



Retail Sales

2.17.21

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US RETAIL TRADE & FOOD SERVICE SALES

Source = Census Bureau

Monthly data thru:

1/31/2021

	\$Billion	M/M	Change	Y/Y	Change	3 Month Change	12Mo Sum Per Capita M/M	Y/Y
Total Retail Trade & Food Service Sales	568.22	+5.29%	+6.31	+7.43%	+4.91	+2.90%	+0.59%	+0.14%
Retail Trade Sales	513.58	+5.12%	+5.75	+10.83%	+4.95	+3.41%	+0.85%	+3.18%
Food Service Sales	54.63	+6.93%	+11.50	-16.57%	+4.70	-1.62%	-1.80%	-21.44%
Motor Vehicle & Parts Dealers	118.84	+3.14%	+1.17	+13.00%	+3.34	+3.48%	+1.05%	+1.09%
Sales Ex-Motor Vehicle & Parts Dealers	449.38	+5.87%	+7.68	+6.05%	+5.30	+2.75%	+0.47%	-0.09%
Gasoline Station Sales	39.23	+3.99%	-2.55	-7.81%	+4.45	+8.88%	-0.83%	-17.33%
Sales Ex-Gasoline Stations	528.98	+5.39%	+6.93	+8.77%	+4.92	+2.48%	+0.69%	+1.68%
Sales Ex-Motor Vehicle & Parts, Gas Stations	410.15	+6.06%	+8.61	+7.60%	+5.37	+2.20%	+0.59%	+1.84%
Food & Beverage Stores	72.02	+2.41%	+3.84	+11.84%	+2.89	+2.48%	+0.85%	+11.46%
Grocery Stores (subset of Food & Beverage)	64.05	+2.46%	+3.75	+11.39%	+2.91	+2.81%	+0.82%	+11.17%
Sales Ex-Food & Beverage Stores	496.20	+5.72%	+6.68	+6.82%	+5.19	+2.96%	+0.54%	-1.44%
Sales Ex-Food & Beverage, Food Services	441.56	+5.57%	+6.08	+10.66%	+5.29	+3.56%	+0.85%	+1.83%
General Merchandise Stores	63.52	+5.50%	+7.32	+5.91%	+5.23	+2.42%	+0.44%	+2.15%
Sales Ex-General Merchandise	504.70	+5.26%	+6.18	+7.63%	+4.86	+2.96%	+0.60%	-0.12%
Department Stores (subset of General Merch.)	10.71	+23.47%	+27.15	-3.04%	+18.22	+9.90%	-0.35%	-18.32%
Sales Ex-Department Stores	557.51	+4.99%	+5.97	+7.66%	+4.62	+2.78%	+0.60%	+0.55%
Nonstore (Internet) Sales	87.90	+10.96%	+18.31	+28.74%	+11.59	+1.13%	+1.99%	+22.45%
Sales Ex-Internet	480.32	+4.31%	+4.16	+4.28%	+3.90	+3.23%	+0.33%	-3.13%
Sales Ex-Internet, Autos	306.85	+4.32%	+4.00	+5.82%	+3.96	+4.05%	+0.45%	-0.55%
Control Group Sales	324.12	+6.04%	+8.48	+11.77%	+5.81	+2.48%	+0.90%	+5.69%

US RETAIL TRADE & FOOD SERVICE SALES

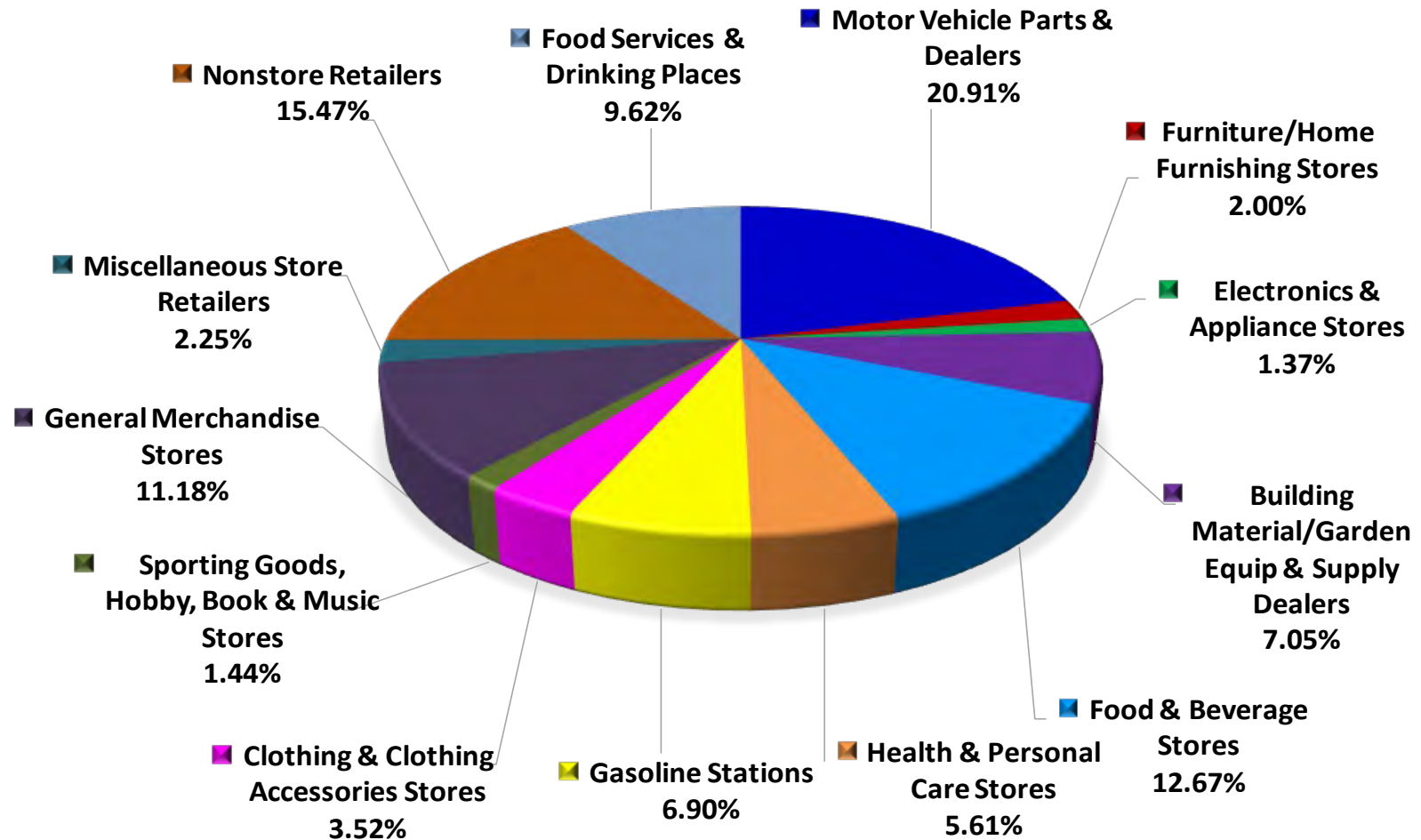
Source = Census Bureau

Monthly data thru:

1/31/2021

	\$Billion	M/M	Change	Y/Y	Change	3 Month Change	12Mo Sum Per Capita M/M	Y/Y
Furniture & Home Furnishings	11.35	+11.97%	+12.68	+11.68%	+8.15	+9.30%	+1.02%	-5.84%
Sales Ex-Furniture & Home Furnishings	556.87	+5.16%	+6.19	+7.35%	+4.84	+2.78%	+0.58%	+0.26%
Electronics & Appliances	7.80	+14.67%	+21.21	-3.50%	+12.20	+1.05%	-0.39%	-15.68%
Sales Ex-Electronics & Appliances	560.41	+5.17%	+6.12	+7.60%	+4.79	+2.93%	+0.60%	+0.39%
Sporting Goods, Hobby Stores	8.17	+8.03%	+9.44	+22.47%	+8.30	+4.41%	+1.75%	+5.66%
Sales Ex-Sporting Goods, Hobby Stores	560.05	+5.25%	+6.27	+7.24%	+4.86	+2.88%	+0.57%	+0.07%
Health & Personal Care	31.89	+1.31%	+0.35	+6.23%	+0.98	+1.97%	+0.47%	+1.23%
Sales Ex-Health & Personal Care	536.33	+5.54%	+6.68	+7.51%	+5.14	+2.96%	+0.59%	+0.08%
Building Materials & Garden Supplies	40.06	+4.65%	+4.74	+18.96%	+2.87	+6.06%	+1.43%	+14.11%
Sales Ex-Building Materials & Garden Supplies	528.16	+5.34%	+6.43	+6.65%	+5.03	+2.67%	+0.52%	-0.77%
Miscellaneous Retail	12.81	+1.76%	-3.74	+7.35%	-2.85	+8.28%	+0.61%	-1.66%
Sales Ex-Miscellaneous	555.41	+5.37%	+6.54	+7.44%	+5.08	+2.78%	+0.58%	+0.18%
Clothing & Clothing Accessory Stores	20.01	+5.02%	+2.42	-11.08%	+4.80	+1.19%	-1.32%	-27.47%
Sales Ex-Clothing & Accessory Stores	548.20	+5.30%	+6.45	+8.26%	+4.90	+2.97%	+0.65%	+1.38%
Seles Ex-Clothing & Accsy. + Department Stores	537.50	+4.99%	+6.10	+8.51%	+4.60	+2.84%	+0.67%	+1.83%
Sales Ex-Food Services & Autos	394.75	+5.73%	+7.14	+10.19%	+5.43	+3.39%	+0.79%	+3.80%
Sales Ex-Food Services & Gas	474.35	+5.21%	+6.41	+12.71%	+4.97	+2.98%	+0.99%	+5.27%
Sales Ex-Autos, Food Services & Gas	355.51	+5.92%	+8.16	+12.62%	+5.52	+2.81%	+0.96%	+6.66%
Sales Ex-Autos, Food & Bev., Food Services, Gas	283.49	+6.85%	+9.30	+12.82%	+6.20	+2.90%	+1.00%	+5.42%
Control Group Sales (Ex-Internet)	236.22	+4.32%	+4.92	+6.54%	+4.01	+2.99%	+0.50%	+0.61%
General, Furn&Elec, Clothing, Sporting. Building Mat	150.90	+6.24%	+7.17	+6.97%	+5.45	+3.72%	+0.56%	-1.29%

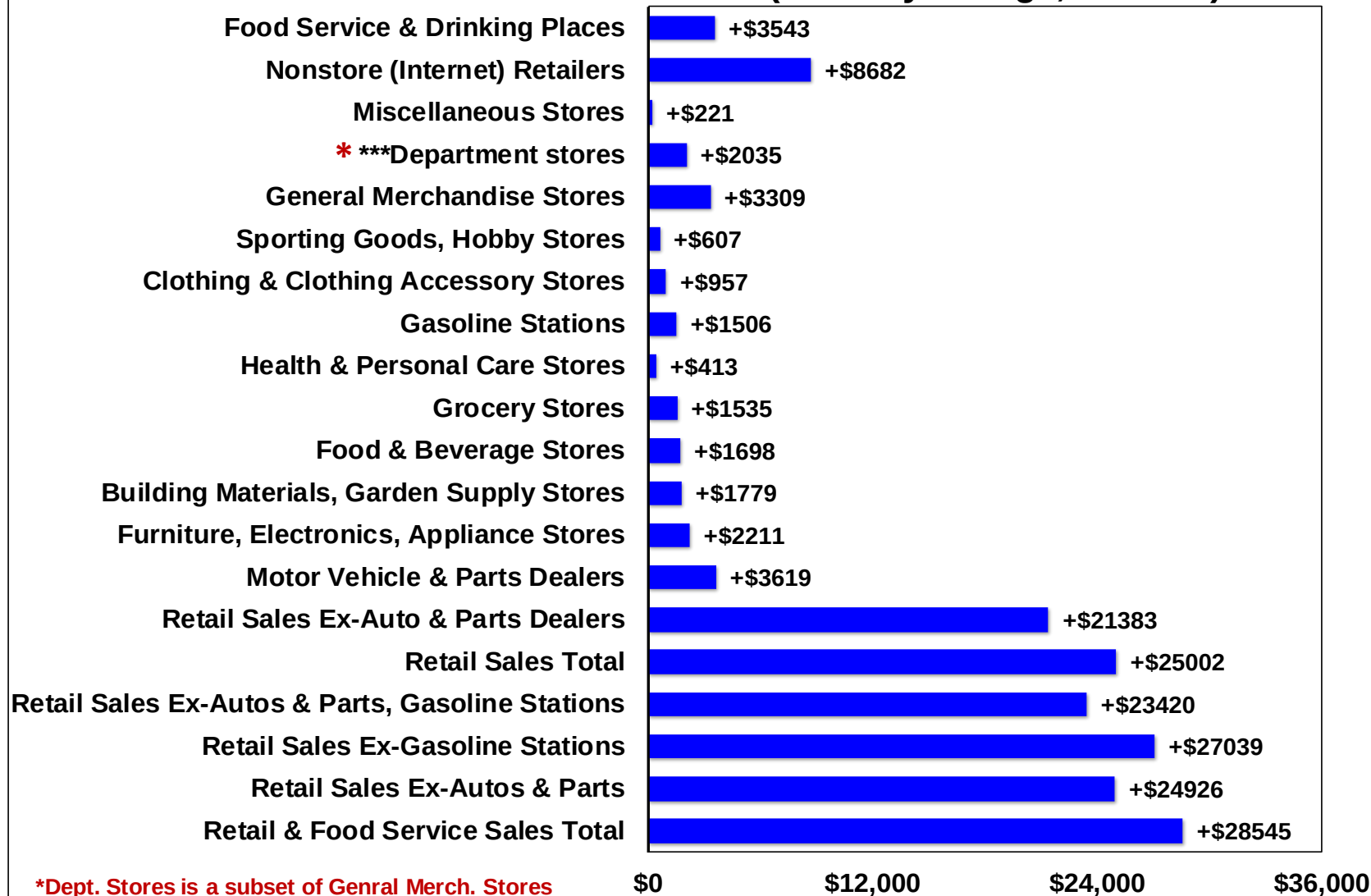
RETAIL SALES



source=Census Bureau

Data Thru: 1/31/2021

Retail Sales (monthly change, \$million)



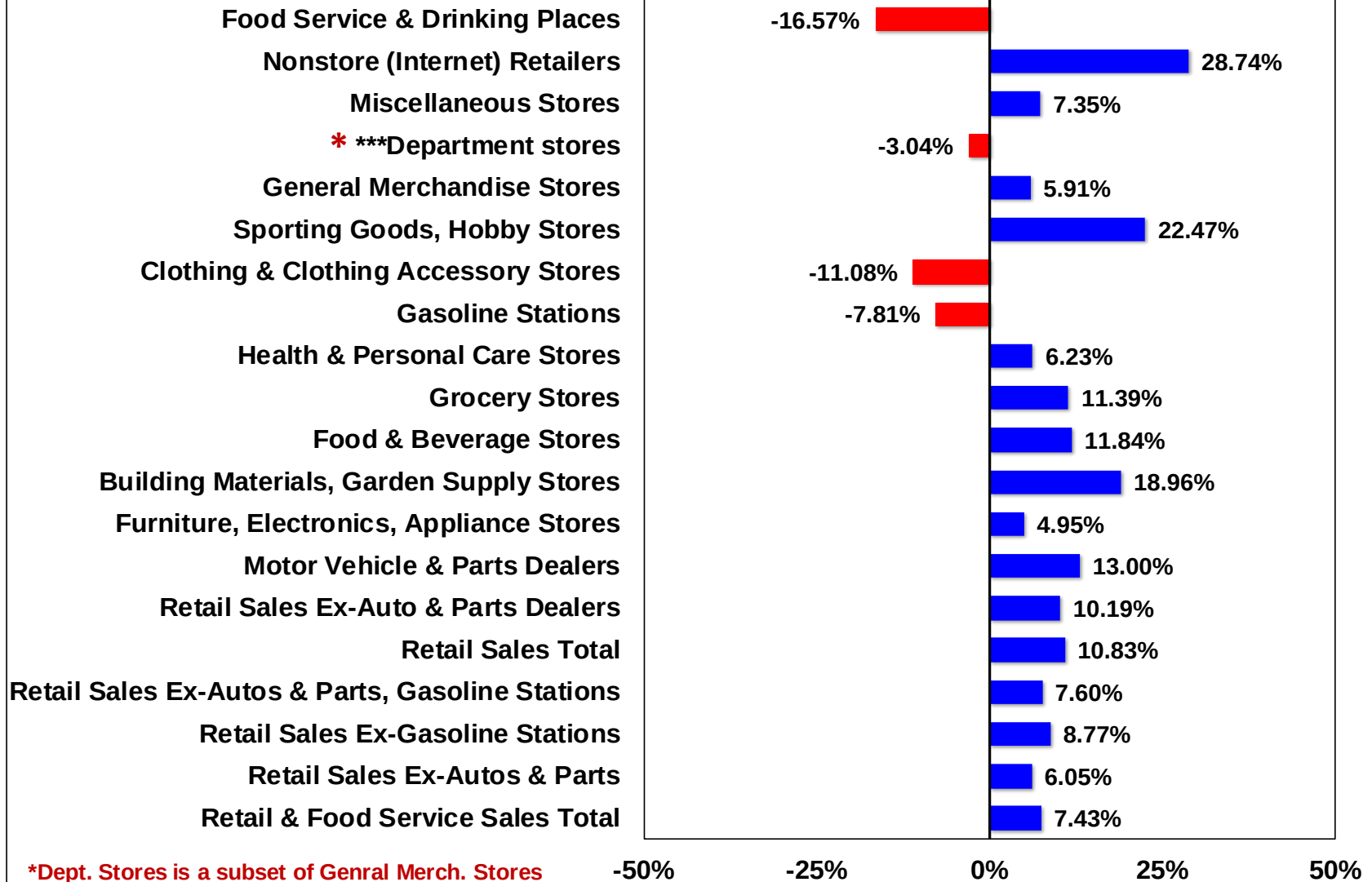
Data Thru: 1/31/2021

Retail Sales M/M



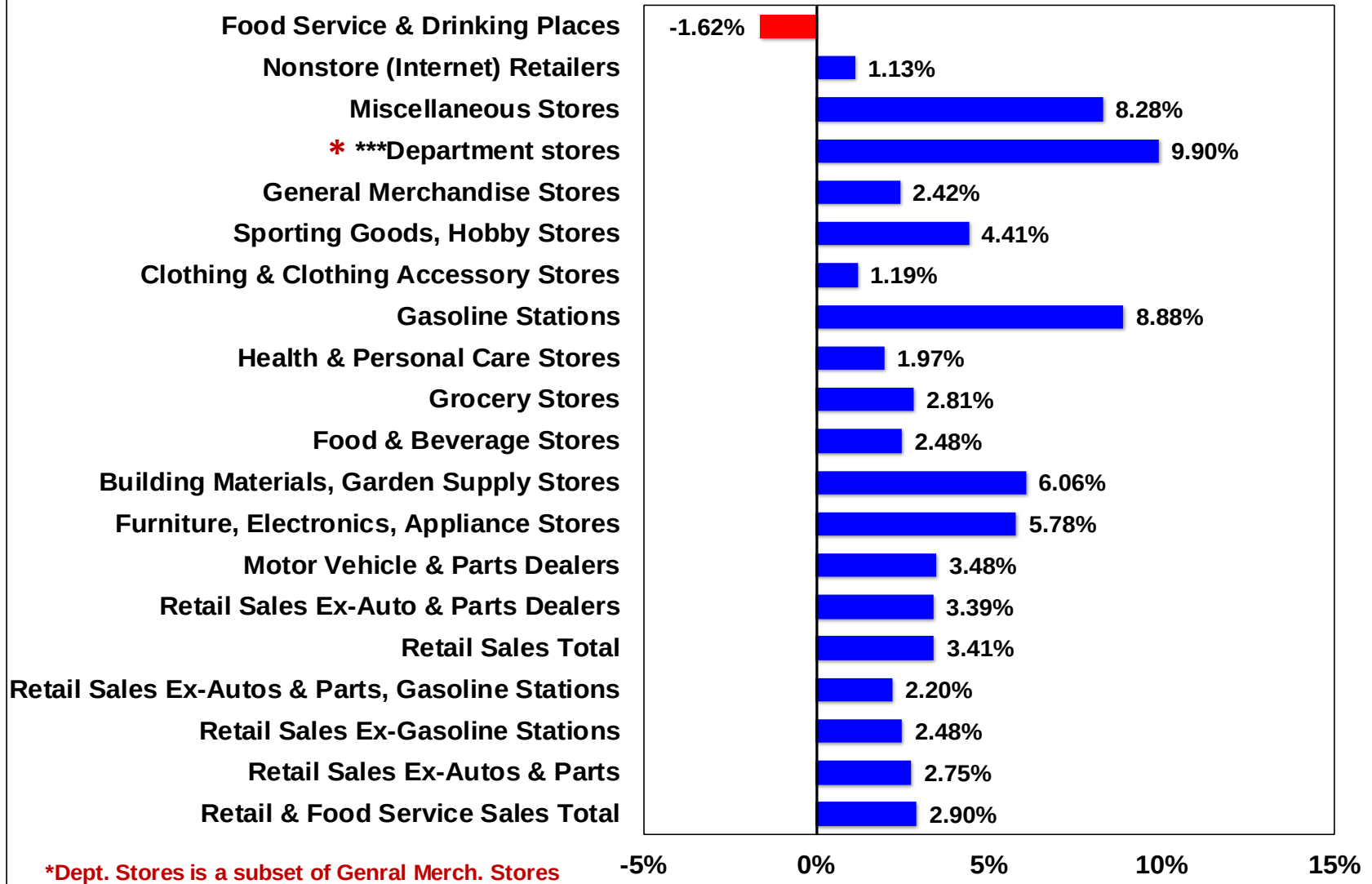
Data Thru: 1/31/2021

Retail Sales Y/Y



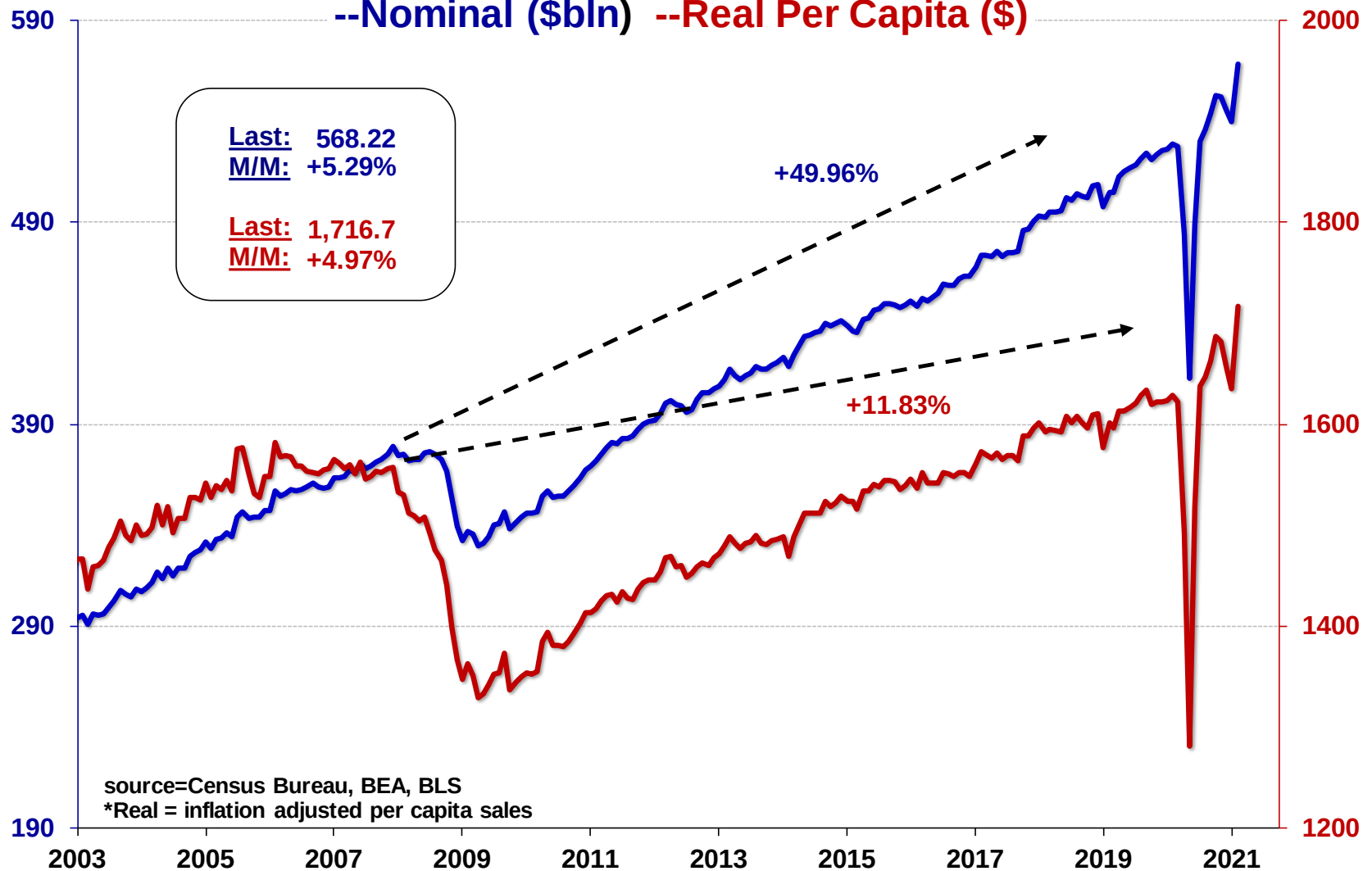
Data Thru: 1/31/2021

Retail Sales 3Mo Change



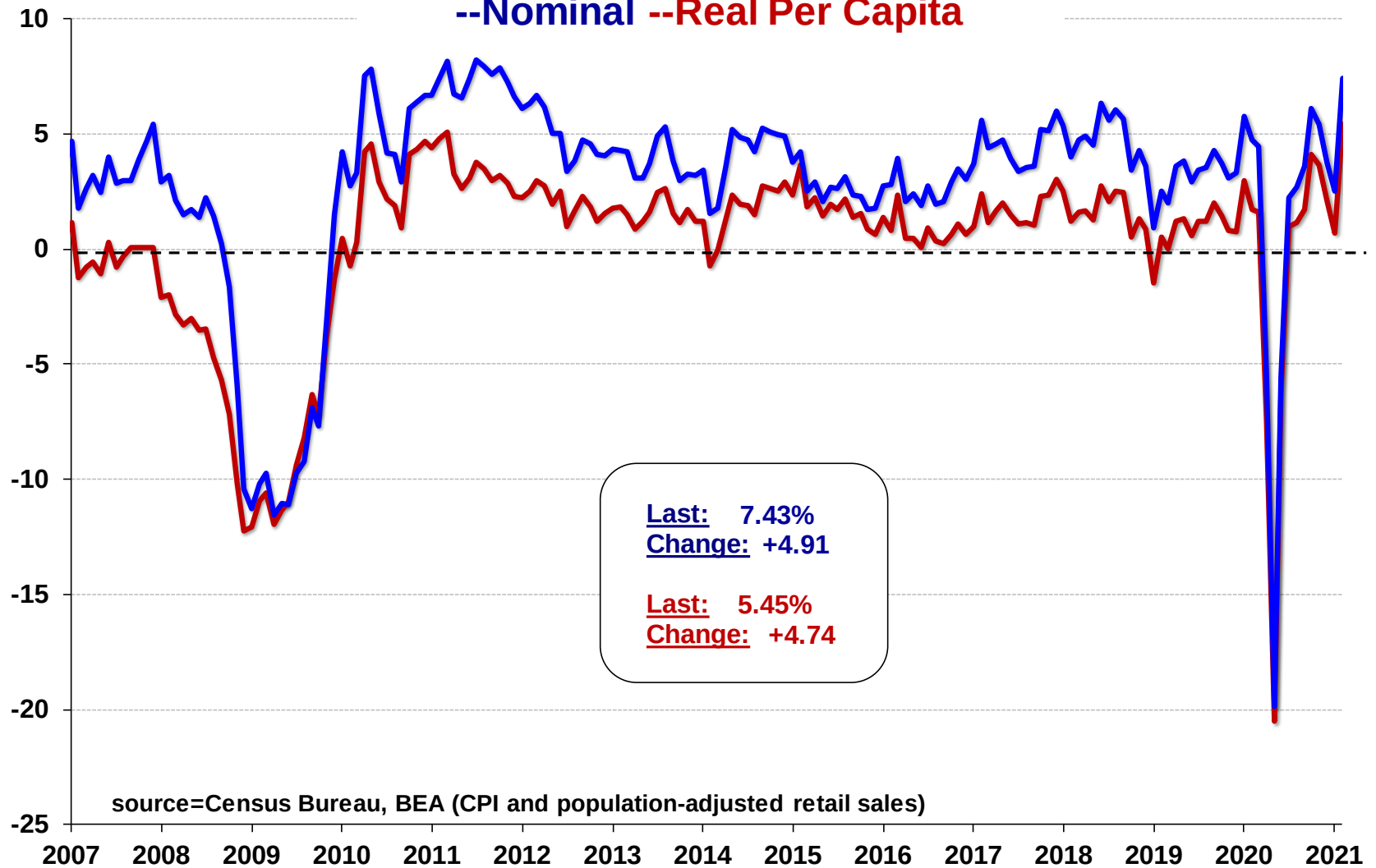
Total Retail & Food Service Sales

--Nominal (\$bln) --Real Per Capita (\$)

