## **3018 T STREET**

The team successfully assisted one of their clients in purchasing an up-leg for his 1031 exchange. Due to the current lack of inventory it took them a little longer to find a replacement property, but as a result of their commitment to helping their client, they uncovered numerous off market opportunities for the buyer to select from. Ultimately it was the client's desire to place his funds in a property in the Midtown/Downtown location that led him to the purchase of 3018 T Street. Northwind's intense direct dialing campaign and persistence paid off yet again to save their client's 1031 exchange.

The property sold for \$123,125 a door or 6.50% Pro Forma Cap Rate.

# of Offers = 1 Escrow Period = 36 days