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USEPTA
\$10,000.00 minimum order
4/12/2016

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Lanier Config BOM	Lanier Equipment and Options Prices Per Unit	Oct-15 Suggested Retail Price	Discount From MSRP	END USER PRICE	*Maintenance Agreement Incl. Supplies	**36 Month Rental Incl. Maint.	**48 Month Rental Incl. Main.	**60 Month Rental Incl. Maint.
MULTIFUNCTION B&W								
MP301SPF	MP 301SPF	2,960	56%	1,302	408	77.62	68.37	62.77
MP301SPF	Paper Feed Unit Type PB 1040	460	60%	185		6.20	4.88	4.09
MP301SPF	Hard Drive Option Type 301 A	470	56%	205		6.87	5.41	4.53
MP301SPF	FAC57 CABINET	290	58%	123		4.12	3.25	2.72
MP301SPF	FAC58 CABINET	240	57%	104		3.48	2.75	2.30
MP301SPF	Fax Accessories				Agreement is billed annually, includes 24,000 b/w pages			
MP301SPF	Fax Connection Unit Type C	290	57%	126		4.22	3.33	2.78
MP301SPF	Print / Scan Option Accessories				overages billed at \$0.017 per page.			
MP301SPF	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MP301SPF	IEEE802.11a/g Wireless Type J	775	59%	315		10.55	8.32	6.96
MP301SPF	Gigabit Ethernet Board Type A	559	58%	233		7.81	6.15	5.15
MP301SPF	VM Card Type U	190	47%	100		3.35	2.64	2.21
MP301SPF	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MP301SPF	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MP301SPF	Browser Unit Type G	170	58%	72		2.41	1.90	1.59
MP301SPF	SD Card for NetWare Printing Type I	200	58%	84		2.81	2.22	1.86
MP301SPF	1 Year HotSpot Service Subscription Extension	595	43%	340		11.39	8.98	7.51
MP301SPF	2 Year HotSpot Service Subscription Extension	950	30%	665		22.28	17.56	14.70
MP301SPF	3 Year HotSpot Service Subscription Extension	1,350	30%	945		31.66	24.95	20.88
MP301SPF	4 Year HotSpot Service Subscription Extension	1,700	30%	1,190		39.87	31.42	26.30
MP301SPF	Ricoh App For Google Cloud Print	69	17%	57		1.91	1.50	1.26
MP301SPF	Security & Misc. Accessories							
MP301SPF	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MP301SPF	Copy Data Security Unit Type F	978	62%	376		12.60	9.93	8.31
MP301SPF	Data Overwrite Security Unit Type I	530	57%	230		7.71	6.07	5.08
MP301SPF	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MULTIFUNCTION B&W								
MP401SPF	MP 401SPF	3,310	56%	1,456	408	82.78	72.44	66.18
MP401SPF	Paper Feed Unit PB1060	169	23%	130		4.36	3.43	2.87
MP401SPF	Paper Feed Unit PB1070	305	24%	232		7.77	6.12	5.13
MP401SPF	(disc 09-16-15) Hard Disk Drive Option Type M6	339	64%	122		4.09	3.22	2.70
MP401SPF	Adjustable Height Cabinet Type G	235	48%	122		4.09	3.22	2.70
MP401SPF	Print / Scan Option Accessories				Agreement is billed annually, includes 24,000 b/w pages			
MP401SPF	Browser Unit Type M6	125	45%	68		2.29	1.80	1.51
MP401SPF	XPS Direct Print Option Type M6	95	48%	49		1.64	1.29	1.08
MP401SPF	Memory Unit Type M1 1.5GB	430	71%	125		4.19	3.30	2.76
MP401SPF	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MP401SPF	VM CARD Type W	109	68%	35		1.16	0.92	0.77
MP401SPF	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MP401SPF	IEEE802.11 Interface Unit Type O	400	32%	274		9.18	7.23	6.06
MP401SPF	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MP401SPF	Security & Misc. Accessories							



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MP401SPF	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MP2501SP	Lanier MP 2501SP	5,000	53%	2,351	360	108.76	92.07	81.96
MP2501SP	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05
MP2501SP	Paper Feed Unit PB2000	580	58%	244		8.17	6.44	5.39
MP2501SP	Paper Feed Unit PB2010	1,450	63%	541		18.12	14.28	11.96
MP2501SP	1 Bin Tray BN2010	340	47%	181		6.06	4.78	4.00
MP2501SP	Hard Disk Drive Option Type M1	490	59%	200	Agreement is billed annually,	6.70	5.28	4.42
MP2501SP	FAC59 CABINET	260	60%	104	includes 24,000	3.48	2.75	2.30
MP2501SP	Short Cabinet Type E	260	57%	111	b/w pages	3.72	2.93	2.45
MP2501SP	Print / Scan Option Accessories				overages billed at \$0.015 per page.			
MP2501SP	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MP2501SP	IEEE802.11a/g Wireless Type J	775	59%	315		10.55	8.32	6.96
MP2501SP	PostScript3 Unit Type M1	650	54%	301		10.08	7.95	6.65
MP2501SP	VM Card Type U	190	47%	100		3.35	2.64	2.21
MP2501SP	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MP2501SP	Browser Unit Type M1	170	58%	71		2.38	1.87	1.57
MP2501SP	SD card for NetWare printing Type M1	200	57%	86		2.88	2.27	1.90
MP2501SP	Fax Accessories							
MP2501SP	Fax Option Type M1	390	42%	226		7.57	5.97	4.99
MP2501SP	Fax Connection Unit Type M1	290	57%	125		4.19	3.30	2.76
MP2501SP	Security & Misc. Accessories							
MP2501SP	Memory Unit Type M1 1.5GB	430	71%	125		4.19	3.30	2.76
MP2501SP	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MP2501SP	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MP2501SP	Data Overwrite Security Unit Type I	530	57%	230		7.71	6.07	5.08
MP2501SP	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MP2501SP	FM 8006 Keyboard Bracket Only	199	57%	85		2.85	2.24	1.88
MP2501SP	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MP2501SP	Browser Unit Type M1	170	58%	71		2.38	1.87	1.57
MP2501SP	HotSpot Options							
MP2501SP	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MP2554SP	Lanier MP 2554	6,400	66%	2,170	624	124.70	109.29	99.96
MP2554SP	Lanier MP 3054	8,350	65%	2,894	624	148.95	128.40	115.96
MP2554SP	Lanier MP 3554	9,880	63%	3,619	624	173.24	147.54	131.98
MP2554SP	Cabinet Type F	250	58%	104		3.48	2.75	2.30
MP2554SP	Paper Feed Unit PB3150	760	60%	303		10.15	8.00	6.70
MP2554SP	Caster Table Type M3	270	56%	118		3.95	3.12	2.61
MP2554SP	Paper Feed Unit PB3220	1,584	69%	491		16.45	12.96	10.85
MP2554SP	Paper Feed LCIT PB3230	1,910	61%	744	Agreement is billed annually,	24.92	19.64	16.44
MP2554SP	LCIT RT3030 (1500 Sheets)	1,910	57%	823	includes 48,000	27.57	21.73	18.19
MP2554SP	Internal Shift Tray SH3070	450	59%	185	b/w pages	6.20	4.88	4.09



