



Lee Cristofar Altman and Associates

Reston, Virginia

LCA&A employs the experience in project management, insurance, and business consulting of its founder, Lee Altman. Our workshops and consulting helps organizations identify risks and engage a combination of trusted associates and insurance solutions to mitigate them.

Our Associates, Mitigating Specialized Risks

Many risks cannot be mitigated by insurance or simple business process. LCA&A has identified trusted local businesses that deliver specialized services that can be engaged as part of your risk mitigation initiative.

MARKETING: Josh Fertel josh@rivercitymarketing.com <http://www.rivercitymarketing.com/>
Josh delivers services typical of a large agency in a customized and a la carte approach for businesses of all sizes. His expertise in branding, design, and SEO is well respected.

CRM: Lee Altman

Offered directly by LCA&A. With over 30 years of sales experience, (I) can assess, design, and implement improved sales processes and CRM use.

INTELLECTUAL PROPERTY: John Pellegrin, PC jp@lawpell.com <http://www.lawpell.com/>
John has broad capabilities. His specialization in IP can apply to questions regarding copyright, trademark, patents, trade secrets and contract customization.

BRIDGING FINANCING: Rick Kane DAC.Rkane@gmail.com
<http://www.davidallencapital.com/>

David Allen Capital qualifies financing based on business revenue history. Solutions are designed for bridging and growth situations.

BUSINESS BROKER: Mike Wilmore mike@cabblc.com <http://www.cabblc.com/>
Mike is an experienced business broker, valuable for both buyers and sellers. He also handles commercial real estate and engages partner services, much like LCA&A does.

BUSINESS PLANNING: Larry Fox 1larryfox@comcast.net
<https://www.linkedin.com/in/larryfox>

Larry develops business plans that include the most comprehensive, sophisticated and detailed components, based on business needs. He is especially useful in assessing change issues and maturity initiatives, as well as M&A situations.

DATA SECURITY, IT MANAGEMENT, TELEPHONY, NETWORK MANAGEMENT, PROJECT MANAGEMENT MATURITY, TEAM PRODUCTIVITY, FINANCIAL PROFESSIONALS, COST CONTROLS, BUSINESS VALUATION:

Through networking and my personal experience, I know a wide variety of business people that I can recommend if we identify risks in the areas they address.