



# BAYSHORE PRODUCE

Weekly Market  
Guide  
June 7th  
2018

# Overview / Alerts

## OVERVIEW

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Most commodities are steady. Valencia's are now in an ACT OF GOD with higher prices and shortages in supply. Lemons remain higher in prices and tighter in supply. Lettuces and salad blends are steady.

## PRODUCT ALERTS

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Grapes



Tomato



Citrus



Broccoli



All Berries

# TRANSPORTATION / WEATHER

## TRANSPORTATION

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Rates, although higher than expected, have eased as overall demand is lower. However, we do expect to see rates begin to increase as we approach the summer months as there is still an overall shortage of drivers. ELD's will be creating longer transit times which, as demand increases, will force rates to firm.



## WEATHER

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**SOUTHEAST:** Rain and thunderstorm all week. Mild temps will continue.

**HERMOSILLO:** Spring weather patterns, plenty of sunshine with hot days, mild evenings.

**CULIACAN:** Spring weather, showing plenty of sun with very hot days and cool evenings. There is a chance of showers at the beginning of the week.

**SALINAS:** Sun and clouds cool temps.

**Coachella:** Hot clear sunny days and cool nights

# Fruits

## CROP REPORT

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**Apples** – Good quality with supplies heavy to the smaller sizes and lower grades.



**Avocado** - Low harvest volumes out of California, overall supply is above 50 million pounds and should continue from California, Mexico and Peru all are supplying the market.



**Banana** - Quality is reported as excellent.



**Blackberries** - Extremely short in supply. We are seeing very high prices with little fruit available.



**Blueberries** - The market is improving with more supplies available this week.

**ALERT**

**ALERT**

# Fruits

## CROP REPORT

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**Grapes** - Supply remains lighter due to regional transitions in Mexico, inclement weather there, and overall cooler weather in CA. Quality is varied, with smaller sizing and poor coloration overall. Volume and yields are significantly lower than anticipated due to weather events. In addition, fruit is smaller and slow to color up



**Lemons** - This is a very active market. Prices are still higher than normal, but quality is good. Imports start in June.



**Limes** - The market will be mostly stable for the next few weeks.



**Mangoes** - Good supply and good availability

# Fruits

## CROP REPORT

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**Melons Cantaloupe** – Production has started to increase, growers are reporting a significant shift to larger size fruit. Quality is strong with good color and high Brix levels



**Melon Honeydew** - Production is on the low side, we anticipate this market to remain strong and supplies tight for the next 10-14 days.



**Oranges** - ACT OF GOD Our Valencia growers in the San Joaquin Valley were affected by extreme heat which caused post bloom conditions in our fruit. As a result, this has caused a lighter crop and there is virtually no small fruit available.



**Pears** - Anjous are the main variety available from WA. Supplies are dwindling and prices are increasing

# Fruits

## CROP REPORT

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**Pineapple** - Quality is good; we are expecting supplies to ebb naturally and sizing to fluctuate a bit too.



**Raspberries** - Demand exceeds supply. Cooler weather in CA has drastically reduced overall yields, and this— combined with lower volume out of Central Mexico— has severely affected order fill



**Strawberries** - The market is tightening up again because of rain. Supplies are steady, but not as plentiful.



**Watermelon** - Overall there is a shortage of watermelon throughout the U.S. The southeast has been battling rain for the past 5 weeks, severely affecting yields.



# Vegetable

## CROP REPORT

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**Asparagus** - Market is steady, and quality is good. Prices are a bit higher than average.



**Broccoli** - Supplies are limited as the CA coastal crops are ahead of schedule, then halted by below normal temps.



**Cauliflower** - Quality is good to very good from Salinas. The market remains unsettled with good supply.



**Carrots** - We are seeing both good quality and volume.



**Corn** - Georgia sweet corn market is marginal; quality has been hit and miss due to the recent rains.



**Celery** - Demand is average, but quality is fair to good.



# Vegetable

## CROP REPORT

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**Cucumber** - Good quality and condition from Sonora and Baja. Good supplies from GA; more Selects than Supers, expect to continue to see rain related issues until the fields dry out.



**Eggplant** - Volume is light but steady from GA; more Choice than Fancy are available. Expect to see some calyx discoloration, scarring, and misshapen product



**Garlic** - We are about 50% done with the 2017 crop. Supplies will remain tight between now and July. Prices remain high.



**Ginger** - Chinese markets are mixed, but quality is good.



**Green Cabbage** - Supplies have improved in the southeast. FOB calls are down, and quality remains very nice.

# Vegetable

## CROP REPORT

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**Green Onion** - Good volume crossing from Mexico. Quality should improve with night time harvesting.



**Kale** - Quality and supplies are good.



**Lettuce Iceberg** - Supplies are lower due to cooler weather. Quality is extremely good.



**Leaf Green and Red**- Red quality is good with occasional fringe burn, supply is normal. Green supply exceeds demand and quality has been good with occasional fringe burn.

**Leaf Romaine** - Good quality, fringe burn, and insect damage.

**Leaf Romaine Hearts** - Supplies exceed demand and quality is very good.

# Vegetable

## CROP REPORT

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**Onions** - Good supplies and quality available from CA, NM, and TX. Sizing is large, making small sizes limited. The market is steady



**Pepper, Bell** - GA/FL supplies and quality are spotty from the rain; NC will start up in a light way next week.



**Potato** – All ID suppliers are now packing Burbanks. Quality is good but sizing is running small, making 40-80 ct supplies lighter with higher markets, while the 90-120 ct and #2's remain plentiful and a value.



**Spinach** - Quality is fair with some mechanical damage.



**Squash** - GA supplies are limited and quality is inconsistent due to the rains, with better quality being reported in the zucchini than yellow squash.

# Vegetable

## CROP REPORT

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**Tomato** - Rounds: Weather will continue to effect the end of Central Florida season while North Florida is a week out. We expect markets to remain volatile and quality to be marginal over the next 10 to 14 days. South Carolina and Tenn. expected to start over a couple weeks.

Romas: Prices are flat due to a soft demand; however, they are still volatile and expected to remain this way for a few weeks due to quality.

Grapes: Supplies are tight as transition continues. Quality is questionable due to rain. We will continue to see firm markets for another 2 to 3 weeks.

Cherries: Supply is marginal, FOB prices are up, and quality will be hit and miss due to the recent rain.



# BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact [kenn@bayshoreproduce.net](mailto:kenn@bayshoreproduce.net) and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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