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MP2554SP	1 Bin Tray BN3110 (125 Sheets)	580	54%	264	overages billed at \$0.013 per page.	8.84	6.97	5.83
MP2554SP	Internal Finisher SR3180	961	58%	404		13.53	10.67	8.93
MP2554SP	Internal Finisher SR3130 (500 Sheet)	1,580	76%	380	12.73	10.03	8.40	
MP2554SP	Punch Unit PU3040 NA	983	59%	402	13.47	10.61	8.88	
MP2554SP	Finisher SR3140	1,930	60%	775	25.96	20.46	17.13	
MP2554SP	Booklet Finisher SR3150 (1000 Sheet External)	4,040	59%	1,642	55.01	43.35	36.29	
MP2554SP	Punch Unit PU3050 NA	980	67%	326	10.92	8.61	7.20	
MP2554SP	Bridge Unit BU3070	220	34%	146	4.89	3.85	3.23	
MP2554SP	Smart Operation Panel Type M3	380	56%	166	5.56	4.38	3.67	
MP2554SP	Print/Scan Interface Options							
MP2554SP	IEEE 1284 Interface Type A	134	57%	57	1.91	1.50	1.26	
MP2554SP	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315	10.55	8.32	6.96	
MP2554SP	PostScript3 Unit Type M12	740	59%	301	10.08	7.95	6.65	
MP2554SP	SD card for NetWare printing Type M12	200	60%	80	2.68	2.11	1.77	
MP2554SP	Browser Unit Type M12	116	59%	47	1.57	1.24	1.04	
MP2554SP	File Format Converter Type E	817	60%	325	10.89	8.58	7.18	
MP2554SP	OCR Unit Type M2	340	57%	146	4.89	3.85	3.23	
MP2554SP	Optional Counter Interface	81	58%	34	1.14	0.90	0.75	
MP2554SP	Key Counter Bracket Type M3	131	52%	63	2.11	1.66	1.39	
MP2554SP	Card Reader Bracket Type 3352	160	58%	68	2.28	1.80	1.50	
MP2554SP	Embedded HotSpot Type S	961	55%	435	14.57	11.48	9.61	
MP2554SP	IPDS Unit Type M12	1,625	58%	685	22.95	18.08	15.14	
MP2554SP	XPS Direct Print Option Type M12	111	59%	46	1.54	1.21	1.02	
MP2554SP	USB Device Server Option Type M12	270	57%	116	3.89	3.06	2.56	
MP2554SP	Facsimile Accessories							
MP2554SP	Fax Option Type M12	1,530	63%	567	18.99	14.97	12.53	
MP2554SP	Fax Connection Unit Type M12	300	59%	122	4.09	3.22	2.70	
MP2554SP	G3 Interface Unit Type M12	910	60%	362	12.13	9.56	8.00	
MP2554SP	64MB MEMORY UNIT TYPE M12	205	68%	65	2.18	1.72	1.44	
MP2554SP	Security & Miscellaneous Accessories							
MP2554SP	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138	4.62	3.64	3.05	
MP2554SP	Copy Data Security Unit Type G	960	61%	376	12.60	9.93	8.31	
MP2554SP	Smart Card Reader Built-in Unit Type M12	115	59%	47	1.57	1.24	1.04	
MP2554SP	Data Overwrite Security Unit Type I	530	57%	230	7.71	6.07	5.08	
MP2554SP	External Keyboard Bracket Type M3	110	59%	45	1.51	1.19	0.99	
MP2554SP	External USB Keyboard(No bracket)	70	54%	32	1.07	0.84	0.71	
MP2554SP	MP 2554 Removable Hard Drive	1,500	47%	800	26.80	21.12	17.68	
MP2554SP	MP 2554 Additional Removable Hard Drive	830	36%	533	17.84	14.06	11.77	
MP4054SP	MP 40544SP	12,250	70%	3,675	1,152	219.11	193.02	177.22
MP4054SP	MP 5054SP	14,725	70%	4,418	1,152	244.00	212.64	193.64
MP4054SP	MP 6054SP	18,925	70%	5,678	1,152	286.21	245.90	221.48
MP4054SP	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05



