

# Minutes of Meeting of the Southeast Iowa Regional Riverboat Commission

October 26, 2021 at 5:30 p.m.  
Quality Inn, Fort Madison, Iowa

## CALL TO ORDER/INTRODUCTIONS

### COMMISSIONERS PRESENT:

Dave Walker (Brl); Jason Hutchinson (Brl); Terry Johnson (Brl); Kirk Brandenburg (KK); Dave Schwarz (KK); Joe Steil (KK-via phone); and Justin Pieper (FM).

### COMMISSIONERS ABSENT:

Steven Link (FM); Chuck Kempker (FM); and Kirk Brandenburg (KK).

### EX-OFFICIAL MEMBERS:

None present.

Also present Rob Higgins, General Manager Catfish Bend Casinos LLC

COMMENTS FROM AUDIENCE: None.

### MEETING MINUTES:

Jason Hutchinson made a motion to approve the July 27, 2021, Minutes of the meeting, his motion was seconded by Terry Johnson. The minutes were approved by the Commission by unanimous voice vote. See attached Exhibit "A".

### TREASURER'S REPORT:

Dave Walker made a motion after presenting the Treasurer's Report for the months of July, August, and September 2021. The motion was seconded by Joe Steil. The reports were approved by unanimous voice vote of the Commission. See attached Exhibit "A".

### CATFISH BEND CASINOS LLC REPORT:

Rob Higgins, General Manager, reported:

- A general report of the operations and successes of Catfish Bend Casinos since the Commission last met. The report included, but was not limited to, the following: The experience Catfish is having testing its demographics on customers of the Casino.
- Implementation of more technology including social media in marketing efforts of the Catfish.
- Complications the result of Covid.

- Kiosk use within the Casino.
- The Casino has approximately 10,700ish verified emails and 10,000ish verified cellphone numbers for communication.
- The Casino has purchased a new electronic table game named the Dynasty RNG multiple Game Stadium. See attached Exhibit "C".
- An Iowa Legislature Agenda report for 2022 Legislature includes a push for on-line gaming. It is thought this will be a difficult challenge but Catfish has signed up with a vendor affiliated with Sports Illustrated in case enactment by the Iowa Legislature of an on-line gaming law.
- November promotions by Catfish. Rob explained that he was excited about the response in October and those upcoming promotions in November.
- The Pzazz Hotel remodel.
- The facilities name change for which Catfish operates to Fun City Resort.

AUDIT:

Dave Schwarz reported that he signed an engagement letter with Menke & Company for the annual audit. See attached Exhibit "D" for the Agreement.

DCI IOWA CLASS D UPDATE:

Dave Schwarz completed the annual DCI update, notarized, and met with Jonah Greer for signatures and DCI approval.

BYLAW AMENDMENTS:

The Board discussed the desire to make amendments to the Bylaws. Counsel requested a copy of the Bylaws and during the meeting sought the assistance of prior counsel, Mio Santiago, for the files for the Commission by email. Counsel is to prepare proposed Bylaw amendments including, but not limited to, the following proposals for amendments to the Bylaws:

1. Allow Board Meetings by electronic communication including Zoom or GoToMeeting or Google Meet virtual video meetings or telephonic participation.
2. An attendance requirement of the Board Members to retain membership on the Commission. Mitch Taylor suggested that upon receipt of the present Bylaws from Mio Santiago that he would make such proposals for consideration and perhaps enactment at the next quarterly meeting.

CONTRACT WITH CATFISH BEND CASINOS LLC:

A discussion was held that the Contract between the Commission and Catfish would expire on January 1, 2023. There is the desire that discussions begin that an obligation of .75 percent provided for Legislatively for all sports betting be paid to the Commission from Catfish. This has already started. There is no arrearage and this would simply formalize the existing agreement and operations, albeit not part of the soon to expire Contract.

To amend and extend the Contract for another ten (10) years not to expire until January 1, 2031.

OTHER BUSINESS:

None.

ADJOURNMENT:

Terry Johnson made a motion to adjourn the meeting, was seconded from Dave Walker. The Motion to adjourn was passed by unanimous voice vote. The meeting was adjourned at 6:00 p.m. The next meeting is scheduled for the 4<sup>th</sup> Tuesday of January, 2022 which is January 25, 2022. The meeting will be held at \_\_\_\_\_. The meeting time will be 4:45 p.m.

Respectfully submitted,

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Mitchell L. Taylor  
Counsel for Southeast Iowa Regional Riverboat Commission

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Dave Schwarz, President  
Southeast Iowa Regional River Boat Commission