

About Merit

Merit Investment Management is a Registered Investment Advisor (RIA) founded in 2009. Merit has managed equity strategies for institutional & individual investors since its inception. Merit established the Global Blue Chip Dividend Strategy (GBCD) on January 1, 2016.

Investment Objective

- Generate the highest risk adjusted returns available to equity investors over the long run
- Generate strong dividend income to improve total return, reduce risk and reinvest capital
- Invest in high quality companies to reduce portfolio volatility and reduce risk

Investment Strategy

- Employ a comprehensive investment approach integrating macroeconomic, industry & company analysis
- Identify and invest in great companies with strong dividend yields offering compelling risk-adjusted returns
- Generate superior returns through fundamental research & active portfolio management

Investment Approach

- Disciplined investment process to identify, research and evaluate investment opportunities
- Fundamental research & concentrated portfolio positions maximize the impact of stock selection
- Continuous reinvestment process effectively allocates capital to maximize returns and reduce risk

Profile

Inception Date	January 1, 2016
Benchmarks	MSCI ACWI HDY
Category	Global Equity Income
Management Fees	0.50%

Portfolio

Number of Holdings	18.0
Average Market Cap (\$B)	148.2
Dividend Yield	4.1%
FTM P/E Ratio	17.4x

Risk Metrics ²

	2021	YTD	Since Inception		
	GBCD ACWI		GBCD	ACWI	
Sharpe Ratio	2.99	1.85	0.71	0.80	
Sortino Ratio	5.03	2.69	0.95	1.09	
Standard Deviation	7.68	9.72	12.48	13.20	
Downside Deviation	4.56	6.72	9.36	9.84	
Maximum Drawdown	(2.95)	(5.02)	(37.45)	(33.53)	

Notes:

- 1. Performance data includes all fees and expenses.
- Risk metrics are compared to the MSCI ACWI and are stated from the inception date through June 30, 2021.

Performance data shown represents past performance and is no guarantee of future results. Investors should consider a strategy's investment goals, risks, charges and expenses before investing.

Performance 1

Merit's Global Blue Chip Dividend Strategy has delivered strong returns & a high dividend yield

Cumulative Net Returns	Yield	Q2 2021	YTD	1 YR	3YR	5YR	Inception
Merit Global Blue Chip Dividend	4.06%	7.03%	16.11%	38.75%	11.62%	10.13%	11.01%
MSCI ACWI High Dividend Index	3.41	3.87	10.12	30.02	10.15	9.62	9.97
FTSE All-World High Dividend Index	3.28	4.60	13.80	37.10	9.10	9.90	9.69
Blackrock Global Dividend	1.55	7.55	12.33	33.00	12.23	9.72	9.85
Vanguard Global Equity Income	2.74	4.51	12.53	21.07	6.09		
iShares iBoxx USD Liquid IG Index	2.19	4.09	(1.65)	2.39	8.80	5.09	6.30

Calendar Year Net Returns	2021	2020	2019	2018	2017	2016	Inception
Merit Global Blue Chip Dividend	16.11%	0.61%	26.17%	(8.30)%	20.44%	8.66%	77.65%
MSCI ACWI High Dividend Index	10.12	1.73	23.88	(7.11)	18.86	10.05	68.62
FTSE All-World High Dividend Index _	13.80	0.50	22.20	(10.90)	19.80	11.50	66.34
Blackrock Global Dividend	12.33	6.84	22.76	(10.42)	19.81	6.03	67.66
Vanguard Global Equity Income	12.53	(0.85)	14.53	(6.33)	12.27		
iShares iBoxx USD Liquid IG Index	(1.65)	11.14	17.13	(3.76)	7.16	5.97	39.92

