifying in court?
9	APPEARANCES	•		8 A. I do.
10		e Receiver:		9 Q. You said you've testified before. Other than
	G	UTTILLA MURPHY ANDERSON		10 your 341 meeting of creditors, when have you given sworn
11	В	y: Mr. Ryan W. Anderson 5415 B. High Street		11 testimony before?
12		Suite 200 Phoenix, Arizona 85054		12 A. It was approximately ten years ago.
13				13 Q. And what kind of matter was it?
14		480-304-8300 randerson@gamlaw.com		
	For the	randerson@gamlaw.com		14 A. I'm pretty sure it was regarding a trustee's
15	SC	randerson@gamlaw.com e Debtor: CHIAN WALKER, P.L.C.		
	SC	randerson@gamlaw.com e Debtor: CHIAN WALKER, P.L.C. y: Mr. Cody J. Jess 1850 N. Central Avenue		14 A. I'm pretty sure it was regarding a trustee's
15	SC	randerson@gamlaw.com e Debtor: CHIAN WALKER, P.L.C. y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531		14 A. I'm pretty sure it was regarding a trustee's15 deed that the trustee screwed up on and didn't record,
15 16	SC	randerson@gamlaw.com e Debtor: CHIAN WALKER, P.L.C. y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900		 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something
15 16 17	S(B)	randerson@gamlaw.com e Debtor: CHIAN WALKER, P.L.C. y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law		 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago.
15 16 17 18 19	S(B) For the ST	randerson@gamlaw.com Debtor: CHIAN WALKER, P.L.C. Y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law Chapter 7 Trustee, Jill H. For		 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago. 18 Q. Was it here in Arizona? 19 A. It was.
15 16 17 18 19 20	S(B) For the ST	randerson@gamlaw.com Debtor: CHIAN WALKER, P.L.C. Y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law Chapter 7 Trustee, Jill H. For TEVE BROWN & ASSOCIATES, L.L.C. Y: Mr. Steven D. Nemecek 1414 E. Indian School Road		 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago. 18 Q. Was it here in Arizona? 19 A. It was. 20 Q. Are you married?
15 16 17 18 19 20 21	S(B) For the ST	randerson@gamlaw.com Debtor: CHIAN WALKER, P.L.C. Y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law Chapter 7 Trustee, Jill H. For TEVE BROWN & ASSOCIATES, L.L.C. Y: Mr. Steven D. Nemecek 1414 E. Indian School Road Suite 200		 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago. 18 Q. Was it here in Arizona? 19 A. It was. 20 Q. Are you married? 21 A. I am.
15 16 17 18 19 20 21 22	S(B) For the ST	randerson@gamlaw.com Debtor: CHIAN WALKER, P.L.C. Y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law Chapter 7 Trustee, Jill H. For TEVE BROWN & ASSOCIATES, L.L.C. Y: Mr. Steven D. Nemecek 1414 E. Indian School Road		 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago. 18 Q. Was it here in Arizona? 19 A. It was. 20 Q. Are you married? 21 A. I am. 22 Q. And what is your wife's name?
15 16 17 18 19 20 21 22 23	For the SI By	randerson@gamlaw.com Debtor: CHIAN WALKER, P.L.C. Y: Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law Chapter 7 Trustee, Jill H. For FEVE BROWN & ASSOCIATES, L.L.C. Y: Mr. Steven D. Nemecek 1414 E. Indian School Road Suite 200 Phoenix, Arizona 85014 602-264-9224 snemecek@sjbrownlaw.com SENT: Ms. Jill H. Ford, Chapter 7	d: Trustee	 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago. 18 Q. Was it here in Arizona? 19 A. It was. 20 Q. Are you married? 21 A. I am. 22 Q. And what is your wife's name? 23 A. Francine Menaged.
15 16 17 18 19 20 21 22	For the SI By	randerson@gamlaw.com Debtor: CHIAN WALKER, P.L.C. Mr. Cody J. Jess 1850 N. Central Avenue Suite 900 Phoenix, Arizona 85004-4531 602-277-1501 cjess@biz.law Chapter 7 Trustee, Jill H. For TEVE BROWN & ASSOCIATES, L.L.C. Mr. Steven D. Nemecek 1414 E. Indian School Road Suite 200 Phoenix, Arizona 85014 602-264-9224 snemecek@sjbrownlaw.com	d: Trustee	 14 A. I'm pretty sure it was regarding a trustee's 15 deed that the trustee screwed up on and didn't record, 16 and they wanted verification of the sale or something 17 like that. It was a very long time ago. 18 Q. Was it here in Arizona? 19 A. It was. 20 Q. Are you married? 21 A. I am. 22 Q. And what is your wife's name?

2:16:bk:04268-PS	October 20, 2016
10:05:12-10:05:56 Page 6	10:07:20-10:08:07 Page 8
1 Q. And what's the address?	1 A. It was sold.
2 A. 10510 East Sunnyside Drive, Scottsdale, 85259.	2 Q. What year?
3 Q. Do you have any children?	3 A. Approximately 2006.
4 A. I do.	4 Q. Do you have a college education?
5 Q. And what are their names?	5 A. I do not.
6 A. Stevie and Brandon.	6 Q. What is your highest education level?
7 Q. And how old are they?	7 A. 11th grade.
8 A. Stevie is going to be 2 on Sunday and Brandon	8 Q. So you did not graduate high school?
9 is 13.	9 A. I did not.
10 Q. And do they reside with you and your wife?	10 Q. Did you get a GED or
11 A. They do.	11 A. I did not.
12 Q. At the Sunnyslope property?	12 Q equivalency? No?
13 A. Sunnyside, correct.	13 Are you currently employed?
14 Q. Sunnyside property.	14 A. I am.
Are you a citizen of the United States?	15 Q. And who is your employer?
16 A. Iam.	16 A. American Furniture.
17 Q. Are you a citizen of any other country?	17 Q. What is American Furniture?
18 A. I am not.	18 A. It's primarily a furniture store.
19 Q. Do you have a passport?	19 Q. Where is the furniture store located?
20 A. I do.	20 A. 4245 West Thomas Road, Phoenix, Arizona. If
21 Q. When did you first move or reside in Arizona?	21 I'm not mistaken, I believe it is 85019.
22 A. I first moved here in 1993.	22 Q. Are you the sole owner of American Furniture?
23 Q. And have you been here consecutively since	23 A. I am.
24 1993?	24 Q. Is it a limited liability company?
25 A. I have not.	25 A. It is.
10:06:07-10:06:56 Page 7	10:08:19-10:09:10 Page 9
1 Q. Can you give me some idea of your when you	1 Q. Are you the sole member of the limited
2 sort of moved here permanently?	2 liability company?
3 A. You mean this last time?	3 A. Iam.
4 Q. Sure.	4 Q. Other than the bankruptcy case, are there any
5 A. Would have been two thousand anywhere	5 other pending legal proceedings that you're involved in
6 between 2005 and 2006.	6 right now?
7 Q. So you've been here since 2006?	7 A. My divorce.
8 A. I have.	8 Q. So you have a pending divorce in Maricopa
9 Q. Okay. So between '93 and 2006, can you give me	9 County Superior Court; is that right?
some understanding of where you were residing?	10 A. That is correct.
11 A. I was going back and forth between New York and	11 Q. Who filed the divorce proceedings?
L2 Arizona.	12 A. I did.
13 Q. And did you maintain a residence in New York at	13 Q. And when did you file?
14 that time?	14 A. Approximately a month ago.
L5 A. I did.	15 Q. You filed after the bankruptcy was filed; is
CO Olras, and subana, subata its successful to 0	16 that right?
to Q. Okay, and where; what city was that in?	1
The state of the s	17 A. I also had one I filed prior to the bankruptov
L7 A. Warwick.	17 A. I also had one I filed prior to the bankruptcy, 18 and then we tried to reconcile, and it wasn't working
L7 A. Warwick. L8 Q. How do you spell that?	and then we tried to reconcile, and it wasn't working
L7 A. Warwick. L8 Q. How do you spell that? L9 A. W-A-R-W-I-C-K.	and then we tried to reconcile, and it wasn't working out very well and so I refiled.
1.7 A. Warwick. 1.8 Q. How do you spell that? 1.9 A. W-A-R-W-I-C-K. 1.0 Q. And were you residing in a residence or were	 and then we tried to reconcile, and it wasn't working out very well and so I refiled. Q. So there was a divorce proceeding that is what
1.7 A. Warwick. 1.8 Q. How do you spell that? 1.9 A. W-A-R-W-I-C-K. 1.0 Q. And were you residing in a residence or were 1.1 you renting an apartment?	 and then we tried to reconcile, and it wasn't working out very well and so I refiled. Q. So there was a divorce proceeding that is what we call prepetition or before the bankruptcy, and that
17 A. Warwick. 18 Q. How do you spell that? 19 A. W-A-R-W-I-C-K. 20 Q. And were you residing in a residence or were 21 you renting an apartment? 22 A. It was a residence.	18 and then we tried to reconcile, and it wasn't working 19 out very well and so I refiled. 20 Q. So there was a divorce proceeding that is what 21 we call prepetition or before the bankruptcy, and that 22 was dismissed?
16 Q. Okay, and where; what city was that in? 17 A. Warwick. 18 Q. How do you spell that? 19 A. W-A-R-W-I-C-K. 20 Q. And were you residing in a residence or were 21 you renting an apartment? 22 A. It was a residence. 23 Q. Did you own the residence? 24 A. I did.	18 and then we tried to reconcile, and it wasn't working 19 out very well and so I refiled. 20 Q. So there was a divorce proceeding that is what 21 we call prepetition or before the bankruptcy, and that 22 was dismissed? 23 A. We both dismissed it.
17 A. Warwick. 18 Q. How do you spell that? 19 A. W-A-R-W-I-C-K. 20 Q. And were you residing in a residence or were 21 you renting an apartment? 22 A. It was a residence. 23 Q. Did you own the residence?	 and then we tried to reconcile, and it wasn't working out very well and so I refiled. Q. So there was a divorce proceeding that is what we call prepetition or before the bankruptcy, and that was dismissed?

Page 12

Page 13

10:09:17-10:10:02

- 1 A. That is correct.
- 2 Q. And that one is still pending?
- 3 A. That is correct.
- 4 O. Are you represented by counsel in the divorce
- 5 matter?
- 6 A. I am not.
- 7 O. Is your wife represented by counsel?
- 8 A. She is not.
- 9 O. Was your wife represented by counsel in her
- 10 previous divorce or the prepetition divorce?
- 11 A. She was.
- 12 O. Who was her counsel?
- 13 A. I don't recall the name.
- 14 O. Did you have counsel in that previous divorce
- 15 proceeding?
- 16 A. I did.
- 17 Q. And who was your counsel?
- 18 A. Judith Morse.
- 19 O. So just to be clear, your wife did have an
- 20 attorney. You just don't know his or her name; is that
- 21 right?
- 22 A. That is correct.
- 23 Q. And how long -- well, I guess we'll start with
- 24 do you have an idea when you filed that prepetition
- divorce; month, year?

1 A. Sometime in 2015.

10:11:51-10:12:41 Page 10

- postpetition, are there any other legal proceedings,
- other than the bankruptcy case, of course, that you're
- involved in?
- 4 A. No.
- 5 Q. And so that would be true in any other
- jurisdiction?
- 7 A. Correct.
- 8 O. Well, you're here at a 2004 exam in your
- bankruptcy case; is that right?
- 10 A. Yes.
- 11 Q. And you're aware that my client is the
- court-appointed receiver for DenSco Investment
- Corporation? You understand that, right? 13
- 14 A. I am.
- 15 Q. And that we obtained an order to have you come
- today and testify, and in that order we asked you to
- produce certain documents to DenSco. Do you understand 17
- 18 that?
- 19 A. No. Can you repeat that?
- 20 Q. Sure. The Court ordered that in advance of
- 21 this examination, you were going to produce certain
- documents to DenSco. Were you aware of that?
- 23 A. Yes, I am.
- 24 Q. You haven't produced those documents to DenSco,
- have you?

Page 11

- 10:12:54-10:13:46
 - 2 Q. So, for example, we asked you to provide us
 - with copies of two years preceding the bankruptcy for
 - any bank accounts held by you and your wife.
 - You've not produced those documents to the 5
 - trustee; is that right? When I say "the trustee," 6
 - that's wrong. You have not produced those documents to 7
 - DenSco: is that right?
 - 9 A. I believe there was a conversation between my
 - attorney and your law firm agreeing on what should be
 - provided and what shouldn't. I really don't know. I do
 - believe that they did turn over some information to your 12
 - 13 law firm.
 - 14 Q. Sure, and I'll get into that; but there are
 - 15 certain --
 - 16 A. Okay.
 - 17 Q. The documents I specifically asked about, your
 - personal bank statements for two years before the
 - bankruptcy, were not those documents that were turned 19
 - over; is that right? 20
 - 21 A. I don't recall.
 - 22 Q. You know that not everything was turned over.
 - You just don't know which ones were turned over; is that
 - a fair statement? 24
 - 25 A. Correct. I don't know what was turned over and

10:10:39-10:11:43

3 it?

- 5 O. So it wasn't pending for very long; is that a
- 6 fair statement?
- 7 A. That's a fair statement.
- 8 Q. In the prepetition divorce, how did you -- were

2 Q. And when did it terminate? When did you cancel

9 you able to resolve issues of custody?

4 A. November or December of 2015.

- 10 A. We didn't really get that far.
- 11 Q. Okay. So, I mean, since it looks like it's
- 12 only pending a few months, did you get anything sort of
- 13 formally resolved by the judge?
- 14 A. We never saw a judge.
- 15 Q. Okay, never saw a judge.
- Were there any orders entered in the case? 16
- 17 A. There was one order to have us appear for
- temporary orders, and we canceled the divorce prior to
- that or just at that time, approximately. 19
- 20 Q. Okay. So you canceled it even before you would
- 21 even appear for the entry of these temporary orders; is
- 22 that right?
- 23 A. That's correct.
- 24 O. Other than the divorce that was prepetition and
- 25 now the current divorce that is now pending

10:14:05-10:14:55 10:16:24-10:17:12 Page 14 Page 16 what wasn't. whatever. So during the years I would communicate that 2 Q. Okay. Well, you did turn over documents that 2 related to Furniture King, Scott's Fine Furniture, I have definitely not had the same computer for 3 Furniture & Electronic King. Are you aware of that? the last 15 or 20 years. Every couple years they MR. JESS: I believe he testified that 5 typically start going bad, this problem, that problem. he's not familiar with the particularity of the 6 It's worth it for me to spend three or \$400 to get a new agreements between counsel and the documents that were 7 7 one and be done with it than start fixing it. 8 turned over. But everything that I have in my possession MR. ANDERSON: I understand. I'm just 9 that could be imaged has been turned over. trying to see if he understands we did get certain 10 Q. Okay. So when we ask for stuff -- we asked for 10 documents related to the furniture business. essentially all these electronic documents for the last 12 THE WITNESS: I do know you have received 12 5 years, not the last 15 or 20. But the last 5 years 13 certain documents. What documents those are, I'm not you have gone through new devices in the five-year sure. I leave it up to my counsel to take care of that 14 period, right? 15 with you. 15 A. God, yeah. 16 BY MR. ANDERSON: 16 Q. And so the information that you're going to be 17 Q. Okay. You're aware that we've asked for, in able to turn over is just going to be on the stuff 18 this document production, for electronic communications, that -- the devices that you currently have in your e-mails and text messages specifically, between you and 19 possession? 20 DenSco. Do you understand that? 20 A. Correct. 21 A. I do. 21 Q. Right. Because the iPhone 5, perhaps, that you 22 Q. And you know that we have mutually arranged for were using four years ago is no longer in your a computer person to, you know, copy or obtain a copy of possession; is that right? certain electronic devices of yours in order for you to 24 A. That is correct. comply with this document request. Do you understand 25 Q. Okay. One of the documents that we asked for 10:15:04-10:16:06 Page 15 10:17:38-10:18:35 Page 17 1 that? was an accounting of the loans and financial 2 A. I do. 2 transactions between your entities and DenSco. You 3 Q. And, in fact, you've, I think -- I don't know 3 haven't produced that accounting; is that right? 4 for sure, but I think this is already in process; that 4 A. Correct. this person has already met with you and maybe even 5 Q. Okay. Does such an accounting exist? imaged some of your devices; is that right? 6 A. It does not. 7 A. That is correct. 7 Q. Okay. 8 Q. Okay. Do you know what has been done so far? 8 A. I'm sorry. It does not to the best of my 9 A. No. recollection. I believe that DenSco did his accounting 10 Q. Do you know what devices you've made available or had some accounting, but I don't have any accounting 10 11 to be imaged? 12 A. I do. 12 Q. Okay. So if it exists -- so your testimony is. 13 Q. Okay. And what; what were they? 13 if it exist, it exists on DenSco's side, not your side? 14 A. My home computer, my work computer and my cell 14 A. Correct. 15 phone. 15 Q. Okay. So, essentially, you did not keep a 16 Q. Okay. Is that the universe of electronic running accounting of your loans with DenSco; is that devices that would enable you to be -- to produce the 17 right? information we've asked for here at the 2004 exam? 18 A. I did not. Any accounting that I have in 19 A. Probably not. 19 regards to DenSco would have been e-mailed over from 20 Q. Okay. So what other devices would need to be 20 DenSco on a spreadsheet periodically, whenever that 21 utilized or imaged to be able to make you produce the would be, and that would be retrieved. 21 documents? 22 Q. And the financial transactions between your 23 A. Every couple years or year and a half or so I 23 companies and DenSco number in the hundreds of 24 upgrade my phone; no longer have the old ones. Either 24 thousands, perhaps?

turned it in to Apple, sell it on eBay, throw it out,

25 A. I'm sorry?

2:16:bk:04268-PS

10:18:43-10:19:32

- 1 Q. The number of financial transactions, wire
- 2 transfers --
- 3 A. Oh.
- 4 O. -- I'm trying to get an idea of the globalness
- 5 of what we're dealing with, the size. The number of
- financial transactions between your entities and DenSco
- historically likely number in maybe the hundreds of
- 8 thousands?
- MR. JESS: Objection, form. 9
- BY MR. ANDERSON: 10
- 11 Q. You can still answer the question.
- 12 A. Possible.
- 13 O. Okay. Well, it's fair to say you were doing
- 14 business with DenSco for nearly ten years; is that a
- 15 fair statement?
- 16 A. That's a fair statement, approximately.
- 17 Q. And there were days where you would send
- multiple wire transfers back and forth to DenSco on
- single -- on individual days; is that right? 19
- MR. JESS: Objection, foundation. 20
- THE WITNESS: That would be correct. 21
- BY MR. ANDERSON: 22
- 23 O. And even -- there were also, likely, evidence
- of daily transactions; is that right?
- MR. JESS: Objection, form. 25

10:20:52-10:22:07 Page 18

Page 20

- 1 O. Okay. So most of the discussions were over the
- 2 phone; is that right?
- 3 A. Lots of discussions were over the phone or in
- O. Did your spouse have any direct communication
- with Mr. Chittick?
- 7 A. Never.
- 8 Q. Did your spouse have any direct communication
- with DenSco?
- 10 A. No.
- 11 O. Now, another thing we asked for were all the
- agreements between DenSco and your entities relating to
- your lending activities. 13
- Would it be fair to say that there is not one 14
- large global contract that establishes the lending 15
- relationship between your entities and DenSco? 16
- MR. JESS: Objection, form. 17
- 18 THE WITNESS: That would be fair to say.
- BY MR. ANDERSON: 19
- 20 Q. Okay. The written agreements are in the form
- of mortgage notes and deeds of trust on individual
- properties; is that right?
- 23 A. Yes, it would be deed of trusts, offers to
- 24 purchase and notes.
- 25 Q. What is Easy Investments, LLC?

10:19:43-10:20:36

Page 19

1 A. An Arizona LLC.

2 O. And what business is it in?

3 A. Buying and selling foreclosures.

- 4 Q. Are you the sole member of Easy Investments?

10:22:20-10:23:17

- 6 Q. Have there ever been any other members?
- 7 A. No.
- 8 O. And so would you consider yourself, also, the
- sole owner of Easy Investments?
- 10 A. Yes, I would.
- 11 Q. All right. What is Arizona Home Foreclosures?
- 12 A. The same exact as Easy Investments.
- 13 O. And meaning it's in the business of purchasing
- 14 properties at foreclosure sales?
- 15 A. That is correct.
- 16 Q. And are you the sole owner of that entity?
- 17 A. I am.
- 18 O. And have there ever been any other owners of
- 19 Arizona Home Foreclosures, LLC?
- 20 A. No.
- 21 Q. You described the business that these two
- 22 entities were in were essentially acquiring real estate
- at foreclosure sales. How long were these two entities
- conducting that business? 24
- 25 A. I'm unsure of the dates.

- THE WITNESS: That would be correct. BY MR. ANDERSON:
- 3 Q. So we're talking about a lot of information
- 4 that would be necessary to be accounted for; is that
- 5 right?
- 6 A. That would be correct.
- 7 Q. We asked for copies of, like, written
- 8 correspondence between you and DenSco in the last five
- years. What were the forms of written communication
- between you and DenSco?
- 11 A. Written communication would primarily be
- 12 e-mail.
- 13 Q. All right. Did you -- so there are no formal
- 14 letters between you and DenSco?
- 15 A. Formal letters?
- 16 Q. Like a letter with, you know, letterhead and
- 17 signed and dated.
- 18 A. No.
- 19 Q. Text messages?
- 20 A. Maybe a few. We didn't communicate very often
- 21 by text message.
- 22 Q. So most -- the majority of the communication is
- via e-mail; is that right?
- 24 A. No, majority of the communication would be via
- 25 phone.

2:16:bk:04268-PS	Scott Menaged October 20, 2016
10:23:44-10:24:45 Page 22	10:26:23-10:27:12 Page 24
1 Q. So did one entity start before the other? 2 A. Easy Investments started first and then went to 3 Arizona Home Foreclosures. 4 Q. Did you utilize both entities at the same time? 5 A. Could there have been some transactions that 6 were closing out of Easy and as I was winding down Easy, 7 at the same time of me doing business as Arizona Home 8 Foreclosures? That's possible. I can't give you a 9 for-sure answer. 10 Q. Is there a reason that Easy Investments stopped 11 operating? 12 A. There was. 13 Q. And what was that reason? 14 A. Easy Investments had a ton of HOA judgments, 15 which was preventing us from closing transactions. 16 Q. And the solution to enable to close 17 transactions was to begin another form another 18 entity; is that right? 19 A. That is correct. 20 Q. So since Easy Investments was the first entity that	1 Q. Well, clearly, I'm only interested in sort of 2 the DenSco part of it. The DenSco lending relationship 3 was only with Easy Investments and Arizona Home 4 Foreclosures; is that right? 5 A. Correct. I do not yes, that is correct. I 6 never borrowed from DenSco under any other company, I 7 don't believe. 8 Q. And DenSco was a hard money lender; is that 9 right? 10 A. That is correct. 11 Q. And you, through your companies, entered into 12 hundreds of loan transactions with DenSco; is that 13 right? 14 A. Probably thousands. 15 Q. Okay, thousands. 16 Have you entered into hard money loan 17 transactions with hard money lenders that were not 18 DenSco? 19 A. I did. 20 Q. And just rough number, how many can you do 21 you know, roughly, how many other hard money
 was conducting business with DenSco? A. Yes, that would be correct. Q. And Arizona Home Foreclosures also conducted business with DenSco; is that right? 	 transactions were with other lenders than DenSco? A. Five or fewer. Q. Okay. So you've entered into only five hard money loans that were not DenSco?
10:24:58-10:26:06 Page 23	10:27:19-10:28:07 Page 25
 A. Yes, that is correct. Q. So can you explain sort of the general nature of the business relationship between Easy Investments and DenSco? A. Easy Investments would purchase a property. DenSco would loan on it as a hard money lender. Q. Okay. So let's start with this: When did the lending relationship start? A. Approximately, between 2007 and 2008. Q. And so there will be no I mean, so you certainly weren't in this business before the formation of Easy Investments; is that right? A. That is not MR. JESS: Objection, form. THE WITNESS: correct. Oh, I'm sorry. BY MR ANDERSON: 	 A. No. I'm sorry. Q. Okay. A. I meant five other companies. Q. Okay, five other companies. Great. That makes more sense. A. Yeah. I'm not sure. I couldn't give you an answer to that, how many other loans I've done with other companies. Q. How about is it more than a hundred? A. Yes. Q. Okay. So you have some experience with the business practices of at least six hard money lenders in Phoenix; is that a fair statement? MR. JESS: Objection, form. THE WITNESS: Up to six, yes. BY MR. ANDERSON:
17 BY MR. ANDERSON: 18 Q. Okay, so what was the how were you buying	17 Q. Okay. So, well, you've told us that you 18 borrowed money from other hard money lenders in the
and selling foreclosures before the formation of Easy Investments? A. There was a company when I first, first started, and I want to say I believe it was called Brandon Scott Investments, and I cannot give you a specific time frame, but I can tell you it was probably early 2000s.	19 Phoenix market; is that true? 20 A. Yes. 21 Q. And you've done probably over a thousand loans 22 with DenSco, you said, right? 23 A. Correct. 24 Q. And maybe even another thousand loans with the 25 other hard money lenders; is that right?

10:28:19-10:29:05

Page 26

10:30:20-10:31:21

Page 28

1 A. Possible.

6

- 2 Q. Okay. So in those 2,000 transactions, have you
- come to have some understanding of business practices of
- the hard money lenders that you've dealt with?
- MR. JESS: Objection, form. 5
 - THE WITNESS: All I know about a hard
- money lender is that they lend money at 18 percent. 7
- BY MR. ANDERSON: 8
- 9 Q. And is that really all you know about business
- practices of a hard money lender? 10
- Isn't it true that certain hard money lenders 11
- require and have different business practices? 12
- MR. JESS: Objection, form. 13
- THE WITNESS: Are you talking about 14
- policies of different --15
- BY MR. ANDERSON: 16
- 17 Q. Sure.
- 18 A. Then, yes.
- 19 Q. Okay. What are some of the policies of other
- 20 hard money lenders that are not DenSco?
- 21 A. I don't understand.
- 22 Q. Okay. Well, let me start this.
- 23 A. Okay.
- 24 Q. You've told us that you have done -- well,
- 25 let's just start here: How would you borrow money from

- can get into that. I would like to sort of know what
- was happening before that happened.
- A. Okay. The policy of DenSco was, I would go
- down to a trustee's sale. I would place a bid on a
- property. If I was the successful bidder, I would
- contact DenSco. I would let him know the purchase price
- and the loan amount of how much I'm looking for.
- He would then wire funds to me. I would get a
- cashier's check. I would pay for the property. Ten
- days after, we would have a trustee's deed come, usually 10
- to my office. We would record the trustee's deed. 11
- DenSco would record a deed of trust on the property. 12
- And that would conclude that business arrangement. 13
- Once the property was sold, DenSco would be --14
- would receive some kind of communication asking for a 15
- payoff. He would send that payoff to whoever it is. He 16
- would receive the money. He would release the lien. 17
- O. So there's a couple parts of that business 18
- practice that I want to get into, and we're clearly
- talking about something you talked earlier about being 20
- before the offers to purchase. 21
- Is that explanation you just gave me the 22
- pre-offers to purchase business practices of DenSco? 23
- 25 Q. Okay. So you said that first you're going to a

10:29:18-10:30:08

Page 27

- 1 DenSco?
- 2 A. I would either call him or e-mail him.
- 3 Q. Okay. And what would you -- and what
- 4 information would you communicate in the call or e-mail?
- 5 A. Property address, the amount I paid, and the
- 6 amount I want him to loan.
- 7 Q. Okay. And so you would only communicate with
- 8 DenSco after you had completed the bidding on a property
- at a foreclosure auction; is that true?
- 10 A. Yes.
- 11 Q. Okay. So let's -- before we even talk about
- 12 communicating with DenSco, there's got to be a step that
- 13 happens before; is that right? And that step before is,
- 14 you've got to be at a trustee's sale bidding on a
- property; is that right? 15
- 16 A. Are we talking prior to the offers to purchase
- or after? Because there's a big difference.
- 18 Q. Well, I haven't even gotten into the before and
- after part, but I'm trying to just understand generally
- 20 DenSco's lending practices.
- 21 A. Okay.
- 22 Q. So why don't you --
- 23 A. Yeah.
- 24 Q. I mean, you know, if there's an offer to
- 25 purchase and there's a different lending practice, we

- foreclosure sale and you're making bids on properties;
- is that right?
- 3 A. Correct.

10:31:32-10:32:36

- 4 Q. Are you physically at the auction making the
- bids, or you have someone there doing it for you?
- 6 A. Sometimes I'm the person; sometimes I have
- someone there.
- O. Okay. And how do you know that DenSco is going
- to lend you the amount of money you need to purchase the
- property you've just made the bid on at auction?
- 11 A. My relationship with him.
- 12 O. So can you explain, though? It had to be more
- than just a relationship. Did you have an idea of what
- parameters you were able to borrow on? 14
- 15 A. If I needed more, he gave more. If I needed
- less, he gave less. There was no real parameters. I 16
- know what his -- you know, his business practices were, 17
- which I believe were 15 percent down payment. And 18
- 19 sometimes I would do that. Sometimes I would give him
- 5 percent down payment. Sometimes I would give him 20
- 20 percent down payment. And sometimes I would give him 21
- 22 no down payment.
- 23 O. So was there any part of this business practice
- that you're talking about, other than down payments,
- that had to do with what the value of the property was?

10:32:50-10:34:00 Page 30 10:35:05-10:36:22 Page 32 1 A. I don't know how he looked at it. 1 Q. Yeah. I mean you have, basically, 24 hours to 2 Q. Okay. How did you come up with the amount to come up with the money to pay the trustee; is that 3 bid on these properties? right? 4 A. Based on value. 4 A. Correct. 5 Q. Okay. And how would you determine that value? 5 Q. And when you're borrowing the money from a 6 A. We would work with realtors, who would provide DenSco or another hard money lender, you've got to get me CMA reports, which is a report that is showing those monies from the hard money lender; is that right? basically the comps in the area. We would look at tax 8 A. That is correct. records, and we would make a determination. Obviously 9 Q. Business practices of hard money lenders that 10 we're not appraisers, but we would make our own internal were not DenSco, can we talk about that for a second? evaluation of what we believe 123 Main Street is worth. 11 A. Absolutely. 12 MR. JESS: Scott, just to be clear, when 12 Q. Okay. When you had made a successful bid at a 13 you say "we," you're not referring to you and trustee's sale and you wanted to get a hard money loan 14 Mr. Chittick; is that correct? from a non-DenSco hard money lender, first, what 14 15 THE WITNESS: That is correct. I'm 15 information would you have to provide, generally, that referring to me and my realtor or realtors or whoever I 16 hard money lender? 17 was dealing with. 17 A. Pretty much -- well, a little bit more 18 BY MR. ANDERSON: information. They would want to know my value on what I 18 19 Q. When you've done that internal calculation 19 believed the property's worth, what I paid for it. They 20 yourself with your team, do you communicate that would want an APN or parcel number, property address, 20 information to DenSco? Do you say, "We believe this 21 sometimes a recording number of the notice of sale that 22 house is worth X. We bought it for Y"? 22 was going to sell. I don't believe anything else. 23 A. Maybe in the very beginning of my relationship 23 Q. Okay. And so some of that information you just with him; but that didn't last long, because he would do talked about, like a recording number and what your his own evaluation, I believe, of what the property was evaluation is, that may not have been the same 10:34:14-10:34:57 Page 31 10:36:38-10:37:25 Page 33 worth. information that DenSco always wanted; is that right? 2 O. So you would send him an address and an amount, 2 A. Correct. 3 I assume? 3 Q. When it came to funding that hard money loan --4 A. I would send him an address. I would send him remember, we're talking now about a non-DenSco hard the amount that I've paid. And usually the money loan. -- were there differences in the procedures communication that would come back is, "How much do you 6 between a non-hard money lender and DenSco in the need?" 7 7 funding of these loans? I would tell him, and that would be the end of 8 8 MR. JESS: I think you meant a non-DenSco 9 that. 9 hard money lender. 10 Q. Okay. There is timelines that are pretty 10 BY MR. ANDERSON: 11 strict that need to be followed when you're buying at 11 Q. Right. A non-DenSco hard money lender and 12 auction; is that right? 12 DenSco, is there a difference in the funding? 13 A. That is correct. 13 A. Big difference. 14 Q. Do you know what those timelines, those 14 Q. Okay. And please explain to me the big 15 deadlines are? 15 difference. 16 A. Yes. 16 A. A non-DenSco hard money company would pay the 17 Q. And what are they? 17 trustee directly for the property. So to give you -- do 18 A. You do need to pay for the property in full 18 you want an example? 19 within 24 hours. It needs to be by 5:00 p.m. the next 19 Q. Yes. Yeah. 20 business day. 20 A. So an example would be, I go out and I purchase 21 Q. Okay. So when you're a successful bidder, but 21 or bid on 123 Main Street and I pay \$100,000 for the 22 you require a hard money loan to close the transaction, property. And so I call another hard money company, not 22 23 you need to get working pretty quickly; is that right, 23 DenSco, and I say, "I would like a loan on this 24 to get the loan funded? property," and I give them all the information that I 24 25 A. Yes. told you that I would give them.

2:16:bk:04268-PS 10:37:38-10:38:52

Page 34

- And then they would come back and they would
- 2 tell me, "We are going to lend X amount of money on this
- 3 property. We are going to pay the trustee for this
- 4 property."
- 5 And so at a trustee's sale you have to put
- 6 \$10,000 down at the sale and then you have until
- 5:00 p.m. the next business day to complete the sale.
- 8 If we're using 123 Main Street as an example
- 9 and we're using my successful bid of \$100,000 as an
- 10 example, most hard money companies would require
- 11 20 percent down. I've already put 10 percent down,
- 12 \$10,000, at the sale. Therefore, I would have to come
- in with an additional \$10,000, and the hard money lender
- 14 would loan \$80,000.
- So what would happen is, I would send that
- 16 \$10.000 over to the hard money lender via check,
- 17 courier, wire, however it was at the time. And the hard
- money lender then would pay the trustee \$80,000, would
- 19 get the receipt from the trustee, and then that receipt
- 20 would be e-mailed over to me.
- 21 O. Okay. So the only -- so some of the
- 22 differences -- well, some of these practices that we
- 23 just talked about, you said that, first, if you had to
- 24 put more down payment down, you would deliver the
- 25 additional down payment to the hard money lender; is

10:39:46-10:40:35

- 1 A. That is correct.2 Q. So if you said that they paid \$80,000, you
- 3 really meant \$90,000?
- 4 A. That is correct, yes.
- 5 Q. Okay. I just want to clear that up.
- 6 A. Yes.
- 7 O. And then you talked about the trustee
- 8 delivering the final documents proving that the sale is
- 9 concluded and you're the owner directly to the hard
- 10 money lender; is that right?
- 11 A. Correct.
- 12 Q. And then the hard money lender would send those
- 13 documents to you?
- 14 A. Sometimes.
- 15 O. Okay, sometimes.
- In the course of all of this, you've probably
- 17 executed a deed of trust and a promissory note that
- 18 secures the hard money loan that you've just made; is
- 19 that right?
- 20 A. Yes, that's correct.
- 21 O. Okay.
- 22 A. Along with other documents.
- 23 Q. Sure. Who is generating those documents for a
- 24 non-DenSco hard money lender; who is creating those
- 25 deeds of trust?

10:39:00-10:39:37

Page 35 | 10:40:45-10:41:29

- 1 that right?
- 2 A. That is correct.
- 3 Q. And the hard money lender would include your
- 4 additional down payment with its portion of the loan to
- 5 deliver that to the trustee; is that fair?
- 6 Well, in your example, you said you borrowed --
- 7 you bought it for -- 123 Main for \$100,000?
- 8 A. Correct.
- 9 Q. You put \$10,000 down?
- 10 A. Uh-huh.
- 11 Q. The hard money loan that you need is actually
- 12 \$80,000, but there's still a \$10,000 delta; is that
- 13 right?
- 14 A. Correct.
- 15 Q. The \$10,000 you're delivering to the hard money
- 16 lender; is that right?
- 17 A. Made payable to the hard money lender.
- 18 Q. Right.
- 19 A. Yes.
- 20 O. So the hard money lender, though, has to
- 21 deliver the \$90,000 to the trustee to complete the
- 22 \$100,000 sale; is that right?
- 23 A. That is correct.
- 24 Q. Okay. That \$90,000 is delivered by the hard
- 25 money lender to the trustee directly; is that correct?

