



Living and kitchen area materials  
by Island Contractors Supply  
PHOTO COURTESY BROWN DEVELOPMENT

# A Rush for Custom Building Supplies

Affordability and design materials matter

BY PRISCILLA PÉREZ BILLIG



An HPM kitchen

**D**warfed by wood and steel products essential to Hawaii's booming construction and shipping industries, the demand for customized building products also appears on the upswing.

Island Contractors Supply recently partnered with KLM Custom Sash, a specialized doors and windows manufacturer based in Washington who will soon introduce vinyl extrusions that are "not painted" in order to achieve color consistency inside and out. Euro windows will also be offered in the near future, with profiles that allow for tilt-and-turning not generally found in vinyl windows.

"We understand the importance of getting the correct materials on island on time and undamaged," says Mike Johnson, owner and manager of the family owned business that works closely with Matson and Honolulu Freight Service to facilitate



Mike Johnson

timely deliveries. "Communication is the key to helping customers be successful." Johnson's firm is currently Hawaii's exclusive dealer for Monumental Windows and Doors, a popular all-aluminum luxury home manufacturer. Products from Sierra Pacific Windows--another wood and premium aluminum wood-clad window and door manufacturer--and Milgard Windows and Doors, best known for vinyl and fiberglass models, are also offered by Island Contractors.

Pacific Source, Hawaii's largest dealer of popular Fleetwood USA doors and windows, provides a broad array of similar building products to

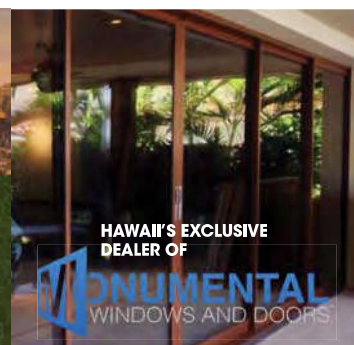
Hawaii contractors and developers. "We're proud to announce our newest cabinet line, Bauformat, which exhibits German engineering and European design," says Rob Bruce, manager of Pacific Source, whose main facility and shipping point is located in Snohomish, Wash. "We ship Matson containers from there to our facilities on every Island every week."

With design and warehousing facilities throughout Hawaii, Bruce's company provides to contractors and developers framing lumber, cabinets, and plumbing—as well as Sub-Zero and Wolf appliances.

While economists point out goods,



Rob Bruce



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Mike Johnson - mike@islcs.net | Carrie Johnson - carrie@islcs.net

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services, and housing continue to drive the state's high cost of living, experts point out shipping costs are not the cause for Hawaii's higher-than-average costs. Nor has the cost of building supplies skyrocketed.

Prices of some of the high-end materials have been getting more affordable as durable contemporary products like countertops made from lower-budget materials are looking more and more like real stone, according to HPM Building Supply, headquartered on the Big Island.

"If you have an image in your mind," asserts HPM's website, "or if you need inspiration, just take a walk through one of our showrooms which feature the latest cabinetry, countertops and fixtures." With access to a candy-store selection of materials and finishes for builders—including more than 200 colors and optional treatments—HPM design consultants provide a virtual demonstration revealing how your room will look before it's built – by using 20/20 design technology.

HPM offers Huntwood all-wood cabinets with over 85 door styles to choose from—in 10 different wood species and more than 30 stain colors. This full custom line also offers standard features like dovetail drawers, soft close hinges, all interlocking box construction, sustainably harvested woods and Genesis cabinet construction.

Johnson's Island Construction markets highly regarded cabinetry lines that include Huntwood as well, along with Huggy Bear and Canyon



Kitchen appointments by Pacific Source include Sub-Zero and Wolf appliances.

Creek. "Cabinets are one of our favorites," says Johnson. "We assist in the planning and layout, and help customers achieve their vision of what they want their kitchens to look like, and how it needs to function for them personally."

For builders who start from scratch, Construction Materials of Hawaii is among companies offering wedge anchors, bolts, nuts, threaded rods, anchor bolts, caulking and hardware. Studs are available in zinc, galvanized and stainless steel, says

Olympia Freitas, executive secretary. "We have anchors made in the USA that many jobs require today, and we

also stock F1554 rods that are being specified in many contracts." 🏠



Pacific Source offers plumbing supplies.



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*of Hawaii*

## PERMANENT INSTALLATIONS

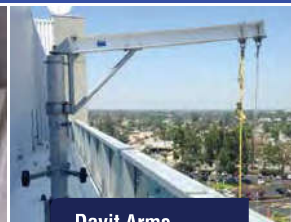
For Building Exterior Façade Maintenance

Sky Climber's Permanent Installation Division designs and manufactures building-specific access equipment for ongoing building maintenance and window cleaning operations.



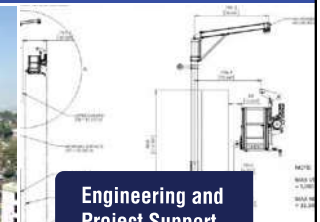
### Rooftop Anchors

Used to tie off workers using RDS (Rope Descent Systems)



### Davit Arms

Used for mid/high-rise access in window cleaning and maintenance operations.



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1629 Kahai Street  
Honolulu, HI 96819

✉ sch@skyclimberhawaii.com  
🌐 www.skyclimberhawaii.com  
☎ (808) 845-1777

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