CAROLINE A PETERSON, D.M.D. • CYNTHIA COX, D.D.S. MELINDA CHAN, D.D.S.

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To whom it may concern,

In February 2003 I hired Gundelach and Associates as business consultants. At that time I had a dental practice that was in many ways successful, but I had very high overhead. I was looking for help in working "smarter not harder".

Susan and Jim helped us through the first stage of our growth towards a more efficient, better-run practice. Bi-weekly meetings addressed scheduling systems, production, collection, goals, and recall. With their guidance we increased production and collection and began to work effectively as a team.

I would recommend Susan and Jim Gundelach as consultants and welcome any discussion of their abilities and practice management style at any time.

Sincerely,

Carolina a. Potypon DMD

Caroline Peterson, D.M.D.