

Kalama Poultry and Small Animal Market Vendor Information

How to Set Up Your Market Booth

Each rented space at the Market is 10' x 10'. Straight leg canopies are **Required**. Everything including the legs, tables and your items need to fit within this space. Slant leg canopies are not allowed. If you show up with a slant leg canopy or no canopy the day of the Market you will not be allowed to set up or sell. Many markets do not allow slant leg canopies as it is difficult to keep them within the boundaries of the rented space. The slant legs present a tripping hazard. Weights are **Required**. Canopies that are not weighted down are a liability issue for the event. They can become very dangerous in the wind, injuring people, animals and may cause damage to another vendors merchandise.

A successful booth is clean, warm, inviting and attractive. Create your branding experience for your space including table coverings on your tables. Animal and food vendors are **Required** to have hand sanitizer. Please identify your business at your booth. Have an easily visible sign with your farm name. Business cards or contact information is **Required**. Animal vendors include contact information with each animal sale.

Pricing of items at your booth should be clear and visible to shoppers. If pricing is not clear shoppers will often not feel comfortable browsing what you have to offer. Bring a sharpie with you and some extra materials to create price labels just in case you wish to adjust your pricing.

Look alive! Engage market visitors to turn them into customers! Stand as much as you can, greet people and ask how they are doing today. Thank them for coming to the Market. Ask them if they have any questions about what you have to offer. If visitors walk by and see you on your phone or tablet they usually will just keep on walking. They do not want to interrupt you.

Vendors are **Required** to stay the duration of the Market. When vendors leave early it is disruptive to the other vendors and the shoppers. A vendor leaving early (without prior permission) will be removed from the Market mailing list.

Smoking and Vaping

No use of tobacco or marijuana is allowed at the event. This is to protect human and animal health. If you smoke, you need to please walk a minimum of 100' away from the event area. Please be courteous, some people are allergic to smoke and animals are even more sensitive.

Essential Oils and Herbal skin, body products

If you have items containing essential oils at your booth that people will be testing, please let us know so we can position you away from animal vendors. Many essential oils are toxic to animals.

Labeling – By law these products must be labeled with the complete ingredient list. Order of ingredients is by volume. Name of maker or your company name is required on the label also.

Market Rules for Food Products

Eating Eggs

No out of Washington State eating eggs allowed without a license. Here is the link to the complete WSDA egg regulations:

<https://agr.wa.gov/getmedia/b1f20c01-277b-46bb-b87a-e02f52a92aaa/26.pdf?fbclid=IwAR3pKDUouiopLqaVBjNoCWmiQksmUQGxA7SxvtPamr2OhV7R9hR3Pq9TyFw>

Excerpt on egg labeling:

Honey

Please follow all applicable Washington State laws regarding processing, marketing and selling your honey.

Canned Goods

Washington cottage food law requires all canned goods, even jams and jellies, be made in a licensed kitchen. If you do not meet these requirements, or are an out of state vendor, please leave these goods at home. Here is a link to the food laws:

<https://agr.wa.gov/departments/food-safety/food-safety/cottage-food>

Market Rules for Animal Sales

Animals must be free of parasites. Please treat for external parasites in the weeks before market with appropriate products. Diatomaceous Earth, or Essential Oils are NOT an effective treatment for external or internal parasites. You need to use an approved product for your species of animal. Check for body lice, mites and fleas. For rabbits also, check for ear mites, fur mites and sore hocks. Goats & Sheep check for ear mites, mange, and internal parasites. A simple way to check for internal parasites in small ruminants and piglets is to look at the color of their inner eyelid, if anemic from parasites it will be pale. Piglets check for ear mites, mange, and internal parasites.

For poultry check for parasites around the head, neck and face, under the vent, wings, and feet. Feet should not have bumble foot. Check birds legs and feet for scaly leg mites.

Any bird with blood in its droppings or bright green or yellow loose stool cannot be sold. These are signs of coccidiosis, bacterial or fungal infections. Rabbits, cavies, pigs and ruminants should have formed stool, no diarrhea. All animals should be a healthy weight.

Rabbits need to be a minimum of 8 weeks old. Rabbits sold as pedigreed must have pedigrees available at the Market to leave with the animal.

Chickens and chicks must be from your breeder flock. If not, they must be a minimum of 3 months old. Identify which hatchery they are from and clearly mark it on their enclosure.

Bedding and supplies for animals at the event.

Animal vendors should put down a new or clean sterilized tarp to catch bedding and waste. Dirty tarps are not allowed due to biosecurity risk. If your tarp is dirty you will be asked to bag it up in a garbage bag and go purchase a new one. ALL WASTE must be packed out and disposed of elsewhere. Double D's Feed Store does not want bedding and animal waste in their garbage. Please bring garbage bags for this purpose.

Hay and straw are not allowed for birds. Hay and straw create multiple health risks for birds. If ingested it can cause impaction or sour crop, hay and straw have a very hard time exiting the crop. Hay and straw mold and mildew quickly and the shafts are perfect parasite hotels. Pine shavings, hemp bedding, burlap bags, pine pellets and puppy pads are acceptable for birds. Ruminants may have straw for bedding. Rabbits need to have metal cages, carriers or secure x-pens. Bedding can be shavings, puppy pads, towels or fleece. All cages, crates and supplies **Need** to be cleaned and sanitized with bleach, Virkon-S, or ACTIVATED Oxine. If you are selling used supplies at the event they also need to be thoroughly cleaned and sanitized.

Food and Water

Animals must have constant access to food and water. Bring sufficient water for your animals as access to water is limited.

Hatching Eggs

Hatching eggs need to be labeled " Not for Human Consumption- Hatching Eggs"

Handling of Animals

We recommend that you only let serious buyers touch your animals for sale to limit liability from potential injury and to maintain biosecurity. Encourage your buyers to use hand sanitizer before and after handling your animals. You are welcome to post signs that say, "No Touching" or "Please Ask For Help With Animals".

THANK YOU for joining our Market