

Dashboard



Add Task



Add Note



Add Call



Create Opportunity



Add Contact

Opportunities Pipeline

See All >

Opportunity for 20 iPad with Herbalife Inc
Pending

Facebook asked for 20 iPad with Accessories
Pending

Opportunity for 20 iPad with Herbalife Inc For US
Completed

Opportunity for
Pending

Creating new opportunity for 20 iPad with Herb...
Pending

Opportunity for 20 iPad with Herbalife Inc For US
Inprogress

Opportunity for 20 iPad with Herbalife Inc For US
Completed

Opportunity for
Pending

Opportunity for 20 iPad with Herbalife Inc For US
Completed

Opportunity for 20 iPad with Herbalife Inc For US
Pending

Opportunity for 20 iPad with Herbalife Inc For US
Pending

Opportunity for
Pending

Favorite Contacts

See All >

Jon Dinn
Team Lead



John Appleseed
Team Lead



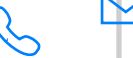
Letha Ramchandran
Team Lead



Simmi Sarkar
Team Lead



Simmi S
Team



Favorite Accounts

See All >

Tesla Motors
End Use
Retail Sales

Facebook US
End Use
Retail Sales

Street Media
End Use
Retail Sales

Herbalife Inc Fo
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings

Dashboard

Favorite Accounts

See All >

Tesla Motors

End Use
Retail Sales

Facebook US

End Use
Retail Sales

Street Media

End Use
Retail Sales

Herbalife Inc F

End Use
Retail Sales

IBM Tech

End Use
Retail Sales

Herbalife Inc For US

End Use
Retail Sales

IGT Tech

End Use
Retail Sales

Toyota Autom

End Use
Retail Sales

Best Bust Store

End Use
Retail Sales

US- EDU

End Use
Retail Sales

IBM Tech

End Use
Retail Sales

Herbalife Inc F

End Use
Retail Sales

Tasks

See All >

Due

Upcoming **15**

Called Dean Smith for update on task Dis...

Priority
High

Status
Pending

Assigned To
John Appleseed

Due on
09/12/2016

Presales_121218210

Priority
High

Status
Pending

Assigned To
John Appleseed

Due on
09/12/2016

Follow up with Sales purchase

Priority
High

Status
Pending

Assigned To
John Appleseed

Due on
09/12/2016

Follow up with Sales purchase

Priority
High

Status
Pending

Assigned To
John Appleseed

Due on
09/12/2016

Called Dean Smith for update on task...

Priority
High

Status
Pending

Assigned To
John Appleseed

Due on
09/12/2016

Called for upd

Priority
High

Status
Pending

Assigned

Due on
09/12/2016

Quotes

See All >



Dashboard



Accounts



Settings

Dashboard

Best Bust Store
End Use
Retail Sales

US- EDU
End Use
Retail Sales

IBM Tech
End Use
Retail Sales

Herbalife Inc F
End Use

Tasks

Due Upcoming 15

See All >

Called Dean Smith for update on task Dis...

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Presales_121218210

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Follow up with Sales purchase

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Follow up with Sales purchase

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Called Dean Smith for update on task...

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Called for upd...

Priority High

Status Pending

Assigned To John A...

Due on 09/12/2...

Quotes

Require Action Require Approval 15

See All >

Quote 2 for Opportunity for 30 ipads

Un Submitted

Quote 2 for Opportunity for 30 ipads

Un Submitted

Quote 2 for Opportunity for 30 ipads

Un Submitted

Quote 2 for Opportunity for 30 ipads

Un Submitted



Dashboard



Accounts



Settings

Search

Julie Kim

Jyoti Ramchandran

John Appleseed

Rohit Sarkar

Ryan David

Rimmi Sen

Shreya Suryavanshi

Simmi Doe

Susana Joe

John Appleseed Sr.

