

KJM Capital is a private equity firm comprised of a team of financial and C-level operating executives each with over 20 years of experience acquiring and managing private equity portfolio companies. We prefer family or founder owned businesses with stable cash flows where the owner desires to exit the business and another executive can take on the leadership role. Underperforming companies also will be considered when there is a demonstrated ability to generate expected levels of profitability. KJM Capital's partners will provide extensive operational, financial and IT support to the company following the transaction allowing it to pursue growth strategies.

## **Investment Criteria**

- Business services, specialty manufacturing and distribution, and 3PL/transportation
- · Companies with a leadership position or strong regional market share
- Revenue \$20-\$100 million
- EBITDA \$3-\$10 million
- Geographical focus east of the Rockies
- Prefer family/founder owned businesses
- Diverse and stable customer base

## **Types of Transactions**

- Buyout of family/founder owned business
- Owner recapitalization
- Buyout of non-core corporate division

## **Contact Information:**

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