

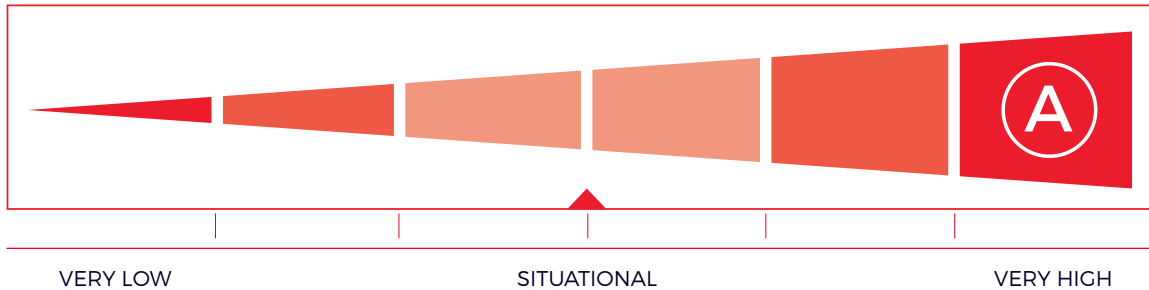


# BEHAVIORAL JOB ANALYSIS

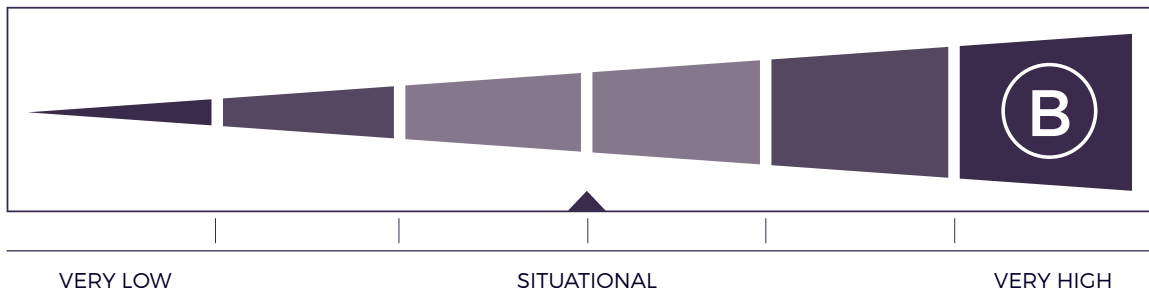
Mark the locations on the scale which describe the behaviors of the desired candidate.

