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From the Louisville Business First:

<http://www.bizjournals.com/louisville/blog/2016/05/how-one-commercial-real-estate-broker-got-his.html>

## How one commercial real estate broker got his start wanting to own South America

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David McCoy had a brain for business early.

McCoy, vice president and broker for Louisville-based Commonwealth Commercial Real Estate, didn't turn to commercial real estate until later in life, having worked years covering finances for a family business.

But he said he had an odd aspiration growing up as a child, as far as career moves go.

"When I was really little, I wanted to own South America. Don't ask me why. I don't know but for some reason I was obsessed with it," he said. "I nearly drove my brothers and my parents crazy talking about it. Then when I got a little older, I wanted to be a doctor.

"I have an analytical mind and like to analyze things. It seemed like a way I could help people and at the same time solve puzzles and mysteries."

McCoy is the focus of our weekly In Person feature, which can be found in today's print edition. Much of that story focuses on McCoy's prostate cancer



WILLIAM DESHAZER

David McCoy, vice president of Commonwealth Commercial Real Estate, poses for a portrait at his East End offices.

diagnosis and search for a treatment that would cure the cancer without causing irreparable damage to his body.

McCoy told me after our interview that he benefited from early detection, which gave him a lot more options when it came to treatment.

"When it comes to cancer, early detection is EVERYTHING," McCoy said in an e-mail. "Men, especially, are bad about getting checked out. Believe me when I say that if I can get cancer, anyone can get cancer. Get tested regularly. If you find it early, your chances of a cure are much higher and your treatment options are also much better."

McCoy had to clear his work schedule of new business while battling cancer but is now considered cancer-free and said 2016 is a comeback year of sorts.

So what does a man with such lofty continent conquering goals consider his real estate guilty pleasure? International real estate, of course.

"People don't believe me, but I swear it is true, I am the National Association of Realtor President's Liaison to Jamaica. I love that," he said. "I get to go to all of these international real estate conferences and meet people from all over the world. It is so much fun, it doesn't seem like work at all. It is really a blast."

**Marty Finley**

Reporter

*Louisville Business First*



