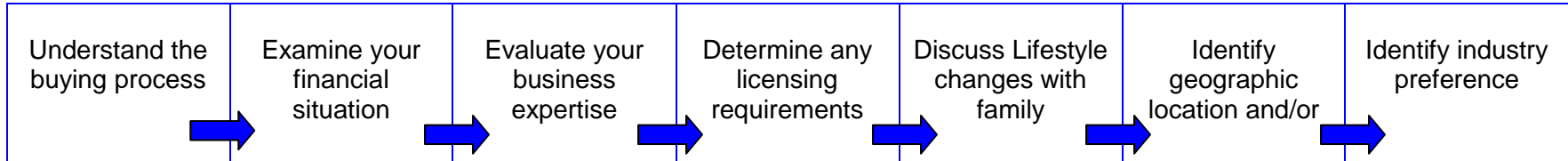


THE BUYING PROCESS FLOW CHART

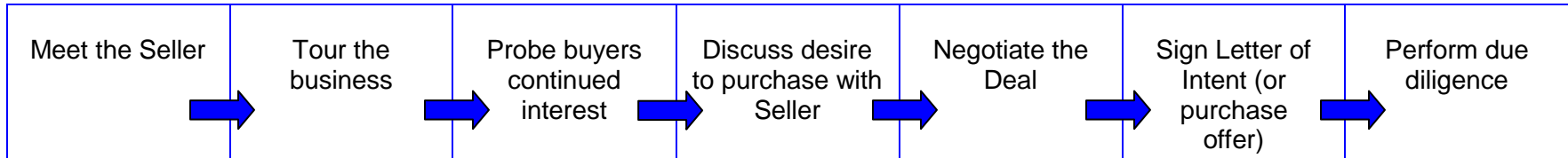
Phase I – Qualification Process



Phase II – Business Search



Phase III – Advance the Deal



Phase IV – Work Toward Closing

