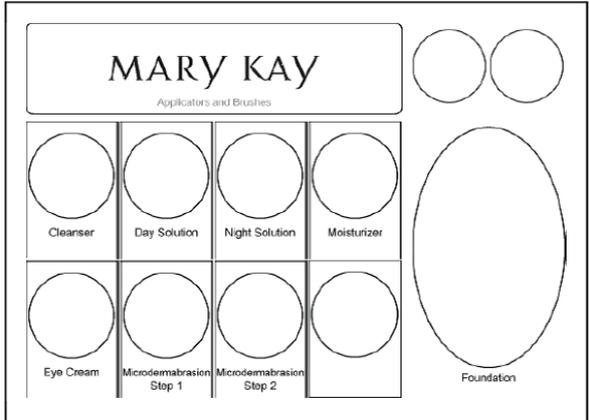


## PREPARING YOUR STARTER KIT FOR YOUR SKIN CARE CLASSES & FACIALS

**Now that your Starter Kit has arrived, it is time to UNPACK it, and get it ready for real faces!**

1. Remove ALL contents from the Starter Kit. I personally remove the inside paisley bag and keep the two separate so I have two bags to work from, not just one.
2. Remove the TimeWise 3-in-1 Cleansers, Age Fighting Moisturizers, Day & Night Solution, Oil-Free Eye Makeup Remover and Mascara from its boxes. Place your "reorder sticker" from MK Connections on the back of each of these and place these demo's into a mesh zip bag.
3. Locate your "Foundation Bundle" and remove the foundations from their boxes. Place your "reorder sticker" on the bottom of these as well. Place into a mesh zip bag.
4. Take your 4 sets of Tray/Mirrors and remove them from their plastic bags. Remove the bubble wrap and the vinyl cling on the actual mirrors. Clean mirrors with window cleaner. Place a clear insert tray in each of the black holders, put the mirror face down and then put unit back into its own mesh zip bag. You can make a fun "tray set up insert" on [www.marykayintouch.com/BusinessTools/BuildYourOwn/DisposableTrayPartyPlacemat](http://www.marykayintouch.com/BusinessTools/BuildYourOwn/DisposableTrayPartyPlacemat). There will be two to a page. I print them on pink paper. Mine looks like this. You may also want to add "Satin Lips Mask" and "Satin Lips Balm" to the upper two right circles.
5. Be sure to add the "FOUNDATION SMEAR SHEET (TimeWise Liquid)" document that I would have mailed to you to use as a great guide on our liquid foundations. This helps me still today in finding the correct undertone foundation for my clients.
6. Pull out your Mary Kay datebook and start using it immediately if you are not already using a datebook that you love.
7. Begin reading your copy enclosed of Mary Kay Ash's autobiography "Miracles Happen." This education is straight from our founders heart and mind and could not be more priceless to you as a brand new Beauty Consultant.
8. Take the sets of "Color Cards" out of their packaging. Each packet is categorized according to EYE COLOR. I like to put these into an easy to organize small plastic accordion file available at office stores. Label by EYE color so you can read which one is which easily with your clients.
9. Take the mascara demo wands and the sponge tip applicator demos and put into something easy to work out of. I use a little fish tackle or needlepoint thread snapped case. I will also add Q-tips, spatulas (section 2) and a few hair clips. Put your Disposable Facial Cloths back into your kit. These will be used to remove the cleanser.
10. Sales Tickets, Profile Cards, Beauty Books and Look Books: all of this literature is what you will need with you in an organized fashion when you sit down with your clients.
11. All other literature be sure to READ through, especially the START SOMETHING MORE magazine which provides you with so much wonderful information to starting your business.