- 1 A. Always the hard money lender.
- 2 Q. And the hard money lender is then delivering
- 3 that package of documents to you to sign, I assume?
- 4 A. That would be correct.
- 5 Q. And to notarize, I assume?
- 6 A. Correct.
- 7 O. And you've got to deliver those back to the
- 8 hard money lender?
- 9 A. Via courier.
- 10 Q. Via courier. And somebody, probably the hard
- 11 money lender, is going to record that?
- 12 A. That is exactly correct.
- 13 O. There's a lot of moving pieces here in this
- 14 24-hour period to fund this loan; is that a fair
- 15 statement?
- 16 A. Yes.
- 17 O. Okay. So we've talked a little bit about
- 18 non-DenSco hard money lenders. Is it a fair -- you've
- 19 given us this sort of hypothetical example, but is it
- 20 fair to say that those lending practices were fairly
- uniform among non-DenSco hard money lenders?
- 22 A. Very uniform.
- 23 Q. So what you just described is really how
- 24 every -- all other hard money lenders that you have had
- 25 experience with in the Phoenix marketplace operate; is

2:16:bk:04268-PS 10:41:42-10:42:34 Page 38 10:44:33-10:45:38 Page 40 1 that right? 1 A. From knowing his business, you know, from my 2 A. The only difference is that there are a couple dealings with him, he has never ever said to me there is of lenders that when I deliver my check to the hard something wrong with title. 4 money lender, let's say for the additional 10,000, I And I've heard that -- I've heard that from would actually make that check payable to the trustee. other title companies, because -- I mean from other hard 6 And so the hard money lender would deliver his check and money lenders, because there is always something. I 7 my check to equal that \$90,000. mean out of ten properties, I'm going to say three of 8 Q. Okay. All right. So that's one difference. them have something wrong with title. And it may just 9 A. Uh-huh. 9 be someone that didn't record a release or someone --10 Q. So now let's describe DenSco's practices. 10 it's a simple screwup that someone like me can overlook 11 because you said there's a big difference. 11 and say, well, that -- I'm not concerned about that 12 A. Uh-huh. because of whatever reasons I put in my mind that I'm 12 13 Q. What is -- you know, from your vantage point as 13 not concerned about that, because, oh, this was a the borrower, what are some of the big differences? 14 different owner 12 years ago that there's still an open 14 15 MR. JESS: Ryan, would it help if he used 15 deed of trust. 16 the same example? 16 I'm gambling now that that deed of trust is BY MR. ANDERSON: 17 17 paid off, because it has transferred to another lender. 18 Q. Yeah, yeah, use the same -- yeah, use 123 Main. 18 I'm going to use Bank of America as an example. Bank of 19 I mean, you know, we're --19 America has loaned full amount on it. There is no way, 20 MR. JESS: 123 Main, okay. 20 knowing Bank of America's practices, that they would 21 THE WITNESS: So we'll use the same 21 loan knowing that there's an additional \$200,000 in example of 123 Main Street and I'm still the successful 22 22 front of it. 23 bidder of \$100,000. I get to basically tell DenSco how 23 So a lot of times a non-hard money lender of --24 much to loan or request. And I'm pretty positive in ten 24 a non-company, not DenSco, would say, "Hey, you do know 25 years he's never said, "No, I can't loan that amount." that there's an open, whatever, on the property?" 10:43:02-10:44:15 Page 39 10:45:54-10:47:13 Page 41 DenSco would wire me the funds for the Doesn't mean that when I explain to them my transaction, and I would get the cashier's check to pay 2 reasoning, that they won't lend on it; but they kind of the trustee. DenSco did not require me to have a 3 make you aware of it, just to say, "No, we do agree with courier deliver the documents that I've signed and had your analogy. We do believe that that should have been 4 5 notarized to him. I would, instead -- well, when I say released. But there was -- we're just letting you know 6 that, I mean the originals. I would e-mail to him the 6 that there is something there." 7 signed documents. 7 Q. Right. 8 I guess in general terms, it was just a 8 A. Or very big in the trustee business is an IRS 9 very laxed hard money lending practice, very, very tax lien. The law is that the IRS -- so, again, we'll 10 laxed. 10 just keep using 123 Main Street. 123 Main Street is 11 BY MR. ANDERSON: 11 owned by Mr. and Mrs. Gonzalez and Mr. and Mrs. Gonzalez 12 Q. Okay. So let's sort of break down --12 has a tax lien against them. And so the first deed of 13 A. Oh, excuse me. Sorry. 13 trust bank or lender will foreclose on the property. 14 Q. Go ahead. 14 The IRS has 100 days to go in and basically unwind the 15 A. One of the things that -- and I didn't mention 15 sale and say, no, there's way too much equity in this this before, and I forgot, so sorry about that. One of 16 property. We want the property back, and return the 17 the things that a hard money lender, a non-DenSco hard 17 funds back to, let's say, Scott. 18 money lender versus a DenSco hard money lender, would do That is a concern of a hard money lender, 18 19 is, a non-hard money lender would contact the title 19 because -- or a borrower, because you are really 20 company and have them run title to confirm that I'm 20 gambling that you're going to be paying three months of 21 bidding on a first deed of trust and not a second, that

on any of them.

22

23

24

there is no crazy lien out there that will not be wiped

away with a trustee's sale. DenSco did not check title

25 Q. How do you know they didn't check title?

21

22

23

24

25

property.

interest at 18 percent. Let's say that's the number.

Reality is, in doing this for a very long time,

Only to have the IRS come back and say, no, we want the

I've only had one -- out of hundreds and hundreds of IRS

10:47:36-10:48:23 Page 42 10:49:55-10:51:00 Page 44

- 1 liens, I've only had one time where the IRS stepped in.
- 2 Q. Okay. But non-DenSco hard money lenders are
- 3 bringing these issues to your attention, as the
- 4 borrower, which indicates to you that they are taking
- 5 actually, a look at the title; is that correct?
- 6 A. They absolutely are.
- 7 Q. Well, you don't know absolutely sure, but
- 8 they're certainly raising issues to you that would
- 9 indicate to you that they probably are?
- 10 A. I could say that they are pretty confidently,
- 11 because a lot of the hard money lenders would say, "Hey,
- 12 in Chicago Title running this title report, do you know
- 13 there's an IRS tax lien?"
- 14 Q. All right. Now switching to DenSco.
- 15 A. Okay.
- 16 Q. Did you ever get the sort of title concerns
- 17 from Mr. Chittick?
- 18 A. No.
- 19 Q. And DenSco is Mr. Chittick; is that right?
- 20 A. Correct.
- 21 O. I mean did you ever deal or communicate with
- 22 anybody at DenSco -- and I put that in air quotes --
- 23 that wasn't Mr. Chittick?
- 24 A. No.
- 25 Q. And so, you know, there were -- you never dealt

- 1 going to the bank every day.
- 2 Q. So he told you that that's why?
- 3 A. Uh-huh. That is correct.
- 4 O. All right. So he told you, "The reason I'm
- 5 just wiring the money to you is that I don't want to
- 6 deal with getting the money to the trustee," is that --
- 7 A. To me and a lot of other borrowers. It wasn't
- 8 just a policy with me. It was a policy with most of his
- 9 borrowers, as my understanding at least.
- 10 Q. Okay. And so you said that he was lax in his
- lending decisions, meaning -- does that mean that when
- you asked for \$100,000 on 123 Main, he usually gave you
- 13 the \$100,000?
- 14 A. Absolutely.
- 15 Q. Okay. So is it your experience with non-DenSco
- hard money lenders that the amount you asked for wasn't
- 17 always the amount you were able to procure?
- 18 A. All the time.
- 19 O. Okay. So --
- 20 A. And the reasoning is -- I'm trying to
- 21 streamline this for you, just so you -- the reasoning
- 22 is, is that if a non-hard money lender -- a non-DenSco
- 23 hard money lender -- I'm thinking of one in particular
- 24 in my mind. Their lending practices are they will not
- 25 lend more than 65 percent of value on a property.

10:48:36-10:49:43 Page 43 10:51:16-10:52:04 Page 45

- 1 with a secretary or another vice president or anybody
- 2 else? It was just Denny or Mr. Chittick; is that right?
- 3 A. Correct.
- 4 O. Okay. And so when Mr. Chittick, in your
- 5 lending relationship, doesn't give you title problems or
- 6 raises title concerns, you believe he's not taking a
- 7 look at the title to the properties that he's lending
- 8 on; is that right?
- 9 A. My belief, yes.
- 10 O. Okay. All right. You talked about the
- 11 differences between the two, DenSco and non-DenSco, and
- one of the bigger differences was that the money that
- 13 was the subject of your loan was delivered to you,
- 14 rather than delivered to the trustee; is that right?
- 15 A. Correct.
- 16 O. Would this -- have you ever seen any other hard
- 17 money lender operate in a way where the money that is
- 18 the subject of the loan is paid to the borrower and not
- 19 the trustee?
- 20 A. Never.
- 21 Q. Okay. So this is the only time you saw this?
- 22 A. That is correct.
- 23 Q. Did Mr. Chittick ever explain to you why that
- 24 was his practice?
- 25 A. Convenience; didn't want to have to deal with

- 1 And so if my evaluation -- I'm not an
- 2 appraiser. If my evaluation is I believe this property
- 3 is worth \$200,000, that's subject to opinion. When they
- 4 look at it, they could say, well, we believe that the
- 5 property is worth \$190,000. So, therefore, you know,
- 6 the loan amount is going to be a little bit less than
- 7 what you asked for.
- 8 Q. Sure. And you've made a bid for an amount that
- 9 is, in your estimation, what the value is going to be,
- 10 right?
- 11 A. Absolutely.
- 12 O. And so you're committed to acquire the property
- at that price in a 24-hour period; is that right?
- 14 A. That is right.
- 15 Q. In fact, you've put down a sum of money to do
- 16 that, sometimes \$10,000?
- 17 A. That is correct.
- 18 Q. Okay. If you're not able to get the hard money
- 19 lender to lend you the amount of money necessary for you
- 20 to finalize the property, what happens?
- 21 A. I've never had that situation.
- 22 Q. Okay. But what would theoretically happen if
- you couldn't get the hard money loan?
- 24 A. You would lose your bid deposit.
- 25 Q. And in all of your transactions, you've never

10:52:23-10:53:13 Page 46 10:54:34-10:55:34 Page 48 1 lost your bid deposit? 1 Q. All by 5:00 p.m. the next business day? 2 A. Not because I couldn't receive funding. 2 A. That is correct. 3 Q. Okay. All right. So the convenience of wiring 3 Q. And your experience with DenSco was that they 4 the money to you was, you said, that he didn't have to 4 did not -- he did not want to do those things; is that a 5 go to the bank? fair statement? 6 A. Correct. 6 A. That's my understanding. 7 Q. Wouldn't it also be true that part of the 7 Q. Okay. Did he ever tell you, "I don't want to convenience would be that he didn't have to deliver deal with trustees. I don't want to go courier these monies to all these trustees that you're buying property things"? Did he ever say that to you? 10 A. Did we ever have a conversation about it? I 10 from? 11 A. Oh, absolutely. Sorry. I should have expanded 11 don't know that we've had a conversation about it. I do on that. Yes, he didn't have to go to the bank. He 12 believe that -- I do remember having a conversation 13 didn't have to go downtown or wherever the trustee about the bank, him not wanting to have to go to the 14 happened to be, because there are many trustees, to go bank every day. I do remember having a conversation 15 deliver funds. Some of the trustees are kind of 15 with that. 16 difficult to work with. Some of them are remote. 16 Q. Well, in a DenSco hard money loan situation, if they're out of California or they're out of Texas, and 17 17 Mr. Chittick isn't couriering the money to the trustee, 18 they don't even have an office here. So it's like, hey, 18 who is doing that? 19 meet me at Starbucks at 3:00 to drop off the check. 19 A. The borrower. 20 And, well, that's what you kind of have to do because 20 Q. So that's you? 21 they are holding your money. You do need to kind of 21 A. Correct. comply with them. 22 22 Q. So you have a lot more work to do on a DenSco 23 And so I would -- Denny or DenSco, knowing 23 loan versus a non-DenSco hard money loan? 24 this, I don't think he wanted to be involved with that 24 A. Oh, God, yeah. whole thing. 25 25 Q. Okay. And so some of those things --10:53:29-10:54:13 Page 47 10:55:48-10:56:55 Page 49 1 Q. Okay. So to break that down a little bit, some 1 A. Yes. 2 of the trustees are located at different locations 2 Q. -- are you need to deliver this money that's 3 across the valley or even the state? 3 been given to you to that trustee to finalize the sale 4 A. Across the valley. within the period of time? 5 Q. And so a non-DenSco hard money lender in this 5 A. That is correct. 24-hour period is doing its analysis of this loan to 6 Q. Okay. And how would you do that? Would you 7 determine if it's going to make the loan; is that right? use couriers? 8 A. That is correct. 8 A. No. I would use -- sometimes I would have my 9 Q. It's requesting funds from you to increase your bidder, whoever I had bidding that day. It all depend 10 down payment on the property, correct? 10 on what was happening. So it all depend on where the --11 A. Correct. it all depend on what I needed to pay for the next day. 11 12 Q. You have to deliver those funds to the hard 12 So if it was a property at 123 Main Street and 13 money lender? 13 it was a specific trustee, well, that specific trustee 14 A. Correct. will take payments downtown. So when my bidder is going 14 15 Q. You have to execute the documents the hard 15 to go downtown to bid the next day, say, "Hey, stop at 16 money lender wants you to execute? 16 my office, pick up the check, and when you're downtown, 17 A. Correct. 17 please pay for this property." 18 Q. You have to courier that information to the 18 Q. Okay. So a DenSco loan requires a lot of extra 19 hard money lender for them to be willing to go forward work for you? 20 with the fund -- their side of the transaction? 20 A. Correct. 21 A. Correct. 21 Q. Okay. Did the benefits of the relaxed lending 22 Q. Then when they fund, they -- "they" being the practices for DenSco -- was that better for you, or was 22 23 hard money lender -- have to courier this money to 23 it more difficult, versus a more -- a non-DenSco loan? wherever this trustee is to finalize the transaction? 24 MR. JESS: Objection, form. 25 A. Correct. 25 THE WITNESS: Better for me in what

Page 53

10:57:04-10:57:55

1 regard?

- BY MR. ANDERSON: 2
- 3 Q. Well, I mean if you had to pick, you have
- 4 123 Main, you bought it and you get to pick, you've got
- to go a loan through DenSco or a loan through a
- non-DenSco hard money lender, which one are you going to
- pick?
- 8 A. DenSco.
- 9 O. Okay, and why?
- 10 A. It's easy. It's just an easy process.
- 11 Q. Okay.
- 12 A. "Hey, Denny, I need \$100,000 for this
- 13 property." You have your documents e-mailed over within
- 20 minutes, 30 minutes. There's not a discussion of 14
- value. There's not a discussion of title. There's not 15
- a discussion of anything. The documents are there. 16
- One of the -- a convenience of it was that he 17
- didn't require the documents to come back to him as 18
- originals. So I didn't have to pay, where in a 19
- non-DenSco situation I would have to pay for a courier 20
- to deliver the documents back. 21
- Some lenders have their own people that are 22
- employed by them that will just pick up the documents 23

out in, you know, Chandler somewhere, I really don't

presumption is, if you're signing the original deed of

trust and the original note and the original mortgage

want to drive from Central Phoenix all the way down to

- for you as a courtesy, but a lot of them require you to 24
- get it to him. So if the lender is out in Scottsdale or 25

So with DenSco it was a little bit easier

10:59:00-10:59:45

Page 50

- 1 A. Always recording copies.
- 2 Q. Did it concern you, as the borrower, that the
- encumbrances on these properties that you're owning were
- copies instead of being originals?
- A. Why would I care?
- 6 Q. I just asking if it bothered you?
- 7 A. Never.
- 8 Q. Did you think it would in any way affect the
- sort of validity of the lien that's against the
- property? 10
- 11 A. Never has.
- MR. JESS: You doing okay? We've been 12
- going for about an hour. Do you want to take a break, 13
- or are you okay? 14
- THE WITNESS: Yeah, we can go like another 15
- 10, 15 minutes and then I can use the restroom and 16
- 17 stuff, if that's okay.
- MR. JESS: Okay. Yep. 18
- BY MR. ANDERSON: 19
- 20 Q. That's fine.

10:59:53-11:00:55

- Was there a process by which you were 21
- advised that your loan requests were approved? I mean 22
- did you get an e-mail back saying "Approved" or -- I 23
- mean how did it work? 24
- MR. JESS: But who, which? 25

10:58:08-10:58:47

BY MR. ANDERSON:

- 2 O. From DenSco. Yeah, I'm sorry. Yeah, I've made
- this sort of fictional DenSco/non-DenSco, so I have to
- keep that going, but I mean that's just the way.
- So in the DenSco transactions, did you get back 5
- from Denny "Approved" and then, you know, "Here are all 6
- your deeds of trust"?
- I'm just trying to figure out how -- what the
- communication was.
- 10 A. No. There was never anything not approved.
- 11 Q. Understood. Okay.
- 12 A. The next communication I would have with DenSco
- after giving him that information of the bid price and
- all that stuff would be an e-mail that says "Docs," and
- attached to the e-mail would be the docs that he's 15
- created for me to sign.
- 17 O. Okay. And then how do you know that the money
- 18 is going to be there for you to purchase the property?
- 19 A. It always is.
- 20 Q. I understand. So I mean he doesn't say to you,
- 21 though, "I'm wiring X"?
- 22 A. Sometimes he would e-mail you or send you an
- e-mail that says "Wired" or "Sent 338,000," sometimes;
- but most of the time I would just get a text on my phone
- from the bank saying, hey, you just received a wire.

Chandler to do that.

Page 51

and you're just e-mailing copies to DenSco, that you are

6 O. Right. Did it ever -- so I mean the

because it's scan, e-mail, done.

10 holding those originals; is that right?

11 A. I'm not holding the originals.

- 12 Q. Well, I understand you're not holding them, but
- you're never transmitting the original to DenSco?
- 14 A. No.
- 15 Q. Right. So they never have the original?
- 16 A. Never.
- 17 Q. What happens to the original?
- 18 A. I throw it out.
- 19 Q. Okay.
- 20 A. Keep it on my desk.
- 21 O. Right. Did it ever -- so in many instances
- 22 DenSco's recording copies; is that a fair statement?
- 23 They have to be, because that's all they have.
- 24 A. Always.
- 25 Q. So they're always recording copies?

Re: Yomtov Scott Menaged, Debtor 2:16:bk:04268-PS 11:01:06-11:02:13 Page 54 11:03:52-11:04:56 Page 56 1 Q. Okay. And so -recorded." And now he's waiting, because he wants to 2 A. I've never had a situation where he sent me record his deed of trust. And so then I would tell him, docs and did not send me a wire. "Okay, let me call the trustee and find out." And, you 4 Q. Okay. know, typically, a week later or less I would have a MR. JESS: Walk Ryan through 123 Main 5 trustee's deed recorded, and that would be the end of 6 Street, how it would work with Denny in terms of the that. funding and the documents. 7 7 Q. Okay. In terms of -- you talked about a big THE WITNESS: Okay. So we already went difference being that you're getting the money before through how I communicate with him and I tell him I've 9 you've actually executed the documents purporting to be 10 purchased 123 Main Street. I tell him, let's just say, the loan secured against the property; is that right? "I will need \$100,000," and let's just say I purchased 11 11 A. 99.9 percent of the time. 12 it for \$100,000 or whatever. 12 Q. And that in your experience with non-DenSco 13 The next communication would be an e-mail hard money lenders, that did not happen, right? 14 that says "Docs." His docs would be there. He would 14 A. No, that would never happen. wire -- he normally wired very, very early in the 15 Q. So it would never happen with a non-DenSco 15 morning. Usually before I even left the house in the 16 lender that you would get the money before you've agreed 17 morning, by 7:00 in the morning, the money would be in 17 to the loan? 18 A. No, non-DenSco lenders are -- they have 18 my account already, which was convenient, because then I 19 got to go to the bank before even getting to the office, policies. They have procedures. They -- it's you do 19 20 so I didn't have to go and come back and forth. 20 this or you don't do it. And there is no real gray area And then I would at some point during that 21 21 there. It's follow one, two, three, four, and one, two, 22 day sign the documents after I've received the money, 22 three, four will happen back for you. If you don't which is another difference that no other hard money follow one, two, three, four -- another example. A lender would ever do; but I would sign the documents, 24 24 non-DenSco hard money lender requires you to have usually that same day, unless something was going on and 25 insurance on a property. Very important. If a property 11:02:25-11:03:34 11:05:14-11:06:14 Page 57 I wasn't by a computer. Then I would sign them that burns down the following business day, the borrower night or the next day, whatever it is. And then I would really could just walk away and say, all right, it is 3 e-mail it back to him, and that would be our transaction the hard money lender's problem. 3 4 They always require you, every one I've ever 4 5 BY MR. ANDERSON: dealt with, required you within that 24-hour period to 6 O. Okay. get them proof of insurance before they deliver the 7 A. Once in a while -- now, remember how I said money to the trustee. With Denny it wasn't that case, that you get a trustee's deed ten days later. So there or DenSco. It was not that case. 8 9 were many instances where -- the laws changed about five 9 Q. What were DenSco's insurance requirements? 10 years ago, approximately. And so one of the differences 10 A. He wanted insurance on the properties, whether was, prior to five years ago the trustee would mail you 11 it be that day, the next day, three days later. an unrecorded trustee's deed, and it would be up to me 12 12 Whenever it happened to be, whenever I got around to it. 13 to record the trustee's deed. And then in the last five 13 then it would happen. years they've changed that, where you're going to pay 14 Q. Well, it sounds like, from your testimony, that 15 10 or \$12 and they're going to record the deeds for you. 15 DenSco's -- you said lax. That it's really relaxed; 16 Well, prior to that there were a lot of times 16 that the relationship with you at least was such that 17 that the deed just never showed up. The trustees were 17 there was a lot of trust, would that be a fair 18 very laxed in getting you deeds. They know the laws. 18 statement? 19 Sometimes you had to really yell and scream that you 19 A. I don't -- yeah, with all his borrowers. 20 were going to call an attorney because, hey, your ten 20 Q. Well, you say "with all his borrowers." How do 21 days are way completely up. And then that's usually the you know that his lending practices were uniform amongst

22

23

24

only time that they would really start moving around to

actually do something, and they would get you a deed.

and say, "Hey, it's been 17 days and this thing is not

But there were times that DenSco, Denny, would e-mail

22

all of his borrowers?

23 A. Okay, when I say "all of his borrowers," I

can't say that accurately. I can say a number of

borrowers that I'm friends with, I know that he wires to

2:16:bk:04268-PS

- 1 them and has the same exact procedures.
- 2 O. So in the sort of world that you operate of
- 3 buying trustee's deeds, that it was known that DenSco's
- 4 lending practices were just different than the rest of
- 5 them?

11:06:28-11:07:28

- 6 A. Yes. I mean I've officed -- it's a small
- world. It's a very small, little community of people
- 8 that buy at trustee's sales. You do have the occasional
- 9 person that comes in and then disappears for six years
- 10 and then comes back a day and then never see them again;
- 11 but it's really the same people every single day, and so
- 12 you get to know these people.
- And at one point in my career I -- again, 2006,
- 14 '7, '8, around that vicinity, I officed with a couple
- 15 people that were doing the same exact thing, and we all
- 16 kind of shared the rent and we all worked with DenSco.
- 17 We also all worked with other hard money lenders. And I
- 18 remember specifically -- I mean not that I have had
- 19 conversations with them about it, but I remember
- 20 specifically hearing, "Oh, Denny just wired 600,000 to
- 21 my account. I need to go get cashier checks to pay for
- 22 these properties," the same procedure.
- MR. JESS: Do you want to take a break?
- 24 THE WITNESS: Yeah.
- 25 MR. JESS: Can we take a break?

11:19:37-11:20:20

1 conversation.

Page 58

- 2 Q. Okay. So from your understanding of this, that
- 3 this was his business practice from as soon as you
- 4 started doing work with him?
- 5 A. Yes. He never knew me from before that.
- 6 Q. Right.
- 7 All right. So changing gears a bit, in
- 8 addition to Arizona Home Foreclosure and Easy
- 9 Investments, you've disclosed some other businesses in
- 10 your bankruptcy petition. I've just got some basic
- 11 questions about them.
- 12 What is Auto King, LLC?
- 13 A. An auto dealership.
- 14 Q. Is it still in business?
- 15 A. It is not.
- 16 Q. When did you stop operating that business?
- 17 A. Approximately a year ago.
- **18** Q. So sometime in 2015?
- 19 A. I would say that's accurate.
- 20 Q. Okay. And why? Why did you stop operating
- 21 Auto King?
- 22 A. I hated the business. It was a very bad
- 23 business for me.
- 24 Q. And the business was what?

1 credit-challenged situations.

25 A. Selling used cars to people with

11:18:16-11:19:26

Page 59

- 1 MR. ANDERSON: Sure. We can go off the
- 2 record at 11:07.
- 3 (A recess was taken.)
- 4 BY MR. ANDERSON:
- 5 Q. We'll go back on the record.
- 6 Mr. Menaged, you're still under oath. Do you
- 7 understand that?
- 8 A. Yes.
- 9 I would like to go back to one thing, of a
- 10 question that you asked me. You asked me if I ever had
- 11 a conversation with Denny or DenSco in regards to why he
- 12 did -- he was wiring to the borrowers. And the one
- 13 thing I do remember was, when I first -- my first
- 14 transaction ever with DenSco, he did e-mail me and ask
- 15 me for my banking information. And I was confused,
- because no one would ever ask me for my banking
- 17 information. There would be no reason for it.
- And I sent it to him, and he wired me the money
- 19 for that first transaction. And then I remember asking
- 20 him -- I don't remember if I asked him or said to him,
- 21 "You made a mistake. Why do, like, I have this money?"
- And he said, "This is how I do it. I will wire
- 23 to the borrower, and it's your transaction. You go and
- 24 take care of it." I do remember that. I mean that was
- 25 ten years ago, but I do remember having that

- 11:20:33-11:21:22
- 2 Q. You have a company called Beneficial Finance,
- 3 LLC; is that right?
- 4 A. Yes.
- 5 O. And what is that company?
- 6 A. It was designed to loan money to people who
- were credit-challenged to buy furniture. However, I
- 8 never did it.
- 9 Q. Meaning you never lent anybody any money?
- 10 A. Correct.
- 11 Q. And is that company still operating?
- 12 A. No.
- 13 Q. Were you the sole owner of Beneficial Finance?
- 14 A. I was.
- 15 O. Okay. And the same for Auto King?
- 16 A. Correct.
- 17 Q. We've got Furniture & Electronic King, LLC.
- 18 And, in fact, I know a little bit about those because,
- as you know, those entities are now in the receivership.
- 20 So I guess let's just talk about Furniture
- 21 King, Scott's Fine Furniture, and Furniture & Electronic
- 22 King sort of as Furniture King. Is that a fair
- 23 statement to say?
- 24 A. Yes.
- 25 Q. Those three businesses are also out of

11:21:31-11:23:11 Page 62 11:24:23-11:25:14 Page 64 1 business; is that right? 1 creditor; is that true? 2 A. That is correct. 2 A. That's correct. 3 Q. They're no longer selling furniture? 3 Q. Are there any assets of Beneficial Finance? 4 A. Correct. 5 Q. How did you get into the furniture business? 5 Q. The assets of Furniture King, which includes 6 A. My dad was in the furniture business in New Furniture & Electronic King and Scott's Fine Furniture, York, and so growing up, growing up probably since I was those assets include furniture inventory; is that right? 13 or so, on the weekends I would go to work with him. 8 A. Correct. Summer breaks I would be always at work. And I really Q. Other than the furniture inventory that we're 10 enjoyed business in general. intimately familiar with now, are there any other 11 Q. When did you start these -- well, when did you 11 assets? 12 get into the furniture business in Arizona? 12 A. No. 13 A. My dad had a company in late '90s, mid '90s, 13 Q. So no bank accounts, right? 14 when I first moved out here, called with Buckeye 14 A. There are bank accounts. 15 Furniture, and I started working with him there. 15 Q. Well, is there any money in the bank accounts? 16 Q. So the furniture businesses predate the 16 A. No. 17 foreclosure/trustee deed business, right? 17 Q. Do these entities -- have they ever owned any 18 real property? 19 Q. Okay. Were you in the furniture business, you 19 A. No. 20 know, the whole time that you've been in the trustee 20 Q. Do these entities -- ever owned any vehicles? 21 deed business? 21 A. No. 22 A. No. 22 I'm sorry. Yes. 23 Q. Okay. So when did you sort of restart 23 Q. Okay. Were those vehicles leased or were they 24 furniture? I mean you can give me approximate dates. 25 A. 2008, 2009, approximately. 25 A. There was one vehicle that we owned under 11:23:25-11:24:14 11:25:34-11:26:19 Page 63 Page 65 1 Q. Okay. And was the first entity you started, 1 Furniture King. It was sold years and years ago. And 2 was that Furniture King? that was it. 3 A. Correct, and operated on Thomas Road. 3 Q. Well, you initially filed bankruptcy sometime 4 Q. And eventually the Furniture King enterprises 4 in May, I believe; is that right, May of 2016? expand to multiple stores and multiple entities; is that 5 A. I believe it was earlier than that. 6 right? 6 Q. Was it April? 7 A. That is correct. 7 A. It might have been. 8 Q. However, upon the filing of the bankruptcy, 8 Q. It was a filing that you did by yourself; is 9 you've ceased business operations for Furniture King, that right? 10 Scott's Fine Furniture, and Furniture & Electronic King; 10 A. That's correct. 11 is that right? 11 Q. You were not represented by counsel at the 12 A. Correct. 12 time? 13 MR. JESS: Just to clarify, Scott, I 13 A. No. believe that you ceased operating those businesses 14 Q. Let's just start with sort of the question why 15 during the bankruptcy, not when you filed, correct? did you file this bankruptcy? 16 THE WITNESS: During, correct. 16 A. I had a marker out in Las Vegas with the Wynn BY MR. ANDERSON: 17 Hotel, and they sent that to -- they sent that marker to 18 Q. Are there any remaining assets of Auto King, 18 a collection agency that ultimately ended up at the **19** LLC? 19 District Attorney's Office. And so they demanded 20 A. Yes. 20 payment within ten days, and I did consult with an 21 Q. Are those remaining assets the equipment that 21 attorney out in Vegas, and they told me that, you 22 is in your garage at home? 22 23 A. Yes. 23 MR. JESS: Don't say anything that your 24 Q. Okay. And I believe that equipment is 24 attorney told you.

25 currently going to be sold by the trustee and the

25

THE WITNESS: Oh, okay.

Page 69

2:16:bk:04268-PS Page 66 11:28:26-11:29:39 11:26:30-11:27:12 I then filed for bankruptcy for that 1 A. I don't believe so. 1 2 Q. Did you have any -- did you gamble in any 2 reason. BY MR. ANDERSON: 3

4 Q. Okay. To address this debt to a casino; is 5 that right?

6 A. That is correct.

7 Q. And do you generally know how much that amount

of the debt is?

9 A. 150,000.

10 O. And how did you incur that debt?

11 A. Gambling.

12 Q. And is it at a certain casino?

13 A. The Wynn.

14 Q. The Wynn in Las Vegas?

15 A. That is correct.

16 Q. And over what period of time did you incur this

17 gambling obligation?

18 A. A couple months.

19 Q. Was it a couple months in 2015?

21 Q. Okay. So you filed the bankruptcy in, I think

22 it's April --

23 A. Uh-huh.

24 Q. -- of 2015?

25 A. '16.

casinos in Arizona?

4 A. I did.

5 Q. Which ones?

6 A. Casino Arizona and Talking Stick Resort and

Wild Horse Pass.

8 Q. Did you have enough gambling winnings to be

issued a tax form from any casino in 2015 indicating

what your winnings were?

11 A. No. There's statements, but I mean from the

casinos you can always, you know, get what --

13 O. Okay, but you could get a statement, I guess,

14 from a casino --

15 A. Yes.

16 O. -- that shows how much you gamble; but I'm

asking if you got sort of a tax form that says here's

your gambling winnings?

19 A. Only on slot machine wins and on specific wins.

20 Q. Did you get any of those sort of tax forms in

21 2015 from slot machine wins?

22 A. I don't believe so.

23 Q. When you gamble, do you generally win or do you

24 generally lose?

25 A. Well, in my mind I was a winner.

11:27:23-11:28:17

Page 67

1 Q. Well, what about in your pocketbook?

2 A. No, that would be a loser.

3 Q. So you filed the bankruptcy because of the

4 problems with the Wynn marker; that's the only reason

you filed?

11:30:01-11:31:10

6 A. Plus I had other debts.

7 O. Okay. And were there any other creditors that

8 were putting pressure on you at that point?

9 A. No.

10 Q. Your first filing that you filed by yourself

11 failed to mention or include DenSco in any way.

12 A. Correct.

13 Q. Why?

14 A. I didn't want to upset him. In some deluded

way in my mind, I was hoping to get his debt taken care

of somehow, maybe hit a really big jackpot or a couple

of them or furniture or whatever. I mean I would have 17

done anything to get him taken care of. I never wanted 18

to put him in that position. 19

20 O. Okay. You amended your schedules in August of

21 2016; is that right?

22 A. Correct.

23 Q. And your amendments were with the assistance of

24 a legal counsel; is that right?

25 A. Correct.

You incurred the debt to Wynn back in 2015; is

3 that right?

4 A. Correct.

5 Q. Is there any dispute on your side to the

6 validity of the debt?

7 A. No.

9 A. Correct.

10 Q. And you were unable to pay them back?

11 A. Correct.

12 Q. What type of gambling did you do at the Wynn?

8 O. So you used credit from the casino to gamble?

13 A. I believe it was blackjack.

14 Q. Electronic or with cards?

15 A. No, cards.

16 Q. Did you gamble at any other casinos?

17 A. In my lifetime?

18 O. Well, how about we'll just do 2015.

19 A. Possibly.

20 Q. Did you take out any lines of credit at any

21 other casinos in 2015?

22 A. I don't believe so.

23 O. Okay. And when I say "line of credit," I do

24 mean a marker. Did you have markers at any other

casinos in 2015?

11:31:28-11:32:23 Page 70 11:34:08-11:35:28 Page 72 1 Q. The amended schedules, do those reflect all 1 A. Correct. 2 your assets and all your liabilities? 2 Q. Do you recall that meeting? 3 A. Yes. 3 A. I do. 4 Q. So do you own any property outside the 4 Q. Okay. Where did that meeting take place? 5 jurisdiction of Arizona? 5 A. At his house or home office. 6 A. No. 6 Q. And what did you tell Mr. Chittick? 7 Q. Do you have any interest in any companies that 7 A. I told him that he was in second position on a may own property outside of Arizona? lot of loans. The thinking behind it was, you know, 9 A. No. property values were on the rise. He asked me what 10 Q. Are you a member of any partnerships that may 10 involvement -- he asked me what involvement because --11 own property outside of Arizona? 11 like what involvement I knew of all of this. I told him 12 A. No. that it was a -- I told him that I -- I told him that 12 13 Q. Why didn't you file a joint bankruptcy with one of my family members or family member employees was 13 14 your wife? doing it without my knowledge. And I said that because 14 15 A. My wife -- well, number one, my wife doesn't 15 I didn't want to -- I didn't want to upset him. I mean 16 have any assets. She doesn't have any money. She's not 16 I didn't want to tell him I knew what was happening and on the house. You know, she's not on the cars. There what the thought process was. 17 was really no reason. I mean there was nothing there 18 Q. Okay. Well, what was the problem? 19 for her. 19 A. What was the problem with what? 20 Q. Does the divorce that you talked about earlier, 20 Q. Well, I mean you're meeting with him to explain 21 the prepetition divorce, did that have any calculation that he's in a second position. Why? Why was that a problem? 22 on this bankruptcy filing? 22 23 A. No. 23 A. He said it was a problem because in an 24 Q. So you didn't file the first bankruptcy in agreement that he has with his investors, he's not 24 25 order to ensure that the Divorce Court didn't resolve supposed to be in second position. 11:32:51-11:33:58 11:35:47-11:36:53 Page 71 Page 73 1 any community property issues? And when he looked at the numbers and he looked 1 2 A. No, not at all. at the properties at the time, he saw that the risk was 3 Q. Okay. I'm going to show you what's marked as 3 not as high as most hard money lenders would think it Exhibit No. 1. would be, because he saw the idea of this property was (Deposition Exhibit 1 was marked for 5 5 worth 50,000 and now it's worth 70,000, and three to six identification.) 6 months from now it probably will be worth 90,000. He BY MR. ANDERSON: 7 wasn't that concerned about the value as more he was concerned about the position because of his agreements 8 Q. This is the forbearance agreement. And this is 9 not the entire forbearance agreement. As you know, I with his investors. 10 gave you a copy at the 341 meeting. The entire 10 Q. Okay. Well, wasn't his agreement with you, agreement is like a hundred-plus pages. This is just when you were taking the loans on these properties, that 12 part that I think we should just be able to look at and 12 he would be in first position? 13 talk about. So this is not the full agreement. 13 A. Yes. 14 A. Okay. 14 Q. Okay. And so he didn't know that he was 15 Q. On November 27th of 2013, you meet with actually in second position on these loans, when he 16 Mr. Chittick and you tell him that something's gone 16 thought he was in first, right? 17 wrong in your business operations; is that a fair 17 A. We met prior to November, I want to say statement? 18 sometime earlier that year, and I said to him -- he said 19 A. Yes. 19 to me, "I got a call from a hard money lender." Someone 20 Q. You explain to him that DenSco's loans that 20 called him. I don't remember who, but someone called 21 DenSco believed were in first position were, in fact, him and said, "Hey, you know, you're in second position 21 22 second position deeds of trust; is that right? 22 on this thing. Is your loan still valid," or something 23 A. Correct. 23 like that. 24 Q. And that those second deeds of trust were 24 And he said to me, "Am I in second on this?"

25 spread across at least 100 real properties, right?

25

And I said, "I don't know." I said, "Maybe.

