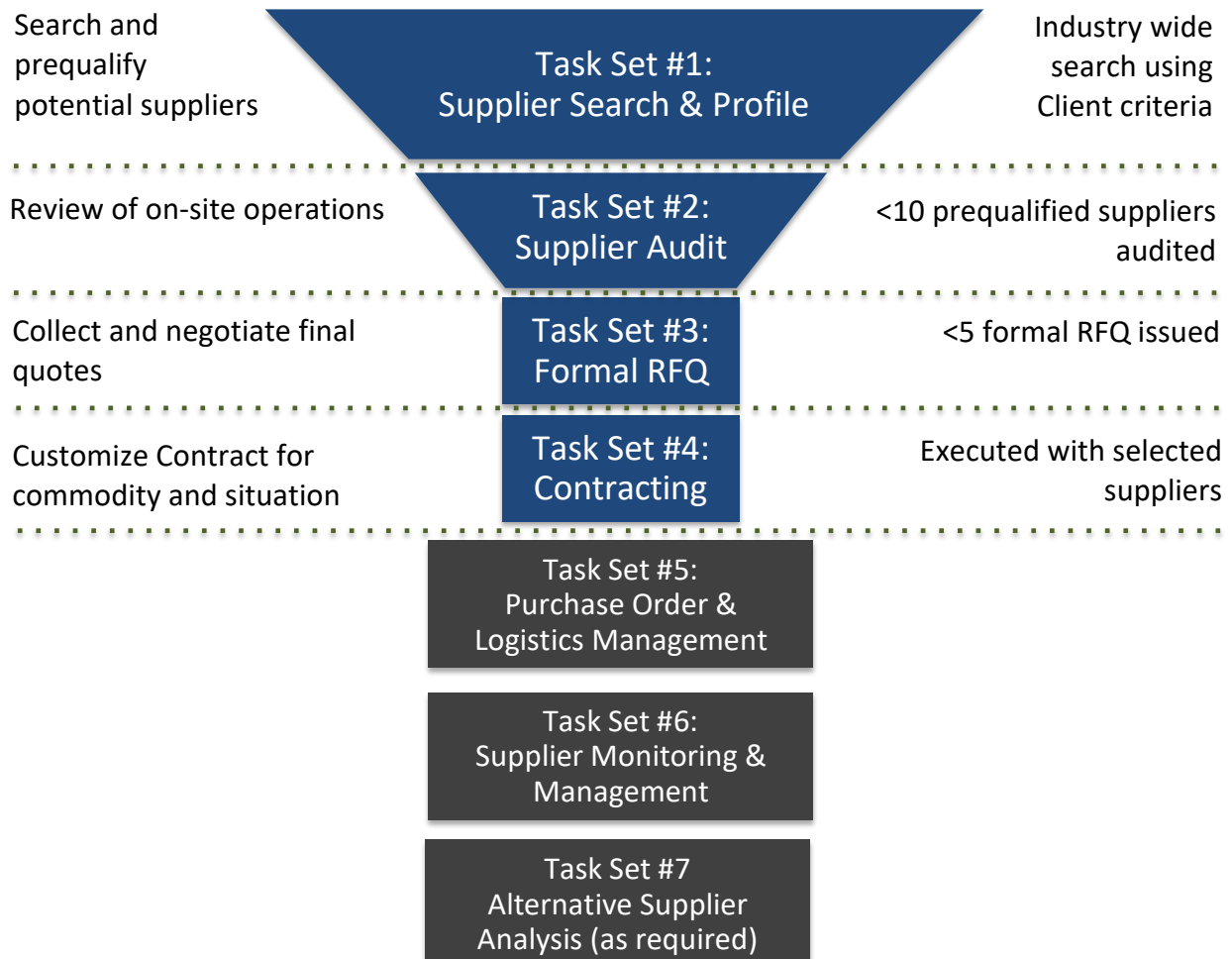


## Supply Chain Management

### Outsourced Supply Chain Management and Project-based Supply Services

- Successful supply chain management starts with comprehensive supplier qualification, contracting and on-going supplier monitoring and mentoring
- CCA supply chain coverage of China, South Korea, Vietnam, Singapore, Thailand, Malaysia, Indonesia, Taiwan, Philippines, and Hong Kong
- CCA’s SCM process can provide clients:
  - Turnkey outsourced management of client China and SE Asia supply bases, or
  - Limited-scope SCM projects focused on specific client needs
- Leverage CCA’s extensive and broad high and low technology supply experience

### CCA Structured Supply Chain Process and Toolsets



## CCA's Outsourced China Supply Chain Management

- Direct Transactional Supplier Connection Advantages:
  - CCA clients buy direct from China and SE Asia Suppliers
  - No middleman broker – no supplier relationship “ownership” ambiguity
  - CCA does not trade or receive any supplier remuneration
- 100% Cost and Purchase Order Transparency:
  - Direct supplier to CCA client product pricing
  - Direct supplier to CCA client ordering and logistics, managed by CCA
- Leverage CCA's Asia-based and U.S. Teams:
  - 23 Asia-based Professionals; 7 U.S.-based Professionals
  - In-region: Shanghai, Zhuhai, Hong Kong, Taipei
  - U.S. Support: Cleveland
- China Centric Supply Chain Management Services:
  - Supplier Search, Qualification, Formal Contracting
  - Comprehensive Purchase Order Management
  - Experienced Logistics Coordination
  - Quality Oversight
  - New Product Sourcing and NPD Project Management
  - Supplier Price Management
  - Custom Engineered Services

## China Supply Chain Optimization

- Perform SWOT-based benchmark analysis of existing client company SCM processes:
  - Identify improvement and corrective actions
- Conduct Acquisition Due Diligence:
  - Buy-side after LOI; Sell-side as pre-sale preparation
- Execute Assessment Process:
  - Map comprehensive functions of “current state” process
  - Assess existing process against best practices and compliance standards
  - Develop gap analysis between current state and best practices
  - Present recommendations for corrective action and improvement
- Implement and project manage improvement actions

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