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MP4054SP	Cabinet Type F	250	58%	104		3.48	2.75	2.30
MP4054SP	Paper Feed Unit PB3150	760	60%	303		10.15	8.00	6.70
MP4054SP	Caster Table Type M3	270	56%	118		3.95	3.12	2.61
MP4054SP	Paper Feed Unit PB3220	1,584	69%	491	Agreement is billed annually,	16.45	12.96	10.85
MP4054SP	Paper Feed LCIT PB3230	1,910	61%	744	includes 96,000 b/w pages	24.92	19.64	16.44
MP4054SP	LCIT RT3030 (1500 Sheets)	1,910	57%	823	overages billed at \$0.012 per page.	27.57	21.73	18.19
MP4054SP	Internal Shift Tray SH3070	450	59%	185		6.20	4.88	4.09
MP4054SP	1 Bin Tray BN3110 (125 Sheets)	580	54%	264		8.84	6.97	5.83
MP4054SP	Internal Finisher SR3130 (500 Sheet)	1,580	76%	380		12.73	10.03	8.40
MP4054SP	Punch Unit PU3040 NA	983	59%	402		13.47	10.61	8.88
MP4054SP	Finisher SR3140	1,930	60%	775		25.96	20.46	17.13
MP4054SP	Booklet Finisher SR3150 (1000 Sheet External)	4,040	59%	1,642		55.01	43.35	36.29
MP4054SP	Punch Unit PU3050 NA	980	67%	326		10.92	8.61	7.20
MP4054SP	Booklet Finisher SR3170 (2,000 Sheet External)	5,110	50%	2,573		86.20	67.93	56.86
MP4054SP	Finisher SR3160 (3,000 Sheet External)	3,550	49%	1,794		60.10	47.36	39.65
MP4054SP	Punch Unit PU3060 NA	983	66%	332		11.12	8.76	7.34
MP4054SP	Bridge Unit BU3070	220	34%	146		4.89	3.85	3.23
MP4054SP	Smart Operation Panel Type M3	380	56%	166		5.56	4.38	3.67
MP4054SP	Print / Scan Option Accessories							
MP4054SP	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MP4054SP	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315		10.55	8.32	6.96
MP4054SP	PostScript3 Unit Type M12	740	59%	301		10.08	7.95	6.65
MP4054SP	SD card for NetWare printing Type M12	200	60%	80		2.68	2.11	1.77
MP4054SP	Browser Unit Type M12	116	59%	47		1.57	1.24	1.04
MP4054SP	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MP4054SP	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MP4054SP	Optional Counter Interface	81	58%	34		1.14	0.90	0.75
MP4054SP	Key Counter Bracket Type M3	131	52%	63		2.11	1.66	1.39
MP4054SP	Card Reader Bracket Type 3352	160	58%	68		2.28	1.80	1.50
MP4054SP	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MP4054SP	XPS Direct Print Option Type M12	111	59%	46		1.54	1.21	1.02
MP4054SP	USB Device Server Option Type M12	270	57%	116		3.89	3.06	2.56
MP4054SP	IPDS Unit Type M12	1,625	58%	685		22.95	18.08	15.14
MP4054SP	Facsimile Accessories							
MP4054SP	Fax Option Type M12	1,530	63%	567		18.99	14.97	12.53
MP4054SP	Fax Connection Unit Type M12	300	59%	122		4.09	3.22	2.70
MP4054SP	G3 Interface Unit Type M12	910	60%	362		12.13	9.56	8.00
MP4054SP	(replace with MX417102RA) Memory Unit Type M12 64MB	205	14%	176		5.90	4.65	3.89
MP4054SP	64MB MEMORY UNIT TYPE M12	205	68%	65		2.18	1.72	1.44
MP4054SP	Security & Miscellaneous Accessories							
MP4054SP	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MP4054SP	Smart Card Reader Built-in Unit Type M12	115	59%	47		1.57	1.24	1.04
MP4054SP	Data Overwrite Security Unit Type I	530	57%	230		7.71	6.07	5.08



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MP4054SP	External Keyboard Bracket Type M3	110	59%	45		1.51	1.19	0.99
MP4054SP	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MP4054SP	MP 2554 Removable Hard Drive	1,500	47%	800		26.80	21.12	17.68
MP4054SP	MP 2554 Additional Removable Hard Drive	830	36%	533		17.84	14.06	11.77
MP6002SP	MP 6002SP	24,500	68%	7,836	2,000	429.17	373.54	339.84
MP6002SP	MP 7502	26,500	70%	8,015	2,000	435.17	378.26	343.80
MP6002SP	MP 7502SP	31,000	67%	10,099	2,000	504.98	433.28	389.85
MP6002SP	MP 9002SP	39,000	68%	12,559	2,000	587.39	498.22	444.22
MP6002SP	ESP XG-PCS-20D (120 Volt, 20 Amp)	350	59%	144		4.82	3.80	3.18
MP6002SP	ESP XG-PCS-20820D (208 Volt, 20 Amp)	366	43%	210		7.04	5.54	4.64
MP6002SP	LCIT RT4010	2,600	69%	806		27.00	21.28	17.81
MP6002SP	Finisher SR4060	3,770	66%	1,291		43.25	34.08	28.53
MP6002SP	Booklet Finisher SR4070	6,550	54%	2,996	Agreement is billed annually,	100.37	79.09	66.21
MP6002SP	Finisher SR4080	6,550	58%	2,761	includes 200,000	92.49	72.89	61.02
MP6002SP	Punch Unit Type 3260	995	54%	461	b/w pages	15.44	12.17	10.19
MP6002SP	Type 1075 Hole Punch	1,223	60%	488	overages billed at	16.35	12.88	10.78
MP6002SP	Cover Interposer Tray CI4000	1,470	57%	633	\$0.010 per page.	21.21	16.71	13.99
MP6002SP	Copy Tray Type 9002	200	63%	75		2.51	1.98	1.66
MP6002SP	8 1/2"x14" PAPER SIZE TRAY Type 9002	1,090	58%	463		15.51	12.22	10.23
MP6002SP	11" x 17" Tray Unit Type 9001	1,942	57%	828		27.74	21.86	18.30
MP6002SP	Card Rdr Bracket Type 1075	164	60%	66		2.21	1.74	1.46
MP6002SP	Output Jogger Unit Type 9002A	470	58%	199		6.67	5.25	4.40
MP6002SP	Multi-Folding Unit FD4000	11,510	59%	4,685		156.95	123.68	103.54
MP6002SP	VM Card Type U	190	47%	100		3.35	2.64	2.21
MP6002SP	Booklet Maker BK5010e	12,150	36%	7,771		260.33	205.15	171.74
MP6002SP	CF5010 Cover Feeder	3,100	40%	1,857		62.21	49.02	41.04
MP6002SP	Trimmer TR5010e	8,300	32%	5,635		188.77	148.76	124.53
MP6002SP	Book Folder BF5010e	8,300	35%	5,435		182.07	143.48	120.11
MP6002SP	BK5010 Rail Unit	320	32%	219		7.34	5.78	4.84
MP6002SP	ST5010e Two Side Trim Option	40,500	31%	28,067		940.24	740.97	620.28
MP6002SP	Trim Waste Kit Type BF5010e	2,100	31%	1,455		48.74	38.41	32.16
MP6002SP	GBC StreamPunch Pro	9,495	30%	6,616		221.64	174.66	146.21
MP6002SP	GBC Die Set 3 Hole (Ring Binder)	455	39%	279		9.35	7.37	6.17
MP6002SP	GBC Pro 3 Hole HD Die Set	990	31%	686		22.98	18.11	15.16
MP6002SP	GBC Die Set 11 Hole (Velobind)	535	38%	332		11.12	8.76	7.34
MP6002SP	GBC Die Set 19 Hole (Cerlox)	535	38%	332		11.12	8.76	7.34
MP6002SP	GBC Pro 19 Hole HD Die Set	1,995	31%	1,383		46.33	36.51	30.56
MP6002SP	GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535	38%	332		11.12	8.76	7.34
MP6002SP	GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535	38%	332		11.12	8.76	7.34
MP6002SP	GBC Die Set 44 Hole (Color Coil)	535	38%	332		11.12	8.76	7.34
MP6002SP	GBC Pro 44 Hole HD Die Set	1,760	31%	1,220		40.87	32.21	26.96
MP6002SP	GBC 32 Hole Pro Click Die Set	535	38%	332		11.12	8.76	7.34