Page 74 11:39:29-11:40:23 Page 76 11:37:02-11:38:08

- I'll check when I get back to the office."
- He's like, "Okay. If I am, just get me out of 2
- second." 3
- And it was really no big deal. And, you know, 4
- 5 I at that point explained to him and said to him,
- "Yeah," I said, "I'm really not that concerned about 6
- it," I said, "because of what the loan amounts are and
- what the values are of the properties and how they're 8
- going up." 9
- And he never mentioned his investors at the 10
- time. He just said, "No, I get it. I understand." And 11
- that was the end of it. And so I really didn't think 12
- 13 that -- because he was so laxed in everything else, I
- didn't really think it really mattered to him. 14
- 15 O. Okay. So how did DenSco get into this
- situation? I mean walk me through 123 Main where DenSco 16
- ends up in a second position on it. 17
- 18 A. The only way that DenSco ended up in this
- position is because he wired the money to the borrower,
- me, and did not pay the trustee directly. 20
- 21 O. Okay. So the lax business practices of DenSco,
- where it would be wiring money to you on a property that 22
- you have made a bid on, enabled you to get another loan 23
- in first position, right?
- 25 A. That's correct.

- 1 Q. The non-DenSco hard money lender goes through
- its policy, practices and procedures and wires the money
- or delivers the money to the trustee, and they end up
- in, most of the time, first position, right?
- A. Most of the time, yes.
- 6 Q. And then DenSco wires its money to you, you
- sign the documents evidencing the loan, send them back
- to DenSco, and eventually DenSco records its deed of
- trust, right?
- 10 A. Correct.
- 11 Q. And in the majority of the instances DenSco
- ends up in second position, and the non-DenSco hard
- money lender is in first position, right?
- 14 A. Sometimes.
- 15 Q. Well, how many times of these two loans on a
- property was DenSco in first versus DenSco in second,
- iust -- do vou know?
- 18 A. Estimated?
- 19 O. Yeah.
- 20 A. Half, 50 percent.
- 21 Q. Okay. Of the 50 percent when DenSco's in
- second position, at no time did DenSco believe, when it 22
- was lending the money to your entities, that it was 23
- going to be in second position, right? 24
- 25 MR. JESS: Objection, form. Go ahead.

Page 75 11:40:29-11:41:36 Page 7 11:38:22-11:39:12

- 1 Q. Okay. So, and Denny, when he was delivering
- these funds to you and delivering these documents to
- you, did not know he was going to be in second position,
- correct?
- 5 A. Correct.
- 6 Q. Okay. So you're going to an auction and you're
- making a bid on 123 Main, right, and you make a bid for
- **8** \$100,000?
- 9 A. Correct.
- 10 O. You then go -- isn't it -- I assume you've
- gone -- you go to a non-DenSco hard money lender to get
- money to acquire the property; is that what happens?
- 13 A. Correct.
- 14 Q. And you go through the non-DenSco hard money
- 15 lender's practices and procedures in order to acquire
- 16 title to the property, right?
- 17 A. Correct.
- 18 Q. Are you doing the exact same thing with DenSco
- 19 at the same time?
- 20 A. Correct.
- 21 Q. So you are making -- you are telling DenSco, I
- 22 need to borrow X against the same property which you've
- now already got a hard money loan against; is that
- 24 right?
- 25 A. Correct.

- THE WITNESS: I don't know what he
- believed. 2
- 3 I don't have to answer?
- MR. JESS: Yeah, go -- no, go ahead. No. 4
- 5 THE WITNESS: I don't know what he
- believed. I just know the conversation I had with him 6
- earlier that year where second position, first position, 7
- it was really no big deal. It didn't matter. 8
- 9 The only time it became an issue for
- DenSco or Denny was when a hard money lender contacted 10
- him and where his big concern was, was, "Oh, my God, my 11
- investors invest in that hard money company as well, and 12
- 13 that can't get out."
- It wasn't an, "Oh, my God, I'm in second 14
- position on all these loans." It was more of "My 15
- investors can't figure this out or understand it." And,
- 17 you know, now that there's a hard money lender involved,
- where these investors have invested into this other company, it just takes a phone call to one -- again, 19
- this is a very small business. So once one investor 20
- 21 knows, they all know. And so that was his main concern
- with me, which is where the forbearance agreement came 22
- 23

18

- BY MR. ANDERSON: 24
- 25 Q. Okay. Well, the reality, though, with

11:41:49-11:42:55 Page 78 11:44:39-11:45:53 Page 80 123 Main, where you've gotten two loans on the property, And so what was he going to do with the property? So he you've only needed to use one of your hard money loans rented it out, you know, collected something on the 3 to actually acquire title to the property; is that property. Better than collecting nothing or the right? 4 4 property being vandalized. 5 A. That is correct. 5 And for a good amount of time it was a very, 6 Q. So you have the money from the other loan -very big -- very, very big stress on him. And I didn't 7 A. Correct. 7 know him personally, like I didn't know -- I didn't know 8 Q. -- in your possession? his ins and outs of what he does or his head, mindset or 9 A. That is correct. 9 anything like that; but I had around that time started 10 Q. What happens with that money that is not used 10 to figure out, okay, this man cannot take pressure, 11 to acquire the property? 11 because the smallest little things would send him over 12 A. In -- I can't say every time or every dollar, 12 the deep end. And he would constantly complain about how, you know, he had borrowers that would just walk but in the big picture, most of the money would go back 13 14 to DenSco, and it would go back to DenSco on a previous away and, you know, leave him with a \$200,000 loan on a 14 loan that we've had that, you know, the market was property that's worth 40 grand and, you know, how 15 15 16 completely upside down, and let's just say that he appreciative he is of, you know, that I haven't done 16 17 loaned me \$170,000 on a condo that today is only worth that with him. Because at the time I had a -- who knows 17 18 40 grand. 18 how many loans, I mean tons and tons of loans. And had 19 Instead of me telling him, "Hey, like your I done that at the time, I don't think that -- I don't 19 20 other borrowers, I'm walking away from this property," 20 believe DenSco would have survived. 21 which I had every legal right to do at the time, So here's this man that's telling me 21 22 instead, I took this money and I put it into that so I 22 constantly, over and over again, about how he can't could get those loans paid off, off the books, and sold. 23 sleep at night because these borrowers have screwed him 24 Q. So you were using DenSco's money from current 24 over and have turned over these properties, and he's transactions to pay historical transactions? 25 taking pills to sleep at night, and, you know, thank you 11:43:04-11:44:26 Page 79 11:46:10-11:47:00 Page 81 1 A. Correct. so much for taking care of your loans and blah, blah, 2 Q. Okay. Is that what you told Mr. Chittick at blah, blah, blah. the time? 3 And I didn't have the heart -- I wish I did, 4 A. At the time? but I didn't have the heart to say to him, "Hey, I'm 5 Q. Right. In November of 2013, is that what you sorry, here's a hundred properties or 150 properties. I'm done. You know, this thing is -- this portfolio is 7 A. He never asked me at that time what I was doing completely upside down." I just couldn't do it. I wish with the additional funds. I did, but I couldn't. I felt sorry for him. 9 Q. So he never asked you where all the money went 9 Q. Okay. Did you tell him that your wife had 10 that he lent you? cancer and that's why you had turned over control of the 11 A. Was it in this conversation? 11 business to this cousin? 12 Well, no, he did -- when we talked about where 12 A. I did. I told him that my wife was sick. the additional funds were, I told him it was taken by a 13 13 O. Was that true? family member that was running my company. That's what 14 14 A. She is sick, uh-huh. 15 Q. No, did she have cancer? 15 I told him. I never told him that the money went back 16 to him to pay off the first hundred loans when the 16 A. No. 17 market went upside down. 17 Q. So if you told him that she had cancer, that 18 See, he was in a place of -- he was -- he was a 18 was a lie? lonely man, loved to reach out, loved to talk. And when 19 A. Yes. I didn't want to tell him what she really 19 20 the market started changing and he had all -- I'm going 20 had. to -- tons and tons of borrowers who were walking away 21 Q. You've talked about this cousin. The cousin from him, and he's now went from the lending business to 22 22 doesn't exist, right? the landlord business; meaning he foreclosed on the 23 23 A. That is correct. 24 property, he took the property back or the borrower 24 Q. Did you tell Mr. Chittick that the cousin had signed the deed of lieu and gave him back the property. 25 taken DenSco's money and spent it in Las Vegas?

2:16:bk:04268-PS 11:47:11-11:48:03

- 1 A. I did.
- 2 O. Was that true?
- 3 A. No. There is no cousin.
- 4 Q. Okay. I understand there's no cousin. But had
- 5 you taken any of the money and spent it in Las Vegas?
- 6 A. No.
- 7 O. Okay. The cousin allegedly, you know,
- 8 absconded to Israel, I believe; isn't that what you told
- a him?
- 10 A. That's what I told him.
- 11 Q. And took with him money?
- 12 A. Correct.
- 13 Q. That obviously wasn't true, because the cousin
- 14 doesn't exist, right?
- 15 A. Correct.
- 16 O. Did you take any of the money and put it in
- 17 Israel?
- 18 A. I did not.
- 19 Q. Your testimony is, is that the money that you
- 20 borrowed from DenSco was only used to repay DenSco loans
- 21 that were not going to -- not going to perform; is that
- 22 right?
- MR. JESS: Objection, form.
- **BY MR. ANDERSON:**
- 25 O. You can still answer the question.

11:49:27-11:50:33

Page 82

acquired through these second mortgages to pay down your

- 2 dad's obligations?
- 3 A. Yes. They both lent money to the same company.
- 4 Q. How much did you pay your dad back?
- 5 A. I would have to get that accounting.
- 6 Q. How would you get that accounting?
- 7 A. I could ask him to get his accountant to get
- в it.
- 9 Q. It's true you took advantage of DenSco's
- 10 relaxed lending practices, right?
- 11 MR. JESS: Objection, form.
- 12 THE WITNESS: I didn't take advantage of
- 13 his laxed -- in my opinion, I didn't take advantage of
- 14 his laxed lending practices.
- 15 In my conversation with him sometime
- 16 earlier that year and he mentioned, "Hey, there's a
- 17 property or two properties that I think I'm in second
- 18 position on," and we kind of talked about it, and I'm
- 19 like, "Yeah, I have to look at the books and figure out
- 20 if you are in second position," he was like, "All right.
- 21 You know, no big deal. Just take care of it."
- 22 It was not a conversation I would have had
- 23 with another lender in that situation, and so I didn't
- 24 realize at the time that he had a ton of investors. I
- 25 didn't know he had any investors, actually. I didn't

11:48:17-11:49:09

Page 83 | 11:51:00-11:51:46

- 1 A. The majority of the money, yes.
- 2 Q. Okay. Did any of the money that you acquired
- 3 from DenSco under these second loans -- was it used in
- 4 any other way?
- 5 A. Yes.
- 6 Q. Okay. And what are those other ways?
- 7 A. Living expenses, investing into the furniture
- 8 companies, gambling.
- 9 Q. Okay. So in addition to paying DenSco back on
- 10 loans that were not going to be performing, you used the
- 11 money that you had acquired from DenSco to pay for your
- 12 living expenses?
- 13 A. Correct.
- 14 Q. To go gambling in Las Vegas?
- 15 A. Correct.
- 16 Q. Did you use that money to repay any of your
- 17 other loans?
- 18 A. Business loans?
- 19 Q. Any loans.
- 20 A. Living expenses, my father's loan to the
- 21 company.
- 22 Q. To which company?
- 23 A. Arizona Home Foreclosures, the same one that
- 24 Denny lent --
- 25 Q. You used some of DenSco's money that you

- 1 realize that he wasn't allowed to be in second position.
- And I believed that what I was doing was
- 3 really the best for him, because I was getting rid of
- 4 all these bad loans. And, yes, we are -- we now have X
- 5 amount of liens on these new loans at the bottom of the
- 6 market, when they're going up, and then as soon -- the
- 7 idea was when they got up to a certain level, they'll
- 8 get sold and problem solved.
- BY MR. ANDERSON:
- 10 Q. But you don't disagree that you were lying to
- 11 Denny about the loan that you were going to -- that you
- 12 were asking for?
- MR. JESS: Objection, form.
- 14 THE WITNESS: No, I didn't -- I lied to
- 15 him. He's lied to me. We've had a ten-year
- 16 relationship.
- 17 BY MR. ANDERSON:
- 18 Q. Well, you're asking -- when you're already
- 19 working on getting a loan on 123 Main from another hard
- 20 money lender and you ask for the same money from DenSco
- 21 at the same time, you understand that you are
- misrepresenting to one or both of the lenders what's
- 23 happening, right?
- 24 A. Yes.
- 25 Q. And you're borrowing money under those false

Re: Yomtov Scott Menaged, Debtor 2:16:bk:04268-PS 11:51:53-11:52:55 Page 86 11:54:34-11:55:34 Page 88 1 pretenses, right? 1 aware of that DenSco had investors, right? 2 A. Correct. 2 A. If I knew that he had investors, I mean maybe MR. JESS: Objection, form. 3 it was a couple. I don't really remember. I don't BY MR. ANDERSON: 4 remember having a conversation with him about it. 5 O. While you have explained that after it became 5 Q. Okay. You certainly know for a certainty 6 exposed to Denny that he was in second position, he during the forbearance agreement negotiations that there 7 wasn't too upset about it, are you telling us that you are a bunch of investors? think if you had told Denny at the beginning that you were going to ask for him to loan money on properties 9 Q. Just so I'm clear, while you believe that due that you already had a first position lien on, that he to Denny's relaxed lending practices and some of his 11 would still lend? lending practices with you on an individual basis, that 11 12 A. Absolutely. 12 he may have loaned on properties where he would be in 13 Q. Okay. So you think that if you would have come 13 second position, you did not specifically tell him that and been honest with him about the position he would be he was going to be in second position on these loans, 14 in on these certain properties, he would have still lent 15 16 the money to you? 16 MR. JESS: Objection, form. 17 A. Yes. 17 THE WITNESS: I did not have a 18 Q. Okay. And what leads you to believe that? conversation with him and say, "I'm putting you in 19 A. There have been many times, like, for instance, 19 second position on these loans," no. on my personal house, where I needed a few hundred 20 BY MR. ANDERSON: 21 thousand dollars, and he would know that I have a 21 Q. Okay. And did you ever tell him that you used million dollar loan or \$2 million loan on my personal 22 the money from these second positions to pay for your 23 house, and he would put himself in second position. living expenses? 24 There wasn't -- in conversations I have had 24 A. No. 25 Q. Did you ever tell him that you used the money with him, I mean, I think it's because the whole laxed 25 11:53:22-11:54:14 Page 87 11:55:45-11:56:30 Page 89 environment and the way that me and him would speak, and 1 to -- you know, for your other businesses? I don't see why he -- other than his commitments to his 2 A. No. I never even told him that he got the investors, why there would be a problem with that. 3 money back. 4 Q. Okay. Well, you said that the first time you 4 Q. Right. You never even told him that you were 5 figured out there were investors was when this came to using the money to repay -light; is that right? 6 A. Right. 7 A. That's correct. 7 Q. -- other loans? 8 Q. And what happened was that the other hard money 8 So he knew -- all he knew was this lie about lenders that were either in first or potentially second the cousin, right? 10 position raised concerns about these individual 10 MR. JESS: Objection, form. 11 properties to DenSco and probably to you, right? THE WITNESS: I believe that's what he 11 12 A. Correct. knew, yes. 12 13 Q. And so in the throws of this disclosure that 13 BY MR. ANDERSON: 14 DenSco is in second position, you learn for the first 14 Q. Okay. And you never told him the truth about time that Denny has investors, right? it, did you? 16 A. It was approximately that time, yes. 16 A. I'm pretty sure he knew the truth. 17 Q. And you also learned at the same time that 17 Q. How do you know that? 18 DenSco has made representations to its investors about

23 unwinding of these second positions, right?

21 A. I've learned that from his attorney, yes.

24 A. Correct.

19

20 right?

25 Q. And before that time you didn't -- you weren't

the types of loans it's able to make to people like you,

18 A. It's my feeling.

19 Q. Well, did you ever tell him the truth?

20 A. No. But there was a conversation one time

21 where he said to me, "Look, honestly, I don't really

22 care how we got to this position and I don't really

23 care -- "I mean specifically said to me, "I don't even

24 care if the cousin story was a lie," which kind of threw

me off. "We just clean -- we'll just get everything all

Page 93

2:16:bk:04268-PS 11:56:46-11:57:45

1 cleaned up."

2 Q. Okay. So let's talk a little bit about the

- cleaning it up. This is the forbearance agreement
- you've got in front of you. It's Exhibit No. 1.
- You alert Mr. Chittick to this problem in 5
- November, on November 27th, 2013. However, it takes 6
- until April 16th, 2014 to get the forbearance agreement 7
- finalized; is that right? 8
- MR. JESS: Just to be clear, I think, 9
- Ryan, you had said earlier that the other hard money 10
- lenders alerted DenSco to this problem. 11
- 12 THE WITNESS: And they did.
- 13 BY MR. ANDERSON:
- 14 Q. Okay. You're right, I did say that. There is
- a section in this agreement that specifically 15
- references -- Section G is Page 2, talks about that 16
- date. November 27th, where it says that guarantor, which 17
- is you, met with Denny Chittick to inform lender that 18
- certain properties had also been used, though guarantor 19
- acknowledged no fault, as security for one or more loans 20
- from one or more other lenders. 21
- Do you see that? 22
- 23 A. I see it, yes.
- 24 Q. Okay. And so you don't dispute that's what
- happened, right?

11:59:12-12:00:31

Page 90

1 A. David Beauchamp. 2 Q. Did you ever meet with Mr. Beauchamp?

3 A. I did.

4 O. On how many occasions?

5 A. Two.

6 O. And where were those meetings?

7 A. David Beauchamp's office.

8 Q. Okay. And can you describe the first meeting?

9 A. Yes.

10 Q. What happened?

11 A. I got there earlier than Denny. Denny walked

into the reception area and I was sitting there, and the

receptionist put us into a conference room. About ten 13

minutes later David Beauchamp walked in with a whole --

I don't know. A whole bunch of papers, stack of 15

folders, put it down on the desk really hard, sat down, 16

was sweating. It was kind of gross. And looked at 17

Denny and he said, "Can you please tell me what the fuck 18

is going on here," in those exact words. 19

And Denny said to him, "I've explained to you 20

over the phone where we're at, and I need you to draw up 21

an agreement." 22

And he said, "No, what you explained to me is a 23

very, very 30,000 feet high explanation of how this 24

happened. So now I need to know how it happened. How

11:57:54-11:59:06

1 A. Well, I do dispute. I mean I didn't -- I'm not

2 the one that brought it to his attention.

3 O. I understand that.

4 A. But, yes, I did meet with him on that day.

5 Q. You did meet with him on that day --

6 A. Correct.

7 Q. -- to tell him what had happened?

8 A. Correct.

9 Q. And the problem that DenSco was facing was that

10 the value of the properties in which DenSco was in

second position, the fair market value, was not 11

sufficient to be able to -- there was no equity in the 12

13 property?

14 A. Correct.

15 Q. That was the problem.

Was it -- you know, when you learn or when you 16

tell him that he's in second position, how does this 17

forbearance agreement come to light? How does this get 18

negotiated and drafted and prepared? 19

20 A. He said to me that he was going to contact his

21 attorney and have an agreement drawn up to protect him.

That's how it came to light.

23 O. Okay. And who was this attorney? Do you know?

24 A. Yes.

25 Q. Who is it?

12:00:49-12:02:06 Page 91

did this whole thing occur?"

And so -- and so David said to me -- no, then

Denny said, "Do you want to explain it? Do you want me 3

4 to explain it?"

And so I said, "I'll explain it." I said, "I 5

6 had a cousin in the business who screwed me over for

some money. Denny's in second position." 7

And that's when he stopped me. We didn't get 8

into too much detail about it because his main thing was 9

how could that happen, was his big thing; how is it 10

possible that this could happen to begin with. 11

And so I said to him, "Well, when Denny would 12

wire me the money," and that's kind of when he went 13

nuts, and he said, "Why would Denny be wiring you 14

money?" 15

16

And Denny said, "Well, I wired to him so he can

go pay the trustee." 17

And that's when he stood up and he said, "Are 18

you a fucking idiot? Did we not draw up the documents 19

for your borrowers to specifically reflect exactly what 20

you're supposed to be doing?" 21

And so the lawyer pulled out from his folder a 22

23 sample of the documents; not documents that I signed,

but a sample of, I guess, what was prepared for DenSco 24

to give to his borrowers. And he referenced in the

2:16:bk:04268-PS 12:02:33-12:03:53 12:05:32-12:06:53 Page 94 Page 96 mortgage clause where it says, I, DenSco, am providing a attorney involved. And so that kind of made a really loan on 123 Main Street, as an example, and I am making big red flag in my head of, okay, well, what are you 3 a check payable to this trustee for this recording going to be putting in this agreement that's going to 3 4 number for this, for this, for this, and for that. 4 hurt me. 5 And so what he said to Denny was, "So you're 5 So he then left the room. I remember he said telling me that you did not follow what is in this 6 he needed to -- or I remember he said he needed to go 7 agreement?" downstairs and get fresh air and clean up, and which he And Denny said, "I have never -- " no, Denny did, because he was a mess. His shirt was all wet, and 8 said, "I very rarely cut checks to trustees." 9 it really was disgusting. 9 And David said, "So you want to tell me that 10 10 And then he came back up, came back upstairs. 11 all of your borrowers, you wire to the borrower?" 11 He said, "Okay, I have had some time to relax and think 12 And he said, "Most of them, yes." about the situation," he said, "and here's what we're 12 13 And then he was very angry. He left the room going to do: We are going to draw up an agreement to 13 14 with Denny. He asked to talk to him in private. They 14 protect you and Denny from the situation." 15 left the room for about 15 minutes, 20 minutes. He came 15 And so at that point I said to him, "I don't 16 back in. He asked me if I had counsel. I said, "No." 16 understand. Like I'm not -- I'm not getting it." 17 I said, "Do I need counsel?" 17 And so he said to Denny, he said to Denny, "You And he said, "I guess I can represent you too." 18 18 do realize that you are just as much or equally And I said, "Okay." 19 19 responsible, if not more, for this problem, because the He said, "You need to understand that we have 20 20 documents that you have been providing Scott have not 21 21 to have an agreement drawn up to protect Denny and been true and correct. You have not been paying the 22 DenSco from the situation." trustee. So, therefore, this can be challenged in court 22 I said, "Okay." But at that point I was 23 23 very easily and probably could be won." 24 starting to feel a little uncomfortable because I felt 24 And Denny said, "Okay. I wasn't aware of that. like I didn't know what the conversation was that they 25 We can change the documents going forward." 12:04:16-12:05:18 Page 95 12:07:08-12:08:03 Page 97 had in private, and I felt like Beauchamp was looking to And that's when Beauchamp just went off the just maybe protect Denny and DenSco and not me. And so deep end, and he's like, "You are fucking stupid. What I started thinking, well, maybe I should have an do you mean, change the documents? You want to continue 3 attorney for this thing. to wire to the borrowers; is that what you're telling 4 4 And so I did tell him that -- you know, I said, 5 5 me?" "Well, when will you have this agreement drawn up?" 6 6 "Well, yes." 7 And he said, "It will take me a couple of 7 "Well, no," and that's what he told him, "Well, weeks. I will work day and night, over the weekend. no, that's not going to happen. You're not going to I'll get it done." 9 9 continue wiring to the borrowers." And I said, "Okay." 10 10

- And then he told me that -- I said, "Are we --11
- are we talking like a few pages?" 12
- 13 "Oh, no, no, no, like this."
- And I remember that. And I looked at Denny and 14
- I said, "Hey, I didn't bargain for this. I don't know 15
- what I'm doing here then. Because I'm not signing 16
- 17 anything like this unless I have an attorney."
- 18 And so Beauchamp said to me, "If you want to
- get an attorney, you could, or, you know, Denny has 19
- agreed to pay this initial attorney fees, and we can all 20
- 21 just do it together."
- 22 And so I started to feel like I was getting
- 23 pushed into not having an attorney. It was a feeling.
- It wasn't told to me. It was just a feeling that I was
- getting from the attorney of he didn't want another

- And so he said, "Okay, well, we'll have this
- 11 conversation at a different time." He said, "What
- 12 information do you need from me?"
- 13 I believe he provided him a spreadsheet of the
- 14 properties at the time, and then at that point, after I
- 15 left that first initial meeting, I hired counsel.
- 16 O. Okay.
- 17 A. Sorry if that was way too much in detail.
- 18 Q. No, that's fine. Just circle back on a couple
- of points. 19
- 20 Did Mr. Beauchamp at any time while you're
- 21 sitting there discuss the disclosure of this situation
- and problem with the DenSco investors? 22
- 23 A. Yes.

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- 24 Q. And what do you recall was said about the
- disclosure of this problem with the DenSco investors?

12:08:27-12:09:35 Page 98 12:11:04-12:11:56 Page 100

- 1 A. He said that he was in major violation of his
- 2 memorandum, I believe. I believe that's what he said,
- 3 the memorandum with his investors. And he said that we
- 4 needed to -- not we. He needed, the attorney, he needed
- 5 to draft the agreement in a way that will protect Denny
- 6 from any kind of liability with the investors.
- 7 O. Did Mr. Beauchamp say anything when you were in
- 8 the room about Denny's obligation to disclose that this
- problem had occurred in his lending practices?
- 10 A. He did. He said to him, "We need to draft a
- 11 letter to the investors to advise them of the
- 12 situation."
- 13 And Denny said, "That's not happening."
- And he said, "Why is that?"
- And he said, "Because there will be a run on
- 16 the bank and then at that point I can't pay off all
- 17 these loans, and so I'm going to take care of the
- 18 problem myself."
- 19 And Beauchamp said, his attorney said, "Okay.
- 20 I don't want to know about it then, if that's what
- 21 you're doing. I think that you should advise the
- 22 investors."
- 23 And then Denny continued to tell him, "Look,
- 24 you have to understand the position. The position is,
- 25 that if I advise the investors and they all come back to

- 1 do have an obligation to advise the investors."
- 2 And Denny said, "I didn't under -- I didn't
- 3 know that, but I would appreciate it if you did not
- 4 advise anybody and just prepare this agreement so we can
- 5 move on from this."
- 6 And at that point I knew that he was not
- 7 advising the investors, because Beauchamp said, "Okay,
- 8 Denny, I will do what you want."
- 9 Q. Okay. And so the situation that we have with
- the forbearance agreement is that your other hard money
- 11 lender, the one who was generally in first position, but
- 12 sometimes in second position, had -- one of them had
- 13 actually sold off their loans to another private
- 14 investor, right?
- 15 A. I'm not aware of that.
- 16 O. You're not aware of that?
- 17 A. No.
- 18 Q. You're not aware of a group that was generally
- 19 known as Ron's Group that was --
- 20 A. Ron's Group?
- 21 Q. Yeah, or Dan's Group, a group of investors that
- 22 had bought loans from other hard money lenders as
- 23 investments, and they found themselves with DenSco
- 24 sitting down here in a second position?
- 25 A. No, that's not true.

12:09:47-12:10:44 Page 99 12:12:04-12:12:50 Page 10

- 1 me and ask for their money back, then I'm going to be in
- 2 a bad position where I'm not going to be able to pay
- 3 these other loans, and then I'm not going to have full
- 4 control of the properties."
- 5 And then at that point Beauchamp said, "Well,
- 6 okay, if that's what we're going to do, then we
- 7 definitely need to work very closely on this forbearance
- 8 agreement to protect you from fraud," at this point
- 9 talking to Denny, "protect you from fraud, protect you
- 10 from the Arizona Corporate Commission, protect you from
- 11 the AG's office." He said, "That's what needs to
- 12 happen."
- And so Denny said to him, "Okay. Well, I pay
- 14 you enough legal fees for you to do that, so do it."
- And Beauchamp said, "I will start working on it
- immediately. I'll be working over the weekend. It will
- 17 take some time." And that was it.
- 18 Q. Did Mr. Beauchamp ever say to Denny, while you
- 19 were in the room or present, that he, Mr. Beauchamp, had
- 20 an obligation to alert Denny's investors of what
- 21 happened?
- 22 A. He did.
- 23 Q. And do you recall what he said?
- 24 A. Yes. He said, "You do understand that you're
- 25 putting me in a very awkward and bad position, because I

- 1 Q. You're not aware of any of that?
- 2 A. That's not true.
- 3 O. Well, what's the truth?
- 4 A. Well, that's not -- if Dan did a loan, then Dan
- 5 was the lender from the beginning.
- 6 Q. Well, are you aware of any of the hard money
- 7 lenders, with respect to these loans that were first
- 8 position, with DenSco in second, that had sold their
- 9 loans to other people?
- 10 A. No.
- 11 Q. No, okay.
- Were you aware of any hard money lenders that
- when they discovered that DenSco's in the second
- 14 position and that you had essentially misled both
- 15 lenders of this situation, to end up with two loans,
- 16 that they wanted to foreclose and wipe out Denny's loan?
- 17 MR. JESS: Objection, form.
- 18 THE WITNESS: No.
- 19 BY MR. ANDERSON:
- 20 Q. So --
- 21 A. Well --
- 22 Q. Okay. No or yeah? I mean there were
- obviously, Scott, other hard money lenders that were
- 24 complaining about the situation, right?
- 25 A. That was the issue, yes.

12:13:00-12:13:54 Page 102 12:15:08-12:15:42 Page 104 1 Q. Okay. And what were they complaining about? 1 Q. Active Funding. 2 If they're in first position, why would they care? Did Active Funding agree to not raise issues 3 A. Because of the timing of the recordings. with these second positions and allow you time to work 4 Q. Right, because they were so near in time that it out with DenSco? 5 it --5 A. Yes. 6 A. It could have been challenged. 6 Q. So Active Funding allowed, essentially, the 7 Q. It could have been challenged, right? Could 7 longer workout to play out, right? 8 have been challenged by DenSco, right? 9 A. It could have been challenged by DenSco. 9 Q. They weren't going to be aggressive? 10 Q. Right. DenSco could have said, "Wait a second, 10 A. Correct. 11 I was led to believe I was in first position," right? 11 Q. And the Gregg is somebody you had worked with 12 A. The issue here is that most of the time that 12 in the past? wouldn't be accurate, because most of the time DenSco 13 A. Correct. 14 would record at least 24 hours after the other lender, 14 Q. In fact, were you almost a business partner of 15 probably going back to the laxed environment. 15 him in the long, distant past? 16 Q. But in some instances, didn't DenSco record its 16 A. We officed together. 17 mortgage, then the other note and deed of trust got 17 Q. Sell Wholesale, did they take a different 18 recorded, then DenSco came in with its deed of trust? 18 posture? 19 You've got sort of this weird sort of line of deeds? 19 A. Yes. 20 A. Yes. 20 Q. Did they hire a lawyer at Bryan Cave named Bob 21 Q. Okay. So you've got an argument that Denny 21 Miller? clouded title before the other deed of trust came and 22 A. They did hire a lawyer. I don't know who. 23 got recorded, right? 23 Q. Okay. And what did that lawyer -- what do you MR. JESS: Objection, form. 24 understand that lawyer was arguing? THE WITNESS: Correct. 25 25 MR. JESS: Don't speculate, Scott. 12:14:01-12:14:47 Page 103 12:15:53-12:16:52 Page 105 BY MR. ANDERSON: THE WITNESS: I don't know. 2 Q. Well, at least that argument, you've heard that 2 BY MR. ANDERSON: argument in this big dispute, right? 3 Q. Okay. Did you get any --4 A. Yes. MR. JESS: Can we go off the record? 5 Q. I mean you heard both sides of the argument; 5 MR. ANDERSON: No, I don't want to go off you heard DenSco's side, and I'm sure you heard the the record here. 7 other hard money lender's side, right? 7 BY MR. ANDERSON: 8 A. There wasn't really a DenSco side. 8 Q. Did you get any communications from these hard 9 Q. Well, okay, you heard that position then from money lenders during this dispute? Did they send you 10 the other hard money lenders that you had made loans any demand letters, any sort of communications? **11** with? 11 A. I believe I got a statement. 12 A. Yes. 12 Q. What's a statement? 13 Q. Who were those other hard money lenders; what 13 A. You don't know what a statement is? 14 are the names of those entities? 14 Q. I'm asking you. What kind of statement? 15 A. Sell Wholesale Funding. 15 A. It's a piece of paper that says the property 16 Q. Okay. address and loan amount, and I believe it was requested 17 A. And Active Finance Group. from DenSco. 17 18 Q. Is Active the one Gregg? 18 Q. So the other hard money lenders, Active Funding 19 A. Yes. and Sell Wholesale, didn't make any demands on you? 20 Q. Okay. And did Sell and Active take a different 20 A. Not that I remember. I believe -- well, I 21 posture in how to deal with these loans? believe that they wanted their loans paid off. That's 22 A. What do you mean? 22 all I remember. 23 Q. Well, did Gregg at Arizona -- what is it 23 Q. What was the -- putting aside the forbearance

25 A. American -- or Active Funding.

24 called?

24

agreement, which is sort of the solution between you and

DenSco, what was the real-world solution that DenSco and

12:17:07-12:17:55

Page 106

- 1 O. You mentioned earlier that DenSco was motivated
- 2 to resolve these double-liened properties because it
- didn't want it to be known publicly that DenSco had
- gotten itself into this situation, right?
- 5 A. Correct.

12:19:34-12:20:24

- 6 O. That was the motivation of DenSco?
- 7 A. Yes.
- 8 Q. Okay. At the time that these double-liened
- properties were discovered, was the real estate market
- in a position where property values were increasing?
- 11 A. Yes.
- 12 Q. Did you argue to DenSco to take a different
- course of action with respect to how to resolve these 13
- properties?
- 15 A. Absolutely.
- 16 Q. And what was that course of action that you
- recommended?
- 18 A. Wait six to twelve months and this problem is
- 19 gone.
- 20 Q. And why would the problem have been gone in six
- 21 to twelve months?
- 22 A. Because in six to twelve months, in my
- estimation, which turned out to be true, the prices were
- rising so quickly from the bottom that both lien
- positions would have been paid off. Would not even have
- 12:20:41-12:21:40

- 1 Active Funding and Sell Wholesale agreed to and you agreed to? What was the reality of how the workout
- worked?
- 4 A. Of actually how it happened?
- 5 O. Yeah, actually how it happened.
- 6 A. Denny, DenSco, went and paid off all the other
- 7 loans.
- 8 O. So DenSco came out of its bank accounts and
- 9 basically paid off all the loans? Where it was in
- second position, it paid off the first; is that right?
- 11 A. Or if he was -- or vice versa.
- 12 O. Or if he was in first, he paid off the second?
- 13 A. Yeah.
- 14 Q. So DenSco comes out of pocket to essentially
- 15 clean all of this up so that DenSco is the only hard
- 16 money lender on the property, right?
- 17 A. Correct.
- 18 O. And so Active Funding and Sell Wholesale end up
- made whole on their loan, whether they're in first or
- 20 second position?
- 21 A. Correct.
- 22 O. You didn't sign a forbearance agreement or any
- 23 sort of arrangement with either one of these hard money
- 24 lenders that were also involved, right?
- 25 A. Correct.

12:18:04-12:19:03

Page 107

- 1 O. Your only resolution of how to fix the problem
- 2 is with DenSco?
- 3 A. Yeah. It wasn't even my resolution. It was
- 4 DenSco's resolution.
- 5 Q. Okay. But there is no -- you did not sort of
- have to pay money yourself to these other hard money
- 7 lenders in resolution of this problem, right?
- 8 A. No.
- 9 O. Okay. And the solution with DenSco was that
- you were going to be obligated to repay the money that
- 11 DenSco had to advance to fix this problem, right?
- 12 A. Correct.
- 13 MR. JESS: Objection, form.
- BY MR. ANDERSON: 14
- 15 Q. I mean that's essentially what the forbearance
- agreement is, is your amount that you would owe DenSco,
- plus an arrangement in how you're going to repay DenSco 17
- for these loans that were done improperly, right? 18
- 19 A. Correct.
- 20 Q. Did you ever have, in your mind, an
- 21 attorney-client relationship with Mr. David Beauchamp?
- 22 A. No.
- 23 O. Did he ever send you an engagement letter or
- 24 anything like that?
- 25 A. No.

- 1 a need for a forbearance agreement.
- 2 O. So if Denny could have held on for a year,
- there wouldn't have been this forbearance agreement loan
- balance, right?
- 5 A. It's not that if he could have held on. He
- could have held on, because keep in mind, he advanced,
- you know, 20-something million dollars to pay off the 7
- other lenders. So it wasn't a financial issue. 8
- 9 The issue that he had was that he wanted to get
- 10 something in writing to protect himself from the
- investors, and Beauchamp said to him that that was the 11
- only way to protect himself, was with the forbearance 12
- agreement, because at one point we discussed not even 13
- doing the forbearance agreement after we met with 14
- 15 Beauchamp. And he said that he had a conversation with
- Beauchamp, and Beauchamp highly recommended it to 16
- 17 protect the situation.
- 18 Q. Okay. Well, the forbearance agreement has this
- 19 balance amount, this loan balance, 35 thousand
- 20 639,880.71.
- 21 A. 35 million?
- 22 O. 35 million, yeah.
- 23 How does that number get affixed? Do you know?
- 24 A. I don't.
- 25 Q. Okay.



