

Principal & Associate Broker

Gary Smith is a founding principal of the Jokake Companies which he founded with his brother Mike in 1983. Raised on a cotton farm in the Maricopa / Stanfield area of Arizona, he is a third-generation



Arizona native. Gary heads the real estate related activities for Jokake Real Estate Services and Jokake Holdings, the real estate services company and the investment holdings company respectively and he is primary to all investor relations for the real estate projects that Jokake Holdings manages. Gary is also primary to providing all field supervision for the agricultural, ranch and land management accounts. The practical experience in production agriculture and entrepreneurship that he learned on his family ranch is the basis for many of the project, investment and management opportunities capitalized on by the companies. Gary has over 26 years of real estate expertise specializing in, agriculture land management, raw land acquisition and disposition, commercial and solar development.

Gary holds a Bachelor of Science degree in Mechanical Engineering from the University of Arizona and is a licensed Arizona Real Estate Broker.

Gary is heavily involved in the community and is a member of Scottsdale Charros and Boys & Girls Club. Outside of the office, Gary enjoys time with friends and family including his wife Andrea of 25 years and his children, Allison, Max and Carter.