

Southern Vales Dressage Club

Operating Statement

March 2015 - February 2016

INCOME	
COMPETITION DAY INCOME	
TEST ENTRIES	16,146.00
ARENA & ADMIN LEVYS	4,286.00
CANTEEN PROFIT	2,437.73
RESERVED YARDS & ARENA HIRE	480.00
POSTAGE & OTHER	11.00
Total COMPETITION DAY INCOME	A\$ 23,360.73
MEMBERSHIP INCOME	
ANNUAL MEMBERSHIP	3,663.00
ANNUAL VOLUNTEER FEE	1,125.00
MOVING FORWARD	355.00
DAY MEMBERSHIPS	195.00
Total MEMBERSHIP INCOME	A\$ 5,338.00
OTHER INCOME	
GRANTS RECEIVED	1,520.00
SPONSORSHIPS, DONATIONS & FUND RAISING	90.00
SALE OF MERCHANDISE	105.00
SCHOOLS & CLINICS	320.00
Total OTHER INCOME	A\$ 2,035.00
Total INCOME	A\$ 30,733.73
COST OF SALES	
COMPETITION DAY COSTS	
CANTEEN MANAGEMENT	2,307.43
JUDGES & PAID VOLUNTEERS	5,652.00
CONVENING/ADMIN	1,100.00
COMPUTING & PA	1,810.00
PRINTING & POSTAGE	1,050.19
RIBBONS/TROPHIES/PRIZES	1,119.70
GROUNDS MAINTENANCE & UPGRADES	3,075.42
GROUNDS RENT	1,350.00
Total COMPETITION DAY COSTS	A\$ 17,464.74
MEMBERSHIP COSTS	
MOVING FORWARD	627.81
INSURANCE	2,467.87
MEMBERSHIPS & SUBSCRIPTIONS	1,069.85
Total MEMBERSHIP COSTS	A\$ 4,165.53
OTHER COSTS	
CLUB CLOTHING	144.00
SCHOOL EXPENSES	320.00
Total OTHER COSTS	A\$ 464.00
Total Cost of Sales	A\$ 22,094.27
Gross Profit COMPETITION DAYS	A\$ 5,895.99
Gross Profit MEMBERSHIP	A\$ 1,172.47
Gross Profit OTHER	A\$ 1,571.00
TOTAL GROSS PROFIT	A\$ 8,639.46
EXPENSES	
ACCOUNTING	300.49
ADVERTISING & PROMOTION	158.40
BANK FEES & CHARGES	49.77
BAD DEBT & STOCK LOSSES	2,797.32
CLEANING & OFFICE EXPENSES	343.00
HOSPITALITY	831.90
Total EXPENSES	A\$ 4,480.88
Net Earnings	A\$ 4,158.58