12:21:51-12:22:38 Page 110 12:24:10-12:25:02 Page 112 1 A. I didn't even read the agreement, to be honest at you actually gave to the receiver in the last couple with you. I mean I hate to say that, but I didn't read 2 weeks; is that right? it, not this version, and I didn't read the hundred-page 3 A. I believe so. version. 4 Q. How were you able to deliver this document to 5 Q. But you signed it, right? your lawyer, who then eventually gave it to us? How did 6 A. I signed it, yes. you get your hands on it? 7 Q. And you obviously -- well, I mean you had a 7 A. I found it on my e-mails. 8 Q. Okay. And where do you have your e-mails? 9 A. Not -- that was very short-lived. I did not --9 A. On America Online. 10 I had a lawyer for a very short period of time. 10 Q. Okay. On your web-based e-mail program, you 11 Q. Well, that lawyer was working on your side of 11 have e-mails that go all the way back to 2014? the forbearance agreement, right? 12 A. No. There were -- anything to do with the 13 A. He made a couple of changes, I believe, to the forbearance agreement or things that are really forbearance agreement, yes. 14 important, not even involving this situation or any (Deposition Exhibit 2 was marked for 15 15 situation, I save. 16 identification.) 16 Q. Okay. 17 BY MR. ANDERSON: 17 A. So I hit save, and then it goes into another 18 Q. Let me show you what's marked as Exhibit No. 2. 18 folder on America Online. Do you recognize Exhibit No. 2? 19 Q. Okay. And what's the title of that folder? 20 MR. JESS: Can I get one of those, 20 A. Saved Mail. 21 Ryan? 21 Q. Okay. And do you still have that Saved Mail 22 MR. ANDERSON: I'm sorry. 22 folder in AOL? 23 MR. JESS: Thank you. 23 A. Oh, yeah. MR. ANDERSON: I know you've got that 24 24 Q. And so how were you able to sort of locate this 25 document. specific e-mail? 12:22:43-12:23:58 Page 111 12:25:16-12:26:13 Page 113 BY MR. ANDERSON: 1 A. I just went on my saved mail and started 2 Q. Do you recognize Exhibit No. 2? 2 looking down the row, and I found it. I don't save many 3 A. I do. 3 things, so, you know, if it was something that was 4 O. And what is it? really, really important that I feel like I need to 5 A. An e-mail. save, I save. 6 Q. Who is it an e-mail from, and how did you come 6 Q. Okay. And how did you deliver this document to 7 to get it? your attorney? 8 A. From David Beauchamp to my attorney and copied 8 A. I believe I forwarded it to him by e-mail. 9 Denny on it, and then it was forwarded to me. 9 Q. Okay. The first paragraph of the e-mail 10 Q. Okay. So the e-mail at the first page, it says starting on Page 2, this is the e-mail from 11 Saturday, February 8th, 2014, Jeff Goulder. Who is 11 Mr. Beauchamp to your lawyer, Mr. Goulder; is that 12 that? 12 right? 13 A. That is the attorney that I hired. 13 A. Yes. 14 Q. Okay. And this e-mail is about the forbearance 14 Q. Is this the first time you've heard or you 15 agreement negotiations, right? 15 heard about securities fraud? 16 A. Yes. 16 A. Well, yeah. 17 Q. You had a meeting with DenSco in November of 17 Q. That was the first time you heard that? 18 2013 about this problem. Why are you still in February 18 A. Yes. 19 2014 trying to work out the forbearance agreement? 19 Q. Okay. The e-mail references on the third 20 A. There were quite a few versions of the 20 paragraph that the workout -- it says, well, I mean, in forbearance agreement prior to February, and I know that the second sentence, "We wanted the document to set 21 it kept going back and forth between Denny and his 22 forth the necessary facts for Denny to satisfy his attorney, and I think it was where -- well, I don't want 23 securities obligations to his investors, including that to speculate. 24 the original loans had to [be] written and [securitized]

25 Q. Okay. Well, this document that you're looking

by a first lien on real property and that the workout

Page 113

12:26:32-12:27:18

- agreed to by Denny complied with his workout
- authorization, without having Scott have to admit facts
- that would cause trouble to him."
- What facts were you not wanting to admit? 4
- MR. JESS: Objection, form. 5
- THE WITNESS: I have no clue. The e-mail 6
- 7 wasn't to me.
- BY MR. ANDERSON: 8
- 9 Q. All right. Okay. It was to your lawyer,
- 10 though?
- 11 A. It was to my lawyer, yeah.
- 12 O. Was there anytime during the discussions of the
- 13 forbearance agreement that you didn't want certain facts
- 14 to come out?
- 15 A. No.
- 16 Q. Okay. The next sentence reads, "I had been
- informed that since, quote, Dan's litigious group had
- agreed to get paid off, Scott was not concerned with
- stating facts and legal conclusions in this document." 19
- Do you know who Dan's litigious group is? 20

1 O. The final paragraph reads, "Bottom line:

2 Borrower does not admit that the existing loans were to

be secured in first position, nor that the modified loans will be in first position." [Quoted as read.]

Do you have any idea what that means?

7 Q. There's some concept that you're -- or that the

8 borrower will obtain a title insurance policy on all of

- 21 A. Dan's group is Sell Whole -- or a part of Sell
- 22 Wholesale Funding.
- 23 Q. Okay. Do you know why they would be called
- 24 Dan's litigious group?
- 25 A. I have no clue.

12:29:08-12:30:03

Page 114

- 1 the borrower, are supposed to do. This is on the fourth
- page, ACC000238. It says under 6(A) that you agree to
- use your good faith efforts to liquidate other assets,
- expected to generate approximately 4 to 5 million in
- U.S. dollars.
- 6 A. Uh-huh.
- 7 O. Did you do that?
- 8 A. When we looked at the market, me and Denny, and
- we looked at the remaining properties that I had, they
- weren't coming to 4 or \$5 million; but whatever assets I
- did have I did give him a lien position on.
- 12 Q. Okay. But --
- 13 A. That's why it said the best effort, because
- Beauchamp wasn't sure and nobody -- they were just
- pulling that number out of the air.
- 16 Q. Okay. Subsection (B), you agreed to provide
- and maintain a \$10 million life insurance policy?
- 18 A. Uh-huh.
- 19 O. Did that happen?
- 20 A. It did.
- 21 Q. Okay. Is that still maintained?
- 22 A. No.
- 23 Q. When did that stop?
- 24 A. Six months, eight months, nine months ago, ten
- 25 months ago.

12:30:13-12:31:00

Page 115

1 Q. Okay. And why did you stop?

- 2 A. I just didn't want to keep paying the premium.
- 3 Q. Okay. No. (C), you agree to provide a --
- 4 A. And I did talk to Denny about it.
- 5 O. Okay.
- 6 A. And he was okay with that.
- 7 O. You agree at some point -- well, you also
- agreed to provide a separate personal guaranty repaying
- the money; is that right?
- 10 A. That's what it says, yeah.
- 11 Q. Okay. Do you remember signing those, all those
- 12 personal guaranties, in the big hundred-page stack?
- 13 A. I remember a whole big stack of papers that I
- signed, yes.
- 15 Q. Would it surprise you that in there there are a
- 16 bunch of personal guaranties?
- 17 A. It would not surprise me.
- 18 Q. You agreed to provide a separate corporate
- guaranty from some of the new entities that were going
- to be added, which are your furniture entities. Did you 20
- do that? 21
- 22 A. I did.
- 23 Q. Okay. And then on (F), it says you arranged
- 24 for private outside financing to be provided in the
- prospective schedule, a million dollars on March 20th,

12:27:37-12:28:45

5

6 A. No.

12 A. No.

13 Q. Okay.

16 title insurance at the time.

these properties; do you see that?

- 17 Q. Did you get title insurance on all these
- 18 properties or --

10 A. I see it, yes.

11 O. Did that happen?

19 A. No. I mean it would have been one policy. It

14 A. Well, maybe it did. I can't remember. When

20 would have been -- he may have gotten title insurance.

15 Denny was paying off these loans, it's possible he got

- 21 O. Back to Exhibit No. 1, the forbearance
- 22 agreement. Well, you've said you haven't read it. I
- 23 guess I need to sort of read some things to you.
- 24 A. Yes, please.
- 25 O. Under Paragraph 6 there are things that you, as

Page 121

Page 118 12:33:23-01:33:12 12:31:06-12:32:00 1 2014. 1 A. No. 2 A. Correct. 2 Q. Okay. So the pre-forbearance agreement DenSco 3 Q. Do you see that? lending practices and the post-forbearance agreement 4 A. Yeah. DenSco lending practices were the same? 5 Q. And then a million dollars on May 26, 2014? 5 A. Correct. 6 A. Correct. 6 O. All right. 7 Q. And then another million dollars on July 15th, 7 MR. ANDERSON: Now we can take a break 8 2014? here for lunch. 9 A. Correct. THE WITNESS: Okay. 9 10 Q. And then another 1.2 on September of 2014? 10 MR. ANDERSON: We'll go off the record at 11 A. Correct. 11 12 Q. Did that happen? 12 (A recess was taken.) 13 A. No. That was Beauchamp. 13 MR. ANDERSON: Let's go back on the 14 Q. What do you mean, that was Beauchamp? 14 record. Go back on the record at 1:32. 15 A. That was Beauchamp saying that we needed to BY MR. ANDERSON: 15 16 juice up the forbearance agreement to show that more 16 Q. Scott, you're still under oath. You understand 17 money, other than the properties that I was giving Denny 17 that? lien position on, was coming from me. 18 A. I do. 19 Q. And did -- so at the time, when you signed 19 Q. Just a couple of quick follow-up questions. this, did you believe that this was never going to 20 You talked that there were two meetings that 21 happen? you sat in with Mr. Beauchamp and Mr. Chittick; is that 21 22 A. I said that I would make my best effort to do 22 right? 23 A. Correct. so, and in front of Beauchamp and DenSco I did explain to him -- what they both told me, both of them told me 24 Q. Okay. I think you talked a lot about the first was, "Hey, this is all really best efforts. You do your 25 meeting. Was that first meeting at Clark Hill's 12:32:12-12:33:12 Page 119 01:33:22-01:34:33 1 best, but we're going into this forbearance agreement. 1 offices? It's protecting everyone. End of story." That's all I 2 A. It was on Scottsdale Road. 3 really know about this forbearance agreement. 3 Q. And then what was the second meeting; where was 4 Q. Okay. But these funds were not delivered on 5 these dates and times, right? 5 A. The second meeting was also at Clark Hill, and 6 A. Correct. the people that attended that one was me, Denny, 7 Q. And the reason for that was why? Beauchamp and Jeff Goulder. 8 A. Like I said, it was best effort. My best 8 Q. And what was the substance? What was discussed 9 effort couldn't deliver those funds. at that meeting? 10 Q. Okay. Conceptually through this, there's also 10 A. How to -- the purpose of the meeting was --11 an arrangement that you were going to continue to do this was pre-forbearance agreement being written up. So 12 business with DenSco after the forbearance agreement, once I left the first meeting, I got in touch with Jeff 12 13 right? 13 Goulder, asked him to accompany me in this road. 14 A. That's correct. 14 And so he set up the meeting with Beauchamp, 15 Q. Okay. 15 and we all attended. And we pretty much just sat there, 16 A. Can we take a break, if that's okay? 16 and I remember him and Beauchamp really doing most of 17 Q. Give me a couple more minutes and we'll just 17 the talking, and it was mainly just about how we're wrap up the forbearance agreement. I just want to sort 18 going to structure the forbearance agreement, what was of keep it in stages. going to be in there. There was some things that 19 19 20 Other than the representations in the 20 Beauchamp wanted in there; Jeff didn't. I don't 21 forbearance agreement about how you were going to do remember the specifics, but I do remember -- I do 21 business going forward post-forbearance agreement, did remember, again, Beauchamp leaving the room quite a few 22 times by himself because he was getting upset. I don't any of the DenSco lending practices change? 23 24 A. From what they were prior? 24 know what was going on there, but we couldn't -- and 25 Q. Right. then that's when Jeff was like, hey -- well, I can't say

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2:16:bk:04268-PS 01:34:45-01:35:30

Page 122

01:36:40-01:37:31

Page 124

- 1 what Jeff said, right?
- 2 MR. JESS: No, you shouldn't.
- 3 THE WITNESS: But the premise of the whole
- 4 thing was, "Is this a real law firm, or where the hell
- 5 are we? Because this is absurd. I've never sat in with
- 6 a lawyer or lawyers like this. I don't even know what's
- 7 going on here."
- BY MR. ANDERSON:
- 9 O. Okay. Well, though, would it be fair to say
- 10 that the timing of both meetings were before the
- 11 February e-mail, Exhibit 2?
- 12 A. I would say I believe yes.
- 13 Q. Well, that would be assumable because, one, is
- 14 the e-mail has a draft at this point --
- 15 A. Yes.
- 16 Q. of the forbearance agreement. So, clearly,
- 17 the first meeting was before that.
- 18 And then --
- 19 A. I remember the holidays were right there, and
- 20 so I think it was right, maybe, after Christmas or
- 21 beginning of January, possibly, when we had the second
- 22 meeting.
- 23 Q. Okay. All right. I'm going to show you what's
- 24 marked as Exhibit No. 3.
- 25 (Deposition Exhibit 3 was marked for

- 1 property at 9103 East Charter Oak Drive.
- 2 A. Correct.
- 3 O. Do you recognize that address?
- 4 A. I do.
- 5 Q. Okay.
- 6 A. I'm sorry. These are open loans?
- 7 Q. Right. These are the loans that are open and
- 8 active as of the day that he passes away.
- 9 A. Okay.
- 10 Q. If any of these have closed post-receivership,
- 11 I can't speak to.
- 12 A. Right. Okay.
- 13 Q. This essentially is a flash point.
- And so what do you know about this loan, this
- 15 \$400,000 loan, if anything?
- 16 A. The loan came into Arizona Home Foreclosures.
- 17 It was a short-term loan. The loan is not open anymore.
- 18 He was paid back for the loan, and it doesn't exist.
- 19 Q. Well, how do you know he was paid back?
- 20 A. I paid him back.
- 21 Q. Well, how did you pay him back?
- 22 A. In cash.
- 23 Q. When did you pay him in cash?
- 24 A. It was multiple payments between the years
- 25 of -- it was multiple payments between the years of '14

01:35:36-01:36:34

Page 123

Page 125

- 1 identification.)
- **2** BY MR. ANDERSON:
- 3 O. It's probably one of the few things you haven't
- 4 seen before today. It is -- essentially, it's a
- 5 screen -- it's a copy of what DenSco's loan portfolio is
- 6 on the day that Mr. Chittick died.
- 7 The reason I'm showing it to you is, there's a
- 8 couple loans on here that I believe relate to your
- 9 family members, and I sort of want to find out about
- 10 them a little bit and then talk about some of the other.
- 11 The first question is, have you ever seen this
- 12 loan portfolio before? Did you ever get sent like an
- 13 accounting or a spreadsheet like this?
- 14 A. No, not like this.
- 15 Q. Okay. If you take a look at the first loan at
- 16 the very top --
- 17 A. Yes.
- 18 O. -- Loan 3736 --
- 19 A. Yep.
- 20 Q. -- it's a loan and the borrower is Michelle
- 21 Menaged.
- 22 A. Yes.
- 23 Q. And who is that?
- 24 A. My mother.
- 25 Q. And it appears to relates to relate to a

- 1 and '15. I'm believing the first one was February or
- 2 March of '14.

01:37:48-01:38:56

- 3 Q. And you paid him in actual, like, cash?
- 4 A. Yes.
- 5 Q. And how did you make that payment?
- 6 A. I met him. We met on Scottsdale Road and
- 7 McDowell at a -- I can't remember what kind of store it
- 8 was, but it's a single shopping center with just one
- 9 store in it. The owner actually would remember us
- because we went there so often for me to pay him, that
- the owner came out and started yelling at Denny that he
- 12 didn't want him in the parking lot anymore and they had
- 13 some words together.
- 14 Q. So you made multiple cash payments to Denny to
- 15 pay down or pay off this loan?
- 16 A. Correct.
- 17 O. And you say you know it's closed. How do you
- 18 know that?
- 19 A. Well, it's closed because I -- well, when I say
- 20 "closed," it's paid off, is what I'm saying.
- 21 Q. Did you get a receipt from Denny?
- 22 A. I can look. I don't believe I have anything
- 23 that I haven't turned over, but I'll look through my
- 24 e-mails, like all that stuff.
- 25 Q. And you don't know when the cash payments were

01:39:10-01:39:53 01:41:19-01:42:18 Page 126 Page 128 1 made? 1 Q. You're very confident it's been paid off, but 2 A. Yeah, between '14 and '15. 2 there's no evidence in the books and records of DenSco 3 Q. Well, I mean between '14 -that it's been paid off. So what records do you have 4 A. No, it's not that it was one payment. It was it's been paid off? 20,000, 40,000, 30,000, 50,000, 20,000, 18,000, 16,000. 5 A. I would have to look through e-mails and see So it was multiple times. what I could find. 7 MR. JESS: Slow down. 7 I mean, a lot of these things that I'm looking THE WITNESS: Sorry. 8 at right now are not accurate, like --BY MR. ANDERSON: 9 Q. Well, let's just --10 Q. So it was smaller payments in cash, and it 10 A. Well, okay, go ahead. **11** represented \$400,000? 11 Q. -- stay on this one. 12 A. Correct. 12 A. Okay. 13 Q. And you didn't get a receipt for any of this 13 Q. Okay. But you're confident that by -- what 14 stuff? time in '15 is it paid off? January of '15? 15 A. No, we never did. 15 A. No. 16 Q. Did you have any -- I mean, Denny kept 16 Q. No. impeccable financial records. Do you know that? 17 A. I want to say it was the middle of '15. MR. JESS: Objection, form. 18 18 Q. So in May of '15 it's been paid off? 19 THE WITNESS: I don't know how he -- what 19 A. May, June. 20 records he's kept. 20 Q. May, June. 21 BY MR. ANDERSON: 21 A. Or July. 22 Q. Okay. You never asked for a -- did you ask him 22 Q. How often did you give DenSco cash? 23 to record a release after he had paid it -- you paid it 23 A. Once every -- it all depended. Once every --24 24 sometimes it was once a week, sometimes it was once a 25 A. I assume that he did record a release. month, sometimes it was once every month and a half. 01:40:08-01:41:04 Page 127 01:42:33-01:43:33 Page 129 1 Q. Did you check? And the reason he wanted to do it this way was 2 A. No, I didn't. 2 because he wanted to -- what he's told me was that he 3 Q. Well, there's -- no release has been recorded. was going to write off the interest because he made too Well, why did you pay off your mom's loan? much money on the books, and he didn't want to pay tax 5 A. It wasn't my mom's loan. It was my loan. The 5 money came into Arizona Home Foreclosures and got paid 6 Q. So he told you he wasn't going to report the 7 back from Arizona Home Foreclosures. 7 cash payments? 8 Q. Well, then why is Michelle Menaged the 8 A. Correct. 9 borrower? 9 Q. There's another one here, it's No. 4, for Jess 10 A. Because it was her property that we used as 10 Menaged? 11 collateral. 11 A. Yes. 12 Q. Why did you need to use her property for the 12 Q. Who is that? 13 collateral? 13 A. My brother. 14 A. I can't remember what was happening at the 14 Q. Is this loan -- it says here he still owes 15 time, but for some reason, and I don't remember what it 15 \$76,000. Do you know anything about that loan? was, I needed that money into the company. I don't know 16 A. I do know something about that loan. 17 if it was acquiring more property. I don't really 17 Q. What do you know? remember what the reason was, but it was like four or 18 A. That it was taken also by Arizona Home 19 five years ago. 19 Foreclosures. He was in second lien position. He did 20 Q. Does your mom know anything about this loan? 20 know he was in second lien position on that. 21 A. No. 21 Q. Has it been paid off? 22 Q. Does she know you took the loan? 22 A. No. 23 A. Originally, yes. 23 Q. The payoff of Michelle Menaged's loan, did you 24 Q. You told her that it was -- it's paid off? 24 pay principal plus interest or just principal?

25 A. Yes. It has been paid off.

25 A. Just principal. He waived the interest.

01:43:47-01:45:05 Page 130 01:46:37-01:47:40 Page 132

- 1 Q. So all you paid was \$400,000?
- 2 A. I think it was like 406. I don't remember
- 3 where the six came from, but we had some discussion
- 4 about something, and the 6,000 payment took place on
- 5 that.
- 6 Q. So you -- with respect to Jess Menaged's loan,
- 7 that's one that you know has not been paid off?
- 8 A. That has not been paid off.
- 9 Q. You said there were other problems with this
- 10 spreadsheet, right?
- 11 A. Yes.
- 12 Q. And what are they, just looking at it?
- 13 A. 707 Potter, number -- two, four -- six.
- 14 Q. Yeah.
- 15 A. That one the trustee took back, and the money
- 16 went to -- the money went to pay one of -- pay down on
- 17 the workout, and then Denny added or was supposed to add
- 18 this address to the workout, because we don't have
- 19 anything on this, like there's no -- there was a
- 20 trustee's deed at one time issued, and then I believe
- 21 the borrower -- I believe the homeowner filed
- 22 bankruptcy, and the trustee came back and said, no, no,
- 23 give us back the trustee's deed. And somewhere along
- 24 the way that's exactly what happened.
- In fact, that's where that lawyer came in.

- 1 13,336,807.24. Do you see that?
- 2 A. Yes.
- 3 Q. That is the workout, isn't it? That's the
- 4 balance of the workout, right?
- 5 A. I don't know.
- 6 Q. Okay. Well, according to the records that
- we've been able to recover, it appears that the workout
- 8 arrangement was just kept in a separate byline, a
- 9 separate accounting, whereby your ins and outs that were
- 10 to go to pay for the workout are kept in a separate
- 11 ledger. Is that -- you never asked for or were told
- 12 about how much your workout was?
- 13 A. No. I mean he could have mentioned the dollar
- amount here and there, but it wasn't like I would get
- 15 weekly or monthly statements or anything like that.
- 16 (Deposition Exhibit 4 was marked for
- 17 identification.)
- 18 BY MR. ANDERSON:
- 19 Q. I'll show you Exhibit 4, just so we're all on
- 20 the same page.
- 21 A. Okay.
- 22 Q. This is that exact report I was just
- 23 discussing. It starts back in February of 2014, and
- 24 then it just of sort goes over time; ins, outs,
- 25 payments, money coming in, but interest accruing at

01:45:28-01:46:26 Page 131 | 01:48:00-01:49:13 Page 133

- 1 There is a lawyer that was involved with it, who
- 2 represented Bank of America. This has been going on for
- 3 years. Bank of America got involved and said, no, the
- 4 trustee screwed up. We should have never given you a
- trustee's deed. And Bank of America hired counsel. Butwe don't have title to that property, and, you know,
- 7 Denny knew that.
- 8 Q. Okay. If you turn to Page 2, you see --
- 9 A. There's also -- I'm sorry.
- 10 Q. Okay.
- 11 A. In case you want to know, number -- two,
- 12 four -- five, Lobo, that's another one that I don't
- 13 remember what happened, but there was an issue. there
- 14 was definitely an issue with that property. But I don't
- 15 have ownership of it at all, nor do I -- I'm pretty --
- 16 I'm almost positive that he moved this over to the
- 17 workout, or he was supposed to.
- 18 O. Okay. Well, before we leave this document,
- 19 you're talking about moving it over to the workout. The
- 20 last line on this is two at the very bottom and there
- 21 are no loan numbers. It says N/A. But there's a -- it
- 22 says "5 million" and then it says "1 million." Do you
- 23 see that?
- 24 A. Uh-huh.
- 25 Q. The \$5 million now has a balance of

- 1 somewhere in the neighborhood of like \$6,600 a day.
- 2 A. I haven't seen this. I do know what -- if you
- 3 look at that same exhibit that you gave me, 4 --
- 4 Q. Yeah.
- 5 A. -- the first hundred thousand, I don't know why
- 6 he put "Pay Gregg's interest." That he loaned -- that
- 7 he loaned to me to buy my car, and then I repaid him
- 8 like a week later. I think I was waiting for a closing
- 9 or something like that. But that has nothing -- I
- 10 don't -- that has nothing to do with Gregg. And "Gregg"
- 11 meaning AFG, Active --
- 12 Q. My question regarding --
- 13 A. Oh, you see, if you look at that agreement --
- 14 if you look at the workout, 707 Potter is on there.
- 15 O. Uh-huh, it is.
- 16 A. And so I don't know why it's on there and it's
- 17 on open.
- 18 Q. Well, but it has 707 as a money going out.
- 19 "funds wired directly to Gear," it says. So you would
- 20 assume that would be a property with a first and a
- 21 second, and he was wiring money out to resolve all the
- issues with respect to the property and then carrying that loan amount here on the workout. But, again --
- 24 A. I honestly can't tell you.
- 25 Q. It's okay, Scott. I don't really think it's

01:49:26-01:50:32

Page 134

01:52:15-01:53:05

Page 136

- worth a lot of our time, because we're just going to go
- through these documents. I just wanted to provide it to
- you so that you can see what's there on DenSco's 3
- 4 ledgers.
- 5 There's also a second \$1 million loan, back to
- 6 Exhibit No. 3. It's the last line. It says "Arizona
- Home Foreclosures \$1 million." Do you have any idea
- what that loan is?
- 9 A. No.
- 10 Q. Okay. Well, it's styled as the Yomtov Scott
- 11 Menaged workout 1 million in the QuickBooks reports.
- 12 And then it has a series of properties with an amount
- that equals to \$1,002,532.55 with a series of 13
- 14 properties.
- 15 A. I couldn't even begin to tell you what -- I
- 16 don't know.
- 17 Q. Okay. That's fine.
- 18 A. I'm sorry.
- 19 Q. Let's talk a little bit about sort of your
- 20 relationship with DenSco and Denny.
- 21 A. Okay.
- 22 Q. Is it true that you sort of talked to him about
- 23 a wide range of issues, I mean not just business
- dealings? I mean were you friendly, in a way?
- 25 A. After dealing with someone for ten years, yeah.

- story, his story of his wife and how she left him and
- has a boyfriend and all that stuff. And I think that was kind of like the first time that we actually had a
- personal conversation.
- 5 Q. Okay. Well, did he ever tell you anything
- about -- now, this is post-forbearance agreement.
- You've now discovered he has these investors. Did he
- ever provide you with e-mails from his investors about
- money they wanted to pull out and how it was going to
- mess up his financial situation?
- 11 A. He did.
- 12 (Deposition Exhibit 5 was marked for
- 13 identification.)
- 14 BY MR. ANDERSON:
- 15 Q. I'm going to show you what's been marked as
- 16 Exhibit 5. Do you recognize Exhibit 5?
- 17 A. Yes. I think I provided this.
- 18 Q. Right. It's an e-mail you provided to us.
- 19 that's right.
- 20 A. Right. Okay.
- 21 Q. If you turn to the third page, you see it's
- 22 actually a series of e-mails, and it looks like are
- 23 forwarded to you; is that --
- 24 A. That's correct.
- 25 Q. The first e-mail is one from, it looks like, a

01:50:45-01:52:00

Page 135

01:53:19-01:54:04

- 1 I mean you start to know about people's lives.
- 2 Q. Would he call you and talk to you about things
- that were unrelated to the business?
- 4 A. Yeah.
- 5 Q. On a --
- 6 A. Yes.
- 7 Q. -- semi-regular basis?
- 8 A. Yeah, he would. He was just lonely.
- 9 Q. Why do you say -- how do you know he was
- 10 lonely?
- 11 A. After he got divorced, I remember him -- before
- 12 he got divorced, when he was married -- which at that
- 14
- point I didn't even know he was married or not. The only way I ever met his wife was at a company Christmas
- party or something, and I met her. 15
- And then I heard, not from him, but from a 16
- 17 gentleman named John Ray, that he was getting divorced.
- John and him were very close, and John officed in my
- office. And so I still never reached out to him about 19
- it, because I didn't have that kind of relationship with 20
- 21 him. But then after some time I mentioned something to
- him about my wife, and I don't know if I was frustrated 22
- 23 or something. I said, "These women," or something like
- 24 that, you know. And he said, "Oh, you don't have to
- tell me," and then that's when I kind of heard his life

- - guy named Tom Smith to Mr. Chittick asking for \$800,000
- 2 out of DenSco?
- 3 A. Correct.
- 4 Q. Then you see DenSco responding to Mr. Smith.
- and then at some point the same day, a few minutes
- later, Mr. Chittick e-mails you?
- 7 A. Yes.
- 8 Q. And writes "This isn't going to help my
- situation."
- 10 And you write back, I think, "No definitely
- 11 won't help," right?
- 12 A. "No definitely won't help," yes.
- 13 Q. Yeah. So do you know what situation he's
- 14 talking about?
- 15 A. He was having a hard time paying his investors,
- 16 from what he's told me, he told me.
- 17 Q. And he's having a hard time paying his
- investors because they don't know about the forbearance
- 19 agreement, right?
- 20 A. Correct.
- 21 Q. And he's got to come out of pocket all this
- 22 money to sort of fix these firsts and seconds, right?
- 24 Q. And so you are -- he's -- would it be fair to
- say he's sort of commiserating with you about his

01:54:18-01:54:59

Page 138 01:56:09-01:57:03 Page 140

Page 14

- 1 financial problem?
- 2 A. Not -- I mean I don't know if we would say
- 3 commiserating, but he had someone to talk to.
- 4 Q. Well, you were that person to talk to about
- 5 this?
- 6 A. I'm sure I was one of those people.
- 7 O. Okay. Well, do you know of anybody else that
- 8 he would have talked to?
- 9 A. Probably his wife, I would assume, because I
- 10 know they were still close. His sister. I know that,
- you know, he's had plenty of talks with her about the 11
- 12 situation, from what he told me. This is the sister
- that lives in Idaho.
- 14 Q. So you, the sister. You think the sister knew
- about the forbearance agreement and the issues before
- 16
- 17 A. It's my understanding from him that, yes, she
- 18 did.
- 19 Q. Okay. He told you that?
- 20 A. Yes, he did.
- 21 Q. He just basically said the only people I --
- 22 what did he say?
- 23 A. He told me in July of -- when was the

THE WITNESS: April of what?

THE WITNESS: So then it was July of 2014.

He went out to Idaho for the 4th of July with his kids,

him. And he said to me, he said to me, "Oh, it was a

and when he came back, I met with him. I don't remember why I met with him. But in either case, I did meet with

MR. JESS: April of 2014.

- forbearance agreement, February? 24
- 25 MR. JESS: April.

good relief."

- 1 for you to answer the question.
- 2 Q. Well, no, you can --
- 3 A. I'm sorry.
- 4 O. Please finish.
- 5 A. It's one of the reasons why on my mom's loan he
- was waiving the interest, was because he was bringing --
- from what he told me, he was bringing cash up to Idaho
- when he would go up there, which was once or twice a
- year.
- 10 Q. Okay.
- 11 A. And he had a lot of investors in Idaho, I
- 12 remember him telling me.
- 13 Q. Okay. Well, the e-mail that you've provided
- us, the one we're looking at, which I think is Exhibit,
- what, 5? 15
- 16 A. 5, yeah.
- 17 Q. He writes in the last sentence, "this is a
- 18 problem." Do you see that?
- 19 A. (Witness nodded.)
- 20 Q. Why was it a problem?
- 21 A. He didn't have that much money. He didn't have
- 22 that much money. You know, the more investors that come
- back and say, "Hey, shoot me half a million dollars 23
- tomorrow" or do this or do that, it became a problem for 24
- 25 him.

01:55:09-01:56:02

01:57:15-01:58:23 Page 139

1 Q. When he's communicating to you his problems,

- 2 his cash problems, is he also telling you that he needs
- you to give more money to him to go pay down this
- workout?
- 5 A. Yes.
- 6 Q. Okay. So is he regularly asking you to pay
- more?
- 8 A. Constantly.
- 9 Q. Constantly?
- 10 A. It was a constant thing. He was very, very --
- 11 he was very stressed out and scared of not being able to
- pay the investors. He was a huge -- and I had to hear 12
- this at least 50 times, with no exaggeration, was that 13
- his accountant was an investor. And so whatever he was 14
- doing or whatever -- you know, when the time came at the
- end of the year and he had to give him his books, he was 16
- usually stressed a month before that, because he needed 17
- 18 to make it look good because he knew that if he -- if
- 19 his accountant, who was an investor, knew that there was
- an issue, well, again, this is -- this goes like 20
- wildfire all over. And so he couldn't have that. He 21
- knew that that would be a major problem for him. He 22
- definitely knew that would be a major problem.
- 24 Q. You're sort of intimating that he may have
- provided inaccurate books to his own CPA, right?

1

2

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10

and talk to someone." 12

I said, "How was your trip?"

- 13 And I said, "Oh, who was that?"
- And he said, "My sister." And I could 14
- swear he said she was an accountant. I can't swear to 15

And he said, "It was a very good relief.

11 It's nice to be able to, you know, just finally open up

- that, but I think that's what he told me. And she was 16
- helping him with the books, and that's what he told me. 17
- 18 BY MR. ANDERSON:
- 19 O. Well ---
- 20 A. It wasn't a very long conversation.
- 21 O. Do you have a recollection that he told her
- 22 about the financial problems that were plaguing DenSco
- at that time? 23
- 24 A. Yes.
- It's one of the reasons why -- well, I'll wait 25

01:58:38-01:59:39

Page 142 02:

02:01:11-02:02:13

Page 144

- 1 A. I'm pretty sure that that's exactly what
- 2 happened.
- 3 Q. Okay. And you're pretty sure because did he
- 4 tell you, "I'm essentially fixing my books to make it
- 5 look different"?
- 6 A. Yes.
- 7 Q. Okay. Did he give you any detail on how he was
- 8 changing the books?
- 9 A. He did tell me that he was -- all he told me
- was that he dealt with QuickBooks, and his sister
- 11 dealt with QuickBooks because she was -- I could swear
- 12 he said she was an accountant or a bookkeeper.
- 13 Regardless.
- But he did say to me she -- "I'm bringing --
- when I go up to Idaho, I bring her -- I bring my laptop
- with me, and she helps me fix this computer situation,
- 17 so when I actually do go to my accountant, I have
- 18 something to give him."
- Because, you know, he'd typically go up there
- 20 in the beginning of July and he typically stayed for
- 21 approximately two weeks. And so a few months later, you
- 22 know, he would be going to his accountant's office with
- 23 everything. So, so long as he kept his books and
- 24 records exactly the way his sister showed him and told
- 25 him how to do, you know, it would go fine.

- 1 a little snappy with him with it, because I'm like,
- 2 "You're telling me you're wasting my time to drive out
- 3 to this property when there's no possible way it's worth
- 4 400,000."
- 5 And so he said, "All right, I've got to try
- to -- maybe I'll e-mail this out to my other investors
- 7 and see who wants it, because I don't want to piss him
- 8 off or anything, because his father is an investor."
- Q. Turning back to the CPA, did he ever -- did
- 10 Mr. Chittick ever tell you that he was paying taxes on
- 11 money or investments that weren't real?
- 12 A. Yes, yes.
- 13 Q. Okay.
- 14 A. It was one of his biggest things that he
- 15 kept -- he would make a joke about. He would say, "I
- don't think the IRS ever saw someone like me that's
- 17 paying money on loans that don't exist."
- He said paying money on -- and then we kind of
- 19 talked about it for a little bit, and I said, "Well, it
- 20 is true. However, there are loans, because you are
- 21 collecting 18 percent interest."
- And so he said, "Well, that's how I'm getting
- 23 around it." He said, "I am collecting 18 percent
- 24 interest, and so, therefore, I have to pay taxes on it."
- But I do know that this last tax year he didn't

02:00:03-02:01:00

Page 143 | 02:02:30-02:03:49

- 1 And right before his death, I'm going to say
- 2 approximately a month before his death, he called me and
- 3 said that one of his investors' son, their son, his son,
- 4 is a real estate agent and they were selling a property
- 5 out in Scottsdale. And he asked me to go and drive the
- 6 property, look at the condition, see if I had any
- 7 interest in buying it, and he would loan the money on it
- 8 fully, a hundred percent of the funds.
- 9 And so I did and I met with his son. I met
- with his son out at the property, and I did have
- 11 interest in buying it until I realized, you know, when I
- 12 actually got back to my office, and Denny said -- and
- 13 I'm just using round numbers. I could swear he said the
- 14 property was -- he thought the property was worth like
- 15 400,000 and I could buy it for 285.
- But when I went out there and I looked at it, I
- 17 was like, oh, yeah, it's definitely good to go. When I
- 18 got home and I looked at it myself, I'm like this thing
- is not worth more than 300,000, because the 400,000s
- 20 back a golf course and we back a busy street.
- And so I called Denny, and he was all panicked.
- 22 He was like, "Shit, I committed it to him. I told him
- 23 that you were going to buy it."
- 24 I'm like, "I understand, but I thought that you
- 25 knew how to comp a property." I kind of got -- did get

- pay nearly as much as he normally paid, from what hetold me, just because he was like, "I feel stupid paying
- 3 it."
- 4 Q. Okay. So it's possible that he has paid tax
- 5 and filed tax returns that aren't accurate?
- 6 A. Absolutely. In fact, in fact, he did say to me
- 7 he was considering getting rid of his accountant and
- 8 returning the accountant's money so he can find another
- 9 accountant so he can redo his taxes. And what he told
- 10 me is he would receive back at least a million and a
- 11 half dollars from the IRS that he's paid and, you know,
- 12 probably shouldn't have paid.
- 13 Q. So he could get back refunds in that amount?
- 14 A. Yes. The only reason why he didn't do it, and
- 15 what he told me, was because he was just concerned of
- 16 why he was going to be firing the accountant, what the
- 17 accountant would actually have to say about that.
- 18 Q. Have you ever seen a tax return for DenSco?
- 19 A. Never.
- 20 Q. All right. Well, we talked about the DenSco
- 21 lending practices at the very beginning of our
- deposition, and you made a reference that there were
- certain lending practices when you were buying propertyat auction and certain lending practices when he was
- 25 making offers to purchase.

