

U.S. SMALL BUSINESS ADMINISTRATION
Government Contracting and Business Development
Office of Government Contracting

New Leadership at SBA



Agenda

- ☐ Mrs. Linda McMahon's Vision & Mission for SBA
- ☐ Vision of the Office of Government Contracting
- ☐ Mission of the Office of Government Contracting
- ☐ Questions

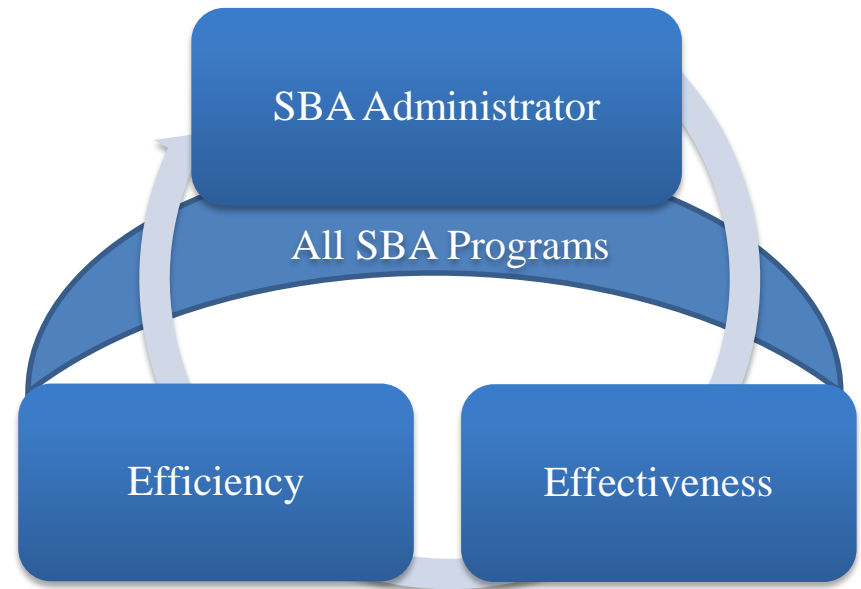
Mrs. Linda McMahon



- ❑ Was confirmed as our new SBA Administrator on February 14, 2017
- ❑ Built the World Wrestling Entertainment Group from the ground up since 1980 and now is a international corporation
- ❑ Understands small business challenges throughout its life cycle
- ❑ Knows the value of Credit, Counseling, Contracting & Disaster Assistance
- ❑ Will harness business industry practices to make SBA greater force for the small business industry

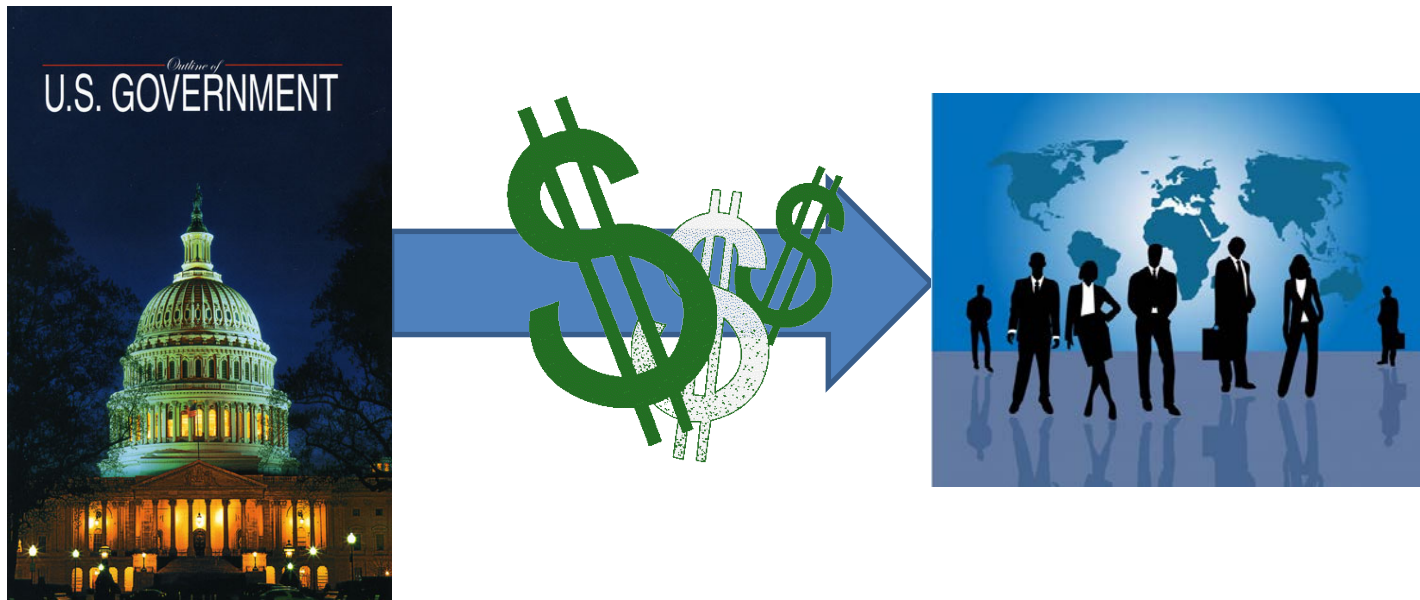
SBA Vision and Mission

- Efficiency will focus on how well we get each job done using industry metrics under the SBA. For Government Contracting, it will depend on metrics focused on small business impact (i.e. dollar amounts set-aside for small business, number of procurements reviewed, number of counseling sessions, number of appeals, etc...)
- Effectiveness will focus how well we support the customer base. Was our customer service the best? How can we make it better. How do we stand out and let the tax payer know that SBA is doing their best (i.e. how well did we handle advocacy for a specific issue)



GC Vision

- GC is the public's advocate for federal small business contracting and subcontracting opportunities. We help small business get the government's business.



GC Office Mission

- providing advocacy in a clear and consistent manner; placing small business first in supporting the national economic security interests of the United States.
- Promote all socio-economic programs
- Promote CoC Program
- Promote Size Program
- Promote new initiatives – Mentor-Protégé Program across all socio-economic categories
- Promote new legislative changes enacted (i.e. Subcontracting)
- Promote Supreme Court Decision on Kingdomware Case

Questions?

- ☐ Please contact me at:
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 - ☐ phone: 202-503-6853