IN THE SUPERIOR COURT OF THE STATE OF ARIZONA IN AND FOR THE COUNTY OF MARICOPA

Peter S. Davis, as Receiver of DenSco Investment Corporation, an Arizona corporation,)) No. CV2017-013832
Plaintiff,)
V.)
Clark Hill PLC, a Michigan limited liability company;)
David G. Beauchamp and Jane)
Doe Beauchamp, husband and wife,)
Defendants.)

DEPOSITION OF DORI ANN DAVIS

Phoenix, Arizona March 9, 2019 9:01 a.m.

REPORTED BY:

Annette Satterlee, RPR, CRR, CRC Arizona CR No. 50179

Registered Reporting Firm R1012

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9	EXHIB	IT: DESCRIPTION	MARKED	IDENTIFIED
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1
             DEPOSITION OF DORI ANN DAVIS commenced at
 2 9:01 a.m. on Saturday, March 9, 2019, at the law offices
  of Coppersmith Brockelman PLC, 2800 North Central
 4 Avenue, Suite 2800, Phoenix, Arizona, before ANNETTE
 5 | SATTERLEE, RPR, CRC, Arizona Certified Reporter,
 6 Certificate #50179.
 7
 8
                          APPEARANCES
  FOR PLAINTIFF:
10
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18
19
20
21
22
23
24
25
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1
                        DORI ANN DAVIS,
  called as a witness herein, having been first duly
   sworn, was examined and testified as follows:
 5
                          EXAMINATION
 6
  BY MS. PATKI:
             Dori Ann, we met just briefly out in the
   lobby. Can you state your name for the record.
10
        Α.
             Dori Ann Davis.
11
        0.
             And how would you like me to refer to you?
12 Dori Ann? Dori? Miss Davis?
13
        Α.
             Dori Ann is fine.
             Dori Ann is fine. Okay.
14
        Q.
15
             Have you ever given a deposition before?
16
        Α.
             No.
17
             Okay. So I'm just going to cover some ground
18 rules. My hope here today is that this is really just a
   conversation. Obviously, we have a court reporter here
19
   so it's not quite just a conversation. But you're being
20
21
  deposed here because we believe, based on the extensive
22 document review that we've done, that you -- you
23
   obviously were an investor in DenSco, and you're now a
24 claimant.
25
             But we believe you may have known Denny
```

Chittick, who is one of the central figures in this case. So we really just want to talk to you about what you may have known about him and kind of get a background regarding what you know about DenSco. 5 Along those lines, even though I'm hoping that this going to be a conversation, because we have a court reporter here there are some things we have to be cognizant of. All of your answers have to be verbal. So no nodding your head, shaking. To the extent you do that, I'll try and just get you to have a verbal answer. 10 And, also, no huh-uhs or uh-huhs because it's a little 11 12 bit hard for the court reporter to figure out exactly what that is. 13 14 Also, to the extent we can, no talking over 15 one another. If you can let me finish my question, and 16 I will try and make sure that you finish your answer before I chime in with any sort of follow-ups. If you 18 don't understand a question, just ask me to repeat myself or rephrase it. But along those lines, if you 19 20 answer a question, I'm going to assume you understood 21 it. Is that fair? 22 Α. Yes. 23 Okay. If you need a break at any point during 0. 24 the deposition, just let me know. I'm going to try to

25 take a break -- not going to try. I'm going to take a

- 1 break every hour. The only thing I might ask is if
- 2 there's a question pending when you want to take a
- 3 break, I might ask you to answer the question before we
- 4 break.
- 5 A. Okay.
- 6 Q. You do not have a lawyer here today, but I'm
- 7 assuming that you had the opportunity to procure counsel
- 8 if you had wanted it. Correct?
- 9 A. Yes.
- 10 Q. Where do you currently reside?
- 11 A. In Phoenix, Arizona.
- 12 Q. And you said in north Phoenix.
- 13 A. Yes.
- 14 Q. You're being deposed with regards to a lawsuit
- 15 titled Peter S. Davis versus Clark Hill PLC. It's
- 16 pending in Maricopa County Superior Court.
- Do you have any understanding as to what this
- 18 lawsuit is about?
- 19 A. I, I read the -- some of the testimony on the
- 20 | website. So I know very generally what it's about.
- 21 Q. Okay. And what do you understand it to be
- 22 about?
- 23 A. That, that our receiver is suing Denny's
- 24 attorney who was representing him during the time period
- 25 that -- well, that he was running his business.

1 And just to be clear, myself and the law firm that I work at, we represent that attorney, David Beauchamp, and the law firm Clark Hill. Mr. Campbell represents the -- is a special counsel for the receiver. So just so, you know, you know. 7 Did you do anything to prepare for this deposition? 9 Α. I read some of the testimony so that I would 10 understand what a deposition is all about. 11 Q. And when you say that you read it on the website, you're referring to the website where the 12 13 receiver --14 A. Right. 15 Q. -- posts the updates in the case. 16 Α. Right. 17 So you reviewed that deposition testimony. 18 Did you talk to anybody? 19 I talked to Jeff DeWulf. Α. 20 Q. John DeWulf. A. John DeWulf. 21 22 Okay. And your husband is -- and just so I'm Q. 23 clear, when you talked to John, what did you talk about? 24 Just --

I asked him what to expect at the deposition.

25

Α.

1 So just logistics, that kind of thing. Okay. 2 Okay. 3 And your husband is an investor; correct? 4 Α. Correct. 5 So I'm assuming you talked about the Q. deposition. 7 Α. I did. 8 Okay. Have you spoken with opposing counsel Q. at all about the deposition? 10 Α. No. And I'm assuming you haven't talked to the 11 Q. 12 receiver about --13 A. Peter Davis? 14 Q. -- the deposition. Right. 15 Yes. I called him to find out --Α. 16 Q. Oh. 17 -- about what I should prepare for at the 18 time. Because I didn't know we had a special counsel. 19 So he referred me to John, and so then I talked to John. 20 Can you walk me through your educational 21 background briefly starting with high school. 22 I graduated high school. I have a bachelor of Α. science degree in psychology and business from Ithaca 23 24 College. I have a master's of management degree from

25 National Louis University, and I have a master of

counseling degree -- master of community counseling degree from University of Phoenix. 3 And, now, you are the human resources director Q. of Honeywell. Is that correct? 5 Α. Yes. And how long is it that you've been the human 6 resources director? Α. With that title? 8 9 Q. Uh-huh. 10 Α. Since September of last year. 11 Q. And prior to that? 12 Α. I was an organizational development director at Honeywell for -- I've been, I've worked at Honeywell 14 for 13 and a half years. So I've been there a long 15 time. 16 All right. And so you said that you went to Q. 17 college at Ithaca College; is that correct? So are you from the east coast? 18 19 Α. I am. 20 Q. Okay. 21 Α. Yeah. 22 Where on the east coast? Q. 23 Α. Maryland. 24 Q. And when is it that you moved to Arizona?

25

Α.

In 1998.

1 Under what circumstances did you first meet Denny Chittick? The first time I met Denny was at one of his 3 Α. investor parties that my now-husband was invited to. 5 Do you remember what year that was? Q. Α. No. 6 7 Q. And was this investor party at his home? 8 A. Yes. And at that time I'm assuming you weren't -- I 9 Q. 10 should rephrase that. 11 At the time that you met Denny, was your 12 husband an investor with DenSco? 13 Α. Yes. And I don't, I don't remember if I was 14 married at the time or not. 15 Okay. What were your initial impressions of 16 Denny? 17 MR. CAMPBELL: Objection as to form. So in legal proceedings if we have an 18 objection to the form of a question, we have to make it 19 20 on the record. That's for the judge for a later time. 21 THE WITNESS: Okay. 22 MR. CAMPBELL: You can go ahead and 23 answer. 24 THE WITNESS: Okay. Thank you.

25

L BY MS. PATKI:

- 2 Q. Would you like me to repeat the question?
- A. Yes, please.
- 4 Q. What were your initial impressions of Denny?
- 5 A. He was smart. He was very methodical. He was
- 6 welcoming. He was friendly.
- 7 Q. Do you remember when you met him initially,
- 8 was your now-husband friends with Denny?
- 9 A. Yes.
- 10 Q. Do you remember when you first met Denny how
- 11 long your husband had known Denny?
- 12 A. I don't remember the specific amount of years
- 13 that they had known each other, but they had worked
- 14 together at Insight.
- 15 Q. Yeah. And I --
- 16 A. So it was probably at least eight years.
- 17 Maybe ten years. I don't know.
- 18 Q. Do you remember prior to meeting Denny your
- 19 husband telling you about Denny?
- 20 A. Prior to meeting him do I remember my husband
- 21 talking about him?
- 22 Q. Yes.
- 23 A. No.
- Q. And you said that you didn't remember the
- 25 exact year that you met him. Is that correct?

1 Α. No. Do you remember roughly? Could you ballpark 2 Q. it? 3 Α. No. 5 MR. CAMPBELL: Object to form. 6 BY MS. PATKI: So we have seen some documents, and we may refer to them. Most of these are purely to sort of play certain events for you. So I have a feeling we may not even look at most of these. But we've seen in 10 11 communications that you had with -- after Denny's death 12 that you first invested -- you, personally, invested in 13 DenSco in 2006. 14 Α. Okay. 15 So does that help you place at all when you 16 may have first met him? 17 Yeah. It was probably in 2006. Α. 18 Q. Okay. 19 Or 2005. Thank you. Α. 20 That's fine. So it's fair to say that pretty Q. 21 soon after your meeting Denny, you started investing in 22 DenSco. 23 A. Yes. 24 Okay. What was it that made you invest in

25 DenSco initially?

- 1 A. I thought it was a good investment. I knew it
- 2 | was high-risk, but I thought it was a good investment.
- 3 It seemed like a solid business plan.
- 4 Q. And when you say it seemed like a solid
- 5 business plan, how did you come to develop that sort of
- 6 impression?
- 7 A. I read -- he had given me the -- he had given
- 8 me information about the company, and so I could read
- 9 about what it was about. I talked to my husband about
- 10 it. And it seemed like a solid -- it seemed like a
- 11 | solid plan.
- 12 Q. And when you say that you reviewed the
- 13 information, if I were to say that that information was
- 14 called the Private Offering Memorandum, does that sound
- 15 familiar to you?
- 16 A. It was a binder. So he gave us a binder and
- 17 there was documentation in the binder.
- 18 Q. So now that you think that you may have
- 19 invested in DenSco between 2005 and 2006, were you
- 20 married at that time? To your --
- 21 A. No.
- 22 Q. Okay.
- 23 A. Sorry.
- 24 Q. No; that's okay. I was just trying to close
- 25 the loop on that.