Page 149

02:06:09-02:06:58 02:03:59-02:04:41 Page 146

- 1 A. It was pretty much the same lending practice,
- 2 except -- I mean the process was the same, where he
- would wire -- well, that's not really true.
- 4 Q. But --
- 5 A. You ask the question, and I'll answer.
- 6 Q. So just to clarify then --
- 7 A. Okay.
- 8 Q. -- what do you mean when you say "offer to
- purchase"? What kind of transaction are you talking
- 10
- 11 A. Offer to purchase is something that I will send
- 12 out a certified letter to a homeowner saying we've
- basically comped your property or looked at the 13
- 14 comparables. We believe your property is worth X amount
- of money. We are willing to offer X amount of money for 15
- your property. Please contact us and, you know, we'll 16
- 17 move forward. We'll open escrow.
- 18 Q. So, basically, it's like a solicitation to do a
- short sale, potentially?
- 20 A. Yes.
- 21 O. Right?
- 22 A. Correct.
- 23 Q. Not an uncommon business model?
- 24 A. No.
- 25 Q. Right.

- course of business. I would make offers on properties
- that were listed as a short sale to an agent.
- Typically, the bank never gets back to you or they come
- back to you with this ridiculous number. And it just
- 5 wasn't working out well.
- And so -- sorry. Did you want to say 6
- something? 7
- O. No. I just --
- A. Okay. And so I met with him again, and I said,
- "Well, this isn't -- this process is really wasting 10
- time. I'm not really getting anywhere here." I said, 11
- "What if we go to --" well, actually, he said, "What if 12
- you go directly to the homeowners? You know, back in 13
- the day there used to be the door knockers for that kind
- of stuff or for excess proceeds, which was a big deal 15
- back in the day when there was equity in everybody's 16
- 17 property."

18

- And so he kind of explained to me how the
- excess proceeds thing worked and the door knockers and 19
- all that stuff. And I'm like, "Well, I am not going to 20
- be knocking on someone's door that I don't know, 21
- especially if they're in financial distress, because you 22
- don't know where their mind-set is at." So I said, 23
- "Well, I can start sending out letters. I can start 24
- sending out this, that, whatever, to try to get these 25

Page 147

02:07:18-02:08:16

- 1 things closed." And so I did do that. And the first deal that
- we did -- I did that way, there was an issue, because
- the issue was that the offer to purchase says that I'm
- making a cash offer on their property. Well, once you
- get to title or escrow, the bank -- well, before you get 6
- to title and escrow, the bank wants to see proof of 7
- 8 funds.
- 9 Well, I didn't have proof of funds in the
- account for that, and they don't want to hear that it's
- a hard money lender. They could care less. If it's a 11
- lender, then it's financed; and if it's cash, it's cash. 12
- So Denny said, "Well, I can just start wiring 13
- you the money for these things if this business model 14
- actually works. You just need to continue to pay me the 15
- 18 percent on it. But let's think about it. You know, 16
- if you wind up doing -- " he did all this math. Like if 17
- 18 you did 18 a month and, you know, \$20,000 each and this,
- 19 and then you would only pay me X amount of interest."
- And, you know, ultimately it came up where 20
- there was going to be a profit of like five, \$600,000 a 21
- month, and which, you know, I agreed to pay him I want 22
- 23 to say it was like half of that. I think that's what we
- agreed on, 50 percent of whatever the profit was to go 24
- towards the workout, and plus he would get his

02:04:53-02:05:55

1 A. That part isn't.

- 2 O. And so how does DenSco fit into that business
- 3 model of doing offers to purchase?
- 4 A. Me and Denny talked about it. Foreclosures
- were slowing up a lot down at the courthouse, and here
- we are with this large workout balance. And so I told
- him I was drowning. I'm like, "You know, I'm paying a
- ton of money towards this workout agreement. I don't 8
- know how I'm going to continue it."
- And so he said, "Well, what we need to do is 10
- figure out how we're going to acquire -- how you're 11
- going to acquire more properties. And I'm very liquid
- 13 and I have plenty of cash." I could swear at the time
- he told me he had like \$15 million or something like 14
- that in his account. And he's like, "You know, you're 15
- just going to need to get more creative." 16
- 17 And so I met with him at his office, home
- office, and we talked about doing short sales. We 18
- talked about possibly doing bankruptcy sales, you know, 19
- that kind of stuff. And when we talked about the short 20
- 21 sales, he was really into it. He said he had a lot of
- borrowers that were successful at buying short sales. 22 And so I tried it for a little bit. Wasn't 23
- really working out very well. I would make offers, but 24
- I would make offers to -- you know, like the normal

Re: Yomtov Scott Menaged, Debtor Scott Menaged 2:16:bk:04268-PS 02:08:26-02:09:29 02:10:52-02:12:01 Page 150 Page 152 1 18 percent interest. And -principal plus 18 percent for the 30 days or 1.5 percent 2 Q. Okay. 3 A. Uh-huh. Q. So you just sent back the money with interest? 4 Q. What time? Where are we now when we've moved 4 A. Correct. away from foreclosures at auctions and into this offer 5 Q. And how many homeowners agreed to do these? to purchase? 6 A. Here's the issue: It was about three months of 7 A. It was probably -- whenever I signed the doing this, between three and four months of doing it, forbearance agreement, it would have -where every day you're getting 500, \$700,000 into your 9 O. That was in 2014. bank account and every day it starts turning out that 10 A. No, well, it wasn't that time then. Hold on. 10 you're sending him back five or \$700,000, or whatever 11 Let me just think. 11 the numbers happened to be, to pay off the older 30-day 12 Yeah, I'm going to say it was sometime in --12 loans. 13 I'm estimating right now, but I'm going to say it was 13 And so there was one conversation that we had 14 sometime in the beginning of 2015. 14 and he said to me, he said to me, "Yeah, I have --" I 15 Q. Okay. So these -- we aren't going to see these don't know what it -- I don't remember the exact number, 15 16 in 2014; we're going to see them in 2015? 16 but I want to say it was like 12 million or 8 million or 17 A. I believe that to be correct, because in 2014 I something like that out in this thing that we're doing 17 18 was still at the auctions. 18 with this offer to purchase. 19 Q. Okay. And are you doing auctions at the same 19 And then when I looked at my papers, I'm like, 20 time you're doing these, or you just stopped the well, hold on here. How is that possible? Because I'm 21 auctions completely? negative now at this point almost a million dollars 21 22 A. I was still down at the auctions. I still had because of the interest that was going back and forth, 22 people down there. But I mean maybe we would buy two a back and forth. But I wasn't feeling it. You're not month, maybe. It really slowed down considerably. going to feel it. Nobody -- nobody's going to feel it. 24 Common sense would say that there's going to be an 25 Q. So how -- we talked about how you would 25 02:09:47-02:10:41 Page 151 02:12:12-02:12:56 Page 153 communicate to DenSco when you were going to make a issue, but nobody would feel it because here's a million purchase at an auction. That's pretty obvious. You've in, million out, million in, million out. made a bid. You're now going to get the money and all 3 Q. My question is how many of these actually went the rest. We talked about that procedure. all the way through where you became the titled owner 5 A. Yes. because you completed a short sale? 6 Q. What is the procedure for an offer to purchase? 6 A. Just a couple. 7 A. He made it the same procedure. So the same 7 Q. I mean a couple, three, four? procedure meaning I would send him an e-mail with the 8 A. Maybe. property address and a dollar amount of how much I was 9 9 Q. And how many e-mails since 2015, how many 10 willing to offer and the recording number showing that, properties did you try this on? Hundreds? 11 you know, at one point recently the property was in 11 A. Maybe thousands. foreclosure, so we know that this person is having some 12 12 Q. Thousands? kind of financial problem. I would send him that 13 13 A. Maybe. e-mail, and then it was the same process. He would send 14 14 Q. And you realize now, sitting here today, I mean me the docs. He would send me the docs and the money. 15 you just say it out loud, that you're going to be in the 16 Q. And you would then offer to the homeowner to losing end of that transaction, right? 17 buy the property? 17 A. I knew that after a few months, correct. 18 A. For the same amount of what I told Denny that I 18 Q. And did you keep doing it? was going to be doing. 19 A. There was a reason.

24

20 Q. Okay. And if you got no response from your

22 A. We waited. Denny wanted to wait up to 30 days.

He wanted to get at least 30 days of interest on the

nothing going on, then I needed to pay him back his

money, and then if there was no response and there was

certified letter, what did you do?

22

23

24

20 Q. What was the reason to keep doing it?

21 A. The reason was, was because Denny was

putting -- Denny was putting a lot of pressure on me

because of the forbearance agreement, and he didn't

really care about anything other than that forbearance

agreement and getting his 18 percent interest. And so

Page 15

02:13:11-02:14:14

02:15:30-02:16:27 Page 154

- 1 when I realized that we were upside down at that point
- by a couple million dollars, I didn't want to go to him
- and say, "Hey, Denny, guess what, we're now -- you know,
- add to the forbearance agreement now a couple million 4
- dollars." 5
- And so what I did is, the money that he would 6
- send me and then I would send him back, some money I
- would send him towards the forbearance agreement to get 8
- that lowered. He was happy and calm, even though really
- it was the same money. But he would stop -- I couldn't 10
- 11 live this way. He just -- he would stop constantly
- 12 calling me and talking about it. I couldn't -- I
- 13 can't -- I couldn't talk about it anymore.
- 14 Q. So the money that you were obtaining from
- 15 DenSco under the pretense of using it to do offers to
- purchase property in a short sale, some of it you were 16
- using to send back to DenSco to lower your forbearance 17
- agreement balance? 18
- 19 A. Correct.
- 20 Q. Okay.
- 21 A. Which is -- which we did have a lunch at some
- point in 2015, and he asked me, like very specifically,
- he said, "Okay, tell me the truth. How much money are 23
- you actually making in this thing and how much money are

And I said, "Do you really want to know the

forbearance agreement done, because I need to be done

And he said, "No. Just get the damn

you just funneling back?" 25

- 1 I get this balance done and over with and get this mess
- behind me.
- 3 Q. When you mean the balance, you mean the
- forbearance balance?
- A. The forbearance balance.
- 6 Q. The one that's clicking up at \$6,000 a day
- interest?
- 8 A. Correct.
- And the thought process was, well, I'm going to
- throw some money into the furniture companies. I'm 10
- going to build that up so more profits would come from 11
- it, and then I would turn around and pay it to Denny.
- 13 Q. But DenSco didn't know that, right?
- 14 A. No.
- 15 O. You didn't tell DenSco that you were going to
- use the money from the offers of purchase to fund your
- other unrelated businesses? 17
- 18 A. No. The only thing that he knew that I was
- using the money on was Auto King. He was with me on 19
- Auto King from day one.
- 21 O. He was with you, meaning he financed it?
- 22 A. He went down to the auction with me. He did
- lend me, I think it was like 400 or \$600,000 at the
- time, knowing, you know, that I was going to be 24
- purchasing vehicles and stuff. And so he did all this

02:14:24-02:15:21

research on collision centers and mechanic shops, and he

- determined that that was, you know, the best way to do
- 3 it.

02:16:43-02:17:26

- So, you know, he came down to the dealership 4
- quite often and, you know, would say, "Okay, well, this
- is where the -- "because ultimately, you know, his goal 6
- and, well, my goal too, was, okay, any profits that's
- going to come from Auto King will also go back to
- DenSco.
- 10 Q. But that business wasn't profitable either, was
- 11
- 12 A. Nothing worked here. I tried everything. I
- got to the point of even going to play blackjack to make
- this work. It doesn't work. The numbers are too high.
- It's six or \$7,000 a day. There's no possible way that 15
- this works. 16
- 17 O. The offer to purchase business model, I guess
- we'll call it, ends up in new documents being used by
- DenSco; is that right? 19
- 20 A. That's correct.
- 21 (Deposition Exhibit 6 was marked for
- 22 identification.)
- 23 BY MR. ANDERSON:
- 24 Q. I'm showing you what's been marked as
- Exhibit 6, another document you gave to us, actually.

1

2

4

Page 155

with it."

answer to that?"

- And I said, "Okay." 6
- He said, "Before it comes out."
- 8 Q. Okay. So you're saying -- when was that lunch?
- 9 A. That was at -- I want to say it was right
- 10 before Christmas of 2015.
- 11 Q. So you're saying, essentially, that at
- 12 Christmas of 2015, after you've just been doing this for
- the year of 2015, that it's a known -- it's known
- 14 between the two of you that this is an unsustainable
- business model?
- 16 A. It's not a good business model, yes.
- 17 Q. Okay. And so you are --
- 18 A. But I had different thoughts on it.
- 19 O. Okay.
- 20 A. I had -- I definitely had different thoughts on
- 21 it.
- 22 Q. Well, what were your thoughts?
- 23 A. My thoughts were, which is exactly pretty much what I did, my thoughts were, okay, I don't really care
- what we're doing here. I guess I more care about how do

02:17:39-02:18:41

Page 158

02:20:01-02:21:18

Page 160

- 1 A. Yes.
- 2 Q. What is this?
- 3 A. Okay. So there are three sets of documents
- 4 here. You have the mortgage, which we will call it a
- 5 mortgage. On Page 2 we have the note, the promissory
- 6 note. And then Page 3 through the end is the deed of
- 7 trust that typically would be recorded.
- 8 And from the beginning of the relationship or
- 9 from my belief from every lender -- I mean from every
- borrower, he always had these three sets of documents.
- 11 And so the first thing that he would record is the
- 12 mortgage, which would cloud title prior to getting a
- 13 deed. And then once the deed came in, he would go ahead
- 14 and record the deed of trust. The note never gets
- 15 recorded.
- 16 O. Okay. And this document is different than his
- 17 other mortgages, right?
- 18 A. That's correct.
- 19 Q. Because it does reference in there it's an
- 20 offer to purchase; is that right?
- 21 A. Yes. It changed approximately a year ago
- because of the problems that he was having.
- 23 Q. And the problems he was having was that some of
- 24 his earlier recordings were being recorded against
- 25 properties where the offer to purchase was never

- 1 DenSco's lending practices?
- 2 A. No. What Denny told me -- I only know what
- 3 Denny told me, because I didn't have any more meetings
- 4 with Beauchamp. But what Denny told me is that he had
- lunch with Beauchamp just at the end of 2015, and at
- 6 that time he did explain to Beauchamp about the offers
- 7 to purchase and all that stuff and how we're doing
- 8 things now, and Denny was surprised and he said to me,
- 9 "Hey, he basically gave the blessing to everything."
- 10 Q. Okay. So despite the issues that were in the
- 11 first round, there were no changes?
- 12 A. No.
- 13 Q. Okay.
- 14 (Deposition Exhibit 7 was marked for
- 15 identification.)
- 16 BY MR. ANDERSON:
- 17 Q. I show you what's been marked as Exhibit 7.
- 18 Page 1 of Exhibit 7 is an e-mail at the very bottom from
- 19 you to dcmoney@yahoo.com and veronicacastro@live.com.
- 20 Who are those people?
- 21 A. Veronica Castro works in my office. She's a
- 22 notary.
- 23 Q. And demoney is Denny Chittick, correct?
- 24 A. That's correct.
- 25 Q. And this is an e-mail of April 30th, 2014,

02:18:48-02:19:44

Page 159 | 02:21:25-02:22:24

- 1 accepted, right?
- 2 A. Correct.
- 3 Q. And so they were clouding title?
- 4 A. Correct.
- 5 Q. And Denny was basically getting called by title
- 6 companies saying why are you clouding title on a
- 7 property that nobody owns?
- 8 A. Exactly. And then Denny would explain, "Well,
- 9 it was an offer to purchase." And then many title
- 10 companies would tell him, "Well, this is not the way to
- 11 do it because it's kind of screwing up our escrow. You
- 12 need to release it."
- And so he willingly and very quickly released
- 14 them. And then, you know, we did have a conversation
- 15 about how he told me, "You know what, to solve this
- 16 issue, I'm going to change my documents to reflect what
- 17 we're doing."
- 18 Q. Okay. We've talked about this sort of business
- 19 practices of DenSco, and you said before the break that
- 20 the business practices of DenSco pre-forbearance
- 21 agreement and post forbearance agreement did not change?
- 22 A. Correct.
- 23 Q. Now, did Mr. Beauchamp direct DenSco to do
- 24 anything differently after it was uncovered how you had
- been able to get two loans on a property because of

- 1 correct?
- 2 A. Correct.
- 3 Q. Okay, so this is just after the forbearance
- 4 agreement has been entered into it.
- 5 What are you communicating in this e-mail?
- 6 A. It looks like I'm communicating the property
- 7 address and how much I paid for it.
- 8 Q. Okay. And then the e-mail at the top back to
- 9 you, from Denny Chittick to you the same day, later that
- 10 night, says "Attached" and has the address of 11627 West
- 11 Holly. Do you see that?
- 12 A. And that would have been his documents.
- 13 Q. Okay. That's his documents, because you can
- see the attachments are "DOT Easy Investments; Note Easy
- 15 Investment; RM Easy Investments," right?
- 16 A. Correct.
- 17 Q. Turn to the second page.
- This is a document you've probably never seen.
- 19 This is an internal accounting QuickBooks for DenSco
- 20 that Denny made, and it shows that on this day, May 1,
- 21 that \$386,500 are wired to you. Do you see that?
- 22 A. Yes.
- 23 Q. Okay. The next page is a bank statement from
- 24 DenSco where it shows the money leaving our account.
- 25 A. Okay.

02:22:36-02:23:30

1 O. Okay. The same day, 5-1.

- The next document is a notice of trustee's sale
- evidencing that this property's going to be sold at
- auction on 3-18-14.
- 5 A. Okay.
- 6 O. The next document in the stack is the mortgage,
- 7 the mortgage that you've signed.
- 8 A. Uh-huh.
- 9 Q. Who's the one who is notarizing it here?
- 10 A. Veronica Castro.
- 11 Q. Is she notarizing most, if not all, of your
- 12 mortgages, deeds of trust and notes?
- 13 A. Yeah, and as well as other borrowers of
- 14 Denny's.
- 15 Q. Okay. So this note and mortgage is what is
- 16 used and recorded by DenSco to cloud title, right?
- 17 A. Correct.
- 18 O. And so is this your signature here?
- 19 A. Yes.
- 20 Q. The next page is another document which says
- 21 "Mortgage" and has a number on it. Have you ever seen
- 22 this before?
- 23 A. No, I never seen this before.
- 24 Q. Okay. The page after that is a Note Secured By
- 25 Deed of Trust. Do you see that?

Page 162 02:24:22-02:25:07

1 Q. Okay. And then what's the next document?

- 2 A. A receipt from the trustee.
- 3 Q. Okay. And how did you -- who took this
- 4 picture?
- 5 A. I believe Veronica.
- 6 Q. Okay. And what's this document that we've got
- 7 a picture of?
- 8 A. Showing that it was paid for.
- 9 Q. Showing the property that is on Holly, West
- 10 Holly, was purchased by Arizona Home Foreclosures; is
- 11 that right?
- 12 A. Yes.
- 13 Q. Okay. Who is the signature here as your agent?
- 14 Who is this Lou --
- 15 A. Lou Amoroso? He was a bidder of mine.
- 16 Q. Okay. So he's somebody who works for you?
- 17 A. Used to.
- 18 Q. Okay. And you're providing this copy of this
- check and this picture and this receipt to Mr. Chittick;
- is that right?
- 21 A. It was provided to him, yes.
- 22 O. It was e-mailed to him?
- 23 A. I believe that's how Veronica sent them,
- 24 e-mails.
- 25 Q. Why are you sending him a copy of the check and

02:23:36-02:24:15

- Page 163
- 02:25:33-02:26:23

- 1 A. Yes.
- 2 Q. Dated May 1st, '14?
- 3 A. I do.
- 4 Q. Did you sign this?
- 5 A. Yes.
- 6 Q. And the next is a Deed of Trust and Assignment
- 7 of Rents, also on the second page signed by you as well?
- 8 A. Yes.
- 9 O. Okay. The next page is a picture. Do you see
- 10 that?
- 11 A. Yes.
- 12 Q. What is that a picture of?
- 13 A. A check that I -- that he wired to me, so a
- 14 check that I made.
- 15 O. Okay, so this is a picture -- who is taking
- 16 this picture?
- 17 A. Me.
- 18 Q. Okay, so this is you taking a picture of a
- 19 check?
- 20 A. Yeah, and e-mailing it to him.
- 21 Q. A check out of your Arizona Home Foreclosures
- 22 account, right?
- 23 A. Correct.
- 24 Q. For the amount of 118,610, right?
- 25 A. Correct.

- 1 the receipt?
- 2 A. I was sending him copies of the checks -- I was
- 3 sending him copies of the checks because I'm pretty sure
- 4 he requested it.
- 5 Q. Okay. So he requested --
- 6 A. Oh, that's what Beauchamp told him. That's
- 7 right. Beauchamp told him that if you were going to
- continue to wire the borrower, to get a copy of the
- check, or something like that.
- 10 Q. Okay. The last page is a cancellation of the
- 11 trustee's sale --
- 12 A. Okay.
- **13** Q. -- on January of 2016.
- 14 A. Okay.
- 15 Q. I checked the title on this property. You've
- 16 never owned it.
- 17 A. Okay.
- 18 O. So how do you explain that you have a receipt
- from the trustee, purportedly buying it at auction, when 19
- 20 you never bought it?
- 21 A. There are some times that trustee's sales don't
- 22 go through. I'm going to say probably 25 percent of the
- time that they don't go through, where you can actually
- pay for a property and then get the funds back from the
- trustee, for a number of reasons.

02:26:40-02:27:25 Page 166 02:28:29-02:29:28 Page 168 1 Q. And what are those reasons? 1 A. It gets returned. 2 A. Could be a homeowner filed BK right before the 2 Q. Okay. So you would have evidence of these 3 sale, and so that would continue the sale. It could be 3 funds going back to you from this trustee, right? that -- it could be that it was a bad sale, meaning the 4 A. Or your original check is returned, which is loan was paid off and the trustee never knew about it. 5 more ---It could be that the trustee had direction from the bank 6 Q. Well, you've given this check, per this to go to sale and then the bank turns around and says, receipt, to this trustee? "Oh, no, we screwed up. This shouldn't have went to 8 A. But if they return the funds to you, they hand 9 sale." There's a lot of different reasons. you back your check. They don't cut you a check. You 10 Q. So that happened 25 percent of the time? get back your original check. 11 A. It's very common. 11 Q. Okay. So if we look at this sale, we're either 12 Q. Okay. How often did it happen to you? going to see a -- that you got this specific check 13 A. I can't guess how many instances it happened to 13 handed back to you at some point? 14 me. 14 A. Yes, and redeposited into the account. 15 Q. Okay. Well, on this property, is that what 15 Q. Okay. Or they've issued you a new check? 16 must have happened, based on the documents in front of 16 A. Correct, and then that money would have went back to DenSco. 18 A. I couldn't tell you unless I looked. I would 18 Q. Okay. But looking at this today, you don't 19 have to look back and figure it out. 19 have any --20 Q. Well, I mean, I certainly can subpoen the 20 A. No. 21 folks at the trustee company to see what happened. 21 Q. But looking at the document pattern, you think 22 it was a canceled sale? 23 Q. I will tell you that the document attached to 23 A. Yes. 24 it shows that the trustee's sale was canceled, that it (Deposition Exhibit 8 was marked for 24 never actually happened. 25 identification.) 02:27:34-02:28:16 Page 167 02:29:37-02:30:23 Page 169 1 A. Okay. BY MR. ANDERSON: 2 Q. So does that give you any indication of what 2 Q. I'll show you what's been marked as Exhibit 3 could have happened? No. 8. 3 4 A. No, because it would be canceled anyway. 4 Why don't we take all this out of the way, 5 Q. What do you mean, it would cancel anyway? because she's got to collect this. 6 A. Well, if it was a bad sale, then it would 6 A. This chair, I'm stuck over here. 7 cancel regardless. 7 MR. JESS: Do you want a different chair, 8 Q. Okay. Well, the cancellation, if you look at Scott? 8 9 it, it's dated almost two years later. 9 THE WITNESS: No, let me just put myself 10 A. Two years later? here, because I'm stuck like this, like I'm sleeping all 10 11 Q. Uh-huh. the time. 11 12 A. Oh, well, that would make sense. 12 BY MR. ANDERSON: 13 Q. That would or would not? 13 Q. Did the Veronica Castro person work for you? 14 A. That would make sense. 14 A. Yes. 15 Q. Okay. And why? 15 Q. Okay. I'm showing you documents again that 16 A. Because if a sale is bad, if there's a bad look very similar to the one you sent before. You sent sale, then what would happen is they would postpone 17 an e-mail to Mr. Chittick on May 6th of 2014. It's on the sale. So they could postpone it 30 days, 60 days, 18 the first page of Exhibit No. 8. 90 days, and they typically keep postponing it until 19 19 A. Okay. 20 something gets resolved with it. There are some --20 Q. Are you communicating the interest to buy this like if you look up in County records, there are property on that day, or that you've already bid on this some foreclosures that have been postponed for eight 22 property; is that right? 22 23 23 A. I believe so, unless we were doing offers to 24 Q. Sure. But what happens to the money that purchase at that time. 25 you've given to the trustee? 25 Q. Okay. And then you get documents back, right?

02:30:29-02:31:14

Page 170

02:32:24-02:32:58

Page 172

Page 173

- 1 A. Correct.
- 2 Q. Well, you know you're not doing offers to
- 3 purchase if the mortgage is not -- aren't changed,
- 4 right?
- 5 A. No, that's not correct.
- 6 O. Okay. So he was doing the different mortgages
- 7 for a while?
- 8 A. Oh, yeah. That's why the whole thing started,
- 9 because the title companies would contact him.
- 10 O. Okay. You see there's a notice of trustee's
- 11 sale, the next page?
- 12 A. Yeah.
- 13 Q. All right. You see on the same day of your
- 14 e-mail -- well, sorry, the next day, 5-7, he wires to
- 15 you \$1,008,700, which includes \$278,300 for this
- 16 property?
- 17 A. Right.
- 18 Q. That amount, 1,008,700, comes out of the bank
- 19 account on that day, the next page, and then you sign
- 20 the mortgage?
- 21 A. Yeah.
- 22 Q. And you sign the deed of trust and the note,
- 23 right?
- 24 A. Right.
- 25 Q. Is that right?

- 1 Q. So somehow the receipt makes its way to DenSco.
- 2 How did that happen?
- 3 A. Well, I guess you would have to look at how you
- 4 received it. I mean --
- 5 Q. Well, I'm asking you, because --
- 6 A. Well, I didn't send it.
- 7 Q. Okay. And you also testified you've never seen
- it before?
- 9 A. Correct.
- 10 O. Okay. So this is the first time you're seeing
- 11 these receipts?
- 12 A. Yes.
- 13 Q. Okay. You didn't know they existed?
- 14 A. I didn't see -- I haven't seen it.
- 15 O. Well, did you know that DenSco was sent
- 16 pictures and copies of receipts from these purchases?
- 17 Did you know that?
- 18 A. I knew that I was sending the checks, the
- copies of the checks.
- 20 Q. I didn't ask that question. I asked did you
- 21 know about the receipts?
- 22 A. No.
- 23 Q. You didn't know the receipts were being sent?
- 24 A. No.
- 25 Q. You didn't know that DenSco had copies of

02:31:21-02:32:11

- Page 171
- 02:33:05-02:34:12
- 1 receipts? 2 A. No.
- 3 Q. Okay. You're sure?
- 4 A. Yes.
- I remember in the beginning of -- after the
- forbearance agreement and I remember him asking for the
- checks -- I remember him asking for the checks. Did I
- send him -- I don't recall sending him receipts. I
- don't believe that I sent him receipts.
- 10 Q. Okay.
- 11 A. Maybe -- I mean, you are talking two and a half
- years ago. So have I sent him some receipts? Maybe. I
- 13 really don't remember.
- 14 Q. Okay. Again, this trustee's sale is actually
- 15 canceled, the last page of the document. It's canceled
- in June of -- June 7th of 2014, about a month after you
- 17 purportedly buy the property at auction.
- 18 A. Okay.
- 19 Q. What's your explanation for this one? You
- 20 think it's another canceled sale?
- 21 A. It could be, or it could have been -- it could
- 22 have been one of the offers to purchase. It could
- 23 have -- I have no idea.
- 24 Q. Well, how could it be an offer to purchase?
- 25 Because you've got a receipt from a trustee.

- 1 A. Yes.
- 2 O. And then you send to Mr. Chittick again a
- 3 picture of a check?
- 4 A. Yeah.
- 5 O. For the amount 268,300?
- 6 A. Correct.
- 7 Q. And then you also send him a picture of a
- 8 receipt; is that right?
- 9 A. Veronica must have sent it to him.
- 10 O. Okav.
- 11 A. I never saw the receipts.
- 12 O. You never saw the receipts?
- 13 A. No.
- 14 Q. How would Veronica send it to him?
- 15 A. She would get it from the bidder.
- 16 Q. Okay. And he would take a picture of it for
- 17 her and send it to her?
- 18 A. He would take a picture, send it to her.
- 19 O. So Lou Amoroso took this picture and then sent
- 20 that picture to Veronica?
- 21 A. I think you're asking me to assume something,
- 22 and I'm not really positive. I can check with Veronica.
- 23 I'm not really positive.
- 24 Q. You said you didn't see the receipts?
- 25 A. Correct.

02:34:20-02:35:09 02:36:37-02:37:39 Page 174 Page 176 1 A. Oh, right. That's true. 1 an accounting report showing that on that day of 2 Q. So it can't be an offer to purchase. 2 May 6th, 1.5 million and change was e-mailed -- is 3 A. No, it can't be an offer to purchase. wire-transferred to you. There's actually a wire right 4 Q. You're buying this at an auction, right? there in the bank statements from FirstBank on the 5th 5 of May in that exact amount. 6 Q. So if you never ever get a trustee's deed 6 A. Okay. showing that you had title to this property --7 Q. There is a mortgage that is on the next page. 8 A. Uh-huh. This is actually a mortgage where it talks about a 9 Q. -- it must be one of those, what, canceled purpose of making an offer mortgage. This is one of 10 sales you were talking about, or someone must have filed those mortgages that you referenced was used --11 bankruptcy? 11 A. The one for the purchase. 12 A. I would assume so. 12 Q. -- for the short sales. But it says here on 13 Q. Okay. Because you have no reason to doubt the 13 this mortgage -- and you can look at it. It's on 14 validity of that receipt, right? 14 page seven. 15 A. No. It's a receipt. 15 A. Okav. 16 Q. Right. So it's legit; it's not forged, right? 16 Q. If you read the language of the mortgage, it 17 A. It looks like a receipt. I mean I --17 says that DenSco Investment Corporation is lending 18 Q. Well, but there's no reason to believe it's not 18 \$271,700 for the purpose of making an offer for, and 19 real, right? 19 there's a bunch of blanks, and it says "See Exhibit A," 20 A. There's no reason for me to believe it's not 20 which is the property that is purportedly being sold at 21 real, no. 21 a trustee's sale on April 20th. Do you see that? (Deposition Exhibit 9 was marked for 22 22 A. I do. 23 identification.) 23 Q. And that document -- this mortgage is recorded BY MR. ANDERSON: 24 by DenSco after you sign it. 24 25 Q. Show you what's been marked Exhibit No. 9. 25 A. Okay. 02:35:36-02:36:18 Page 175 02:37:50-02:38:30 Page 177 1 Page 1, again, is an e-mail from May 5th of 2015 from 1 Q. It looks like you also sign on the same day as you to Veronica Gutierrez, who -- is that the same as 2 the note and deed of trust? Veronica Castro? 3 A. Yeah. 4 A. Yes. 4 Q. You also provide to DenSco a copy of the check? 5 Q. And to Denny Chittick? 5 A. Okay. 6 A. Uh-huh. 6 Q. Is this you taking a picture again? 7 Q. And you're asking -- well, you're providing 7 A. Yes. addresses of a series of properties, and this time 8 Q. Okay. And it's got the name, pay to, Quality you're giving recording numbers. Do you see that? Loan Servicing? 10 A. Yes. 10 A. Okay. 11 Q. What do those recording numbers relate to? 11 Q. And it says, "Order Of: DenSco Payment," where 12 A. Those are recorded -- those are related to the 12 the address is 7263 East Manzanita? offers to -- those are related -- well, it could be 13 A. Uh-huh. related to anything. It could be related to either the **14** Q. And the amount is 261,713? 15 notice of trustee's sale or it could have been related 15 A. Okay. 16 to the offers to purchase. 16 Q. The next page is a picture of a receipt for 17 Q. Okay, well, it is related to the notice of 17 that exact amount, 261,713? 18 trustee's sale. In fact, identically, it's the 18 A. Okay. 19 recording number of the notice of trustee's sale --19 Q. Signed by your agent, Lou Amoroso. Do you see 20 A. Okay. 20 that? 21 Q. -- that's recorded against this property on 21 A. Yes. 22 January 9th, 2015. 22 Q. So this would indicate that you bought this 23 A. Okav. 23 property at auction, right? **24** Q. And the sale was to occur on 4-20-2015. 24 A. Well, yeah, the receipt would.

Take a look at the document from DenSco. It's

25 Q. Okay.

02:38:39-02:39:45

- 1 A. But --
- 2 Q. The trustee's sale was canceled --
- 3 A. Well, the thing is --
- 4 Q. -- before you're even --
- 5 Hold on. Let me finish.
- 6 The trustee's sale was canceled before you even
- 7 e-mailed Mr. Chittick for the loan. It was canceled on
- 8 March 12th of 2015. So two months later is when you're
- 9 purporting to be purchasing at auction.
- 10 A. See, that's what I'm thinking. This is an
- 11 offer to purchase, and I don't know how there's a
- 12 receipt for it.
- 13 Q. Well, I don't know how there is either, so
- 14 that's why I'm asking you.
- 15 A. I couldn't answer you that question. I know
- 16 how we got the checks.
- 17 Q. Do you have any reason to believe that this
- 18 receipt is forged, is made up, in order to convince
- 19 Denny that you're actually buying this property at
- 20 auction?
- 21 A. I would have no reason to believe that.
- 22 Q. Okay. Whose signature is this on the receipt?
- 23 Do you recognize it?
- 24 A. On the bottom?
- 25 Q. Yeah.

Page 178 02:40:47-02:41:53

Page 180

- 1 offer of purchase to a trustee?
- 2 A. No. What Denny wanted was copies of -- what
- 3 Denny wanted was copies of checks on the transactions,
- 4 so he had it for his file. And so that's what I
- 5 provided him.
- 6 Q. So how do you explain the receipt?
- 7 A. I can't.
- 8 Q. So when we go to Priority Posting and
- 9 Publishing, this entity that apparently was serving as
- 10 the trustee, are they going to have their copy of this
- 11 receipt?
- 12 A. I don't know what they will have.
- 13 Q. Are you sure you don't know what they're going
- 14 to have?
- 15 A. I do not know what they're going to have.
- 16 (Deposition Exhibit 10 was marked for
- 17 identification.)
- 18 BY MR. ANDERSON:
- 19 Q. I'm going to show you what's marked as Exhibit
- 20 No. 10. The first page of Exhibit 10 is another e-mail,
- 21 this one from June of 2015, and this has a series of
- 22 properties on it. Do you see that?
- 23 A. Ido.
- 24 O. It also has recording numbers, "REC" after it,
- 25 or before it. Do you see that?

02:39:53-02:40:35

- Page 179
- 02:42:04-02:42:45

Page 181

- 1 A. It said Lou Amoroso.
- 2 Q. Is that his signature?
- 3 A. I don't really know what his signature looks
- 4 like.
- 5 Q. Okay. Do you know what the signature is right
- 6 next to him?
- 7 A. No, I have no idea.
- 8 Q. Okay. So you don't have an explanation for
- 9 this one, do you?
- 10 A. I don't.
- 11 Q. So it certainly looks like, from the documents
- 12 that were provided to DenSco, that you are funding a
- 13 purchase of a property that you purchased at a
- 14 foreclosure sale, right?
- MR. JESS: Objection, form.
- 16 THE WITNESS: Well, other than the notice
- 17 saying that it's an offer to purchase for these
- 18 documents, then yes.
- 19 BY MR. ANDERSON:
- 20 Q. Which if you're going to make an offer to
- 21 purchase, you've told us before it's going to be an
- offer to purchase to a homeowner; it's not going to be
- 23 with a check and a copy of a receipt from a trustee?
- 24 A. No, that's not correct.
- 25 Q. Oh, okay. So now there's a way to make an

- 1 I know, Scott, you want to skip ahead to the
- 2 other pages, but let's go threw it methodically, okay?
- 3 A. Yeah, I'm looking.
- 4 Q. Okay. So you made an e-mail to DenSco asking
- 5 for a loan of \$272,800 on a property at 18911 East
- 6 Canary; is that right?
- 7 A. Correct.
- 8 Q. And you reference a recording number; is that
- 9 right?
- 10 A. Yeah. At this point these are offers to
- 11 purchase.
- 12 O. Okay. But you reference a recording number; is
- 13 that right?
- 14 A. Yes.
- 15 Q. With a date of 3-26?
- 16 A. Correct.
- 17 O. The next page is showing the money that was
- 18 allotted for the various loan requests on that day,
- 19 6-26, and the total amount is 1,593,000. Do you see
- 20 that?
- 21 A. Correct.
- 22 Q. And then we see on the next page a copy of
- 23 DenSco's bank statement showing that he's
- 24 wire-transferred out to you \$1,593,000. Do you see
- 25 that?