Hypothetical Growth of \$10,000 from inception



Guidelines

Metric	Global Blue Chip Dividend	As of June 30, 2020
Investments	Equities, MLPs, REITs	77.3%, 0.0%, 22.5%
Sector Exposures	Maximum concentration < ~25%	Real Estate = 17.0%
Individual Positions	Position target = 5.0%-8.0%	Average = 5.5%
Dividend Yield	Yield Target = 3.0-5.0%	Average = 4.1%
Beta	GBCD < MSCI ACWI	Beta = 0.9
Market Capitalization	All Cap > \$5B +	Average = \$148.2
Geography	Global portfolio	66.8% U.S. / 33.1% Intl
Cash	No restrictions	0.2%

Top 10 Holdings

Weight	Ticker	Company	<u>Sector</u> <u>Yie</u>	
6.52%	IRM	Iron Mountain	Real Estate	5.8%
6.04%	ENB	Enbridge	Energy	6.6%
5.87%	JPM	J.P.Morgan	Financials	2.3%
5.86%	AVGO	Broadcom Inc.	Technology	3.0%
5.84%	NVS	Novartis AG	Healthcare	3.5%
5.67%	DUK	Duke Energy	Utilities	3.9%
5.63%	UPS	United Parcel Service	Industrials	2.0%
5.53%	AGNC	AGNC Investment	Financials	8.5%
5.46%	PRU	Prudential	Financials	4.6%
5.44%	CCI	Crown Castle Inc.	Communications	2.7%



Investment Universe

Merit evaluates a wide range of individual companies' equity securities including stocks, MLPs and REITs from an extensive global investment universe.

Investment Process

Merit employs a fundamental research process which follows a three-step approach to identify, analyze and evaluate investment opportunities. The research process employs fundamental company and dividend analysis.

Overview Identify & evaluate investments
Analysis Perform company & dividend analysis
Evaluation Determine portfolio impacts & action

Service Providers

Custodian Interactive Brokers
Audit Stephano Slack
Legal Cipperman & Co.

Management

Scott McGraw is the Founder and Chief Investment Officer of Merit Investment Management. Mr. McGraw has over 25 years of professional experience in investment management, investment banking and financial services. Mr. McGraw's previous experience includes tenures at Gardner Lewis Asset Management, Bank of America Securities, Merrill Lynch and Accenture. Mr. McGraw earned his MBA from The Wharton School of the University of Pennsylvania and his BS from Boston College with concentrations in Finance.

Risks

Stock markets are volatile and can decline significantly in response to adverse issuer, political, regulatory, market or economic developments. An investment in the strategy is speculative and involves a high degree of risk. Performance data shown represents past performance and is no guarantee of future results. Investors should consider a strategy's investment goals, risks, charges and expenses before investing.

Disclaimer

These materials shall not constitute an offer to sell or the solicitation of an offer to buy any interests in any investment strategy managed by Merit Investment Management. This information should be considered in conjunction with all available documentation for the investment strategy in making an investment decision.

Contact Information

Merit Investment Management is the investment manager for the Global Blue Chip Dividend Strategy.

MERIT INVESTMENT MANAGEMENT

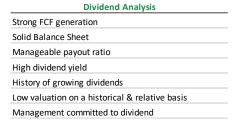
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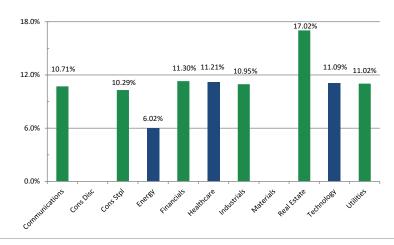
Investment Attributes

Durable competitive advantages
Operate in industries with favorable conditions
History of earning attractive long-term returns
Strong management team & business plan
Current earnings are within historic norms
Share price below intrinsic value
Identifiable downside protection

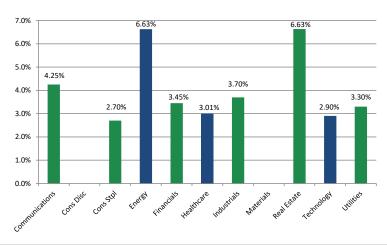
Company Analysis



Sector Allocation



Sector Dividend Yields



Overview

