USF Real Board Meeting April 12, 2015

In attendance: **Dave Conner Bob Scrivner** Matt Sams Mike Kelley Wendy Rothrock Eric Enochs

Laura Rodebeck Bobby Holden

Guest: Grant Givan

Motion made by Dave Conner, seconded by Matt Sams to approve last month's minutes.

Reports:

Secretary report:

- Almost all tournaments have been registered for
- Managers' Meeting was held on March 30—well attended and good feedback

President report:

 Player Fees: We are looking at raising player fees. Needs a vote by the board.

U11/U12 Fees will stay the same

Current/New:

Juniors

Select: \$475/\$550 Elite \$540/\$640 Premier: \$615/\$720

Seniors

Select: \$495/\$590 Elite: \$595/\$695 Premier: \$715/\$820

Why?

Tournament costs have risen substantially We are now paying for field maintenance Keep up with league and ref feels Our expenses are rising.

These fees will include another tournament (one up from this year), coach's salary, winter training, spring training (3x per week).

Refund Policy-

Public policy is: refunds will be given to those moving away 50 miles or more. If someone just doesn't want to play, they do not receive a refund.

Internal Refund Policy

Refunding due to injury has been on an individual basis. Looking at making the guideline: Keep the deposit of \$150 and refund the rest. If there are extenuating circumstances, case will be discussed. Then it will be looked at individually by executive committee; will bring to board if executive committee can't agree.

Motion made by Dave Conner to accept internal policy, motion seconded by Bob Scrivner and Matt Sams. Passed with unanimous vote.

GASC

Field Agreement update: Looking at getting storage containers for Brandywine fields for our use.

North Street Fitness Festival-working table with GASC; Eric will be there getting information out about the club

Eric and Bobby will talk to GASC players (current U10) on May 20th.

Vice President Report

No report

Finance Report

- Budget Projection for 2015-16—not finalized, still under discussion. (Attached)
- March Profit Loss YTD Comparison was sent to all board members. (Attached)
- Transaction Report for March (Attached)

DOC Report

Sheffield Wednesday Football Club Camp Flyer

June 9-11 Cost: \$135

We need 50 players to sign up; please help with getting numbers up.

• Late registrations (Reduced fees)

Still getting interest to tryout for this season Reduced rates-taking off winter training, some tournament fees

Tryout Plan- June 8

All current players need to wear neon yellow jerseys 5 hour day instead of 2 days U17/18 4:30-5:30

U11/U12 5:45-6:45 U13/U14 7:00-8:00

U15/U16 8:15-9:15

FootGolf

Proposal: Go to golf course across from Brandywine to play Footgolf—combo of soccer/golf. Currently in discussions with golf course on cost. 2 hour session for each team. It would be done in place of one night of training. Would start this fall.

USF Real Camp Options

July 13-16

Evening Camp

Looking at ways to get numbers up: Possibly give optional sign up at registration? Or possible discount on camp fees? (Would be for camp the next summer)

- U18 Teams Reduced Fees? Possibly offer U18s to play Select or Elite instead of Premier for less cost. Or reduce premier by \$200? Bobby will look for ways to save that cost.
- U23 Mens' Team- Cost per player \$175; at 12 players we would break even on costs of league. Looking at moving forward with this team for summer games.

Sponsorship Committee

 Travel Benches and Canopy Sponsorships—looking for businesses to sponsor these.

Strategic Planning Committee:

 Meeting with Cutters Executive Director about how to do strategic planning and general running of club.

Marketing Committee:

 Currently working on promoting fundraiser. Plans for marketing SWFC and Tryouts next. Also upcoming: Columbus Crew game.

Old Business

• **Team Image-** In agreement with Team Image, we are paying half of old invoice.

New Business:

• **Proposed:** Coaches not meeting contractual agreement—Would like to redistribute pay to coaches who are covering games. Will make sure this is written into next contracts.

Next Board Meeting: May 17th

Motion to Adjourn made Seconded

Meeting adjourned at 9:07 p.m.

Notes taken and submitted by: Laura Rodebeck