



Steve and Stephanie Max  
33556 Via Corvillian  
Dana Point, CA 92629

Peggy Barnes  
Fred Sands Coastal Properties  
24060 Camino Del Avion, Suite A  
Monarch Beach, CA 92629-4115

Dear Peggy,

We just wanted to drop you a note to thank you for all of your help in buying our home in Dana Point. You were GREAT!

When we first started looking for a home in the area, we were a little discouraged. We had looked at some homes in San Clemente and were not happy with what we saw. We weren't sure if we had found that experienced agent who knew the area well. But when we met you by chance at one of your open houses, we "clicked" with you immediately. We were intent on buying a single family home in San Clemente and you broadened our perspective by suggesting areas and home types that we didn't even realize were available. The fact that we ended up purchasing a condo with a yard in Dana Point is proof that you are able to think creatively and help us identify just what we wanted in our price range. Your knowledge and experience with the area were evident.

During the time our home was in escrow, you patiently guided us through the roadblocks; answering our questions and putting us at ease every step of the way. Your cheery attitude and professionalism were helped minimize the stress during our transition from San Diego and into our new jobs.

We love our new home, the dogs love "their" yard, and we just wanted to thank you for helping us find it. We appreciate your help in getting acquainted with the community, giving us directions and references. Those extra details make a world of difference!

We certainly enjoyed working with you. If you ever need a reference, please feel free to use us.

Sincerely,

  
Steve and Stephanie Max