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MP6002SP	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MP6002SP	FM 8004 Keyboard Bracket Only	199	67%	65		2.18	1.72	1.44
MP6002SP	Type MP 9002 RHD	1,500	44%	843		28.24	22.26	18.63
MP6002SP	Type MP 9002 ARHD	830	33%	558		18.69	14.73	12.33
MP6002SP	Fax Accessories							
MP6002SP	Fax Option Type 9002	1,440	67%	472		15.81	12.46	10.43
MP6002SP	G3 Interface Unit Type 9002	850	57%	368		12.33	9.72	8.13
MP6002SP	32MB Memory 400dpi/SAF	205	51%	100		3.35	2.64	2.21
MP6002SP	Fax Connection Unit Type E	290	56%	128		4.29	3.38	2.83
MP6002SP	Print / Scan Option Accessories							
MP6002SP	Printer/Scanner Unit Type 9002	4,500	70%	1,340		44.89	35.38	29.61
MP6002SP	PostScript3 Unit Type 9002	2,780	56%	1,230		41.21	32.47	27.18
MP6002SP	Copy Data Security Unit Type F	978	62%	376		12.60	9.93	8.31
MP6002SP	Data Overwrite Security Unit Type H	530	68%	172		5.76	4.54	3.80
MP6002SP	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MP6002SP	MAIL BOX CS4000	2,670	57%	1,143		38.29	30.18	25.26
MP6002SP	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MP6002SP	IEEE802.11a/g Wireless Type J	775	59%	315		10.55	8.32	6.96
MP6002SP	Gigabit Ethernet Type B	625	59%	255		8.54	6.73	5.64
MP6002SP	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MP6002SP	SD card for NetWare printing Type L	200	57%	87		2.91	2.30	1.92
MP6002SP	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MP6002SP	Browser Unit Type J	190	62%	73		2.45	1.93	1.61
MP6002SP	IPDS Unit Type 9002	1,449	31%	1,004		33.63	26.51	22.19
MP6002SP	Ricoh App For Google Cloud Print	69	17%	57		1.91	1.50	1.26
MULTIFUNCTION COLOR								
MPC306-	MP C306SPF	4,419	53%	2,060	318	95.49	80.87	72.02
MPC306-	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05
MPC306-	Network & Scan Connect - Seg BC3	350	14%	300		10.05	7.92	6.63
MPC306-	MPC305 Low Cabinet	278	57%	120	Agreement is billed annually, includes 12,000 b/w & 1,200 f/c pages overages billed at \$0.017 b/w and \$0.095 f/c page.	4.02	3.17	2.65
MPC306-	MPC305 Medium Cabinet	288	57%	125		4.19	3.30	2.76
MPC306-	MPC305 High Cabinet	311	58%	131		4.39	3.46	2.90
MPC306-	Paper Feed Unit	629	57%	270		9.04	7.12	5.96
MPC306-	1 Bin Tray	279	58%	118		3.94	3.10	2.60
MPC306-	Optional Counter Interface	81	58%	34		1.14	0.90	0.75
MPC306-	Fax Accessories							
MPC306-	Fax Connecton Unit	299	57%	128		4.27	3.37	2.82
MPC306-	Print / Scan Option Accessories							
MPC306-	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MPC306-	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315		10.55	8.32	6.96
MPC306-	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MPC306-	XPS Direct Print Option	115	58%	48		1.61	1.27	1.06



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MPC306-	OCR Unit	335	58%	140		4.68	3.69	3.09
MPC306-	USB Device Server Option Type M12	270	57%	116		3.89	3.06	2.56
MPC306-	Unicode Font Package for SAP - 1 Device License (limited availability)	350	23%	268		8.98	7.08	5.92
MPC306-	Security & Misc. Accessories							
MPC306-	NFC Card Reader	339	58%	143		4.79	3.77	3.16
MPC306-	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MPC306-	Camera Direct Print Card	275	58%	115		3.86	3.04	2.55
MPC306-	Data Overwrite Security Unit Type I	530	57%	230		7.71	6.07	5.08
MPC306-	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MPC306-	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MPC401-	MP C401	5,880	47%	3,116	600	154.39	132.26	118.86
MPC401-	MP C401SR	6,405	47%	3,395	600	163.73	139.63	125.03
MPC401-	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05
MPC401-	Paper Feed Unit 1 x 550	693	37%	439		14.71	11.59	9.70
MPC401-	Paper Feed Unit 2 x 550	1,302	37%	824	Agreement is billed annually,	27.60	21.75	18.21
MPC401-	FAC49 CABINET	221	36%	142	includes 24,000	4.76	3.75	3.14
MPC401-	(repl w/ 52470) FAC50 Cabinet	189	35%	123	b/w & 2,400 f/c	4.12	3.25	2.72
MPC401-	FAC50 CABINET	189	35%	123	pages overages	4.12	3.25	2.72
MPC401-	FAC51 CABINET	200	37%	126	billed at \$0.016	4.22	3.33	2.78
MPC401-	1 Bin Tray	336	37%	213	b/w and \$0.090	7.14	5.62	4.71
MPC401-	Side Tray Type C400	231	38%	144	f/c page.	4.82	3.80	3.18
MPC401-	Smart Operation Panel Type M10	380	60%	152		5.09	4.01	3.36
MPC401-	Fax Accessories							
MPC401-	Fax Option Type M10	977	37%	615		20.60	16.24	13.59
MPC401-	FAX Connection Unit Type M10	300	60%	120		4.02	3.17	2.65
MPC401-	32MB Memory 400dpi/SAF	205	51%	100		3.35	2.64	2.21
MPC401-	Print / Scan Option Accessories							
MPC401-	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MPC401-	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MPC401-	IEEE802.11 Interface Unit Type O	400	32%	274		9.18	7.23	6.06
MPC401-	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MPC401-	Browser Unit Type M10	170	61%	67		2.24	1.77	1.48
MPC401-	XPS Direct Print Option Type M10	113	59%	46		1.54	1.21	1.02
MPC401-	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MPC401-	Security & Misc. Accessories							
MPC401-	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MPC401-	Data Overwrite Security Unit Type H	530	68%	172		5.76	4.54	3.80
MPC2003-	Lanier MP C2003	6,890	61%	2,667	576	137.34	118.41	106.94
MPC2003-	Lanier MP C2503	9,330	64%	3,352	576	160.29	136.49	122.08
MPC2003-	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05
MPC2003-	Paper Feed Unit PB3220	1,584	69%	491		16.45	12.96	10.85



