
CASE STUDY #6: RESEARCH AND RECRUITMENT FOR CONTRACT SUBMISSION

CLIENT: Seaport-e Federal Contractor / Information Technology

LOCATION: Maryland

TIMELINE: 2015

Challenge: Locate and vet potential candidates to staff a federal government contract. This was a three-day RUSH project.

Project: Conduct research using job titles and description keywords, experience, and skills from five different positions to be filled, via multiple online recruiting portals (LinkedIn, Monster, Indeed) and candidate matching sites. Provide resumes, contact information, and initial recommendations based on initial interviews.

Results: Provided more than 50 viable, interested, and available candidates with variable experience levels, rate scales, and locations for strong bench options.