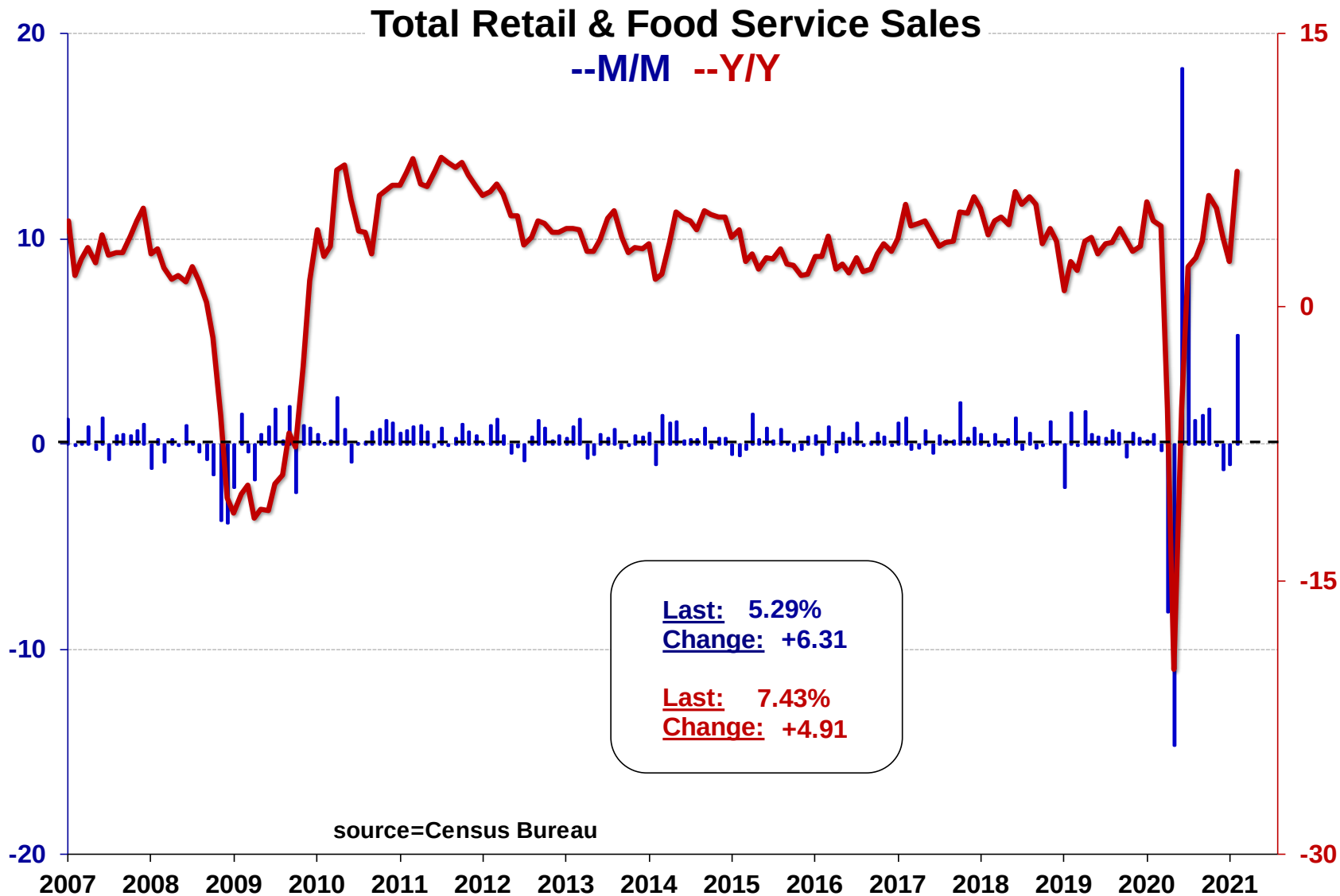


Total Retail & Food Service Sales Y/Y

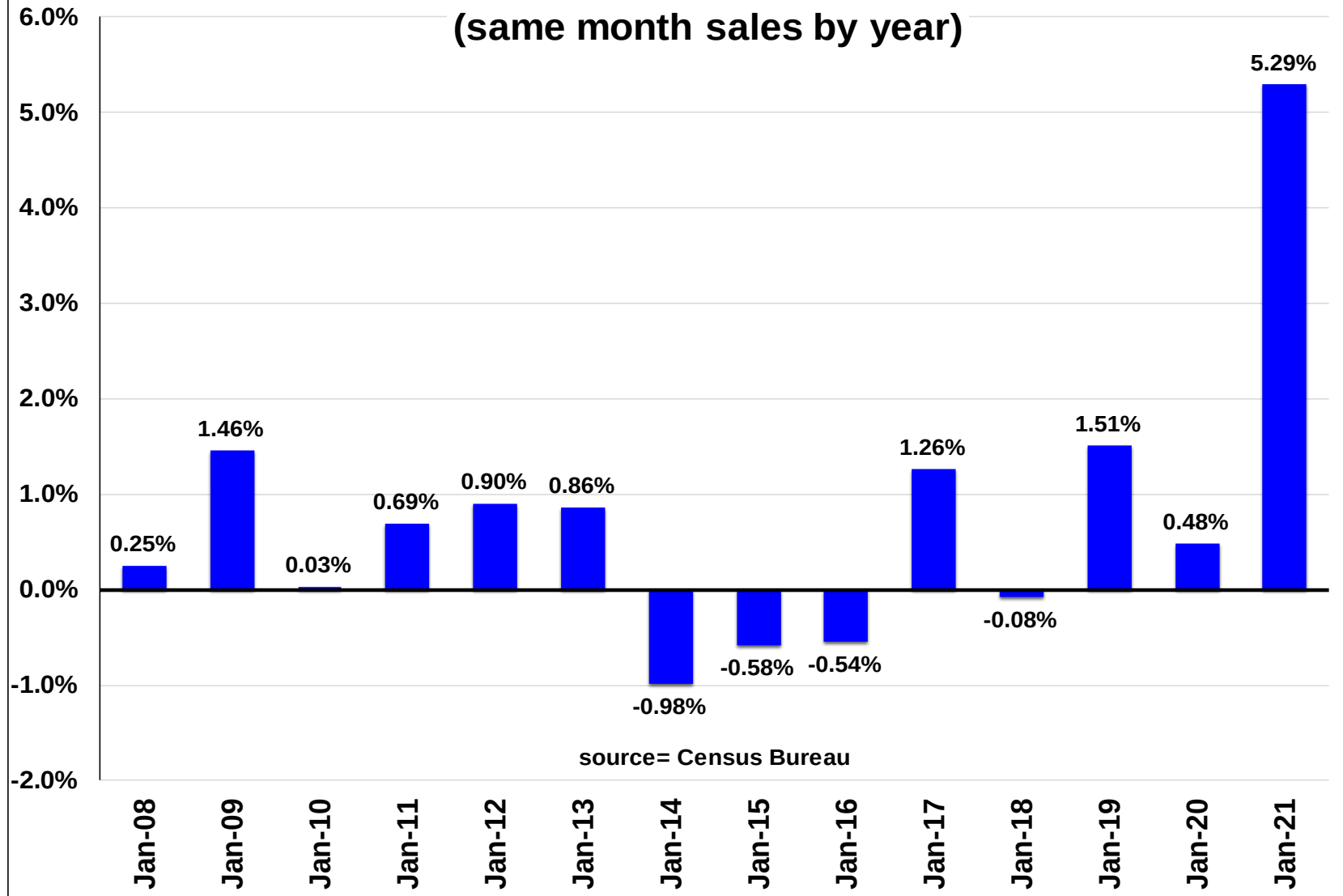
--Nominal --Real Per Capita



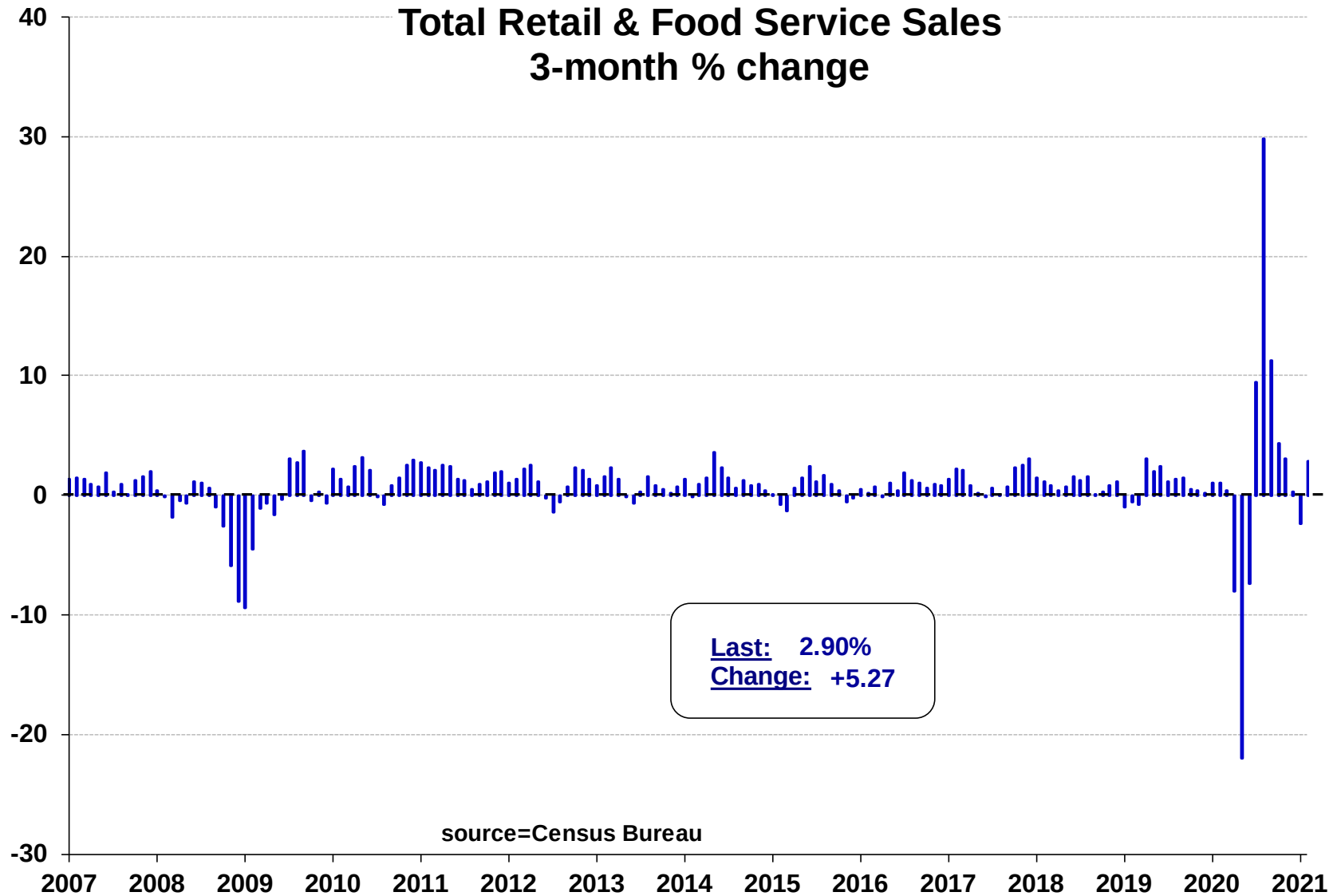
source=Census Bureau, BEA (CPI and population-adjusted retail sales)



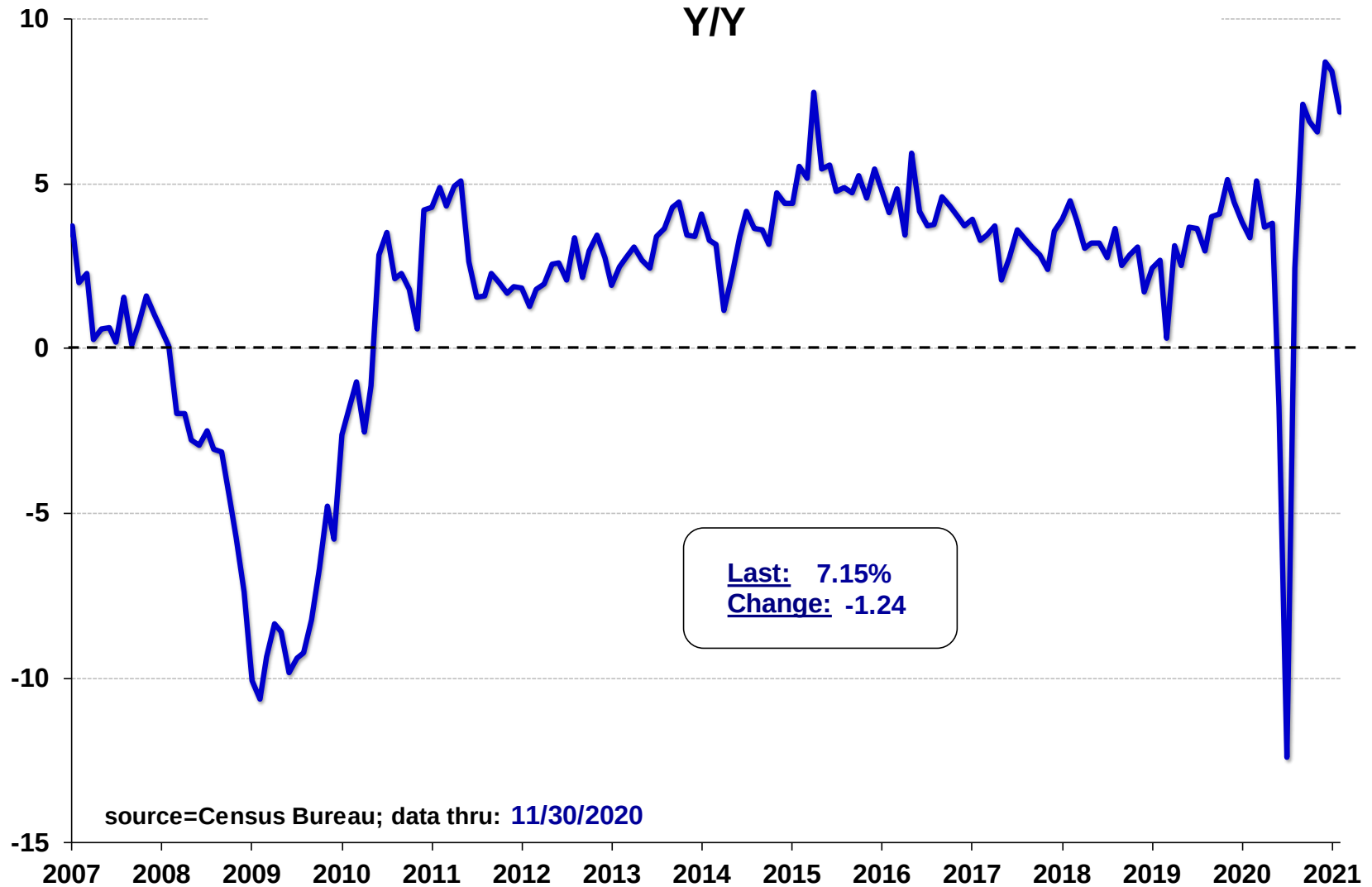
Total Retail Sales M/M (same month sales by year)

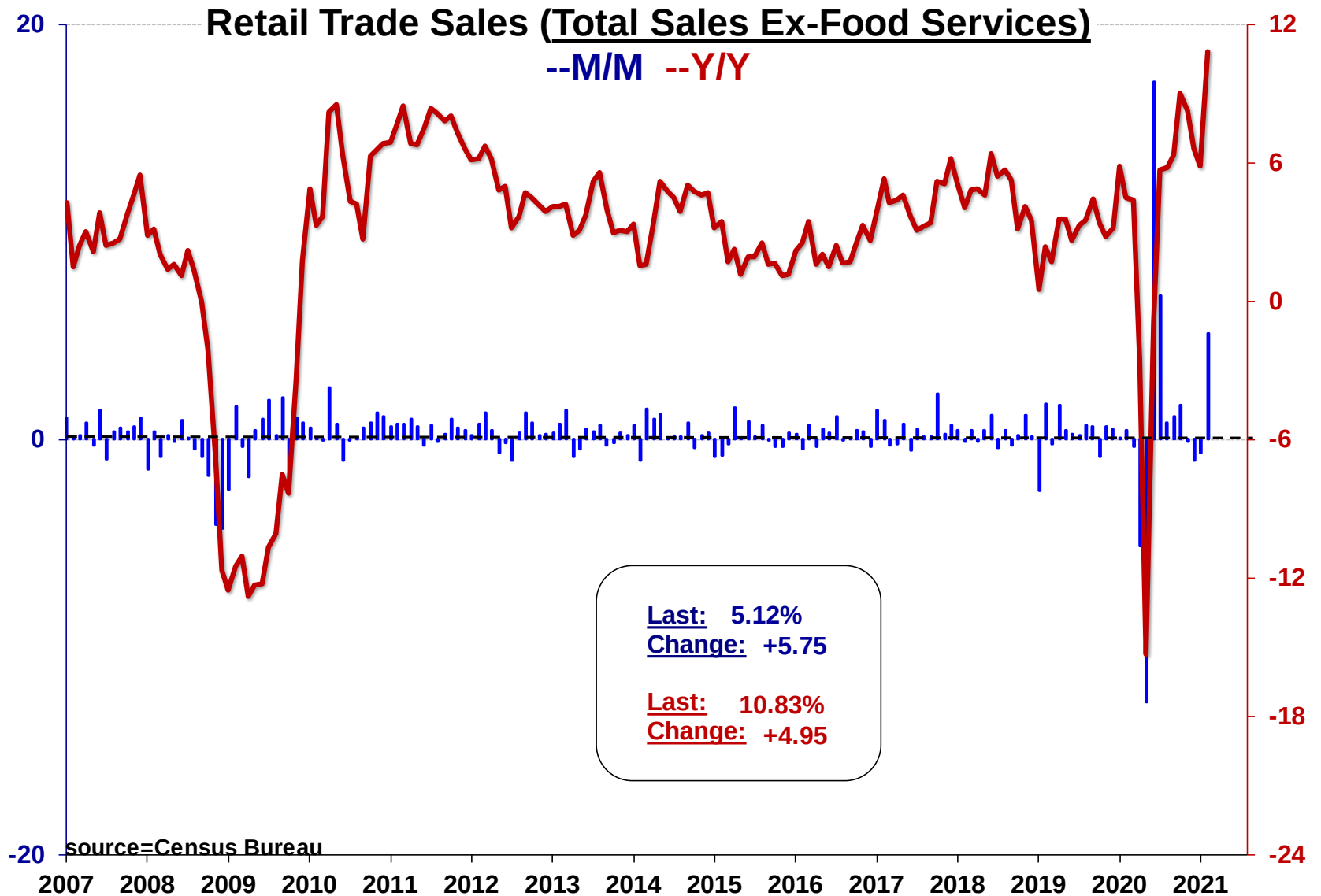


Total Retail & Food Service Sales 3-month % change



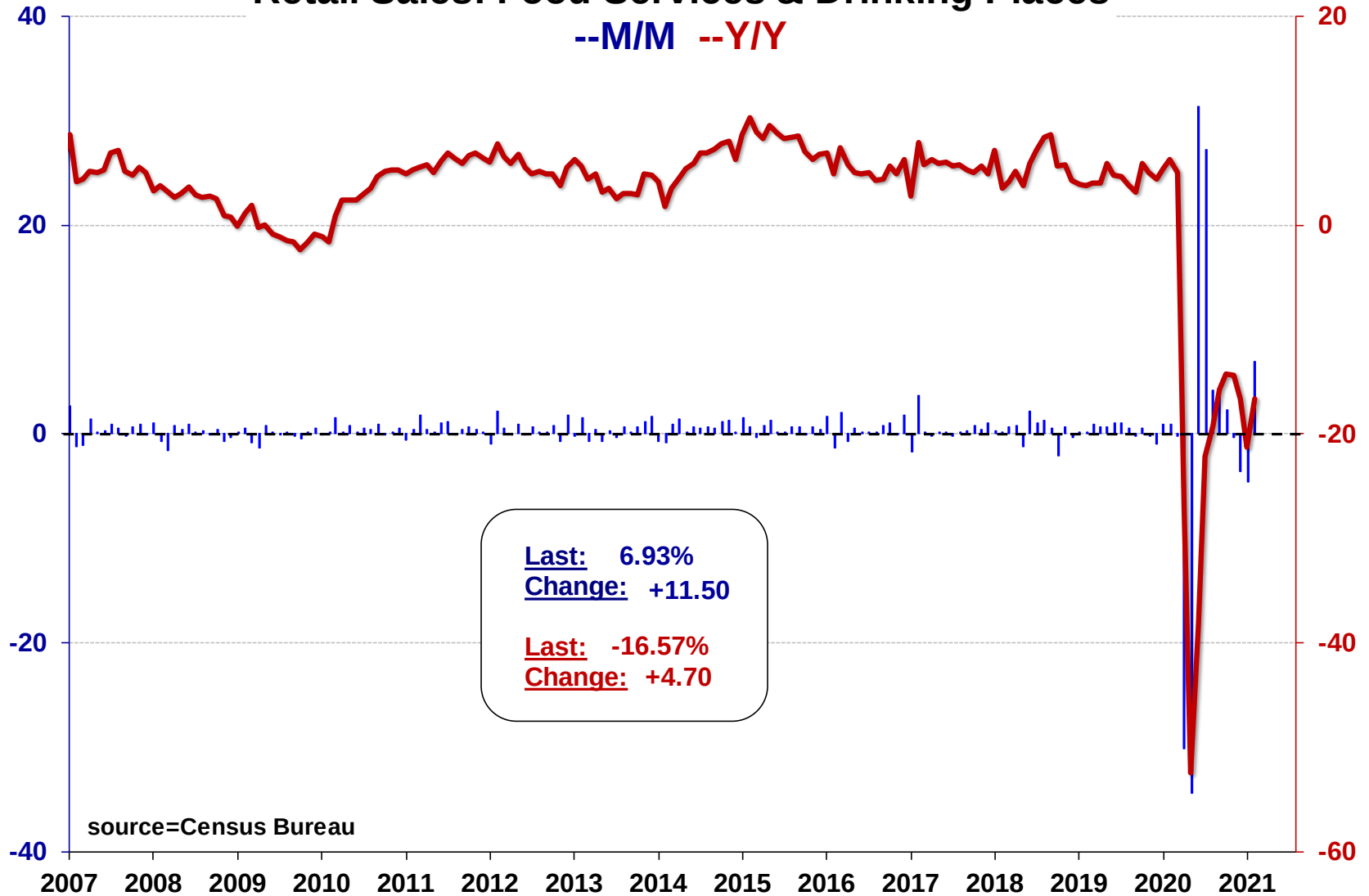
Per Capita US Retail Trade Sales in Real 2009 Dollars Y/Y



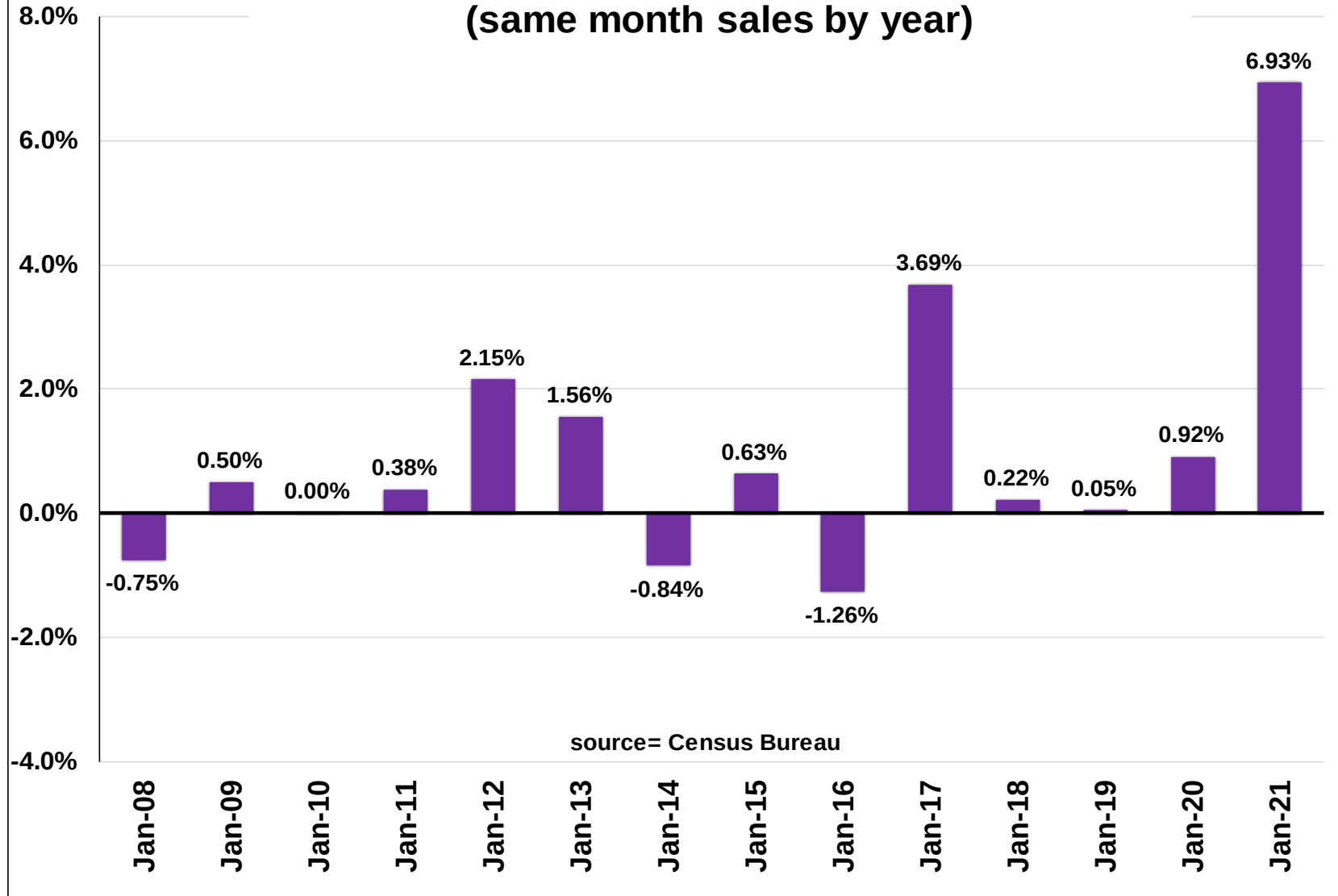


Retail Sales: Food Services & Drinking Places

--M/M --Y/Y

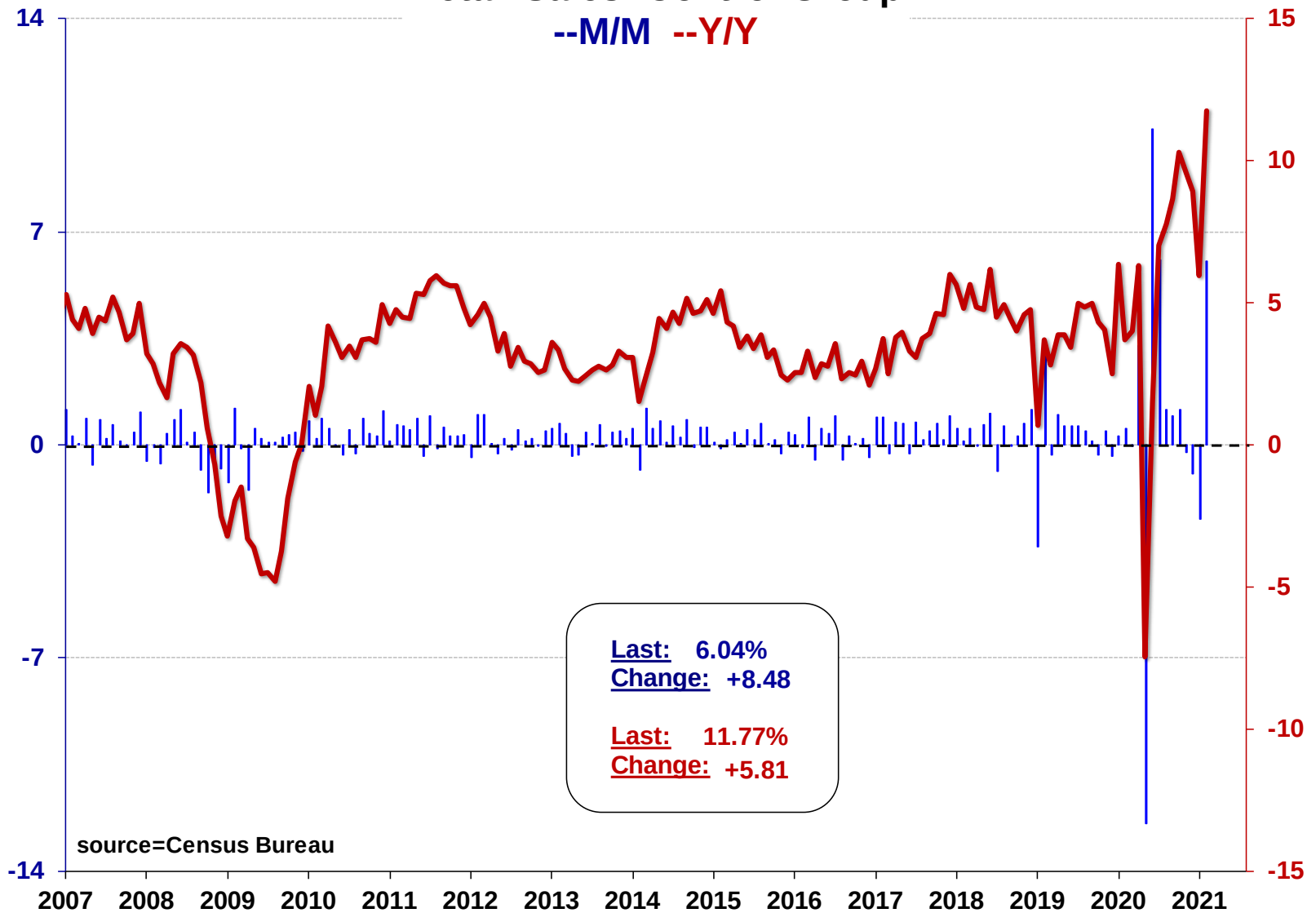


Retail Sales: Food Services & Drinking Places M/M (same month sales by year)

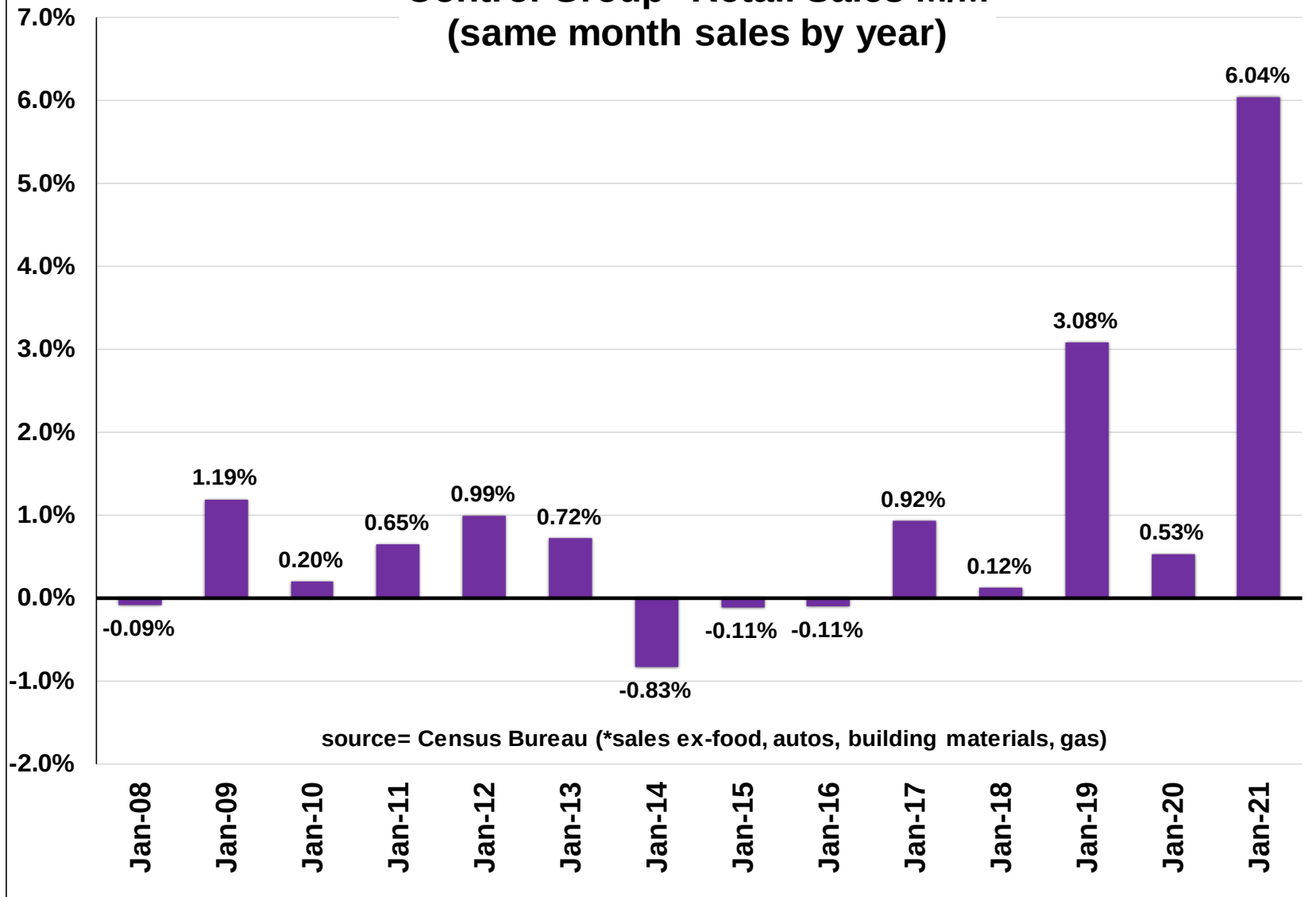


Retail Sales: Control Group

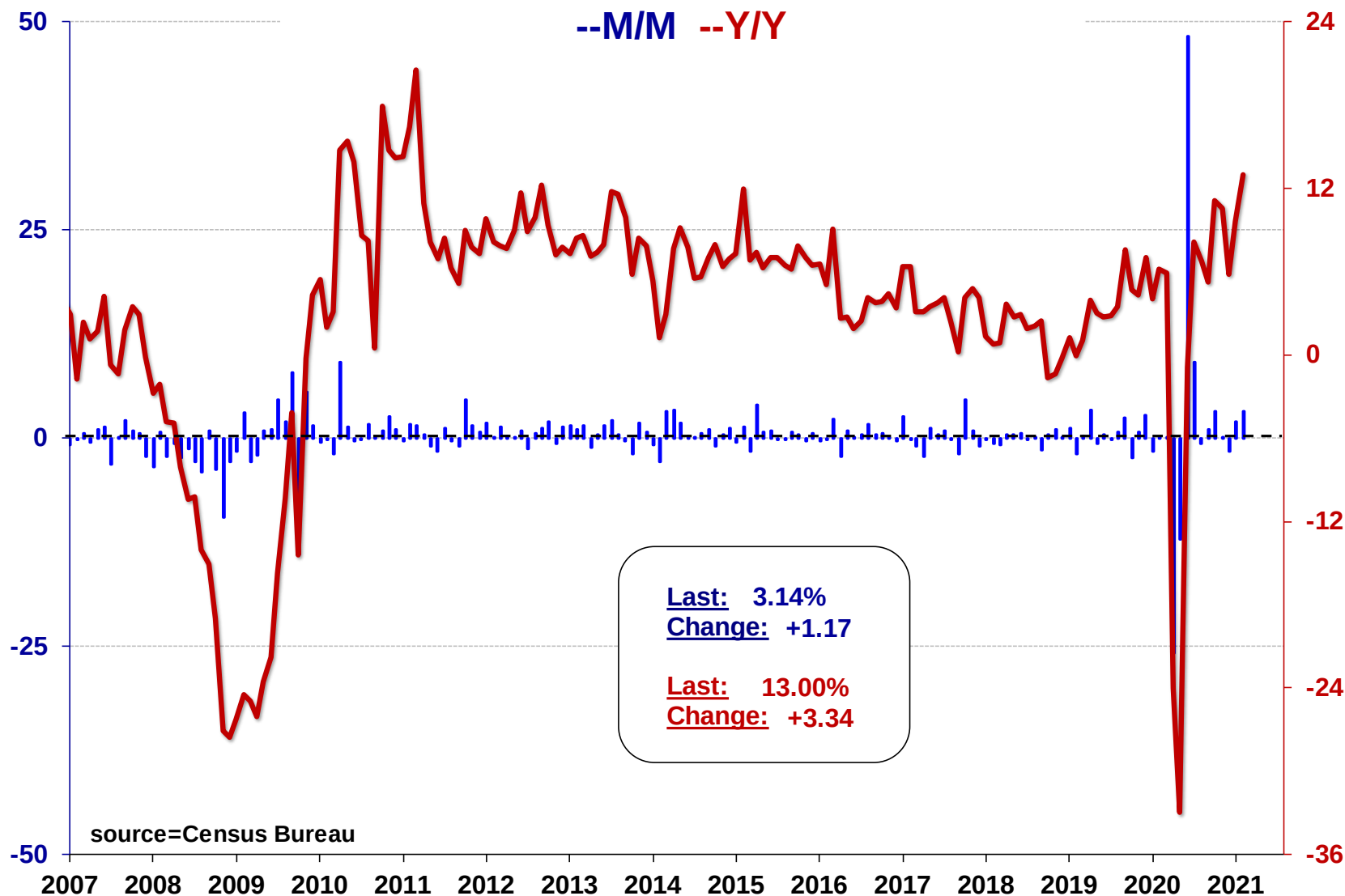
--M/M --Y/Y



Control Group* Retail Sales M/M (same month sales by year)