```
1
             When did you get married? To Glen, right?
 2
        Α.
             2007.
            Now, we've seen a number of communications --
  and I'd be happy to show them to you if you'd like to
  see them -- emails in which it appears that you and
  Glen, or perhaps even just you, met up with Denny for
   either lunch or dinner. Is that fair?
        Α.
             Yes.
 9
                  MR. CAMPBELL: Just give me a second.
             I have an objection in the sense when you
10
11 refer to documents that I don't -- I don't know what
  you're referring to. I don't know if they've been
12
13 produced to us; I don't know if they're Bates stamped.
14
                  MS. PATKI:
                             Okay.
                  MR. CAMPBELL: So although, you know --
15
  if we're going to refer to documents, I would like to
16
17
  have a copy of them.
                  MS. PATKI: That's fine.
18
             I checked, and all of these have been produced
19
20
  to you.
21
                  (Exhibit 777 was marked.)
22 BY MS. PATKI:
23
            Feel free to take the paper clip off.
24 are email strings back and forth between -- sometimes
  you're copied on them, sometimes they're directly to you
```

```
in which it appears somewhere in the email string you're
   talking about lining up getting together.
 3
                  MR. CAMPBELL: If I could just ask
   another question.
 5
             In terms of the Bates stamp number DOC_ID, are
  |these from the depository? Do you think?
 7
                  MS. PATKI: These are likely -- looking
   at them, just from my familiarity, if there's a DOC_ID
   number, yes; they're from the depository.
10
                  MR. CAMPBELL: Okay. Thank you.
                  MS. PATKI: But I'll double-check.
11
  have so many numbers floating around internally and then
13
  what's produced. I'll double-check.
  BY MS. PATKI:
14
15
             Okay. So just going back to my initial
   question. It appears that you met up with Mr. Chittick,
16
17
   or Denny, for either lunch or dinner periodically.
18
             Would you say -- you met him in 2005 or
   2006 -- that you came to view Denny as a friend?
19
20
        Α.
             I think he -- yes.
21
        Q.
            While he was alive.
22
        A. Yeah.
23
            And so during these get-togethers -- were
        Ο.
24 these get-togethers -- how many times would you say you
25 saw Denny socially in a year?
```

