

# Get Started

We are excited for your interest in gaining a 2-15 Health & Life (including Annuities & Variable Contracts) license and joining us!

The following are the basic steps and costs required to get your FL 2-15 license. For more details, you can visit Florida's official

website: <http://www.myfloridacfo.com/division/agents/licensure/general/docs/2-15.htm>

**Step 1:** Complete a 60 hour pre-licensing course approved by the state.

- We suggest the following course options. It is completely up to you if you'd like to use them.
  - [www.prelicense.com](http://www.prelicense.com) Choose "view course", Florida, and then the 60.0 hour (215) course (\$89.95)
  - [www.floridainsurancelicense.com](http://www.floridainsurancelicense.com) Platinum Service (\$125)

\*Once course is complete, your pre-licensing education provider should automatically send the Bureau proof of completion within 20 days of your passing date. Just verify with company to be sure after completion.

**Step 2:** Apply

- Go to [https://dice.fldfs.com/public/pb\\_index.aspx](https://dice.fldfs.com/public/pb_index.aspx)
- Create an account and follow directions to apply for a 2-15 license. (\$50.00)
  - Application processing fee (\$5.00)

**Step 3:** Fingerprints

- Go to <https://www.myfloridacfo.com/division/agents/licensure/Agents-Adjusters/fingerprinting.htm> and follow directions (\$50.00)

**Step 4:** Status Notifications

- Check your *My Profile* account for the status of your application to make sure all has been submitted and approved.

**Step 5:** State Exam

- Once approved, your *My Profile* account will send a message with a link and directions to schedule your state exam.
- Take your state exam. (\$42.00)

**Step 6:** Print License

- Print your license from *My Profile* account

**CONGRATULATIONS!** You are on your way! At this point, you have passed the state requirements and now Compass Group will walk you through contracting and certifications with the insurance carriers so you can start selling!

**Step 7:** Errors & Omissions Insurance

- In order to sell, insurance carriers require agents to have insurance in case of errors or omissions when selling to clients. We suggest the following company:
  - [www.napa-benefits.org](http://www.napa-benefits.org) Choose NAPA E&O Insurance Programs, Life & Health Agent E&O (\$374/year or monthly payments available)

**Step 8:** Get Contracted

- Contact our Contracting Dept. for Compass Group Insurance, at 904-746-4648 or 1-844-752-6748

\*Be sure to speak with your Marketer who will walk you through the various carriers you will need for your specific market and answer any questions you may have prior to contracting.

**Step 9:** Get Certified

- Complete **AHIP** <https://www.ahipmedicaretraining.com/ext/ahip/login.php> (\$175)
  - AHIP is an annual certification module completed every year by agents. By using this program, instead of completing the Medicare basic training requirements for *each* carrier, you will complete it in AHIP *once*, and then transfer the results to each carrier.
  - If completed through a Carrier specific link you will earn a discount on the price of \$50.
- Complete individual carrier certification requirements (UHC, Humana, Aetna, etc.)

\*Your Marketer or the Agent Training and Support Team for Compass Group Insurance, will answer any questions through the certification process, materials, products, selling strategies, and client questions.

**We is here to help you! When you are successful, we are too.**

**Call us anytime! 904-746-4648 or 1-877-899-3406**

**[www.compassgroupinsurance.com](http://www.compassgroupinsurance.com)**