

CLIENT Manufactures Part Estimate													
Item Number	Description	Quantity	Weight Each	Weight	Area in Square Feet Each	Square Feet	Material Unit Cost	Material Cost	Labor Hours	Unit Labor Cost	Labor Cost	Line Item Cost	COST PER POUND
A1	BEAMS W8 x 31 x 4FT												
A2	W8 x 31 x 4 FEET	2.0	124.0	248.0	16.6667	33.3333	\$ 0.35	\$ 86.80	0.333	\$ 32.29	\$ 10.76	\$ 97.56	
A3	PLATE .5 x 3 x 8	4.0	2.6	10.2	0.3333	1.3333	\$ 0.35	\$ 3.57	0.267	\$ 32.29	\$ 8.61	\$ 12.19	
A4	PLATE GUSSET .5 x 7 x 8	4.0	7.9	31.8	0.7778	3.1111	\$ 0.35	\$ 11.12	0.367	\$ 32.29	\$ 11.84	\$ 22.96	
A5		-	-	-	-	-		\$ -		\$ 32.29	\$ -	\$ -	
A6		-	-	-	-	-		\$ -		\$ 32.29	\$ -	\$ -	
A7	WELD							\$ -	2.667	\$ 32.29	\$ 86.11	\$ 86.11	
A8	SandBlasting Material (media) and labor					37.7778	\$ 0.15	\$ 5.67	0.365	\$ 32.29	\$ 11.79	\$ 17.46	
A9	Sherwin Williams Protective & Marine Coatings HI-MIL SHER-TAR EPOXY (Part A: B69B40 Part B: B60V40)					37.7778	\$ 2.50	\$ 94.44	0.630	\$ 32.29	\$ 20.33	\$ 114.78	
A10													
A11	Total Material & Fabrication			290.0				\$ 201.60	4.628		\$ 149.44	\$ 351.05	
A12													
A13													
A14													
A15													
A16													
A17													
A18													
A19	PERCENT OF COST							57.4%			42.6%	100.0%	
A20	TOTAL FOR PART RUN	1		290.0				\$ 201.60	4.63		\$ 149.44	\$ 351.05	\$ 1.21

COMPARING SIGN COMPANY MANUFACTURING COST VS. DDV SELLING PRICE														
Item Number	Description	Quantity	Weight Each	Weight	Area in Square Feet Each	Square Feet	Material Unit Cost	Material Cost	Labor Hours	Unit Labor Cost	Labor Cost	Line Item Cost		DDV PRICE FOB Kansas
B1	BEAMS W8 x 31 x 4FT													
B2	W8 x 31 x 4 FEET	2.0	124.0	248.0		-	\$ 0.35	\$ 86.80	0.333	\$ 32.29	\$ 10.76	\$ 97.56		
B3	PLATE .5 x 3 x 8	4.0	2.6	10.2		-	\$ 0.35	\$ 3.57	0.267	\$ 32.29	\$ 8.61	\$ 12.19		
B4	PLATE GUSSET .5 x 7 x 8	4.0	7.9	31.8		-	\$ 0.35	\$ 11.12	0.367	\$ 32.29	\$ 11.84	\$ 22.96		
B5		-	-	-	-	-		\$ -		\$ 32.29	\$ -	\$ -		
B6		-	-	-	-	-		\$ -		\$ 32.29	\$ -	\$ -		
B7	WELD							\$ -	2.667	\$ 32.29	\$ 86.11	\$ 86.11		
B8	SandBlasting Material (media) and labor					-	\$ 0.15	\$ -	-	\$ 32.29	\$ -	\$ -		
B9	Sherwin Williams Protective & Marine Coatings HI-MIL SHER-TAR EPOXY (Part A: B69B40 Part B: B60V40)					-	\$ 2.50	\$ -	-	\$ 32.29	\$ -	\$ -		
B10														PLAIN
B11	Total Material & Fabrication			290.0				\$ 201.60	4.628		\$ 149.44	\$ 218.81		\$ 454.63
B12														
B13	Sandblast: M&L - SW HI-MIL SHER-TAR EPOXY: M&L (ADD TO PLAIN COST)					37.7778		\$ 100.11	0.99		\$ 32.12	\$ 132.23	\$ 3.50	\$ 229.97
B14														PLAIN & EPOXY
B15	TOTAL COST AND SELLING PRICE			290.0		37.7778		\$ 301.71	5.62		\$ 181.57	\$ 351.05		\$ 684.60
B16														PLAIN
B17	Quantity for this production run PLAIN	1										\$ 218.81		\$ 454.63
B18														PLAIN & EPOXY
B19	Quantity for this production run PLAIN & EPOXY	1										\$ 351.05		\$ 684.60
B20														
B21	PERCENT OF SIGN COMPANY COST							92.1%			68.3%	100.0%	COST PER POUND	
B22	TOTAL FOR PART RUN	1		290.0				\$ 201.60	4.63		\$ 149.44	\$ 218.81	\$ 0.75	