```
1
             I, I think I have seen -- I would have spent
  time with Denny less than ten times in, in the time that
   I knew him.
        Q.
             Okay.
 5
             So while I would consider him a friend and a,
        Α.
  and a business partner, I did not know him well.
 7
             Do you know if your husband, given his
  relationship with Denny, his longer relationship with
   Denny, do you know if your husband met with Denny
   separately from when you and your husband would meet up
10
11
  with Denny?
12
        Α.
             Yes.
13
             Do you know roughly how frequently your
        Q.
14 husband would meet with Denny?
15
        Α.
             No.
16
             Do you think that your husband would have knew
17
  Denny as a better friend than you knew Denny?
18
                  MR. CAMPBELL: Object to form.
19
                  THE WITNESS:
                                 Do I, do I think that my
  husband is better friends than I am?
  BY MS. PATKI:
21
22
        Q.
             Yes.
23
        A. Yes.
24
        Q.
             Okay.
25
```

When you met up with Denny -- and I understand

- 1 that you're saying it was just roughly around ten times
- 2 and you would not consider him a good friend -- do you
- 3 remember what you would discuss with him at these
- 4 get-togethers?
- 5 A. Not specifically, no. And those ten were
- 6 inclusive of the investor. So I, I mean, I think
- 7 probably, from a get-together standpoint in the time
- 8 that I knew him, it was probably less than five times.
- 9 Q. Okay.
- 10 A. Just to help you put it into context.
- 11 Q. Right. So that's actually perfect because --
- 12 so we have some other emails here.
- 13 (Exhibit 778 was marked.)
- 14 BY MS. PATKI:
- 2. So these are emails that simply appear to be
- 16 Denny telling you about DenSco dinner parties.
- So you're saying that the ten times that you
- 18 saw Denny includes these annual --
- 19 A. Right.
- 20 Q. -- DenSco investor meetings. Okay. That
- 21 helps me.
- Going back to just the social -- let's call
- 23 the meetings that you had with Denny that were not
- 24 related to DenSco the social get-togethers, and then we
- 25 can talk about the DenSco parties separately.

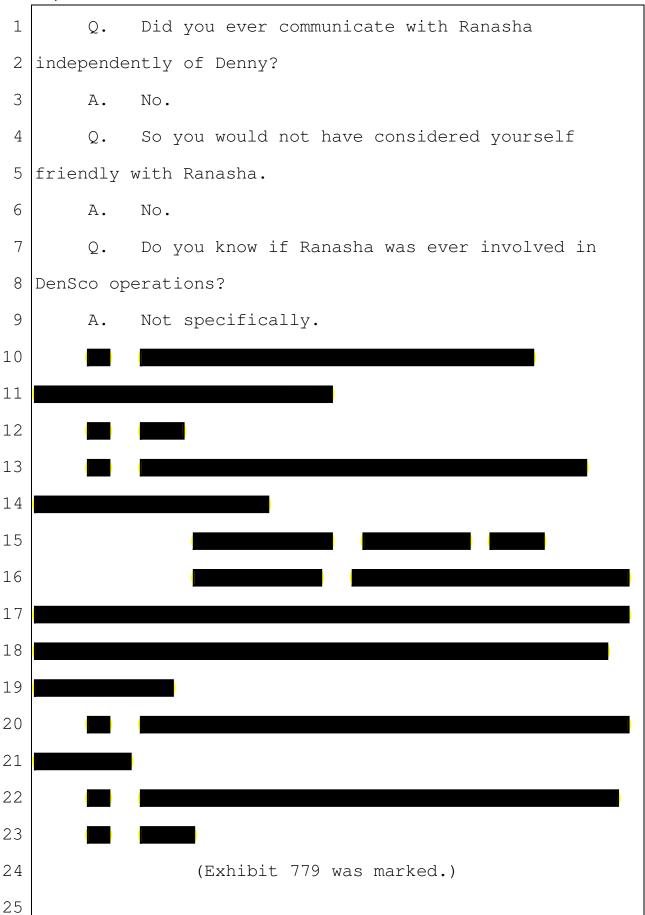
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1
             At these social get-togethers, who all -- do
  you remember who would typically come to these
   get-togethers that you had with Denny?
        Α.
             At the investor parties?
 5
        Q.
             No.
             Oh.
 6
        Α.
 7
             The social get-togethers.
        Q.
 8
        Α.
                  It was just either me, Glen and Denny, or
   including Ranasha, his wife.
10
             How many times would you say you have met
11 Ranasha Chittick?
12
        Α.
             At the investor party -- I mean it would be
13 less than the ten with Denny --
14
        Q.
             Right.
15
             -- because I only saw her with Denny. So
16 maybe five?
                  MR. CAMPBELL: If you're quessing, just
17
18 | let us know you're guessing.
19
                  THE WITNESS: I'm quessing.
20 BY MS. PATKI:
21
        Q.
             Yes. If you really have no idea, then
22 obviously you can just tell us you have no idea. But if
23
  you can ballpark, the best estimate is -- oh. Thank
24
  you.
25
             So how frequent -- so we've discussed -- how
```

- many DenSco-related gatherings did you go to? I don't remember. 2 You don't remember. These DenSco-related gatherings that you did go to, where were they? 5 Α. At his house. At his house. And is it safe to say that the 6 0. other people at the DenSco-related gatherings were other investors? 9 Α. They were investors and also the people that 10 he loaned the money out to. So contractors. So it was 11 both. Okay. So investors and borrowers? 12 Q. 13 Α. Yes. At these DenSco-related gatherings, did you 14 Q. come to know any other investors of DenSco well? 15 16 Α. Well, I did beforehand. So I knew some of the investors through relationships that he had with, with So they tended to be friends from -- and 18 them. colleagues from Insight who also invested at DenSco. 19 20 And who were these friends that you also knew? Q. 21 Α. You want me to name them? 22 Q. Yes. 23 Α. I think Paul Kent. Brian Wenig. And his -- I
- 25 I'm sorry. The names aren't coming to me.

24 believe his, his brother also invested.

- 1 Q. That's fine. I understand it's been a while.
- 2 A. Well, and they're not -- I don't keep in touch
- 3 | with them, so I don't -- if you showed me the list of
- 4 names, I could point them out on a list of all the
- 5 investors if you have that handy. And I'd be happy to
- 6 point out the people that I knew.
- 7 And then I also, of course -- you know,
- 8 Ranasha was there; Denny's parents were there.
- 9 Q. At these DenSco get-togethers -- and we
- 10 understand that it was sort of an annual party that
- 11 Denny had -- did Denny ever give you an update on the
- 12 business? Or let me rephrase that.
- Was any DenSco business discussed at these
- 14 Denny get-togethers?
- 15 A. Typically not. It was more of a social event.
- 16 Q. Okay.
- In the relatively limited experience you had
- 18 with Denny, did you develop any understanding of if
- 19 Denny had a best friend or a really good group of close
- 20 friends?
- 21 A. I don't -- I wouldn't have known.
- 22 Q. You wouldn't have known.
- 23 A. I, I know that he kept in touch with folks
- 24 from Insight and he was friends with folks from Insight.
- 25 But I, I didn't know him well enough to be able to say

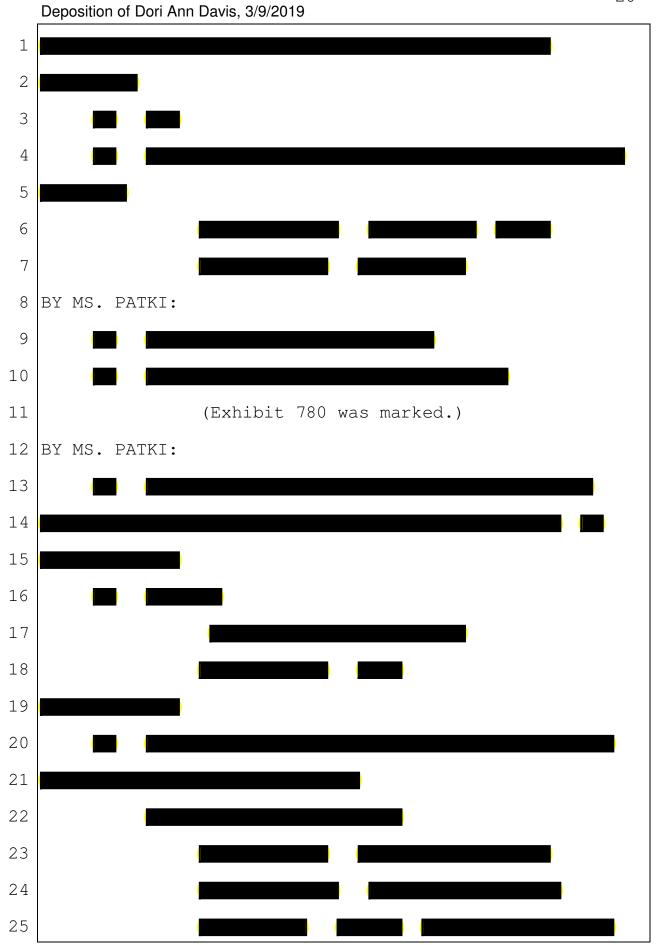
- 1 who was close and who was not close.
- Q. Okay. The few times that you met Denny's
- 3 wife, Ranasha, what were your --
- 4 A. I'm sorry. I'd like to change my -- there's a
- 5 couple people that I knew were close friends with him.
- 6 Q. Okay.
- 7 A. So I knew that Paul Kent was close with him,
- 8 and, and Dave Williams is -- was close friends with him.
- 9 Q. And do you know if both -- you said Paul Kent
- 10 was an investor. Do you know if Dave Williams was also
- 11 an investor in DenSco?
- 12 A. I don't believe he was; no.
- Q. Okay. Do you know how Denny may have known
- 14 Dave Williams?
- 15 A. Both were from Insight.
- 16 Q. Okay. When you went out to dinner with Denny
- 17 and Ranasha, what did you -- what were your impressions
- 18 of Ranasha?
- MR. CAMPBELL: Objection. Form.
- THE WITNESS: She's bubbly. She's --
- 21 was friendly. She was very down to earth.
- 22 BY MS. PATKI:
- 23 Q. Did you come to develop any sort of sense of
- 24 the relationship between Denny and Ranasha?
- 25 A. No.



