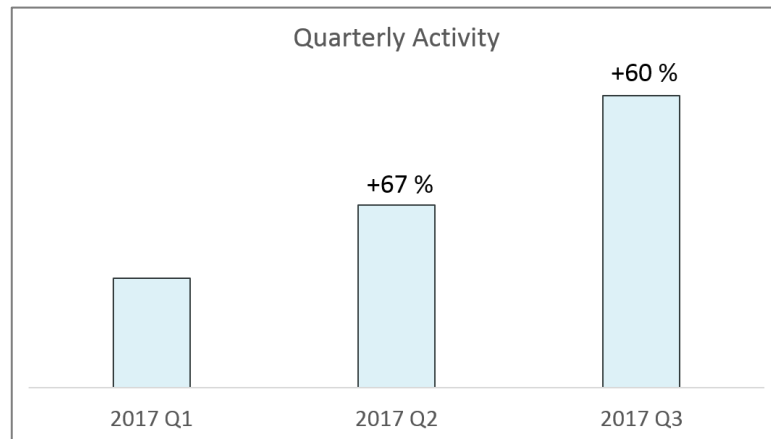
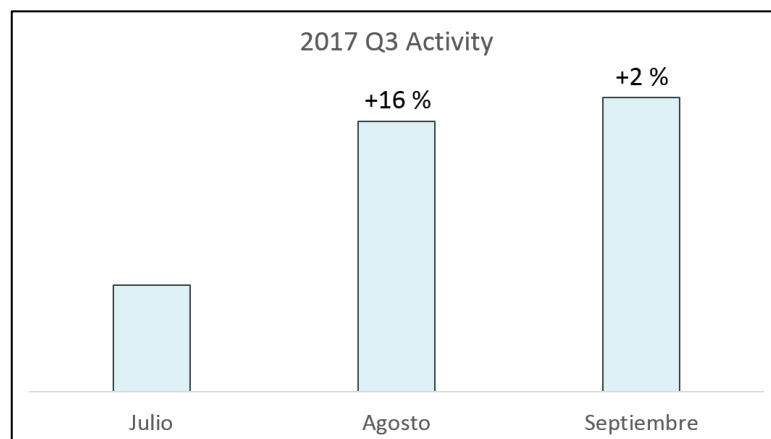
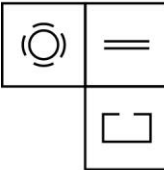


The purpose of the quarterly updates serve to inform the general public about the financial health of the company and analyze market forces affecting local development projects. Ingenieria Zama is a company specializing in soil testing, foundation recommendation and general construction services for residential and commercial development in the Mayan Riviera. In 2017 Q3, Ingenieria Zama experienced a remarkable increase in operational efficiency which lead to a 60% increase in activity quarter on quarter.

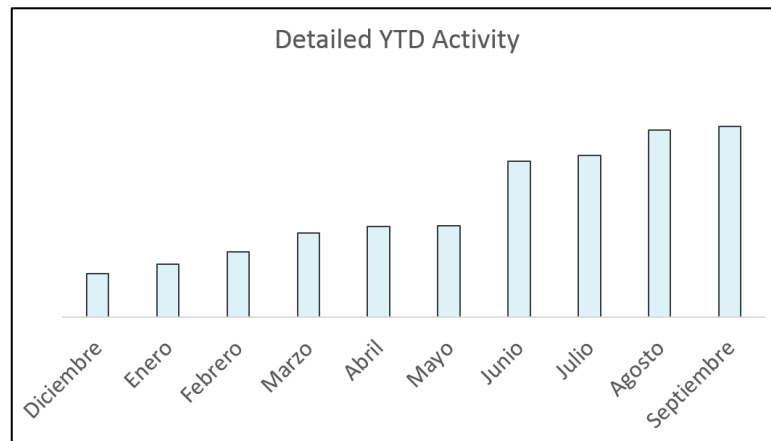
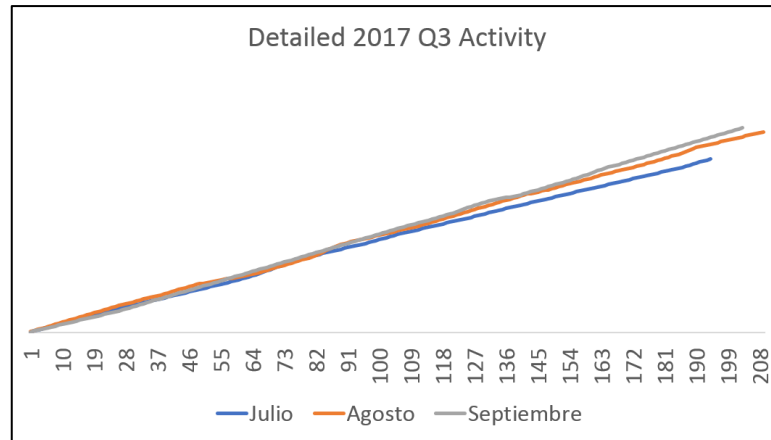


The impressive increase in efficiencies and subsequent jump in activity have been a direct result of investment in more efficient field equipment. The improved operational capacity has saturated the engineering capacity in place during 2017 Q2. During 2017 Q3, Ingenieria Zama focused on the need to expand our technical workforce. The workforce expansion will continue into 2018 Q1 with further planned permanent hires. The expansion in technical personnel will be met with an additional field crew. The addition of technical personnel before field operation expansion will allow Ingenieria Zama to adapt new workflows and standardize processes across the company.





The sustained operational activity, in conjunction with technical personnel saturation indicates we have reached maximum operational efficiency for the current set up.



We have demonstrated consistent growth with a marked increase in activity in 2017 Q2 and 2017 Q3 which coincides with the height of the summer tourist season and the height of development for the region. Return clientele is still an important part of our operational capacity and giving priority to our major clients will take precedence while Ingenieria Zama acquires additional fleet capacity.

A decrease in activity is expected in the month of December and carrying over into early 2018 Q1. During this period the company will focus on completing restructuring and expansion projects before 2018 Q2. Priority going into 2017 Q4 and 2018 Q1 will be expansion.