

Be...  
...Growing, Learning and Inspiring  
Local and International information



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This newsletter will be sent out monthly with the goal of giving industry experts a voice to help people learn more about various parts of the supply chain.

We will include Ports- Ocean and Air, Legal, Trucking and even an employment section for those looking to hire or be hired. We are also expanding our website resource tab as we grow and strive to be an excellent resource to get as much information as possible.

While we are at it, we also hope you find it entertaining as well. If you feel you have something to contribute, please let me know. We hope people will embrace the opportunity. For your reference, this will be on the website: [www.servinglogistics.com](http://www.servinglogistics.com)

Enjoy!

`B



### A Global Glance:

#### Port of Virginia Virtual Tour

<https://www.youtube.com/watch?v=KCwdrB6Q5fY>

#### Canada is 150 years

#### Panama Canal Press Release:

<http://www.pancanal.com/eng/pr/press-releases/2017/07/05/pr629.html>



## Guangzhou (Nansha) gained the most traction last year in new Drewry Container Forecaster Report.

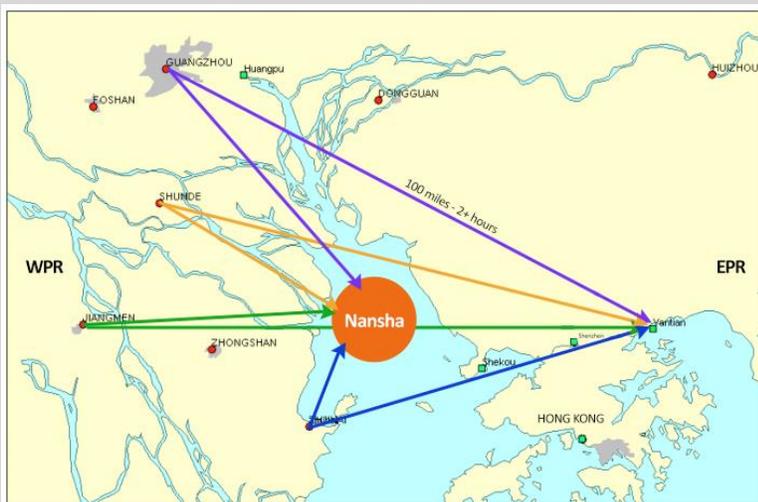
### Drewry had this to say about Port of Nansha:

"In terms of sheer box numbers, Guangzhou (Nansha) gained the most last year. Its incremental throughput of 1.4 million TEU steered it into 7th position, passing Qingdao. The Nansha facilities have drawn cargo away from rivals Hong Kong and Shenzhen, which saw volume losses of 2.7% and 0.9% respectively. The Guangzhou government is pouring in funds to attract new liner services and increase container volumes. The approach channel is being widened to allow larger vessels to travel in both directions at the same time, thereby shaving three hours off the time it takes containerships to berth. Hinterland connections are being upgraded and a local government study recently concluded that the drayage costs for a 40ft box from the primary Pearl River Delta production centers such as Zhongshan, Zhuhai and Foshan to Nansha are now between \$54 and \$169 less than to the competing Yantian berths in Shenzhen."

Table 2.12 TOP 40 CONTAINER PORTS IN 2016

Ranking		Port Name	Country	Throughput (in '000 teu)			Transshipment Incidence	
2016	2015			2016	2015	Growth (%)	2016	2015
1	1	➔ Shanghai	China	37,135	36,537	1.6%	12.0%	12.0%
2	2	➔ Singapore	Singapore	30,930	30,962	-0.1%	85.0%	85.0%
3	3	➔ Shenzhen	China	23,980	24,204	-0.9%	18.6%	20.0%
4	4	➔ Ningbo	China	21,565	20,593	4.7%	22.7%	23.2%
5	5	➔ Hong Kong	Hong Kong	19,580	20,114	-2.7%	30.0%	31.8%
6	6	➔ Busan	S Korea	19,378	19,296	0.4%	51.0%	52.6%
7	8	⬆️ Guangzhou (Nansha)	China	18,859	17,457	8.0%	2.4%	3.7%

Port of Nansha President & CEO: John Painter: [John.Painter@PortofNansha.com](mailto:John.Painter@PortofNansha.com)



**Questions/ Answers:** If you have a question you would like feedback on from others, send it in. I will post the question and give you responses.

## Uber Freight Update by ~Stan Granger, Danny Herman



Most people have heard of Uber as the latest way technology can help us get from one place to another. Whether you need a ride to work, want to avoid parking near crowded event, or you are making a responsible choice after an evening celebration. But now Uber is expanding their technology platform to incorporate transportation of freight instead of people.

Recently an Uber Freight representative reached out to me & requested a meeting to learn more about what is changing. My perception was that Uber Freight was geared towards the independent contractor or owner operator only in an attempt to by-pass the 3PL's allowing drivers to make a little more & customers to spend a little less.

But they are now reaching out to asset based small & mid-size carriers like ours to capture more capacity. At the beginning of 2017 Uber entered this segment of transportation in the Dallas TX market & targeted that Texas area initially. They are slowly expanding into other markets as more business is entertaining the concept. With a mixture of "traditional" freight consisting of static lanes and spot business they hope to appeal to more carriers & drivers.

