

# NEWS & UPDATES

December / 2018

HELLO,

We wanted to bring you up to date on some specific developments in the industry. We appreciate your continued partnership and look forward to working with you in 2019!

*The Team at HD*



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## JUUL

JUUL Labs has suspended selling some of its flavored pods in response to FDA pressure. Mango, Crème Brulee, Fruut, and Cool Cucumber flavored JUUL pods are not currently being shipped to wholesalers in the United States. While these listed flavors are not currently available, they have continued distribution of the Classic Tobacco, Classic Menthol, Virginia Tobacco, and Cool Mint. It is rumored that the non-traditional flavors will be offered again in new lower nicotine concentrations, but in the meantime, we have alternative brands that can fill this hole. Read below for more information.

## MNGO & AIRBENDER JUUL DEVICE COMPATIBLE PODS

We have added MNGO and Airbender pods to our product line for December in order to assist retailers with the demand for flavor pods that work with the JUUL devices. The MNGO line offers 6 flavors of 5 pack pods while the Airbender has 11 flavors of 4 pack pods. The Airbender also comes in 4 flavors of CBD infused 1 pack.

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*New items are posted on our website weekly*

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## CBD & KRATOM

We are happy to offer over 200 new CBD products. We will be adding more to keep up with the growing demand of this rapidly developing category. New selections include dog treats, cat treats, honey sticks, and more to come. We have also added O.P.M.S. Kratom in capsules, powder, and drinks. Our website is now updated with all our offerings in this category. Browse each item in our online store or download the order forms to view all of the items with pricing.

## UPDATED ORDER FORMS

The December order forms are now available. We update our order forms monthly. Go online to download the most current version. **[www.harvarddistributing.com](http://www.harvarddistributing.com)** We ask that you send us orders on the provided forms when ordering to reduce errors in communication. If you must place an order by phone, please download the forms and provide the item numbers when calling.