## Dominance

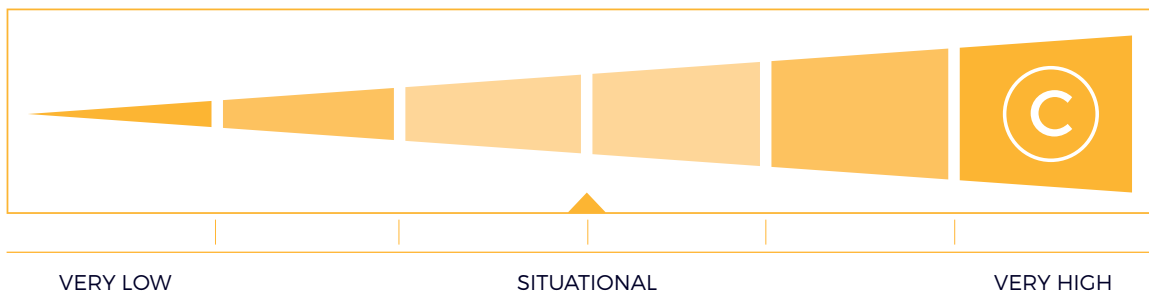
Mark Here



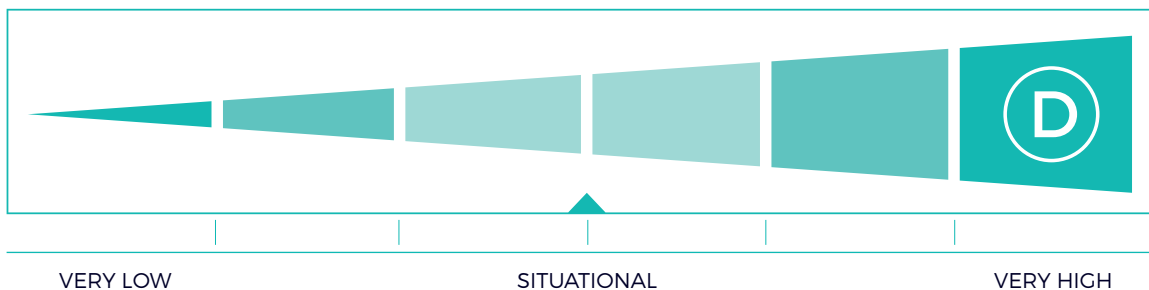
## Extraversion



## Patience



## Formality



Thomas Tomasevic  
425-435-0577  
thomas@t2team.com  
www.T2Team.com



## Behavioral Drive Characteristics

This table lists behaviors and traits associated with each behavioral drive. As PI Factor measurements move further away from the midpoint – either higher or lower – the associated behaviors tend to become stronger or more forcefully expressed. The grid below intentionally uses strong language at the far left and far right positions in order to illustrate greater expressions and emphasis of each drive as the Factors move further from the midpoint.

	LOW		MIDPOINT		HIGH	
	Extremely Low	Very Low	Moderately Low	Moderately High	Very High	Extremely High
<b>A</b> Dominance	<b>Agreeable</b>			<b>Assertive</b>		
	Deferential	Humble	Unselfish	Independent	Resolute	Forceful
	Amenable	Accepting	Peaceable	Competitive	Autonomous	Aggressive
	Acquiescent	Collaborative	Caring	Self-starter	Venturesome	Controlling
	Compliant	Pleasing	Attentive	Resourceful	Innovative	Self-reliant
	Accommodating	Modest	Supportive	Inventive	Directing	Confrontational
	Obliging	Willing	Cooperative	Determined	Challenging	Unyielding
<b>B</b> Extroversion	<b>Reserved</b>			<b>Outgoing</b>		
	Private	Imaginative	Quiet	Sociable	Stimulating	Expressive
	Standoffish	Reserved	Sincere	Persuasive	Enthusiastic	Gregarious
	Separate	Unpretentious	Introspective	Talkative	Socially poised	Enticing
	Reticent	Ruminant	Contemplative	Open	Compelling	Outspoken
	Isolated	Insightful	Candid	Encouraging	Eloquent	Influential
	Reclusive	Pensive	Reflective	Eager	Animated	Convincing
<b>C</b> Patience	<b>Impatient</b>			<b>Steady</b>		
	Zealous	High-strung	Tense	Relaxed	Deliberate	Extremely steady
	Volatile	Hurried	Quick	Stable	Measured	Placid
	Edgy	Intense	Hasty	Calm	Unhurried	Habitual
	Impulsive	Fast-paced	Prompt	Cool	Peaceful	Easygoing
	Urgent	Abrupt	Ready	Composed	Serene	Even-tempered
	Rushed	Rapid	Restless	Collected	Unruffled	Mellow
<b>D</b> Formality	<b>Non-conforming</b>			<b>Conforming</b>		
	Spontaneous	Familiar	Casual	Conservative	Precise	Dutiful
	Unstructured	Unworried	Uninhibited	Thorough	Careful	Inflexible
	Extemporaneous	Undaunting	Easy	Respectful	Cautious	Structured
	Instinctive	Unconcerned	Facile	Loyal	Exacting	Strict
	Impulsive	Carefree	Flexible	Diligent	Proper	Vigilant
	Improvising	Unfussy	Pliable	Serious	Rigorous	Correct