02:42:53-02:43:32 Page 182 02:44:37-02:45:33 Page 184 1 A. Correct. 1 a \$10,000 check from U.S. Bank. Was that your check 2 Q. And you got those funds, right? that you gave him on that day? 3 A. Well, yeah. 3 A. Yes. 4 Q. Okay. The next page is the notice of trustee's 4 O. Okay. And then the second check is the one sale, which is actually the exact notice of trustee's from Chase, and then it identifies here that if you have sale with the recording number that you've referenced in any questions, go to www.auction.com. Do you know what your e-mail to Mr. Chittick. that is? 8 A. Okay. 8 A. A trustee. 9 Q. The next page is actually a cancellation of 9 Q. Okay. So you're providing this receipt to 10 that trustee's sale. 10 DenSco because you have purchased this property at 11 A. Okav. auction, right? 12 Q. That cancellation was word recorded on 12 A. I did not provide this receipt, is what I told 13 April 2nd, 2015. 13 you. 14 A. Okay. 14 Q. Okay, well, who provided this receipt to 15 Q. But you are e-mailing DenSco months later, in 15 DenSco? How did DenSco get it? 16 June, purporting that you had purchased this property at 16 A. I have no idea. 17 an auction. Isn't that what your e-mail referenced? 17 Q. Okay. You don't know any -- you have no idea 18 how DenSco got a receipt? Right, you have no idea? 19 Q. Okay. Well, you sign all the documents. You 19 A. I did not send him this receipt. 20 sign the mortgage and the deed of trust; is that right? 20 Q. Okay. Do you have any idea how Mr. Luigi 21 Amoroso's driver's license number and date of birth gets 22 Q. You take a picture of a check --22 on this receipt? 23 A. Yeah. 23 A. No. 24 Q. -- the second to last page? 24 Q. Okay. Do you believe that's his signature, or 25 A. Yeah. 25 do you know? 02:43:40-02:44:25 Page 183 02:45:42-02:46:43 Page 185 1 Q. You send that to DenSco, right? 1 A. No idea. 2 Q. So when we go to David over at Tiffany & Bosco 2 A. Yes. 3 Q. And the check is a payment order to David W. 3 and ask him about this trustee's sale, he assumed -- he 4 Cowles, trustee. Do you see that on the check? should have a copy of this receipt, right? 5 A. I do. 5 A. I have -- I would assume so. 6 Q. Okay. So you are indicating that this check is 6 Q. Okay, but you never get -- take title to the going to be made payable to the trustee; is that right? property. You never own the property. 8 A. Yes. 8 A. Okay. 9 Q. Despite the fact that the sale has been 9 Q. So you're spending -- you have a receipt, a 10 canceled, isn't going to happen? 10 check showing that you're paying for it, but you never 11 A. Correct. actually ever own it. So what happened? 11 12 O. And the next page is a receipt. This receipt You don't know, do you? 12 13 indicates that you have delivered to that trustee this 13 A. No. Like I said, I provided copies of the 14 check? checks to DenSco. 14 15 A. Correct. 15 One of the lies that I told DenSco was that the 16 Q. And you purchased the property. It says "Paid 16 money was secure and being held by trustees. I did tell 17 in full." Do you see that? him that. He believed that or was aware of it or 18 A. Yes, the same as the other few transactions. 18 thought of it, or I don't know what he believed, but... 19 Q. Okay. Well, there's some slight differences, I 19 Q. Well, you said one of the lies you told was the 20 think. money was being held by trustee. What do you mean? 21 A. Okay. 21 A. Right, and that money was going towards the 22 Q. But, for example, the receipt that you have on workout. 23 this document --23 Q. What do you mean? You told him that there was 24 A. Uh-huh. money, DenSco money, being held by a third party?

25 Q. -- it for some reason has an identification of

25 A. Well, he would wire the money to my account for

Page 188

Page 186

1 A. Because that's what I told him.

02:49:04-02:50:03

- 2 Q. Well, you just say, "It's sitting in a trustee
- account somewhere; that you should be fine"?
- 4 A. I told him that -- at some point during the
- relationship, and I don't remember when that was, and
- these offers to purchase weren't working out very well
- and he continued to put pressure on me for the
- forbearance and I continued to put money into the
- workout agreement, I told him that this money was -- it
- was bad sales. There was sales that were bad. That a 1.0
- trustee knew about it and that they were holding the 11
- money and not to worry about it, everything is secure.
- And he was okay with it, and that was the end 13
- of that.
- 15 Q. So you told him that there were a bunch of bad
- sales and all the trustees were holding all this money
- in perpetuity? You know, when was it going to be 17
- released? 18
- 19 A. Well, within 30 days he would get his money
- back. So some of the money would go to workout. Some
- of the money would go back to him. I mean --
- 22 Q. But you told him it was being held by these
- trustees, right?
- 24 A. Correct.
- 25 Q. And when did you tell him those trustees were

- proof of funds, and so what I told him is, "Don't worry.
- The money is secure. It's sitting in these trustee
- offices. They're just sitting there, and they're just
- bad sales." 4

02:46:56-02:47:56

- And he's like, "Okay. That's fine."
- 6 Q. Okay. So you knew these were bad sales?
- 7 A. They weren't bad sales. I mean, what I knew,
- what I knew was that I needed him to know or feel secure
- 9 that the money was safe.
- 10 O. But the money wasn't at this trustee, was it?
- 11 A. No, the money was not at this trustee.
- 12 Q. Right. So despite this -- but you said you
- 13 don't know -- this money has to be with the trustee.
- 14 The check is made out to David Cowles. There's a
- 15 receipt for him getting it.
- 16 A. No. If you look at my bank statements -- and
- 17 I've explained this before, maybe not to you; but if you
- 18 look at my bank statements, if I -- let's just say there
- was six checks in that day totaling \$1.6 million. I
- would go to the bank. I would make -- I would get the 20
- 21 cashier checks. I would make the copies. I would send
- 22 him the pictures. And then I would redeposit those
- 23 checks back into the account.
- 24 O. But this receipt says, "Paid in full," Scott.
- 25 A. I understand that.

02:48:07-02:48:50

- 1 O. So you're telling me that you know, sitting 2 here today, that this receipt is bogus, right? Because
- 3 you're telling me that check is back in your account.
- 4 A. It has to be.
- 5 Q. So the receipt has to be bogus?
- 6 A. I don't see how it could -- how it's not. The
- thing is, I've never seen the receipt, is what I'm
- saying. So I guess I don't know where the receipt came 8
- 10 Q. You've never -- you've never -- have you ever
- 11 had any discussions with DenSco about these receipts?
- 12 A. No.
- 13 O. Okay.
- 14 A. I've never seen this receipt. Not this
- 15 specific receipt, but --
- 16 Q. Well, just receipts in general. You said, "I'm
- sending you receipts. I'm sending you checks. You know
- it's secure." Right? I mean that's what's making it 18
- secure. 19
- 20 A. No, what's making it secure is -- in his mind
- 21 is that the money is sitting in a trustee's office.
- 22 Q. Well, explain to me -- explain me this. You
- 23 said it's a lie. So I mean you have to explain the lie to me. Why would he believe that it's sitting in a
- trustee account somewhere? Why?

02:50:13-02:50:58 Page 187

Page 189

- 1 going to release the money?
- 2 A. Well, I didn't tell him that -- what do you
- mean, when? This was an every -- this was a continual
- 5 O. So how much money did you say was being held by
- trustees? What's the gross amount? You said it was --
- 7 A. There was no -- I didn't have a gross amount
- that I gave him. I mean if he would send me a million
- dollars every day, it could have been 20 million,
- 25 million. Could have been whatever it was at the 10
- 11
- 12 Q. Well, wait. You communicated to Denny that
- maybe as much as \$20 million is being held by trustees?
- 14 A. Yes.
- 15 O. And he believed you, first off?
- 16 A. Yes. I would assume so.
- 17 O. Okay. And that was not true?
- 18 A. Correct.
- 19 Q. Okav.
- 20 A. And where the money actually was going was back
- to the workout or back to the old properties that needed
- to be paid off. 22
- 23 Q. So you're lying to him where the money really
- 24 is, saying it's with these trustees; but in reality
- you're just giving it -- you're paying it back to

02:51:06-02:51:37 Page 190 02:52:39-02:53:21 Page 192 1 DenSco? 1 A. I actually do believe that Denny believes that 2 A. Yes. 2 it was being recycled. 3 Q. And why are you lying to him saying it's with 3 Q. Did you ever tell him that? 4 these trustees? 4 A. No. 5 A. I'm lying to him and telling him that it's with 5 Q. You actually told him that it's being put to these trustees -work to do various legitimate business opportunities, 7 Q. But why? Why are you lying to him? right? That's what you told him? 8 A. To make him feel secure and safe. 8 A. Are you telling me what I told him or --9 Q. Isn't it true you're lying to him about the (Deposition Exhibit 11 was marked for 10 money being safe or being with the trustees so that you 10 identification.) can continue to borrow? 11 BY MR. ANDERSON: 12 MR. JESS: Objection, form. 12 Q. Look at Exhibit 11. The first page, on THE WITNESS: No. I haven't borrowed in 13 13 July 16, 2015 --almost a year. 14 14 MR. JESS: Did you hand me Exhibit 11? MR. ANDERSON: Hold on. What's the form MR. ANDERSON: I think I did. If not, I 15 15 16 objection? 16 can pull some more out of here. THE WITNESS: That calls for a legal MR. NEMECEK: There was an extra one over 17 17 18 conclusion. 18 here. Maybe you didn't get it. 19 MR. ANDERSON: No. No. it doesn't. 19 MR. ANDERSON: It's this one. 20 BY MR. ANDERSON: 20 THE WITNESS: Thank you. 21 O. You can answer it then. 21 BY MR. ANDERSON: MR. JESS: Yes. Yes, it did. He can 22 22 O. The first page of this e-mail comes from answer it regardless. 23 Ms. Gutierrez to you and to Mr. Chittick. Do you see MR. ANDERSON: I just need you to say 24 24 that? 25 that. Okay. 25 A. Yes. 02:51:48-02:52:32 Page 191 02:53:34-02:54:12 Page 193 THE WITNESS: I forgot the question. 1 1 Q. This one is a little different, because it's 2 MR. ANDERSON: Can you read it back to 2 got this arrangement that you talked about earlier in 3 him? 3 your deposition testimony whereby certain payoffs -- you (The record was read by the court 4 4 know, you're requesting a gross amount of 1.3 million, reporter as follows: 5 but there are payoffs coming in of 1.3, so there's an 6 QUESTION: Isn't it true you're lying to 6 offset. Do you see that? 7 him about the money being safe or being with 7 A. Yes. the trustees so that you can continue to 8 Q. This is that -- this is exactly what you were 8 borrow?) 9 talking about, right? 10 MR. JESS: Same objection. 10 A. Yes. 11 THE WITNESS: Well, that doesn't make any 11 Q. That at times it got to the point where you sense to me, because the money was already deployed with wouldn't even deliver these big dollars to each other; 13 the forbearance agreement. Our balance didn't go up you just sort of do the offset amount to each other, 13 14 much from that. So that doesn't make any sense. The 14 right? 15 money was already deployed. Prior to what I've told 15 A. Correct. 16 DenSco, the money was deployed already. This was just a 16 Q. But you're still indicating that you're going recycling of money. He gives me; I give him. But 17 to be purchasing these properties; is that right? before any of this -- any of the lies or anything, the 18 18 A. Making an offer to purchase. 19 money was deployed. It was out. It's in the 19 Q. Making an offer to purchase, if you want to 20 forbearance agreement. 20 call it that? BY MR. ANDERSON: 21 21 A. Yes. 22 Q. You called it recycling of money. 22 Q. And you're going to be using the payoff money, 23 A. Pretty much. rather than new money from DenSco, right? 24 Q. Does Denny believe it's being recycled, or does 24 A. Correct. That's why I said recycling the 25 Denny believe it's actually going out for loans? money.

Page 196

02:54:33-02:55:14 Page 194 02:56:26-02:57:25

- 1 O. Okay. And then the next page we see the wire
- 2 come out. You'll see a notice of trustee's sale again.
- 3 We see another mortgage signed by you and then another
- 4 check. You see a picture of a check.
- 5 A. Yeah.
- 6 Q. Did you take this picture?
- 7 A. I can't tell you if specifically I took this
- 8 picture.
- 9 Q. Well, it's made payable to David Cowles again,
- trustee, for a property at 1644 South Los Alamos Circle.
- 11 A. Okav
- 12 Q. Do you see that?
- 13 The next page, another receipt.
- 14 A. Okay.
- 15 O. For the same property, same check amount. But
- 16 I guess it shouldn't come as any surprise, but the
- 17 trustee's sale had been canceled two months before you
- 18 even sent the e-mail to DenSco asking for -- to loan
- 19 against this property. How do you explain that?
- 20 A. It was an offer to purchase. I don't -- I
- 21 can't explain the receipt, but it was an offer to
- 22 purchase.
- 23 Q. Why would the check be made out to the trustee
- 24 if it's an offer to purchase?
- 25 A. Because that's what I was doing on every

- 1 identification.)
- 2 BY MR. ANDERSON:
- 3 Q. Let me show you what's marked as Exhibit 12.
- 4 This one's a little different, so it will be
- 5 interesting.
- The first page of Exhibit 12 you've got the
- 7 standard e-mail from you, or this time it's from
- Veronica to you and to Denny, with some addresses and
- 9 then the other offset. Do you see that?
- 10 A. Yes.
- 11 O. And then DenSco's responding to you with the
- 12 DOTs and the mortgages for the property at 8581 East
- 13 Krail?
- 14 A. Yes.
- 15 Q. The next page is the summary of the money that
- 16 the Krail property is included on. The next page is a
- 17 copy of the bank statement that shows the wire going
- 18 out.
- 19 A. Yes.
- 20 Q. Again, this mortgage is different than the
- 21 offer to purchase mortgage. It doesn't have the offer
- 22 to -- it says a loan had been obtained for the purpose
- 23 of making an offer. So I guess I'm wrong. That is
- 24 another offer to purchase mortgage. And then you've got
- 25 this e-mail from you to Mr. Menaged. It's -- sorry, to

02:55:20-02:56:01

Page 195

Page 19

- 1 transaction.
- 2 Q. No.
- 3 A. I would make a copy of the check.
- 4 Q. Didn't you -- okay, you made a copy of the
- 5 check. That's fine. But you were --
- 6 A. And send it to him.
- 7 Q. -- making an offer of purchase to a homeowner.
- 8 The check should be made out to a homeowner, not to the
- 9 trustee
- 10 A. Well, no, you don't make the check out to the
- 11 homeowner. You're going to make it out to the title
- 12 company.
- 13 However, like I told you, I told him that the
- 14 money was sitting at a trustee's to make him feel safe
- and secure. The bottom line is, is that the money was
- 16 getting eaten up by interest which was being paid back
- 17 to him and the workout agreement.
- 18 Q. Okay. You never take title to this property;
- 19 is that right?
- 20 A. I have no idea without checking tax records.
- 21 Q. Well, I can tell you I did check, and you never
- 22 take title to the property. Do you have any reason to
- 23 doubt that?
- 24 A. That you're a liar? No, of course, not.
- 25 (Deposition Exhibit 12 was marked for

- 1 you. It's an e-mail from -- you, Scott, send this
- 2 e-mail to Denny --
- 3 A. Uh-huh.

02:57:43-02:58:31

- 4 Q. -- on September 28th, 2015 at 7:15 in the
- 5 morning. It is forwarding an e-mail that you
- 6 purportedly obtained from your bank. Do you see that?
- 7 A. Yeah.
- 8 O. Okay. Which indicates that -- it looks like a
- 9 wire is being sent?
- 10 A. Right.
- 11 Q. Okay. Did you at some time change to wires?
- 12 A. No. But I did tell him that we did.
- 13 Q. Oh. So you never actually changed to wire
- 14 transfers?
- 15 A. No. I told him that we changed to wire
- 16 transfers, but we didn't. Again, it's the same thing of
- telling him the money is secure.
- 18 Q. So the next page is -- it says, "We are Going
- 19 to Wires! Finally allowed!" That's just not true?
- 20 A. That's correct.
- 21 Q. And so you're showing him a fake wire transfer
- 22 instructions?
- 23 A. I am showing him something saying that I was
- 24 going to request it. But when you go into Chase and you
- 25 go and request the money, you have to go in and approve

2:16	:bk:04268-PS	October 20, 2016
02:5	58:44-02:59:24 Page 198	03:00:28-03:01:20 Page 200
1	it on the back end, and so what this is not fake.	1 Q. Do you have his phone number?
2	It's a real document. It's just I never went in and	2 A. I don't with me.
3	approved it.	3 Q. Is he the same guy who was on the TV show with
4	Q. So you sent this to him under the pretense that	4 you?
5	a real wire was going to go out for this amount on the	5 A. He is.
6	Krail property, but when you did it, you never intended	6 Q. When's the last time you talked to him?
7	to actually wire the money?	7 A. Six months ago.
8	A. Correct.	8 Q. Did you have a falling out?
9	Q. But you didn't tell that to Mr. DenSco or	9 A. Yes.
10	Mr. Chittick. You send it, him thinking that's where it	10 Q. Over what?
11	was going, right?	11 A. The death of Denny.
12	MR. JESS: Objection, form.	12 Q. Why?
13	THE WITNESS: He thought the money was	13 A. He was upset. He was upset. He never knew
14	secure.	14 Denny, but he was upset over it.
15	BY MR. ANDERSON:	15 Q. He had a falling out with you because
16	Q. Okay. The next page is this EFT instructions	16 Mr. Chittick committed suicide?
17	for something called Auction.com, LLC. Do you see that?	17 A. He had a falling out with me because he said
18	Is this also another fraudulent another document	18 that he read a suicide letter that me and him were
19	you've created?	19 first I heard that we were running drugs through Mexico.
20	MR. JESS: Objection, form.	20 Then I heard that I provided a rope for him to kill
21	THE WITNESS: No. That's a real	21 himself. We just stopped talking.
22	Auction.com wiring instructions.	22 Q. Have you ever seen that purported note?
23	BY MR. ANDERSON:	23 A. No.
24	Q. Okay. And is that where you wired the money	24 Q. And how often did he bid for you at foreclosure
25	for the property?	25 auctions?
02:	59:30-03:00:20 Page 199	03:01:26-03:02:01 Page 201
١,	A. Didn't I just say I didn't wire it?	1 A Occasionally
	Q. No, you actually said that you the wire	1 A. Occasionally.2 Q. Did you know he was making these fake receipts
3		3 to provide to DenSco?
_	A. No.	4 MR. JESS: Objection, form.
	Q. So you didn't wire it at all; is that your	5 THE WITNESS: No. I don't even know that
6	testimony?	6 he was.
7	MR. JESS: Objection. None of that	7 BY MR. ANDERSON:
8	accurately states Mr. Menaged's testimony.	8 Q. Do you have any knowledge about who may have
9	BY MR. ANDERSON:	9 created the false receipts?
_	Q. Did you wire the money?	10 A. No.
ı	A. No, I did not wire the money.	11 Q. You don't know who may have done it?
12	MR. JESS: Ryan, I know you're on a roll,	12 A. I don't want to speculate.
l	but can you slow down just a little bit, please?	13 Q. Well, who could have done it? Who would have
13	BY MR. ANDERSON:	14 the ability to do it?
14		1
l	Q. And then just like the others, this trustee's sale is canceled. Do you see that on the last pages?	MR. JESS: Objection, form. THE WITNESS: Veronica Castro could have.
16 17	So there's no purchase of this property; is	17 BY MR. ANDERSON:
18	that right?	18 Q. There's only, really, three people that are
ı	A. I guess not.	19 involved in all of these transactions; isn't that right?
1	Q. Who is Luigi Amoroso?	20 A. Yes.
ı	A. A bidder.	
ı		21 Q. It's you?
ŀ	Q. And he's your former employee?	22 A. Yes.
l .	A. Yes.	23 Q. Veronica Gutierrez/Castro and Mr. Amoroso; is
1	Q. What's his where does he live?A. Somewhere in Phoenix.	24 that right? 25 A. Correct.
∡⊃	A. Somewhere in I modifix.	A. COIICU.

03:02:10-03:02:58 Page 202 | 03:04:17-03:04:56 Page 204

- 1 Q. So if somebody created a fake receipt, it was
- 2 one of the three?
- 3 MR. JESS: Objection, asked and answered.
- 4 THE WITNESS: Or Denny.
- 5 BY MR. ANDERSON:
- 6 Q. So you're -- so Denny may have created them?
- 7 A. How do I know? I told you I had never seen the
- 8 receipts.
- 9 Q. At some point, did Denny discover what was
- 10 going on, these irregularities, and confront you about
- 11 it?
- 12 A. No.
- 13 Q. So sometime in 2014, did you tell Mr. Chittick
- 14 that you had an arrangement with Auction.com that you
- 15 would send in offers on properties that were postponed
- or canceled at trustees' sales and try to get those
- 17 trustees to agree to a short sale?
- 18 A. Yes.
- 19 O. You told him that?
- 20 A. Yes.
- 21 Q. And that was a lie, correct?
- 22 A. Correct.
- 23 Q. Did you tell Mr. Chittick at sometime in 2015
- 24 that your wife had gotten access to your personal
- business bank accounts and withdrew \$1.7 million from

- 1 A. I believe I did.
- 2 O. Was that true?
- 3 A. There was no Auction.com. It was not true. I
- 4 was -- what you're asking me, what you're asking me is
- 5 because -- the reasons why is because the money went
- 6 back to DenSco, and I couldn't tell him that he already
- 7 has his money.
- 8 Q. You met Mr. Chittick one final time on
- 9 July 25th, 2016; is that right?
- 10 A. I don't remember the date, but we did meet.
- 11 Q. Okay. Well, you met in your warehouse,
- 12 right?
- 13 A. We did meet.
- 14 Q. And you met for a long time, right?
- 15 A. No, not a long time.
- 16 Q. Not a long time? Okay.
- And during that meeting, did you tell him that
- 18 after your bankruptcy was over, you intended to open a
- 19 bank account overseas and have Auction.com wire
- 20 \$30 million to that account?
- 21 A. I did tell him that.
- 22 Q. Was that true, that you were going to do that?
- 23 Is that your intention after this deposition, after the
- 24 bankruptcy?
- 25 A. How could it happen? The money is not sitting

03:03:07-03:03:58 Page 203 03:05:06-03:05:53 Page 205

- 1 the companies and refused to return it?
- 2 A. I did.
- 3 Q. Did that actually happen?
- 4 A. No. But there was no more money to return to
- 5 him, so that's what I said.
- 6 Q. So you made up a story to him why you couldn't
- 7 pay him back?
- 8 A. Yes.
- 9 Q. And the story was that your wife had
- 10 misappropriated the money?
- 11 A. Correct.
- 12 Q. Okay. Did you tell Mr. Chittick that a court
- 13 had actually ordered your wife to put that \$1.7 million
- 14 into an escrow account?
- 15 A. I don't recall.
- 16 Q. Well, did that ever happen?
- 17 A. No.
- 18 Q. So you -- at some point, did you tell
- 19 Mr. Chittick that all of this money that was owed to him
- 20 and DenSco under the forbearance agreement and the
- 21 workout was actually being held by Auction.com?
- 22 A. Yes.
- 23 Q. In June of 2016, did you meet with Mr. Chittick
- and tell him that your wife had gone to Auction.com to
- 25 try to expose your business relationship with them?

- 1 anywhere.
- 2 Q. So it's not your intention after this
- 3 bankruptcy to go recover money from Auction.com?
- 4 A. Auction.com doesn't have any money.
- 5 Q. Didn't you tell Mr. Chittick that \$31.8 million
- 6 was sitting in an account at Auction.com, in a trust
- 7 account, for you?
- 8 MR. JESS: Objection, form.
- 9 THE WITNESS: No, I did not say it was in
- 10 a trust account or anything like that.
- 11 BY MR. ANDERSON:
- 12 Q. Did you tell Mr. Chittick at that meeting that
- 13 you had altered your bank statements, your personal
- 14 statements and your business statements, before
- 15 submitting them to the Chapter 7 trustee?
- 16 A. No.
- 17 Q. Isn't it true during that meeting with
- 18 Mr. Chittick, that you specifically told him that you
- 19 intended to testify that after the forbearance agreement
- was entered into, you and Mr. Chittick agreed to this
- 21 offer to purchase arrangement, rather than buying
- 22 traditionally at auctions?
- MR. JESS: Objection, form.
- 24 THE WITNESS: You need to ask that
- 25 question again for me.

03:06:05-03:06:54 03:08:35-03:09:04 Page 206 Page 208 BY MR. ANDERSON: reassure him to the best that I could. I told him I had 2 Q. Did you tell -- did you tell Mr. Chittick at a meeting with my attorney, which was true, that day. that meeting on the 25th of July that you were going to 3 I'm trying to think back from a year and a half come and testify about a fictional -- or business 4 ago. 5 arrangement that would explain the irregularities in 5 Q. No, this is a meeting on July 25th. these loans? 6 6 A. No, no, no, no. I'm trying to think back MR. JESS: Same objection. 7 to a year and a half ago if --8 THE WITNESS: I was going to explain that 8 Q. It's okay, Scott. I don't even -- it doesn't 9 we made offers to purchase. matter. I'll just keep going. 10 I don't understand. Sorry. MR. JESS: Can we take a break here? 10 BY MR. ANDERSON: MR. ANDERSON: No. I'm almost done, Cody. 11 11 12 Q. Did you tell him, tell Mr. Chittick, at that 12 MR. JESS: We've been going for an hour -meeting on July 25th that you would deny the existence 13 THE WITNESS: Yeah, I need to use the 14 of Auction.com if you were ever asked under oath? 14 restroom. 15 A. Yes. 15 MR. JESS: -- almost an hour and 16 Q. Did you tell Mr. Chittick that if anyone found 16 45 minutes. 17 out about your arrangement with Auction.com, you would 17 MR. ANDERSON: Yeah, but I'm almost done. 18 be put in a jail cell? 18 I've got about 10 minutes left. Why stop? I don't want 19 A. Who is -- "you" who? 19 to stop. 20 Q. You. Did you tell that to Mr. Chittick? 20 MR. JESS: Because I need to use the 21 A. That I would be put in a jail cell? 21 restroom, Ryan. 22 Q. Yes. 22 BY MR. ANDERSON: 23 A. No. 23 Q. Isn't it true that you didn't -- you told 24 Q. You didn't say that? Mr. Chittick that you didn't want those receipts 25 A. I don't recall saying that. produced because not only were they fraudulent, but you 03:07:08-03:08:05 03:09:15-03:23:10 Page 207 Page 209 1 Q. Did you tell Mr. Chittick during this 1 couldn't explain them away? Isn't that true? 2 conversation on July 25th that the receipts that we've 2 A. I don't recall. 3 looked at today, some of them, could never be provided 3 Q. You don't have a recollection of that? by Mr. Chittick to the trustee in bankruptcy or anyone 4 4 A. I don't have a recollection. else? MR. ANDERSON: Okay, we can take a break 5 6 A. No, I don't recall talking to him about any of 6 here. We'll come back. 7 this. 7 MR. JESS: Thank you. 8 Q. Okay. So the answer to that question is, no, 8 MR. ANDERSON: Go off the record at 3:09. 9 you never told him that he, Mr. Chittick, cannot produce 9 (A recess was taken.) 10 or release those receipts to anyone? 10 MR. ANDERSON: Okay, we'll go back on the 11 A. No. I've never had -- I don't remember -- I 11 record at 3:22. 12 don't recall having this conversation. 12 BY MR. ANDERSON: 13 Q. You recall having a conversation with 13 Q. Mr. Menaged, do you realize you're still under 14 Mr. Chittick, but just don't recall --14 oath? 15 A. A conversation, outside my warehouse, 15 A. I do. 16 20 minutes at best, and that was the end of it. 16 Q. Okay. In your conversation with Mr. Chittick 17 Q. Okay, so -- and it was outside your warehouse? 17 on July 25th, 2016, you still were lying to him about 18 A. It was outside and then we went inside my your cousin, who purportedly double-encumbered the 18 19 warehouse, and I went inside to smoke. We sat down for 19 properties back in 2012, 2013; is that right? 20 a little bit. We sat down for a little bit. 20 A. I don't recall. 21 Hold on. 21 Q. Do you know -- well, do you think he ever knew 22 Q. It's okay. What did you talk about? 22 the truth about the cousin not being real? 23 A. Well, let me think about this. 23 A. I don't know.

We went inside. We went outside. He told me

25 that he was stressed out. He was scared. I tried to

24 Q. You didn't have a conversation with him wherein

25 you told Mr. Chittick that the cousin had spent the

Page 212

2:16:bk:04268-PS

03:23:30-03:24:15

- 1 money in Vegas, had then absconded to Israel, and you
- 2 couldn't find him?
- 3 A. I don't recall.
- 4 O. Isn't it true you told Mr. Chittick that you
- 5 had destroyed Veronica's computer so that no documents
- or records could be obtained from it?
- 7 A. I don't recall.
- 8 Q. Did you destroy her computer?
- 9 A. No.
- 10 O. Where is her computer located?
- 11 A. I would assume in her house.
- 12 Q. Did Veronica Castro-Gutierrez work from home?
- 13 A. Sometimes.
- 14 Q. When she didn't work from home, where did she
- 15 work from?
- 16 A. The Bell Road location.
- 17 Q. That was one of the Furniture King stores?
- 18 A. Correct.
- 19 Q. Do you have contact information for her?
- 20 A. I do. I can get it to you.
- 21 Q. Where does she live, do you know, what city?
- 22 A. Not offhand, no.
- 23 O. Do you know her phone number?
- 24 A. Not offhand. They took my phone this morning.
- 25 O. Do you know what city Mr. Luigi Amoroso lives?

03:25:47-03:26:40 Page 210

- 1 A. I don't recall. 2 Q. You say you don't recall.
- 3 A. Uh-huh.
- 4 Q. Does that mean you just don't remember?
- A. Correct.
- 6 Q. Is it possible that you did say those things?
- 7 A. I don't recall saying them.
- 8 Q. Well, where are the pictures that we saw today
- that you acknowledged taking of the various cashier's
- checks and then sent to DenSco? Where are those
- pictures stored?
- 12 A. That would have probably been on one of my old
- phones.
- 14 O. Did you keep those pictures?
- 15 A. No.
- 16 O. You just destroyed them after you sent them?
- 17 A. No, I would have kept them on my phone until I
- sold my phone.
- 19 Q. The current phone you have, when did you get
- that phone?
- 21 A. Middle of this year, beginning of this year. I
- 22 can't recall.
- 23 Q. Okay. Is it an iPhone 6?
- 24 A. Yes.
- 25 O. So if there were pictures of cashier's checks

03:24:29-03:25:36

Page 211

Page 213

- 1 A. I believe Phoenix.
- 2 Q. Could you get contact information for him if we
- 3 wanted it?
- 4 A. Yes.
- 5 Q. Isn't it true you told Mr. Chittick on
- 6 July 25th that you had personally destroyed all of your
- business records, all of your e-mails, and specifically
- destroyed all of the receipts that you had sent to
- 9 DenSco?
- 10 A. I don't recall.
- 11 Q. So it's possible you did say that?
- 12 A. I don't recall saying it.
- 13 O. Isn't it true you told Mr. Chittick that you
- 14 had instructed and schooled Veronica on the cover story
- 15 to testify about?
- 16 A. I do not recall.
- 17 Q. Isn't it true that you told Mr. Chittick that
- 18 after your bankruptcy was over, you intended to hire an
- 19 asset protection firm to set up overseas businesses in
- 20 order for you to recover the money from Auction.com?
- 21 A. I don't recall, but there was no Auction.com,
- 22 again.
- 23 O. Isn't it true you told Mr. Chittick on
- July 25th that you would deny, even if asked under oath,
- about the existence of any money at Auction.com?

- 03:26:51-03:27:43
 - that you took at the beginning of this year, they would
 - be on that phone?
 - MR. JESS: Objection, form.
- THE WITNESS: They would be, but there
- were no cashier checks or receipts or anything. I mean
- there was no nothing.
- BY MR. ANDERSON:
- 8 Q. So what did you tell Veronica Castro-Gutierrez
- to say if she's questioned about her role in these
- receipts? 10
- 11 A. I did not have a conversation with her.
- 12 O. You didn't have a conversation with her about
- any of these business transactions and how to explain
- 14 them?
- 15 A. That's correct.
- 16 Q. Okay. Did you have any conversations with
- 17 Mr. Amoroso?
- 18 A. No.
- 19 O. Does Veronica Castro still work for you?
- 21 Q. She works out of the current furniture business
- 22 you have?
- 23 A. Yes.
- 24 Q. And that current business is called American
- Furniture, LLC, right?

03:27:46-03:28:27 03:29:27-03:30:05 Page 216 Page 214 1 A. Correct. 1 Q. Is there any security for it? 2 Q. It was started by you during the bankruptcy; is 2 A. There's a UCC-1, yes. 3 that right? 3 Q. Does that secure the assets of American 4 A. That is correct. 4 Furniture, LLC? 5 Q. And you used a loan from your father to operate 5 A. It does. 6 that business, right? 6 Q. Other than the loan that purported to start 7 A. That is correct. American Furniture, do you have any other loans with 8 Q. And is American Furniture buying real estate? 9 A. It started buying real estate. 9 A. I have the loans that he provided to American 10 Q. It bought some real estate at auction, didn't 10 Furniture. That's it. 11 Q. And there's no other loans, unsecured or 11 it? 12 A. Yes, it started buying real estate. otherwise, with your dad? 12 13 Q. Well, it started. Does that mean something: 13 MR. JESS: What time period are we talking 14 that it's now stopped? 14 about here, Ryan? 15 A. It stopped. 15 THE WITNESS: Yeah, I'm confused. BY MR. ANDERSON: 16 Q. It stopped why? 16 17 A. I was advised not to buy real estate. 17 Q. I'm just talking about open loans now. I don't 18 Q. Did that -- was that in the form of legal 18 care if they're -- you know, currently owe him money. 19 advice or something else? 19 Other than American Furniture, do you owe him any money? 20 A. Legal advice. 20 MR. JESS: Yes. 21 Q. So you were given legal advice to stop 21 THE WITNESS: Yes. 22 purchasing properties at auction during the bankruptcy 22 BY MR. ANDERSON: 23 Q. Okay. And under what loan agreements? How 24 A. To focus on what I started American Furniture 24 much do you owe him? 25 for, which was a furniture store. 25 A. There's a balance now of about two -- I think 03:28:39-03:29:18 Page 215 03:30:25-03:31:18 Page 217 1 Q. Well, how were you funding the purchases of 1 it's about two and a half million. 2 this real estate? 2 O. And under what agreement? 3 A. I got a loan. 3 A. Under a promissory note from 2011 or '12. 4 Q. Who did you get the loan from? 4 Q. Did any of DenSco's money go to pay down your 5 A. Active Funding Group. dad's debts, your debt to your dad? 6 Q. Is it a hard money loan? 6 MR. JESS: Objection, form. 7 A. It is. THE WITNESS: Yes. 7 8 Q. Did you get any money from anybody else? BY MR. ANDERSON: 9 A. For the purchases of the properties? 9 Q. It did, okay. 10 Q. Yes. 10 Scott, where is the 20-plus million dollars of 11 A. No. 11 DenSco's money that you received? 12 Q. You got a loan to start American Furniture from 12 A. It was returned back to DenSco, to the best of 13 your father, right? my ability. 14 A. Correct. 14 Q. If it wasn't returned back to DenSco, what 15 Q. The same -- but your dad is also one of your 15 happened to it? 16 creditors in your bankruptcy case; is that right? 16 A. Would have been invested into the furniture 17 A. Correct. companies to try to bring the profits out to DenSco. 17 18 Q. Why would he lend you money to run the American 18 Would have went to living expenses, gambling, to try to 19 Furniture business? 19 take that money and give it to DenSco. 20 A. Because he doesn't want to see me fail and 20 Q. How much -- take the interest out of the 21 fall. 21 equation. In your mind, how much do you think you owe 22 Q. What are the terms of that loan? 22 DenSco? 23 A. I believe it was a 12 percent loan. 23 A. I have no clue. 24 Q. Is there a promissory note? 24 MR. ANDERSON: Well, I don't have any 25 A. Uh-huh. further questions at this time, but I'm not going to

Page 221

03:31:28-03:32:01 Page 218 03:33:03-03:33:44 Page 220

- 1 conclude the exam, because I don't have any of the
- 2 documents that we asked for at the beginning. So we'll
- 3 just continue the exam until we can get a more formal
- 4 production.
- 5 Anybody want to put anything else on the
- 6 record?
- 7 MR. JESS: Just one question for
- 8 clarification. How much longer do you think you have to
- 9 continue the exam? I mean this isn't a 341 meeting.
- 10 This is an open -- I mean we've been going for half a
- 11 day.
- MR. ANDERSON: Well, once I get the
- documents, I'll tell you how much more time I need.
- MR. JESS: Well, I think under the rules
- 15 you don't have a whole lot more time. I mean you got
- 16 one day, seven hours.
- 17 MR. ANDERSON: If you want to file a
- 18 protective order after I get the document production, go
- 19 right ahead.
- MR. JESS: That wasn't the agreement,
- 21 Ryan.
- MR. ANDERSON: I don't know if we have any
- 23 agreement, Cody.
- MR. JESS: Well, then we should have
- 25 pushed off the exam. I mean my take on it is you've got

- 1 Mr. Nemecek, do you have a date set for that exam?
- 2 MR. NEMECEK: We do not have a date yet
- 3 for the exam.
- 4 MR. ANDERSON: My client and I intend to
- 5 attend that exam, and if it's going to be a problem,
- 6 Mr. Jess, that we do, please let me know now, because I
- 7 will go get an order from the Court, if necessary, to
- 8 attend this date for the exam that's sometime in the
- 9 future, but please let me know.
- 10 MR. JESS: Yeah, I'll let you know either
- 11 today or as we get closer to the exam.
- MR. ANDERSON: My understanding is there's
- 13 no date set for your exam.
- MR. NEMECEK: There is no date currently
- 15 set for the exam, that's correct.
- 16 MR. ANDERSON: All right.