Team Lead

Active

Business Role

Purchaser

Mobile

(415) 227-9400



Email

abc@apple.com

DSID

7666544

Ok to Contact

Yes

Acceptable Method

Phone

Preferred Language

English

Preferred Mode of Contact

Phone

Address

123, S way south, CA

Team



Dashboard



Accounts



Settings

Opportunity for 20 iPad with Herbalife Inc Of America

\$1,900.00 LCY

P-Probe-12%

Estimate Close Date: 09/12/2016

John Appleseed

Direct Opp

\$1,900.00 LCY

A- Approved -50%

Estimate Close Date: 09/12/2016

Jinn Doe

Opportunity for 10 iPads

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Facebook Purchase 30 Macbook pro

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

12 iPhone for Herbalife Inc Of America 2

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Macy's Retail Stores purchase

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Quote for Subaru Auto

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Facebook Purchase

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Quote for Subaru Auto

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Quote for Subaru Auto

\$1,900.00 LCY

Closed

Estimate Close Date: 09/12/2016

John Appleseed

Quote for Subaru Auto**Facebook Purchase**

Search

Quote

Quote 2 for Opportunity for 30 ipads

Pending

Pooja Mamidi

Direct Opp

Complete

Joan Appleseed

Quote 2 for Herbalife Inc Of America

Pending

Pooja Mamidi

Direct Opp

In Progress

Joan Appleseed

Quote 2 for Herbalife Inc Of America

In Progress

Pooja Mamidi

Direct Opp

In Progress

Joan Appleseed

Quote 2 for Herbalife Inc Of America

In Progress

Pooja Mamidi

Quote 2 for Opportunity for 30 ipads

Status

Pending

SAP Quotes ID

332220022

Contact

Pooja Mamidi

SAP CRM Store

915777+INTERNAL RETAIL - LIST PRICE

Intended Fulfillment

SSO

Tax Status

Taxable

Expiration Date

02/05/2016

Messages

Please validate the shipping address

Billing details

Bill To

Jack Cramer

Billing Address

1140, Avenue of the america 9,
New York,
New York, US-10036-5803

Shipping details

New Ship To Address

Yes

Ship To

Jack Cramer

Shipping Address

1140, Avenue of the america 9,
New York,
New York, US-10036-5803



Dashboard



Accounts



Settings

Tasks

Called Dean Smith for update on task Dis...

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Presales_121218210

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Follow up with Sales purchase

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Follow up with Sales purchase

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Follow up with Sales purchase

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Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Follow up with Sales purchase

Priority High

Status Pending

Assigned To John Appleseed

Due on 09/12/2016

Called Dean Smith for update on task Dis...

Priority

Presales_121218210

Priority

Follow up with Sales purchase

Priority

Follow up with Sales purchase

Priority

Follow up with Sales purchase

Priority

Facebook Corp.

Retail Sales
End Use
John Appleseed
Sunnyvale

IBM Softwares

Retail Sales
End Use
John Appleseed
Sunnyvale

Tesla Automotors

Retail Sales
End Use
John Appleseed
Sunnyvale

Street Media

Retail Sales
End Use
John Appleseed
Sunnyvale

Nissan Corp.

Retail Sales
End Use
John Appleseed
Sunnyvale

Macy's Retail Stores

Retail Sales
End Use
John Appleseed
Sunnyvale

Subaru Auto

Retail Sales
End Use
John Appleseed
Sunnyvale

Chevrolet Mobiles

Retail Sales
End Use
John Appleseed
Sunnyvale

Subaru Auto

Retail Sales
End Use
John Appleseed
Sunnyvale

Chevrolet Mobiles

Retail Sales
End Use
John Appleseed
Sunnyvale

Subaru Auto

Retail Sales

Chevrolet Mobiles

Retail Sales

Dashboard

Cancel

AddTask

Save

Subject

Description

Status

Priority

Due On

Assigned To

John Appleseed

Task Type

Related To



Opportunities Pipeline

Opportunity for 20 iPad with Herb
Pending

Creating new opportunity for 20 i
Pending

Opportunity for 20 iPad with Herb
Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

