

Outside salespeople		
Auto travel (mileage)	Supplies & expenses	
Between Jobs or Job Locations	Advertising	
Client Meetings	Bank Charges	
Continuing Education	Bookkeeping, Legal or Professional Fee	
Job Search	Business Meals (Enter 100% of Expense)	
Out of Town Business Trips	Business Cards & Printing	
Purchasing Job supplies & Materials	Computer, Software Supplies & Service	
Professional Society Meetings	Entertainment (50% deductible)	
Parking Fees & Tolls (\$)	Data Base and Sales Lead Lists	
Travel – out of town	Equipment Repair	
Airfare/Train	FAX Supplies	
Car Rental/Taxi	On-Line Service Charges	
Bus/Subway/Parking/Tolls	Gifts & Greeting Cards	
Lodging (do not include meals)	Office Expenses	
Meals (do not combine with lodging)	Photocopy Expense	
Educational cost	Postage/Shipping	
Course Registration/Correspondence Course Fee	Rent	
Material, Supplies, Textbooks, Seminar Cost	Trade Publication & Map Book	
Reference Material, Photocopy expenses	Telephone expenses	
Motivational Tapes	Cellular, Paging Charges	
Equipment purchases	FAX Transmissions	
Answering Machine	Professional fees & dues	
Calculator	Association Dues	
FAX Machine	License	
Pager & Telephone	Union Dues	
Computers & Printer (Special IRS Rules)		

Outside salespeople		
	Miscellaneous expenses	
	Liability Insurance – Business	
	Books & Magazine Subscriptions	
	Professional Subscriptions	
	Resume'	
Don't forget to keep your receipts		