

<b>Statistics - Mill Valley</b>				
<b>SINGLE FAMILY HOMES</b>	<b>5/26/20</b>	<b>6/2/20</b>	<b>6/9/20</b>	<b>6/16/20</b>
Active Single Family Homes	77	81	85	91
LY-Active Sgl Family Homes	89	99	94	94
% Change	-13.5%	-18.2%	-9.6%	-3.2%
Average List Price	\$2,719,694	\$2,712,633	\$2,637,104	\$2,584,194
Price per Sq. Ft.	\$917	\$926	\$904	\$891
Days on Market	57	57	54	59
Contingent & Pending	23	31	32	29
Actives Only	54	50	53	62
TOTAL Cont/Pend/Actives	77	81	85	91
Contingent & Pending/TOTAL	29.87%	38.27%	37.65%	31.87%
Year to Date Sales	83	90	99	110
Last Year's Sales (same time period)	96	101	115	122
% Change	-13.5%	-10.9%	-13.9%	-9.8%
List Price	\$1,986,608	\$1,977,261	\$2,048,146	\$2,068,541
Sales Price	\$1,913,657	\$1,908,111	\$1,983,949	\$2,013,691
Sales % vs List Price	96%	97%	97%	97%
\$ per Sq. Ft., Sales Price	\$833	\$818	\$835	\$847
Days on Market	57	54	53	51
Last Year's Sales Price	\$1,839,480	\$1,852,763	\$1,900,731	\$1,895,980
Appreciation	4.0%	3.0%	4.4%	6.2%
<b>CONDOS</b>				
Active Condominiums	8	7	7	8
LY-Active Condominiums	14	14	12	12
% Change	-42.9%	-50.0%	-41.7%	-33.3%
Average List Price	\$978,875	\$997,429	\$1,053,143	\$1,059,000
Price per Sq. Ft.	\$699	\$710	\$728	\$725
Days on Market	28	27	30	31
Contingent & Pending	3	4	3	4
Actives Only	5	3	4	4
TOTAL Cont/Pend/Actives	8	7	7	8
Contingent & Pending/TOTAL	37.50%	57.14%	42.86%	50.00%
Year to Date Sales	14	15	16	16
Last Year's Sales (same time period)	13	13	14	16
% Change	7.69%	15.38%	14.29%	0.00%
List Price	\$1,021,571	\$1,010,067	\$982,500	\$982,500
Sales Price	\$1,042,286	\$1,030,200	\$1,001,688	\$1,001,688
Sales % vs List Price	102.03%	101.99%	101.95%	101.95%
\$ per Sq. Ft., Sales Price	\$820	\$808	\$805	\$805
Days on Market	17	21	21	21
Last Year's Sales Price	\$1,016,977	\$1,016,977	\$1,024,693	\$998,481
Appreciation	2.5%	1.3%	-2.2%	0.3%