Retail Sales

Retail Sales

See All >

Herbalife Inc Fo

End Use
Retail Sales

See All >

See All >

Opportunity for
Pending

Opportunity for
Pending

Opportunity for
Pending

See All >

Simmi S

Team



Dashboard



Accounts



Settings

Dashboard

< Add Task

Related To

Done

🔍 Apple



Sales Account

Opportunity

Apple Store Sunnyvale



Apple Retail

Apple US- 2

Apple-EDU

Apple Global

Apple Market

Apple Store San Jose

Apple CRM Web

Apple Australia

Apple Market

Apple Store San Jose

Retail Sales

Retail Sales

Herbalife Inc For End Use Retail Sales

Opportunities Pipeline

Opportunity for 20 iPad with Her Pending

Creating new opportunity for 20 Pending

Opportunity for 20 iPad with Her Completed

Favorite Contacts

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use Retail Sales

See All >

Herbalife Inc For US Opportunity for Pending

Herbalife Inc For US Opportunity for Pending

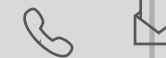
Herbalife Inc For US Opportunity for Pending

See All >

Markar
Team Lead



Simmi S
Team Lead



See All >



Dashboard



Accounts



Settings

Dashboard

Cancel

Add Notes

Save

Subject

Description

Related To



Opportunities Pipeline

Opportunity for 20 iPad with Herb
Pending

Creating new opportunity for 20 i
Pending

Opportunity for 20 iPad with Herb
Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

End Use

Toyota Automol

End Use



Dashboard



Accounts



Settings

Dashboard

< Add Notes

Related To

Done

Q iPad



Sales Account

Opportunity

iPad for Tesla Motors



Opportunity for 10 iPads

12 iPhone for Herbalife Inc Of America 2

Quote for Subaru Auto

Opportunity for 20 iPad with Herbalife Inc

iPhone for Best Buy Of America 20 Units

Opportunity for 20 iPad with Facebook

Apple Store Opportunity quotes

Opportunity for 20 iPads

Opportunity for 20 iPad with Facebook

Opportunity for 40 iPhone

Opportunities Pipeline

Opportunity for 20 iPad with Her Pending

Creating new opportunity for 20 Pending

Opportunity for 20 iPad with Her Completed

Favorite Contacts

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings



Add Contact

See All >

Herbalife Inc For US

Opportunity for Pending

Herbalife Inc For US

Opportunity for Pending

Herbalife Inc For US

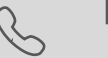
Opportunity for Pending

See All >

Markar
Team Lead



Simmi S
Team Lead



See All >

Herbalife Inc For
End Use
Retail Sales

Dashboard

Cancel

Add Call

Save



Subject

Description

Direction

Start Date

End Date

Attendees

Related To



Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

End Use

Herbalife Inc For

End Use
Retail Sales

Toyota Automol

End Use



Dashboard



Accounts



Settings

Dashboard

< Add Call

Related To

Done

🔍 Apple

Sales Account

Opportunity

Apple Store Sunnyvale



Apple Retail

Apple US- 2

Apple-EDU

Apple Global

Apple Market

Apple Store San Jose

Apple CRM Web

Apple Australia

Apple Market

Apple Store San Jose

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use
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IBM Tech
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Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings



Add Contact

See All >

Herbalife Inc For US
Opportunity for
Pending

Herbalife Inc For US
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Herbalife Inc For US
Opportunity for
Pending