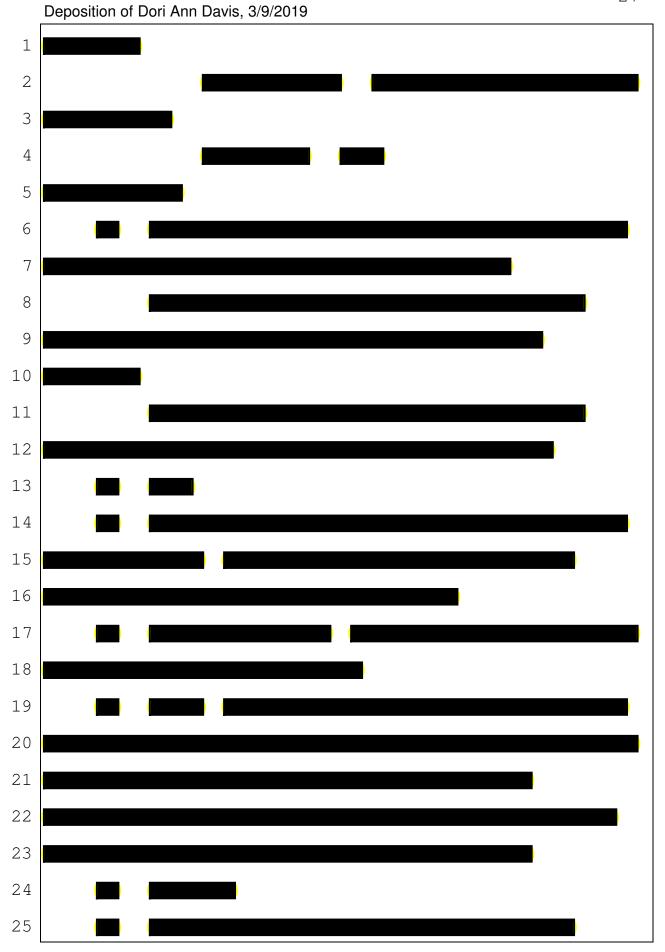
JD Reporting, Inc. | 602.254.1345 | jdri@jdreporting.co

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BY MS. PATKI:
 2
 3
 4
 5
 6
 7
 8
 9
10
11
12
13
14
        Q.
             Okay. All right. Well, I haven't seen that
15
   email.
16
        Α.
             Okay. Maybe there wasn't, then.
17
             What we have seen is that this email, at the
   very beginning the one that says, Investors: Dori Ann,
   we have seen it -- I'm not saying that this is
19
  necessarily correct. We've seen -- he may have changed
21
  out the name of the investor, but the rest of the email
22
   would be the same. So in other words -- for example,
23
   Glen.
          If --
24
             Oh, he got the same thing?
25
             He would have gotten the same thing with the
        Q.
```

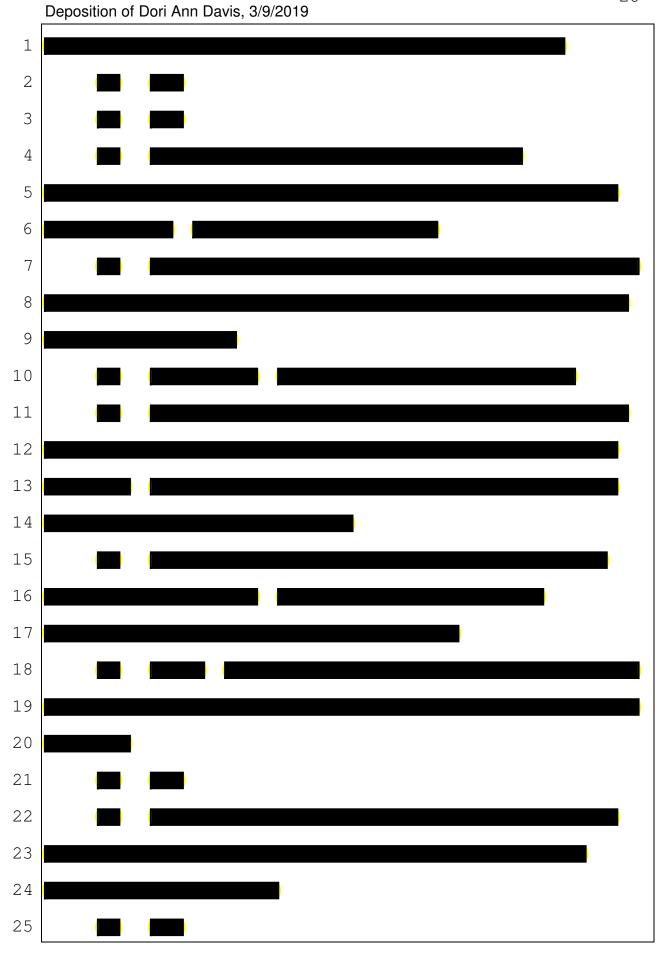
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name changed out.
 2
        Α.
             Okay.
             I, I'm not suggesting that that's right and
 4 your recollection is wrong. I was just --
 5
             It very well could be. My recollection, that
        Α.
  is.
        So --
 7
             So if you go up the email chain, you'll see
  the email from Denny Chittick, also on 8/31 at 6:34
  p.m., he responds to the email that you send in response
10
  to Denny. You say, "So sorry to be reading this.
  heart goes out to you both. Even if your ducks are in
11
   order and you have a plan, it's a major life change and
12
   with that comes stress."
             And then he responds to you, "Thanks.
14
                                                    I felt
15
  bad not talking to you about stuff."
16
             Do you think that -- well, I guess I should
17
   just ask you.
18
             When you read that, when he says, Thanks, I
19
   felt bad about not talking to you about stuff, do you
20
   think Denny would have confided in you prior to his
21
  divorce about issues in the marriage?
22
                  MR. CAMPBELL: Object to form.
23
                  THE WITNESS: I wouldn't know.
24 BY MS. PATKI:
25
```



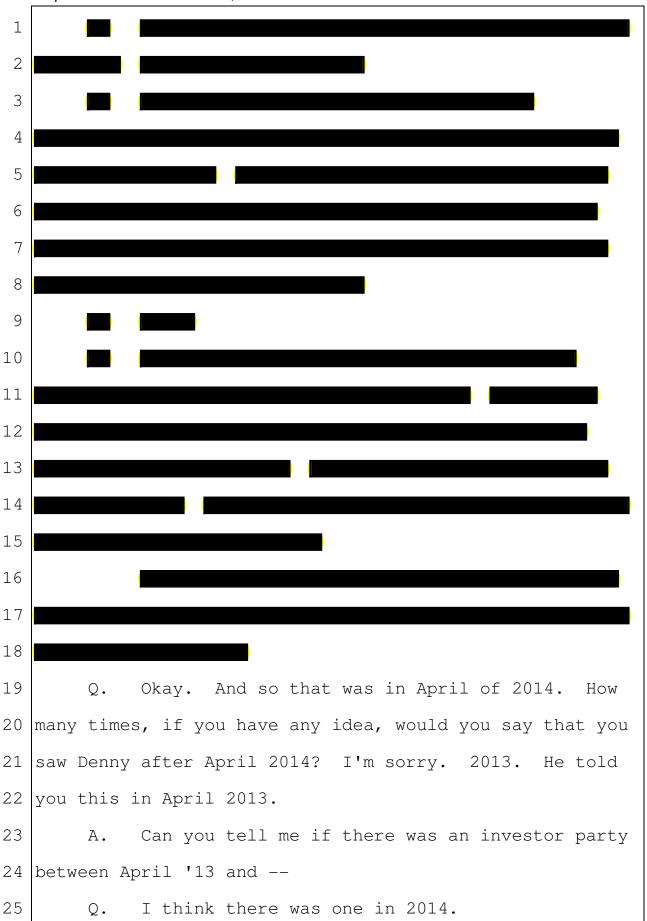
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- 1 A. So I probably went to that, but I don't know.
 - Q. Okay.