17

- 18 EXAMINATION
- 19 BY MR. JESS:
- 20 Q. Scott, earlier you were asked whether you had
- some sort of a special relationship with Mr. Chittick.
- 22 Do you recall that conversation?
- 23 A. Yes.

03:33:57-03:34:57

- 24 Q. Do you believe that if the -- the lending
- 25 arrangement that you had with Mr. Chittick was unique

03:32:10-03:32:55

Page 219

- 1 a couple more hours left.
- 2 MR. ANDERSON: Well, okay, I'm not
- 3 agreeing to that, but it is what it is.
- 4 MR. JESS: Well, I'm putting it on the
- 5 record that there was no agreement to continue this exam
- 6 today pending disclosure of additional -- or production
- 7 of additional documents.
- 8 MR. ANDERSON: And that's fine, and I
- 9 certainly will -- if you want to make an issue of it,
- 10 we'll go to Judge Sala and we'll make it clear how much
- 11 more time I specifically get. I have no problem with
- 12 that.
- 13 MR. JESS: That's fine.
- MR. ANDERSON: Anybody else want to put
- 15 anything on the record?
- MR. JESS: Yeah, I've got some questions.
- 17 Do you want me to go?
- 18 MR. NEMECEK: I was just going to say that
- 19 the trustee has a Rule 2004 order out to Mr. Menaged.
- 20 The trustee and their counsel's attendance here today is
- 21 not to be construed in any way as a waiver of the
- 22 trustee's intention and a right to take the examination
- 23 under the trustee's bankruptcy Rule 2004 order at a date
- to be determined in the future.MR. ANDERSON: Just for the record,

- 1 from his lending relationship with other borrowers?
- 2 A. It was not unique, no.
- 3 Q. Why do you say that?
- 4 A. I believe that he lended and had the same
- 5 policies with all his borrowers.
- 6 Q. And do you believe that was out of the norm for
- 7 other hard money lenders?
- 8 A. Yes, it was.
- 9 O. And why do you say that?
- 10 A. Because other hard money lenders would do due
- 11 diligence prior to shipping off \$40 million.
- 12 Q. Before the forbearance agreement, I think you
- 13 testified that you either didn't know or didn't remember
- 14 whether DenSco had investors. Do you recall that
- 15 statement?
- 16 A. Yes.
- 17 Q. Did you know prior to the forbearance agreement
- 18 what the terms of those agreements between DenSco and
- 19 its investors were?
- 20 A. No, not at all.
- 21 Q. So before the forbearance agreement or around
- 22 the time of the forbearance agreement, you were unaware
- 23 that DenSco had made certain promises to its investors;
- 24 is that correct?
- 25 A. That's correct.

03:35:07-03:36:10 Page 222 03:37:34-03:38:40 Page 224 1 Q. You testified earlier that Jeff Goulder wanted to walk away from him. That was not the 2 represented you in the drafting of the forbearance intention. Look at me. I'm in Chapter 7 bankruptcy. I agreement, correct? have no money to me. What did I gain out of this? I 4 A. Correct. didn't gain anything out of this. All I was trying to 5 Q. Did he represent you during the entire time of do was, I really was trying to fix this. the drafting of that agreement? Q. Do you believe that Denny was more concerned 7 A. No. about the collateral for the loans that he had lent you 8 Q. Why not? or getting his 18 percent interest? 9 A. He said that in dealing with DenSco's attorney, A. Getting his 18 percent interest. that he's never seen a deal like this or he's never seen 10 Q. Why do you say that? an agreement written this way, and he really didn't 11 A. Because there were properties that I purchased think that he needed to be involved with it. that were completely -- there were properties that I 13 Q. Were you unrepresented when this agreement was purchased that were way over and beyond what he would 13 14 signed, the forbearance agreement was signed? normally be comfortable with, as far as dollar amount. 15 A. Yes. 15 I remember one specific property in Peoria that I 16 Q. You had testified earlier that you did not list paid -- I screwed up. I paid \$243,000 for it, and I 17 DenSco or Mr. Chittick as a creditor initially in your 17 want to say the property was worth 220. Well, he lent 18 bankruptcy, correct? 18 the whole 243. 19 A. Correct. 19 Q. So is it a fair statement that in your dealings 20 Q. Later during your bankruptcy, Mr. Chittick with Denny, you believe that he was mostly concerned 21 received a notice of your bankruptcy, correct? about getting 18 percent? 22 A. Correct. 22 A. That's exactly what he was concerned about. 23 Q. And within 48 hours of receiving that notice of That's what he always talked about. 24 bankruptcy, Mr. Chittick comitted suicide; is that 24 Q. Do you recall the conversations earlier about 25 right? the receipts for the trustees' sales? 03:36:20-03:37:18 Page 223 03:38:54-03:39:32 Page 225 1 A. That's correct. 1 A. Yes. 2 Q. You testified earlier that you didn't tell 2 Q. Did you create those receipts? 3 Mr. Chittick the truth about using the money from the 3 A. No. seconds to pay off the other DenSco loans; is that 4 Q. Did those receipts come from Arizona Home right? 5 5 Foreclosures? 6 A. Correct. 6 A. I believe so. 7 Q. Is the reason you didn't tell him the truth is 7 Q. And those receipts are not legitimate, are because you were concerned about him committing suicide? they? 9 A. Absolutely. 9 A. They wouldn't be. 10 Q. Is the same true with respect to the other 10 MR. JESS: I don't have any other 11 untruths that you told Mr. Chittick with respect to the 11 questions. safety of the money that he had lent you? 12 12 MR. ANDERSON: Okay. Well, then we'll 13 A. Yes. He was not a person that could take 13 reconvene when we're ready to reconvene. So the pressure, and I was scared of what was going to happen 14 continuation will happen in the future. So we're off 15 to him if he realized, and all I was trying to do was 15 the record at what time? 3:39. Thank you. 16 clean up this mess. I was trying to clean it up from 16 THE COURT REPORTER: Do you need a copy? 17 when the housing market went upside down, and that's all 17 MR. JESS: Yeah. I kept trying to do. And all that kept happening is the 18 THE COURT REPORTER: Do you know what you 18 19 balloon got bigger and bigger and bigger and bigger, and 19 need? 20 there was nothing I could do to get out of it. That's 20 MR. JESS: Just the electronic copy. the reason why I never even included him in my original 21 21 THE COURT REPORTER: Like an E-tran? 22 bankruptcy. I still had intentions, in my mind, of 22 MR. JESS: Yeah, please. 23 figuring out with him how the hell to get him paid off. 23 (TIME NOTED: 3:39 p.m.) 24 I know it sounds absurd and crazy, because 24 you're talking \$40 million, but I never intended or 25

SCC	OTT MENAGED 10/20/2016 Page 226
1	STATE OF ARIZONA)
2	COUNTY OF MARICOPA)
3	
4	BE IT KNOWN that the foregoing Rule 2004
5	Examination was taken before me, JODY L. LENSCHOW, RMR,
6	CRR, Certified Reporter No. 50192 for the State of
7	Arizona, and by virtue thereof authorized to administer
8	an oath; that the witness before testifying was duly
9	sworn by me; that the questions propounded by counsel
10	and the answers of the witness thereto were taken down
11	by me in shorthand and thereafter transcribed under my
12	direction; that the foregoing pages contain a full,
13	true, and accurate transcript of all proceedings and
14	testimony had, all to the best of my skill and ability.
15	I FURTHER CERTIFY that I am not related to nor
16	employed by any of the parties hereto and have no
17	interest in the outcome thereof.
18	DATED at Phoenix, Arizona, this 30th day of
19	October, 2016.
20	
21	
22	JODY L. LENSCHOW, RMR, CRR Certified Reporter
23	Certificate No. 50192
24	
25	

Beauchamp, David G.

From:

Beauchamp, David G.

Sent:

Thursday, January 16, 2014 11:08 PM

To:

'smena98754@aol.com'

Cc:

'dcmoney@yahoo.com'; Beauchamp, David G.

Subject:

Re: Non Disclosure Agreement



Scott:

Sorry my phone died and I had to charge it.

The first and third paragraphs will be revised. In 1, limit reference to "which DenSco intended to be in first lien position...". At end, add following sentence: "Borrower is currently in default for being delinquent in the payment of interest due DenSco for these loans."

In paragraph, delete "which were each supposed to be in first lien position on the respective property"

Please share this with Jeff.

Hopefully, these work.

Sincerely, David

David G. Beauchamp **CLARK HILL PLC**

14850 N Scottsdale Rd | Suite 500 | Phoenix, Arizona 85254 480.684.1126 (direct) | 480.684.1166 (fax) | 602.319.5602 (cell)

dbeauchamp@clarkhill.com | www.clarkhill.com

From: Scott Menaged [mailto:smena98754@aol.com]

Sent: Thursday, January 16, 2014 07:31 PM

To: Beauchamp, David G.

Cc: Denny Chittick <dcmoney@yahoo.com> **Subject**: Re: Non Disclosure Agreement

Jeff has stated to write it up as a default for interest payments and he will review it and will advise ASAP. As soon as you can send me that the better

Thanks

Sent from my iPhone

On Jan 15, 2014, at 10:43 PM, "Beauchamp, David G." < DBeauchamp@ClarkHill.com > wrote:

Denny:

Bob was all over the place in his comments today. I do not think he will file but his client has to make the decision and they do not understand the lack of progress.

Please understand that Jeff did not use the BK word but he said that this seems to be DenSco's problem, because Scott has an easy way out. He did not respond when I asked for clarification.

Best, DAvid

David G. Beauchamp

CLARK HILL PLC

14850 N Scottsdale Rd | Suite 500 | Phoenix, Arizona 85254 480.684.1126 (direct) | 480.684.1166 (fax) | 602.319.5602 (cell) dbeauchamp@clarkhill.com | www.clarkhill.com

From: Denny Chittick [mailto:dcmoney@yahoo.com]
Sent: Wednesday, January 15, 2014 10:33 PM
To: Yomtov Menaged; Beauchamp, David G.
Subject: Fw: Non Disclosure Agreement

Scott:

Attached is my signed doc. we have to do everything we can to keep this out of litigation. Your attorney according to david and Bob's interpretation isn't really inclined to assist and thinks you could just bk and walk away. i know that's not the plan!

David, if we both sign this and get it back to him tomorrow, will Bob hold off on not filing tomorrow!?

DenSco Investment Corp <u>www.denscoinvestment.com</u> 602-469-3001 C 602-532-7737 f

---- Forwarded Message ----

From: "Beauchamp, David G." < DBeauchamp@ClarkHill.com>

To: "Denny J. Chittick (dcmoney@yahoo.com)" <dcmoney@yahoo.com>

Sent: Wednesday, January 15, 2014 7:59 PM

Subject: Non Disclosure Agreement

Denny:

Attached is a Non-Disclosure Agreement that has been modified to fit the needs of this transaction. Please review it and let me know if you are satisfied that it will work for this transaction. If so, please share it with Scott and then we will need to make any changes and get it to Bob Miller's group.



On Saturday, February 8, 2014, Goulder, Jeffrey < ieffrey.goulder@stinsonleonard.com > wrote:

Scott - Here is Beauchamp's response. It is more rational than I expected, but we still have some deal points to work through. Please review so we can talk on Monday.

Begin forwarded message:

From: "Beauchamp, David G." < DBeauchamp@ClarkHill.com < mailto: DBeauchamp@ClarkHill.com >> Date: February 7, 2014 at 7:37:22 PM MST

To: "Goulder, Jeffrey (jeffrey.goulder@stinsonleonard.com<mallto:jeffrey.goulder@stinsonleonard.com>)"

<jeffrey.goulder@stinsonleonard.com<mailto:jeffrey.goulder@stinsonleonard.com>> Cc: "Denny J. Chittick (dcmoney@yahoo.com<mailto:dcmoney@yahoo.com>)"

<dcmoney@yahoo.com<mailto:dcmoney@yahoo.com>>>

Subject: Workshare Professional Document Distribution

Lenschow, RMR #50192

Jeff:

Based on your previous changes, the Forbearance Agreement would be prima facia evidence that Denny Chittick had committed securities fraud because the loan documents he had Scott sign did not comply with DenSco's representations to DenSco's investors in its securities offering documents. Unfortunately, this agreement needs to not only protect Scott from having this agreement used as evidence of fraud against him in a litigation, the agreement needs to comply with Denny's flduciary obligations to his investors as well as not become evidence to be used against Denny for securities fraud.

The previous version that I had sent to you was basically a complete rewrite of our standard forbearance agreement that I have used in almost 200 forbearance agreements over the last 10 years. The previous version that I sent to you was intended to be as fair as possible while setting forth all of the business points that both Denny and Scott had told me in a meeting and over several conference calls. (Scott specifically did agree to pay all costs and related costs in this matter. Scott also proposed and agreed to the \$10 million life insurance policy, because they now believe that the outstanding loan balance will be much higher than the previous estimate. The higher loan balance will result in a significant unsecured portion if anything happens to Scott and the Properties are liquidated.)

In addition to the business points, we had intended to make the document as balanced as possible. We wanted the document to set forth the necessary facts for Denny to satisfy his securities obligations to his investors (including that the original loans had to have been written and secured by a first lien on real property and that the workout agreed to by Denny complied with his workout authorization) without having Scott have to admit facts that could cause trouble to him. I had been informed that since "Dan's litigious group" had agreed to get paid off, Scott was not as concerned with stating facts and legal conclusions in the document, but your changes indicated that you are still very concerned. If you do not want the conclusions to be stated in the document, then we have to use another approach.

To try to balance the respective interests, I have inserted sections from the loan documents into the Forbearance Agreement. Referencing the language of the Loan Documents is needed to satisfy Denny's fiduciary obligations, but I have also modified the other provisions so that Borrower is not admitting that it was required to provide first lien position in connection with the loans. Further, I have inserted a parenthetical that "(though Guarantor acknowledged no fault)" in the section where Guarantor (Scott) advises Denny of the additional liens on the Properties. We are also using the Borrower's failure to subordinate or remove the additional liens in 10 days as the applicable default.

Bottom line: Borrower does not admit that the existing loans were to be secured in first lien position, nor that the modified loans will be in first lien position. However, Borrower will obtain a lender's title insurance policy in favor of Lender that will insure Lender in first lien position as the other liens are extinguished on each Property (unless DenSco is paid off). Correspondingly, the respective provisions in the Loan Documents are referenced to satisfy Denny's fiduciary duties to his investors and the Default is acknowledged so that this workout is consistent with the limitations of the scope of Denny's authority.

Sincerely, David

The following files have been attached to this mail by Workshare Professional...

#200131428v8_ClarkHill_ - Forbearance Agreement (8).DOCX (WORDX) Forbearance_Ag.Densco(5) - Forbearance Agreement (8).pdf (PDF)

David G. Beauchamp
CLARK HILL PLC
14850 N Scottsdale Rd | Sulte 500 | Phoenix, Arizona 85254
480.684.1126 (direct) | 480.684.1166 (fax) | 602.319.5602 (cell)
dbeauchamp@clarkhill.com<mailto:dbeauchamp@clarkhill.com> | www.clarkhill.com<http://www.clarkhill.com/>

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Jeffrey J. Goulder | Partner | Stinson Leonard Street LLP
1850 N. Central Avenue, Suite 2100 | Phoenix, AZ 85004-4584
T: 602.212.8531 | M: 602.999.4350 | F: 602.586.5217

leffrey.goulder@stinsonleonard.com | www.stinsonleonard.com<http://www.stinsonleonard.com>

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			3. **
		ie.	

Message

From:

Goulder, Jeffrey [jeffrey.goulder@stinsonleonard.com]

Sent:

2/25/2014 12:27:44 PM

To:

Beauchamp, David G. [dbeauchamp@clarkhill.com]

Subject:

Revised Forbearance Agreement

Attachments: FORBEARANCE AGREEMENT (Revised 2-24-14) (Redline)(1).PDF; FORBEARANCE AGREEMENT (Revised 2-24-14).PDF

David – Attached is a clean and redlined copy of a revised version of the Forbearance. In an effort to bring these negotiations to a close, you will see that we agreed to your language on several of the points we debated at your office. I will be leaving on country on March 4, so we'll need to conclude these discussions one way or the other before then. Thank you.

Jeffrey J. Goulder | Partner | Stinson Leonard Street LLP 1850 N. Central Avenue, Suite 2100 | Phoenix, AZ 85004-4584 T: 602.212.8531 | M: 602.999.4350 | F: 602.586.5217 jeffrey.goulder@stinsonleonard.com | www.stinsonleonard.com

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Style Definition: Heading 5

FORBEARANCE AGREEMENT

THIS FORBEARANCE AGREEMENT ("Agreement") is executed on February __, 2014, by and among Arizona Home Foreclosures, LLC, an Arizona limited liability company ("AHF"), whose address is 7320 W. Bell Road, Glendale, Arizona 85308, Easy Investments, LLC, an Arizona limited liability company ("EI"), whose address is 7320 W. Bell Road, Glendale, Arizona 85308 (AHF and EI are collectively referred to as the ("Borrower"), Yomtov "Scott" Menaged ("Guarantor"), whose address is 10510 East Sunnyside Drive, Scottsdale, Arizona, Furniture King, LLC, an Arizona limited liability Company ("New Guarantor"), whose address is 303 N. Central Avenue, Suite 603, Phoenix, AZ 85012, and DenSco Investment Corporation, an Arizona corporation ("Lender"), whose address is 6132 W. Victoria Place, Chandler, Arizona 85226, (the Borrower, the Guarantor, the New Guarantor, and Lender are each considered a "Party" hereunder and are collectively referred to as the "Parties"). (Any capitalized term not defined in this Agreement shall have the meaning set forth in the Deeds of Trust as later defined).

Recitals

The following recitals of fact are a material part of this Agreement:

- A. Borrower is indebted to Lender under the terms of certain Loans (the "Loans"), which are listed on the attached Exhibit A, which is incorporated into this Agreement by this reference, and each are evidenced by a Note Secured by Deed of Trust (each, a "Note" and collectively, the "Notes"), all of which were executed by Borrower in favor of Lender (the "Notes") and by a Mortgage (or a "Receipt and Mortgage") (each, a "Mortgage", and collectively, the "Mortgages"), and each such Note and Mortgage was executed by Borrower and delivered to Lender, as a condition precedent to and immediately prior to the funding of the applicable Loan.
- B. Guarantor guaranteed the payment and performance of each of the Loans (the "Guaranty"), executed by Guarantor in favor of Lender.
- C. Each of the Loans are further evidenced and/or secured by various documents and instruments, including but not limited to a certain Deed of Trust and Assignment of Rents (each a "Deed of Trust", and collectively, the "Deeds of Trust"), executed by Borrower at the funding of the Loan in favor of Lender and recorded in conjunction with the Trustee's Deed conveying the real property to Borrower. The Deeds of Trust constitute a lien on the respective real properties described therein (individually a "Property" and collectively, the "Properties") and referenced in Exhibit A. The Notes, the Mortgages, the Deeds of Trust, the Guaranty, the other document(s) described above and all other documents and instruments evidencing and/or securing the Loans, as originally written or previously modified, and all amendments and renewals thereof and replacements therefor, are referred to collectively herein as the "Loans Documents".
- D. Each of the Mortgages provides: "Borrower hereby grants to Lender or assignee a first, prior and superior equitable lien and mortgage against the Real Property to secure payment of the Loan.... Borrower has delivered to Lender a promissory note and deed of trust,

Formatted: File Stamp

and Borrower agrees that the deed of trust that the deed of trust shall be recorded against the Real Property as a first, prior and superior lien and encumbrance simultaneously with the recording of the Trustee's Deed."

E. Each Deed of Trust provides as follows:

TO PROTECT THE SECURITY OF THIS DEED OF TRUST, BORROWER AGREES:

5. Borrower shall promptly discharge any lien in which has priority over this Deed of Trust unless Borrower: (a) agrees in writing to the payment of the obligation secured by the lien in a manner acceptable to Lender; (b) contests in good faith the lien by, or defends against enforcement of the lien in, legal proceedings which in Lender's opinion operate to prevent the enforcement of lien; or (c) secures from the holder of the lien an agreement satisfactory to Lender subordinating the lien to this Deed of Trust. If Lender determines that any part of the Property is subject to a lien which may attain priority over this Deed of Trust, Lender may give Borrower a notice identifying the lien. Borrower shall satisfy the lien or take one or more actions set forth within 10 days of the beginning of the notice.

F. Each Note provides as follows:

- "A "Default" shall occur (i) ... or (vi) upon the occurrence of any default under any obligation of Maker to Holder. Further, at Holder's option after Default, all remaining unpaid principal and accrued interest shall become due and payable immediately without notice (other than any declaration prescribed in applicable sections of the agreements under which such events of default arose), presentment, demand or protest, all of which hereby are waived." ("Default" shall have the meaning set forth in the Note).
- G. On or about November 27, 2013, Guarantor met with Denny Chittick of Lender to inform Lender that certain of the Properties had also been used (though Guarantor acknowledged no fault) as security for one or more loans from one or more other lenders (individually, the "Other Lender" and collectively, the "Other Lenders") and the Loans from Lender may not be in the first lien position on each respective Property.
- H. At the November 27 meeting, Guarantor acknowledged to Lender that Borrower had an obligation to discharge the liens of the Other Lenders or to take such other actions to satisfy Section 5 of each Deed of Trust within 10 days, as referenced above. Further, Borrower and Guarantor acknowledged that the meeting satisfied Lender's obligation to provide notice to Borrower and Guarantor of an action leading to a Default pursuant to each of the Loan Documents.
- I. The Loans are now in Default (as defined in the Note) and Lender has provided Borrower with any and all notice required under each of the Loans Documents concerning such Default.

J. Borrower has requested that Lender forbear in the pursuit of Lender's remedies, and Lender is willing to forbear such pursuit, but only so long as and on the conditions that (1) Borrower, Guarantor and New Guarantor acknowledge the existing Defaults under the Loans, (2) all liens, security interests, rights and remedies of Lender under the Loans Documents continue in full force and effect and (3) Borrower, Guarantor and New Guarantor fulfill all conditions and comply with all terms and provisions set forth in this Agreement, and furnish all other documents and perform all other acts necessary to give effect to the agreements hereinafter set forth.

NOW THEREFORE, in consideration of these premises and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

- 1. Loans Balance. The total sum now due and payable under the Loans, in aggregate, is approximately \$______, consisting of \$_____ in principal, \$_____ in accrued interest (through and including February 1, 2014), \$_____ advanced by Lender in payment of costs and expenses as permitted under the Loans Documents and approximately \$_____ in costs and expenses incurred by Lender for collection and enforcement of the Loans. Interest continues to accrue under the Loans at the rate of 18 % per annum as provided in the Notes (as opposed to the Default Interest rate set forth in the Notes).
- 2. Acknowledgment of Default. Borrower, Guarantor and New Guarantor hereby acknowledge and agree that the Loans are in Default, and that as a result of such Default, Lender now has the right to pursue foreclosure and any and all other rights and remedies permitted to Lender under the Loans Documents and/or under applicable law.
- Continued Effect of Loans Documents. Borrower, Guarantor and New Guarantor further acknowledge and confirm that the Loans Documents have been duly authorized, executed and delivered to Lender and are valid, binding and enforceable against Borrower and Guarantor in accordance with their respective terms, and that to the collective knowledge of Borrower, Guarantor and New Guarantor, all liens and security interests created in favor of Lender under the Loans Documents have been validly created and duly perfected as encumbrances upon all Properties and collateral of Borrower, Guarantor or New Guarantor as described in the Loans Documents and as modified by this Agreement. Upon the satisfaction of the lien of the applicable Other Lender with respect to a Property, the lien and security interest created in favor of Lender under the Loans Documents will be deemed to be validly created and duly perfected as an encumbrance upon the respective Property and collateral of Borrower, Guarantor or New Guarantor as described in the Loans Documents. Further, Borrower shall cause to be provided to Lender a Lender's title insurance policy issued by a nationallyrecognized title company, reasonably acceptable to Lender insuring that Lender's encumbrance in such Property, as evidenced by the respective Deed of Trust, shall constitute a valid and enforceable first and prior lien to any other encumbrance on the respective Property.
- 4. <u>Forbearance by Lender on Conditions</u>; Effect of Breach. Lender hereby agrees to forbear pursuit of its rights and remedies under the Loans Documents and/or under applicable law, but only so long as and on the conditions that Borrower, Guarantor and New Guarantor pay all sums, perform all covenants and agreements and do all acts and things required of them hereunder. If Borrower, Guarantor or New Guarantor fail to pay any sum or to perform any

covenant, agreement or obligation owed to Lender under any of the Loans Documents, as modified by this Agreement, Lender may cease such forbearance and may immediately commence and pursue any or all rights and remedies Lender may have under the Loans Documents and/or under applicable law as to any or all of the collateral or security for the Loans, all in such order and manner as Lender may elect from time to time in its sole discretion and without notice of any kind to Borrower, Guarantor, New Guarantor or any other person, as if this Section 4 had never been agreed to by Lender. Lender's agreement herein to forego immediate pursuit of its rights and remedies constitutes a postponement and forbearance only, and does not in any event constitute a waiver of any such rights or remedies.

- 5. No Effect on Existing Default; Extension of Maturity. Neither the execution and delivery of this Agreement or any other document or instrument required hereunder nor the consummation of the transactions and agreements set forth in this Agreement shall in any manner rescind or cure any existing Default under the Loans Documents, reinstate the Loans to a current status, or constitute an accord and satisfaction of the Loans. Notwithstanding this provision, the maturity date of all of the Loans is hereby extended to February 1, 2015; provided, however, Lender, at its sole discretion, may further extend the maturity date of all of the Loans to February 1, 2016, so long as Borrower, Guarantor and New Guarantor have complied and are in compliance with the terms of this Agreement.
- 6. Borrower's Actions. Lender's continued performance of the terms of this Agreement is conditioned upon each of the following obligations being fulfilled:
- (A) Borrower agrees to use its good faith efforts to: (i) liquidate other assets, which is expected to generate approximately \$4 to \$5 million US Dollars; (ii) apply all net proceeds from the rental of Borrower's other real estate assets, or the net proceeds from the acquisition and disposition of other real estate or other assets by Borrower, and (iii) apply all funds received from Borrower's continued good faith efforts to recover any other asset that can be recovered from the missing proceeds from the multiple Loans that were advanced from Lender and Other Lenders with respect to certain properties as referenced above. Any additional funds obtained and / or made available to Borrower pursuant to this subsection shall be made available to and used by Borrower in connection with the resolution of the lien disputes between Lender and Other Lenders as referenced above (and any balance to be paid to Lender to reduce the amount of Lender's Additional Loan to Borrower as provided herein).
- (B) Borrower agrees to provide Lender, and maintain in effect, a life insurance policy from a nationally-recognized life insurance carrier (with a rating of ____ or better from ___ and reasonably approved by Lender, in the amount of \$10,000,000, insuring the life of Guarantor with Lender named as the sole beneficiary, until all obligations pursuant to the Agreement have been fully satisfied.
- (C) Borrower agrees to provide Lender with a separate personal guaranty from Guarantor, guaranteeing all of Borrower's obligations under the Loans Documents, and this Agreement, and such Guaranty shall be in commercially reasonable form for a lender loaning a similar aggregate amount of money to a borrower as Lender is loaning in the aggregate to Borrower. Further, Borrower agrees to provide a re-affirmation and consent from Guarantor to restate and re-affirm his personal obligations as set forth in his outstanding personal guarantees

of Lender's Loans to Borrower, so that the terms and provisions of this Agreement will not cause or create any waiver of such guarantees, but rather will ratify and guarantee all of the Borrower's obligations, as such obligations may be increased by the actions of Lender and Borrower pursuant to the terms and provisions of this Agreement.

- (D) Borrower agrees to provide Lender with a separate corporate guaranty from New Guarantor, guaranteeing all of Borrower's obligations under the Loans Documents and this Agreement, to be secured by a lien against all of New Guarantor's inventory, accounts, and assets.
- (E) Except for Lender, Borrower agrees to continue to pay the interest due to the Other Lenders for loans secured by any of the Properties, and any other similarly situated lender on a timely basis and to keep each of such loans current and in compliance with their respective terms.
- (G) Borrower has agreed to inform Lender of all of the terms of Borrower's transaction to obtain the Outside Funds and the security provided for such Outside Funds. Lender agrees to keep such information on a confidential basis, provided, however, Lender will be able to provide such terms and information to its investors, legal counsel, accountants and other applicable professionals on a confidential basis.
- (H) During the term of this Agreement, Borrower, Guarantor and New Guarantor agree to use good faith efforts to satisfy and pay-off any and all financial obligations secured by liens in favor of the applicable Other Lender with respect to a Property. The Borrower and Lender shall cooperate to agree upon a sequencing schedule (which will need to be adjusted on a reasonable basis) to satisfy and release the liens of the Other Lenders on the applicable Properties. Borrower agrees to useduse its Good Faith Efforts to cause the liens of the Other Lenders to be satisfied and released on or before nine (9) months from the execution of this Agreement.
- (I) Borrower, Guarantor, New Guarantor and Lender acknowledge and agree that this Agreement shall not constitute nor create a joint venture or partnership arrangement between or among Lender and any of the Borrower or Guarantor.

- (J) If Borrower, Guarantor or New Guarantor fail to pay any sum or to perform any covenant, agreement or obligation owed to Lender under any of the Loans Documents, as modified by this Agreement, Borrower agrees to provide any additional collateral ("Additional Security") to Lender, as may be requested by Lender, to secure Borrower's existing obligations to Lender and to secure the additional obligations that Lender is agreeing to provide pursuant to this Agreement.
- (K) Execution, delivery and filing or recording (with all costs thereof paid by Borrower) of all documents and instruments required to create the required liens on the respective Properties as required by the <u>LeansLoan</u> Documents or to create a security interest in any Additional Collateral.
- (L) As more fully set forth in Section 13, Borrower agrees to reimburse all costs and expenses, including without limitation attorneys' fees, incurred by Londer in connection with this Agreement (or the effect of this Agreement on Londer's business and with its investors).
- 7. <u>Lender's Actions</u>. Subject to the full compliance of Borrower, Guarantor, and New Guarantor to each of their respective obligations, as detailed in this Agreement, the Lender will perform the following obligations:
- (A) Lender agrees to increase the Loan amount of each of the Properties referenced in Exhibit A up to 95% of the loan-to-value ("LTV") ratio of the value of the respective Properties, as determined by Lender. The additional funds advanced to Borrower shall be used to pay off the Other Lender and release its security interest in that Property.
- (B) Lender will defer (but not waive) the collection of interest from the Borrower on the Loans to the Borrower during the process to fund the amount due to the Other Lenders; and all deferred interest on the Notes from Borrower shall be paid to Lender on or before the payoff of the respective Note.
- (C) Lender will provide a new loan to Borrower in the amount up to 1 Million US Dollars, which loan is to provide for multiple advances, earn 3% annual interest to be secured by a first lien position against certain real property or properties to be approved by Lender, in its sole discretion, and the obligation is to be personally guaranteed by Guarantor and New Guarantor (the "Additional Loan").
- (D) Provided that Borrower, Guarantor and New Guarantor each complies with all of its respective obligations under this Agreement, Lender will deferwaive the right to charge the Default Interest rate which is permitted pursuant to the terms of the Loans Documents. If any of Borrower, Guarantor or New Guarantor fails to comply with its respective obligations under this Agreement, Borrower shall then be liable for Default Interest at the Default Interest rate set forth in the Loan Documents on all outstanding Notes.
- (E) Upon the complete and full satisfaction by Borrower, Guaranter and New Guaranter (the "Borrower Entities") of each and every obligation, term, condition and requirement of the Borrower Entities set forth in and pursuant to this Agreement, the Loans Documents and/or any other document executed in connection with this Agreement and/or the Loans Documents, Lender agrees to and will execute a mutual release and covenant not to sue CORE/1003619.0003/100400986.1

(or pursue) the Borrower and/or Guaranter in connection with a civil fraud-case based upon the facts set forth in the Recitals to this Agreement.

- 8. The entire principal sum and all accrued interest, costs, expenses, disbursements and fees due under the terms and provisions of the Notes and all other sums payable under the Loans Documents shall be due and payable in full on February 1, 2016 in any event, without notice or domand.
- Grace and Cure Periods. If Borrower fails to comply with any monetary or non-monetary obligation undertaken by it through this Agreement, Borrower shall be in default of this Agreement if it fails to satisfy the non-monetary obligation within ten (10 five (5) business days of receiving email or telephonic notice from Lender. No such notice shall be required if Borrower fails to comply with any monetary obligation. Except for the non-monetary notice required above, all other notice provisions of the Loans Documents requiring any other notice to Borrower or any other person as a condition precedent to the existence of any breach, default or event of default or to any acceleration or other remedial action by Lender, permitting or granting any grace period after the giving or receipt of any notice for the cure of any breach, default or event of default under the Loans Documents prior to acceleration or other remedial action by Lender are hereby deleted, and all Loans Documents are hereby modified accordingly.
- 10.9. Mutual Release of Lender; Waiver of Claims and Defenses. As a material part of the consideration for Lender's execution of this Agreement, Borrower, Guarantor and New Guarantorthe parties each hereby unconditionally and irrevocably release and forever discharge Lendereach other and all of itstheir principals, directors, officers, employees, agents, attorneys, affiliates and subsidiaries from all liabilities, obligations, actions, claims, causes of action, suits, proceedings, damages, demands, costs and expenses whatsoever arising from or relating to any alleged or actual act, occurrence, omission or transaction occurring or happening prior to or on the date of this Agreement, including but not limited to any of the foregoing relating to the making, administration or enforcement of the Loans. Without limiting the foregoing, Borrower and Guarantor hereby unconditionally and irrevocably waive any and all defenses and claims existing or arising (or based on facts or circumstances actually or allogedly existing or arising) prior to or on the date of this Agreement which might otherwise limit their unconditional joint and several liability for all sums due under the Loans Notwithstanding this Release, nothing contained in this Agreement shall prevent any Party from taking any legal action to enforce the terms of this Agreement. Moreover, if Borrower, Guarantor or New Guarantor materially breach its obligations under this Agreement, and subsequently file for protection under the United States Bankruptcy Code, then this release shall be of no further force and effect, and the Parties may assert any claims they had (or believed they had) against the remaining Parties at the time this Agreement was signed.
- 11-10. Further Documents. Borrower, Guarantor, and New Guarantor each hereby agree to execute any and all further documents and instruments required by Lender and to do all other acts and things necessary to give effect to the terms and provisions of this Agreement and/or to create and perfect all liens and security interests granted to Lender under the Loans Documents or required under this Agreement.

- 12.11. Authorization of Agreement. The execution and delivery of this Agreement has been duly authorized by all necessary corporate or partnership action of Borrower, Guarantor (as applicable) and New Guarantor, and the individuals executing this Agreement on behalf of Borrower, Guarantor and/or New Guarantor have been duly authorized and empowered to bind Borrower, Guarantor and/or New Guarantor by such execution.
- 13.12. Costs and Expenses. Up to a total and cumulative cap of \$80,000, Borrower hereby agrees to pay on demand any and all fees, costs and expenses, including but not limited to attorneys' fees, incurred by Lender in connection with: (A) the negotiation, preparation, filing and/or recording of this Agreement and all other documents and instruments required to give effect to this Agreement and/or to create and perfect the liens, security interests, assignments and/or pledges contemplated hereunder or under the Loans Documents; (B) the issuance to Lender of any and all title reports, amendments and title insurance; (C) any investigation fees and/or other fees and costs incurred by Lender in connection with this Agreement and/or the Loans Documents (or the effect of this Agreement on Lender's business and with its investors); (D) the default of Borrower in connection with the Loans Documents, or the existing and/or any future lien disputes with any of the Other Lenders or any other similarly situated lenders; and/or (E) the collection of the Loans and/or the enforcement of this Agreement and/or the Loans Documents and/or any other document executed in connection with this Agreement and/or the Loans Documents. Guarantor and New Guarantor shall each be liable for all of their respective foregoing costs and expenses pursuant to their respective guarantees. Lender shall have no liability whatsoever for any of the foregoing.
- 14.13. Time of the Essence. Time is of the essence of all agreements and obligations contained herein.
- 15.14. Construction of Agreement. If any provision of this Agreement conflicts with any provision of any Loans Documents, the applicable provision of this Agreement shall control.

As used herein, words of masculine, feminine or neuter gender shall mean and include the correlative words of the other genders, and words importing the singular number shall mean and include the plural number, and vice versa.