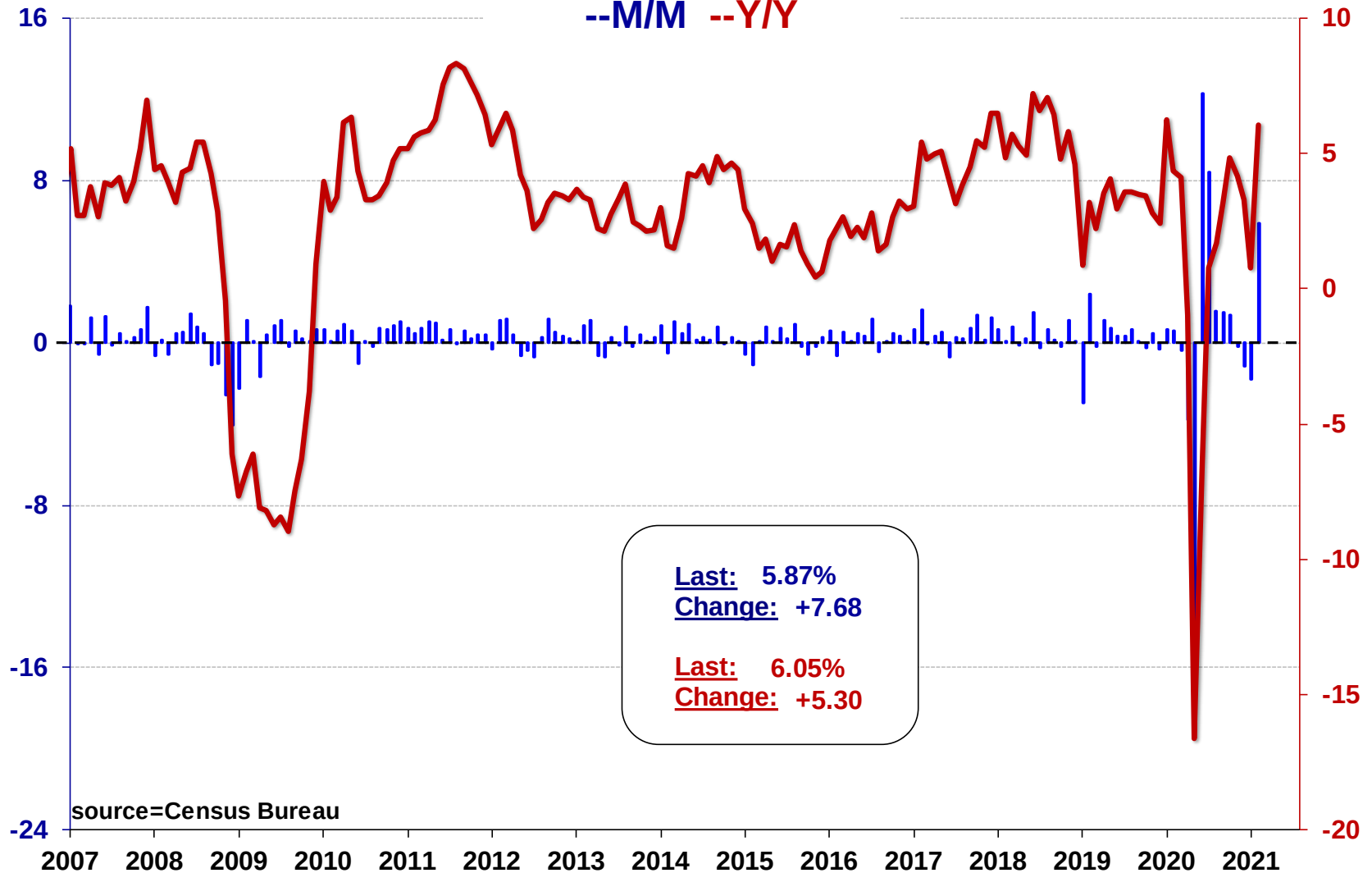


Retail Sales: Motor Vehicle & Parts Dealers



Retail Sales Ex-Autos

--M/M --Y/Y

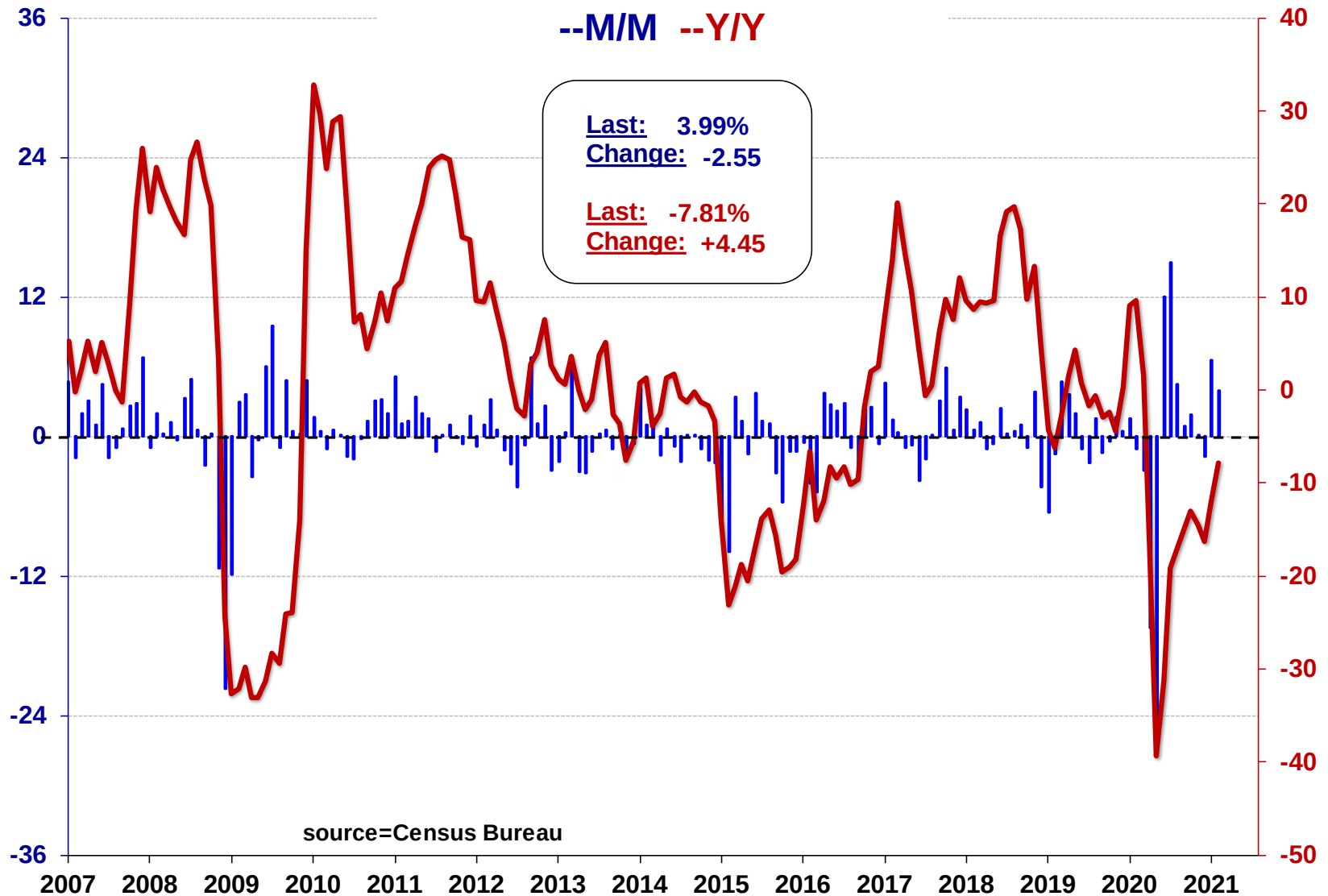


Retail Sales: Gasoline Stations

--M/M --Y/Y

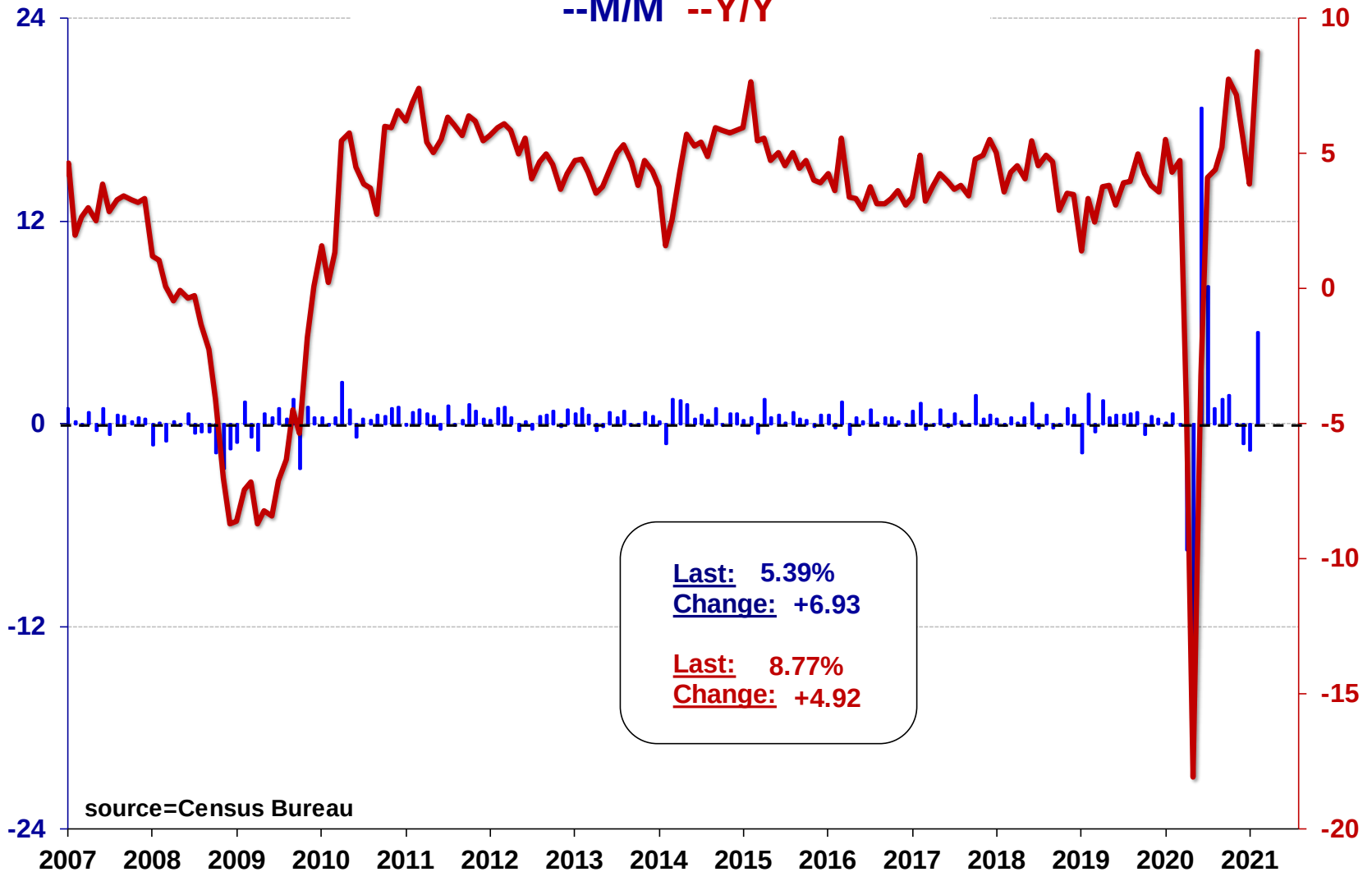
Last: 3.99%
Change: -2.55

Last: -7.81%
Change: +4.45



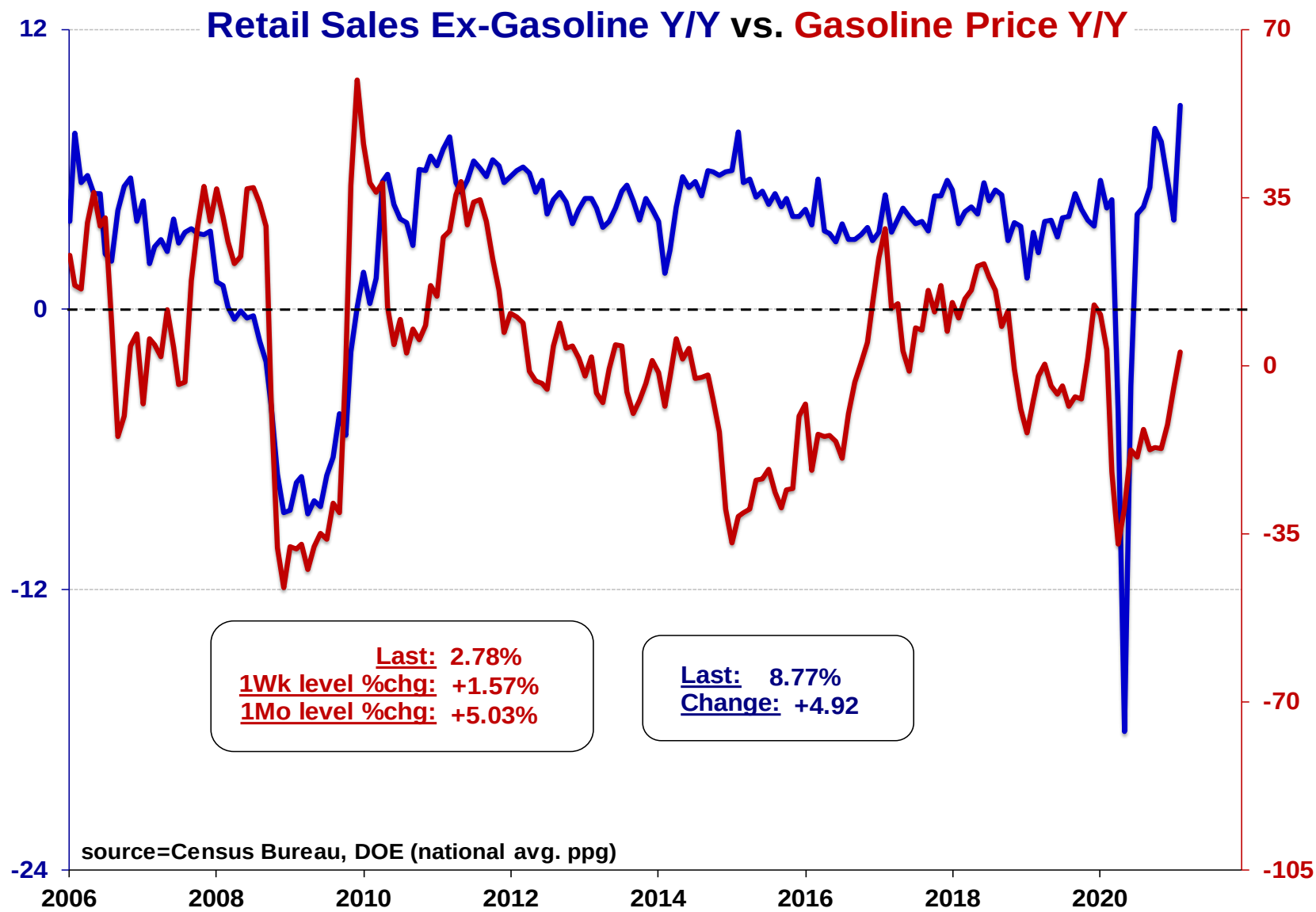
Retail Sales Ex-Gasoline Stations

--M/M --Y/Y



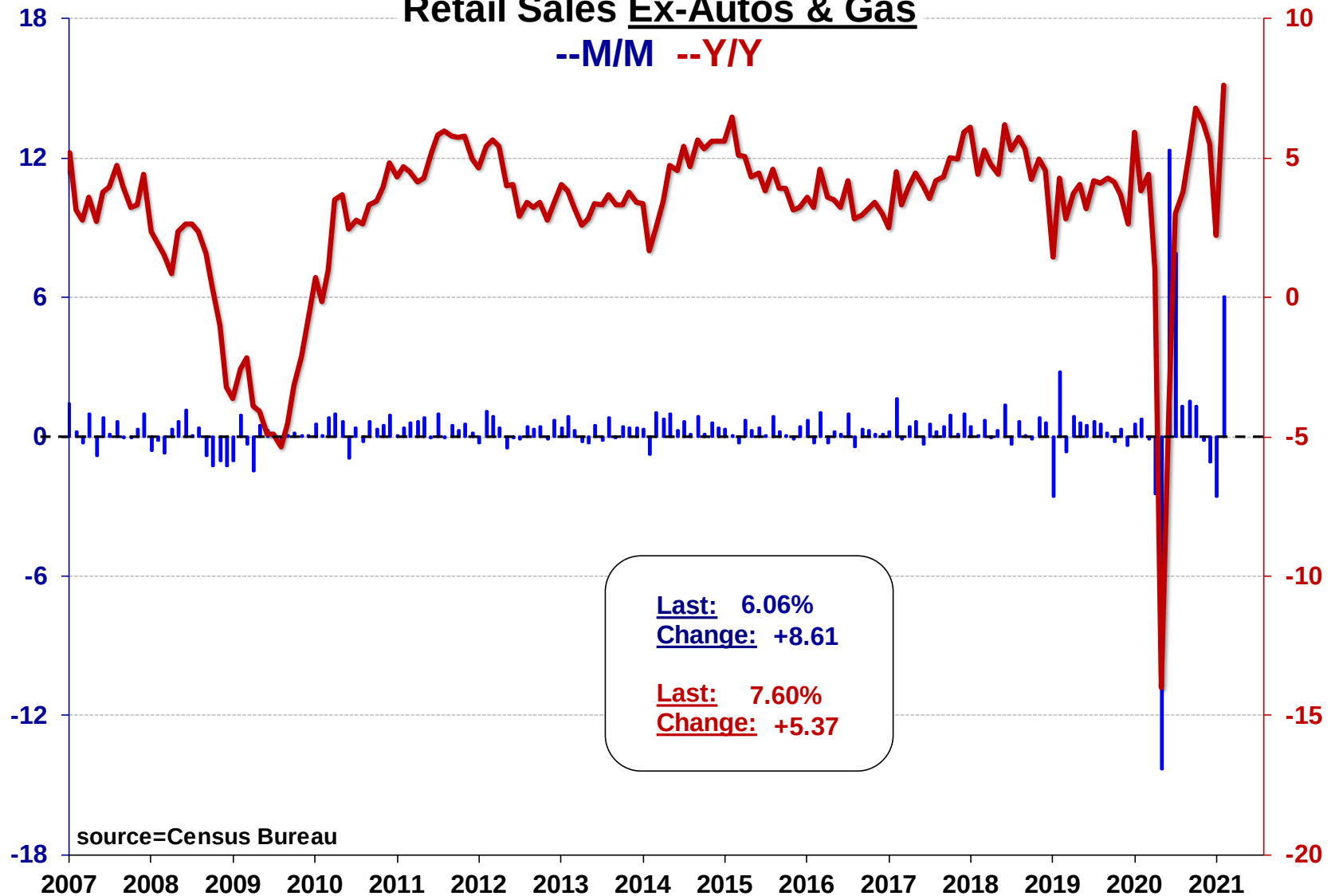
Last: 5.39%
Change: +6.93

Last: 8.77%
Change: +4.92

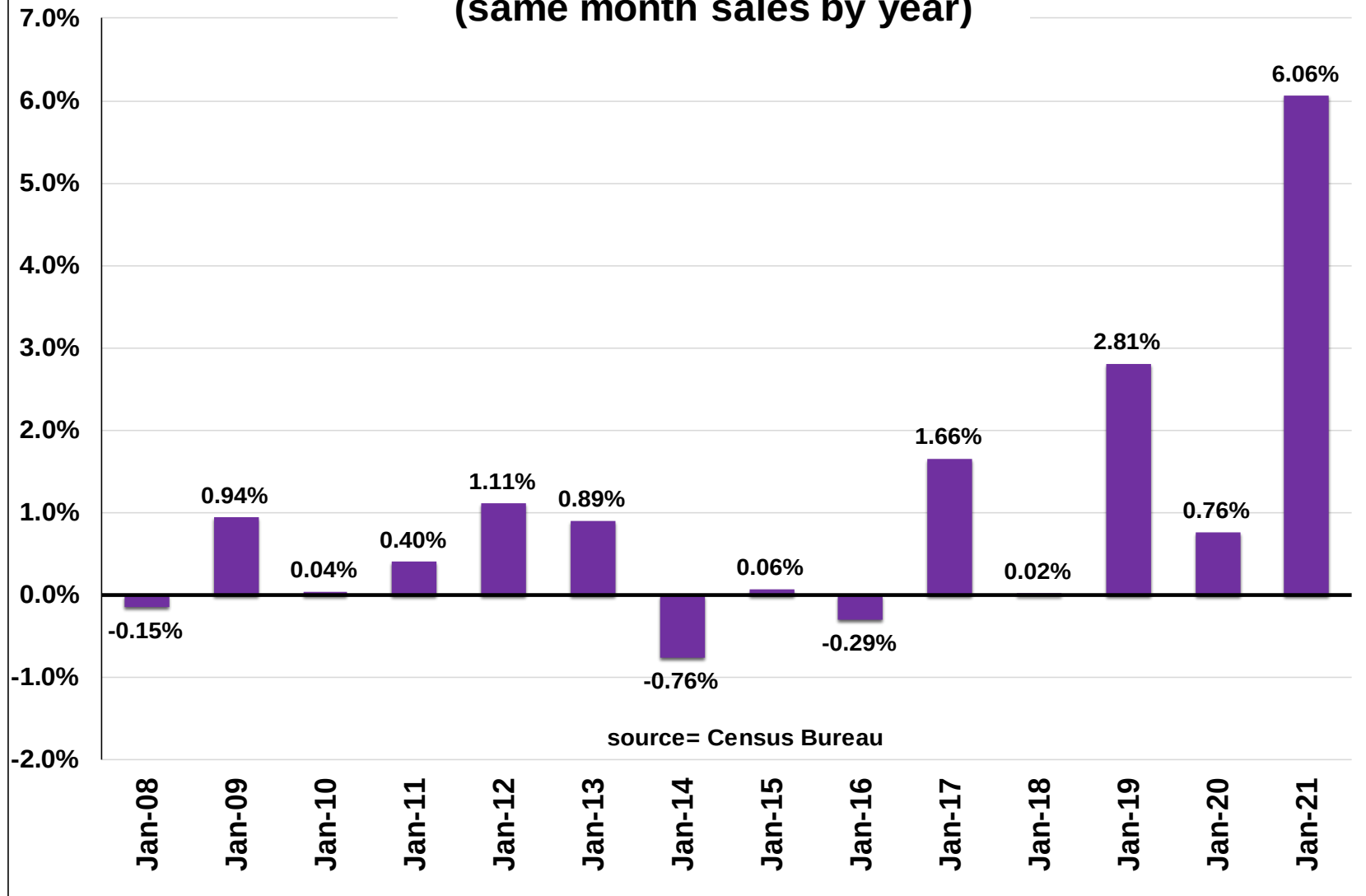


Retail Sales Ex-Autos & Gas

--M/M --Y/Y

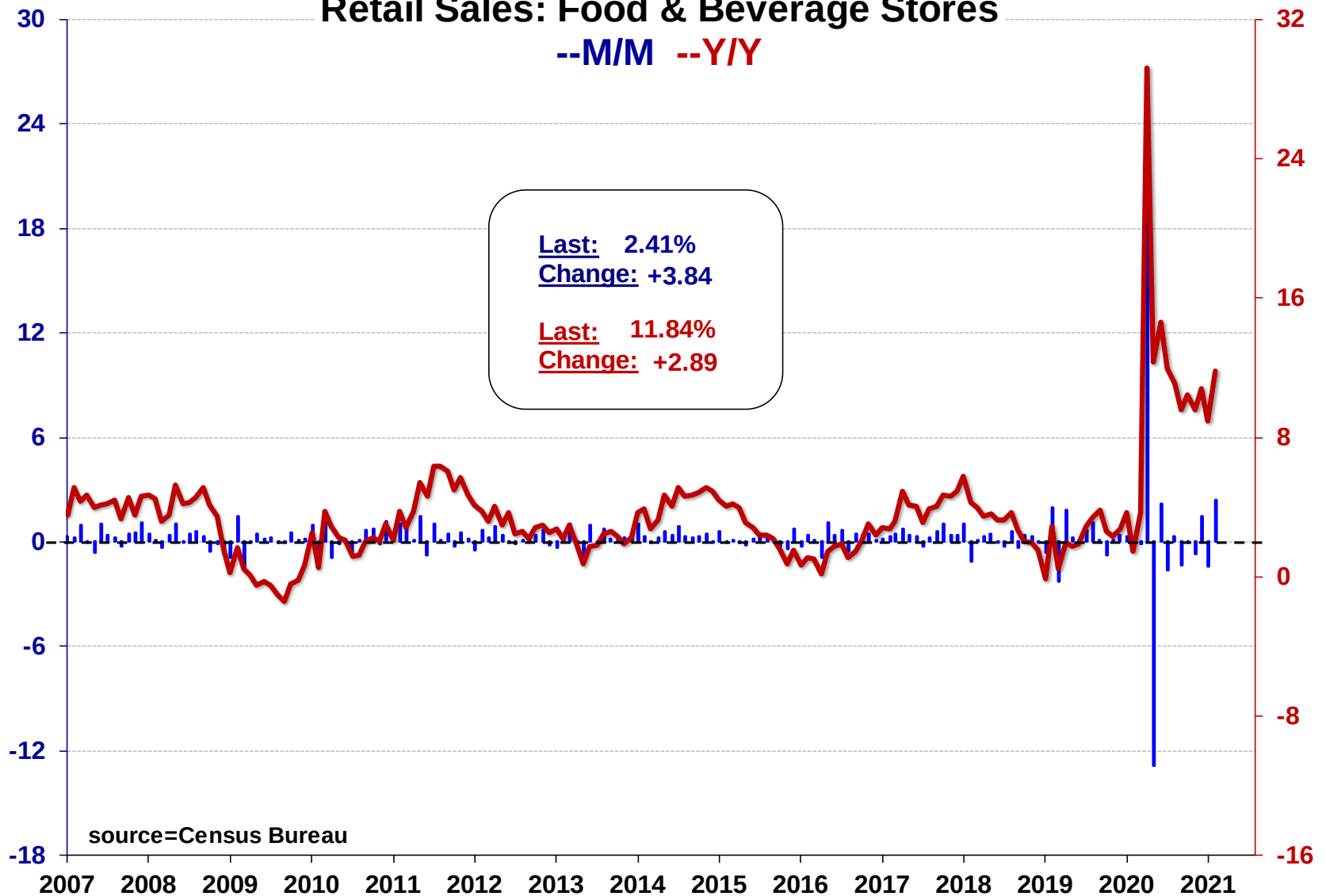


Retail Sales Ex-Autos & Gas M/M (same month sales by year)



