# Barai Overseas: Export Import Practical Training Program for 1 Month

#### **Step by Step Study of Export Import Business**

#### **Export Import Management with Global Marketing**

### Day 1

**History of Export Import** 

Business Registration (IEC, RCMC, etc)

Types of Export-Import Business you can do.

Modes, Tools & agency used in International Trade.

#### Day 2

All Latest Incoterms as per ICC, explained via Vessel

All modes of payment used in International Business

#### Day 3

**HSN** Code

Import duty with Calculation

(Please bring Calculator in Class)

#### Day 4

**Export Import Costing for FCL Cargo** 

(Please bring Calculator in Class)

Modules of Exports

Finding best products

Product research and analysis (Part 1)

#### Day 5

Product research and analysis (Part 2)

Export Import Documentation (Basics)

### Day 6

Various options for stuffing goods with step by step Exim process

Packaging in Export Import Business

### Day 7

Export Import Documentation preparation with analysis and study of original Exim documentations (Pro Part 1)

#### Day 8

Marine insurance as per Institute cargo clause

Letter of Credit as per International Chamber of Commerce

#### Day 9

Export Import Documentation preparation with analysis and study of original Exim documentations (Pro Part 2)

#### **Day 10**

Export Import Documentation preparation with analysis and study of original Exim documentations (Pro Part 3)

Pre shipment and Post shipment Financing

### **Day 11**

Costing for LCL Cargo

Hedging against currency fluctuations

(Please Bring Calculator in Class)

# Day 12

Freight Forwarding

**Shipping and Logistics** 

### **Day 13**

Air Export Import Norms

Calculation of Air Freight

#### **Day 14**

**Preparation of Air Exim Documentations** 

Step by Step Execution of Exim Order (Part 1)

### **Day 15**

Step by Step Execution of Exim Order (Part 2)

Foreign Trade Policy 2015 – 2020 (Part 1)

# Day 16

Foreign Trade Policy 2015 – 2020 (Part 2)

Case Study on Foreign Trade Policy 15-20

### **Day 17**

**Export Import Marketing** 

Website Building

Creating your www.....Com

# **Day 18**

**Export Import Marketing** 

Google Adwords Pro Management

# Day 19

**Export Import Business Communication** 

Online Marketing

**Traditional Marketing** 

### Day 20

Get ready Export Now / Import Now

Secret to Successful life: Most powerful Motivational Principal

**Certification Distribution** 

Topics to be Covered					
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Introduction to Exports & Imports and its related terminologies					
Export Import - Laws, Rules & Regulations					
Classification, Taxation of Imports & Exports including duty payment calculations along with					
VAT/CST[ <b>GST</b> ]CGST/IGST,etc exemption norms					
Initial Establishment:-How to start your own Export Import Business?					
Initial Registration- IEC, RCMC, etc (Import Export Code/ Export Import license)					
milian registration (29) Normal etc (import Export adde) Export import incense)					
All latest International commercial terms (Incoterms) as per ICC					
Export costing and pricing calculations					
Fright calculations for both sea and air					
Export Marketing Tips:-How to find overseas buyer contact and email address? How to market your product?					
Export Packing, labeling and Sampling					
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Explanation of all Export Import documentation along with analysis & study of original Exporter's/Importer's documents					
EXIM documents preparation					
Shipping, Logistics and Marine Insurance					
Shipping, Logistics and Marine Insurance					
Airport, Sea Ports with routs and transshipment hubs along with dry ports/warehousing					
Foreign trade policy:- Export Incentives, schemes from government					
All Exports/Imports Payment terminologies including advance focus on L/C (documentary credit)					
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Drawback incentives from Government					
Foreign trade policy:- EOU/SEZ/STP/Status holders and lot more					
Case study					
Website Building & Online Marketing with Search Engine Optimization (SEO)					

Smart tips to save Export/Import cost

Smart tips to become a successful Exporter/Importer (Effective Communication)

All aspects on Custom Clearance and Freight Forwarding

Get Ready "Export Now" / "Import Now"

Special session to solve all your doubts

Batch: 1

Morning: 8.00 AM to 9.30 AM

Batch: 2

Evening: 4.30 PM to 6.00 PM

Fees: 5000 INR Only!!!! For registration call 8128111191

#### **Barai Overseas**

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