The titles and captions in this Agreement are used for convenience of reference only and do not define, limit or control the scope, intent or effect of any provisions of this Agreement.

No inference in favor of, or against, any party shall be drawn from the fact that such party has drafted all or any portion of this Agreement, any other document required hereunder or in connection with any Loans Documents.

16.15. Ratification and Agreements by Guarantor. Guarantor hereby acknowledges and consents to the terms of this Agreement, agrees to be bound by all terms and provisions hereof and of any and all documents and instruments executed by Borrower in connection with and/or as contemplated in this Agreement; acknowledges and confirms that Guarantor is and shall remain liable for all indebtedness and obligations now or hereafter owed by Borrower to Lender in connection with the Loans (pursuant to this Agreement and the Loans Documents or otherwise); agrees that Guarantor's said liability shall not be released, reduced or otherwise

affected by the execution of this Agreement, by any changes in the effect of the Loans Documents under the terms of this Agreement, by Lender's receipt of any additional collateral for the Loans, by the consummation of any transactions relating hereto, or by any other existing fact or circumstance; ratifies the Guaranty as security for the Loans; and confirms that the Guaranty remains in full force and effect.

17.16. Entire Agreement; No Oral Agreements Concerning Loans. The Recitals set forth at the beginning of this Agreement are incorporated into this Agreement as a material part of this Agreement. This Agreement constitutes the entire agreement of the parties concerning the subject matter hereof, which agreement shall not be varied by any alleged or actual oral statements or parol evidence whatsoever. Lender has not promised or agreed in any manner to extend the maturity of the Loans, to restructure the Loans or any security therefor, to modify any terms of the Loans Documents or the effect thereof, to forbear in the commencement, exercise or pursuit of any right or remedy Lender has under the Loans Documents or applicable law, to release or adversely affect any lien or security interest previously or concurrently granted in favor of Lender, or to forego the benefit of any term, provision or condition of the Loans Documents, except as may be otherwise specifically provided in this Agreement and subject in all instances to strict compliance by Borrower, Guarantor and New Guarantor with all terms and conditions of this Agreement. Except as specifically provided in this Agreement (and so long as Borrower is in compliance with the terms of this Agreement), Lender has not agreed or become obligated, whether by negotiating or executing this Agreement or otherwise, to make any new Loans or to extend any new credit to Borrower, Guarantor or New Guarantor under any circumstances.

18.17. Ratification of Workout. The parties acknowledge and agree that the terms and conditions of this Agreement are part of but not the entire body of a mutual workout arrangement between the parties for a resolution of a dispute regarding the Loans. Borrower, Guarantor and New Guarantor each hereby ratify, consent to, and agree to all of Lender's actions, from November 27, 2013, to the date first stated above, regarding and/or related to the claims of the Other Lenders alleging that the encumbrances for their loans were in first priority for the subject Properties; with the actions of the Lender including, without limitation, Lender lending Borrower , in the aggregate, with said funds being an additional amount of approximately \$_ used towards satisfaction of certain loans from the Other Lenders. Borrower, Guarantor and New Guarantor each ratify and agree that the Lender's loans for said Properties have increased by the amounts that Lender paid toward satisfaction of the respective Other Lenders' loans for the subject Properties and Lender's Loans will continue to increase by the amount that Lender will advance to Borrower (or pay toward) for the satisfaction of the respective Other Lenders' Loans or in connection with Lender's rights or obligations pursuant to the Loans Documents as modified by this Agreement.

18. Confidentiality. The Parties and their attorneys agree not to assist, suggest, notify, or recommend that third parties investigate or pursue any requests for information, claims, or litigation relating to any of the Parties, their consultants, officers, directors, shareholders, owners, employees, consultants, attorneys, agents, predecessors, successors, affiliates, subsidiaries, parents, heirs representatives, and assigns.

The Parties and their attorneys agree that the terms of the Agreement and the material facts or allegations underlying the Forbearance Agreement shall remain confidential. They agree not to disclose, or cause others to disclose, to anyone the material terms stated in this Agreement or the material facts or allegations underlying this Agreement.

The Parties and their attorneys shall refrain from making any disparaging or negative statements or comments about the other Parties to any third parties, including any derogatory statements or criticisms. The Parties shall not offer or provide to any third parties any information or opinions about the other Parties to this Agreement or the events underlying this Agreement. The Parties and their attorneys shall not offer or provide to any third parties any information or opinions about the events underlying this Agreement.

The Parties agree the covenants contained in this provision are a primary and material consideration for entering into this Agreement.

19. Prohibition Against Conveyance/Encumbrance of Notes. Notwithstanding any provisions of this Agreement to the contrary, so long as no Event of Default hereunder has occurred and is continuing, Lender agrees it shall not sell, convey, assign, pledge, hypothecate, grant to a security interest in or otherwise transfer or encumber any Note.

[signatures on following page]

IN WITNESS WHEREOF, the undersigned Parties have executed this Agreement on the date first above written.

Borrower:
ARIZONA HOME FORECLOSURES, LLC
By: Yomtov "Scott" Menaged Its: Member EASY INVESTMENTS, LLC
By: Yomtov "Scott" Menaged Its: Member
Guarantor:
Yomtov "Scott" Menaged New Guarantor:
FURNITURE KING, LLC
By: Yomtov "Scott" Menaged Its: Manager
Lender:
DENSCO INVESTMENT CORPORATION
By: Denny Chittick Its: President
CORE/1003619.0003/100400986.1

EXHIBIT A LENDER LOANS AND ENCUMBERED PROPERTIES

ACKNOWLEDGMENTS

STATE OF ARIZONA)	
County of Maricopa) ss.)	
to me personally known, who Member of ARIZONA HOMI and said Yomtov "Scott" Me the free act and deed of said li		ity company, rument to be
official seal the day and year le	REOF , I have hereunto subscribed my name and ast above written.	attixed my
	Notage Dublic	
	Notary Public	
My Commission Expires:		

STATE OF ARIZONA)					
) ss.					
County of Maricopa)					
On thisday of, 2014, before me appeared Yomtov "Scott" Menaged, to me personally known, who being by me duly sworn, did say that he/she is the authorized Member of EASY INVESTMENTS, LLC, an Arizona limited liability company, and said Yomtov "Scott" Menaged acknowledged execution of the foregoing instrument to be the free act and deed of said limited liability company. IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my					
official seal the day and year last above written.					
ī	Notary Public				
My Commission Expires:					
•					

STATE OF ARIZONA)
) SS.
County of Maricopa)
On this day of to me personally known, who foregoing instrument as the Gu	, 2014, before me appeared Yomtov "Scott" Menaged, being by me duly sworn, did acknowledged execution of the parameter.
IN WITNESS WHE	REOF, I have hereunto subscribed my name and affixed my ast above written.
	Notary Public
My Commission Expires:	

On thisday of, 2014, before me appeared Yomtov "Scott" Menaged, to me personally known, who being by me duly sworn, did say that he/she is the Manager of FURNITURE KING, LLC, an Arizona limited liability company, and said Yomtov "Scott" Menaged acknowledged execution of the foregoing instrument to be the free act and deed of said company.						
IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.						
ry Public						

STATE OF ARIZONA)					
) ss.					
County of Maricopa)					
On this day of, 2014, before me appeared Denny Chittick, to me personally known, who being by me duly sworn, did say that he/she is the President of DENSCO INVESTMENT CORPORATION, an Arizona corporation, and said Denny Chittick acknowledged execution of the foregoing instrument to be the free act and deed of said corporation.						
IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.						
	d					
Notary Public						
My Commission Expires:						

FORBEARANCE AGREEMENT

Recitals

The following recitals of fact are a material part of this Agreement:

- A. Borrower is indebted to Lender under the terms of certain Loans (the "Loans"), which are listed on the attached Exhibit A, which is incorporated into this Agreement by this reference, and each are evidenced by a Note Secured by Deed of Trust (each, a "Note" and collectively, the "Notes"), all of which were executed by Borrower in favor of Lender (the "Notes") and by a Mortgage (or a "Receipt and Mortgage") (each, a "Mortgage", and collectively, the "Mortgages"), and each such Note and Mortgage was executed by Borrower and delivered to Lender, as a condition precedent to and immediately prior to the funding of the applicable Loan.
- B. Guarantor guaranteed the payment and performance of each of the Loans (the "Guaranty"), executed by Guarantor in favor of Lender.
- C. Each of the Loans are further evidenced and/or secured by various documents and instruments, including but not limited to a certain Deed of Trust and Assignment of Rents (each a "Deed of Trust", and collectively, the "Deeds of Trust"), executed by Borrower at the funding of the Loan in favor of Lender and recorded in conjunction with the Trustee's Deed conveying the real property to Borrower. The Deeds of Trust constitute a lien on the respective real properties described therein (individually a "Property" and collectively, the "Properties") and referenced in Exhibit A. The Notes, the Mortgages, the Deeds of Trust, the Guaranty, the other document(s) described above and all other documents and instruments evidencing and/or securing the Loans, as originally written or previously modified, and all amendments and renewals thereof and replacements therefor, are referred to collectively herein as the "Loans Documents".
- D. Each of the Mortgages provides: "Borrower hereby grants to Lender or assignee a first, prior and superior equitable lien and mortgage against the Real Property to secure payment of the Loan... Borrower has delivered to Lender a promissory note and deed of trust,

and Borrower agrees that the deed of trust that the deed of trust shall be recorded against the Real Property as a first, prior and superior lien and encumbrance simultaneously with the recording of the Trustee's Deed."

E. Each Deed of Trust provides as follows:

TO PROTECT THE SECURITY OF THIS DEED OF TRUST, BORROWER AGREES:

5. Borrower shall promptly discharge any lien in which has priority over this Deed of Trust unless Borrower: (a) agrees in writing to the payment of the obligation secured by the lien in a manner acceptable to Lender; (b) contests in good faith the lien by, or defends against enforcement of the lien in, legal proceedings which in Lender's opinion operate to prevent the enforcement of lien; or (c) secures from the holder of the lien an agreement satisfactory to Lender subordinating the lien to this Deed of Trust. If Lender determines that any part of the Property is subject to a lien which may attain priority over this Deed of Trust, Lender may give Borrower a notice identifying the lien. Borrower shall satisfy the lien or take one or more actions set forth within 10 days of the beginning of the notice.

F. Each Note provides as follows:

- "A "Default" shall occur (i) ... or (vi) upon the occurrence of any default under any obligation of Maker to Holder. Further, at Holder's option after Default, all remaining unpaid principal and accrued interest shall become due and payable immediately without notice (other than any declaration prescribed in applicable sections of the agreements under which such events of default arose), presentment, demand or protest, all of which hereby are waived." ("Default" shall have the meaning set forth in the Note).
- G. On or about November 27, 2013, Guarantor met with Denny Chittick of Lender to inform Lender that certain of the Properties had also been used (though Guarantor acknowledged no fault) as security for one or more loans from one or more other lenders (individually, the "Other Lender" and collectively, the "Other Lenders") and the Loans from Lender may not be in the first lien position on each respective Property.
- H. At the November 27 meeting, Guarantor acknowledged to Lender that Borrower had an obligation to discharge the liens of the Other Lenders or to take such other actions to satisfy Section 5 of each Deed of Trust within 10 days, as referenced above. Further, Borrower and Guarantor acknowledged that the meeting satisfied Lender's obligation to provide notice to Borrower and Guarantor of an action leading to a Default pursuant to each of the Loan Documents.
- I. The Loans are now in Default (as defined in the Note) and Lender has provided Borrower with any and all notice required under each of the Loans Documents concerning such Default.

J. Borrower has requested that Lender forbear in the pursuit of Lender's remedies, and Lender is willing to forbear such pursuit, but only so long as and on the conditions that (1) Borrower, Guarantor and New Guarantor acknowledge the existing Defaults under the Loans, (2) all liens, security interests, rights and remedies of Lender under the Loans Documents continue in full force and effect and (3) Borrower, Guarantor and New Guarantor fulfill all conditions and comply with all terms and provisions set forth in this Agreement, and furnish all other documents and perform all other acts necessary to give effect to the agreements hereinafter set forth.

NOW THEREFORE, in consideration of these premises and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

1.	Loans	Balance.	The	total	sum	now	due	and	payable	under	the	Loans,	in
aggregate,	is appro	ximately	\$			consi	sting	of	\$		in	princip	pal,
\$	in acc	rued intere	est (th	rougl	h and	linch	uding	Feb	ruary 1,	2014)	, \$		
advanced by Lender in payment of costs and expenses as permitted under the Loans Documents													
and approx	imately \$_		_ in c	osts a	and e	xpens	es inc	curre	d by Ler	ider for	coll	ection a	and
enforcemen	nt of the Lo	oans. Inter	est co	ntinue	es to	accrue	unde	er the	Loans a	at the ra	ite o	f 18 %	per
annum as provided in the Notes (as opposed to the Default Interest rate set forth in the Notes).													

- 2. Acknowledgment of Default. Borrower, Guarantor and New Guarantor hereby acknowledge and agree that the Loans are in Default, and that as a result of such Default, Lender now has the right to pursue foreclosure and any and all other rights and remedies permitted to Lender under the Loans Documents and/or under applicable law.
- Continued Effect of Loans Documents. Borrower, Guarantor and New Guarantor further acknowledge and confirm that the Loans Documents have been duly authorized, executed and delivered to Lender and are valid, binding and enforceable against Borrower and Guarantor in accordance with their respective terms, and that to the collective knowledge of Borrower, Guarantor and New Guarantor, all liens and security interests created in favor of Lender under the Loans Documents have been validly created and duly perfected as encumbrances upon all Properties and collateral of Borrower, Guarantor or New Guarantor as described in the Loans Documents and as modified by this Agreement. Upon the satisfaction of the lien of the applicable Other Lender with respect to a Property, the lien and security interest created in favor of Lender under the Loans Documents will be deemed to be validly created and duly perfected as an encumbrance upon the respective Property and collateral of Borrower, Guarantor or New Guarantor as described in the Loans Documents. Further, Borrower shall cause to be provided to Lender a Lender's title insurance policy issued by a nationallyrecognized title company, reasonably acceptable to Lender insuring that Lender's encumbrance in such Property, as evidenced by the respective Deed of Trust, shall constitute a valid and enforceable first and prior lien to any other encumbrance on the respective Property.
- 4. <u>Forbearance by Lender on Conditions</u>; Effect of Breach. Lender hereby agrees to forbear pursuit of its rights and remedies under the Loans Documents and/or under applicable law, but only so long as and on the conditions that Borrower, Guarantor and New Guarantor pay all sums, perform all covenants and agreements and do all acts and things required of them hereunder. If Borrower, Guarantor or New Guarantor fail to pay any sum or to perform any

covenant, agreement or obligation owed to Lender under any of the Loans Documents, as modified by this Agreement, Lender may cease such forbearance and may immediately commence and pursue any or all rights and remedies Lender may have under the Loans Documents and/or under applicable law as to any or all of the collateral or security for the Loans, all in such order and manner as Lender may elect from time to time in its sole discretion and without notice of any kind to Borrower, Guarantor, New Guarantor or any other person, as if this Section 4 had never been agreed to by Lender. Lender's agreement herein to forego immediate pursuit of its rights and remedies constitutes a postponement and forbearance only, and does not in any event constitute a waiver of any such rights or remedies.

- 5. No Effect on Existing Default; Extension of Maturity. Neither the execution and delivery of this Agreement or any other document or instrument required hereunder nor the consummation of the transactions and agreements set forth in this Agreement shall in any manner rescind or cure any existing Default under the Loans Documents, reinstate the Loans to a current status, or constitute an accord and satisfaction of the Loans. Notwithstanding this provision, the maturity date of all of the Loans is hereby extended to February 1, 2015; provided, however, Lender, at its sole discretion, may further extend the maturity date of all of the Loans to February 1, 2016, so long as Borrower, Guarantor and New Guarantor have complied and are in compliance with the terms of this Agreement.
- 6. <u>Borrower's Actions</u>. Lender's continued performance of the terms of this Agreement is conditioned upon each of the following obligations being fulfilled:
- (A) Borrower agrees to use its good faith efforts to: (i) liquidate other assets, which is expected to generate approximately \$4 to \$5 million US Dollars; (ii) apply all net proceeds from the rental of Borrower's other real estate assets, or the net proceeds from the acquisition and disposition of other real estate or other assets by Borrower, and (iii) apply all funds received from Borrower's continued good faith efforts to recover any other asset that can be recovered from the missing proceeds from the multiple Loans that were advanced from Lender and Other Lenders with respect to certain properties as referenced above. Any additional funds obtained and / or made available to Borrower pursuant to this subsection shall be made available to and used by Borrower in connection with the resolution of the lien disputes between Lender and Other Lenders as referenced above (and any balance to be paid to Lender to reduce the amount of Lender's Additional Loan to Borrower as provided herein).
- (B) Borrower agrees to provide Lender, and maintain in effect, a life insurance policy from a nationally-recognized life insurance carrier (with a rating of _____ or better from ____ and reasonably approved by Lender, in the amount of \$10,000,000, insuring the life of Guarantor with Lender named as the sole beneficiary, until all obligations pursuant to the Agreement have been fully satisfied.
- (C) Borrower agrees to provide Lender with a separate personal guaranty from Guarantor, guaranteeing all of Borrower's obligations under the Loans Documents, and this Agreement, and such Guaranty shall be in commercially reasonable form for a lender loaning a similar aggregate amount of money to a borrower as Lender is loaning in the aggregate to Borrower. Further, Borrower agrees to provide a re-affirmation and consent from Guarantor to restate and re-affirm his personal obligations as set forth in his outstanding personal guarantees

of Lender's Loans to Borrower, so that the terms and provisions of this Agreement will not cause or create any waiver of such guarantees, but rather will ratify and guarantee all of the Borrower's obligations, as such obligations may be increased by the actions of Lender and Borrower pursuant to the terms and provisions of this Agreement.

- (D) Borrower agrees to provide Lender with a separate corporate guaranty from New Guarantor, guaranteeing all of Borrower's obligations under the Loans Documents and this Agreement, to be secured by a lien against all of New Guarantor's inventory, accounts, and assets.
- (E) Except for Lender, Borrower agrees to continue to pay the interest due to the Other Lenders for loans secured by any of the Properties, and any other similarly situated lender on a timely basis and to keep each of such loans current and in compliance with their respective terms.
- (F) Borrower has arranged for private outside financing (the "Outside Funds"), which is to be provided to Borrower in the approximate amounts and on the following prospective schedule: (i) approximately \$1,000,000 on or before March 20, 2014; (ii) approximately \$1,000,000 on or before May 26, 2014; (iii) approximately \$1,000,000 on or before July 15, 2014; and (iv) approximately \$1,200,000 on or before September 15, 2014. Such Outside Funds shall be used exclusively for the pay-off of the Other Lenders and any other similarly situated lender; to pay interest payments to similarly situated lenders; to pay repair and/or rehab expenses associated with the collateral for The Loans, or to make any other payment that, in Borrower's judgment, is for the mutual benefit of Borrower and Lender. Any balance remaining shall be paid to Lender to reduce the amount of Lender's Additional Loan to Borrower, as provided herein.
- (G) Borrower has agreed to inform Lender of all of the terms of Borrower's transaction to obtain the Outside Funds and the security provided for such Outside Funds. Lender agrees to keep such information on a confidential basis, provided, however, Lender will be able to provide such terms and information to its investors, legal counsel, accountants and other applicable professionals on a confidential basis.
- (H) During the term of this Agreement, Borrower, Guarantor and New Guarantor agree to use good faith efforts to satisfy and pay-off any and all financial obligations secured by liens in favor of the applicable Other Lender with respect to a Property. The Borrower and Lender shall cooperate to agree upon a sequencing schedule (which will need to be adjusted on a reasonable basis) to satisfy and release the liens of the Other Lenders on the applicable Properties. Borrower agrees to use its Good Faith Efforts to cause the liens of the Other Lenders to be satisfied and released on or before nine (9) months from the execution of this Agreement.
- (I) Borrower, Guarantor, New Guarantor and Lender acknowledge and agree that this Agreement shall not constitute nor create a joint venture or partnership arrangement between or among Lender and any of the Borrower or Guarantor.
- (J) If Borrower, Guarantor or New Guarantor fail to pay any sum or to perform any covenant, agreement or obligation owed to Lender under any of the Loans Documents, as

modified by this Agreement, Borrower agrees to provide any additional collateral ("Additional Security") to Lender, as may be requested by Lender, to secure Borrower's existing obligations to Lender and to secure the additional obligations that Lender is agreeing to provide pursuant to this Agreement.

- (K) Execution, delivery and filing or recording (with all costs thereof paid by Borrower) of all documents and instruments required to create the required liens on the respective Properties as required by the Loan Documents or to create a security interest in any Additional Collateral.
- 7. <u>Lender's Actions</u>. Subject to the full compliance of Borrower, Guarantor, and New Guarantor to each of their respective obligations, as detailed in this Agreement, the Lender will perform the following obligations:
- (A) Lender agrees to increase the Loan amount of each of the Properties referenced in Exhibit A up to 95% of the loan-to-value ("LTV") ratio of the value of the respective Properties, as determined by Lender. The additional funds advanced to Borrower shall be used to pay off the Other Lender and release its security interest in that Property.
- (B) Lender will defer (but not waive) the collection of interest from the Borrower on the Loans to the Borrower during the process to fund the amount due to the Other Lenders; and all deferred interest on the Notes from Borrower shall be paid to Lender on or before the payoff of the respective Note.
- (C) Lender will provide a new loan to Borrower in the amount up to 1 Million US Dollars, which loan is to provide for multiple advances, earn 3% annual interest to be secured by a first lien position against certain real property or properties to be approved by Lender, in its sole discretion, and the obligation is to be personally guaranteed by Guarantor and New Guarantor (the "Additional Loan").
- (D) Provided that Borrower, Guarantor and New Guarantor each complies with all of its respective obligations under this Agreement, Lender will waive the right to charge the Default Interest rate which is permitted pursuant to the terms of the Loans Documents. If any of Borrower, Guarantor or New Guarantor fails to comply with its respective obligations under this Agreement, Borrower shall then be liable for Default Interest at the Default Interest rate set forth in the Loan Documents on all outstanding Notes.
- 8. Grace and Cure Periods. If Borrower fails to comply with any monetary or non-monetary obligation undertaken by it through this Agreement, Borrower shall be in default of this Agreement if it fails to satisfy the obligation within five (5) business days of receiving email or telephonic notice from Lender. Except for the notice required above, all other notice provisions of the Loans Documents requiring any other notice to Borrower or any other person as a condition precedent to the existence of any breach, default or event of default or to any acceleration or other remedial action by Lender, permitting or granting any grace period after the giving or receipt of any notice for the cure of any breach, default or event of default under the Loans Documents prior to acceleration or other remedial action by Lender are hereby deleted, and all Loans Documents are hereby modified accordingly.

- Mutual Release; Waiver of Claims and Defenses. As a material part of the consideration for this Agreement, the parties each hereby unconditionally and irrevocably release and forever discharge each other and all of their principals, directors, officers, employees, agents, attorneys, affiliates and subsidiaries from all liabilities, obligations, actions, claims, causes of action, suits, proceedings, damages, demands, costs and expenses whatsoever arising from or relating to any alleged or actual act, occurrence, omission or transaction occurring or happening prior to or on the date of this Agreement, including but not limited to any of the foregoing relating to the making, administration or enforcement of the Loans. Notwithstanding this Release, nothing contained in this Agreement shall prevent any Party from taking any legal action to enforce the terms of this Agreement. Moreover, if Borrower, Guarantor or New Guarantor materially breach its obligations under this Agreement, and subsequently file for protection under the United States Bankruptcy Code, then this release shall be of no further force and effect, and the Parties may assert any claims they had (or believed they had) against the remaining Parties at the time this Agreement was signed.
- 10. <u>Further Documents</u>. Borrower, Guarantor, and New Guarantor each hereby agree to execute any and all further documents and instruments required by Lender and to do all other acts and things necessary to give effect to the terms and provisions of this Agreement and/or to create and perfect all liens and security interests granted to Lender under the Loans Documents or required under this Agreement.
- 11. <u>Authorization of Agreement</u>. The execution and delivery of this Agreement has been duly authorized by all necessary corporate or partnership action of Borrower, Guarantor (as applicable) and New Guarantor, and the individuals executing this Agreement on behalf of Borrower, Guarantor and/or New Guarantor have been duly authorized and empowered to bind Borrower, Guarantor and/or New Guarantor by such execution.
- Costs and Expenses. Up to a total and cumulative cap of \$80,000, Borrower 12. hereby agrees to pay on demand any and all fees, costs and expenses, including but not limited to attorneys' fees, incurred by Lender in connection with: (A) the negotiation, preparation, filing and/or recording of this Agreement and all other documents and instruments required to give effect to this Agreement and/or to create and perfect the liens, security interests, assignments and/or pledges contemplated hereunder or under the Loans Documents; (B) the issuance to Lender of any and all title reports, amendments and title insurance; (C) any investigation fees and/or other fees and costs incurred by Lender in connection with this Agreement and/or the Loans Documents (or the effect of this Agreement on Lender's business and with its investors); (D) the default of Borrower in connection with the Loans Documents, or the existing and/or any future lien disputes with any of the Other Lenders or any other similarly situated lenders; and/or (E) the collection of the Loans and/or the enforcement of this Agreement and/or the Loans Documents and/or any other document executed in connection with this Agreement and/or the Loans Documents. Guarantor and New Guarantor shall each be liable for all of their respective foregoing costs and expenses pursuant to their respective guarantees. Lender shall have no liability whatsoever for any of the foregoing.
- 13. <u>Time of the Essence</u>. Time is of the essence of all agreements and obligations contained herein.

14. <u>Construction of Agreement</u>. If any provision of this Agreement conflicts with any provision of any Loans Documents, the applicable provision of this Agreement shall control.

As used herein, words of masculine, feminine or neuter gender shall mean and include the correlative words of the other genders, and words importing the singular number shall mean and include the plural number, and vice versa.

The titles and captions in this Agreement are used for convenience of reference only and do not define, limit or control the scope, intent or effect of any provisions of this Agreement.

No inference in favor of, or against, any party shall be drawn from the fact that such party has drafted all or any portion of this Agreement, any other document required hereunder or in connection with any Loans Documents.

- 15. Ratification and Agreements by Guarantor. Guarantor hereby acknowledges and consents to the terms of this Agreement, agrees to be bound by all terms and provisions hereof and of any and all documents and instruments executed by Borrower in connection with and/or as contemplated in this Agreement; acknowledges and confirms that Guarantor is and shall remain liable for all indebtedness and obligations now or hereafter owed by Borrower to Lender in connection with the Loans (pursuant to this Agreement and the Loans Documents or otherwise); agrees that Guarantor's said liability shall not be released, reduced or otherwise affected by the execution of this Agreement, by any changes in the effect of the Loans Documents under the terms of this Agreement, by Lender's receipt of any additional collateral for the Loans, by the consummation of any transactions relating hereto, or by any other existing fact or circumstance; ratifies the Guaranty as security for the Loans; and confirms that the Guaranty remains in full force and effect.
- Entire Agreement; No Oral Agreements Concerning Loans. The Recitals set 16. forth at the beginning of this Agreement are incorporated into this Agreement as a material part of this Agreement. This Agreement constitutes the entire agreement of the parties concerning the subject matter hereof, which agreement shall not be varied by any alleged or actual oral statements or parol evidence whatsoever. Lender has not promised or agreed in any manner to extend the maturity of the Loans, to restructure the Loans or any security therefor, to modify any terms of the Loans Documents or the effect thereof, to forbear in the commencement, exercise or pursuit of any right or remedy Lender has under the Loans Documents or applicable law, to release or adversely affect any lien or security interest previously or concurrently granted in favor of Lender, or to forego the benefit of any term, provision or condition of the Loans Documents, except as may be otherwise specifically provided in this Agreement and subject in all instances to strict compliance by Borrower, Guarantor and New Guarantor with all terms and conditions of this Agreement. Except as specifically provided in this Agreement (and so long as Borrower is in compliance with the terms of this Agreement), Lender has not agreed or become obligated, whether by negotiating or executing this Agreement or otherwise, to make any new Loans or to extend any new credit to Borrower, Guarantor or New Guarantor under any circumstances.
- 17. Ratification of Workout. The parties acknowledge and agree that the terms and conditions of this Agreement are part of but not the entire body of a mutual workout arrangement

Confidentiality. The Parties and their attorneys agree not to assist, suggest, notify, or recommend that third parties investigate or pursue any requests for information, claims, or litigation relating to any of the Parties, their consultants, officers, directors, shareholders, owners, employees, consultants, attorneys, agents, predecessors, successors, affiliates, subsidiaries, parents, heirs representatives, and assigns.

The Parties and their attorneys agree that the terms of the Agreement and the material facts or allegations underlying the Forbearance Agreement shall remain confidential. They agree not to disclose, or cause others to disclose, to anyone the material terms stated in this Agreement or the material facts or allegations underlying this Agreement.

The Parties and their attorneys shall refrain from making any disparaging or negative statements or comments about the other Parties to any third parties, including any derogatory statements or criticisms. The Parties shall not offer or provide to any third parties any information or opinions about the other Parties to this Agreement or the events underlying this Agreement. The Parties and their attorneys shall not offer or provide to any third parties any information or opinions about the events underlying this Agreement.

The Parties agree the covenants contained in this provision are a primary and material consideration for entering into this Agreement.

19. <u>Prohibition Against Conveyance/Encumbrance of Notes.</u> Notwithstanding any provisions of this Agreement to the contrary, so long as no Event of Default hereunder has occurred and is continuing, Lender agrees it shall not sell, convey, assign, pledge, hypothecate, grant to a security interest in or otherwise transfer or encumber any Note.

[signatures on following page]

IN WITNESS WHEREOF, the undersigned Parties have executed this Agreement on the date first above written.

Borrower:
ARIZONA HOME FORECLOSURES, LLC
Ву:
Yomtov "Scott" Menaged Its: Member
EASY INVESTMENTS, LLC
By:
Yomtov "Scott" Menaged Its: Member
Guarantor:
Yomtov "Scott" Menaged
New Guarantor:
FURNITURE KING, LLC
By: Yomtov "Scott" Menaged Its: Manager
Lender:
DENSCO INVESTMENT CORPORATION
Ву:
Denny Chittick Its: President

EXHIBIT A

LENDER LOANS AND ENCUMBERED PROPERTIES

STATE OF ARIZONA)) ss.						
County of Maricopa)						
On this day of, 2014, before me appeared Yomtov "Scott" Menaged, to me personally known, who being by me duly sworn, did say that he/she is the authorized Member of ARIZONA HOME FORECLOSURES, LLC, an Arizona limited liability company, and said Yomtov "Scott" Menaged acknowledged execution of the foregoing instrument to be the free act and deed of said limited liability company.						
IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.						
Notary Public						
My Commission Expires:						

STATE OF ARIZONA) ss.							
County of Maricopa) ss.							
On this day of, 2014, before me appeared Yomtov "Scott" Menaged, to me personally known, who being by me duly sworn, did say that he/she is the authorized Member of EASY INVESTMENTS, LLC, an Arizona limited liability company, and said Yomtov "Scott" Menaged acknowledged execution of the foregoing instrument to be the free act and deed of said limited liability company.							
IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.							
Notary Public							
My Commission Expires:							

STATE OF ARIZONA)) ss.	
County of Maricopa) ss.	
On this day of, 2014, before me ap to me personally known, who being by me duly sworn, di foregoing instrument as the Guarantor.	ppeared Yomtov "Scott" Menaged, id acknowledged execution of the
IN WITNESS WHEREOF, I have hereunto subsofficial seal the day and year last above written.	cribed my name and affixed my
Notary	Public
My Commission Expires:	

STATE OF ARIZONA) ss.							
County of Maricopa) ss.							
On this day of, 2014, before me appeared Yomtov "Scott" Menaged, to me personally known, who being by me duly sworn, did say that he/she is the Manager of FURNITURE KING, LLC, an Arizona limited liability company, and said Yomtov "Scott" Menaged acknowledged execution of the foregoing instrument to be the free act and deed of said company.							
IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.							
Notary Public							
My Commission Expires:							

STATE OF ARIZONA)) ss.							
County of Maricopa) ss.							
On this day of, 2014, before me appeared Denny Chittick, to me personally known, who being by me duly sworn, did say that he/she is the President of DENSCO INVESTMENT CORPORATION, an Arizona corporation, and said Denny Chittick acknowledged execution of the foregoing instrument to be the free act and deed of said corporation.							
IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.							
Notary Public							
My Commission Expires:							

DenSis/anhout

Beauchamp, David G.

From:

Beauchamp, David G.

Sent:

Tuesday, February 25, 2014 9:38 PM

To: Cc: 'dcmoney@yahoo.com' Beauchamp, David G.

Subject:

Re: thinking outside the box



Denny:

Good ideas and probably something that we might need to work on. We will probably need to focus on an alternative approach, because Jeff's demands and changes have pretty much killed your ability to sign the Forbearance Agreement, which I believe Jeff wanted to do from the beginning.

I did send the revisions back to the head of our lending group and he said that Jeff's changes are clearly intended to prevent the parties from reaching any agreement. Robert also added that a lender has never given any release in a forbearance agreement in all the years he has represented workout groups at PNC and 5 other banks.

Talk tomorrow.

Best, David

David G. Beauchamp
CLARK HILL PLC
14850 N Scottsdale Rd | Suite 500 | Phoenix, Arizona 85254
480.684.1126 (direct) | 480.684.1166 (fax) | 602.319.5602 (cell)
dbeauchamp@clarkhill.com | www.clarkhill.com

From: Denny Chittick [mailto:dcmoney@yahoo.com]

Sent: Tuesday, February 25, 2014 12:56 PM

To: Beauchamp, David G.

Subject: thinking outside the box

scott and i have been talking about how do we eliminate as many as these loans as fast as possible. that does a few things 1. it cuts down the interest expense from his pocket. 2. it cuts the number of problem loans from 118 to something more manageable, 3. gets the total dollars as an exposure to him cut down dramatically.

so how much room to have i have in a work out agreement? right now i'm securing every dollar i advance with a deed of trust. i know we are going to get a UCC on the inventory, which is great. he called me, asking that once that is done, do i advance him that

money? i said no, it's security against the deficit. however, if he was to get an advance on that inventory, say 1 million dollars against the 3 million he has in inventory. by selling about 25 to 30 homes, that would eat up the million dollars (that's the difference between what's owed to Gregg and i, ie sell house for 120, i'm owed 70, gregg's owed 70, 20k deficit, use the million dollars and cover the 20k)

that would return 5 million to me and cut his interest costs, and cut the number loans dramatically. he feels like he can sell that many homes in a matter of days, yes wholesale them, which is cheaper than retail, but the added costs of retail close, ie prop tax, commissions, closing costs, time to close, 30 days more of interest, he could move a lot of these houses and cut my exposure. i wonder if that isn't better way of fixing hte problem?

he's throwing out all sorts of ideas in how this can be done. i would be willing release the UCC if he was able to secure the funds and use them to pay some of these loans. we've got about 3 more ideas, but what both of us are really concerned about is that when i tell my investors the situation, they request their money back. i want to be able to say, this was the problem, we've eliminated this much of the problem and this is what is left. i want to be able to say what is left is as small as possible.

i don't expect a 3 page answer, just venting, brainstorming. dc

DenSco Investment Corp <u>www.denscoinvestment.com</u> 602-469-3001 C 602-532-7737 f From: To: Subject: Date:

Denny Chittick SMena98754@aol.com Re: 100K On the way

Monday, September 14, 2015 11:15:48 AM



whenwe started to talk about taking on this other 600k i was at 26.300 but since we've stretched it out over time, and i've only done 200k, but becuase of hte interest it's already at 27 million now. so i have 400k more to go and with interest i'll be nearly 28million.

yes, i'll apply the 100k to the workout, becuse that's got to go down as a unsecured receivable. once october comes the whole sale line should fall, then we'll be in better shape. i'm still paying for payoffs to get me past this month!

i got an email from david beauchamp last night at 11pm. i about wet my pants, evidently he as did a dozen or so othere people received one of those spam emails where they use a legit email address but want you to click on a link or something. i told him no i didn't send it and i've got full control of my email. i never got a response from him so hopefully that doesn't prompt any kind of response!

DenSco Investment Corp www.denscoinvestment.com 602-469-3001 C 602-532-7737 f

From: "SMena98754@aol.com" <SMena98754@aol.com>

To: dcmoney@yahoo.com

Sent: Monday, September 14, 2015 10:52 AM

Subject: Re: 100K On the way

Correct, the wholesale Balance will not go up, Obviously after the next couple weeks that you have to send the 200k a week

If you take out the 200k you sent me, I wired you more than you wired me, so the interest is being paid and we can either apply the additional funds to a wholesale prop or we can apply to the workout. Figured the workout would be better?

In a message dated 9/14/2015 10:49:25 A.M. US Mountain Standard Time, dcmoney@yahoo.com writes:

ok this is where the discussion we had on thrusday isn't match up to

what i understood.
i understood, that the wholesale
balance wouldn't go up, and you
would be able to send 100k a
week.

so you are now saying you send 100k and apply it to the whole interest and the rest to the workout?

DenSco Investment Corp www.denscoinvestment.com 602-469-3001 C 602-532-7737 f

From: "SMena98754@aol.com" <SMena98754@aol.com>

To: dcmoney@yahoo.com

Sent: Monday, September 14, 2015 10:32 AM

Subject: 100K On the way

81,605.55 Interest

18,394.45 workout