



## Biography

### David Spungin, MSOD, PCC



David is a Corporate Trainer and Executive Coach whose focus is helping managers transform to high-performing leaders. His time spent leading soldiers, and later managing teams in corporate America, informs his leadership philosophy. That means putting strong character and high credibility first, with an emphasis on communicating expectations and maintaining accountability. Most importantly, it's about building emotionally intelligent leaders who serve others before self.

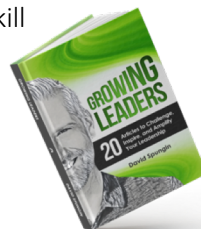
A graduate of the United States Military Academy at West Point, David earned his degree in Leadership Development and served as an Officer in the Army for nearly a decade. Most notably, he deployed in 2003 while in support of Operation Iraqi Freedom.

Following military service, David established himself as an exceptional business development professional while working for a multi-billion-dollar company. Applying his military leadership experience, he grew his business unit to nearly \$400 million, setting a new company sales record. David next joined a mid-sized consulting firm and successfully directed project teams delivering professional services to agencies of the Federal government. Ultimately, his passion for building effective leaders and teams inspired him to pursue a career as a leader development professional.

David now consults, trains and coaches primarily with Fortune 500 companies. He has trained over 3,000 leaders in companies including Google, NetApp, Veritas, Lockheed Martin, Arrow Electronics, Agile, Schlumberger, Accenture, Harris Corporation, Johns Manville, Arthur J. Gallagher, Toyo Tires, ASRC, Hogan Lovells, Snowflake, Pivotal, and Splunk.

David's approach to adult development is one where he strives to push clients beyond their comfort zone while also providing a supportive and trusting environment for risk-taking and growth to occur. Stylistically, he seeks to strike a balance between theory and playfulness that makes adult learning both fun and productive. David is known for his skill in relating to a wide variety of personalities however he tends to work best with executives who are analytical and who value directness.

David and his wife live in Denver, CO with their four children ages 13, 11, 9, and 4. In his free time, he's passionate about soccer, CrossFit, cooking, writing children's books, and supporting Veteran causes.



David has authored numerous publications. His book *Growing Leaders* is an Amazon Bestseller.

#### Areas of Expertise

- Servant Leadership
- Emotional Intelligence
- Executive Presence
- Increasing Empathy
- Leadership Branding
- Building Self-Awareness
- Increasing Teamwork
- Inspirational Leadership
- Change Leadership

#### Industry Experience

- High Tech
- Bio Tech
- Engineering
- Energy
- Legal
- Government
- Defense
- Finance and Insurance
- Construction
- Manufacturing
- Startup, Mid-sized, Large

#### Certifications & Assessments

- PCC - Professional Coaching Credential, ICF
- Newfield Network - Graduate, ICF Accredited Coach Training Program (ACTP)
- Walking Your Talk - Graduate, Effective Presence (Somatic) Coach Training Program
- Behavioral Assessments – The Leadership Circle, MBTI, DiSC, EQ-i 2.0, Pearson-Marr Archetype Indicator (PMAI)
- Pedagogies – T-Group Methodology (NTL Institute) & Case-In-Point (Kansas Leadership Center)

#### Education

- Harvard University, The Art and Practice of Leadership Development

- American University / National Training Laboratories for Applied Behavioral Sciences (NTL), MS Organization Development

- Georgetown University, Professional Certificate in Project Management

- United States Military Academy at West Point, BS, Leadership Development

- Extensive military professional education (Airborne, Air Assault, Cavalry Leaders Course, etc.)