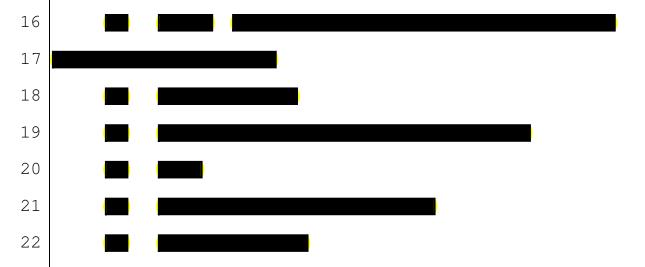
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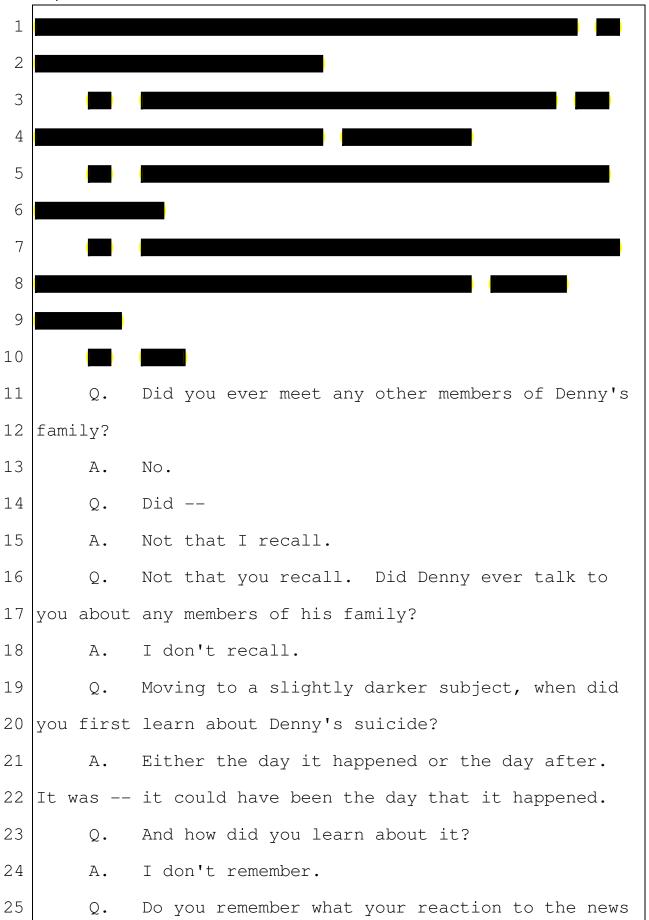
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25

- 3 A. And then I know that I met with him before I
- 4 made my last investment with him before he committed
- 5 | suicide. And I wanted to meet with him face-to-face
- 6 before I invested with him.
- 7 Q. And why did you want to meet with him
- 8 face-to-face?
- 9 A. Because I knew he had gone through a lot of
- 10 changes and I wanted to be -- and, and he had stopped
- 11 allowing us to invest in the company for a period of
- 12 time. And so I wanted to have a level of comfort of
- 13 where the, the business was, how confident he was
- 14 that -- in the way things were going. And so I wanted
- 15 to meet with him before I gave him any more money.



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```
was?
 1
 2
        Α.
             Shocked.
             And why were you shocked?
        Α.
             It had not been long before I had seen him and
  I had made my final investment with him. My husband had
   just gone out to lunch with him within the last week
  before he committed suicide. And -- yeah.
             So there was nothing in your, or to the extent
   you know of your husband's interaction with Denny that
   suggested he was depressed or that he was struggling
10
11
   or --
12
        A. No.
13
             -- anything along those lines.
        Q.
14
             Do you know if Denny was -- or did Denny ever
15
  tell you that he was either seeing a psychologist or a
   therapist for any reason?
16
             I didn't know -- I can't -- I believe that
17
   when he and Ranasha were going through their divorce
   that he may have been, may have been in therapy with her
19
20
  or have done some therapy at that time. But other than
21
   that, I don't know.
22
        Q.
             Okay.
23
             Circling back to your investments in DenSco,
24 you invested in DenSco through an entity called the Dori
25 Ann Living Trust. Is that correct?
```

- 1 A. Dori Ann Davis Living Trust.
- 2 Q. Dori Ann Davis Living Trust. I'm sorry.
- Why did you choose to invest through a trust
- 4 rather than personally? I don't need to know your
- 5 detailed --
- 6 A. For my estate planning.
- 7 Q. Do you remember -- and I apologize if you may
- 8 have mentioned this before. Do you remember when your
- 9 husband first became an investor with DenSco?
- 10 A. No.
- 11 (Exhibit 781 was marked.)
- 12 BY MS. PATKI:
- 13 Q. This is an email that you sent on August 11,
- 14 2016, to Bill Warner at the AZCC. And it notes your
- 15 investment history in DenSco. And we see that you
- 16 invested \$50,000 in August of 2006 and then 25, 25, 25,
- 17 and another 50.
- There was a five-year gap between your first
- 19 and second investment. Do you remember why -- and then,
- 20 thereafter, you seemed to make basically an investment
- 21 every year. Do you know why -- or I guess I should say
- 22 what were the circumstances, if you remember, of why you
- 23 made each investment in DenSco?
- A. Just allocating my resources. How I wanted to
- 25 allocate my resources.

