



Job Title	Showroom Manager	Job #	2002002
NOC / NAICS	0621 / 236110	Date	February 3, 2020
Location	NEWMARKET: Bayview / Mulock	Wages	\$25.00+ /hour Based on Experience
Experience (Yrs.)	<input type="checkbox"/> 0-1 <input type="checkbox"/> 1-3 <input checked="" type="checkbox"/> 3-5 <input type="checkbox"/> 5+	Hours/Week	40 hours/week
Employment Type	<input checked="" type="checkbox"/> Perm <input type="checkbox"/> Temp <input type="checkbox"/> Seasonal <input checked="" type="checkbox"/> FT <input type="checkbox"/> PT	Schedule Availability	5 days/week
Benefits Available After Probation Period	<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes: benefit package considered after six months of probation		
Workplace / Physical Requirements	n/a		

Company
 Locally owned and operated construction company completes outdoor projects fulfilling backyard dreams from design to completion. Projects include fences, decks, gazebos, stairs, cabanas and more. As a distributor of TREX decking, they are opening a new High-end Showroom and need a Store Manager with energy and passion to exceed customer expectations.

- Job Duties**
- Hands-on training and mentoring will be provided working closely with owner to learn the business
 - Create a professional image and promote a positive impression for the brand at all times
 - Provide education on deck materials and options including TREX
 - Answering calls and servicing customers quickly and accurately
 - Ensures that each visitor is greeted as quickly as possible
 - Implements and maintains a prospect tracking and follow-up system
 - Listen to and expand on client visions
 - May use deck design software to prepare designs for clients
 - Generate sales
 - Assist with social media updates
 - May supervise and train junior staff
 - May become outside Sales Rep as well
 - Successful Manager generating sales and growth could lead into a commissioned role

- Requirements / Candidate Profile**
- **Prior sales experience ideally in the decking or outdoor construction area**
 - **Outdoor construction experience is an asset**
 - **Strong computer skills including social media, email and internet an asset**
 - **Working knowledge of design software (e.g. Sketch Up) would be a great asset**
 - Passionate Commitment to the growth & success of this new brand
 - Excellent interpersonal and communication skills (verbal and written)
 - Ability to work independently to achieve targets
 - Able to create, read and interpret diagrams
 - Able to train and supervise other sales staff
 - Positive attitude
 - Energetic and enthusiastic when interacting with customers
 - Self-motivated and take ownership for getting results

How to apply
To apply please submit resume to HRQR@rnccs.ca for pre-screening and consideration.
Include a note indicating why you are a good fit for this position.
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