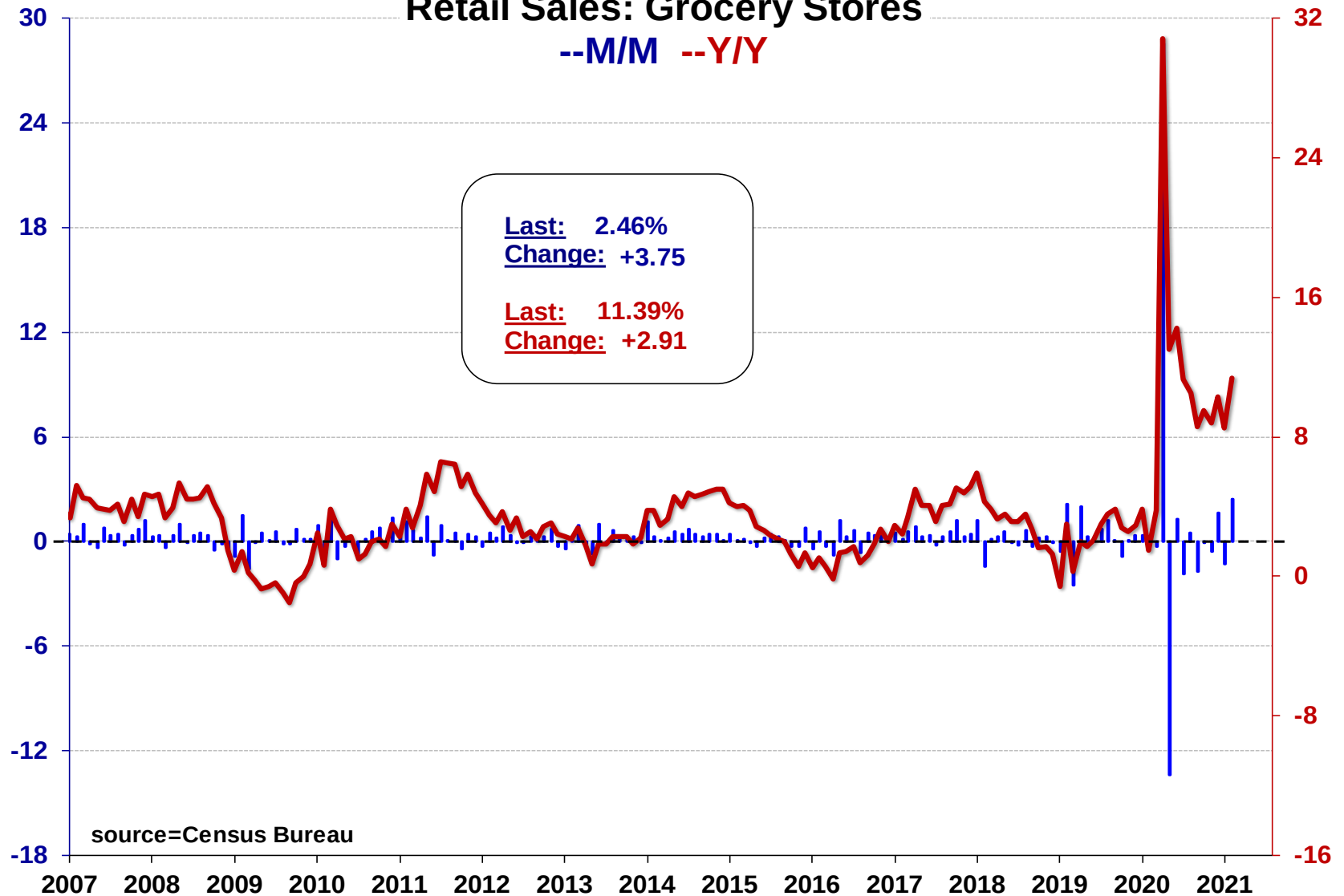
Retail Sales: Food & Beverage Stores

--M/M --Y/Y

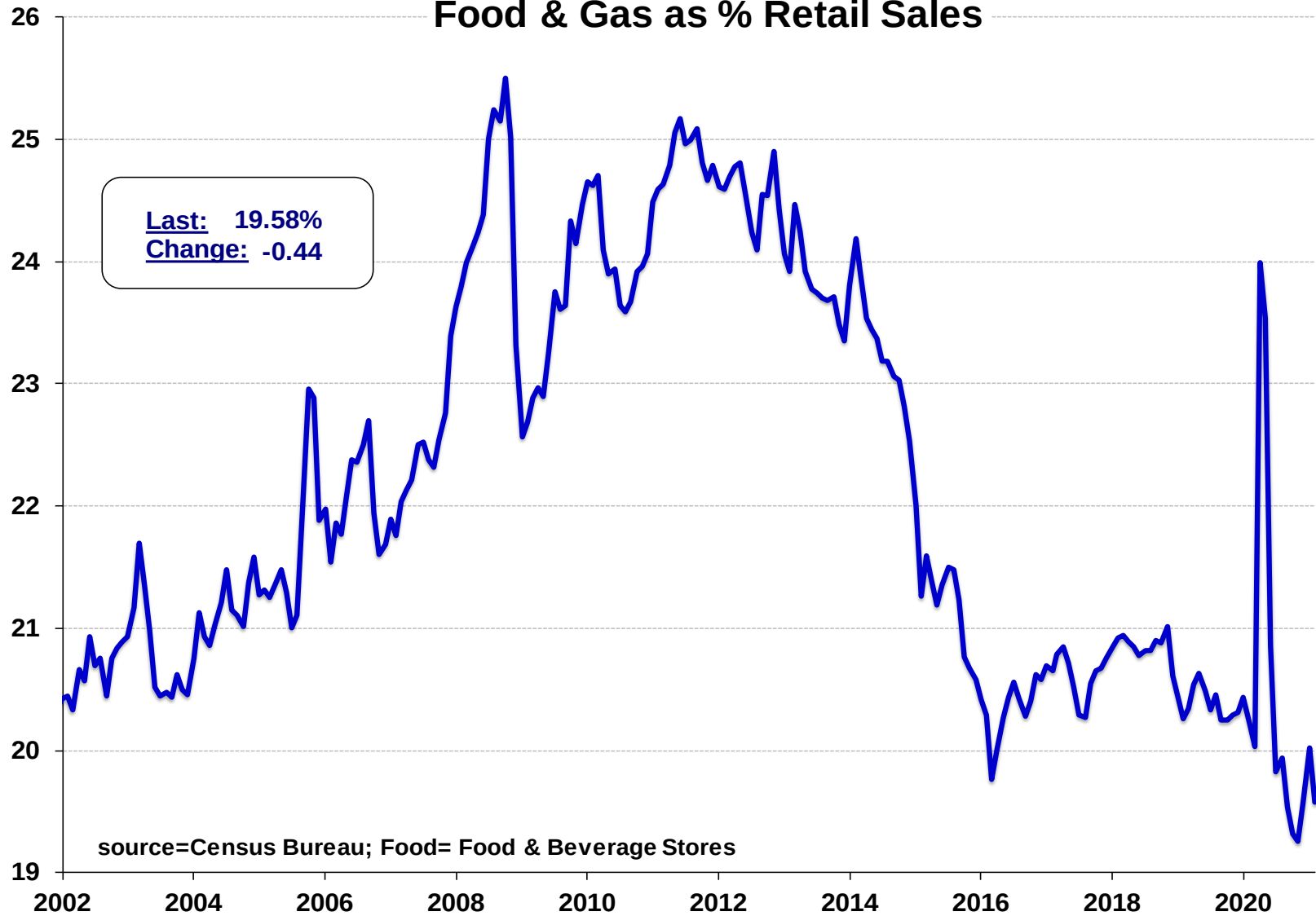


Retail Sales: Grocery Stores

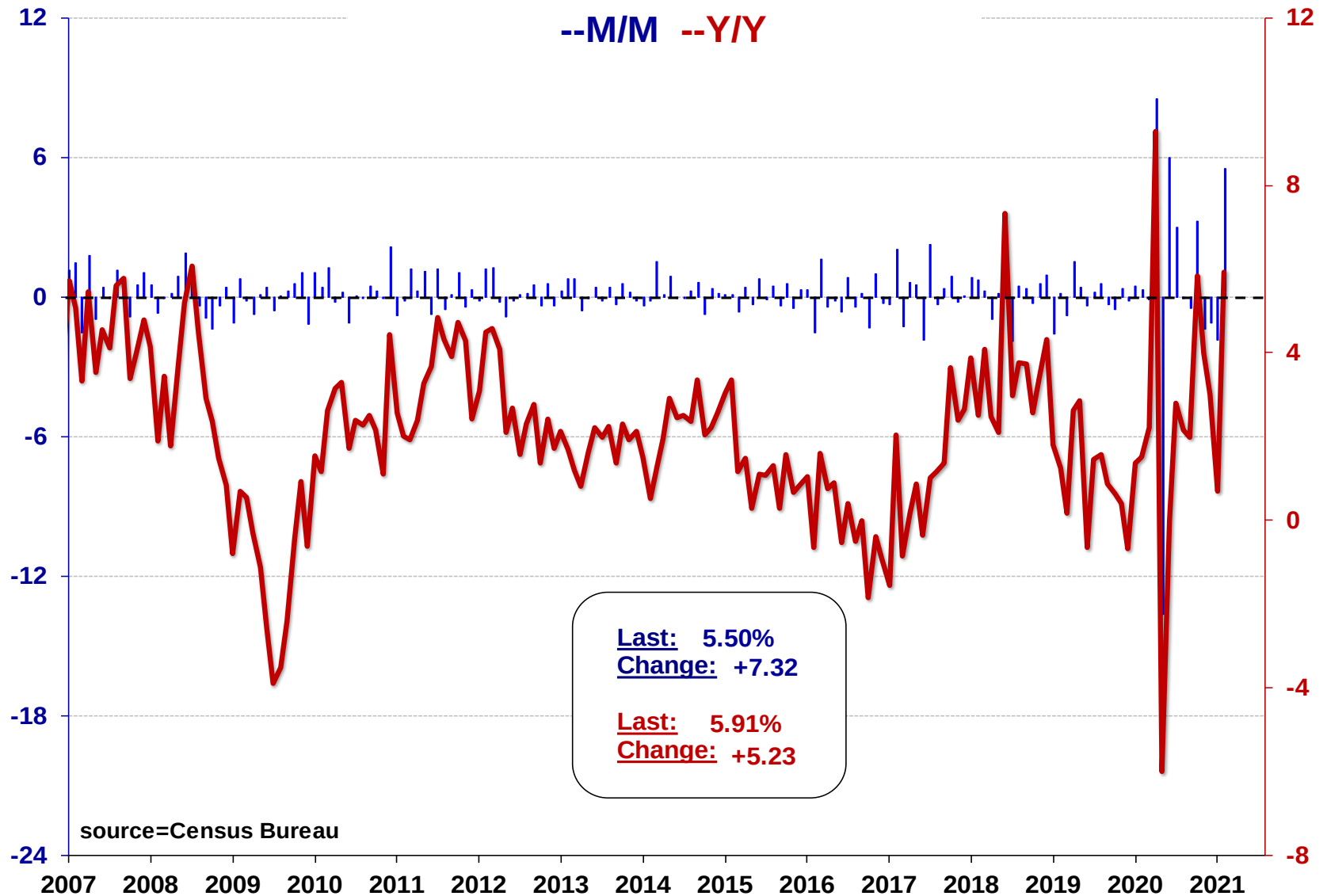
--M/M --Y/Y



Food & Gas as % Retail Sales

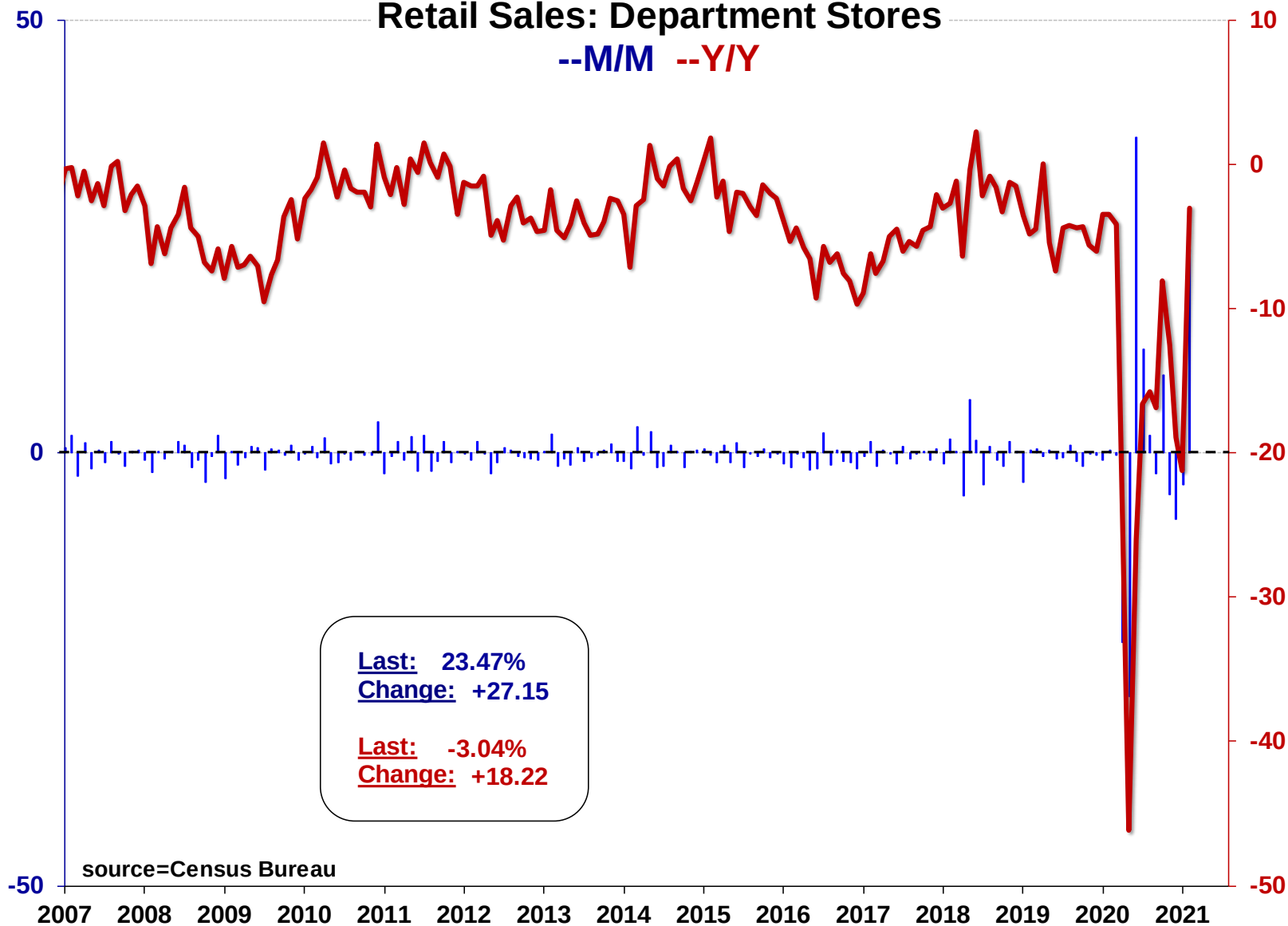


Retail Sales: General Merchandise



Retail Sales: Department Stores

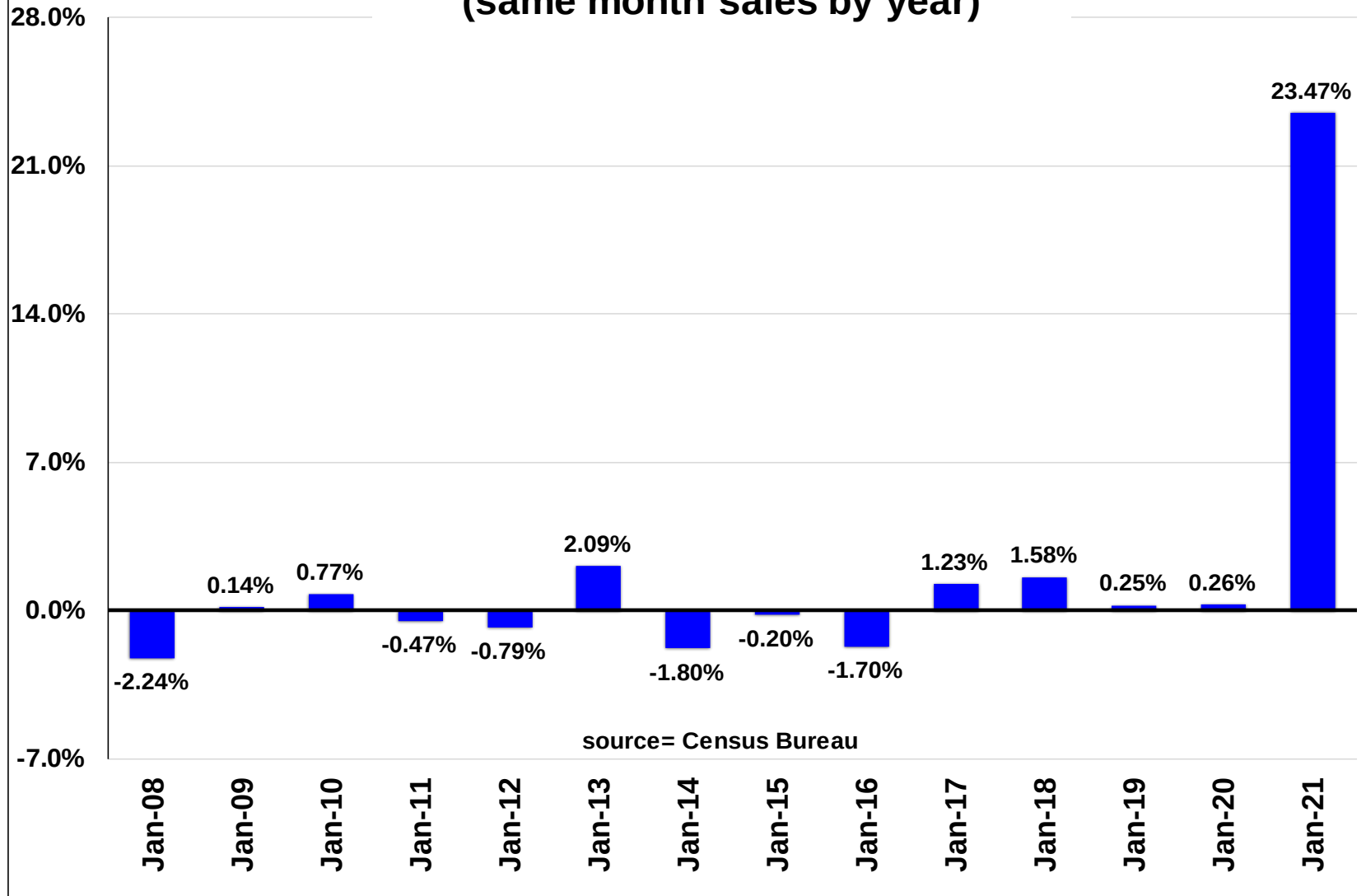
--M/M --Y/Y



Last: 23.47%
Change: +27.15

Last: -3.04%
Change: +18.22

Retail Sales: Department Stores M/M (same month sales by year)

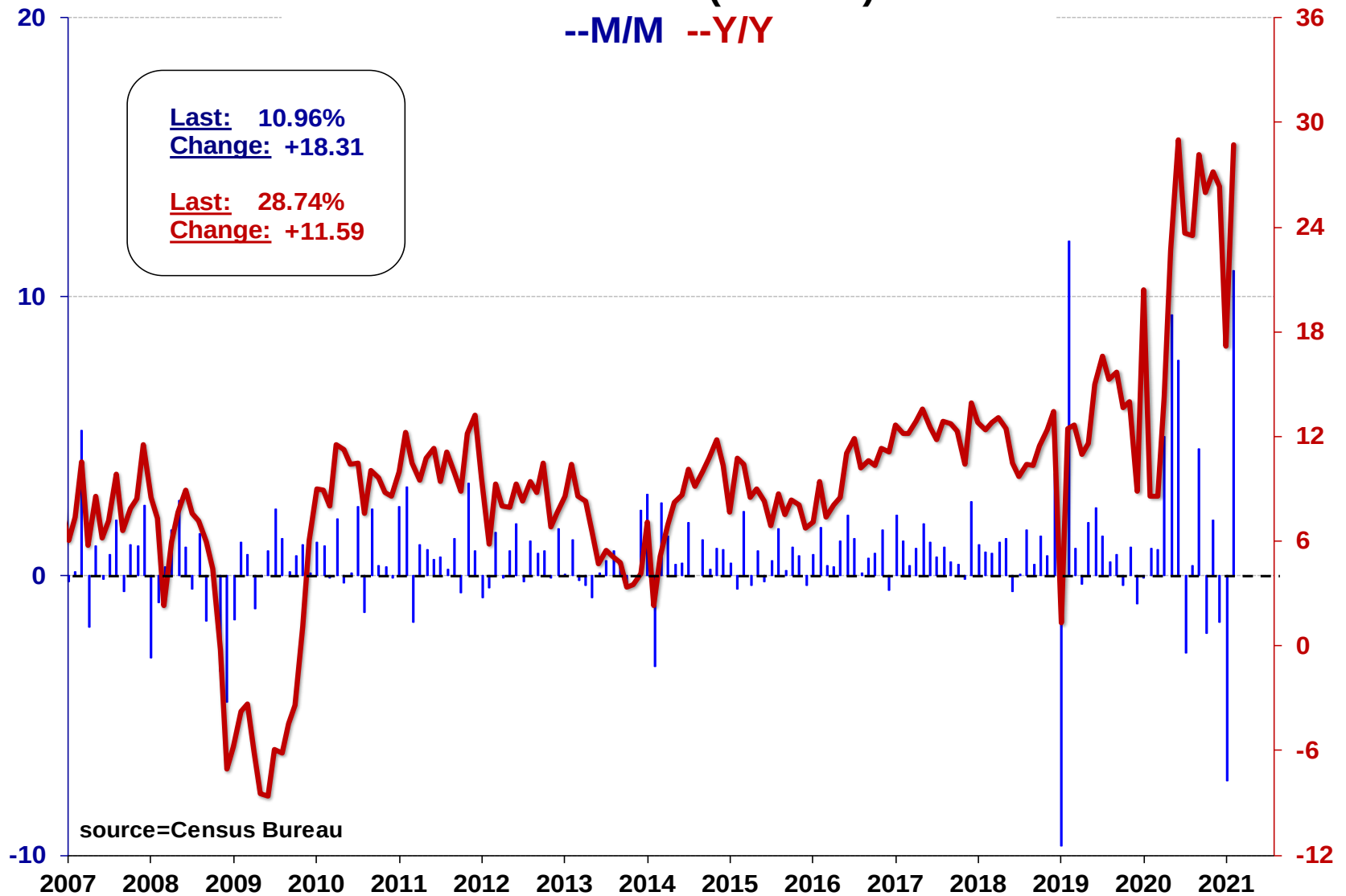


Retail Sales: Nonstore (Internet) Retailers

--M/M --Y/Y

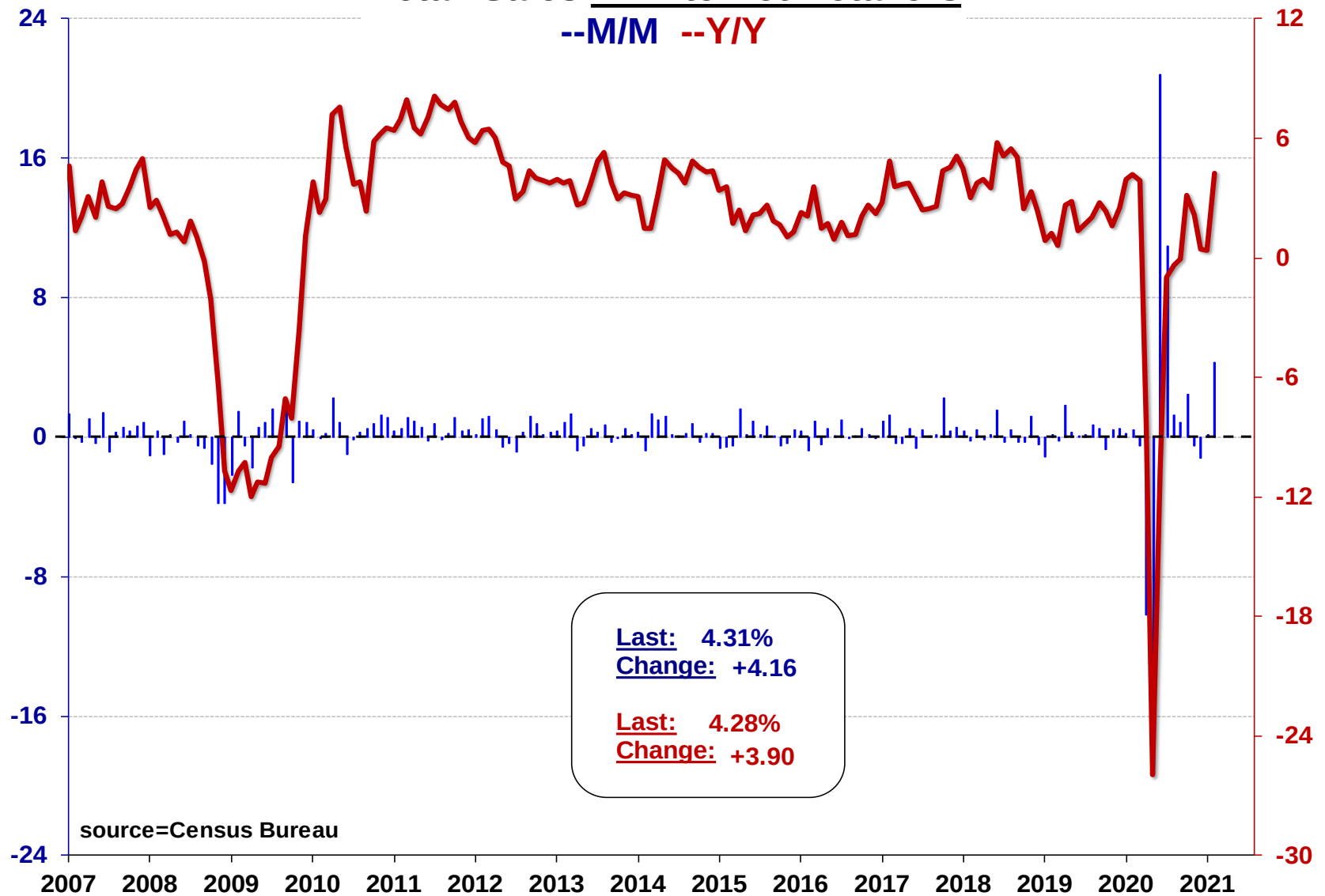
Last: 10.96%
Change: +18.31

Last: 28.74%
Change: +11.59

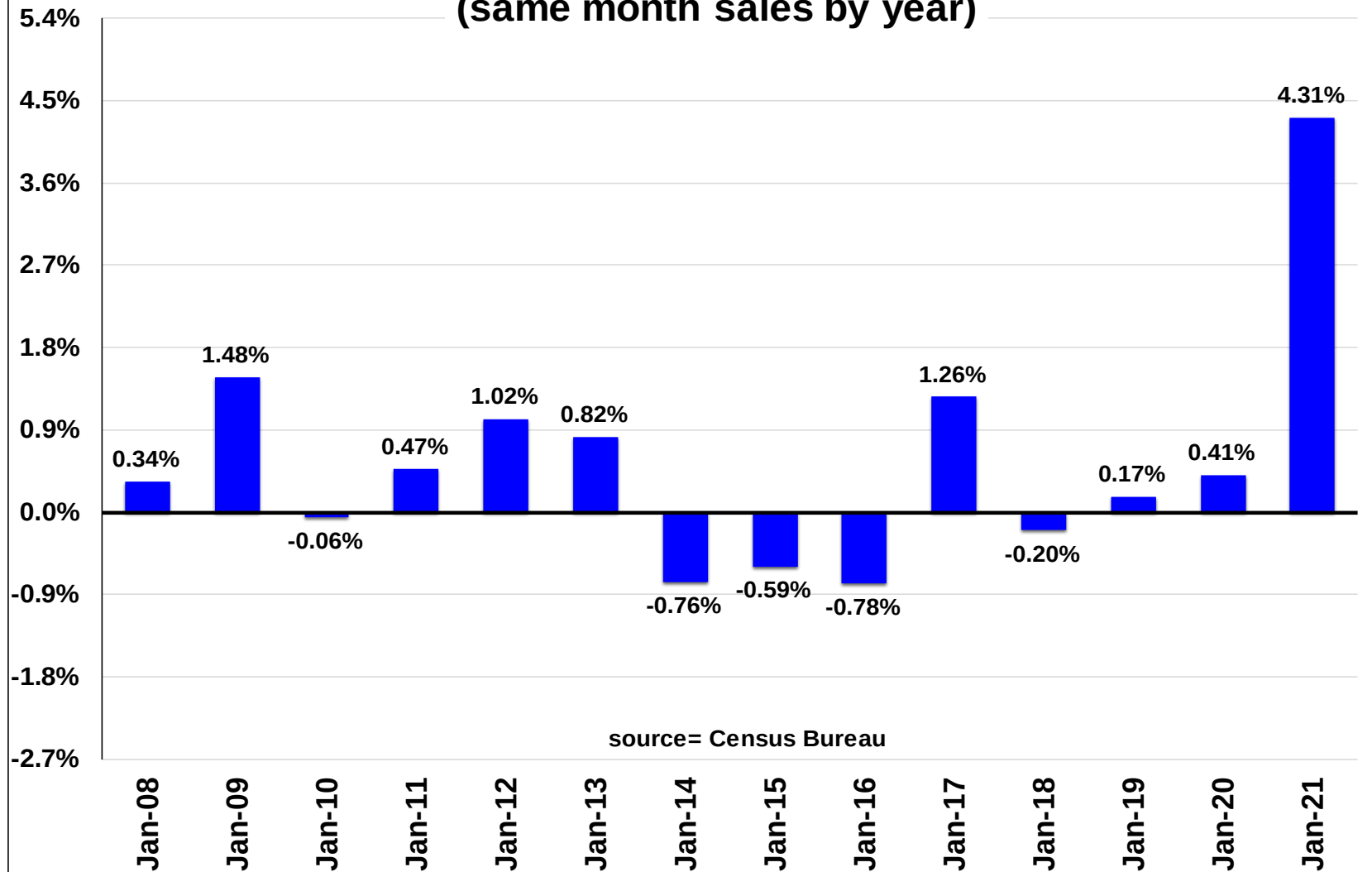


Retail Sales Ex-Internet Retailers

--M/M --Y/Y

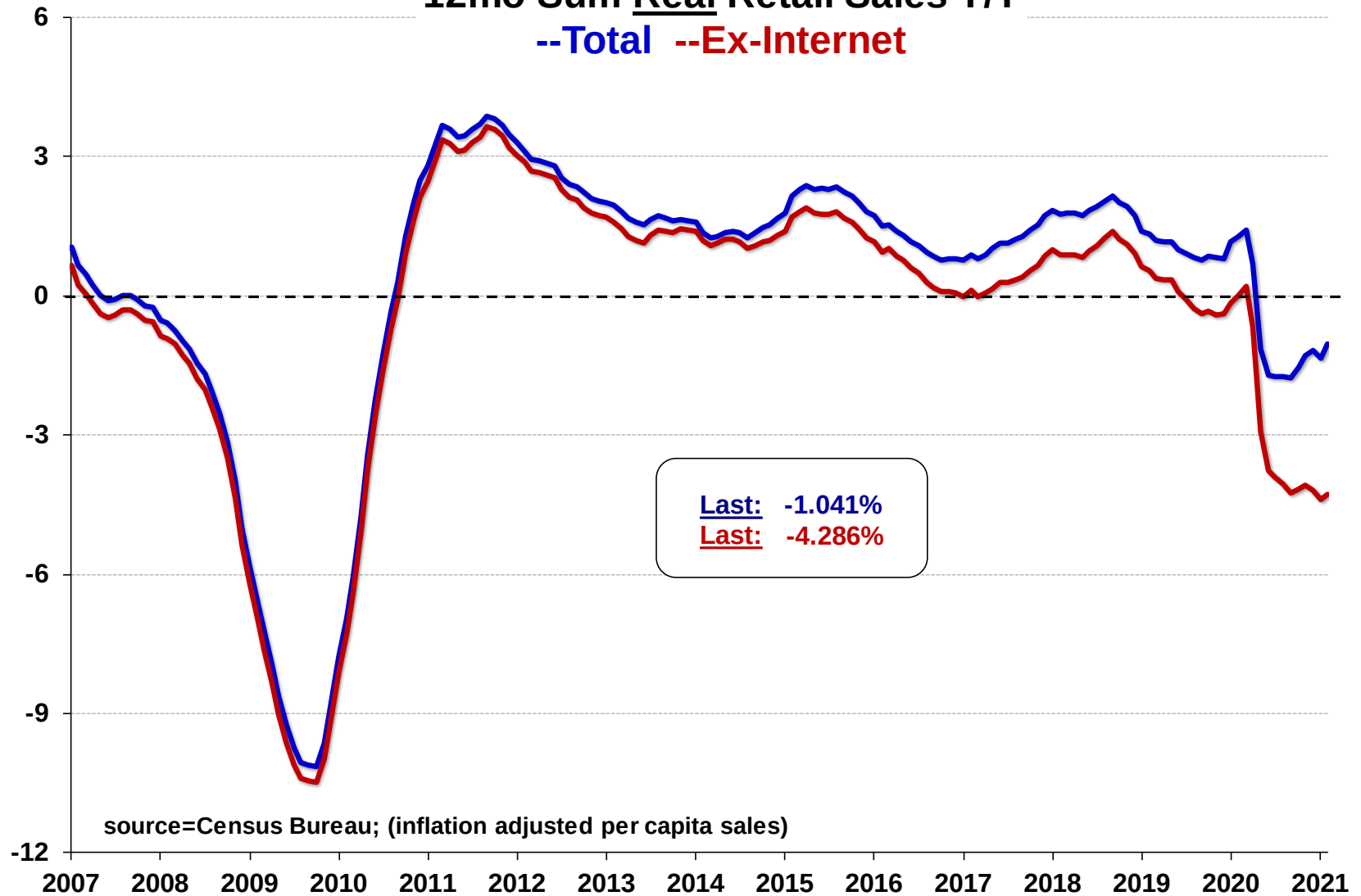


Retail Sales Ex-Internet M/M (same month sales by year)



12mo Sum Real Retail Sales Y/Y

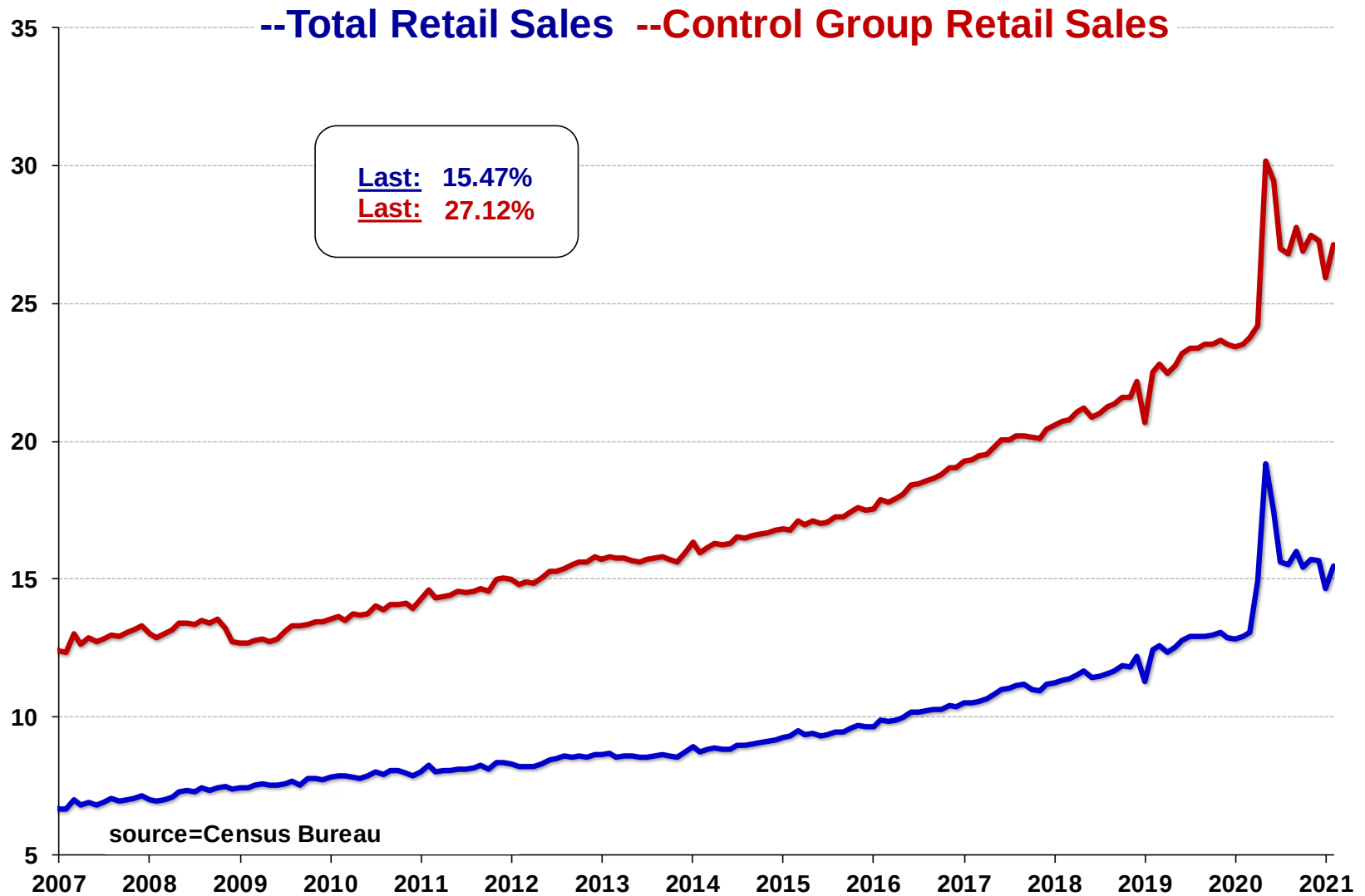
--Total --Ex-Internet

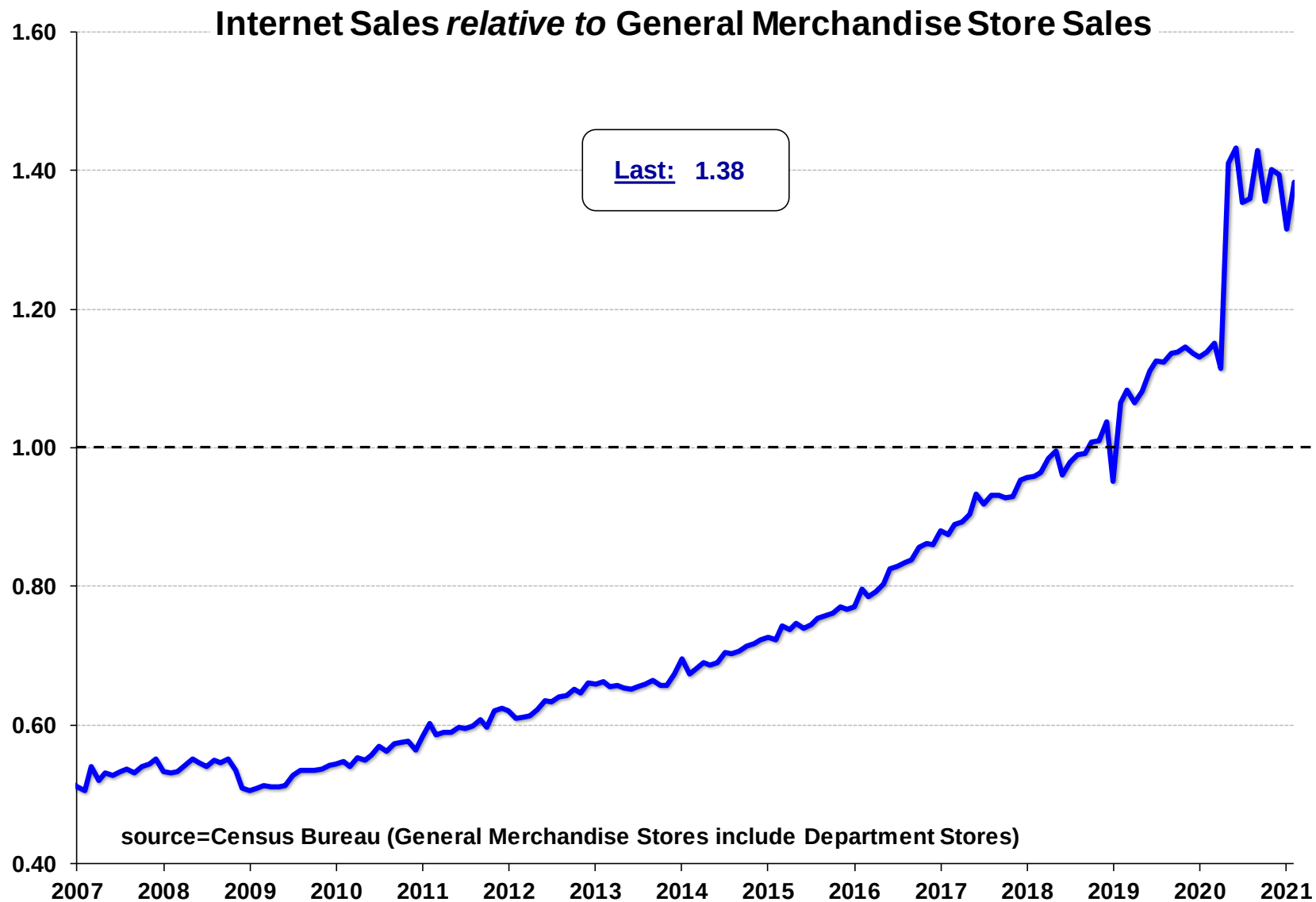


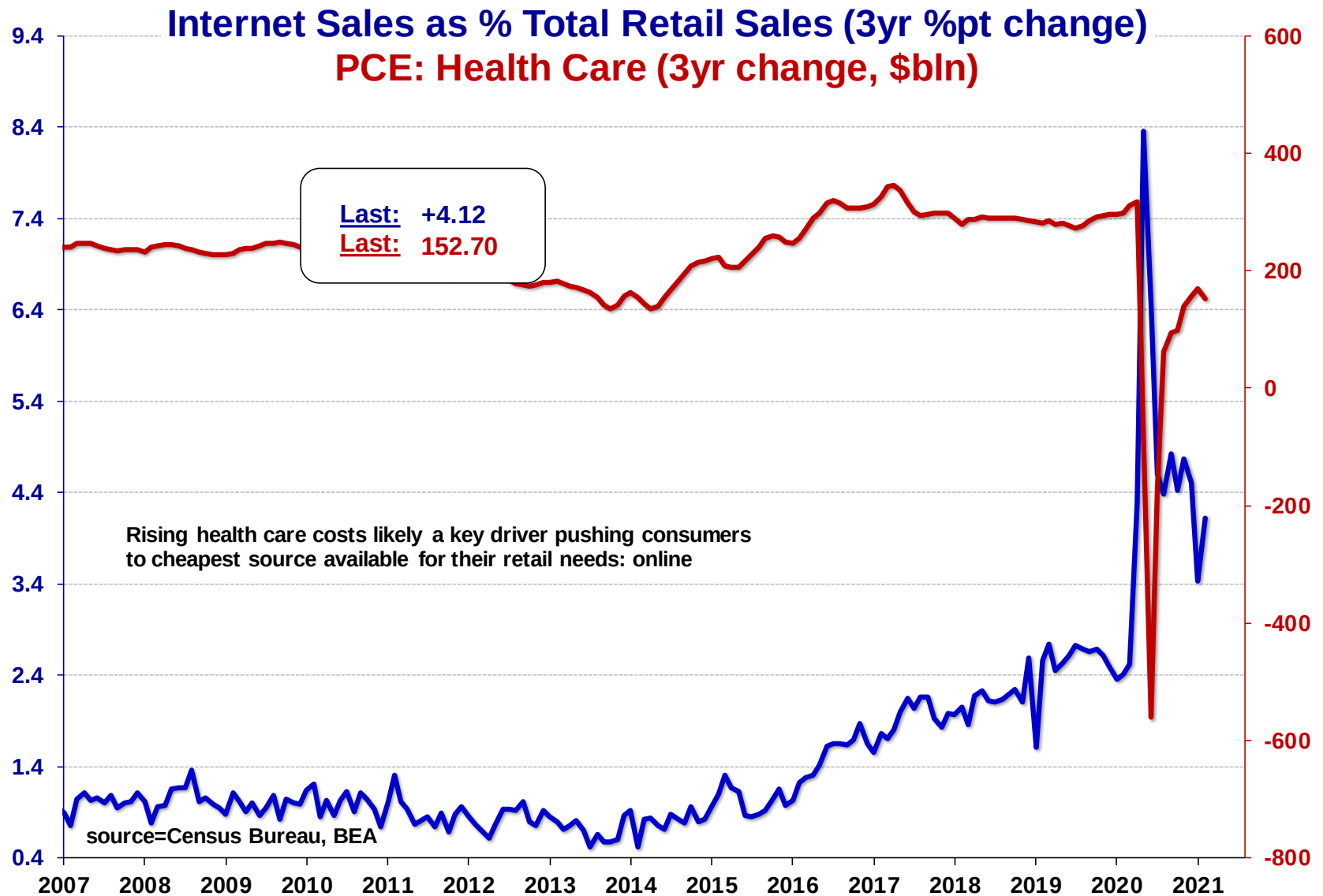
Last: -1.041%

Last: -4.286%

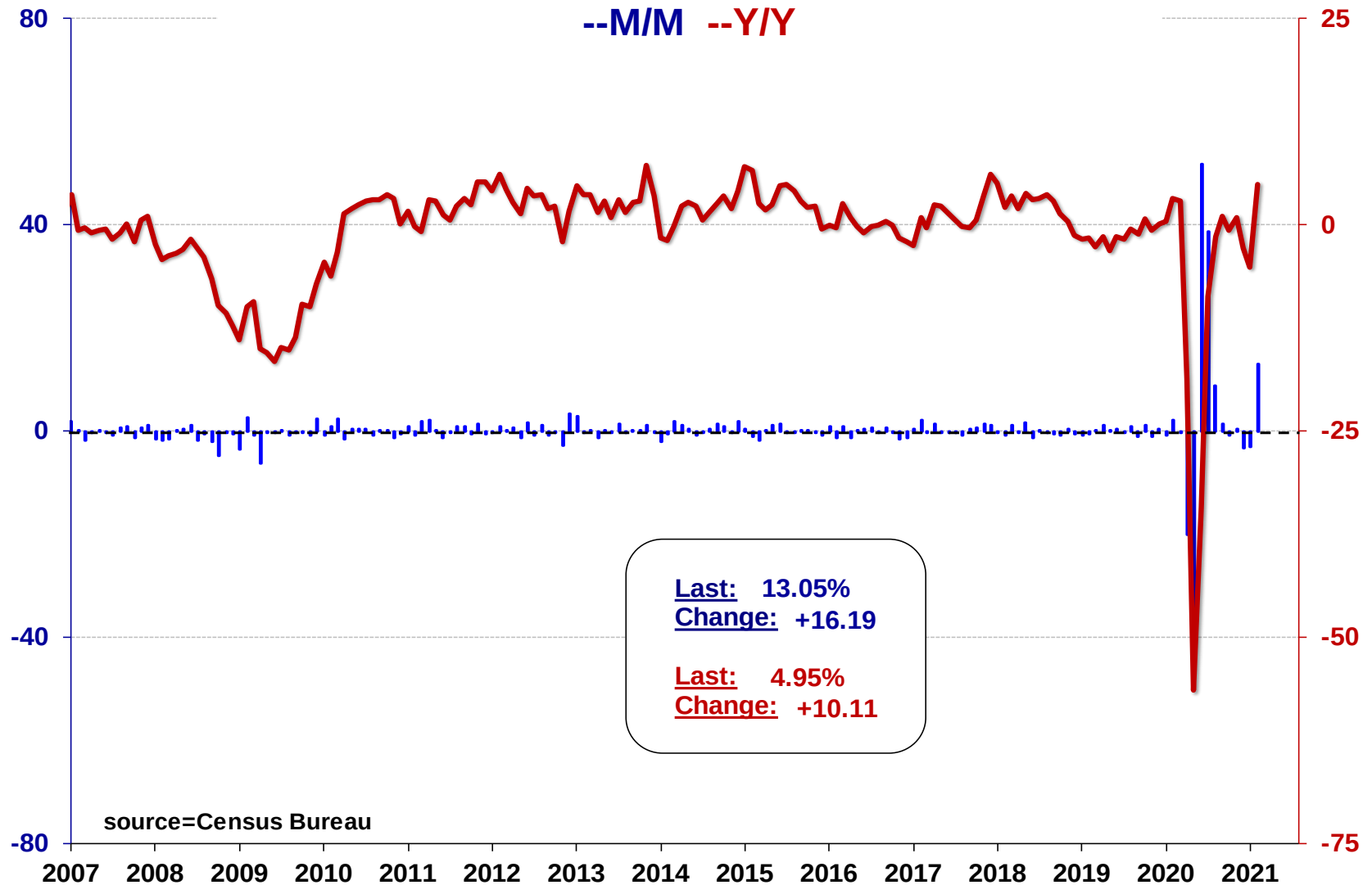
Internet Sales as %...