```
1
                    Did you ever collect any interest on
             Okay.
  any of the investments you made in DenSco? Did you
   actually receive it, I mean.
        Α.
             No.
 5
        Q.
             So you simply rolled over --
 6
        Α.
             Correct.
 7
        Q.
             -- the interest in each -- okay.
 8
             And we see that you filed a proof of claim --
   this has previously been marked as Exhibit 623.
10
             On the second page of 623, you'll see that
11
  claim number 20 is from the Dori Ann Davis Living Trust,
12 and the amount of your claim is $216,701.
13
             How did you arrive at that number? Do you
14 remember how you arrived at that number?
15
        Α.
             I don't.
             Did you ever consult with a lawyer in putting
16
17 that number together?
        Α.
18
             No.
19
             How familiar are you with the hard money
  lending industry?
20
21
        Α.
             Not very.
22
        Q.
             Not very.
23
             As an investor, did Denny ever send you
24 periodic communications about DenSco?
25
```

Α.

Yes.

- 1 Q. And what kinds of communications were these?
- 2 A. I seem to recall that like once a year he
- 3 would send out a message about how the real estate --
- 4 how real estate was going, what the market was doing and
- 5 how his business was doing. And he'd give us a list of
- 6 the properties. And I think that that came out -- I
- 7 think that that came out once a year. Maybe it was
- 8 more. I don't recall.
- 9 It might have also been when he sent out
- 10 monthly statements. Sometimes he gave information. I
- 11 can't remember the specifics.
- 12 Q. Did Denny ever fail to send you an update on
- 13 how your specific investments were doing?
- 14 A. Did he fail to send me?
- 15 Q. Yes. Prior to his death.
- 16 A. I don't recall.
- 17 Q. Do you recall Denny ever sending you a
- 18 document titled the Private Offering Memorandum, which
- 19 we've discussed briefly?
- 20 A. I think that that was what he provided when I
- 21 first invested.
- 22 Q. Do you remember reading that document?
- 23 A. Yes.
- 24 Q. Do you remember what the purpose of the
- 25 Private Offering Memorandum was?

- 1 Α. No. 2 Do you know how frequently Denny was supposed Q. to send you a Private Offering Memorandum? Α. No. 5 Ο. Do you remember the last time you saw a Private Offering Memorandum? 7 Α. No. So you don't recall how many Private Offering 8 Q. Memorandums you may have received. 10 Α. No. 11 Q. Okay. 12 Did you ever ask Denny any questions about 13 what you may have read in the Private Offering 14 Memorandum, either initially or any time thereafter? 15 Before I invested, I remember coming to his Α. office to -- for him to walk through what the business 16 17 was about. And I know that I asked him several 18 questions before making my initial investment. I wanted to understand how the business worked, how it operated. 19 20 And that was probably -- I mean it was, it was 21 a significant -- I mean we spent a good hour, hour and a 22 half, just walking through and talking about his 23 business.
- 25 secured loans that were made by DenSco?

24

Did Denny ever talk to you about how he

- 1 A. As part of that conversation, I'm sure he did.
- 2 Q. But you don't remember that being -- you don't
- 3 remember ever specifically asking him about that.
- \mathbb{A} A. It was too long ago.
- 5 Q. Okay. Prior to Denny's death, were you happy
- 6 with your investment in DenSco?
- 7 A. Yes.
- 8 Q. So it's safe to say that you felt like it was
- 9 a good investment.
- 10 A. Most definitely.
- 11 Q. But you said that you knew that it was a
- 12 high-risk investment.
- 13 A. Yes.
- 14 Q. And what did you understand the risks to be of
- 15 that investment?
- 16 A. Well, just knowing that it's a, it's -- it was
- 17 a small business. It was him running it and there -- it
- 18 didn't have the protection of being part of a bank or an
- 19 investment company, per se. A major investment company.
- 20 So it felt more high-risk.
- But the business plan, the way it was written,
- 22 | felt like it was a very -- it felt like it was a safe
- 23 investment based on what his business model was. But it
- 24 felt high-risk because it was a one-person show.
- Q. Right. Does your husband have familiarity

- 1 | with the hard money lending industry? More familiarity
- 2 than you, I should say.
- 3 A. No.
- 4 Q. So you invested in this business in an
- 5 | industry that you're not really familiar with based on
- 6 what Denny told you about DenSco and how he ran his
- 7 company. Is that fair?
- 8 A. And what documents he provided me about what
- 9 it was about. Yes.
- 10 Q. Okay. You invested in 2006, which was prior
- 11 to the Great Recession of 2009. During that time, do
- 12 you remember Denny talking to you about any problems
- 13 with loans that he had made?
- 14 A. No.
- 15 Q. Just during that time.
- 16 A. No.
- 17 Q. So was it your impression that your specific
- 18 investment in DenSco continued to perform well even
- 19 through the Great Recession?
- 20 A. Yes.
- 21 Q. Did you ever learn of any problems with any
- 22 loans that DenSco had ever made?
- 23 A. No.
- 24 Q. Do you know whether Denny was consulting with
- 25 an attorney with regards to DenSco matters?

1 Α. No. 2 Did you know that an attorney had helped Denny draft the POM? Α. No. 5 Did you or, that you know of, your husband Q. ever solicit Denny for help or advice on business matters unrelated to DenSco? No. I don't know. Α. 8 9 You specifically never solicited any sort of Q. 10 business advice outside of DenSco. 11 (Witness shakes head.) Α. 12 Do you know if Denny ever sought the advice of 13 | investors on DenSco-related matters? 14 If Denny solicited the advice of investors? Α. 15 Uh-huh. 0. 16 Α. No. So this --17 Q. MS. PATKI: So, Colin, this is the 18 suicide letter, but I've highlighted certain portions of 19 it to make it easier. So I'm going to do it as another 21 exhibit. 22 (Exhibit 782 was marked.) 23 BY MS. PATKI: 24 So, Dori, this is a letter that Denny appears

25 to have written just prior to his death. You'll see

```
it's titled to the Investors. It appears to basically
  be a suicide letter, but we don't think it was ever sent
  out. But I'm going to ask you, do you recall -- have
 4 you ever seen this --
 5
        Α.
            Yes.
        Q. -- before today? You have. Where did you see
  this?
             I believe, I believe Peter provided a copy of
   this to the investors at a meeting. The receiver, Peter
  Hill, provided it to us.
10
11
             Do you remember what your reaction was to
        Q.
12 reading this?
13
             It was devastating.
        Α.
14
        Q. And why was it devastating?
15
        A. Because it's a sad story.
16
                  MR. CAMPBELL: Would you like to take a
17 few minutes?
                  THE WITNESS: Yeah.
18
19
                  (Recess taken from 9:55 to 10:02 a.m.)
20
  BY MS. PATKI:
21
        Q.
             Okay. So going back to the investor letter
   that we're looking at, I just want to take you through
   some of these highlighted portions.
23
24
        Α.
             Okay.
```

You'll see that the first highlighted portion

25

```
says, "I was able to talk to a few of you to help me
 2 make decisions on what I should do."
 3
             And what he's talking about is basically --
 4 and you can read this if you would like. He's basically
  talking about how he was sort of weathering the Great
  Recession.
 7
             Did he ever talk to you --
 8
        A. No.
 9
             -- about matters about the Great Recession?
        Q.
10
  Okay.
11
             And then further down you'll see, "I talked to
  a few of you investors and got a positive response."
13
             And this specifically is about the loans that
14 he was making to Scott Menaged. Did --
15
        Α.
             No.
        Q. -- he ever talk to you about loans to Scott
16
17 Menaged? Okay.
18
             And then a little further down, he said, "I've
   operated this way ever since I was given the ability to
19
20
  wire online in 2003."
21
             And here he's talking, in the couple sentences
   above, about how he wired funds to individuals. Did he
23
   ever talk to you --
24
        Α.
             No.
25
        Q.
             -- about that?
                             Okay.
```