See All >

Markar
Team Lead



Simmi S
Team Lead



See All >

Herbalife Inc For
End Use
Retail Sales

Dashboard



Add Task



Add Note



Add Call



Create Opportunity



Add Contact

Opportunities Pipeline

See All >

Opportunity for 20 iPad with Herbalife Inc
Pending

Facebook asked for 20 iPad with Accessories
Pending

Opportunity for 20 iPad with Herbalife Inc For US
Completed

Opportunity for
Pending

Creating new opportunity for 20 iPad with Herb...
Pending

Opportunity for 20 iPad with Herbalife Inc For US
Inprogress

Opportunity for 20 iPad with Herbalife Inc For US
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Opportunity for
Pending

Favorite Contacts

See All >

Jon Dinn
Team Lead



John Appleseed
Team Lead



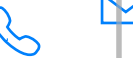
Letha Ramchandran
Team Lead



Simmi Sarkar
Team Lead



Simmi S
Team



Favorite Accounts

See All >

Tesla Motors
End Use
Retail Sales

Facebook US
End Use
Retail Sales

Street Media
End Use
Retail Sales

Herbalife Inc For
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings

Dashboard

Cancel

Select Contact

Search Contact By Name



Add Contact

Opportunities Pipeline

See All >

Opportunity for 20 iPad with Herl
Pending

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Opportunity for
Pending

Creating new opportunity for 20
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Dashboard

Cancel

Select Contact

Q Jon

Jon Dinn

Julie Kim

Letha Ramchandran

Jackson Grade

Simmi Sarkar

Ryan David

John Deo

Shreya Suryavanshi

John Doe

Jackson Joe



Add Contact

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings

Dashboard

[Back](#)

Select Sales Account

[Done](#)

🔍 Apple



Apple Store Sunnyvale



Apple Retail



Apple US- 2



Apple-EDU



Apple Global



Apple Market



Apple Store San Jose



Apple CRM Web



Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings



Add Contact

See All >

Herbalife Inc For US
Opportunity for
Pending

Herbalife Inc For US
Opportunity for
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Herbalife Inc For US
Opportunity for
Pending

See All >

arkar
Lead



Simmi S
Team



See All >

Herbalife Inc Fo
End Use
Retail Sales

Dashboard

[Back](#)

Create Opportunity

[Save](#)

Opportunity Name

Sales Stage

Estimate Close Date

Sales Account

Apple Store Sunnyvale

Contact

Jon Dinn

Forecast



Primary Territory

Opportunity Owner

Jon Dinn

Sales Team

Opportunity Type

Order Number

Description

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

End Use

Toyota Automol

End Use



Dashboard



Accounts



Settings



Add Contact

See All >

Herbalife Inc For US

Opportunity for
Pending

Herbalife Inc For US

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See All >

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Lead



Simmi S

Team



See All >

Herbalife Inc Fo

End Use
Retail Sales

Dashboard

[Back](#)

Create Opportunity

[Save](#)

Estimate Close Date

Sales Account

Apple Store Sunnyvale

Contact

Jon Dinn

Forecast



Primary Territory



Opportunity Owner

Jon Dinn



Sales Team



Opportunity Type



Order Number



Description

Referred By



Budget (LCY)

Opportunities Pipeline

Opportunity for 20 iPad with Her Pending

Creating new opportunity for 20 Pending

Opportunity for 20 iPad with Her Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

End Use

Toyota Automol

End Use



Dashboard



Accounts



Settings



Add Contact

See All >

Herbalife Inc For US

Opportunity for Pending

Herbalife Inc For US

Opportunity for Pending

Herbalife Inc For US

Opportunity for Pending

See All >

arkar

Lead



Simmi S

Team



See All >

Herbalife Inc For

End Use
Retail Sales

Dashboard

< Create Opportunity

Sales Teams

Done



Q Apple



Apple Store Sunnyvale



Apple Retail

Apple US- 2

Apple-EDU

Apple Global

Apple Market

Apple Store San Jose

Apple CRM Web

Apple Australia

Apple Market

Apple Store San Jose

Apple Market

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

End Use

Toyota Automol

End Use

See All >

Opportunity for
Pending

Opportunity for
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Opportunity for
Pending

