



- TEACH THEM TO BREATHE. The fight or flight response is real and it's also cumulative. If they are stressed about school or life, it will show up on the playing field. Remember, a little stress makes you tough, a lot of stress makes you weak. Pro Tip: Make sure you breathe too. Even if it's a few breaths in practice, timeouts, or breaks. Even small changes can make a big difference. Not sure where to start? Get a free sample from our training program: The Mindful Competitor Project.
- CELEBRATE FAILURE AND RISK. Start by talking about your own failure. Being vulnerable and honest builds immense trust and credibility. Show your 'ugly' stuff and they'll respect you more. Pro tip: Do practice drills that they will likely fail, then talk about it.
- ENCOURAGE POSITIVE SELF-TALK IN AN ACTIONABLE WAY. Build up their selfawareness with questions like: "When you failed in that drill, what were you saying to yourself?". Then, help them SELF-correct with questions like, "What would have been a more helpful way of speaking to yourself?" Pro tip: For more positive self-talk tips, check out our article: 5 Ways Self-Talk will help you now.
- DON'T PRETEND LOSING SHOULDN'T HURT, BUT MAKE IMPROVING THE FOCUS. When you lose, talk about how proud you are that they fought to win (if they did). Always focus on the process of improving. Pro Tip: Even when you win, call them out if they didn't really push themselves.
- TEACH POSITIVE AFFIRMATIONS AND HOW TO VISUALIZE REALISTIC GOALS. Talk about your own goals, even if you think your adult goals won't be relevant to them. They need to see you growing and stretching and dreaming (and failing). Pro Tip: Not sure where to start with affirmations and visualizations? See step 7 to learn about our popular BRAVR™ method. 06
 - HELP THEM CREATE A MISTAKE RITUAL FOR WHEN THEY DO FAIL, ESPECIALLY IN **COMPETITION.** This ritual has to be utilized in practice too. Repetition is key. Pro Tip: For step-by-step instructions on mistake rituals and other competition routines, join us in our free masterclass for coaches: GameFace: Inside the Minds of Great Competitors.

TEACH THEM HOW TO VISUALIZE AND DO IT TOGETHER AS A PRE-PRACTICE MENTAL WARM-UP. We all need time to focus. It shouldn't take long but it's well worth a few minutes to warm-up their minds just as you do their bodies. Pro tip: You can read about our mental warmup with our popular 5-minute, 5-step method in **The BRAVR™ How-To-Guide**.