



5 EASY STEPS

To Financing With Marlin

Financing with Marlin is an easy way to increase sales and obtain valuable inventory allowing to you close sales faster.

- 1. Finance Quote** - Including a monthly payment quote on every proposal is the best way to communicate finance options to your customers.
- 2. Credit Application** - Credit applications can be received directly from your customer, via email, taken over the phone, or through MarlinNet, our online dealer portal. Once we receive the completed application, a credit decision is made within 2-4 hours.
- 3. Documentation** - Upon approval, the finance documentation package will be completed and sent to your customer for signature. Once the signed documentation is received, Marlin will issue a purchase order.
- 4. Delivery** - Once installation is completed, email the invoice and Marlin will call the lessee to confirm delivery.
- 5. Funding** - Marlin funds the transaction.

For more information, please call:

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Marlin Business Services Corp.* is a nationwide provider of equipment and software financing, specializing in providing innovative solutions for small and mid-size businesses. Marlin has extended \$4 billion in financing by providing tailored financing programs and competitive lease structures. In 2008, Marlin opened Marlin Business Bank*, a commercial bank chartered by the State of Utah and a member of the Federal Reserve System. Our bank provides flexibility and diversity to our corporate funding strategy through the issuance of certificates of deposit. Marlin Business Services Corp. is publicly traded on NASDAQ: (MRLN), well-capitalized and an industry leader in small-ticket financing.



Top 5 Reasons to Finance Equipment

1. Ability to increase inventory with flexible terms
2. Frees bank lines of credit
3. Provides an alternative credit source
4. Improves cash forecasting and budgeting
5. Retention of capital to generate earnings