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MPC2003-	Paper Feed Unit PB3150	760	60%	303	Agreement is	10.15	8.00	6.70
MPC2003-	1 Bin Tray BN3110 (125 Sheets)	580	54%	264	billed annually,	8.84	6.97	5.83
MPC2003-	Internal Shift Tray SH3070	450	59%	185	includes 24,000	6.20	4.88	4.09
MPC2003-	Internal Finisher SR3130 (500 Sheet)	1,580	76%	380	b/w & 2,400 f/c	12.73	10.03	8.40
MPC2003-	Punch Unit PU3040 NA	983	59%	402	pages overages	13.47	10.61	8.88
MPC2003-	Card Reader Bracket Type 3352	160	58%	68	billed at \$0.015	2.28	1.80	1.50
MPC2003-	Optional Counter Interface Unit Type A	81	57%	35	b/w and \$0.090	1.17	0.92	0.77
MPC2003-	Caster Table Type M3	270	56%	118	f/c page.	3.95	3.12	2.61
MPC2003-	Key Counter Bracket Type M3	131	52%	63		2.11	1.66	1.39
MPC2003-	Internal Finisher SR3180	961	58%	404		13.53	10.67	8.93
MPC2003-	External Keyboard Bracket Type M3	110	59%	45		1.51	1.19	0.99
MPC2003-	Smart Operation Panel Type M3	380	56%	166		5.56	4.38	3.67
MPC2003-	Smart Card Reader Built-in Unit Type M2	115	57%	50		1.68	1.32	1.11
MPC2003-	Cabinet Type F	250	58%	104		3.48	2.75	2.30
MPC2003-	Print / Scan Option Accessories							
MPC2003-	Postscript3 Unit Type M3	630	39%	384		12.86	10.14	8.49
MPC2003-	Camera Direct Print Card Type M3	270	54%	124		4.15	3.27	2.74
MPC2003-	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MPC2003-	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315		10.55	8.32	6.96
MPC2003-	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MPC2003-	Memory Experts Type M3 2GB	470	57%	202		6.77	5.33	4.46
MPC2003-	Browser Unit Type M9	165	56%	72		2.41	1.90	1.59
MPC2003-	SD card for NetWare printing Type M3	200	58%	85		2.85	2.24	1.88
MPC2003-	IPDS Unit Type M3	1,730	58%	725		24.29	19.14	16.02
MPC2003-	Imageable Area Extension Unit Type M3	110	59%	45		1.51	1.19	0.99
MPC2003-	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MPC2003-	Fax Accessories							
MPC2003-	Fax Option Type M3	1,400	43%	794		26.60	20.96	17.55
MPC2003-	Handset HS3020	100	45%	55		1.84	1.45	1.22
MPC2003-	G3 Interface Unit Type M3	910	58%	382		12.80	10.08	8.44
MPC2003-	Fax Connection Unit Type M3	290	57%	126		4.22	3.33	2.78
MPC2003-	32MB Memory 400dpi/SAF	205	51%	100		3.35	2.64	2.21
MPC2003-	Security & Misc. Accessories							
MPC2003-	Data Overwrite Security Unit Type I	530	57%	230		7.71	6.07	5.08
MPC2003-	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MPC2003-	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MPC2003-	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MPC3003-	MP C3003	12,500	61%	4,875	960	243.31	208.70	187.74
MPC3003-	MP C3503	14,900	61%	5,808	960	274.57	233.33	208.36
MPC3003-	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05
MPC3003-	Paper Feed Unit PB3150	760	60%	303		10.15	8.00	6.70
MPC3003-	Paper Feed Unit PB3160	1,650	69%	514	Agreement is	17.22	13.57	11.36



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MPC3003-	Paper Feed LCIT PB3230	1,910	61%	744	limited annually, includes 48,000	24.92	19.64	16.44
MPC3003-	LCIT RT3030 (1500 Sheets)	1,910	57%	823	b/w & 4,800 t/c	27.57	21.73	18.19
MPC3003-	Internal Shift Tray SH3070	450	59%	185	pages overages	6.20	4.88	4.09
MPC3003-	1 Bin Tray BN3110 (125 Sheets)	580	54%	264	billed at \$0.012	8.84	6.97	5.83
MPC3003-	Bridge Unit BU3070	220	34%	146	b/w and \$0.080	4.89	3.85	3.23
MPC3003-	Finisher SR3140	1,930	60%	775	t/c page.	25.96	20.46	17.13
MPC3003-	Booklet Finisher SR3150 (1000 Sheet External)	4,040	59%	1,642		55.01	43.35	36.29
MPC3003-	Punch Unit PU3040 NA	983	59%	402		13.47	10.61	8.88
MPC3003-	Internal Finisher SR3130 (500 Sheet)	1,580	76%	380		12.73	10.03	8.40
MPC3003-	Punch Unit PU3050 NA	980	67%	326		10.92	8.61	7.20
MPC3003-	Smart Operation Panel Type M3	380	56%	166		5.56	4.38	3.67
MPC3003-	Imageable Area Extension Unit Type M3	110	59%	45		1.51	1.19	0.99
MPC3003-	Cabinet Type F	250	58%	104		3.48	2.75	2.30
MPC3003-	Caster Table Type M3	270	56%	118		3.95	3.12	2.61
MPC3003-	Fax Accessories							
MPC3003-	Fax Option Type M3	1,400	43%	794		26.60	20.96	17.55
MPC3003-	Fax Connection Unit Type M3	290	57%	126		4.22	3.33	2.78
MPC3003-	G3 Interface Unit Type M3	910	58%	382		12.80	10.08	8.44
MPC3003-	32MB Memory 400dpi/SAF	205	51%	100		3.35	2.64	2.21
MPC3003-	Print / Scan Option Accessories							
MPC3003-	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MPC3003-	Camera Direct Print Card Type M3	270	54%	124		4.15	3.27	2.74
MPC3003-	Postscript3 Unit Type M3	630	39%	384		12.86	10.14	8.49
MPC3003-	SD card for NetWare printing Type M3	200	58%	85		2.85	2.24	1.88
MPC3003-	Browser Unit Type M3	170	58%	72		2.41	1.90	1.59
MPC3003-	IPDS Unit Type M3	1,730	58%	725		24.29	19.14	16.02
MPC3003-	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MPC3003-	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MPC3003-	Key Counter Bracket Type M3	131	52%	63		2.11	1.66	1.39
MPC3003-	Card Reader Bracket Type 3352	160	58%	68		2.28	1.80	1.50
MPC3003-	Memory Experts Type M3 2GB	470	57%	202		6.77	5.33	4.46
MPC3003-	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MPC3003-	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315		10.55	8.32	6.96
MPC3003-	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MPC3003-	Color Controller E-22C	4,500	42%	2,629		88.07	69.41	58.10
MPC3003-	Color Controller Connection Board Type M3	340	54%	158		5.29	4.17	3.49
MPC3003-	Fiery Compose FS-100	1,210	37%	767		25.69	20.25	16.95
MPC3003-	Fiery Impose Type FS-100	2,300	30%	1,610		53.94	42.50	35.58
MPC3003-	Hot Folders TYPE FS-100	725	30%	508		17.02	13.41	11.23
MPC3003-	Spot On Type FS100	725	30%	508		17.02	13.41	11.23
MPC3003-	Auto Trap TYPE FS-100	725	30%	508		17.02	13.41	11.23
MPC3003-	Fiery CPS v4	3,260	36%	2,100		70.35	55.44	46.41
MPC3003-	Fiery CPSv4 Software only	2,241	45%	1,234		41.34	32.58	27.27



