

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>10/19/21</b>	<b>10/26/21</b>	<b>11/2/21</b>	<b>11/9/21</b>
Active Single Family Homes	54	52	51	51
LY-Active Sgl Family Homes	105	103	109	100
% Change	-48.6%	-49.5%	-53.2%	-49.0%
Average List Price	\$2,795,666	\$2,878,826	\$2,826,553	\$2,873,353
Price per Sq. Ft.	\$996	\$1,003	\$987	\$1,046
Days on Market	37	41	42	43
Contingent & Pending	29	29	24	24
Actives Only	25	23	27	27
TOTAL Cont/Pend/Actives	54	52	51	51
Contingent & Pending/TOTAL	53.70%	55.77%	47.06%	47.06%
Year to Date Sales	348	354	362	369
Last Year's Sales (same time period)	259	269	276	291
% Change	34.4%	31.6%	31.2%	26.8%
List Price	\$2,511,666	\$2,512,301	\$2,514,488	\$2,518,048
Sales Price	\$2,651,310	\$2,651,316	\$2,652,338	\$2,653,077
Sales % vs List Price	106%	106%	105%	105%
\$ per Sq. Ft., Sales Price	\$1,095	\$1,094	\$1,094	\$1,093
Days on Market	26	26	26	26
Last Year's Sales Price	\$2,078,948	\$2,114,437	\$2,113,734	\$2,102,459
Appreciation	27.5%	25.4%	25.5%	26.2%
<b>CONDOS</b>				
Active Condominiums	10	9	7	5
LY-Active Condominiums	11	11	12	14
% Change	-9.1%	-18.2%	-41.7%	-64.3%
Average List Price	\$845,200	\$872,556	\$883,286	\$863,200
Price per Sq. Ft.	\$834	\$831	\$839	\$799
Days on Market	36	36	35	53
Contingent & Pending	3	4	4	2
Actives Only	7	5	3	3
TOTAL Cont/Pend/Actives	10	9	7	5
Contingent & Pending/TOTAL	30.00%	44.44%	57.14%	40.00%
Year to Date Sales	50	51	52	54
Last Year's Sales (same time period)	42	42	43	44
% Change	19.05%	21.43%	20.93%	22.73%
List Price	\$995,740	\$987,961	\$981,942	\$980,148
Sales Price	\$1,013,665	\$1,004,966	\$997,851	\$996,505
Sales % vs List Price	101.80%	101.72%	101.62%	101.67%
\$ per Sq. Ft., Sales Price	\$811	\$811	\$811	\$817
Days on Market	36	37	37	36
Last Year's Sales Price	\$989,845	\$989,845	\$979,965	\$980,534
Appreciation	2.4%	1.5%	1.8%	1.6%