```
1
             Other than sort of the routine investor
  communications that you received and your conversations
   with Denny when you first became an investor or whenever
  you made a subsequent investment, did Denny ever discuss
  DenSco business matters with you in any other situation?
 6
        Α.
             Can you repeat the question?
 7
        Q.
                   Sorry. That was a very poorly-worded
             Yes.
  question.
 9
             Other than discussing DenSco's performance in
10 the communications that he gave to all investors and
11
  when he talked to you about the DenSco business when you
12
  were making an investment, did he ever talk to you about
  DenSco's performance or how DenSco was doing in other
13
   situations?
14
15
        Α.
             Just in the emails that he would send us.
16
        Q.
             Okay.
        Α.
17
             Yeah.
18
        Q.
             Do you know who Yomtov Scott Menaged is?
19
        Α.
             Yes.
20
             What do you know about Mr. Menaged in relation
21 to DenSco, this case, or Mr. Chittick, generally?
22
             I know what was shared with us from the
        Α.
23 receiver and from the testimony that he gave as it
24 relates to this case.
```

Have you ever met Mr. Menaged?

25

Q.

- 1 A. No.
- 2 Q. Did you ever see any record of how much money
- 3 Denny was loaning to Mr. Menaged prior to Denny's death?
- A. No.
- 5 Q. Do you know if any other investor ever met
- 6 Mr. Menaged before Denny's death?
- 7 A. No.
- 8 Q. Since Denny's death, what have you learned
- 9 about the relationship between Denny and Mr. Menaged, if
- 10 anything?
- 11 A. I've learned what I've been told and the
- 12 documentation. So they clearly had a business
- 13 relationship with each other.
- Q. Do you know anything about the personal
- 15 aspects of their relationship?
- 16 A. No. Not other than what I've read.
- 17 Q. And when you say what you've read, do you mean
- 18 in the investor letter or --
- 19 A. In the documents that have been provided by
- 20 the receiver, the testimony that's happened in courts.
- 21 Q. After Denny's death, did you ever receive any
- 22 emails from an attorney named David Beauchamp? Do you
- 23 remember receiving any?
- A. I don't recall.
- 25 (Exhibit 783 was marked.)

- 1 BY MS. PATKI:
- 2 Q. So what I've handed you are emails between
- 3 Mr. Beauchamp and various investors, all of which you're
- 4 copied on, in the time immediately following Denny's
- 5 death. I believe these are between August 3rd, roughly,
- 6 and August 10th.
- Now that you're sort of thumbing through them,
- 8 do these look familiar to you?
- 9 A. Yes.
- 10 Q. Obviously, you, in the last minute, have not
- 11 read these in detail. But just based on now sort of
- 12 remembering that you received these, do you have any
- 13 recollection of what your impression of Mr. Beauchamp
- 14 was at the time you received these?
- 15 A. No.
- 16 Q. Do you remember if you found Mr. Beauchamp's
- 17 emails to be helpful regarding DenSco?
- 18 A. I don't recall. If you'd like me to read
- 19 through these, I can and give you an impression. But at
- 20 the time that I got them, I don't remember.
- 21 Q. Did you ever talk to Shawna Heuer, one of
- 22 Denny's sisters, about DenSco?
- 23 A. No.
- Q. So then you don't remember how long
- 25 Mr. Beauchamp may have been communicating with you about

```
DenSco matters after Denny's death?
 2
        Α.
             No.
            Has the receiver discussed with you what
  Mr. Beauchamp's role was in regards to this lawsuit
   specifically?
             Can you repeat the question?
 6
 7
        Q.
             Yes.
 8
             Has the receiver told you why Mr. Beauchamp is
   being sued?
10
            He may have.
        Α.
            Do you remember what he may have told you?
11
        Q.
12
        Α.
            No.
13
            No. Okay. How frequently did the receiver
        Q.
14 communicate with you about this case? Or about DenSco
15 matters generally.
16
             How frequently?
        Α.
             Yes. I mean, I guess I should say how does
17
18 the receiver, how does the receiver communicate updates
  to you about DenSco?
19
20
        Α.
             Infrequently.
             Infrequently. Okay. And does he communicate
21
        Q.
22 | with you by email?
23
        Α.
             Infrequently. I, I -- there's been very few
24 emails.
            Initially, when he was established as the
25 receiver, he was trying to set up a way to communicate.
```

- 1 And I think most of the communications are documented on
- 2 a website. And he had one, one meeting with all the
- 3 investors after he came to -- he had -- he came to some
- 4 conclusions around what was happening.
- 5 And I know that we had a lot of concerns and
- 6 questions about what was happening, and so he met with
- 7 us to explain some of that and share that information
- 8 with us.
- 9 Q. Do you ever go -- or I should say how
- 10 frequently do you go on the DenSco website to see the
- 11 updates in the case?
- 12 A. Infrequently. Although I did before coming
- 13 here.
- 14 Q. Right.
- Following Denny's death, we've seen a lot of
- 16 communications, some of which were given to you in
- 17 Exhibit 783. There seemed to be a lot of communications
- 18 between Mr. Beauchamp and investors, between investors
- 19 themselves, regarding what was happening with DenSco.
- 20 It seems to be that there was a lot of confusion at that
- 21 time.
- Do you remember immediately following Denny's
- 23 death when -- in early August of 2016 any single
- 24 investor or group of investors trying to sort of step up
- 25 and take a leadership role or --

- 1 Α. Yes. 2 Q. Okay. And who were those investors? Do you remember? I don't remember their names, but I think we were all trying to figure out what to do in a time when we were all very concerned that we had lost our investment. And so we were trying to communicate with each other and figure out how to organize and what we should do. 10 So I, I recall us trying to do that, ineffectively. And, and once the receiver was 11 12 appointed, then it was -- things got, things got 13 organized. 14 Okay. And since that time, do you know if Q. there's been any investor or group of investors who have 15 been tracking this case more closely than perhaps you 16 17 have? 18 What do you mean by tracking? 19 Meaning either reaching out to the receiver to Q. try and see what's going on with the case or trying to take a more active role. 21 22 Α. No.
- 23 0. No. Okay.
- 24 MS. PATKI: Those are all the questions
- 25 I have.

```
1
                           EXAMINATION
 2
  BY MR. CAMPBELL:
             Dori Ann, I just have a few background
 5
  information questions --
 6
        Α.
             Sure.
 7
        Q.
             -- just to get to know you a little better.
 8
             So you said you grew up in Maryland?
 9
        Α.
             Yes.
10
             And where in Maryland?
        Q.
             Near Frederick, Maryland.
11
        Α.
12
        Q.
             Is that near the D.C. area?
13
        Α.
             Yes.
14
             And then I assume you went to high school in
        Q.
15
  Maryland.
16
        Α.
             Yes.
             And then -- where did you go to college,
17
        Q.
18
  again?
19
             Ithaca College.
        Α.
20
             And where is that?
        Q.
21
        Α.
             Ithaca, New York.
22
             Ithaca, New York. Okay. Is that far from
        Q.
23
   Cornell or --
24
        Α.
             It's right next door.
25
             Right next door. Okay. That's what I think
        Q.
```

- 1 of when I think of Ithaca.
- A. Higher above Cayuga Waters.
- Q. Yes. And you then went and immediately got
- 4 your master's degree?
- 5 A. No. I got my master's degree after moving
- 6 back to Maryland. I was working in Washington, D.C. and
- 7 got my master's degree after I had been living there a
- 8 few years.
- 9 Q. Okay. What sort of work were you doing in
- 10 Washington?
- 11 A. I was in human resources working for the
- 12 Customs Service.
- Q. Okay. And if my recollection is right, did
- 14 you get two master's degrees?
- 15 A. Yes.
- 16 Q. Okay. And what were they, again?
- 17 A. A master's in management, which is -- it was,
- 18 it was really in organizational development. And then a
- 19 master's of community counseling.
- 20 Q. Okay. And then were you -- before you came to
- 21 Arizona, were you always sort of working in human
- 22 resources back in the Washington area?
- 23 A. Yes.
- 24 Q. And then when you came out here did you also
- 25 commence working in human resources?

1 Α. Yes. 2 And then tell me just a little bit about your Q. husband. Was he one of the founders of Insight or --Α. No. No. 5 But he had worked at Insight for some --Q. 6 Α. Yes. 7 Q. -- period of time? 8 Α. Yes. 9 I know there was a huge transaction where Q. Insight got purchased and people left. Was that what 10 prompted him to leave? Do you know why he left Insight? 11 12 Α. You'd have to ask him. 13 And what sort of work does he do? Q. Okay. 14 He is the -- he's like a chief operations Α. 15 officer. 16 And what company does he work for now? Q. If you 17 can recall. 18 Α. Sorry. 19 Q. All right. 20 I take it in your investments with 21 Mr. Chittick this was the first time you were exposed to 22 hard money lending? 23 Α. Yes. 24 Q. And do you recall that you received a Private

25 Offering Memorandum every time you made an investment?