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MPC3003-	Fiery ES-2000 Spectrophotometer	1,295	30%	905		30.32	23.89	20.00
MPC3003-	EFI Productivity Pack for Fiery E22b E22c	5,000	31%	3,435		115.07	90.68	75.91
MPC3003-	Ricoh App For Google Cloud Print	69	17%	57		1.91	1.50	1.26
MPC3003-	Security & Misc. Accessories							
MPC3003-	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MPC3003-	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MPC3003-	Smart Card Reader Built-in Unit Type M2	115	57%	50		1.68	1.32	1.11
MPC3003-	External Keyboard Bracket Type M3	110	59%	45		1.51	1.19	0.99
MPC3003-	Data Overwrite Security Unit Type I	530	57%	230		7.71	6.07	5.08
MPC3003-	TYPE MP C3503 Removable Hard Drive	1,500	38%	926		31.02	24.45	20.46
MPC3003-	TYPE MP C3503 Additional Removabale Hard Drive	830	33%	552		18.49	14.57	12.20
MPC4503-	MP C4503	18,590	67%	6,177	1,872	362.93	319.07	292.51
MPC4503-	MP C5503	22,014	63%	8,058	1,872	425.94	368.73	334.08
MPC4503-	MP C6003	25,315	63%	9,379	1,872	470.20	403.61	363.28
MPC4503-	ESP XG-PCS-15D (120 Volt, 15 Amp)	346	60%	138		4.62	3.64	3.05
MPC4503-	Paper Feed Unit PB3150	760	60%	303		10.15	8.00	6.70
MPC4503-	Paper Feed Unit PB3160	1,650	69%	514	Agreement is	17.22	13.57	11.36
MPC4503-	Paper Feed LCIT PB3230	1,910	61%	744	billed annually,	24.92	19.64	16.44
MPC4503-	LCIT RT3030 (1500 Sheets)	1,910	57%	823	includes 96,000	27.57	21.73	18.19
MPC4503-	Internal Shift Tray SH3070	450	59%	185	b/w & 9,600 f/c	6.20	4.88	4.09
MPC4503-	1 Bin Tray BN3110 (125 Sheets)	580	54%	264	pages overages	8.84	6.97	5.83
MPC4503-	Bridge Unit BU3070	220	34%	146	billed at \$0.012	4.89	3.85	3.23
MPC4503-	Finisher SR3140	1,930	60%	775	b/w and \$0.075	25.96	20.46	17.13
MPC4503-	Booklet Finisher SR3150 (1000 Sheet External)	4,040	59%	1,642	f/c page.	55.01	43.35	36.29
MPC4503-	Punch Unit PU3050 NA	980	67%	326		10.92	8.61	7.20
MPC4503-	Booklet Finisher SR3170 (2,000 Sheet External)	5,110	50%	2,573		86.20	67.93	56.86
MPC4503-	Finisher SR3160 (3,000 Sheet External)	3,550	49%	1,794		60.10	47.36	39.65
MPC4503-	Punch Unit PU3060 NA	983	66%	332		11.12	8.76	7.34
MPC4503-	Internal Finisher SR3130 (500 Sheet)	1,580	76%	380		12.73	10.03	8.40
MPC4503-	Punch Unit PU3040 NA	983	59%	402		13.47	10.61	8.88
MPC4503-	Smart Operation Panel Type M3	380	56%	166		5.56	4.38	3.67
MPC4503-	Imageable Area Extension Unit Type M3	110	59%	45		1.51	1.19	0.99
MPC4503-	Cabinet Type F	250	58%	104		3.48	2.75	2.30
MPC4503-	Caster Table Type M3	270	56%	118		3.95	3.12	2.61
MPC4503-	Fax Accessories							
MPC4503-	Fax Option Type M4	1,400	43%	794		26.60	20.96	17.55
MPC4503-	Fax Connection Unit Type M4	290	57%	126		4.22	3.33	2.78
MPC4503-	G3 Interface Unit Type M4	910	58%	382		12.80	10.08	8.44
MPC4503-	32MB Memory 400dpi/SAF	205	51%	100		3.35	2.64	2.21
MPC4503-	Print / Scan Option Accessories							
MPC4503-	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MPC4503-	Camera Direct Print Card Type M4	270	54%	124		4.15	3.27	2.74



