



# BAYSHORE PRODUCE

Weekly Market  
Guide  
February 15th  
2019

# Overview / Alerts

## OVERVIEW

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Still experiencing winter weather related issues in growing regions which has caused some quality issues with commodities. A close eye is being kept on this and we will send out updates accordingly.

## PRODUCT ALERTS

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Cauliflower



Celery



Strawberries



Limes



Kale

# TRANSPORTATION / WEATHER

## TRANSPORTATION

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Freight rates have improved as fuel costs are down overall. Still anticipating there to be equipment and driver shortages nationwide. Mexico is currently experiencing a National Fuel Shortage due to alleged corruption. This has not yet affected supply crossing into the United States, but could affect imports over the next several weeks



## WEATHER

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Southeast: Sunny with some rain in the middle of the week. Warm temperatures expected

Jalisco: Partly cloudy to mostly sunny with mild temperatures throughout the week

Yuma: Sunny with colder temperatures

Coachella: Sunny to partly cloudy with cooler temperatures throughout

# Fruits

## CROP REPORT

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**Apples** – Good quality on all varieties.



**Avocado** - Quality from Mexico is fair to good. Market is up on all sizes and there is tight inventory. Small volume coming in from DR and CA. Size curve will change over the next 7-10 days



**Banana** – The market is active and supplies are expected to be shorter for 2-3 weeks



**Blackberries** – Mostly good quality, ripeness could vary between lots depending on weather in the growing regions.



**Blueberries** – Be wary of fruit rot and under-sizing, which is common with imported fruit

# Fruits

## CROP REPORT

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**Grapes** – Market remains strong and demand exceeds supply.

Anticipate delays with loading and prorating as supplies are expected to be tight for 2-3 weeks. Chilean quality continues to be good/very good



**Lemons** – Good to excellent quality from the Central Valley. Harvests slowing is due to rain



**Limes** – Quality remains good and supplies have gotten tight.

The market is turning around due to lower volume crossing through the Mexican border due to weather issues



**Melons Cantaloupe** – Market has remained steady this week.

Guatemala is heavy on small sized melons, should begin to see larger sizes late this week.

Honduras has had large fruit and should begin to plane off. Quality is strong with consistent netting and good internal characteristics. Brix have been steady in the 11-13% range



# Fruits

## CROP REPORT

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**Melon Honeydew** – Remains in demand exceeds supply situation with no relief in sight for the next 2 weeks. Larger fruit is very challenging as arrivals from Guatemala are leaning to small fruit. Mexican production is seeing a slight increase. Quality is very good and improving



**Oranges** – CA quality is very good, mostly on large fruit. Slow harvests are due to rain



**Pears** – Good quality with no major issues



**Pineapple** – Quality is good with no major concerns, crops continue to trend towards smaller sizes

# Fruits

## CROP REPORT

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**Raspberries** – Mostly good quality, ripeness may differ between lots depending on weather and transit



**Strawberries** – Another rainy week in CA, coupled with the cold, which is further reducing availability. Be wary of under ripe, under sizing, rain damage, and pin rot. There is availability from Mexico and FL, but markets are unsettled due to CA



**Watermelon** – Light crossings through Nogales and McAllen while offshore volume is down due to crop failure in Honduras and white fly issues in Guatemala. Demand remains strong and the market continues to be as well. Quality is fair at best; expect supplies to improve within the next 2-3 weeks

# Vegetable

## CROP REPORT

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**Asparagus** – Volume is down from the Mexican Caborca region due to cold temps. Larger spears are very limited but quality is good. Supply from Peru is very limited with fair quality at best



**Broccoli** – CA and northern Mexican quality is fair to good and improving. Market is moving up as supplies tighten due to cold weather in CA and Yuma



**Cauliflower** – Market continues to be active with short supply and increased demand. CA and AZ quality is nice with a large jacket



**Carrots** - Quality is good with no major concerns.



**Corn** – Steady supply and good quality out of Florida



**Celery** – Total volumes are below average. The weather has been warmer, so sizing is better. Cold weather is expected which will not help

**ALERT**

**ALERT**



# Vegetable

## CROP REPORT

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**Cucumber** – Prices have dropped this week and quality has started increasing now that better weather has come. The East has seen an increase in supply from Honduras



**Eggplant** – FL eggplant yield are still light and quality is less than perfect. Mexican farms are beginning to have better supplies and quality



**Garlic** – Supplies are firming up with active markets



**Ginger** - Chinese markets are mixed, but quality is good. Product is available at higher costs from Brazil, Costa Rica, Honduras, and Peru



**Green Cabbage** – There will be light supplies for the next two weeks due to cold weather

# Vegetable

## CROP REPORT

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**Green Onion** – Due to the Mexican holiday, there will be lighter supplies than expected



**Kale** – Supplies this week have improved and are normal



**Lettuce Iceberg** - Supplies continue to be steady and quality is improving. Expecting a slight increase by the weekend due to Valentine's promotions



**Leaf Green and Red**- Quality and supply is fair. Rain will continue to take a toll on the crop. Yields will continue to take a hit

**Leaf Romaine** – Supplies have returned to normal. Product is recovering from peel and blistering, quality should improve in the coming weeks

# Vegetable

## CROP REPORT

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**Leaf Romaine Hearts** Supply and demand are good



**Onions** – Red and yellow quality are good, with some staining on whites. Demand is slower



**Pepper, Bell** – Green supply is steady with good quality. Market is weaker due to good supply in only Mexico. Red is strong and plentiful. Yellow demand is strong with the market higher but good quality



**Potato** – The market continues to rise as demand and pricing have increased. Cartons are limited as growers move to Burbanks. Very little size in the Burbank crop has strained the Norkotah crop



**Spinach** – Some mechanical damage, quality is fair



**Squash** - Plenty of squash are available in FL due to warm temps and low demand. Better quality in zucchini than yellow. Mexican quality is good

# Vegetable

## CROP REPORT

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**Tomato** - Round: Rounds saw another price drop and supplies continue to improve. Weather has improved. Quality is between fair and good



Romas: Prices continue to drop. Mexican harvest are improving and quality continues to be good

Grapes: Prices are steady for now. Supply is meeting current demand and quality is good with few issues of discoloration

Cherries: Continues to be flat this week. Supply and quality continue to improve

# BAYSHORE PRODUCE

If you are a valued partner and have questions or concerns about product, or are not yet valued and would like to be, please contact [brandon@bayshoreproduce.net](mailto:brandon@bayshoreproduce.net) and we will be happy to answer your question or help you become a valued partner.

Have a great week! And remember, there is a difference and it is Bayshore Produce.

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