```
1
             This is the document that I would receive from
  Denny?
 3
        Q.
            Yes.
 4
        Α.
             The, the certificate?
 5
                  MR. CAMPBELL: Do you have a copy of it
  with you?
 7
                  MS. PATKI: Yes.
 8
                  THE WITNESS: The certificates? Yeah.
 9
                  MR. CAMPBELL: Well, let me just show
  you the Private Offering Memorandum to see if we're --
10
11
                  THE WITNESS:
                                Okay.
12
                  MS. PATKI: Do you want the '05, or the
  2001, or does it matter?
14
                  MR. CAMPBELL: Just one of them.
15
             So let me just have this -- just to show you
16 what a Private Offering Memorandum is, if we could just
17 mark this as the next exhibit number.
18
                  (Exhibit 784 was marked.)
19
                  THE WITNESS: So every time I made an
  investment, did I get one of these?
21 BY MR. CAMPBELL:
22
             Yes. If you look at Exhibit 784, you'll see
  it's titled Confidential Private Offering Memorandum.
23
24 This one was done in 2005.
25
             Do you recall seeing documents like this?
```

- 1 A. Yeah. Yes.
- 2 Q. So with respect to your investment -- so you
- 3 made your first investment in 2006. Were you aware that
- 4 it rolled over every two years?
- 5 A. Yes.
- 6 Q. And do you recall receiving a new Private
- 7 Offering Memorandum when it rolled over?
- 8 A. Not this document.
- 9 Q. It would -- there were ones prepared every two
- 10 years.
- 11 A. Not this packet.
- 12 Q. Okay.
- 13 A. No. I would get a certificate from him. And
- 14 | I would have to sign some documents that he sent me and
- 15 I'd send them back to him.
- 16 Q. Okay. But based on the Private Offering
- 17 Memorandum -- and I know you had sat down and had
- 18 conversation with him --
- 19 A. Right.
- 20 Q. -- to learn about this -- did you understand
- 21 that he was lending money to people who were foreclosing
- 22 on properties and that he was getting a deed of trust on
- 23 those properties --
- 24 A. Yes.
- 25 Q. -- to secure the loan?

- 1 A. Yes.
- 2 Q. And do you recall that -- there's something
- 3 that they call loan-to-value ratios. That he was
- 4 lending at a loan-to-value ratio of about 70 percent?
- 5 A. Yes.
- 6 Q. So one of the reasons you thought this was a
- 7 good business plan was the loans were secured by real
- 8 estate --
- 9 A. Correct.
- 10 Q. -- with equity in them. Right?
- 11 A. Correct.
- 12 Q. If you had known that he was lending money
- 13 without getting first deeds of trust, would you have
- 14 done this deal?
- 15 A. No.
- MS. PATKI: Objection. Form.
- 17 BY MR. CAMPBELL:
- 18 Q. Do you recall learning that his company was
- 19 diversifying? You know, it wasn't like putting all its
- 20 eggs in one basket with one borrower.
- 21 A. Yes. And, in fact, I think that was in his
- 22 documents.
- 23 Q. Correct. If he had told you that he was not
- 24 doing that, that he was concentrating his loans on one
- 25 borrower, would you have done this deal?

```
1
             Absolutely not.
 2
                  MS. PATKI: Objection to form.
  BY MR. CAMPBELL:
             I think you indicated to me you read the
  investor letter after the fact when the receiver sent it
  out. This was the, sort of the suicide note.
 7
        Α.
             Yes.
 8
        Q.
             Fair to say that in 2014 -- well, let me back
   up.
10
             Mr. Menaged committed two frauds. The first
11 fraud had to do with he would borrow money from DenSco,
12 then from another hard money lender, and he would
  double-lien the property.
13
14
        Α.
             Right.
15
             Fair to say that in 2014, DenSco never told
16 you about the first fraud?
17
        Α.
             No.
             If you'd learned about the first fraud in
18
        Q.
   2014, would you have continued rolling over or putting
19
  money into this venture?
20
21
                  MS. PATKI: Objection.
                                           Form.
22
                  THE WITNESS:
                                 Absolutely not.
  BY MR. CAMPBELL:
23
24
             Mr. Chittick, with Clark Hill's assistance,
```

25 drafted a forbear -- a forbearance agreement is what

```
it's called. And under their forbearance agreement, on
  the double-liened properties the other lender got paid
   off, not DenSco. Were you ever told that?
        Α.
             No.
 5
             If you'd known that, would you have continued
        0.
   to invest in this property?
 7
                  MS. PATKI: Objection. Form.
 8
                  THE WITNESS:
                                 No.
 9
                  MR. CAMPBELL: I don't have any further
  questions.
10
11
             Now, you have the right to read and sign your
12
   deposition.
                That means --
13
             I think you'll send her the transcript --
14
                  MS. PATKI: Uh-huh.
15
                  MR. CAMPBELL: -- with a correction
16 sheet.
17
             And you can go through your deposition, and if
18
  the stenographer has made an error -- you know, said no
19
   when you meant to say yes, or something like that -- you
  have a chance to make corrections.
21
             We can't advise you on that because we're not
22 your lawyer. But you have that right. Would you like
23
  to read and sign your deposition? Vidula will make
24 arrangements to get you the transcript. You may read
25 the whole thing and have nothing to change.
```

```
1
                  THE WITNESS:
                                  Yes.
                  MS. PATKI: We will make sure you get
 2
 3
  it.
                  MR. CAMPBELL: Thank you very much for
 4
   coming today.
 5
                                      Thank you for coming
 6
                  MS. PATKI:
                                Yes.
 7
  in.
 8
                   (Deposition concluded at 10:21 a.m.,
                  March 9, 2019.)
 9
10
11
12
                                      DORI ANN DAVIS
13
14
15
16
17
18
19
20
21
22
23
24
25
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1
               CERTIFIED REPORTER'S CERTIFICATE
        BE IT KNOWN that the foregoing proceeding was taken
  before me; that the witness before testifying was duly
 3 sworn by me to testify to the whole truth; that the
   questions propounded to the witness and the answers of
 4 the witness thereto were taken down by me in shorthand
   and thereafter reduced to typewriting under my
 5 direction; that the foregoing pages is a true and
   correct transcript of all proceedings had upon the
  taking of said proceeding, all done to the best of my
   skill and ability.
 7
        I CERTIFY that I am not related to, nor employed
  by, any of the parties hereto, nor am I in any way
   interested in the outcome thereof.
 9
               [XX] Review and signature was requested.
10
                 ] Review and signature was waived.
                  | Review and signature was not requested.
11
             I CERTIFY that I have complied with the
12 ethical obligations in ACJA Sections 7-206(F)(3) and
   7-206(J)(1)(g)(1) and (2).
13
14
   Annette Satterlee, RPR, CRR
                                             Date
15 AZ CR No. 50179
16
        I CERTIFY that JD Reporting, Inc., has complied
17
   with the ethical obligations in ACJA 7-260(J)(1)(g)(1)
18 through (6).
19
20
  JD Reporting, Inc.
21
                                              Date
   Registered Reporting Firm R1012
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23
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