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MPC4503-	Postscript3 Unit Type M4	630	39%	384		12.86	10.14	8.49
MPC4503-	SD card for NetWare printing Type M4	200	58%	85		2.85	2.24	1.88
MPC4503-	IPDS Unit Type M4	1,730	58%	725		24.29	19.14	16.02
MPC4503-	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MPC4503-	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MPC4503-	Key Counter Bracket Type M3	131	52%	63		2.11	1.66	1.39
MPC4503-	Card Reader Bracket Type 3352	160	58%	68		2.28	1.80	1.50
MPC4503-	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MPC4503-	Browser Unit Type M4	170	58%	72		2.41	1.90	1.59
MPC4503-	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315		10.55	8.32	6.96
MPC4503-	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MPC4503-	Color Controller E-22C	4,500	42%	2,629		88.07	69.41	58.10
MPC4503-	Color Controller Connection Board Type M4	340	54%	158		5.29	4.17	3.49
MPC4503-	Fiery Compose FS-100	1,210	37%	767		25.69	20.25	16.95
MPC4503-	Fiery Impose Type FS-100	2,300	30%	1,610		53.94	42.50	35.58
MPC4503-	Hot Folders TYPE FS-100	725	30%	508		17.02	13.41	11.23
MPC4503-	Spot On Type FS100	725	30%	508		17.02	13.41	11.23
MPC4503-	Auto Trap TYPE FS-100	725	30%	508		17.02	13.41	11.23
MPC4503-	Fiery CPS v4	3,260	36%	2,100		70.35	55.44	46.41
MPC4503-	Fiery CPSv4 Software only	2,241	45%	1,234		41.34	32.58	27.27
MPC4503-	Fiery ES-2000 Spectrophotometer	1,295	30%	905		30.32	23.89	20.00
MPC4503-	EFI Productivity Pack for Fiery E22b E22c	5,000	31%	3,435		115.07	90.68	75.91
MPC4503-	Ricoh App For Google Cloud Print	69	17%	57		1.91	1.50	1.26
MPC4503-	Security & Misc. Accessories							
MPC4503-	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MPC4503-	External USB Keyboard(No bracket)	70	54%	32		1.07	0.84	0.71
MPC4503-	Smart Card Reader Built-in Unit Type M2	115	57%	50		1.68	1.32	1.11
MPC4503-	External Keyboard Bracket Type M3	110	59%	45		1.51	1.19	0.99
MPC4503-	Data Overwrite Security Unit Type H	530	68%	172		5.76	4.54	3.80
MPC4503-	TYPE MP C6003 Removable Hard Drive	1,500	38%	926		31.02	24.45	20.46
MPC4503-	TYPE MP C6003 Additional Removable Hard Drive	830	33%	552		18.49	14.57	12.20
MPC6502SP	Lanier MP C6502SP	37,775	60%	15,073	3,400	788.28	681.26	616.45
MPC6502SP	Lanier MP C8002SP	48,215	68%	15,573	3,400	805.03	694.46	627.50
MPC6502SP	ESP XG-PCS-20D (120 Volt, 20 Amp)	350	59%	144		4.82	3.80	3.18
MPC6502SP	ESP XG-PCS-20820D (208 Volt, 20 Amp)	366	43%	210		7.04	5.54	4.64
MPC6502SP	Finisher SR4090	4,270	67%	1,429		47.87	37.73	31.58
MPC6502SP	Booklet Finisher SR4100	7,110	67%	2,381	Agreement is	79.76	62.86	52.62
MPC6502SP	Output Jogger Unit Type M2	500	57%	217	billed annually,	7.27	5.73	4.80
MPC6502SP	Punch Unit PU3060 NA	983	66%	332	includes 200,000	11.12	8.76	7.34
MPC6502SP	Finisher SR4110	7,220	62%	2,743	b/w & 20,000 f/c	91.89	72.42	60.62
MPC6502SP	Copy Tray Type M2	220	59%	90	pages overages	3.02	2.38	1.99
MPC6502SP	LCIT RT4020	3,100	59%	1,258	billed at \$0.010	42.14	33.21	27.80
					b/w and \$0.070			



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MPC6502SP	LCIT RT4030	6,450	56%	2,812	f/c page.	94.20	74.24	62.15
MPC6502SP	Cover Interposer Tray CI4010	1,520	57%	656		21.98	17.32	14.50
MPC6502SP	Cover Interposer Tray CI4020	4,560	56%	1,987		66.56	52.46	43.91
MPC6502SP	A3/11"x17" Tray Unit Type M2	1,960	56%	853		28.58	22.52	18.85
MPC6502SP	Tab Sheet Holder Type M2	70	61%	27		0.90	0.71	0.60
MPC6502SP	PU5000 Punch Unit	986	49%	501		16.78	13.23	11.07
MPC6502SP	Multi-Folding Unit FD4000	11,510	59%	4,685		156.95	123.68	103.54
MPC6502SP	Copy Data Security Unit Type G	960	61%	376		12.60	9.93	8.31
MPC6502SP	Data Overwrite Security Unit Type H	530	68%	172		5.76	4.54	3.80
MPC6502SP	Mail Box CS4010	2,850	57%	1,238		41.47	32.68	27.36
MPC6502SP	8 1/2" x 14" Paper Size Tray Type M2	1,160	60%	463		15.51	12.22	10.23
MPC6502SP	Fax Accessories							
MPC6502SP	Fax Option Type M2	1,490	49%	757		25.36	19.98	16.73
MPC6502SP	Fax Connection Unit Type M2	290	57%	126		4.22	3.33	2.78
MPC6502SP	G3 Interface Unit Type M2	940	61%	363		12.16	9.58	8.02
MPC6502SP	32MB Memory 400dpi/SAF	205	51%	100		3.35	2.64	2.21
MPC6502SP	Print / Scan Option Accessories							
MPC6502SP	Optional Counter Interface Unit Type A	81	57%	35		1.17	0.92	0.77
MPC6502SP	File Format Converter Type E	817	60%	325		10.89	8.58	7.18
MPC6502SP	IEEE 1284 Interface Type A	134	57%	57		1.91	1.50	1.26
MPC6502SP	Unicode Font Package for SAP - 1 Device License (limited availability)	350	23%	268		8.98	7.08	5.92
MPC6502SP	Unicode Font Package for SAP - 10 Device License (limited availability)	3,000	24%	2,293		76.82	60.54	50.68
MPC6502SP	Embedded HotSpot Type S	961	55%	435		14.57	11.48	9.61
MPC6502SP	Browser Unit Type M2	100	56%	44		1.47	1.16	0.97
MPC6502SP	Smart Card Reader Built-in Unit Type M2	115	57%	50		1.68	1.32	1.11
MPC6502SP	PostScript3 Unit Type M2	630	57%	268		8.98	7.08	5.92
MPC6502SP	IPDS Unit Type M2	1,750	57%	759		25.43	20.04	16.77
MPC6502SP	OCR Unit Type M2	340	57%	146		4.89	3.85	3.23
MPC6502SP	IEEE 802.11a/g/n Interface Unit Type M2	800	61%	315		10.55	8.32	6.96
MPC6502SP	SD Card for NetWare Printing Type M2	220	60%	89		2.98	2.35	1.97
MPC6502SP	Ricoh App For Google Cloud Print	69	17%	57		1.91	1.50	1.26
MPC6502SP	Fiery Accessories							
MPC6502SP	Fiery E-22B	7,500	39%	4,564		152.89	120.49	100.86
MPC6502SP	EFI SeeQuence Impose	2,500	30%	1,750		58.63	46.20	38.68
MPC6502SP	Fiery Compose FS-100	1,210	37%	767		25.69	20.25	16.95
MPC6502SP	Spot-On	1,282	57%	551		18.46	14.55	12.18
MPC6502SP	Fiery CPS v4	3,260	36%	2,100		70.35	55.44	46.41
MPC6502SP	Fiery CPSv4 Software only	2,241	45%	1,234		41.34	32.58	27.27
MPC6502SP	Fiery ES-2000 Spectrophotometer	1,295	30%	905		30.32	23.89	20.00
MPC6502SP	EFI Productivity Pack for Fiery E22b E22c	5,000	31%	3,435		115.07	90.68	75.91
MPC6502SP	GBC StreamPunch							
MPC6502SP	GBC StreamPunch Pro	9,495	30%	6,616		221.64	174.66	146.21
MPC6502SP	GBC Die Set 3 Hole (Ring Binder)	455	39%	279		9.35	7.37	6.17



