



## CCAHU Board of Directors

Meeting Minutes

August 14, 2018

### Opening & Call to Order

The meeting of the CCAHU Board of Directors was called to order by President, Tess Phillips at 5:36 pm on Tuesday, August 14, 2018 in the business conference room at Administrative Solutions, Inc. in Fresno, California.

### Board Members Present

Tess Phillips, Espy Turley, Adam Rochon, Mary Kluegl, Randa Tarvin, Kim Ball, Keely Coyle, Tawnie Navarro, Jennifer Armendariz, Janelle Alvarez, Tamara Harvell.

### Board Members Absent:

None.

### Approval of Agenda

Agenda and Welcome Letter distributed by President, Tess Phillips. Welcome letter outlined main goals for the current year, to include consistent meetings with content to serve membership. Also, to have the website updated, publish a monthly newsletter, and bring on an administrative assistant. Focus will be on one large event this year putting main efforts into a golf tournament. Another focus is to bring in more annual sponsors. Tess Phillips also thanked Adam Rochon and the 2017-2018 Board for all their hard work last year.

### Approval of Minutes

Minutes of the previous Board meeting were not available.

### Opening

#### Financial Report

#### 2018-2019 Budget Review

The 2018-2019 Projected Budget was presented by President, Tess Phillips and reviewed by the Board. Randa Tarvin moved to submit projected budget, which was seconded by Adam Rochon. 2018-2019 Projected Budget was unanimously approved and accepted by the Board.

#### 2018-2019 Strategic Planning

Review of projected 2018-2019 calendar of events discussed as follows:

September 13<sup>th</sup> – Wine Tasting Event – Moravia Winery – CAHU speakers: Dave Fear, Jr. and/or Jim Morrison. Tess Phillips to reach out to confirm. – Topic: Legislation Updates. Committee: Adam Rochon, Keely Coyle, and Tamara Harvell.

October 11<sup>th</sup> – PAC Rummage Sale – ASI Parking Lot. Committee: TBD

November – Date TBD – Fresno State Game/Tailgate. Committee: TBD

December 13<sup>th</sup> – Toy Drive – Happy Hour – Limelight – Topic: Member Appreciation. Committee: Randa Tarvin

January 10<sup>th</sup> – Luncheon – Topic: Addiction/Stress- “We Survived” – EAP/Wellness speaker: Jonathon Short with Marquee Health accepted invitation during meeting. Committee: TBD

February 8<sup>th</sup> – Crab Feed. Committee: Keely Coyle and Kim Ball

(Cap Conference DC February 24<sup>th</sup> – 26<sup>th</sup>)

March 14<sup>th</sup> - Luncheon – Topic: Self-Funding. Committee: TBD

April – Date TBD – Golf Tournament – Espy Turley is currently working on this event and waiting for dates from the Golf Course.

May 9<sup>th</sup> – Luncheon – Topic: Legislation Update. Committee: TBD

(CA Cap Summit mid-May)

June 13<sup>th</sup> – Luncheon – Topic: Technology & Brokers. Committee: TBD

(NAHU Convention June 29<sup>th</sup> – July 2<sup>nd</sup>).

July 11<sup>th</sup> – Luncheon – Topic: Medicare Summit – Medicare expert speaker: TBD. Committee: TBD

(Region 8 Conference – 2 days mid-end of July)

August 8<sup>th</sup> – Luncheon – Topic: Large Group & Panel Discussion. Committee: TBD

(CAHU Summit first week of August)

Next meeting will focus on setting committee heads for each event.

### **Legislative**

The NAHU Healthcare Happy Hour podcast is released weekly on Friday afternoons by NAHU, and includes a recap of the week's top issues in healthcare and health insurance politics and policy. Board members were encouraged to download phone app and listen each week.

Healthcare reform legislation passed in 2010 allows adult children up to age 26 to be covered by their parents' health plans, including high-deductible plans. However, the tax laws regarding HSAs have not changed. An adult child must still be considered a tax dependent in order for their medical expenses to qualify for payment or reimbursement from a parent's HSA. This means that an employee whose 24-year-old child is covered on their HSA-qualified health plan is not eligible to use HSA funds to pay that child's medical bills unless the child qualifies as a tax dependent. Board to draft flyer and email blast to alert/educate brokers in the area.

The Supreme Court of California established new rules on April 30, 2018 for determining whether a worker is a 1099 independent contractor or an employee. This ruling could be applied retroactively to 2013. Board will continue to monitor these new rules and how they impact the insurance industry.

### **Region 8**

Randa Tarvin, Keely Coyle and Tawni Navarro attended Region 8 Conference. Discussion was focused on the CAHU and NAHU award designations given to each chapter annually. The Awards Chair has not yet been filled on the CCAHU Board. Adam Rochon and Tawnie Navarro will volunteer until the position is filled. A list of requirements for each award will be provided to event committees for review and planning of each event. After the event, how those requirements were met will be reported back to Tawnie Navarro for documentation and submission to CAHU and NAHU.

### **Annual Convention**

Adam Rochon attended the NAHU Annual Convention. Reported the CAHU and NAHU dues will increase by \$15.00 annually. Reported a discussion on changing name of the association from "California Association of Health Underwriters" to "California Association of Benefit Specialists" as some feel that "Underwriters" holds a negative perspective in the industry. Others feel this would be a separation from NAHU. This will be an ongoing topic at future conventions.

### **Old Business**

None.

### **New Business**

Kim Ball opened discussion of CCAHU Associate membership as a way to boost membership. If a company has an employee that holds a full NAHU membership, CCAHU would be able to offer non-licensed employees an "associate membership" that would allow discounted pricing on CCAHU events throughout the year. This would provide an opportunity to increase participation and provide education on the benefits of holding a full membership. Tawnie Navarro to provide a full membership roster to promote associate membership opportunity through email blast.

### **Adjournment**

Meeting was adjourned at 6:59 pm by President, Tess Phillips. The next general meeting will be at 11:30 am on September 10, 2018, in the conference room at the business offices of Administrative Solutions, Inc. Event committees will be able to meet after board meeting if needed.

Minutes submitted by: Mary Kluegl, Secretary