

**Partner with Keep Space
Overhead Storage today!!**

Keep\$pace

Start your simple and profitable business!



Gross Profit – 12 tote system

Retail \$399.00 Installed with Totes
+ \$50 (Trip Charge) = \$449 Total Cost
(customer calls requesting install)

(Strut Substructure Required)

Retail \$449.00 Installed with Totes
+ \$50 (Trip Charge) = \$499 Total Cost
(customer calls requesting install)

Price per row of 3 totes in 76" tracks - \$100



Gross Profit – 24 tote system

Retail \$799.00 Installed with Totes
+ \$50 (Trip Charge) = \$849 Total Cost
(customer call requesting install)

(Strut Substructure Required)

Retail \$899.00 Installed with Totes
+ \$50 (Trip Charge) = \$949 Total Cost
(customer call requesting install)

Price per row of 3 totes in 76" tracks - \$100



Gross Profit – split tote system

Retail \$449.00 Installed with 12 Totes

+ \$50 (Trip Charge) = \$499 Total Cost

(requesting install short on headroom)

Retail \$599.00 Installed with 16 Totes

+ \$50 (Trip Charge) = \$649 Total Cost

(customer call requesting install)

***Price per row for 2 totes in 52” tracks - \$75**



Profit Breakdown

**Profit per 12 tote jig after
total Cost of Sales (COS)**

DEALERS – COST \$200 w totes

Gross Profit \$200 + trip charge

EVANGELISTS \$160 w totes

Gross Profit \$235 + trip charge

***Average Gross will vary by trip
charge (\$50-100) and job size.***



Incentive to Specialize

Evangelist Profit vs Dealer Profit

20 (jigs) x \$200.00 = 80 pair of tracks

(2+ bundles of 48 pair qualifies discount)

Side Business \$4000 Gross Profit

40 (jigs) x \$240.00 = 160 pair of tracks

(total totes of 480 or approximately 10 pallets)

Part Time = \$10,000 Gross Profit

(Capacity of for a full-time installer is 4 Jigs per day)

80 jigs per month is 20 workdays at full capacity for a single owner operator working 5 - full 8 hour days.

Full Time = \$20,000 Gross Profit



Partner with Keep Space at a level that works for your business goals!

Track Bundles - 48 track pairs and 144 total totes needed for 12 jigs.

RESELLER - 1 Bundle/month \$2799

DEALERS - 2 Bundles/month \$2399

EVANGELIST - 3+ per month \$1999

***Per Bundle Price: is based on most recent rolling 3 month average of business volume (materials in bundle = 12 jigs with 12 totes)**



Shorter - 52” tracks and Struts sold as needed in package with 48 totes

Inventory Cost (including freight) for 98 totes and one bundle of 48 – 52” tracks.

RESELLER < 100 totes \$1999

DEALERS < 300 totes \$1799

EVANGELIST > 300/mo. \$1499

Struts sold in bundles of 40 pieces \$499 with: lags, nuts and rivets for assembly.



The future belongs to those whom believe in the success of their own business & every accomplishment starts with your decision to begin!

Keep \$pace

How do you get started?





TARTING STEPS



- 1. SIGN DEALER AGREEMENT- Experience the product installation, quality and usefulness.**
- 2. GET TRAINED: Sales - Installation - Products**
- 3. ORDER STARTUP KIT – Install jigs, platforms and lift... along with supplies for installing jobs.**
- 4. Place Home Improvement Magazine print ads.**
- 5. Answer phone calls and schedule installs!!!**



STARTING \$ TUFF

**\$699 - SPECIAL TOOLS - LIFT - 2 PLATFORMS
2 JIGS - SPACING RODS - RIVET TOOL - MISC.**

GET TRAINED: Sales - Installation - Products

VEHICLE GRAPHICS OPTIONAL (recommended)

ADVERTISING MATERIALS - PRINT ADS/CARDS

SCRIPTED PHONE TECHNIQUES - TEXT MSGS

Thank you from...

**[KeepSpace]
overhead storage**

Think of something besides your shelf for a change!