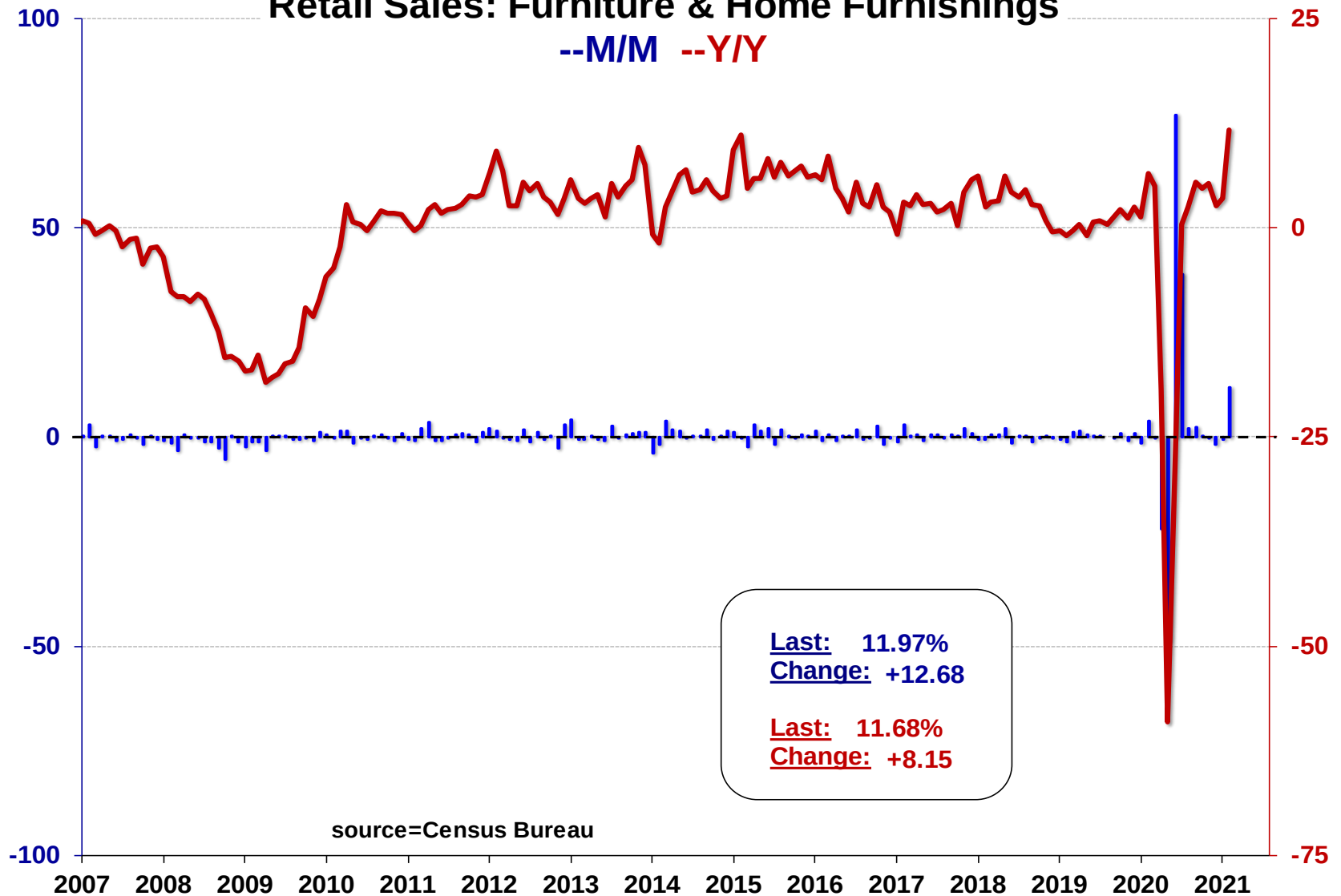


Retail Sales: Furniture + Electronics & Appliances



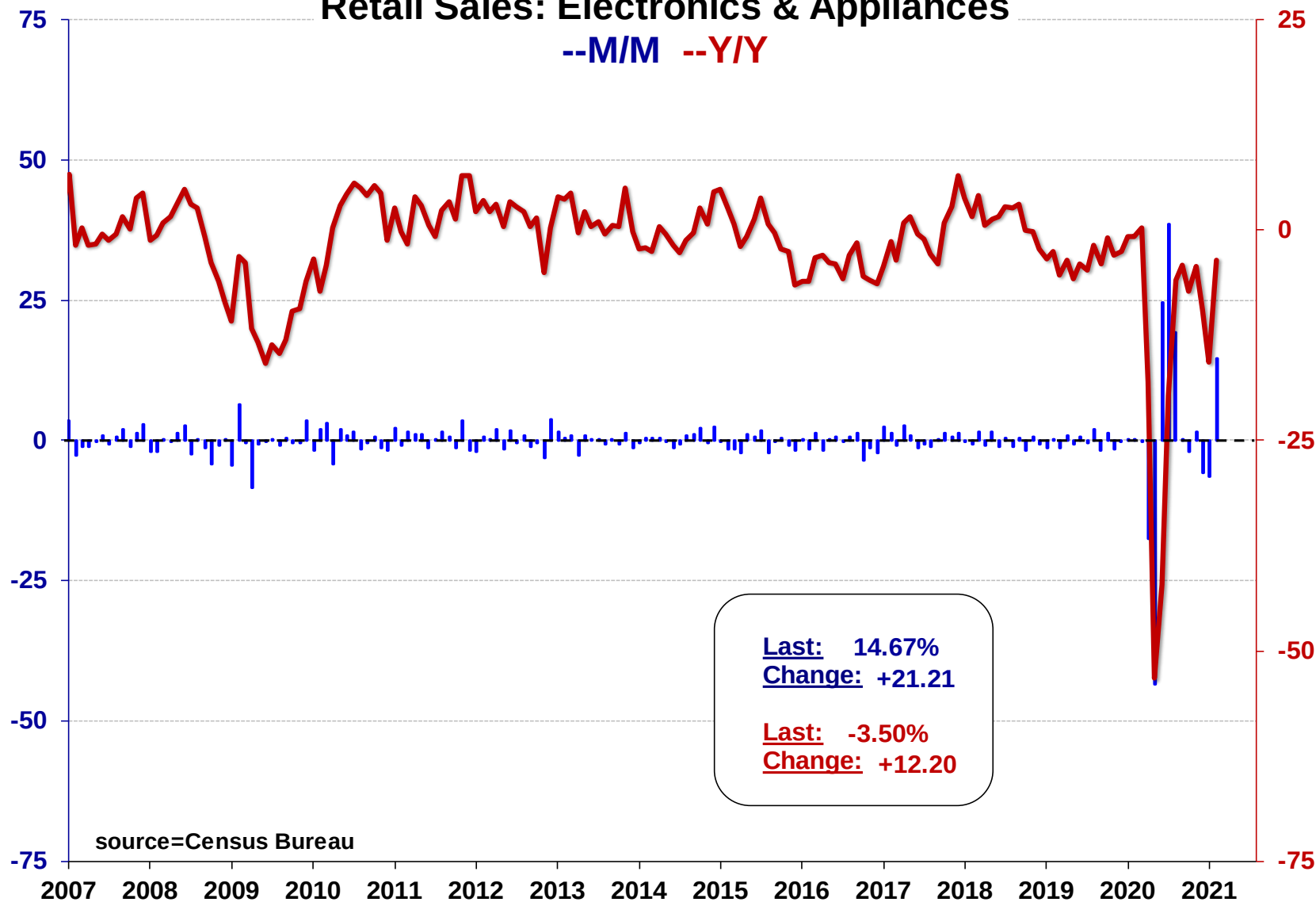
Retail Sales: Furniture & Home Furnishings

--M/M --Y/Y



Retail Sales: Electronics & Appliances

--M/M --Y/Y

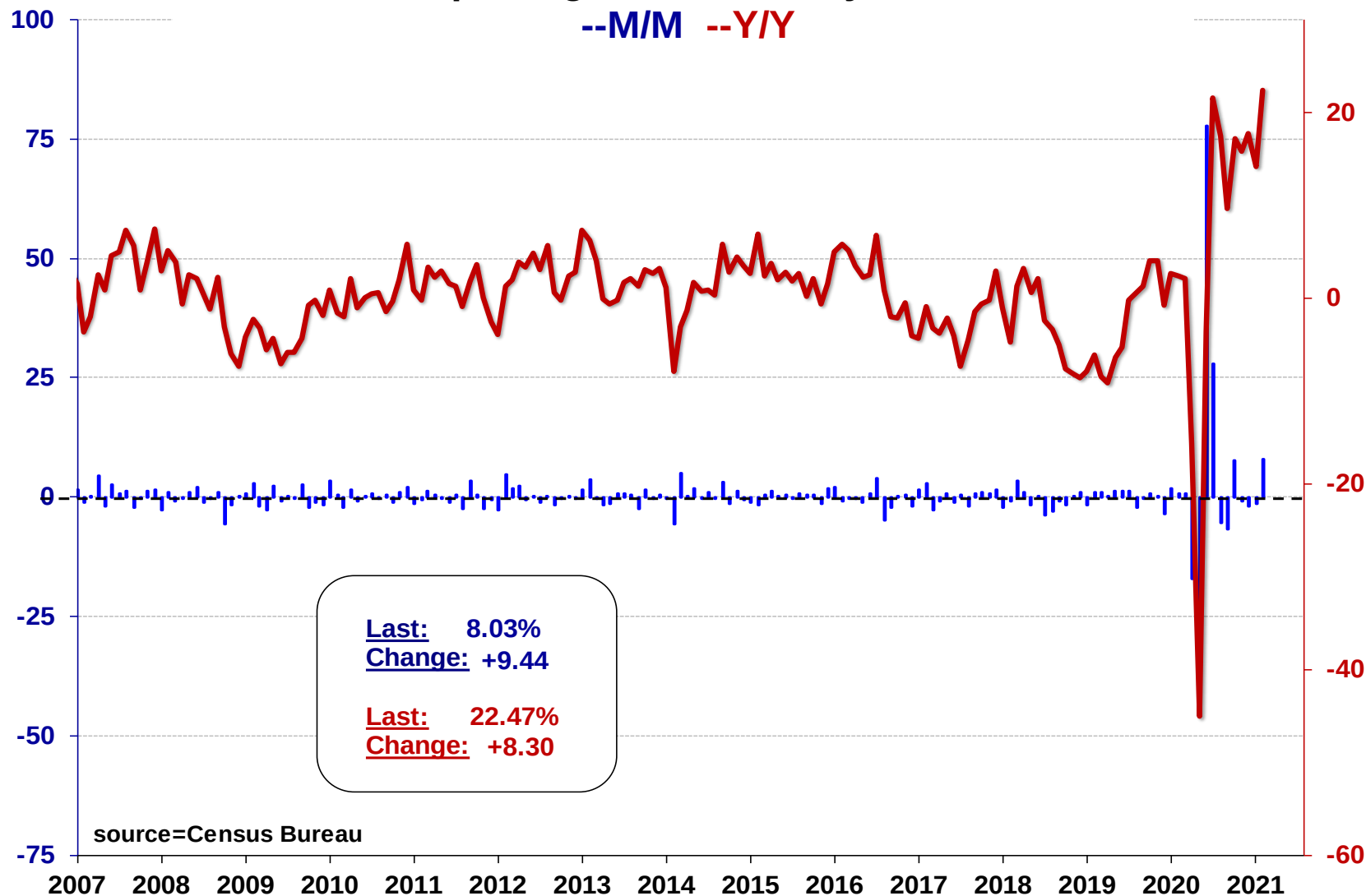


source=Census Bureau

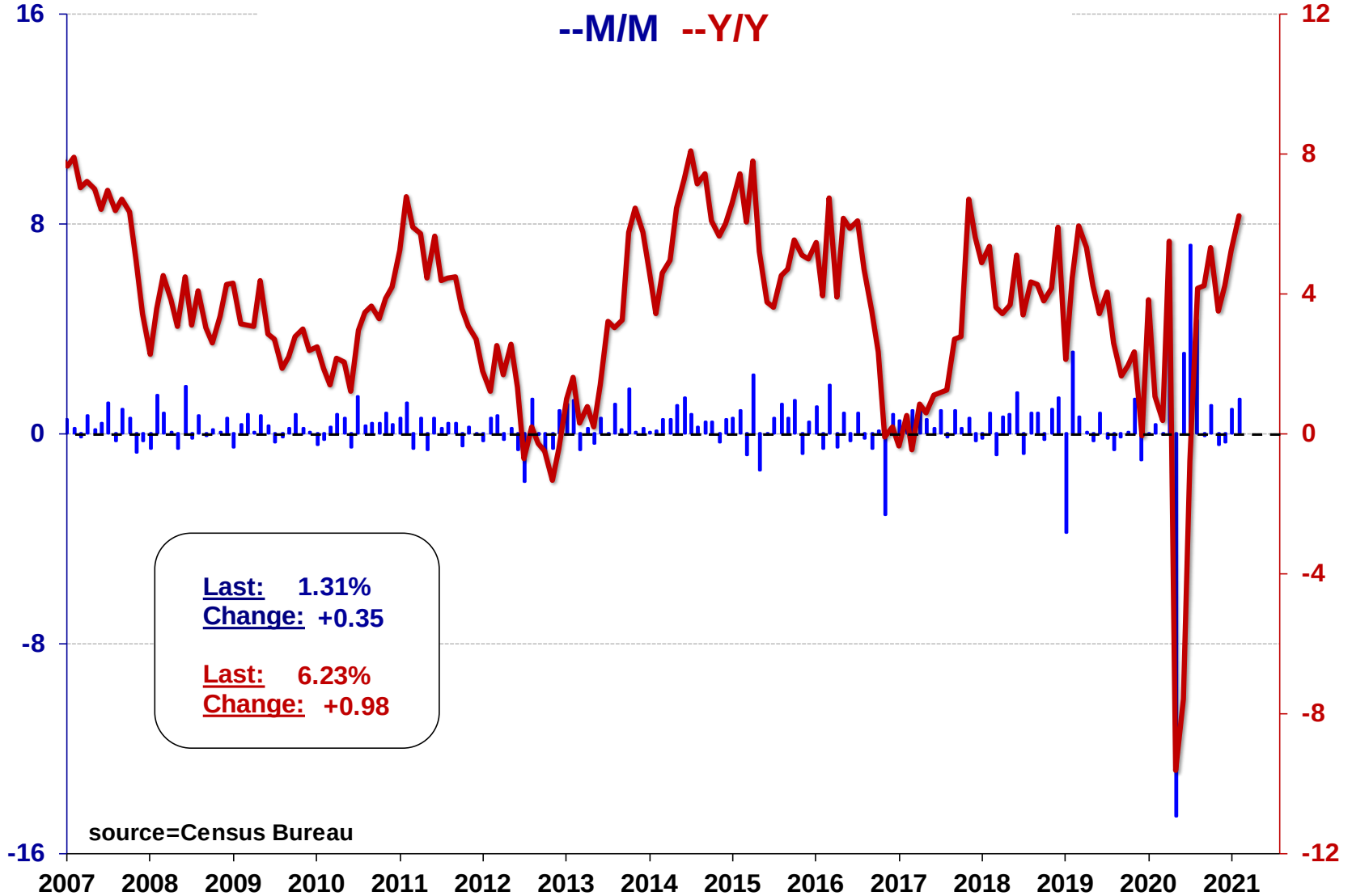
Last: 14.67%
Change: +21.21

Last: -3.50%
Change: +12.20

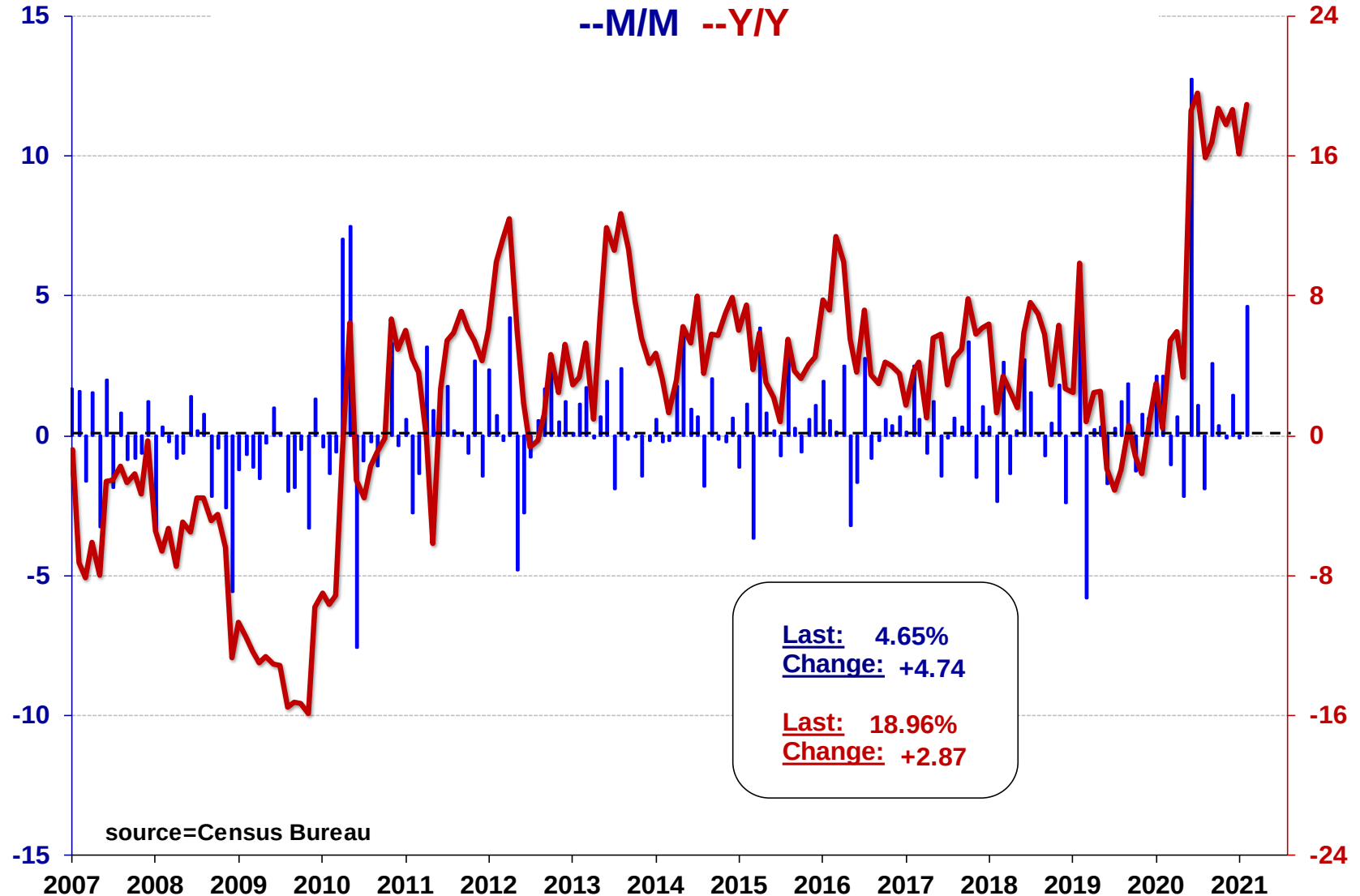
Retail Sales: Sporting Goods, Hobby, Music and Book



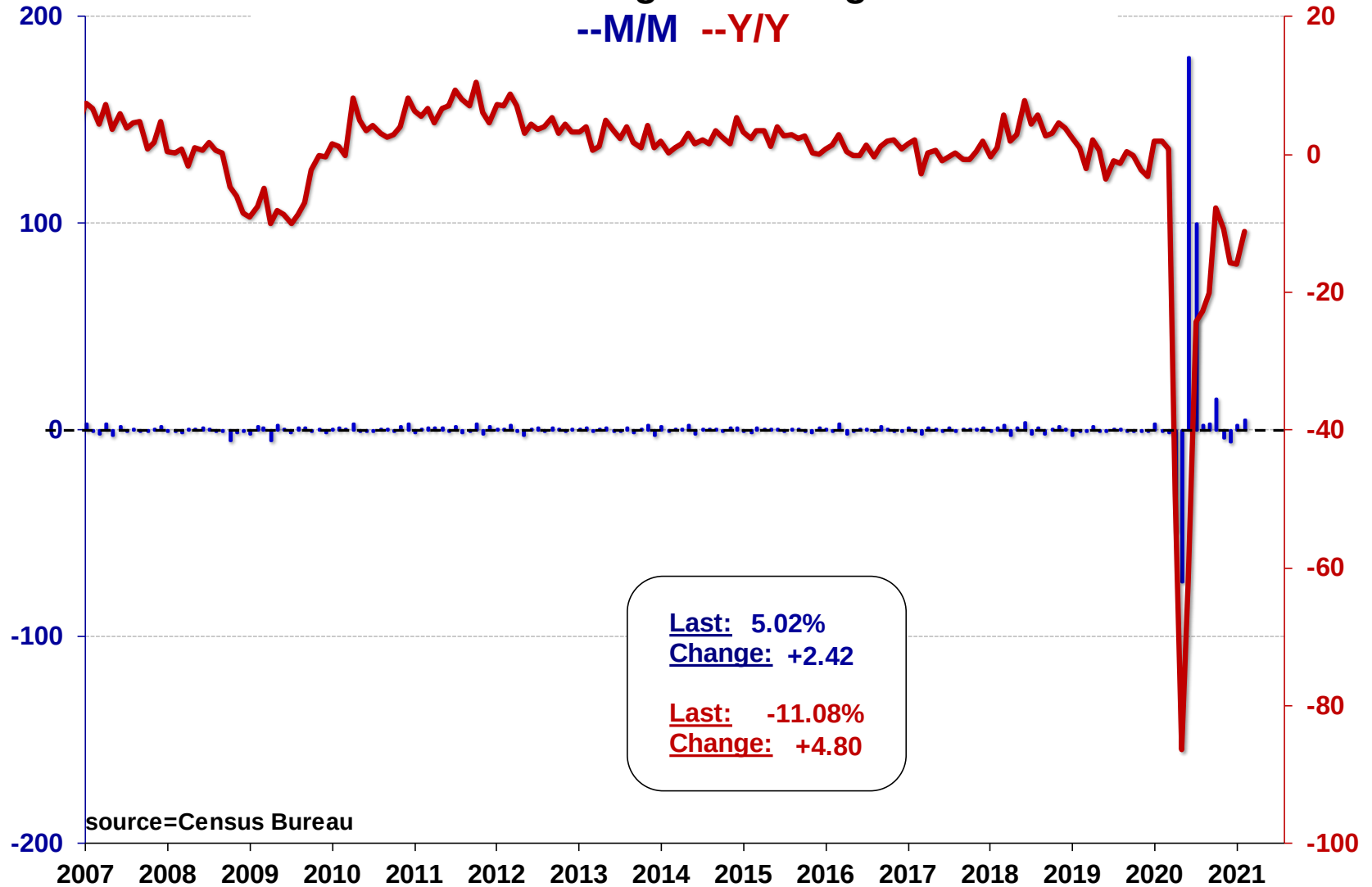
Retail Sales: Health & Personal Care Stores



Retail Sales: Building Materials & Garden Supplies



Retail Sales: Clothing & Clothing Accessories

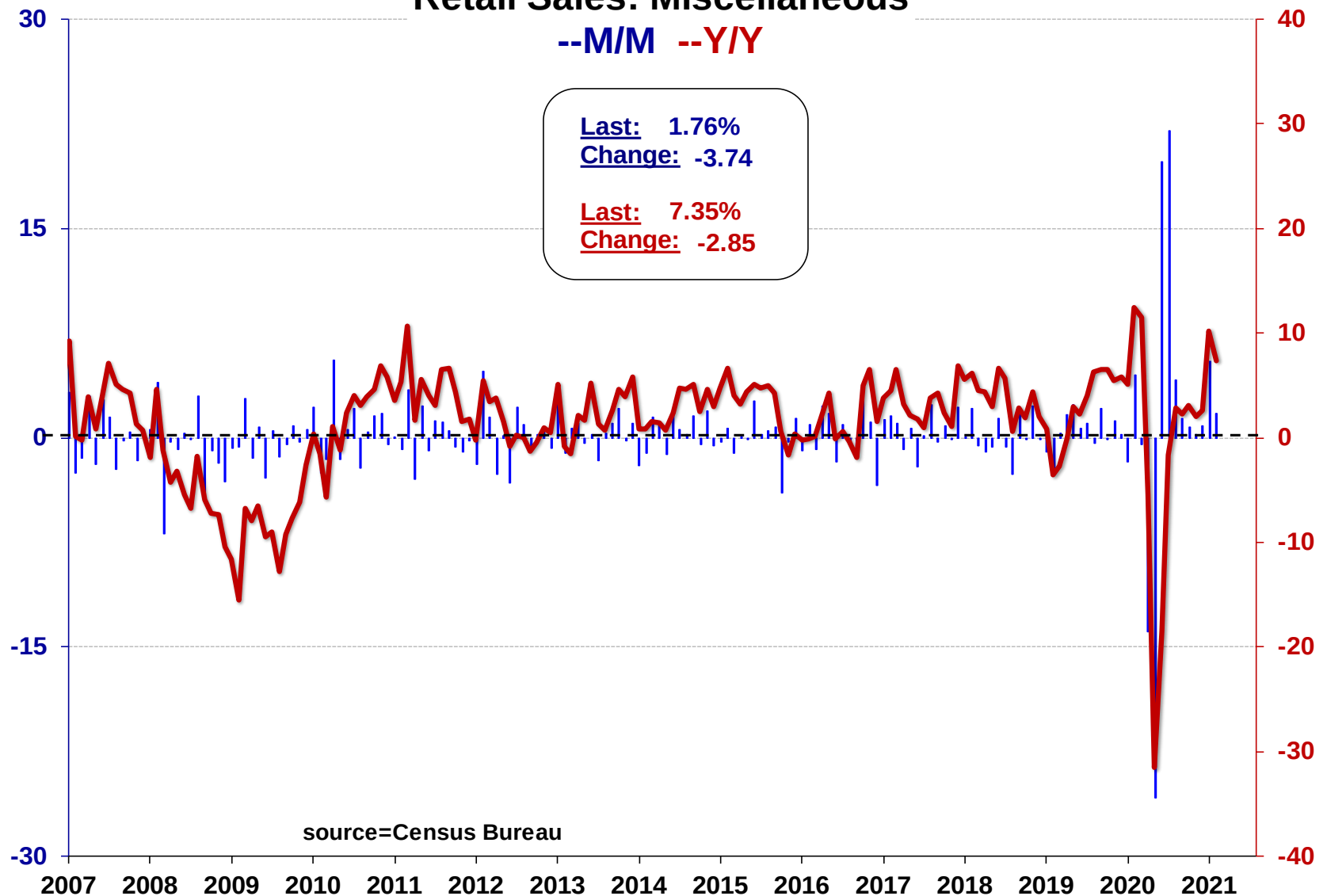


Retail Sales: Miscellaneous

--M/M --Y/Y

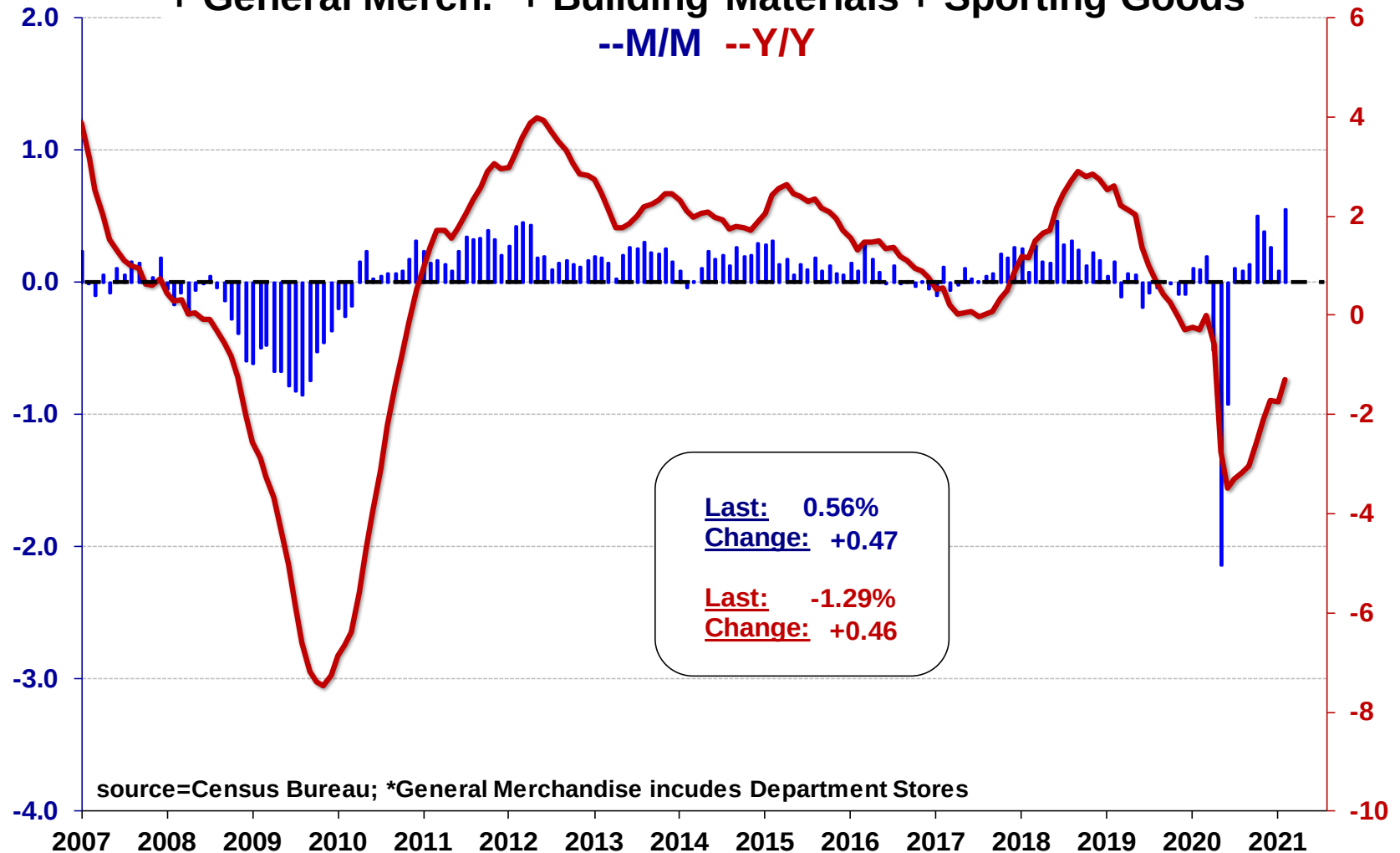
Last: 1.76%
Change: -3.74

Last: 7.35%
Change: -2.85



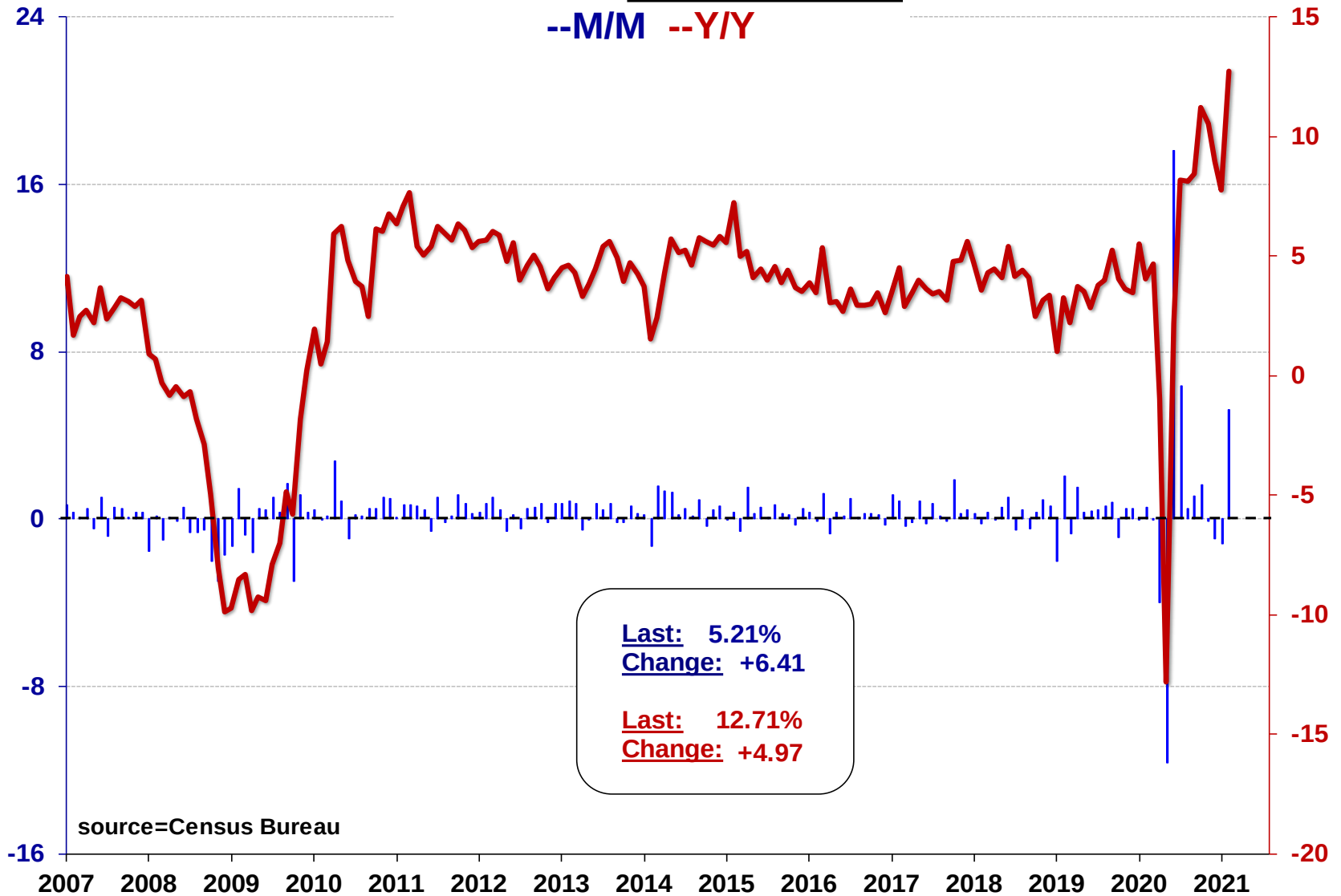
source=Census Bureau

12Mo Sum Per Capita Retail Sales
Clothing + Electronics & Appliances + Furniture
+ General Merch.* + Building Materials + Sporting Goods