The main caveat for most carriers will be the visibility of the rates. Uber Freight will supply several details about shipments from pick up/delivery times, commodity, weight and of course the price each shipment will pay. Will carriers who pay drivers on a per mile basis be willing to allow the drivers to see the total rate being paid? It would depend on the carrier & their comfort level with that information.

On the up-side, there is the benefit of the customer & driver having direct communication which could make operations more efficient. Everyone will still be able to track the drivers location & see what he/she is doing at all times. There wouldn't be the need for additional apps for tracking like MacroPoint & Four Kites, etc. There may also be some freight payment advantages as well.

Ultimately, it will be the individual choice of the customers & carriers/drivers to make the most of this new technology. Will it revolutionize the industry? That remains to be seen. But at least there is an alternative for those seeking a new way to manage their supply chain.

CTC Stan at: [stan.granger@dannyhermantrucking.com](mailto:stan.granger@dannyhermantrucking.com)



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## **NAFTA Update by~ Stephanie Fields, Indigo Trade Solutions**



### Requirements for NAFTA Renegotiation are proceeding

Not a lot of time was given for public comment. Customs published [CSMS #17-000326](#) on June 5, 2017 requesting comments on issues relative to the renegotiation of the North American Free Trade Agreement (NAFTA) by June 12, 2017.

Approximately 12,400 comments were received and 140 witnesses testified in open hearings that took place over the 3 days of June 27-29, 2017. NAFTAZ (National Association of Foreign-Trade Zones) President, Erik Autor provided testimony on Day 2 of these hearings.

Along with some other well-known names in the trade community, Mr. Autor spoke on the need to amend Article 303 of NAFTA to remove the requirement that goods imported, manufactured and then withdrawn from the program for export to Mexico or Canada be treated as if they're being entered for consumption into the United States.

The second recommendation by the NAFTAZ is to repeal 19 USC 3332(A)(2)(a). This section on Rules of Origin places an unfair disadvantage on U.S. based manufacturers, excluding goods produced in an FTZ from NAFTA when entered into the United States.

The NAFTAZ is also lobbying diligently for U.S. Importers utilizing the FTZ program to continue to be recognized as territory of the NAFTA, and with the above amendments, enjoy the benefits of duty-free exports to NAFTA countries.

Importers should continue to follow these developments. The next steps of which will be a public release of the NAFTA renegotiation objectives on July 17, 2017. While some have an end of year deadline in mind, USTR Robert Lighthizer has stated that he won't commit to such a tight deadline, as the focus should be on a good agreement, rather than speed (according to this [article](#) in Automotive News Canada). Though formal negotiations could officially begin as early as August 16, 2017.

CTC Stephanie at : [sfields@indigo tradesolutions.com](mailto:sfields@indigo tradesolutions.com)



Where was SJ in this pix?  
Reply for a chance to win a  
prize... at  
[beth@servinglogistics.com](mailto:beth@servinglogistics.com)

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**Art Highlight: Powers Photography:**

He is a local photographer that travels globally. I think he has a great eye and thought you might enjoy checking it out. He was at the Columbus Arts Festival.

[www.powersfineartphoto.com](http://www.powersfineartphoto.com)

**Insiders Voice:**

This is the section where industry leaders can share thoughts and tips. If you would like to write an article, sponsor a drawing or have any ideas please let me know.

For you reference, this will be on the website:  
[www.servinglogistics.com](http://www.servinglogistics.com)

Culturally Speaking: Russia

<http://eurolinguiste.com/9-interesting-facts-russian-culture/>

**Superstitions are still held by many Russians**

- Don't give even numbers of flowers, only odd (even numbers are for funerals only)
- Don't greet someone across a threshold, it means you'll quarrel,
- Don't seat thirteen people at a table
- Don't whistle in a house
- If you spill salt, throw a little over your left shoulder and spit three times

**Friendly Chatter:**

Thank you to all that came to **the Columbus Logistics Conference (CLC)**. I also really appreciate the feedback. I will be including other areas as requested in the newsletter and CLC 2018 such as more Air updates...

Your Q & A will be placed here in future. 😊

CALENDAR

- **Sponsor opportunity for Race for the cure- Bouncin Buckeye team, Danielle Grospitch:**  
[http://www.the3day.org/site/TR?px=7754494&fr\\_id=1985&pg=personal](http://www.the3day.org/site/TR?px=7754494&fr_id=1985&pg=personal)

**July 19:** Scioto Downs Mixer ctc me if interested:

[beth@servinglogistics.com](mailto:beth@servinglogistics.com)

**Sept 4:** Labor Day

**Sept 18-20:** Discover Global Markets, US Manufacturers Europe and Beyond.

<https://connect.eventtia.com/en/dmz/europeandbeyond/website/page/cfe9f205-d>.

**Oct 1-8:** Golden Week- China

**Nov 11:** Veteran's Day-USA

**Nov: 23:** Thanksgiving- USA

2018

**May 16, 17-** CLC 2018 -