howlime **Leasing & Fair Housing Workshop**

Presented by Stephanie Loyd, CAM, NAAEI

Thursday, August 15th 9:00 - 5:00 p.m.

Host Location: CORT Furniture Showroom 4744 South Blvd. Charlotte, NC 28217

ONLY \$179 PER ATTENDEE*

This workshop is a MUST for all leasing advisors and recommended for your entire team including administrative, management & service staff.



Ask About Our **Group Rates &** Early Bird Registration

Specials.

Psst...



SCRIPT

a perfect performance in 5 steps and enlarge your audience with your own commercial using your phone.



the skills to turn leads into leases



MASTFR

easy-to-use closing questions to use throughout your presentation and improvisation to suit your audience.



UNDERSTAND

Fair Housing with an overview of the laws and how to apply them to our daily business.

REGISTER TODAY!

EMAIL:

Work@FullHouseMarketing.net CALL: (919) 362-6282 FAX: (919) 362-7508 Please include attendee(s) name, community/management company and contact info (phone/fax/email). **Mail Payment to:** Full House Marketing, Inc. 1005 Slater Road, Suite 220 Durham, NC 27703

*No shows will be billed



MEET THE TRAINER:

Stephanie Loyd, CAM, NAAEI, has been in the multifamily industry for over 11 years. She is a current member of the NAAEI Faculty and an NAA Lyceum graduate. She was also the recipient of the inaugural NAA Rising Star award in 2017 as well as the Corporate Professional of the Year with the Piedmont Triad Apartment Association in 2017.

She is a wonderful

MAZING Michelle A.



TESTIMONIALS

instructor! BOD M. I Always enjoy **HER CLASSES!**