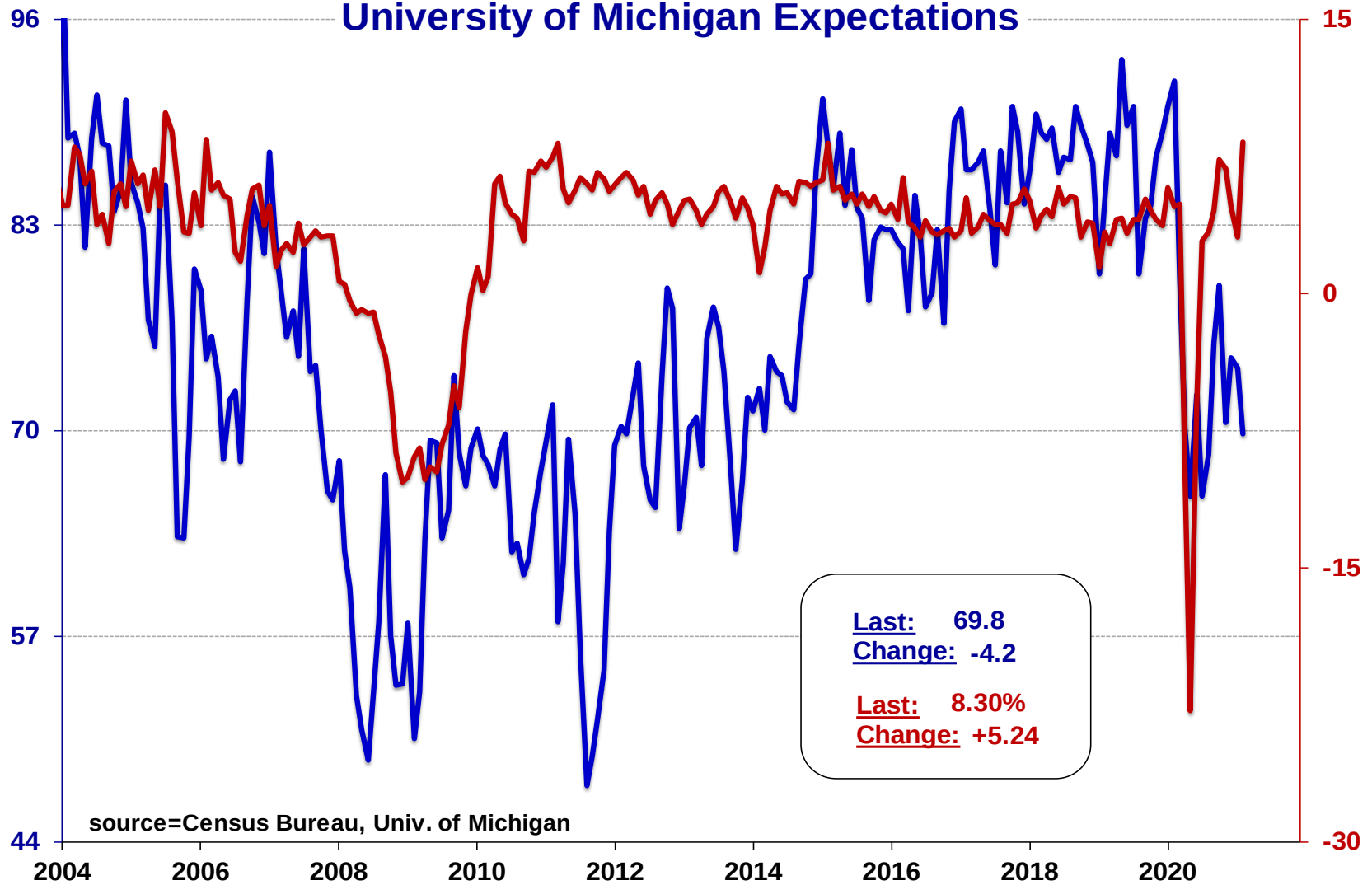


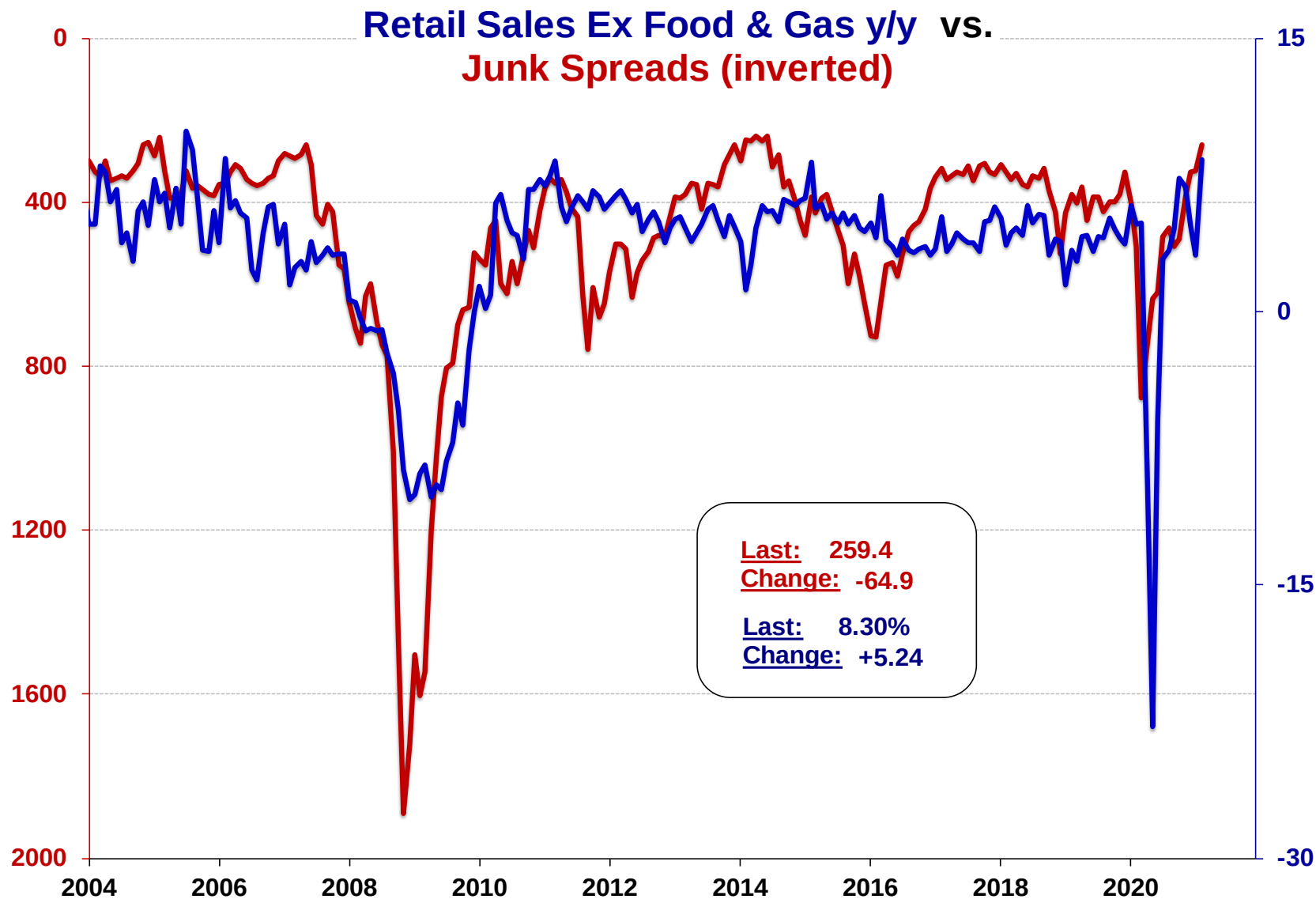
Retail Sales Ex-Food & Gas

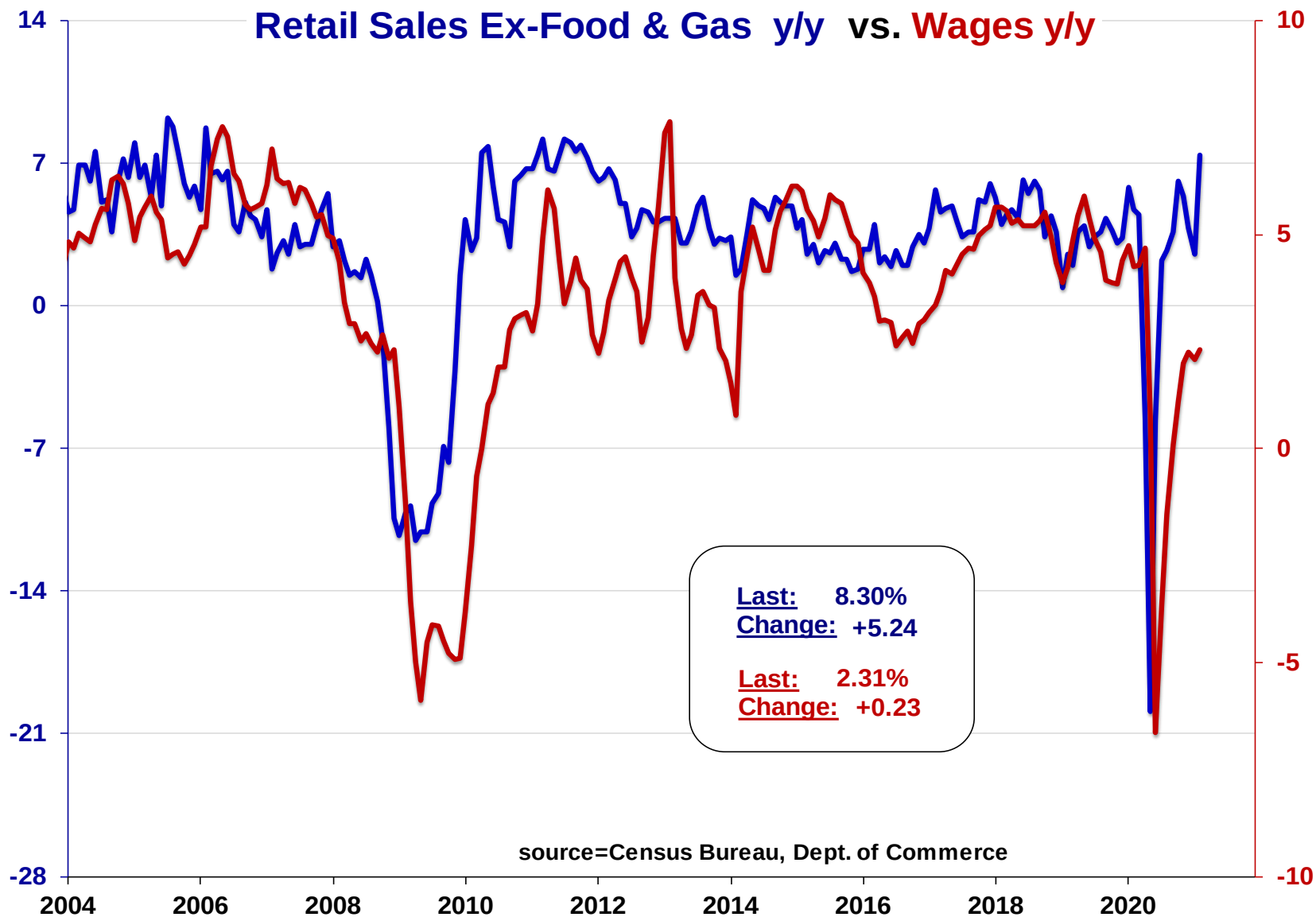
--M/M --Y/Y



Retail Sales ex Food & Gas y/y vs. University of Michigan Expectations

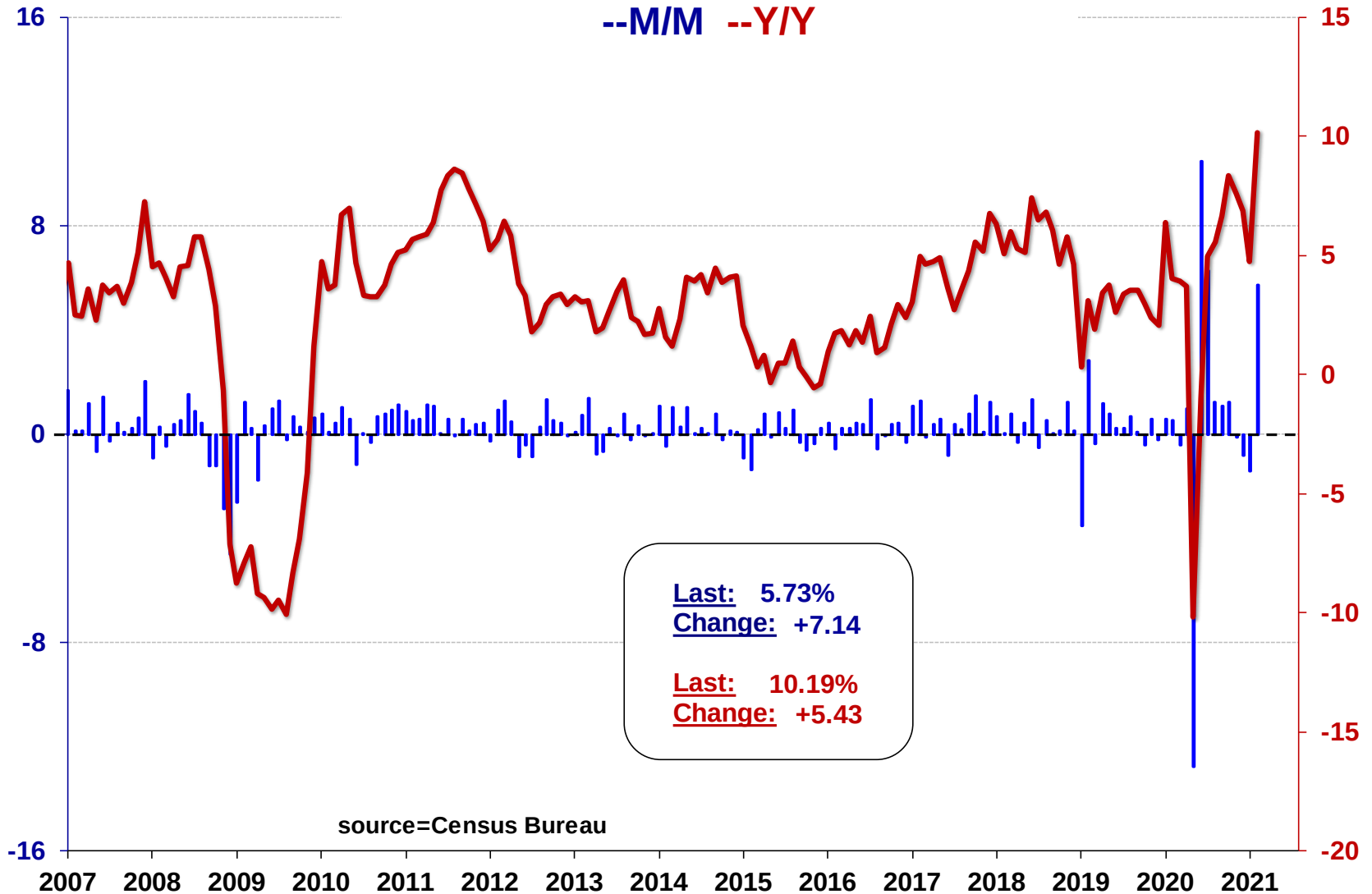




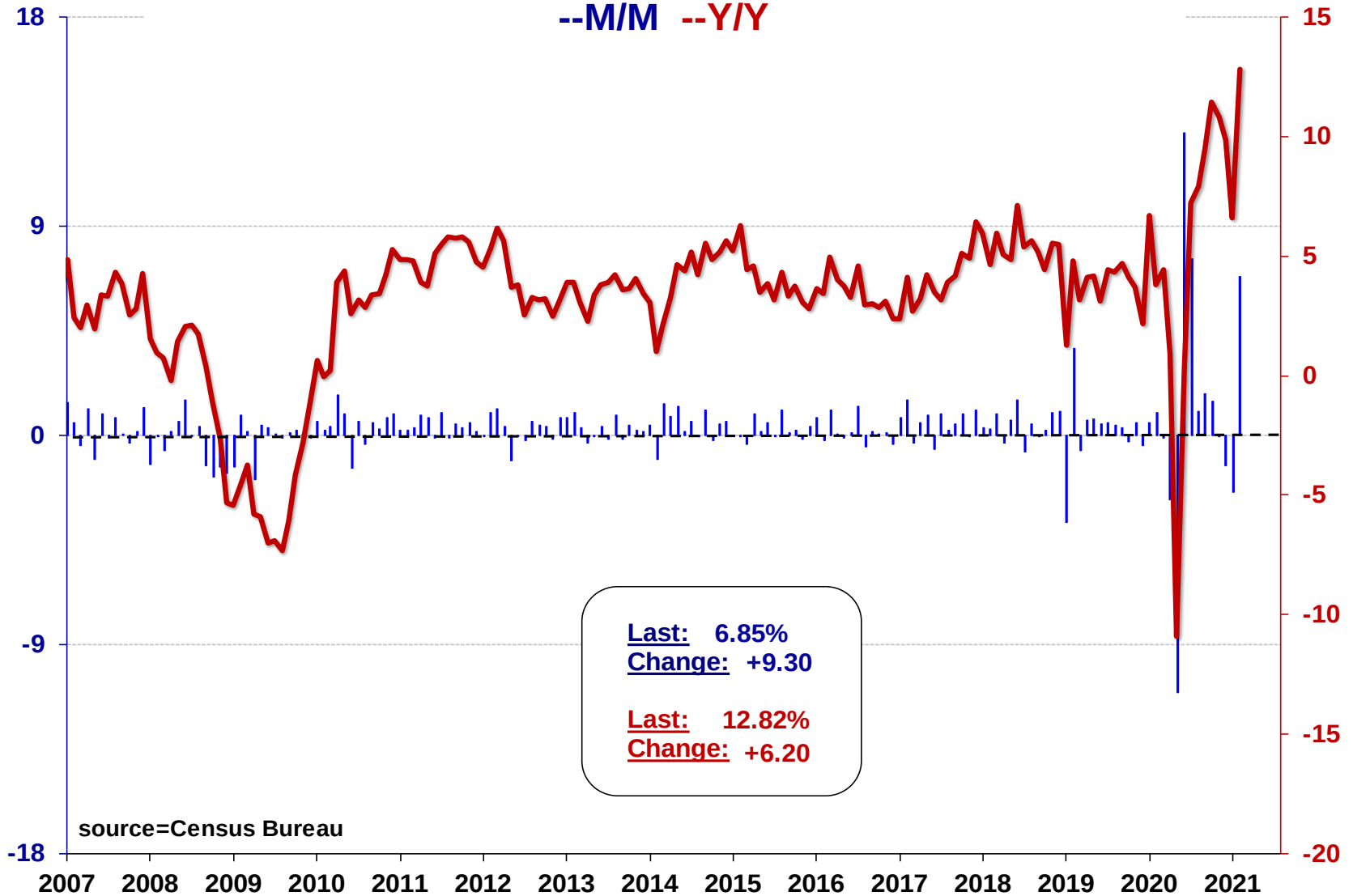


Retail Sales Ex-Food Services & Autos

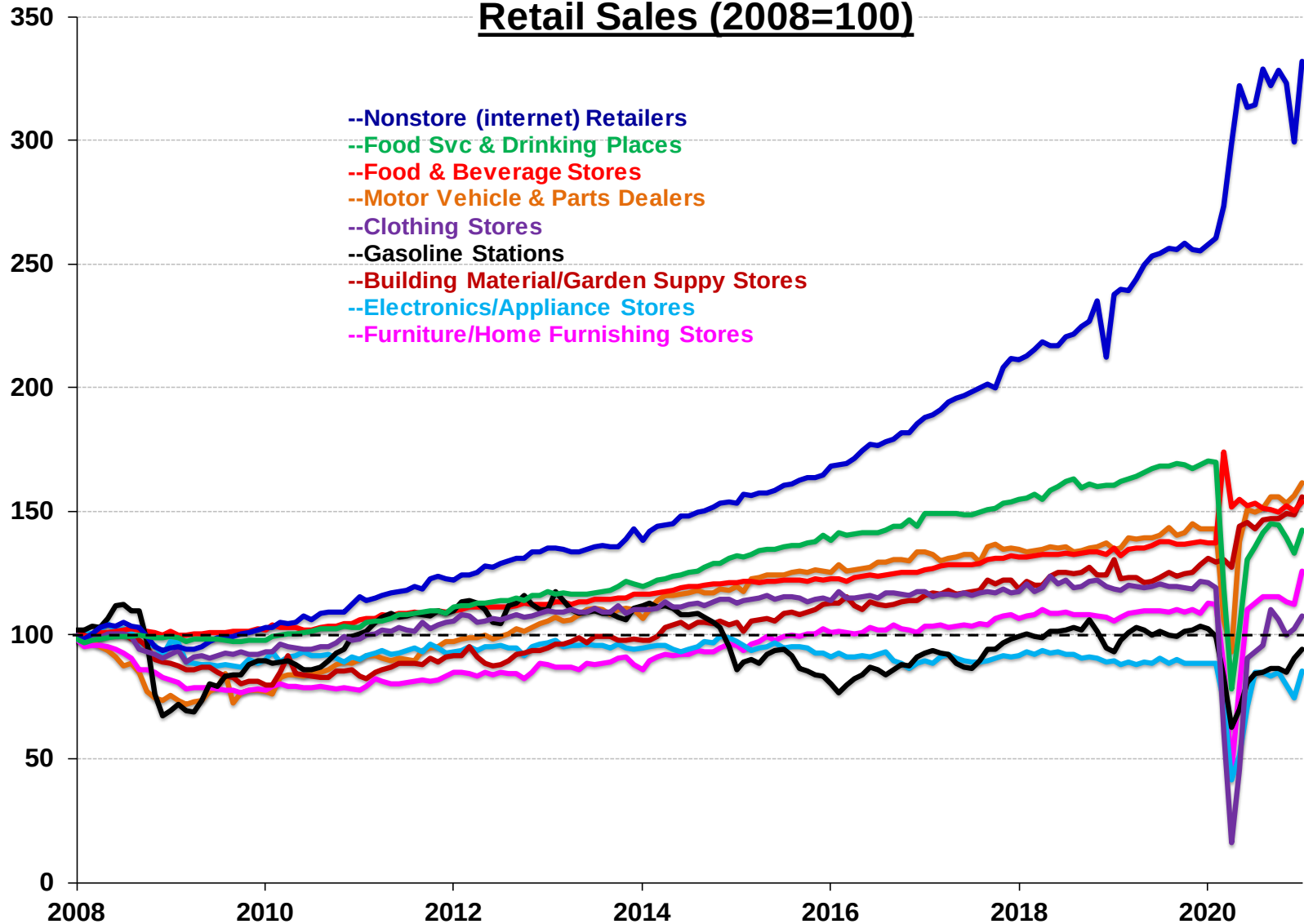
--M/M --Y/Y



Retail Sales Ex-Autos, Gas, Food & Bev., Food Services

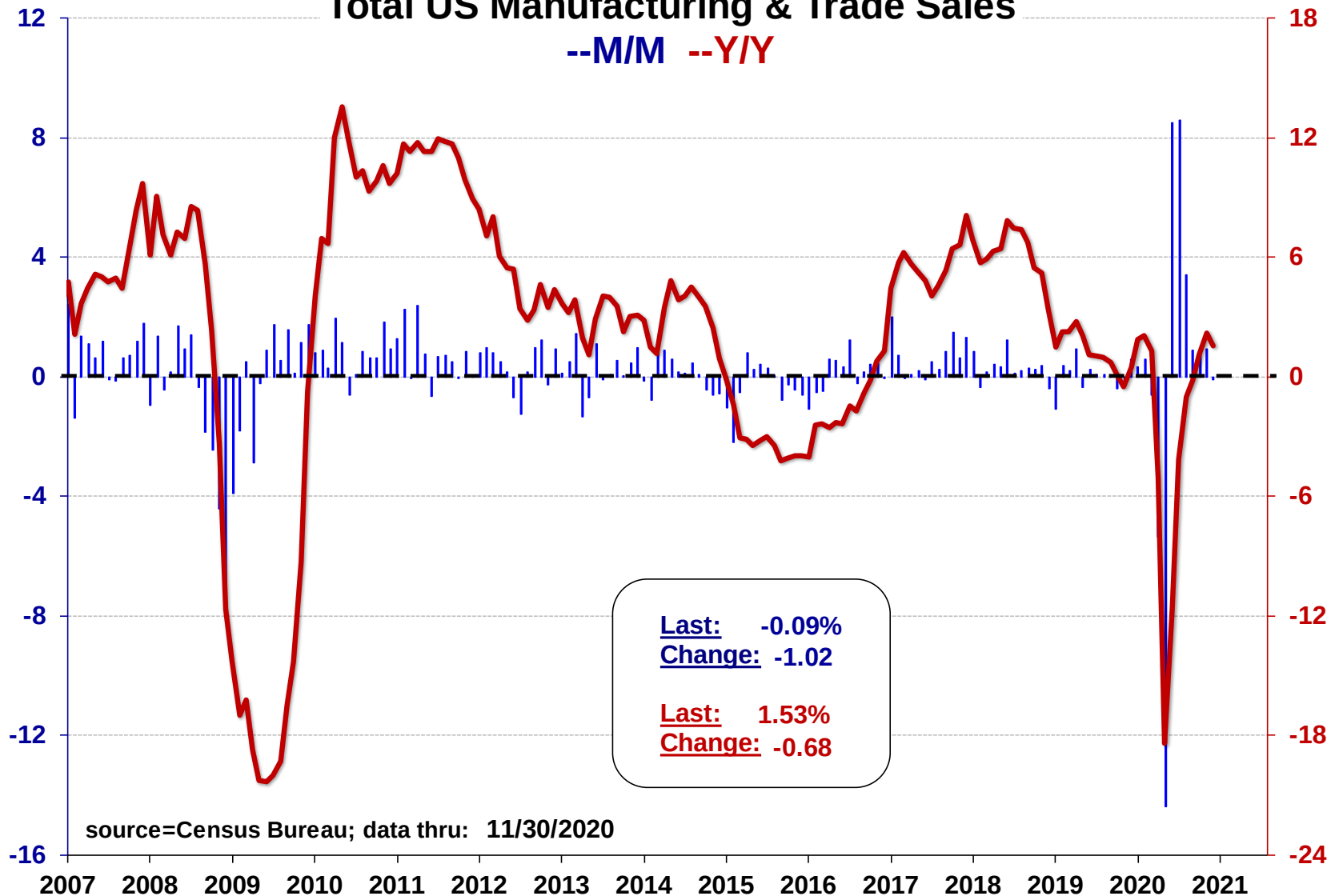


Retail Sales (2008=100)



Total US Manufacturing & Trade Sales

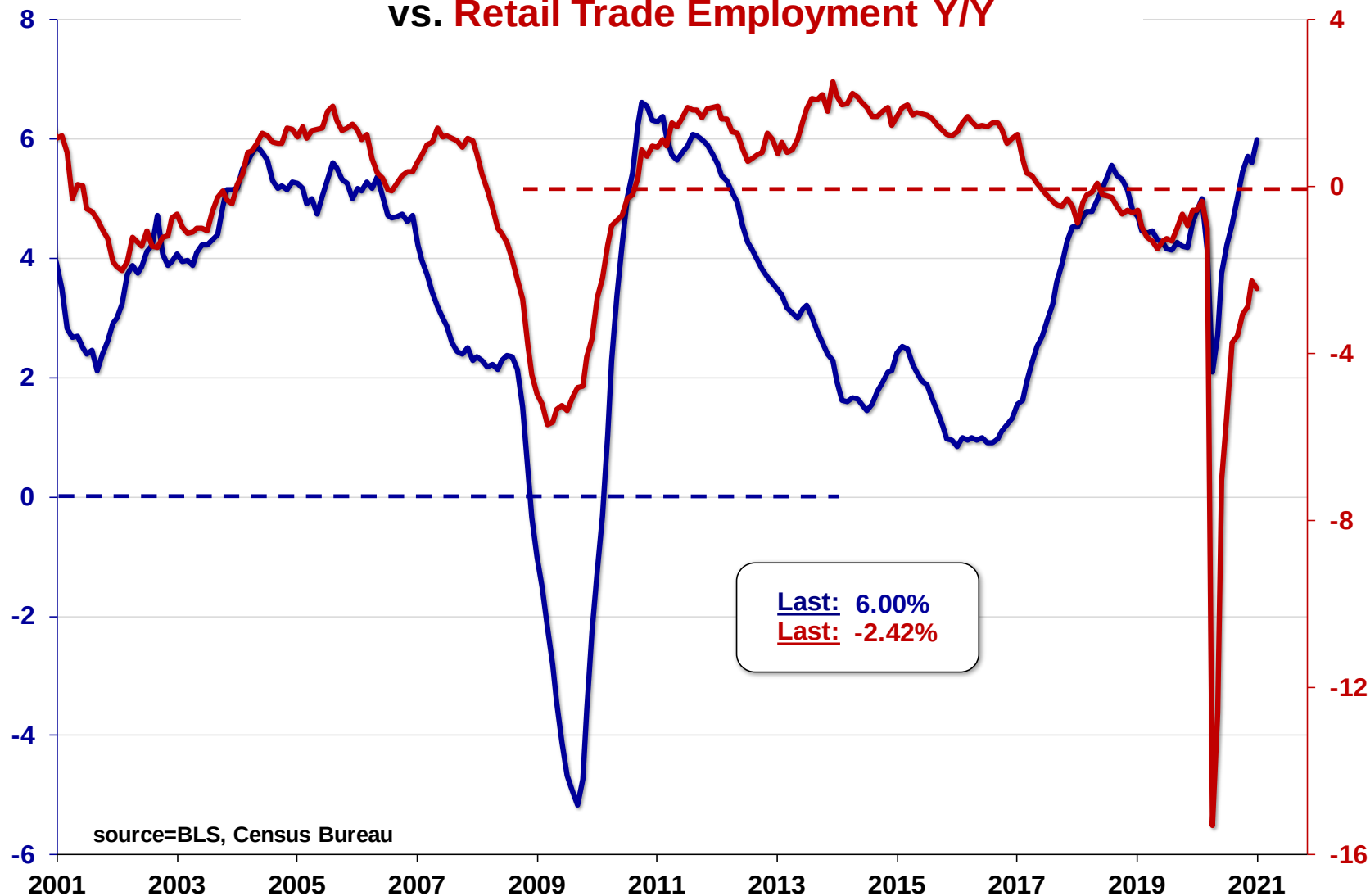
--M/M --Y/Y



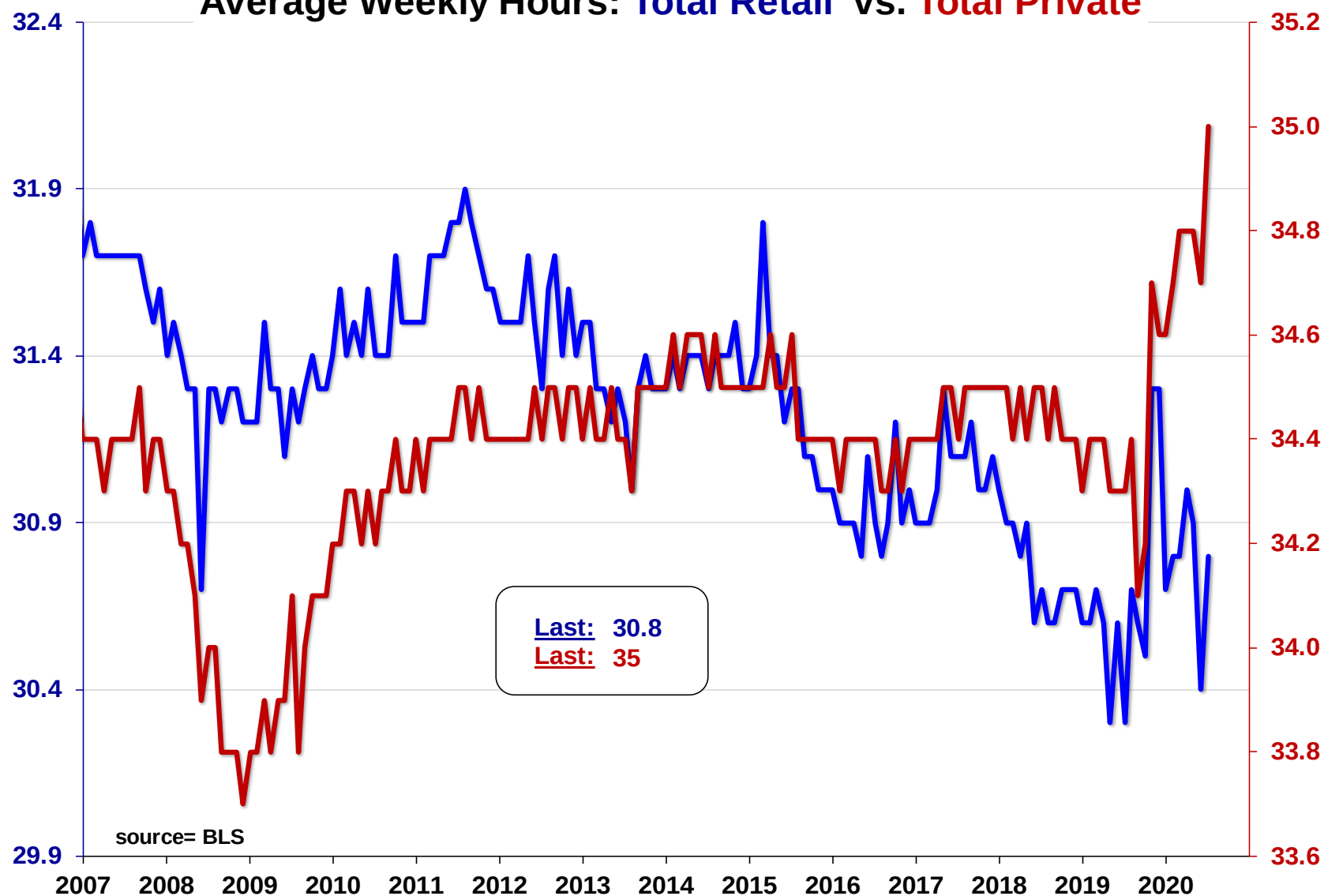
US Manufacturing & Trade: Retail Inventory/Sales Ratio