See All >

Simmi S

Team

See All >

Herbalife Inc Fo
End Use
Retail Sales

Dashboard

< Create Opportunity

Referred By

Done

🔍 iPad

Sales Account

Contact

User

iPad for Tesla Motors



Opportunity for 10 iPads

12 iPhone for Herbalife Inc Of America 2

Quote for Subaru Auto

Opportunity for 20 iPad with Herbalife Inc

iPhone for Best Buy Of America 20 Units

Opportunity for 20 iPad with Facebook

Apple Store Opportunity quotes

Opportunity for 20 iPads

Opportunity for 20 iPad with Facebook

Opportunity for 40 iPhone

Opportunities Pipeline

Opportunity for 20 iPad with Her Pending

Creating new opportunity for 20 Pending

Opportunity for 20 iPad with Her Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

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Toyota Automol

End Use



Add Contact

See All >

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Opportunity for Pending

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Simmi S

Team



See All >

Herbalife Inc Fo

End Use Retail Sales

Dashboard

< Create Opportunity

Referred By

Done

🔍 Ju

Sales Account

Contact

User

Jon Dinn

Julie Kim

Letha Ramchandran

Jackson Grade

Simmi Sarkar

Ryan David

John Deo

Shreya Suryavanshi

John Doe

Jackson Joe



Add Contact

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

RTM
Retail

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings

See All >

Herbalife Inc For US
Opportunity for
Pending

Herbalife Inc For US
Opportunity for
Pending

Herbalife Inc For US
Opportunity for
Pending

See All >

Number
777787
Sarkar

Simmi S
Team

See All >

Herbalife Inc For
End Use
Retail Sales

Dashboard

Cancel

Add Contact

Save



First Name:

Last Name:

Apple Role:

Business Role:

Mobile:

Office Phone:

Fax:

Email:

Sales Account



Add Contact

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn
Team Lead



Favorite Accounts

Tesla Motors
End Use
Retail Sales

IBM Tech
End Use

Herbalife Inc For US
End Use

IGT Tech
End Use

Toyota Automol
End Use



Dashboard



Accounts



Settings

See All >

Herbalife Inc For US
Opportunity for
Pending

Herbalife Inc For US
Opportunity for
Pending

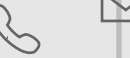
Herbalife Inc For US
Opportunity for
Pending

See All >

arkar
Lead



Simmi S
Team



See All >

Herbalife Inc Fo
End Use
Retail Sales

Dashboard

< Add Contact

Sales Account

Done



🔍 Apple



Apple Store Sunnyvale



Apple Retail

Apple US- 2

Apple-EDU

Apple Global

Apple Market

Apple Store San Jose

Apple CRM Web

Apple Australia

Apple Market

Apple Store San Jose

Apple Market

Opportunities Pipeline

Opportunity for 20 iPad with Herl
Pending

Creating new opportunity for 20
Pending

Opportunity for 20 iPad with Herl
Completed

Favorite Contacts

Jon Dinn

Team Lead



Favorite Accounts

Tesla Motors

End Use
Retail Sales

IBM Tech

End Use

Herbalife Inc For US

End Use

IGT Tech

End Use

Toyota Automol

End Use



Dashboard



Accounts



Settings



Details

Contract & Sold To

Account Actuals

Order History

Location

Opportunity

Street Media

Account Type:
End Use

12 Month Spend (LCY):
\$20,000

Status
Active

Other Owner
John Appleseed, Julie Deo, S
Sirkar, Atul Kirkar.

Contacts: Last Name >

Letha Ramchandran
Team Lead



Tasks: Recently Created >

Called Dean Smith
for update on task Dis

Presales_121218210

Follow up with Sales
purchase

Follow up with Sales
purchase

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Contact Detail

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Address

123, S way south, CA

Team

S Verma
Monica Key
Stuvert Mike
Seikh K

Date Created

08/02/2016

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