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MPC6502SP	GBC Pro 3 Hole HD Die Set	990	31%	686		22.98	18.11	15.16
MPC6502SP	GBC Die Set 11 Hole (Velobind)	535	38%	332		11.12	8.76	7.34
MPC6502SP	GBC Die Set 19 Hole (Cerlox)	535	38%	332		11.12	8.76	7.34
MPC6502SP	GBC Pro 19 Hole HD Die Set	1,995	31%	1,383		46.33	36.51	30.56
MPC6502SP	GBC Die Set 21 Hole (Twin Loop Wire 2:1)	535	38%	332		11.12	8.76	7.34
MPC6502SP	GBC Die Set 32 Hole (Twin Loop Wire 3:1)	535	38%	332		11.12	8.76	7.34
MPC6502SP	GBC Die Set 44 Hole (Color Coil)	535	38%	332		11.12	8.76	7.34
MPC6502SP	GBC Pro 44 Hole HD Die Set	1,760	31%	1,220		40.87	32.21	26.96
MPC6502SP	GBC 32 Hole Pro Click Die Set	535	38%	332		11.12	8.76	7.34
MPC6502SP	Booklet Maker BK5010e	12,150	36%	7,771		260.33	205.15	171.74
MPC6502SP	Trimmer TR5010e	8,300	32%	5,635		188.77	148.76	124.53
MPC6502SP	Book Folder BF5010e	8,300	35%	5,435		182.07	143.48	120.11
MPC6502SP	CF5010 Cover Feeder	3,100	40%	1,857		62.21	49.02	41.04
MPC6502SP	BK5010 Rail Unit	320	32%	219		7.34	5.78	4.84
DIGITAL DUPLICATORS								
DD 3334-	DD 3334	4,935	56%	2,184	1,500	198.16	182.66	173.27
DD 3334-	Document Feeder	1,045	37%	659		22.08	17.40	14.56
DD 3334-	Platen Cover	137	63%	51		1.71	1.35	1.13
DD 3334-	Color Drum Type 20	1,045	37%	659	See Footnote 1	22.08	17.40	14.56
DD 3334-	Tape Dispenser Type 20 (limited availability)	373	42%	218	for inclusions and	7.30	5.76	4.82
DD 3334-	Printer Unit type 4545A	1,421	54%	648	exclusions on	21.71	17.11	14.32
DD 3334-	CABINET TYPE 45	371	46%	199	duplicator	6.67	5.25	4.40
					maintenance			
DD4450-	DD 4450	8,001	50%	3,986	1,500	258.53	230.23	213.09
DD4450-	Color Drum Type 45 (L)	1,152	51%	567		18.99	14.97	12.53
DD4450-	Tape Dispenser Type 20 (limited availability)	373	42%	218		7.30	5.76	4.82
DD4450-	Printer Unit type 4545A	1,421	54%	648	See Footnote 1	21.71	17.11	14.32
DD4450-	ADF DF7000	1,379	48%	715	for inclusions and	23.95	18.88	15.80
DD4450-	(repl w/ 52152) Cabinet Type 45	371	46%	199	exclusions on	6.67	5.25	4.40
DD4450-	CABINET TYPE 45	371	46%	199	duplicator	6.67	5.25	4.40
DD4450-	Platen Cover Type 3352	140	61%	54	maintenance	1.81	1.43	1.19
DD6650P	DD 6650P Digital Duplicator	19,535	48%	10,158	1,500	465.29	393.17	349.49
DD6650P	Platen Cover Type 3352	140	61%	54		1.81	1.43	1.19
DD6650P	ADF DF7000	1,379	48%	715		23.95	18.88	15.80
DD6650P	Color Drum (L) Type 90	1,379	37%	869	See Footnote 1	29.11	22.94	19.20
DD6650P	Color Drum (S) Type 90	1,379	37%	869	for inclusions and	29.11	22.94	19.20
DD6650P	(repl w/ 52162) Cabinet for DD 6650P	305	50%	153	exclusions on	5.13	4.04	3.38
DD6650P	CABINET DD66	305	50%	153	duplicator	5.13	4.04	3.38
DD6650P	PostScript 3 Board Type 2	1,527	43%	863	maintenance	28.91	22.78	19.07



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* - Maintenance agreements include parts, labor and supplies for the equipment only for routine wear and tear. It does not cover broken parts that are fall outside of normal wear and tear for which the equipment was manufactured. It does not cover connectivity issues, print drivers, equipment user tools programming or other software related problems. Any calls that are placed and deemed to be a problem with something other than the equipment itself will be billable.

** - Rental terms may be extended for up to two additional 1 year periods at a 15% discounted rate (original payment x 85% = discounted payment)

Footnote 1 - Duplicator maintenance does NOT include supplies, they must be purchased seperately. The duplicator maintenance includes parts and labor only and is based on 500,000 impressions per year, additional impressions will be billed at \$0.003 per impression.

Onsite Training - As part of the device installation, C&W staff will provide at the time of installation

1 hour of key operator training per device. Key operator training will include:

1. Basic operation of copier
2. Basic operation of fax, if the option is installed and functioning
3. Basic operation of the printer, if the option is installed and functioning
4. Basic operation of the scanner, if the option is install and functioning
5. Device overview including how to load paper, remove misfeeds, load supplies

Please note: Install services that are declined or not functioning due to incomplete configuration during the initial installation visit can be performed at a subsequent visit on a chargeable basis.

Network Services Provided - As part of the network device installation, C&W staff will perform tasks to verify proper connection and performance to product specifications (up to two hours). The standard installation covers two hours of time.

Services provided beyond the two hour install are chargeable.

1. Physical network connection of the device and verification of connectivity.
2. Install software drivers on a single workstation to verify print capability.
3. Test faxing, scan to email address, or scan to workstation folder to verify capabilities.
4. Configure print drivers to recognize features & functions of the MFP.

Please note: Install services that are declined during the initial installation visit can be performed at a subsequent visit on a chargeable basis.

Additional Services - C&W Professional Services can provide assistance to customize the network device to meet more specific needs.

These services are outside the scope of the basic installation and are provided on a chargeable basis:

1. Network setup for additional users / workstations
2. Networked server and network design and implementation
3. Modifications to security, firewall or other network infrastructure
4. Training IT staff to administer and manage products on the networks