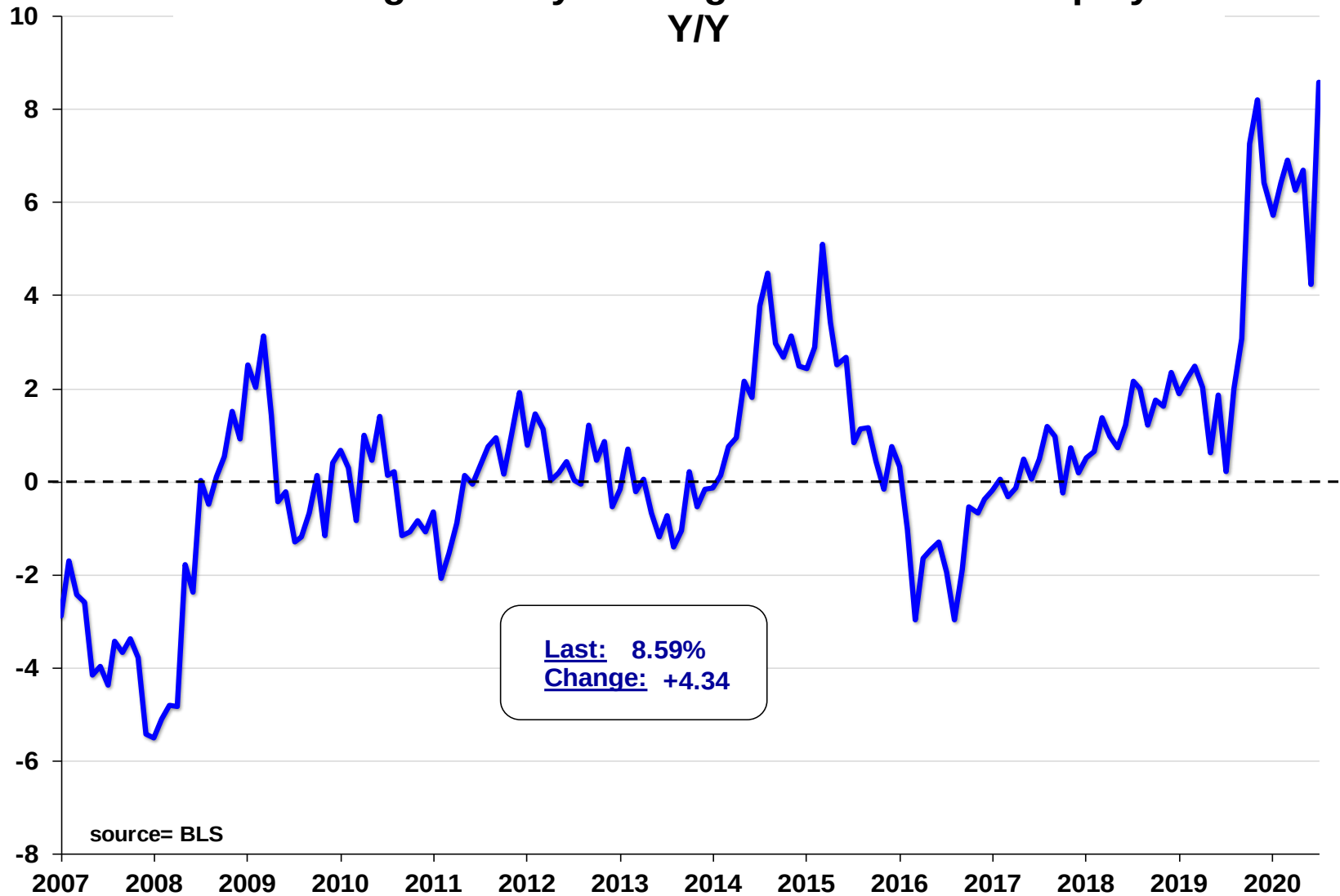
12Mo Sum Retail Sales Per Retail Employee Y/Y vs. Retail Trade Employment Y/Y



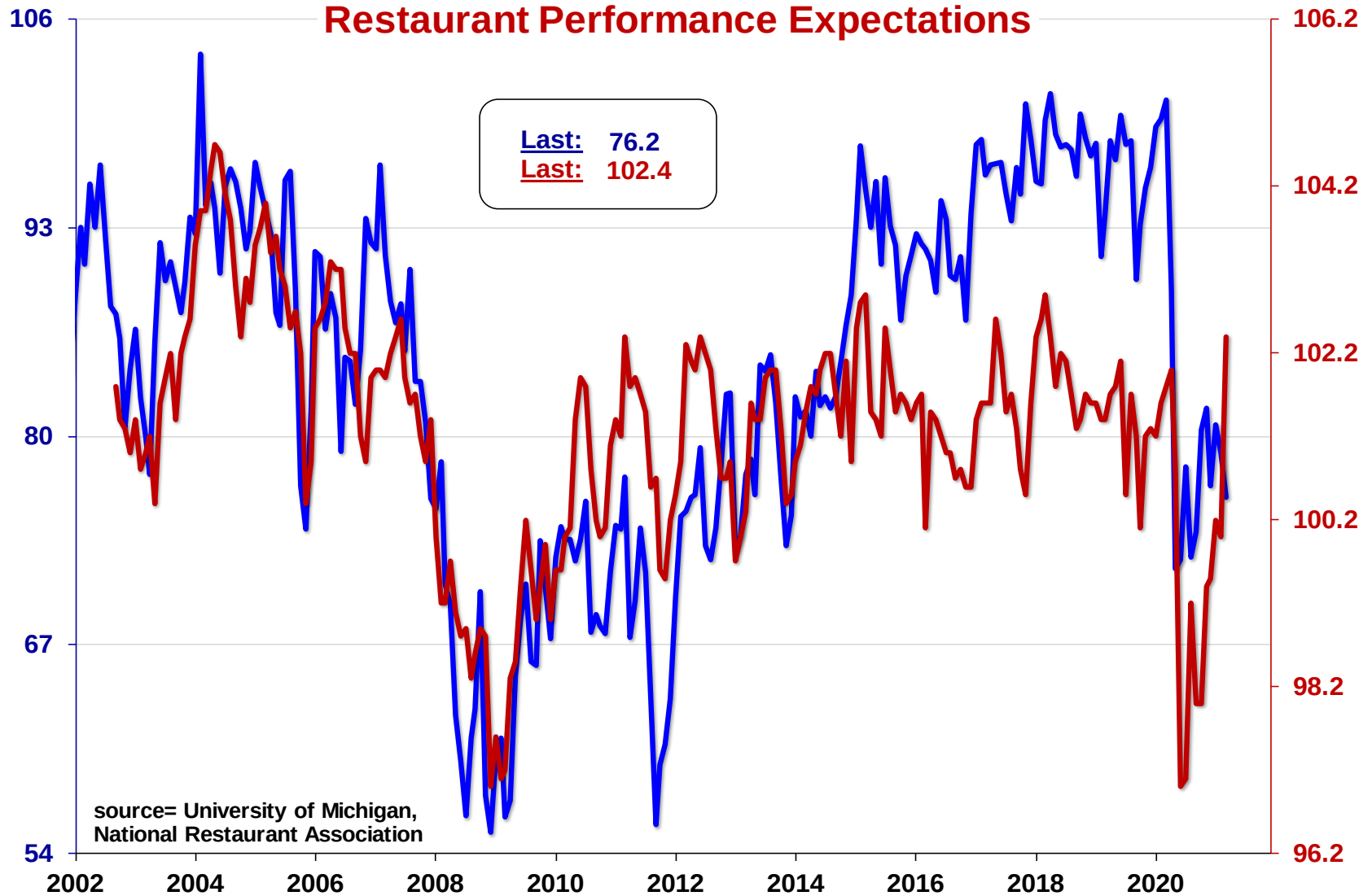
Average Weekly Hours: Total Retail vs. Total Private



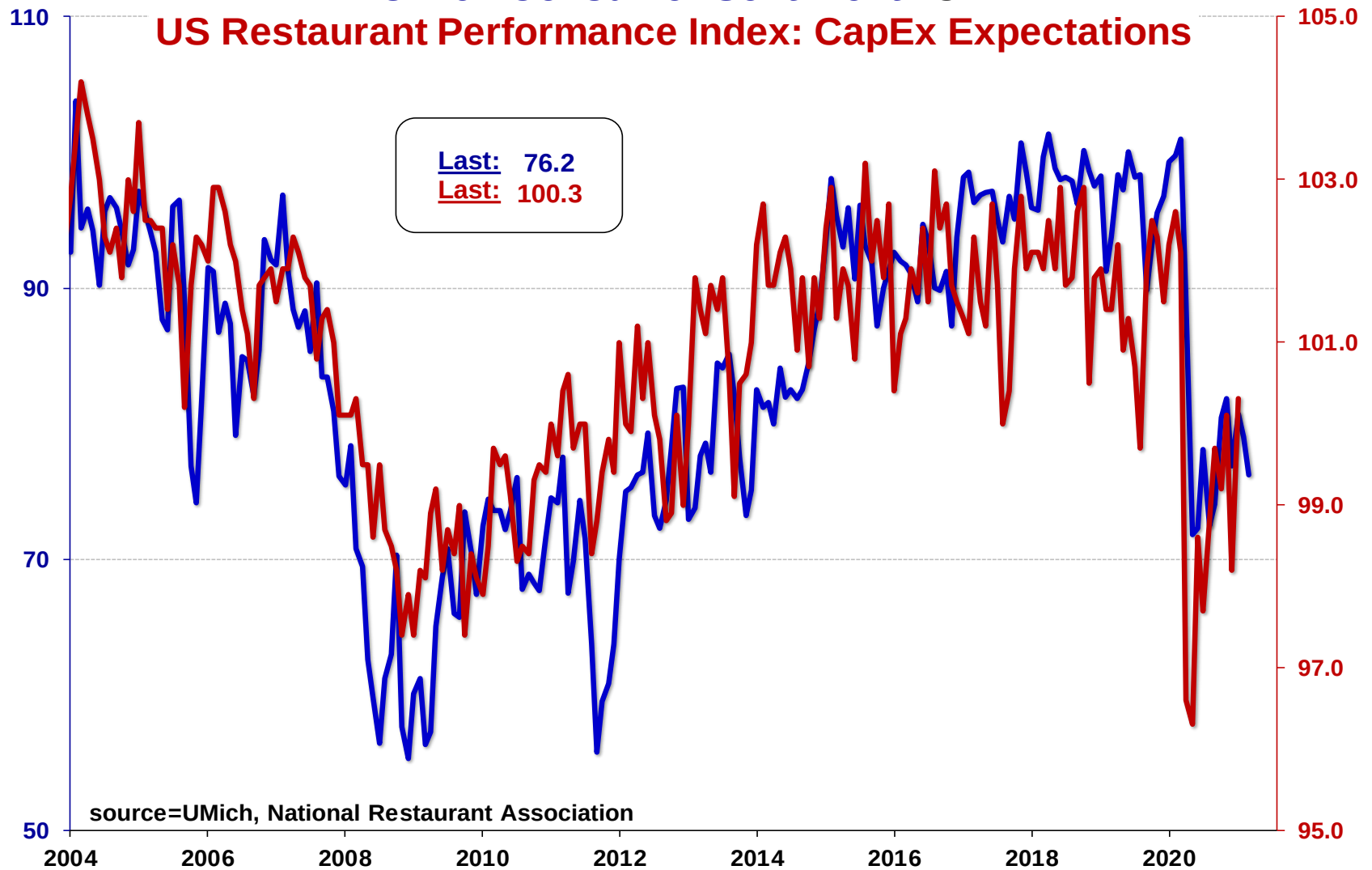
Real Average Weekly Earnings Retail Sector Employees Y/Y

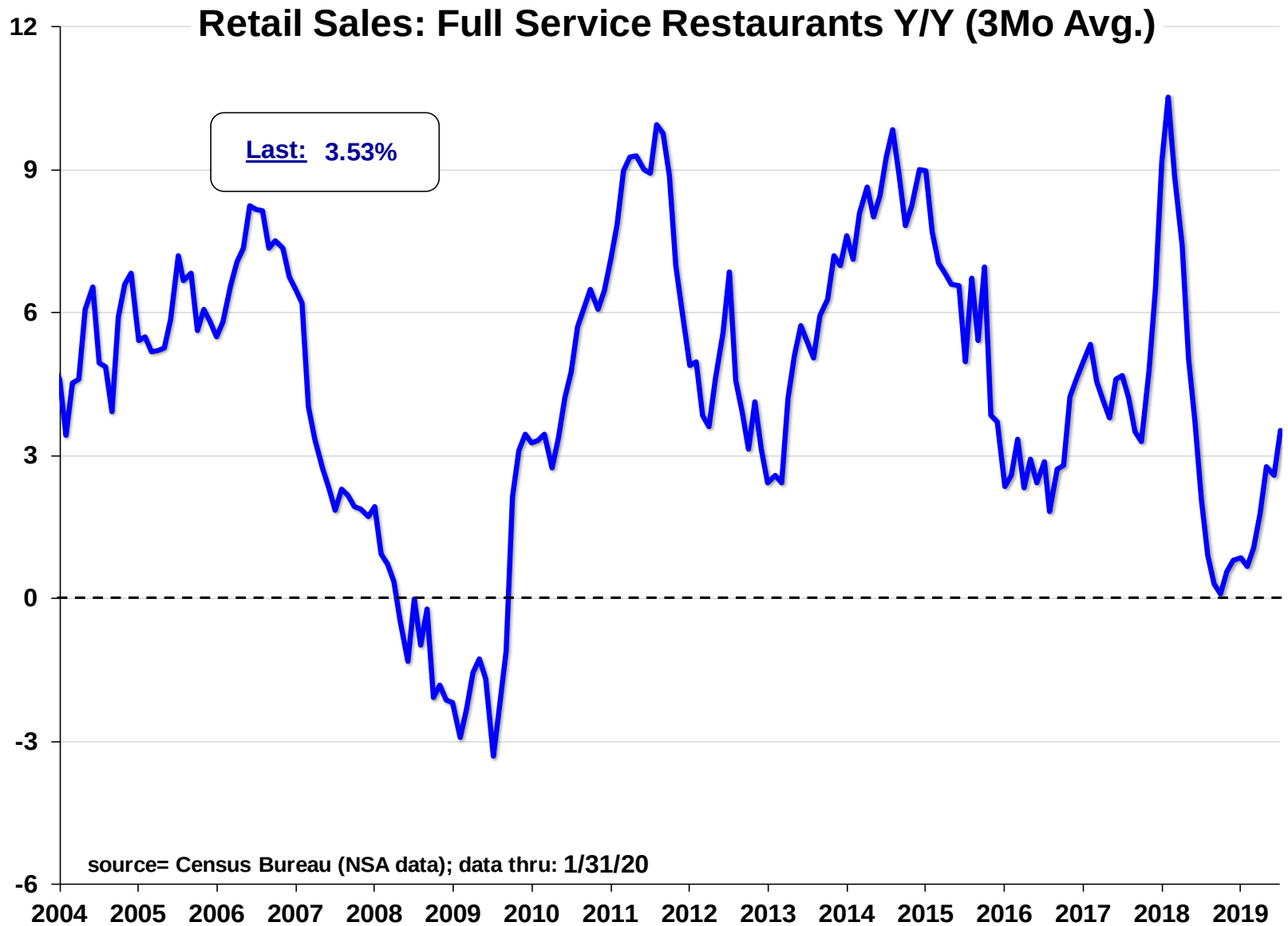


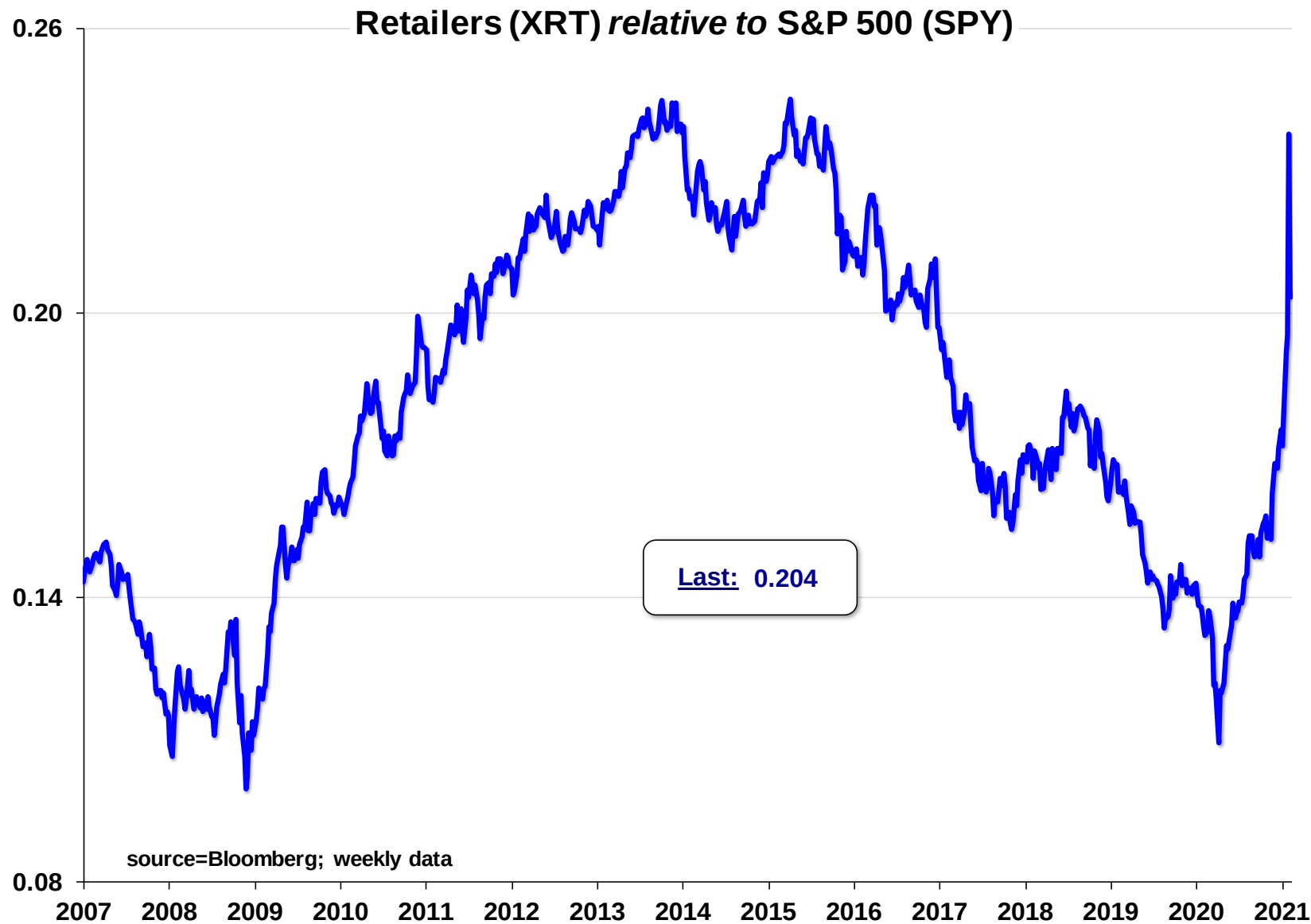
UMich Consumer Sentiment vs. Restaurant Performance Expectations

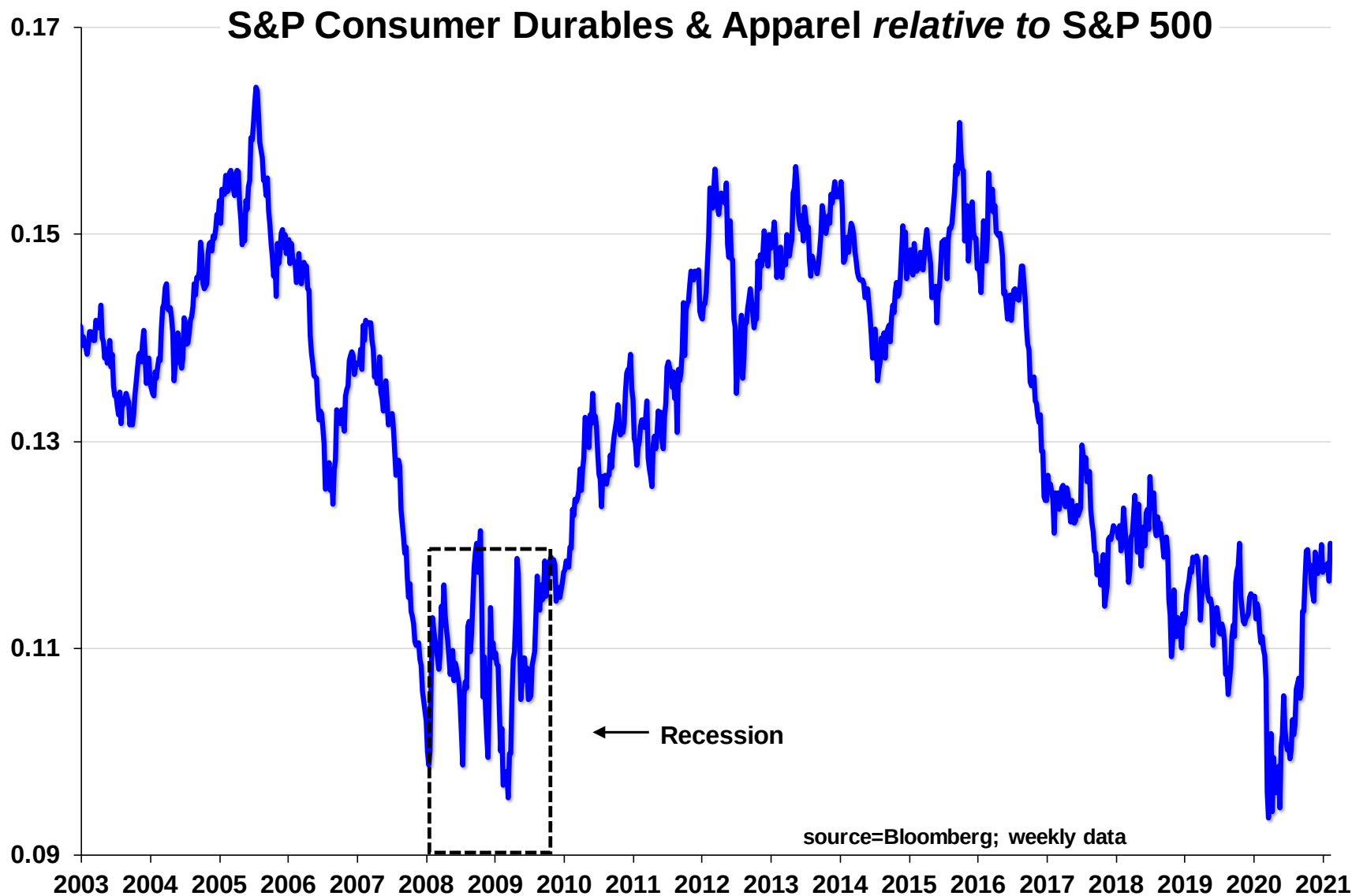


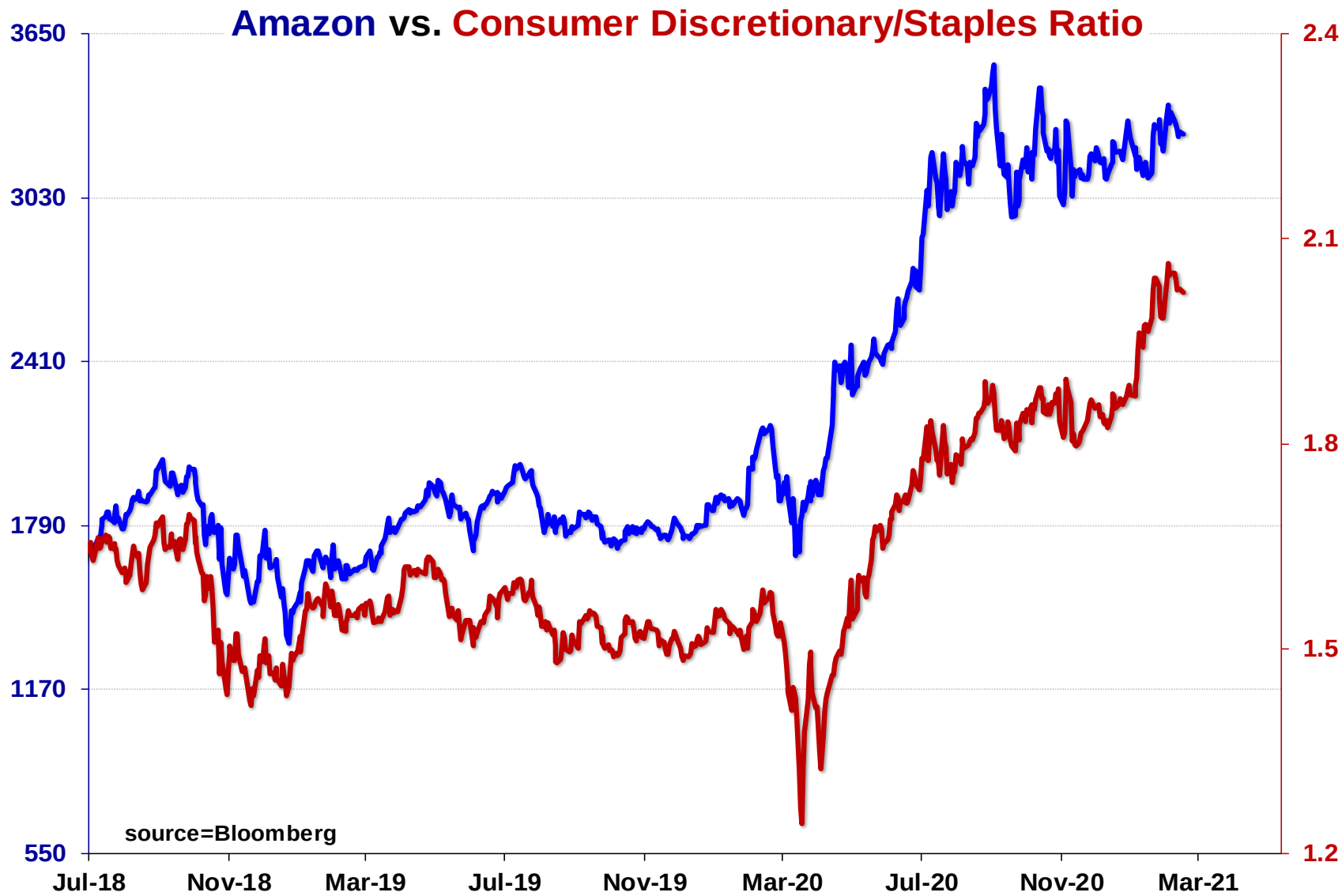
UMich Consumer Sentiment vs. US Restaurant Performance Index: CapEx Expectations



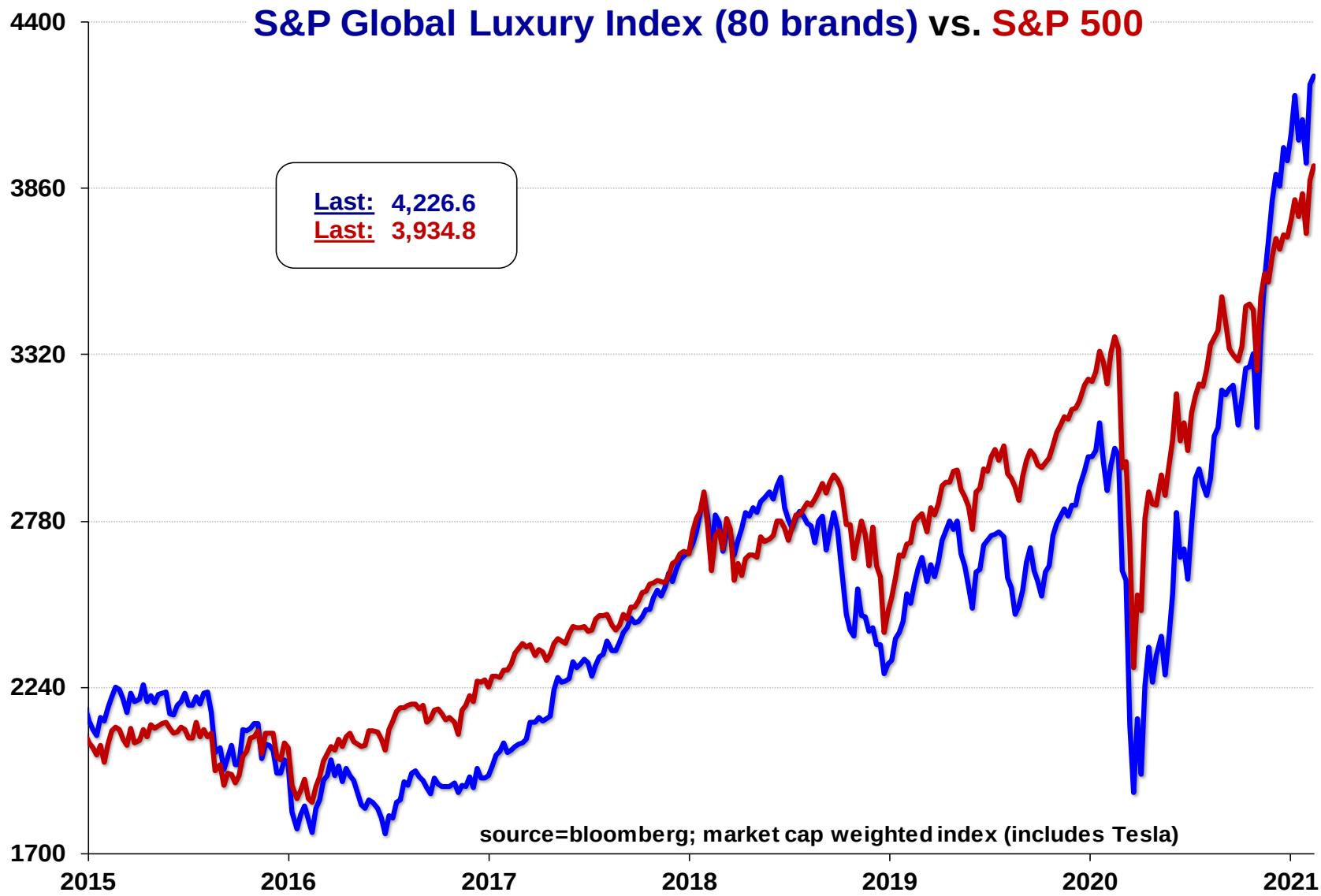




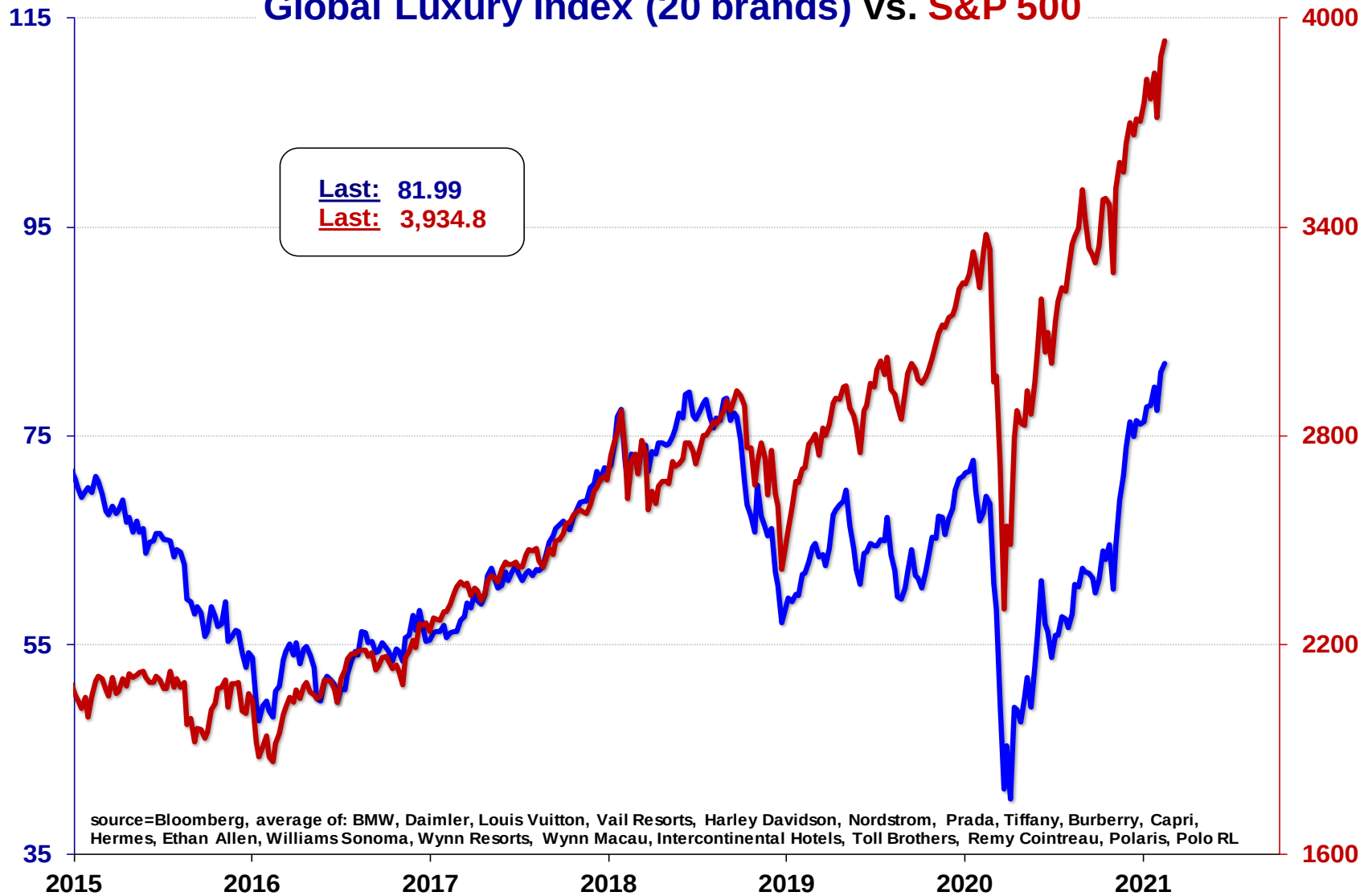




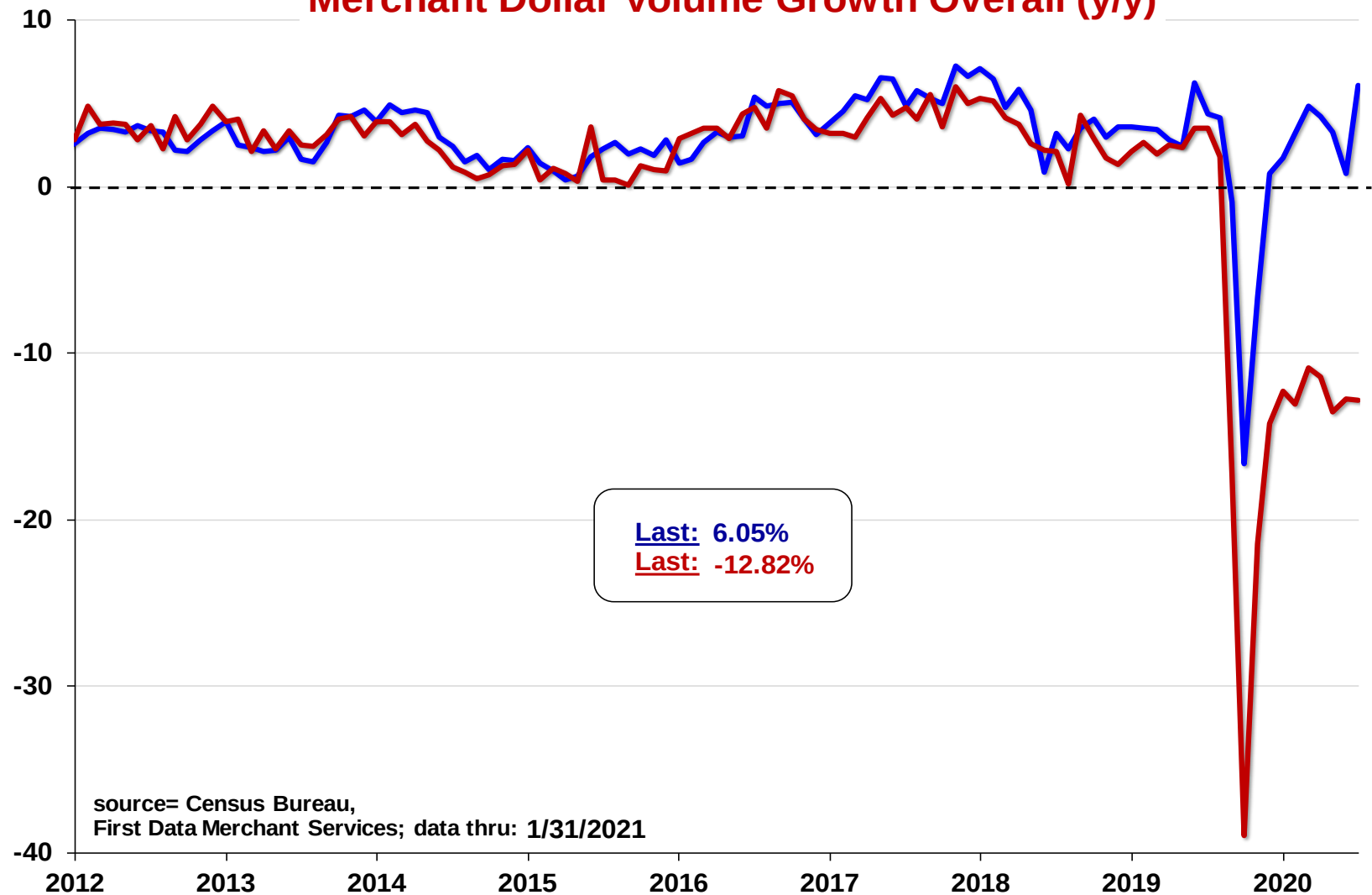




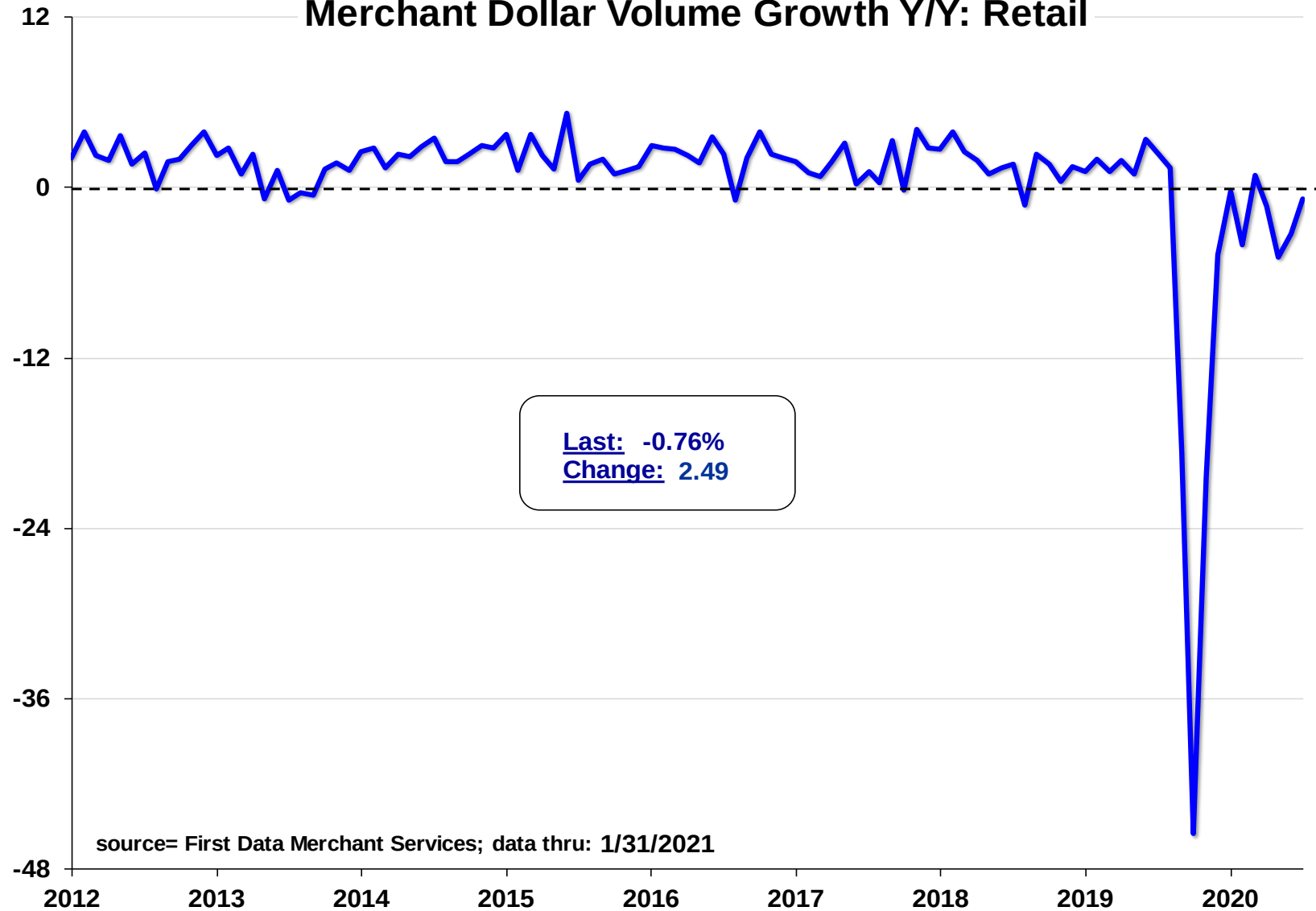
Global Luxury Index (20 brands) vs. S&P 500



Retail Sales Ex-Autos (y/y) vs. Merchant Dollar Volume Growth Overall (y/y)

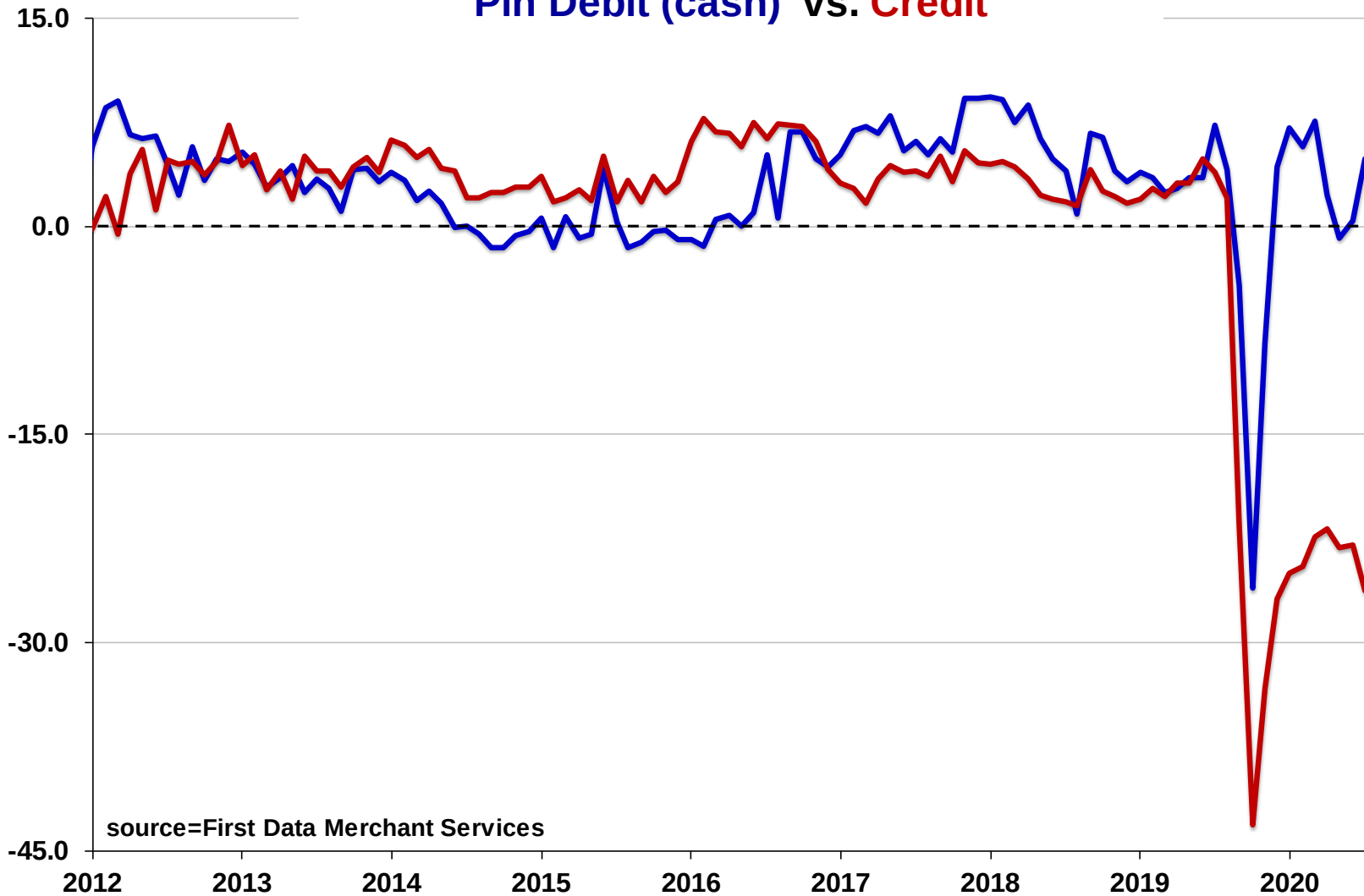


Merchant Dollar Volume Growth Y/Y: Retail



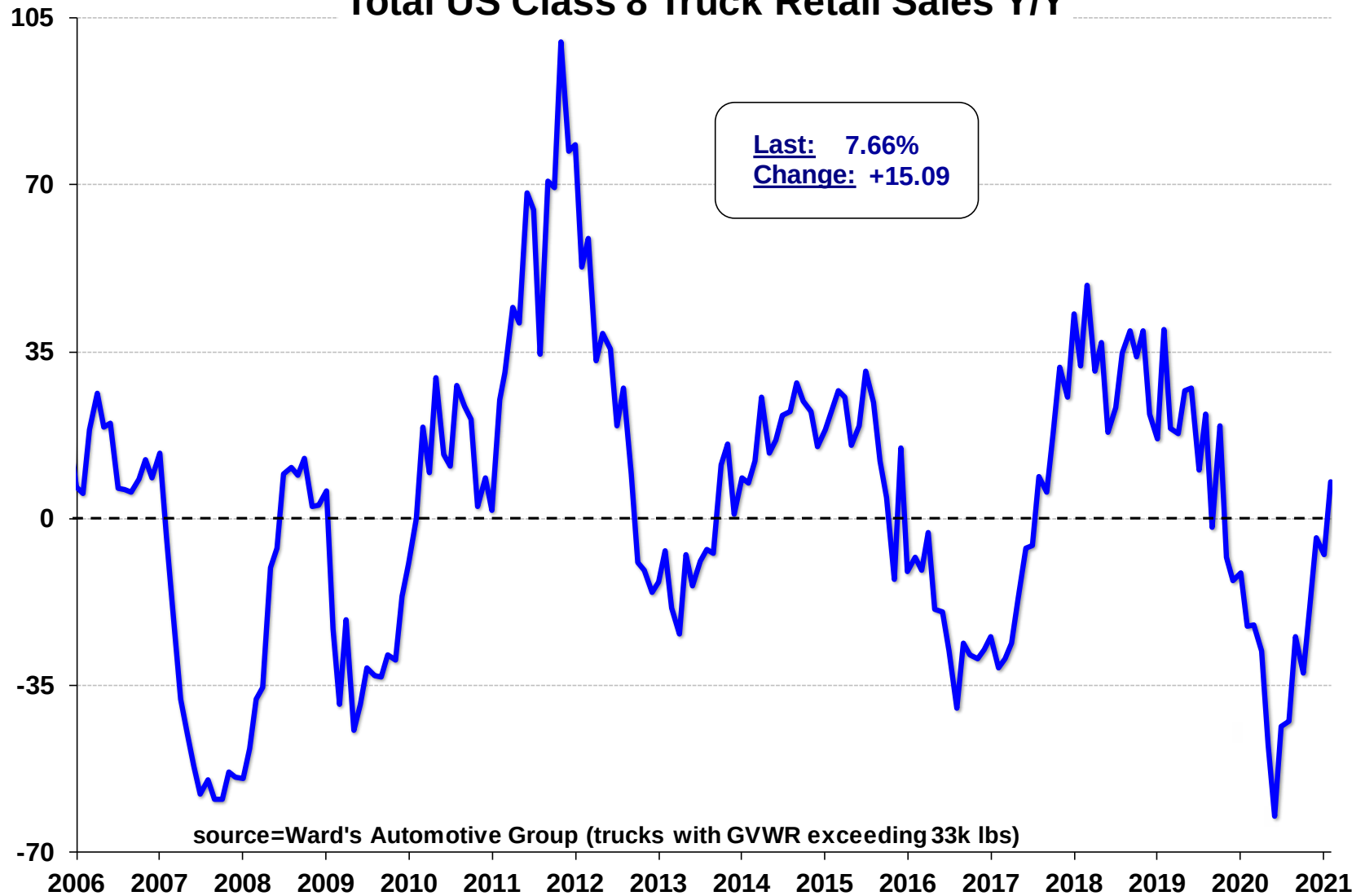
Same Store Sales Dollar Volume Growth Y/Y

Pin Debit (cash) vs. Credit



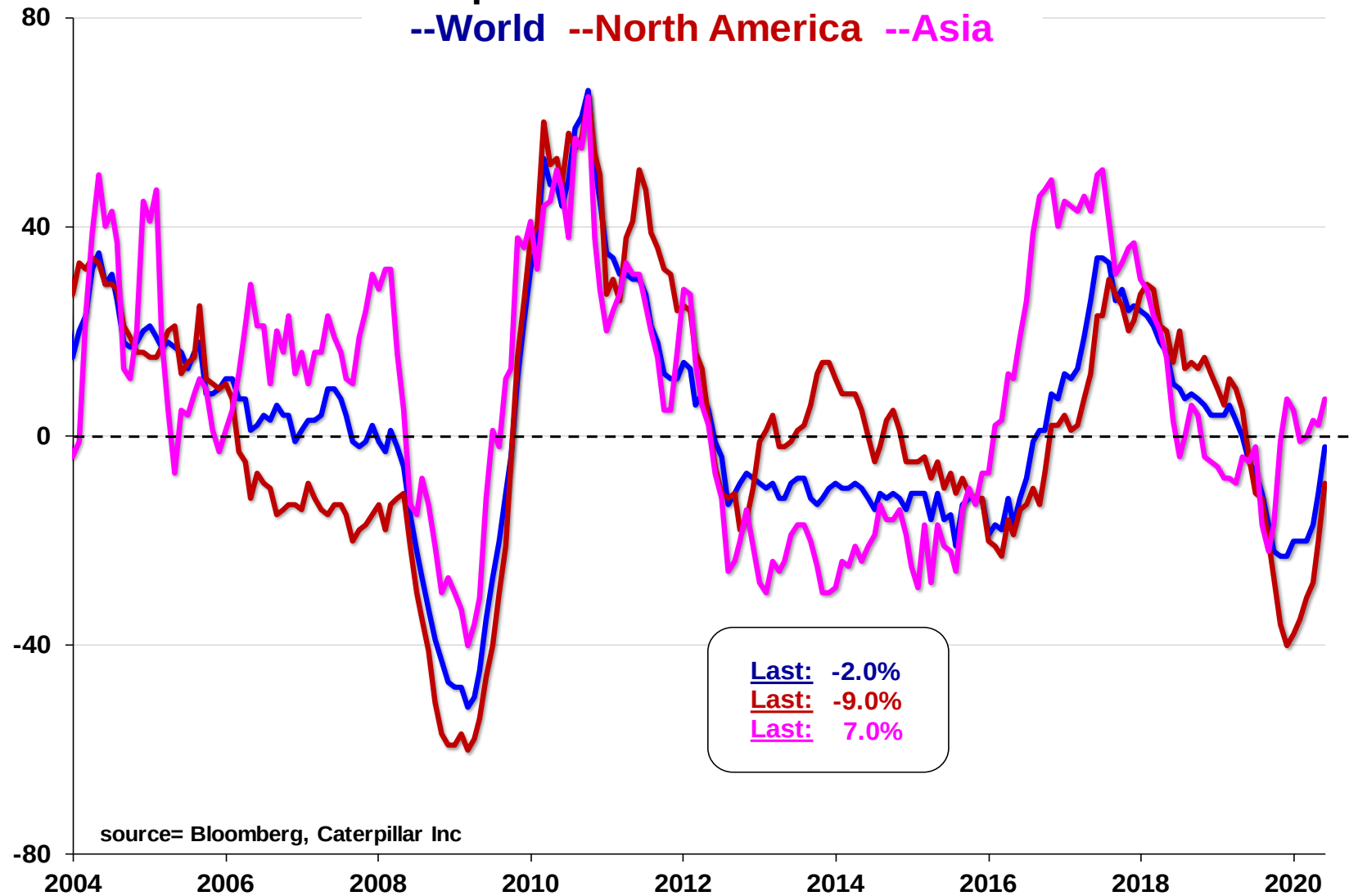
source=First Data Merchant Services

Total US Class 8 Truck Retail Sales Y/Y

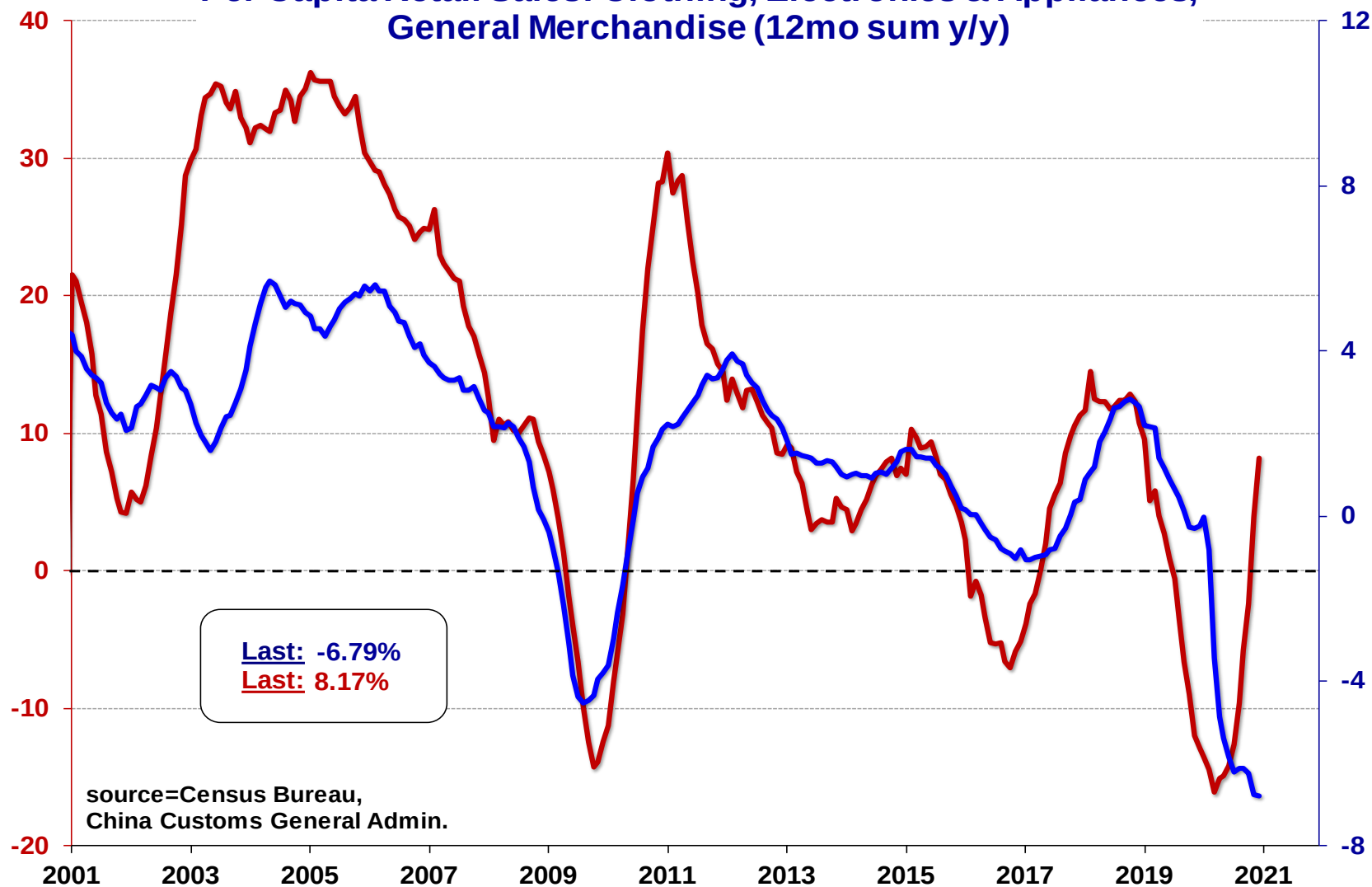


Caterpillar Retail Machine Sales Y/Y

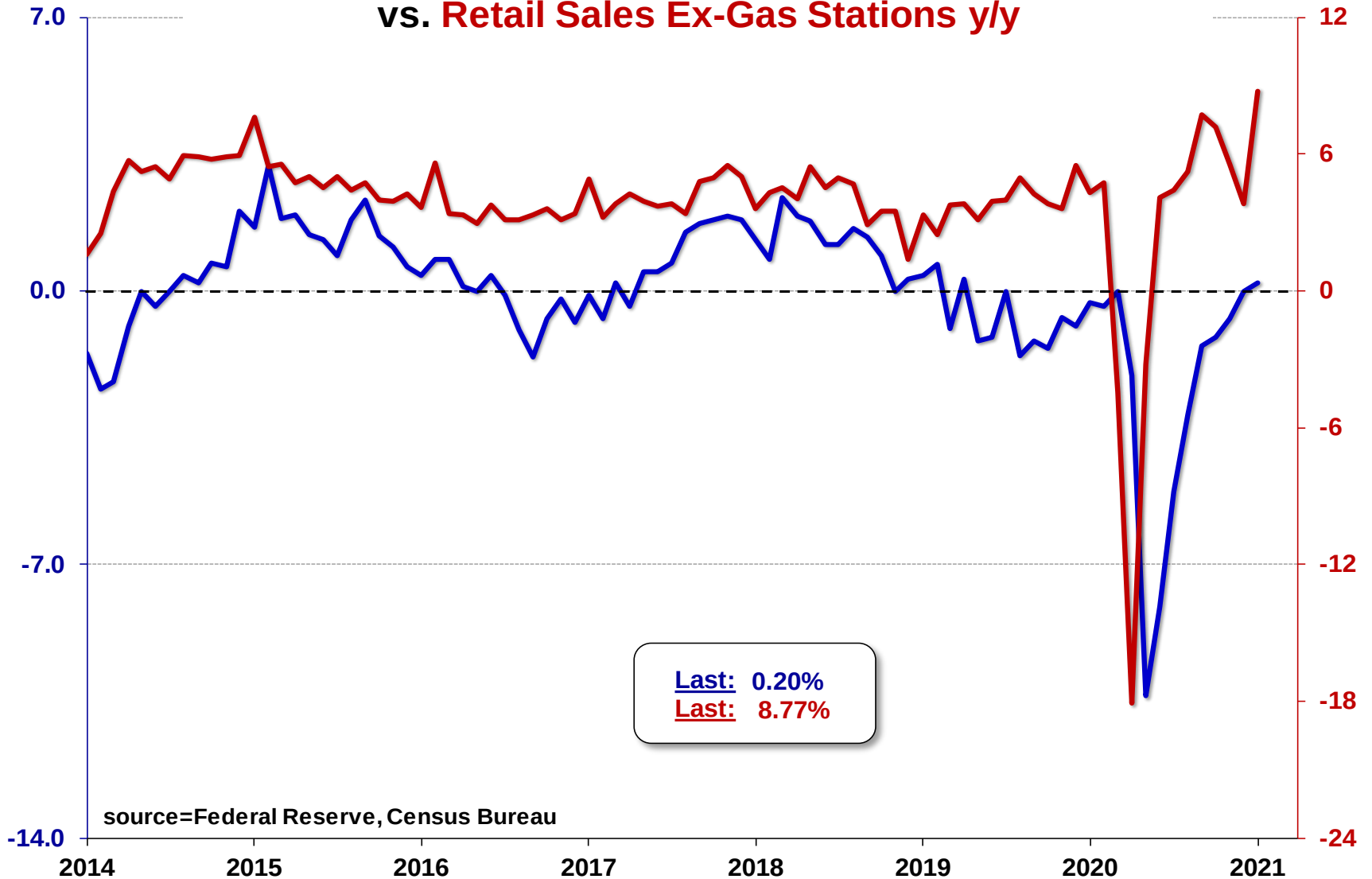
--World --North America --Asia



China Exports to US (12mo sum, y/y) vs. Per Capita Retail Sales: Clothing, Electronics & Appliances, General Merchandise (12mo sum y/y)

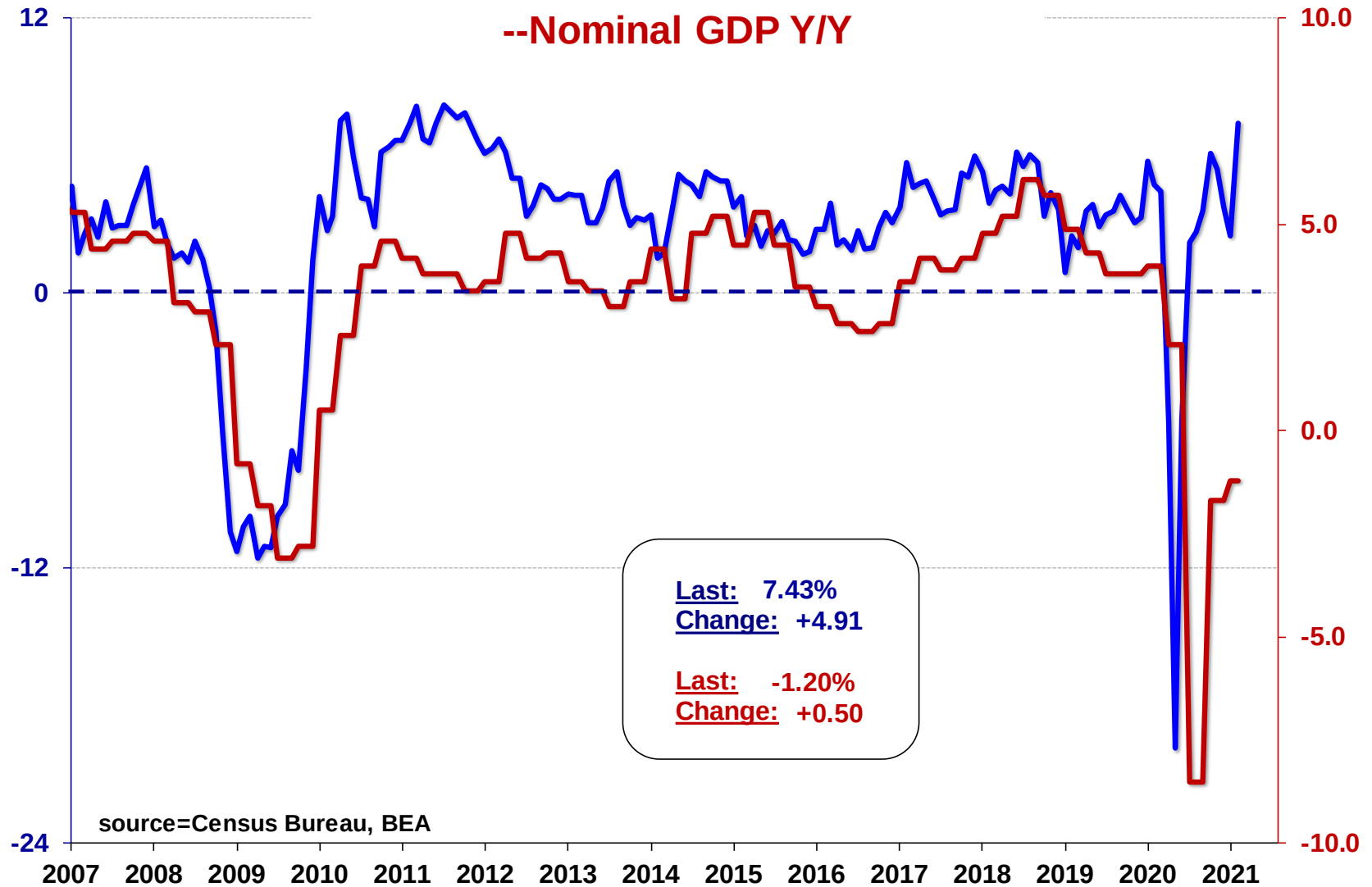


Industrial Production: Non-Energy Consumer Goods y/y vs. Retail Sales Ex-Gas Stations y/y



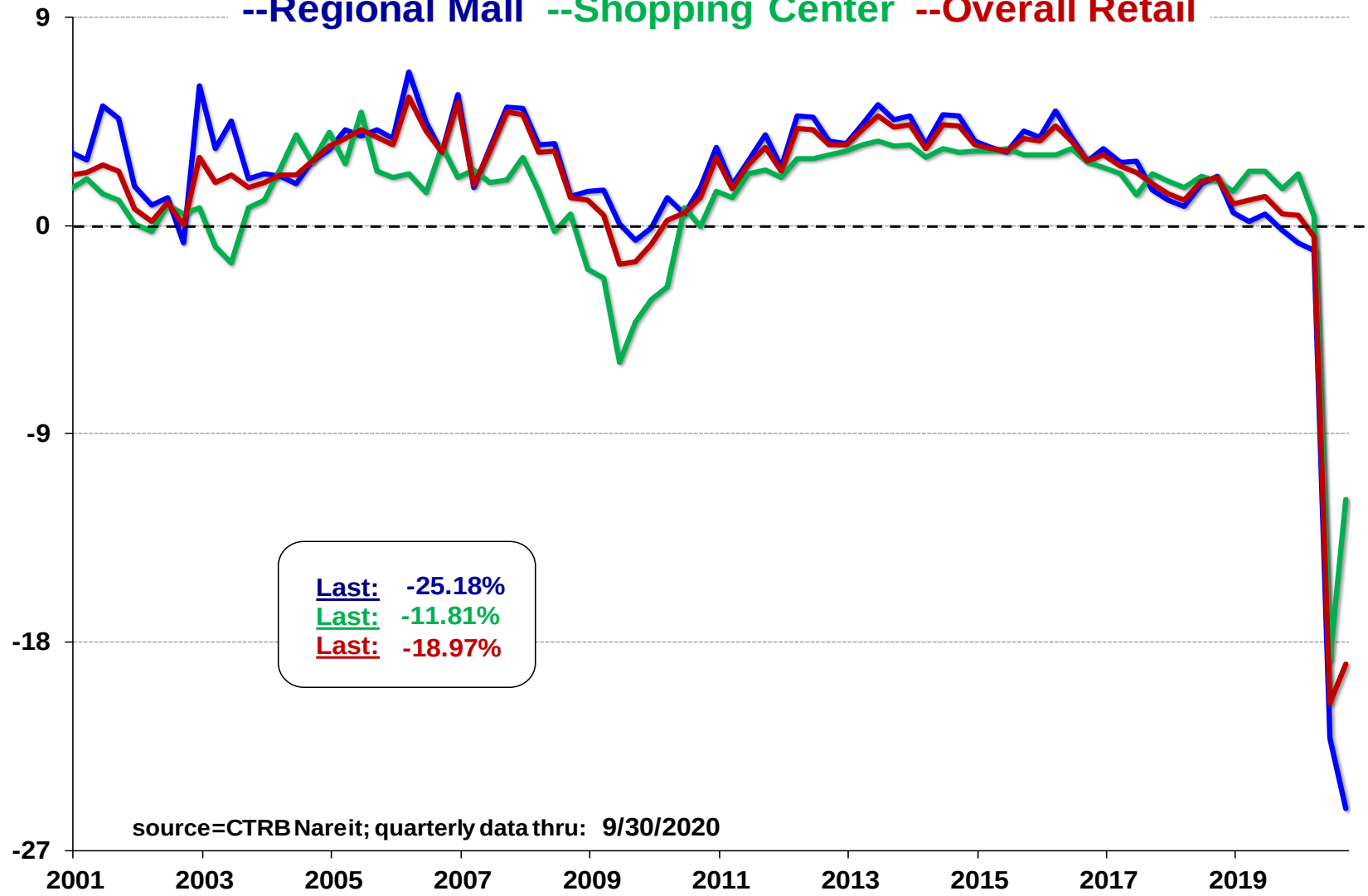
--Total Retail & Food Service Sales Y/Y

--Nominal GDP Y/Y



REIT Same Store Net Operating Income Growth Y/Y

--Regional Mall --Shopping Center --Overall Retail



Last: -25.18%
Last: -11.81%
Last: -18.97%